

## All Vermont Acute Care Community Hospitals

### Table 8 - Financial Health Benchmarks & Indicators - Actual 2018

This page provides comparative information about Vermont community hospitals' financial health. It includes the hospitals' ability to pay its bills and how much it costs to run the hospitals.

| Hospital  | Cash & Revenue Indicators |                            |                            |                           |                | Productivity & Cost Indicators |                             |   |                                    |                             |
|---|---------------------------|----------------------------|----------------------------|---------------------------|----------------|--------------------------------|-----------------------------|---|------------------------------------|-----------------------------|
|   | Days Cash on Hand         | Current Ratio <sup>3</sup> | Outpatient Gross Revenue % | Physician Gross Revenue % | Total Margin % | Return On Assets               | FTEs per 100 Adj Discharges | Overhead Expense w/ fringe, as a % of Total Operating Exp | Salary & Benefits per FTE - Non-MD | Cost per Adjusted Admission |
| Brattleboro Memorial Hospital                   | 196.3                     | 3.5                        | 77.4%                      | 0.0%                      | 1.1%           | 1.1%                           | 5.9                         | 21%   | \$76,398                           | \$11,192                    |
| Central Vermont Medical Center                  | 109.8                     | 2.1                        | 58.9%                      | 14.6%                     | 0.9%           | 1.1%                           | 6.8                         | 23%   | \$82,851                           | \$11,892                    |
| Copley Hospital                                 | 64.0                      | 3.4                        | 63.8%                      | 0.0%                      | -2.4%          | -3.2%                          | 6.8                         | 21%   | \$83,396                           | \$13,561                    |
| Gifford Medical Center                          | 223.9                     | 4.5                        | 75.3%                      | 0.0%                      | -6.2%          | -3.7%                          | 5.8                         | 27%   | \$76,899                           | \$10,776                    |
| Grace Cottage Hospital                          | 92.0                      | 0.9                        | 52.2%                      | 15.6%                     | 3.7%           | 6.2%                           | 5.3                         | 33%   | \$88,816                           | \$7,653                     |
| Mt. Ascutney Hospital & Health Ctr              | 132.2                     | 1.5                        | 51.9%                      | 20.1%                     | 5.3%           | 5.5%                           | 4.9                         | 40%   | \$88,311                           | \$8,430                     |
| North Country Hospital                          | 213.4                     | 3.2                        | 82.9%                      | 0.0%                      | 1.2%           | 1.2%                           | 4.1                         | 25%   | \$81,496                           | \$7,726                     |
| Northeastern VT Regional Hospital               | 120.0                     | 2.6                        | 77.3%                      | 0.0%                      | 2.3%           | 2.9%                           | 6.7                         | 21%   | \$85,068                           | \$12,502                    |
| Northwestern Medical Center                     | 299.5                     | 7.3                        | 78.9%                      | 0.0%                      | 0.5%           | 0.4%                           | 5.5                         | 25%   | \$80,269                           | \$9,814                     |
| Porter Medical Center                           | 127.5                     | 2.7                        | 76.3%                      | 0.0%                      | 6.1%           | 7.7%                           | 6.7                         | 28%   | \$81,063                           | \$12,911                    |
| Rutland Regional Medical Center                 | 209.5                     | 5.4                        | 63.1%                      | 0.0%                      | 4.2%           | 4.3%                           | 6.7                         | 28%   | \$87,302                           | \$13,836                    |
| Southwestern VT Medical Center                  | 38.0                      | 1.6                        | 80.7%                      | 0.0%                      | 5.8%           | 12.0%                          | 4.3                         | 26%   | \$79,407                           | \$8,937                     |
| Springfield Hospital                            | 46.5                      | 0.5                        | 79.9%                      | 0.0%                      | -12.0%         | -18.5%                         | 3.8                         | 23%   | \$69,325                           | \$7,077                     |
| The University of Vermont Medical Center        | 201.6                     | 4.3                        | 45.3%                      | 23.0%                     | 5.1%           | 4.3%                           | 9.5                         | 37%   | \$88,168                           | \$20,036                    |
| <b>SYSTEM</b>                                   | 175.8                     | 3.7                        | 57.8%                      | 13.2%                     | 3.5%           | 3.3%                           | 7.5                         | 30%   | \$84,930                           | \$14,945                    |
| <b>MEDIAN</b>                                   | 129.8                     | 3.0                        | 75.8%                      | 0.0%                      | 1.7%           | 2.0%                           | 5.9                         | 25%   | \$82,173                           | \$10,984                    |
| <b>National Benchmarks 2017<sup>1</sup></b>     |                           |                            |                            |                           |                |                                |                             |   |                                    |                             |
| <b>National CAH Benchmarks 2017<sup>2</sup></b> |                           |                            |                            |                           |                |                                |                             |   |                                    |                             |
| <b>Major Teaching</b>                           | 136.9                     | 1.9                        | N/A                        | N/A                       | 4.5%           | 3.9%                           | N/A                         | N/A   | N/A                                | N/A                         |
| <b>100-149 Beds</b>                             | 120.1                     | 2.2                        | N/A                        | N/A                       | 2.0%           | 2.1%                           | N/A                         | N/A   | N/A                                | N/A                         |
| <b>50-99 Beds</b>                               | 128.6                     | 2.2                        | N/A                        | N/A                       | 6.1%           | 4.2%                           | N/A                         | N/A   | N/A                                | N/A                         |
| <b>&lt; 50 Beds</b>                             | 139.0                     | 1.5                        | N/A                        | N/A                       | 0.4%           | 0.3%                           | N/A                         | N/A   | N/A                                | N/A                         |
| <b>Other Non-Profit</b>                         | 166.6                     | 2.6                        | N/A                        | N/A                       | 5.4%           | 4.5%                           | N/A                         | N/A   | N/A                                | N/A                         |
| <b>Northeast CAH<sup>4</sup></b>                | 113.79                    | N/A                        | N/A                        | N/A                       | 3.5%           | N/A                            | N/A                         | N/A   | N/A                                | N/A                         |

