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February 23, 2018

Donna Jerry Green Mountain Care Board 144 State Street Montpelier, Vermont 05602

Dear Donna,

The VNA & Hospice of the Southwest Region (VNAHSR) is planning on a two story 3,000 square foot addition to our current structure on 7 Albert Cree Drive in Rutland. The purpose of the addition is to house our Hospice and Palliative Care team whose census and number of employees have doubled since 2014.

The estimated cost for the project is \$802,890 which includes the building, parking lot, landscaping and anything else related to a construction project. My understanding is that a project over \$1.5 million would require a Certificate of Need (CON). Please see attached budget estimate.

We will be undertaking a capital fund drive to pay for the addition. We have already received a pledge for \$150,000 to jumpstart our campaign. Construction will begin in April, 2018 and be completed by September, 2018.

We believe the project does not require a CON, but this letter is to request a jurisdictional determination.

We look forward to hearing from you. If you have any questions do not hesitate to call myself at 802-342-0646 or Sara King at 802-342-0647.

Respectfully,

Ron Cioffi

CEO



Commercial • Multi-Family Residential • Institutional • Custom Residential

VNA & Hospice 7 Albert Cree Drive Rutland, Vt

RE: Renovation Budget Estimate DATE: February 23, 2018

Ron -

Per our conversation, the estimated value of the VNA & Hospice addition/renovation is \$802,890.00. Please let me know if you need anything further.

With best regards-

Kim A. Levins