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November 10, 2016

VIA EMAIL AND OVERNIGHT DELIVERY Donna Jerry, Senior Health Policy Analyst Green Mountain Care Board Third Floor, City Center 89 Main Street Montpelier, VT 05620

#### **RE:** Docket No. GMCB-013-16con, Proposed Renovation Project for The Pines at Rutland Center for Nursing and Rehabilitation, Rutland, VT

Dear Ms. Jerry:

EP Rutland Acquisition, LLC and Rutland Crossings, LLC (collectively, the Applicant) are submitting under separate cover an Application for Certificate of Need for Proposed Renovation Project for The Pines at Rutland Center for Nursing and Rehabilitation, Rutland, VT (the Application). In connection with that filing, the Applicant hereby requests expedited review of the Application by the Green Mountain Care Board (the Board) pursuant to 18 V.S.A. § 9440(c)(5) and Green Mountain Care Board Rule 4.000, Certificate of Need, Section 4.304.

Under Rule 4.304(1)(a) "an applicant seeking expedited review of an application must show, and the Board must determine, that: (a) the application is likely to be uncontested and the proposed project does not substantially alter services."

The proposed application consists of the renovation of two nursing floors at The Pines at Rutland Center for Nursing and Rehabilitation by the current owners/operators. The Applicant does not anticipate that the Application will be contested. The Application does not raise significant health care policy or planning concerns under Rule 4.304(2)(a). Moreover, in accordance with Rule 4.304(2)(b)(1), the expenditures associated with the proposed project will not have any negative impact on the services provided, the cost of health care, or the financial strength of the Applicant.

Based on the foregoing, the Applicant respectfully requests that the Board grant expedited review for its CON application, under 18 V.S.A. § 9440(c)(5) and Green Mountain Care Board Rule 4.000, Certificate of Need, Section 4.304.

Thank you for your consideration.

Sincerely yours, Shireen T. Hart

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#### **RE:** Docket No. GMCB-013-16con, Proposed Renovation Project for The Pines at Rutland Center for Nursing and Rehabilitation, Rutland, VT

Dear Ms. Jerry:

On behalf of the EP Rutland Acquisition, LLC and Rutland Crossings, LLC, the Applicant, I am submitting the following documents for filing in the above matter:

- the original Project Narrative (including attachments) and two copies; and
- the original Verification Under Oath and two copies.

We understand that the Board will issue an invoice for the application fee.

I am also emailing to you in Excel, <u>Attachment 1</u>, Required CON Tables. I am sending a duplicate application (with attachments) to Commissioner Monica Caserta Hutt under separate cover.

Thank you for your ongoing assistance with this matter.

Sincerely yours.

Shireen T. Hart Encs.

#### STATE OF VERMONT GREEN MOUNTAIN CARE BOARD

#### IN RE:

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#### PROPOSED RENOVATION PROJECT FOR THE PINES AT RUTLAND CENTER FOR NURSING AND REHABILITATION, RUTLAND, VT

GMCB-013-16CON

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#### VERIFICATION UNDER OATH

Marvin Ostreicher, being duly sworn, states on oath as follows:

- 1. My name is Marvin Ostreicher. I am the managing member of Rutland Crossings LLC (the "Applicant"). I have reviewed the Applicant's Project Narrative in Support of Application for Certificate of Need for Proposed Renovation Project for The Pines at Rutland Center for Nursing And Rehabilitation, Rutland, VT (the "Submission").
- 2. Based on my personal knowledge and after diligent inquiry, I attest that the information contained in the Submission is true, accurate and complete, does not contain any untrue statement of a material fact, and does not omit to state a material fact.
- 3. My personal knowledge of the truth, accuracy and completeness of the information contained in the Submission is based upon either my actual knowledge of the subject information or upon information reasonably believed by me to be true and reliable and provided to me by the individuals identified below in paragraph 4. Each of these individuals has also certified that the information they have provided is true, accurate and complete, does not contain any untrue statement of a material fact and does not omit to state a material fact.
- 4. The following individuals have provided information or documents to me in connection with the Submission and each individual has certified, based either upon his or her actual knowledge of the subject information or, where specifically identified in such certification, based on information reasonably believed by the individual to be reliable, that the information or documents provided are true, accurate and complete, do not contain any untrue statement of a material fact, and do not omit to state a material fact:

David Ostreicher, CFO, National HealthCare Associates John Russell, Construction Manager, National Health Care Associates Andrew Bachand CPA Aaron Hall, A/Z Corp Carmelo Ferla, R.A., MBH ARCHITECTURE, LLC. Yosef Daskal, Director of Procurement, National HealthCare Associates

5. In the event that the information contained in the Submission becomes untrue, inaccurate or incomplete in any material respect, I acknowledge my obligation to notify the Green

Mountain Care Board and to supplement the Submission as soon as I know, or reasonably should know, that the information or document has become untrue, inaccurate or incomplete in any material respect.

Dated this Z day of November, 2016. Marvin Ostreicher

On November 9, 2016, Marvin Ostreicher appeared before me and swore to the truth, accuracy and completeness of the foregoing.

Donate War Notary public

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 $\underline{\qquad} My \text{ commission expires: } 9 | 30 | 2020 \\ \underline{\qquad}$ 

#### **STATE OF VERMONT**

#### **GREEN MOUNTAIN CARE BOARD**

IN RE:

#### PROPOSED RENOVATION PROJECT FOR THE PINES AT RUTLAND CENTER FOR NURSING AND REHABILITATION, RUTLAND, VT

**GMCB-013-16CON** 

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#### PROJECT NARRATIVE IN SUPPORT OF APPLICATION FOR CERTIFICATE OF NEED FOR PROPOSED RENOVATION PROJECT FOR THE PINES AT RUTLAND CENTER FOR NURSING AND REHABILITATION, RUTLAND, VT

EP Rutland Acquisition, LLC and Rutland Crossings, LLC (collectively, the Applicant) submit this Project Narrative in support of the Application for Certificate of Need to renovate two floors of The Pines at Rutland Center for Nursing and Rehabilitation, for a total project cost of three million seven hundred seventy-two thousand and nine dollars (\$3,772,009).