<sup>1</sup>INGENIX/OPTIMUM 2019 ed., 2017 data

<sup>2</sup> FLEX MONITORING TEAM DATA SUMMARY REPORT 2019 ed. 2017 data

<sup>3</sup> The calculation of current ratio includes funded depreciation, which is not included in the national benchmarks shown.

## All Vermont Acute Care Community Hospitals

### Table 9 - Financial Health Benchmarks & Indicators - Actual 2019

This page provides comparative information about Vermont community hospitals' financial health. It includes the hospitals' ability to pay its bills and how much it costs to run the hospitals.

| Hospital  | Cash & Revenue Indicators |                            |                            |                           |                | Productivity & Cost Indicators |                             |   |                                    |                             |
|---|---------------------------|----------------------------|----------------------------|---------------------------|----------------|--------------------------------|-----------------------------|---|------------------------------------|-----------------------------|
|   | Days Cash on Hand         | Current Ratio <sup>3</sup> | Outpatient Gross Revenue % | Physician Gross Revenue % | Total Margin % | Return On Assets               | FTEs per 100 Adj Discharges | Overhead Expense w/ fringe, as a % of Total Operating Exp | Salary & Benefits per FTE - Non-MD | Cost per Adjusted Admission |
| Brattleboro Memorial Hospital                   | 156.9                     | 4.3                        | 78.4%                      | 0.0%                      | 1.6%           | 1.8%                           | 5.6                         | 22%   | \$74,538                           | \$10,582                    |
| Central Vermont Medical Center                  | 95.5                      | 2.1                        | 58.2%                      | 14.9%                     | -4.0%          | -5.4%                          | 7.0                         | 25%   | \$88,492                           | \$12,957                    |
| Copley Hospital                                 | 62.1                      | 3.2                        | 63.2%                      | 0.0%                      | -2.6%          | -3.6%                          | 7.3                         | 22%   | \$86,562                           | \$14,951                    |
| Gifford Medical Center                          | 236.8                     | 4.9                        | 76.3%                      | 0.0%                      | 4.8%           | 3.1%                           | 5.4                         | 25%   | \$76,473                           | \$9,629                     |
| Grace Cottage Hospital                          | 92.5                      | 0.9                        | 54.2%                      | 15.7%                     | -0.3%          | -0.5%                          | 5.1                         | 33%   | \$91,613                           | \$7,574                     |
| Mt. Ascutney Hospital & Health Ctr              | 144.4                     | 1.5                        | 53.2%                      | 19.8%                     | -4.0%          | -3.7%                          | 4.2                         | 38%   | \$89,686                           | \$7,236                     |
| North Country Hospital                          | 220.5                     | 3.8                        | 84.3%                      | 0.0%                      | 3.0%           | 3.0%                           | 3.8                         | 25%   | \$83,019                           | \$7,425                     |
| Northeastern VT Regional Hospital               | 107.4                     | 3.4                        | 73.0%                      | 0.0%                      | 1.8%           | 2.3%                           | 7.6                         | 21%   | \$85,724                           | \$15,071                    |
| Northwestern Medical Center                     | 255.2                     | 7.1                        | 80.2%                      | 0.0%                      | -7.6%          | -5.1%                          | 5.7                         | 25%   | \$82,381                           | \$10,107                    |
| Porter Medical Center                           | 128.5                     | 3.9                        | 61.1%                      | 16.0%                     | 5.9%           | 7.6%                           | 6.1                         | 38%   | \$84,425                           | \$12,369                    |
| Rutland Regional Medical Center                 | 201.8                     | 4.9                        | 64.2%                      | 0.0%                      | 2.4%           | 2.3%                           | 6.7                         | 28%   | \$89,614                           | \$14,211                    |
| Southwestern VT Medical Center                  | 40.7                      | 1.5                        | 81.4%                      | 0.0%                      | 3.5%           | 7.0%                           | 4.3                         | 26%   | \$82,719                           | \$9,056                     |
| Springfield Hospital                            | 16.6                      | 0.4                        | 81.2%                      | 0.0%                      | -38.9%         | -68.4%                         | 0.0                         | 23%   | \$76,899                           | \$0                         |
| The University of Vermont Medical Center        | 169.4                     | 4.8                        | 46.4%                      | 21.5%                     | 4.5%           | 3.9%                           | 9.6                         | 37%   | \$90,144                           | \$20,828                    |
| <b>SYSTEM</b>                                   | 154.7                     | 3.8                        | 58.0%                      | 13.0%                     | 1.9%           | 1.9%                           | 7.8                         | 31%   | \$87,362                           | \$16,098                    |
| <b>MEDIAN</b>                                   | 136.4                     | 3.6                        | 68.6%                      | 0.0%                      | 1.7%           | 2.1%                           | 5.6                         | 25%   | \$85,074                           | \$10,344                    |
| <b>National Benchmarks 2017<sup>1</sup></b>     |                           |                            |                            |                           |                |                                |                             |   |                                    |                             |
| <b>National CAH Benchmarks 2017<sup>2</sup></b> |                           |                            |                            |                           |                |                                |                             |   |                                    |                             |
| <b>Major Teaching</b>                           | 136.9                     | 1.9                        | N/A                        | N/A                       | 4.5%           | 3.9%                           | N/A                         | N/A   | N/A                                | N/A                         |
| <b>100-149 Beds</b>                             | 120.1                     | 2.2                        | N/A                        | N/A                       | 2.0%           | 2.1%                           | N/A                         | N/A   | N/A                                | N/A                         |
| <b>50-99 Beds</b>                               | 128.6                     | 2.2                        | N/A                        | N/A                       | 6.1%           | 4.2%                           | N/A                         | N/A   | N/A                                | N/A                         |
| <b>&lt; 50 Beds</b>                             | 139.0                     | 1.5                        | N/A                        | N/A                       | 0.4%           | 0.3%                           | N/A                         | N/A   | N/A                                | N/A                         |
| <b>Other Non-Profit</b>                         | 166.6                     | 2.6                        | N/A                        | N/A                       | 5.4%           | 4.5%                           | N/A                         | N/A   | N/A                                | N/A                         |
| <b>Northeast CAH<sup>4</sup></b>                | 113.79                    | N/A                        | N/A                        | N/A                       | 3.5%           | N/A                            | N/A                         | N/A   | N/A                                | N/A                         |