#### I. INTRODUCTION

The Pines at Rutland Center for Health & Rehabilitation is an existing, fully occupied, 4story skilled nursing facility located in Rutland, Vermont. The proposed project involves interior renovations to the third floor (11,692 S.F.) and fourth floor (11,692 S.F.) nursing units and includes all new finishes (floors and walls), painting of existing hung acoustical ceiling grids and panels, new ceiling grid and panels in certain locations, new lighting and new millwork. Areas of minor construction will involve modifying four existing 4-bed bedrooms (2 on each floor) by constructing full height partitions that will split each bedroom in two in order to afford a bit more resident privacy. The proposed configuration will create two semi-private zones within each of the existing 4-bed bedroom spaces.

Other areas of construction will include the creation of a Med Room behind each Nurses Station, relocation of the Clean Work Rooms, relocation of the Nourishment areas into the existing Recreation/Dining Rooms and the creation of a new vented Oxygen Closet. Work will also include replacement of existing lighting fixtures, existing electrical devices and plates to hospital grade devices, a new nurse call system, various HVAC and plumbing upgrades and repairs. New resident furniture will also be provided.

In summary, the majority of the work involves finish upgrades within the existing nursing units, with some construction taking place in a few areas to better suit the needs of the residents and the staff within the nursing home.

#### II. <u>BACKGROUND</u>

#### A. Applicant Information.

Rutland Crossings, LLC d/b/a The Pines at Rutland Center for Nursing and Rehabilitation (The Pines) is organized as the entity that operates the skilled nursing facility. Rutland Crossings, LLC leases the property from EP Rutland Acquisition, LLC a related organization which is organized to own the property. The Applicant is an affiliate of National Health Care Associates, Inc. (NHCA), a corporation formed in the State of Connecticut in 1984. Its principal offices are located at 20 E. Sunrise Highway, Valley Stream, NY 11581. NHCA owns and/or operates a network of thirty eight (38) skilled nursing and rehabilitation centers and assisted living centers throughout the Northeast. NHCA specializes in offering extensive programs for short-term rehabilitation and post-hospital care in areas including orthopedic, cardiovascular, neurological, and post-surgical recovery and rehabilitation.

#### **B.** Facility Information.

The Pines is located at 99 Allen Street, Rutland, Vermont 05701. It is a skilled nursing and rehabilitation center for short-term and long-term residents and includes one hundred twenty-five (125) beds. The Pines provides a comprehensive array of specialized services and programs, including clinical care, physical, occupational and speech therapies, in addition to social services and recreation therapies in a warm, healing environment.

#### C. CMS Measures.

The Pines has the following CMS ratings:

- Overall rating: 4-star (above average)
- Health Inspection: 3-star (average)
- Staffing: 3-star (average)
- RN Staffing: 4-star (above average)
- Quality Measure: 5-star (much above average)

#### D. CMS RN Staffing Measures.

Its RN Staffing numbers are above average:

	The Pines	Vermont Average
Total number of residents	111 residents	70.4 residents
Total number of licensed nurse staff	1 hour and 43 minutes	1 hour and 41 minutes
hours per resident per day		
RN hours per resident per day	56 minutes	57 minutes
LPN/LVN hours per resident per	47 minutes	44 minutes
day		
CNA hours per resident per day	2 hours and 13 minutes	2 hours and 30 minutes
Physical therapy staff hours per	9 minutes	6 minutes
resident per day		

E. CMS Quality Measures. The Quality Measures are much above average:

Short-Stay Measures	The Pines Quality	Vermont Average	Performance of The Pines Versus Vermont Average
Percentage of short-stay residents who made improvements in function. Higher percentages are better.	83.6%	73.2%	Better
NEW Percentage of short-stay residents who were re- hospitalized after a nursing home admission. Lower percentages are better.	17.2%	17.9%	Better
Percentage of short-stay residents who have had an outpatient emergency department visit. Lower percentages are better.	10.7%	13.7%	Better
Percentage of short-stay residents who were successfully discharged to the community. Higher percentages are better.	66.9%	62.2%	Better
Percentage of short-stay residents who self-report moderate to severe pain. Lower percentages are better.	20.0%	19.0%	Worse
Percentage of short-stay residents with pressure ulcers that are new or worsened. Lower percentages are better.	0.0%	0.8%	Better
Percentage of short-stay residents assessed and given, appropriately, the seasonal influenza vaccine. <i>Higher percentages are better</i> .	84.0%	80.0%	Better
Percentage of short-stay residents assessed and given, appropriately, the pneumococcal vaccine. <i>Higher percentages are better.</i>	87.2%	79.0%	Better
Percentage of short-stay residents who newly received an antipsychotic medication. Lower percentages are better.	0.2%	1.1%	Better

The Pines Quality	Vermont Average	Performance of The Pines Versus Vermont Average
1.4%	3.8%	Better
10.2%	3.4%	Worse
6.7%	10.8%	Better
2.2%	4.3%	Better
59.1%	50.9%	Worse
1.0%	3.3%	Better
0.0%	0.2%	Better
	Quality         1.4%         10.2%         6.7%         2.2%         59.1%         1.0%	Quality         Average           1.4%         3.8%           10.2%         3.4%           6.7%         10.8%           2.2%         4.3%           59.1%         50.9%           1.0%         3.3%

Long-Stay Measures	The Pines Quality	Vermont Average	Performance of The Pines Versus Vermont Average
Percentage of long-stay residents whose ability to move independently worsened. Lower percentages are better.	13.1%	22.4%	Better
Percentage of long-stay residents whose need for help with daily activities has increased. Lower percentages are better.	16.9%	18.4%	Better
Percentage of long-stay residents who lose too much weight. Lower percentages are better.	4.8%	7.6%	Better
Percentage of long-stay residents who have depressive symptoms. Lower percentages are better.	15.8%	9.5%	Worse
Percentage of long-stay residents who received an antianxiety or hypnotic medication. Lower percentages are better.	22.4%	20.3%	Worse
Percentage of long-stay residents assessed and given, appropriately, the seasonal influenza vaccine. <i>Higher</i> percentages are better.	92.7%	95.7%	Worse
Percentage of long-stay residents assessed and given, appropriately, the pneumococcal vaccine. <i>Higher</i> percentages are better.	98.0%	92.0%	Better
Percentage of long-stay residents who received an antipsychotic medication. Lower percentages are better.	5.6%	16.6%	Better