<sup>1</sup>INGENIX/OPTIMUM 2019 ed., 2017 data

<sup>2</sup> FLEX MONITORING TEAM DATA SUMMARY REPORT 2019 ed. 2017 data

<sup>3</sup> The calculation of current ratio includes funded depreciation, which is not included in the national benchmarks shown.

## All Vermont Acute Care Community Hospitals

### Table 10 - Financial Health Benchmarks & Indicators - Budget 2020

This page provides comparative information about Vermont community hospitals' financial health. It includes the hospitals' ability to pay its bills and how much it costs to run the hospitals.

| Hospital  | Cash & Revenue Indicators |                            |                            |                           |                | Productivity & Cost Indicators |                             |   |                                    |                             |
|---|---------------------------|----------------------------|----------------------------|---------------------------|----------------|--------------------------------|-----------------------------|---|------------------------------------|-----------------------------|
|   | Days Cash on Hand         | Current Ratio <sup>3</sup> | Outpatient Gross Revenue % | Physician Gross Revenue % | Total Margin % | Return On Assets               | FTEs per 100 Adj Discharges | Overhead Expense w/ fringe, as a % of Total Operating Exp | Salary & Benefits per FTE - Non-MD | Cost per Adjusted Admission |
| Brattleboro Memorial Hospital                   | 121.6                     | 2.9                        | 78.0%                      | 0.0%                      | 1.3%           | 1.3%                           | 6.0                         | 21%   | \$77,782                           | \$11,171                    |
| Central Vermont Medical Center                  | 75.0                      | 2.0                        | 57.2%                      | 15.6%                     | 1.7%           | 2.5%                           | 7.0                         | 31%   | \$90,670                           | \$13,391                    |
| Copley Hospital                                 | 72.1                      | 3.0                        | 63.9%                      | 0.0%                      | 1.8%           | 2.5%                           | 7.1                         | 23%   | \$86,631                           | \$14,221                    |
| Gifford Medical Center                          | 241.4                     | 4.0                        | 76.2%                      | 0.0%                      | 4.4%           | 2.8%                           | 5.3                         | 24%   | \$79,890                           | \$9,707                     |
| Grace Cottage Hospital                          | 87.7                      | 1.0                        | 52.7%                      | 16.9%                     | -2.4%          | -4.0%                          | 5.4                         | 34%   | \$100,331                          | \$8,138                     |
| Mt. Ascutney Hospital & Health Ctr              | 134.1                     | 1.3                        | 52.0%                      | 21.5%                     | 1.4%           | 1.4%                           | 4.4                         | 40%   | \$92,034                           | \$7,555                     |
| North Country Hospital                          | 201.8                     | 3.9                        | 84.8%                      | 0.0%                      | 3.1%           | 3.2%                           | 4.7                         | 24%   | \$86,533                           | \$9,248                     |
| Northeastern VT Regional Hospital               | 114.3                     | 2.6                        | 74.5%                      | 0.0%                      | 1.8%           | 2.3%                           | 7.6                         | 22%   | \$93,696                           | \$14,907                    |
| Northwestern Medical Center                     | 279.2                     | 6.5                        | 79.6%                      | 0.0%                      | 1.2%           | 0.8%                           | 5.8                         | 23%   | \$82,529                           | \$10,410                    |
| Porter Medical Center                           | 125.3                     | 3.2                        | 60.0%                      | 16.8%                     | 4.4%           | 5.7%                           | 6.7                         | 38%   | \$86,161                           | \$13,623                    |