#### F. Industry Recognition and Awards.

The Pines has been designated by the state of Vermont as one of the top five skilled nursing and rehabilitation centers in the state of Vermont through the "Nursing Home Quality Award – 2015." The award is based on Centers for Medicare Services Star rating, customer satisfaction survey results, participation in "The Advancing Excellence Campaign" and successful state survey results (preferably deficiency-free). The Pines is also proud of its customer service results obtained by an independent company, Pinnacle Quality Insights. The Pines received the "Customer Experience Award" in 2015 and again in 2016, demonstrating the center's commitment to the "Four Pillars" of its mission statement: *Kindness, Compassion, Service and Excellence*.

U.S. News & World Report also named The Pines as one of its "Best Nursing Homes" for 2013, 2014 and 2015.

#### II. DETAILED PROJECT DESCRIPTION

#### A. Project Need.

The renovations to the third and fourth floors of The Pines are needed to modernize the facility in order to improve resident experience and the quality of care. The second floor was renovated approximately four years ago, so this project would render the remaining two nursing floors consistent with the other nursing floor.

#### **B.** Project Description and Details.

The Applicant will renovate approximately 23,384 square feet of The Pines. There is approximately 11,692 of square footage per floor.

The proposed renovations will consist of the following renovations:

#### Refresh Patient Rooms

This scope of work includes:

- New LVT with vinyl base installed over the existing floor in the bedroom.
- New sheet vinyl with vinyl base installed over the existing floor in the bathroom.
- Removing and properly disposing of ceiling tiles via an asbestos removal contractor.
- Painting the existing ceiling grid including the removal and reinstallation of cubicle curtain tracks.
- Furnishing and installing new 2x4 ceiling tile to fit in the existing repainted ceiling grid.
- Painting the existing gypsum ceiling at the bathroom.
- Removing the existing wardrobes.
- Remove the existing millwork at four bedrooms.
- Removing the wall finishes and prepping the walls.
- Wallcovering at the headwall. We have included painting remaining walls including the bathroom.
- New corner guards.
- A new mirror at the restrooms.
- A new light fixture above each bed.
- One new sconce in each room.
- A new outlet per bed for television.
- 43 new television brackets and blocking. Televisions will be furnished and installed by others.
- New nurse call system.

#### • Refresh Corridor

This scope of work includes:

- New carpet with base installed over the existing floor.
- Removing and properly disposing of ceiling tiles via an asbestos removal contractor.
- Painting the existing ceiling grid.
- Furnishing and installing new 2x4 ceiling tile.
- Removing the wall finishes and prepping the walls.
- Painting below the handrail.
- o Furnishing and installing wallcovering above the handrail.
- New corner guards.
- Providing a new cover to the existing handrail.
- New recessed light fixtures.

#### • Bathing Suites

This scope of work includes:

- Installing new VCT with vinyl base at the restroom over the existing floor.
- Removing and properly disposing of ceiling tiles via an asbestos removal contractor.
- Painting the existing ceiling grid.
- Furnishing and installing new 2x4 ceiling tile.
- Removing the wall finishes and prepping the walls.
- Painting the remaining walls.
- $\circ$  A new mirror at the restroom.
- No work is included at the tub room.
- Allowances for repairing leaks at the floor drains.

#### • Nurses Stations & Med Rooms

This scope of work includes:

- New millwork for the nurses' station and med rooms.
- New gypsum wall and door.
- Furnishing and installing new 2x4 acoustical ceiling tile to fit in the repainted grid.
- Painting all walls.
- New light fixtures.
- Necessary wiring.
- Extending the walls to the deck.
- Does not include sinks/eyewash in the Med rooms.

#### • New Flooring for the Dining Rooms

This scope of work includes providing new flooring over the existing flooring and new base.

#### C. Project Costs.

The Project Costs are set forth in the CON Required Financial Tables which are submitted as **Attachment 1**.

• <u>The Construction Costs for the proposed project are:</u>

Renovation costs:	\$2,494,957
Sitework, Sidewalks and Paving:	$62,000^{1}$
Construction contingency and escalation:	\$ 319,196
	\$2,876,153

As support for these figures, please see:

"Renovations costs" and "Construction contingency and escalation:" Please see Feasibility Study Budget dated June 27, 2016, Attachment 2.

<sup>&</sup>lt;sup>1</sup> The original total from Fabian Earth Moving is \$56,484. The proposed alternate would have credited back \$7,050, but the Applicant is not proceeding with that alternate. There is added to the total a ten percent (10%) contingency that was then rounded down to \$62,000 ( $$56,484 \times 10\% = $4,648.40$ ; \$56,484 + \$4,648.40 = \$62,132.40).

"Sitework, Sidewalks and Paving," please see Attachment 3, from Fabian Earth Moving.

The Related Project Costs are as follows:

Furnishings, fixtures and other equipment:	\$ 431,638
Architectural/Engineering fees:	\$ 133,100
Debt Financing Expenses:	\$ 120,750
Other:	\$ 210,368
	\$ 895,856

As support for these figures, please see:

"Furnishings, fixtures and other equipment:" The proposed costs for these are detailed in a budget from March 2013, which is submitted as Attachment 4. Please note that the figure in Attachment 1, Table 1, for "Furnishings, Fixtures and Other Equip" includes a ten-percent (10%) contingency (\$392,398 + \$39,240 = \$431,638).

#### "Architectural/Engineering fees:" See Attachment 5.

**"Debt Financing Expenses:**" \$78,750 estimated for capitalized interest during the 12 month construction period, and \$42,000 for debt financing costs.

"Other:" This includes consultant fees, builders risk insurance, the CON application fee, air testing, fire alarm system, fridge/freezer, temp storage, new telephone system, tel/data, printing, attorney's fees and 10% contingency.