| Rutland Regional Medical Center                 | 204.6                     | 7.4                        | 64.4%                      | 0.0%                      | 4.5%           | 4.3%                           | 6.9                         | 29%   | \$90,113                           | \$14,439                    |
| Southwestern VT Medical Center                  | 35.7                      | 1.7                        | 81.0%                      | 0.0%                      | 3.7%           | 8.4%                           | 4.3                         | 27%   | \$85,121                           | \$9,529                     |
| Springfield Hospital                            | 3.7                       | 0.4                        | 82.9%                      | 0.0%                      | -2.0%          | -4.5%                          | 3.5                         | 24%   | \$83,509                           | \$6,119                     |
| The University of Vermont Medical Center        | 192.7                     | 5.1                        | 46.9%                      | 20.8%                     | 4.3%           | 3.7%                           | 10.2                        | 38%   | \$92,312                           | \$22,148                    |
| <b>SYSTEM</b>                                   | 164.2                     | 4.0                        | 58.2%                      | 12.8%                     | 3.5%           | 3.4%                           | 8.0                         | 32%   | \$89,722                           | \$16,352                    |
| <b>MEDIAN</b>                                   | 123.4                     | 2.9                        | 69.5%                      | 0.0%                      | 1.8%           | 2.5%                           | 5.9                         | 26%   | \$86,582                           | \$10,791                    |
| <b>National Benchmarks 2017<sup>1</sup></b>     |                           |                            |                            |                           |                |                                |                             |   |                                    |                             |
| <b>National CAH Benchmarks 2017<sup>2</sup></b> |                           |                            |                            |                           |                |                                |                             |   |                                    |                             |
| <b>Major Teaching</b>                           | 136.9                     | 1.9                        | N/A                        | N/A                       | 4.5%           | 3.9%                           | N/A                         | N/A   | N/A                                | N/A                         |
| <b>100-149 Beds</b>                             | 120.1                     | 2.2                        | N/A                        | N/A                       | 2.0%           | 2.1%                           | N/A                         | N/A   | N/A                                | N/A                         |
| <b>50-99 Beds</b>                               | 128.6                     | 2.2                        | N/A                        | N/A                       | 6.1%           | 4.2%                           | N/A                         | N/A   | N/A                                | N/A                         |
| <b>&lt; 50 Beds</b>                             | 139.0                     | 1.5                        | N/A                        | N/A                       | 0.4%           | 0.3%                           | N/A                         | N/A   | N/A                                | N/A                         |
| <b>Other Non-Profit</b>                         | 166.6                     | 2.6                        | N/A                        | N/A                       | 5.4%           | 4.5%                           | N/A                         | N/A   | N/A                                | N/A                         |
| <b>Northeast CAH<sup>3</sup></b>                | 113.79                    | N/A                        | N/A                        | N/A                       | 3.5%           | N/A                            | N/A                         | N/A   | N/A                                | N/A                         |

<sup>1</sup>INGENIX/OPTIMUM 2019 ed., 2017 data

<sup>2</sup>FLEX MONITORING TEAM DATA SUMMARY REPORT 2019 ed. 2017 data

<sup>3</sup> The calculation of current ratio includes funded depreciation, which is not included in the national benchmarks shown.