• The Total Project Cost is estimated	ed to be:
Construction costs:	\$2,876,153
Related Project Costs:	\$ 895,856
	\$3,772,009

#### **D.** Architect.

The Applicant retained MBH Architecture LLC (MBH) to act as architect for the project. MBH is responsible for preparing all plans, designs and drawings related to the project and for reviewing the work of the general contractor. A copy of the MBH project plans and drawings (the MBH Plans) is submitted as **Attachment 6**. The MBH Plans include the following which show the current plan and the new plans in full detail:

- A-001 Cover Sheet
- A-002Drawing List/Symbols/Abbreviations/General Notes/Code Data
- A-003 Fire Stopping/ UL Details/ Wall Types
- A-004 Door and Hardware Schedules and Details
- AD-130 Third Floor Demolition Plan
- AD-140 Fourth Floor Demolition Plan

- A-130 Third Floor Plan
- A-140 Fourth Floor Plan
- A-200 Enlarged Third Floor Bedroom Plans and Elevations
- A-201 Enlarged Forth Floor Bedroom Plans and Elevations
- A-730 Third Floor Reflected Ceiling Plan
- A-740 Forth Floor Reflected Ceiling Plan
- A-800 Mill Work Plans and Elevations
- A-801 Mill Work Plans and Elevations
- A-802 Mill Work Section Details
- A-803 Mill Work Section Details
- F2 Finish Plans Fourth Floor
- F1 Finish Plans Third Floor

#### E. General Contractor.

NHCA has retained A/Z Corp. (A/Z) to act as general contractor, managing and overseeing completion of the renovation. The Applicant, through NHCA, has a longstanding relationship with A/Z. Currently, A/Z is working on a complex project in New Hampshire for NHCA, with the same type of delivery method. The Applicant has had an excellent experience working with A/Z. Moreover, in previous projects, A/Z has often been the lowest bidder.

A copy of A/Z's Estimate is submitted as **Attachment 7**. This Estimate shows the costs for the various components of the project.

#### F. Temporary Displacement.

The renovation includes approximately 23,384 square feet of the facility. In order to ensure ongoing resident safety and minimize any disruption to residents during the renovation, NHCA anticipates completing the renovation in ten (10) phases, four (4) to five (5) weeks per phase, for a total of approximately fifty (50) weeks. Residents will be given proper, advance notice and will be relocated within the facility while their rooms undergo upgrades. Any displacement of residents will be temporary and of a short duration. The phasing of the construction is detailed in **Attachment 8**, at AD-130 Third Floor Demolition Plan and AD-140 Fourth Floor Demolition Plan.

#### G. Project Financing.

The total project cost for the renovation is approximately three million seven hundred twenty-two thousand and nine dollars (\$3,772,009). The project will be funded by borrowing approximately \$3,772,009, with an amortization over twenty (20) years at an estimated 4.5% interest rate. The funding will include \$3,298,371 for renovations/improvements (which includes \$78,750 estimated for capitalized interest during the 12 month construction period), \$431,638 for furniture/equipment and \$42,000 for debt financing costs.

Please refer to the Rutland Crossings LLC and EP Rutland Acquisitions, LLC d/b/a The Pines at Rutland Combined Financial Statements for the Years Ending 2016 (Forecasted), 2017 through 2019 (Projected) and 2014 and 2015 (Historical), **Attachment 9**, at 6, Note 3.

It is anticipated at this time that the Applicant will finance the project through M&T Bank Corp. with whom it has a longstanding lending relationship, but that determination will not be made until the proposed project is closer to fruition.

#### H. Projected Impact on Census.

Overall census numbers are projected to remain fairly consistent with the 2015/16 census numbers through 2017 while construction occurs and residents are relocated within the facility. Census is then projected to increase in 2018 and 2019 after construction is complete.

<b>Projected Census - Nursing Home</b>	2017	2018	2019
Private	2,920	3,650	4,015
Medicaid	29,200	28,470	27,740
Medicare	7,665	9,125	9,490
Commercial & Other	2,190	2,190	2,190
Total	41,975	43,435	43,435
Occupancy Percent	92.00	95.20	95.20

Attachment 9, at 6, Note 4.

#### I. Revenue Projections.

Private rates are anticipated to increase \$10 per day annually to cover normal inflationary costs. The average rate in 2015 was \$362 per day.

The 2017 Medicaid rates are projected at the July 1, 2016 rate of \$240.29 plus an estimated 2.0% increase annually to cover normal inflationary costs. The Medicaid rate is also increased effective January 1, 2018 for the increased capital rate adjustment estimated to be \$12.16 per day. Medicaid Ventilator residents are expected to remain at the same census level as in 2015, and their rate is estimated at the 2015 average rate of \$442.60 and inflated 2% annually for inflation.

Medicare rates are expected to increase 2% annually to cover normal inflationary costs starting with the 2015 average Medicare rate of \$565.47.

Commercial and "other" rates are based on the 2015 average rate of \$400 per day and increased 2% each year for inflation. Private and Part B ancillaries are expected to increase 2% per year using revenues as a base.

Attachment 9, at 6-7, Note 4.

#### J. Expense Projections.

**Overall Expenses**: except where otherwise indicated, expenses are projected using the current facility's historical 2015 costs increased annually by an estimated 2.0% for inflation.

**Overall Census Changes:** All Nursing and Dietary costs along with related payroll taxes and benefits are anticipated to increase/decrease at the same ratio of the overall census change on top of the 2% annual inflation increase.

<u>Medicare Census Changes</u>: All Rehabilitative and Pharmacy costs along with related payroll taxes and benefits are anticipated to increase at the same ratio of the Medicare census change on top of the 2% annual inflation increase.

**Interest Costs**: New debt on the renovation project is calculated based on amortization schedules for projected debt. Existing debt has a maturity date of November 1, 2018 and is anticipated to be refinanced at a rate of 4.5% without a Swap agreement for its existing amortization period.

**Depreciation**: This is calculated based on estimated allocation plus an annual increase for normal equipment and furnishings of \$40,000 annually and improvements of \$30,000.

<u>Amortization</u>: The existing amortization was continued plus the amount calculated for the new renovation debt based on amortizing projected financing costs of \$42,000, being amortized over the 20 year life of the loan.

**Property Insurance and Taxes**: Property insurance and property taxes were projected to increase by 60% upon completion of the renovations.

Attachment 9, at 7, Note 5.

#### **III. INSTITUTE OF HEALTH IMPROVEMENT AND TRIPLE AIMS.**

#### A. Improving the Individual Experience of Care.

The Applicant recognizes that the physical environment influences quality of life. The improvements are designed to create an environment that is not institutional in appearance or function. The goal of the renovation is to create a warmer and more comfortable environment that looks and functions like a household and that is consistent from floor to floor. The renovations to the dining and recreation areas will facilitate more meaningful person-to-person social interchange with other residents, family, friends and staff. The renovations to the resident rooms, including the installation of partitions to the four-bed bedrooms, will promote the dignity and privacy of residents. In addition to improving the quality of the resident experience, the renovations will allow staff to more efficiently process and manage resident charts and will improve the ability of staff to monitor residents. The installation of ventilated storage closets for oxygen tanks will better protect the equipment from damage and make the equipment more accessible to

staff. Moving the Med Room to behind the Nurses Station and the Nourishment Area to the Dining Area likewise facilitates safer and more efficient patient care and services.

#### **B.** Improving Health Populations.

The Pines is committed to providing the highest level of quality of care while maintaining a nurturing environment for both residents and families. Staff actively works with residents and their family and providers in order to minimize the use of unnecessary medications, provide proactive and preventative health care services, and help the resident achieve the desired quality of life. The renovations will improve the quality of life of residents and will create a more efficient and functional environment for staff. These improvements to the physical environment will advance The Pines' ongoing efforts to improve the health population.

#### C. Reducing Per Capita Cost of Care for Populations.

The Pines provides efficient and effective care to meet the needs of its individual residents. The renovations will not impact the cost of the delivery of care or access to care.

### IV. CONSISTENCY WITH HUMAN RESOURCE ALLOCATION PLAN (HRAP) STANDARDS.

A. HRAP STANDARD 1.9: Applicants proposing construction projects shall show that the costs and methods of the proposed construction are necessary and reasonable. Applicants shall show that the project is cost-effective and that reasonable energy conservation measures have been taken.

**Response:** The Applicant is confident that the proposed renovation project is being done in the most cost-efficient manner possible. Having established a working history with the general contractor that is ongoing, the Applicant is comfortable entering into a project of this magnitude. The Applicant is comfortable with the costs associated with this project based on similar projects for NHCA and based on the pricing of A/Z in similar projects.

The proposed renovations are necessary to bring the facility in keeping with the evolution of the delivery of services in a nursing home setting. Upgrades are warranted for resident dignity and service delivery, efficiency and safety.

Given that the nature of the renovations is primarily finish upgrades, energy conservation does not come into play, except that the project includes changing approximately 360 light fixtures to LED fixtures.

B. HRAP STANDARD 1.10: Applicants proposing new health projects requiring construction shall show such projects are energy efficient. As appropriate, applicants shall show that Efficiency Vermont, or an organization with similar expertise, has been consulted on the project.

**Response:** Not applicable. The Applicant is not proposing a new health care project. The proposed project will renovate and refine what is already being provided to residents at The Pines by modifying and improving the physical environment to improve the quality of life for residents and create more efficiency with respect to the provision of high quality health care services. However, the Applicant does wish to highlight that the project includes changing approximately 360 light fixtures to LED fixtures for energy efficiency purposes.

#### C. HRAP STANDARD 1.11: Applicants proposing new health care projects requiring new construction shall demonstrate that new construction is the more appropriate alternative when compared to renovation.

**Response:** Not applicable. The Applicant is proposing to renovate The Pines. There will be no new construction or expansion of the existing footprint for the facility. Renovation was selected as the best approach to reduce costs, minimize the impact of the project on the residents, and ultimately provide an improved physical environment that best supports the level of care provided at The Pines.

## D. HRAP STANDARD 1.12: New construction health care projects shall comply with the Guidelines for Design and Construction of Health Care Facilities issued by the Facility Guidelines Institute (FGI), 2014 Edition.

**Response:** Not applicable. There will be no new construction or expansion of the existing footprint for the facility. Alterations to the existing spaces have limitations on upgrading to new standards because of structure, costs, and occupancy.

## E. HRAP STANDARD 5.2: Nursing homes or similar entities seeking to replace or increase beds shall show the beds are needed. Such showing of need shall be confirmed by the Department of Disabilities, Aging and Independent Living.

**Response:** Not applicable. The Applicant does not seek to replace or increase the number of beds at The Pines.

## F. HRAP STANDARD 5.3: Nursing homes or similar entities seeking a certificate of need shall provide a written recommendation from the Department of Disabilities, Aging and Independent Living supporting the new health care project proposal.

**Response:** The Applicant will be submitting a copy of this application and attachments to the Department of Disabilities, Aging and Independent Living to request the Commissioner's written recommendation supporting the proposed renovation project.

G. HRAP STANDARD 5.4: Nursing homes or similar entities seeking a certificate of need shall demonstrate the applicant is sufficiently capitalized and insured to protect residents against substandard care and to provide sufficient protection in the event of legal liability of the facility or the facility's operators.

**Response:** Please refer to the Rutland Crossings LLC and EP Rutland Acquisitions, LLC d/b/a The Pines at Rutland Combined Financial Statements for the Years Ending 2016 (Forecasted), 2017 through 2019 (Projected) and 2014 and 2015 (Historical), Attachment 9 as support for the assertion that the Applicant is sufficiently capitalized. The Pines current favorable financial condition and projections, Attachment 9, along with the required tables, Attachment 1, demonstrate that the current and long-term financial strength is enhanced as a result of this project.

Evidence of the current liability insurance for The Pines is submitted as **Attachment 10**, reflecting sufficient protection in the event of legal liability of the facility or the facility's operators.

#### V. COMPLIANCE WITH 18 V.S.A. § 9437 (2)-(6) AND 18 V.S.A. § 9437 (8).

#### A. 18 V.S.A. § 9437 (2): The cost of the project is reasonable because:

## 1. The applicant's financial condition will sustain any financial burden likely to result from completion of the project.

**Response:** Please refer to the Rutland Crossings LLC and EP Rutland Acquisitions, LLC d/b/a The Pines at Rutland Combined Financial Statements for the Years Ending 2016 (Forecasted), 2017 through 2019 (Projected) and 2014 and 2015 (Historical), Attachment 9 as support for the assertion that the Applicant is sufficiently capitalized. The Pines' current favorable financial condition and projections, Attachment 9, along with the required tables, Attachment 1, demonstrate that the current and long-term financial strength is enhanced as a result of this project.

#### 2. The project will not result in an undue increase in the costs of medical care. In making a finding under this subdivision, the commissioner shall consider and weigh relevant facts including:

**Response:** The cost of the project will not result in an increase in the cost of medical care. Please refer to **Attachment 9**, the Rutland Crossings LLC and EP Rutland Acquisitions, LLC d/b/a The Pines at Rutland Combined Financial Statements for the Years Ending 2016 (Forecasted), 2017 through 2019 (Projected) and 2014 and 2015 (Historical), and **Attachment 1**, CON Required Financial Tables.

#### i. The financial implications of the project on hospitals and other clinical settings, including the impact on their services, expenditures and charges; and

**Response:** The project does not impact hospitals and other clinical settings. The proposed renovations will ensure that The Pines' residents in the future will be able to receive skilled care within the community that they live in. Staff at The Pines will work closely with the local hospital with respect to any resident admissions and discharges back to the community.

## ii. Whether the impact on services, expenditures, and charges is outweighed by the benefit of the project to the public.

**Response:** The project is expected to have beneficial impacts on services provided to residents of The Pines. The renovations will allow the facility to deliver health care services that meet the current and anticipated expectations of residents utilizing these services. By upgrading the nursing floors, it is anticipated that residents, staff, families, providers and referral sources will be rewarded by the dignity, safety and innovation that a modern and updated environment provides. All residents in long term care facilities deserve to be in a setting that is clean, updated and supports the most current care delivery methods.

## 3. Less expensive alternatives do not exist, would be unsatisfactory, or are not feasible or appropriate.

**Response:** Less expensive alternatives do not exist for The Pines. A renovation of existing space is the most cost effective method to modernize the nursing floors. Again, having worked with A/Z, the Applicant is confident that it will be working with a general contractor who is competitively priced in the marketplace.

## B. 18 V.S.A. § 9437 (3): There is an identifiable, existing, or reasonably anticipated need for the proposed project which is appropriate for the applicant to provide.

**Response:** The proposed project is necessary in order to create a warmer and more comfortable home-like setting for residents, provide more meaningful opportunities for social interchange, help promote resident dignity and privacy, and create a more efficient, safe and effective environment for the delivery of high quality health care services for the community.

## C. 18 V.S.A. § 9437 (4): The project will improve the quality of health care in the state or provide greater access to health care for Vermont's residents, or both.

**Response:** Vermont residents living at The Pines will experience a better quality of life and improved health care delivery as a result of the renovations. The changes proposed by the Applicant to the existing facility follow recommended best practices for building and renovating in a skilled nursing facility. The Pines will continue to participate in the Vermont Health Care Association and to collaborate with other providers throughout the state.

## D. 18 V.S.A. § 9437 (5): The project will not have an undue adverse impact on any other existing services provided by the applicant.

**Response:** The proposed project will not have any adverse impact on existing services provided at the facility. The Applicant's finances are independent of NHCA's finances, such that the peaks and valleys in The Pines' operations do not impact upon other NHCA facilities or operations. They have separate taxpayer numbers and separate insurance.

Instead, the renovations will improve the quality of life of the residents, as well as the efficiency and effectiveness of the delivery of high-quality health care services at the facility. Likewise, the renovations will support and strengthen NHCA's reputation for quality and modernity.

#### E. 18 V.S.A. § 9437 (6): The project will serve the public good.

**Response:** The proposed project will serve the public good by creating a skilled nursing home that physically enables best practices. The renovations will create a warm and comfortable physical environment that will improve the quality of life of its residents. It will also serve the public good by creating a more home-like setting for residents of the community in need of assistance with day-to-day living, providing meaningful opportunities for social interchange, promoting resident dignity and privacy, and creating a more efficient and effective environment for the delivery of high quality health care services for the community. Finally, the renovations will make the four floors of the nursing home consistent from floor to floor.

## F. 18 V.S.A. § 9437 (8): If the application is for the purchase or lease of new health care information technology, it conforms with the health information technology plan established under 18 V.S.A. § 9351.

**Response:** Not applicable. The scope of the project does not include the purchase or lease of any new health care information technology.

Attachment No.	Description
Attachment 1	CON Required Financial Tables
Attachment 2	Feasibility Study Budget dated June 27, 2016 (from Attachment 7)
Attachment 3	Fabian Earth Moving Estimate for Site Work: Sidewalks and Pathways
Attachment 4	Furnishings, Fixtures and Other Equipment Detailed in March 2013 Budget
Attachment 5	Architectural/Engineering fees
Attachment 6	MBH Project Plans and Drawings
Attachment 7	A/Z Corp.'s Estimate
Attachment 8	Construction Phasing Plan AD-130 Third Floor and AD-140 Fourth Floor
Attachment 9	Combined Financial Statements for the Years Ending 2014 - 2019
Attachment 10	The Pines' Current Liability Insurance Binder

 $\{ \boldsymbol{\psi}_i \}$ 

### ATTACHMENT 1

#### The Pines at Rutland Renovation Project

### **Required Tables**

When completing the tables please note that you need only fill-in the **shaded fields.** Fields with diagonal lines indicating **N/A** do not requiry an entry. The CON Application Form tables, when completed electronically, are set up to calculate totals as well as pre-populate fields in other tables for you. If you have any questions please contact Division staff. Also, please contact Division staff prior to determining if a given table may not be applicable for your project.

Applicants are encouraged to submit an electronic version of a completed application via attachment to email. Please send electronic versions as attachments to email addressed to: Donna.Jerry@state.vt.us

Table	Description
1	Project Costs
2	Debt Financing Arrangement: Sources & Uses of Funds
3A	Income Statement: Without Project
3B	Income Statement: Project Only
3C	Income Statement: With Project (no 'fill-in' required)
4A	Balance Sheet - Unrestricted Funds: Without Project
4B	Balance Sheet - Unrestricted Funds: Project Only
4C	Balance Sheet - Unrestricted Funds: With Project (no 'fill-in' required)
5A	Statement of Cash Flows: Without Project
5B	Statement of Cash Flows: Project Only
5C	Statement of Cash Flows: With Project (no 'fill-in' required)
6A	Revenue Source Projections: Without Project
6B	Revenue Source Projections: Project Only
6C	Revenue Source Projections: With Project (no 'fill-in' required)
7	Utilization Projections: Totals
8	Utilization Projections: Project Specific
9	Staffing Projections: Totals

#### The Pines at Rutland Renovation Project TABLE 1 PROJECT COSTS

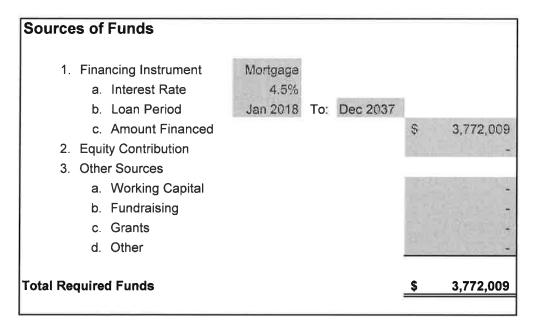
Construction Costs		
1. New Construction	\$	Same and the
2. Renovation		2,494,957
3. Site Work		62,000
4. Fixed Equipment		걸 것이 같을
5. Design/Bidding Contingency		4 - 1 S
6. Construction Contingency		319,196
7. Construction Manager Fee		
8. Other (please specify)		
Subtotal	\$	2,876,153
Related Project Costs		
1. Major Moveable Equipment	\$	
2. Furnishings, Fixtures & Other Equ	uip.	431,638
3. Architectural/Engineering Fees	200	133,100
4. Land Acquisition	1.35	
5. Purchase of Buildings	1411	, 전, 2월 30 명품
6. Administrative Expenses & Permi	ts	지시 위하는 것 같은
7. Debt Financing Expenses (see be	elow)	120,750
8. Debt Service Reserve Fund	100	
9. Working Capital	J 25	- 1. China -
10. Other (please specify)	2.30	210,368
Subtotal	\$	895,856
otal Project Costs	\$	3,772,009
Debt Financing Expenses		
1. Capital Interest	\$	78,750
2. Bond Discount or Placement Fee	Ŷ	35,000
3. Misc. Financing Fees & Exp. (issu	iance costs)	7,000
4. Other		1,000
Subtotal	\$	120,750
· · · · - · ·	а.	
Less Interest Earnings on Funds	¢	
-	S	
1. Debt Service Reserve Funds	Φ	n an Indonésia
<ol> <li>Debt Service Reserve Funds</li> <li>Capitalized Interest Account</li> </ol>	Φ	
<ol> <li>Debt Service Reserve Funds</li> <li>Capitalized Interest Account</li> <li>Construction Fund</li> </ol>	æ	-
<ol> <li>Debt Service Reserve Funds</li> <li>Capitalized Interest Account</li> </ol>	\$	-
<ol> <li>Capitalized Interest Account</li> <li>Construction Fund</li> <li>Other</li> </ol>		- - - 120,750

#### The Pines at Rutland

**Renovation Project** 

#### TABLE 2

DEBT FINANCING ARRANGEMENT, SOURCES & USES OF FUNDS



Uses of Funds		
Project Costs (feeds from Table 1)		
1. New Construction	\$	
2. Renovation	·	2,494,957
3. Site Work		62,000
4. Fixed Equipment		
5. Design/Bidding Contingency		-
6. Construction Contingency		319,196
7. Construction Manager Fee		
8. Major Moveable Equipment		÷
9. Furnishings, Fixtures & Other Equip.		431,638
10. Architectural/Engineering Fees		133,100
11. Land Acquisition		×
12. Purchase of Buildings		5
13. Administrative Expenses & Permits		÷.
14. Debt Financing Expenses		120,750
15. Debt Service Reserve Fund		-
16. Working Capital		¥
17. Other (please specify)		210,368
Total Uses of Funds	\$	3,772,009

Total sources should equal total uses of funds.

The Pines at Rutland Renovation Project TABLE 3A INCOME STATEMENT WITHOUT PROJECT

	Latest	Actual	B	Sudget 1		oposed /ear 1 2		roposed Year 2 3		roposed Year 3 4
Revenues	-		M. Therein							
Inpatient Care Revenue	\$		\$	- N. V. B. N.	\$		\$		\$	1. 1. 1.
Outpatient Care Revenue						김 분약 옷을				
Chronic/Rehab Revenue	11 6 3	441.52								
SNF/ECF Patient Care Revenue										신신
Swing Beds Patient Care Revenue	Ener and	-	-2.74		3.42	1000			a had	
Gross Patient Care Revenue	\$	10	\$		\$		\$	1.	\$	Ħ
Disproportionate Share Payments	\$		\$		\$	1. A	\$		\$	
Free Care & Bad Debt	10.00							a		
Deductions from Revenue	3.4.4			8	i.		2012			
Net Patient Care Revenue	\$	-	\$	15	\$	3 <b>5</b> .	\$	۲	\$	-
Other Operating Revenue	ka din									
Total Operating Revenue	\$	2	\$	12	\$		\$	2	\$	<u> </u>
Operating Expense										
Salaries (Non-MD)	\$	- <u>.</u>	\$		\$	1.10	\$	1	\$	
Frings Benefits (Non-MD)		1				10.00				1 Buch
Physician Fees/Salaries/Contracts/Fring										
Health Care Provider Tax										
Depreciation/Amortization	120									150.14
Interest	(B.C.)									See St.
Other Operating Expense			- 11-1				5 M.B.		1.23	
Total Operating Expense	\$		\$	.=.	\$		\$		\$	-
Net Operating Income (Loss)	\$	: <del>-</del>	\$	-	\$	-	\$	-	\$	-
Non-Operating Revenue		1993		a a filipe y	11	2 1 1 3	X.	Q	h Lin	
Excess (Deficit) of Rev Over Exp	\$		\$		\$		\$		\$	

Latest actual numbers should tie to the hospital budget process.

#### The Pines at Rutland Renovation Project TABLE 3B INCOME STATEMENT PROJECT ONLY

	Latest Actual 0	Вι	udget 1		oposed ′ear 1 2		oposed ⁄ear 2 3		roposed Year 3 4
Revenues									
Inpatient Care Revenue	NIA	\$		\$	1. 7. (# V.)	\$	- 1. × 1.	\$	S14.
Outpatient Care Revenue	N/A		1.				57.8		
Chronic/Rehab Revenue	NIA						h-1994-		
SNF/ECF Patient Care Revenue	NIA	with the			1				36 L -
Swing Beds Patient Care Revenue	NIA	A		유민있		5.20			
Gross Patient Care Revenue		\$	-	\$	2	\$		\$	-
Disproportionate Share Payments	N/A	\$		\$		\$		\$	
Free Care & Bad Debt	NłA	1 - 101	()		. 15 Ten				-
Deductions from Revenue	N/A	144	- 1			X	÷.,		-
Net Patient Care Revenue	NIA	\$	÷	\$	-	\$	-	\$	-
Other Operating Revenue	N/A	1.5			red de	242	100000	42	14
Total Operating Revenue	NIA	\$	3	\$	÷	\$	-	\$	i. II
Operating Expense									
Salaries (Non-MD)	N/A	\$		\$		\$		\$	
Frings Benefits (Non-MD)	NIA	1187			: Y -0 + -				
Physician Fees/Salaries/Contracts/Fring	) N/A	3.00.00	48,4.4						N. 21-
Health Care Provider Tax	NIA				341, 241				
Depreciation/Amortization	N/A	- Section -			1.0				2.1
Interest	N/A		신하는		(C)		- 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1		
Other Operating Expense	NIA	5141	1.1.1.	1. 14		1 miles			
Total Operating Expense		\$		\$		\$	3.5	\$	-
Net Operating Income (Loss)	NIA	\$	14	\$	-	\$	120	\$	÷.
Non-Operating Revenue	NIA	23	102 2	16 1.1	əl II (d S			9. 19	5
Excess (Deficit) of Rev Over Exp	NIA	\$	-	\$		\$		\$	-

Latest actual numbers should tie to the hospital budget process.

NOTE: This table requires no 'fill-in' as it is populated automatically from Tables 3A & 3B.

#### The Pines at Rutland Renovation Project TABLE 3C INCOME STATEMENT WITH PROJECT

12	Latest Actual 0	В	udget 1	posed ear 1 2		oposed /ear 2 3		oposed ear 3 4
Revenues							_	
Inpatient Care Revenue	#VALUE!	\$	-	\$ 1	\$		\$	3
Outpatient Care Revenue	#VALUE!		-	-		-		2
Chronic/Rehab Revenue	#VALUE!	0						-
SNF/ECF Patient Care Revenue	#VALUE!			•				
Swing Beds Patient Care Revenue	#VALUE!		( <b>*</b>	 	_	140		
Gross Patient Care Revenue	#VALUE!	\$	÷	\$ ۱ <u>۳</u>	\$		\$	
Disproportionate Share Payments	#VALUE!	\$		\$ 	\$	. <del></del>	\$	
Free Care & Bad Debt	#VALUE!		-	-				8
Deductions from Revenue	#VALUE!		24			-		
Net Patient Care Revenue	#VALUE!	\$	÷	\$	\$		\$	8
Other Operating Revenue	#VALUE!					÷		
Total Operating Revenue	#VALUE!	\$	-	\$ 2 <b>8</b> 1	\$	240	\$	
Operating Expense								
Salaries (Non-MD)	#VALUE!	\$	÷	\$ 243	\$	~	\$	<u></u>
Frings Benefits (Non-MD)	#VALUE!					-		0. <del>-</del> .
Physician Fees/Salaries/Contracts/Fring	#VALUE!		-			1		1
Health Care Provider Tax	#VALUE!			9 <b>9</b> 0		-		8 <b>4</b> 8
Depreciation/Amortization	#VALUE!		5 <b>-</b> 5			<del></del>		~
Interest	#VALUE!			-		in the second se		-
Other Operating Expense	#VALUE!		(#)	<b>a</b> 2				
Total Operating Expense	#VALUE!	\$		\$ 2	\$	÷	\$	
Net Operating Income (Loss)	#VALUE!	\$	-	\$	\$	3 <b>-</b> 0	\$	-
Non-Operating Revenue	#VALUE!		-	 		2		<u> </u>
Excess (Deficit) of Rev Over Exp	#VALUE!	\$	7.	\$ -	\$		\$	

Latest actual numbers should tie to the hospital budget process.

11/9/2016 Health Care Administration

#### The Pines at Rutland Renovation Project TABLE 4A BALANCE SHEET - UNRESTRICTED FUNDS WITHOUT PROJECT

ASSETS	Latest Act	tual	Budge 1	t	Propos Year 2		Propo Yeai 3		Prop Yea	
Current Assets Cash & Investments Patient Accounts Receivable, Gross Less: Allowance for Uncollectable Accts, Due from Third Parties Other Current Assets	\$		\$		\$		\$		\$	
Total Current Assets	\$	-	\$	-	\$	÷	\$	4	\$	-
Board Designated Assets Funded Depreciation Escrowed Bond Funds Other	\$		\$		S		\$		\$	
Total Board Designated Assets	\$	2	\$	÷	\$	ě	\$	3	\$	<u></u>
Property, Plant & Equipment Land, Buildings & Improvements Fixed Equipment Major Moveable Equipment Construction in Progress Total Property, Plant & Equipment	\$		\$		\$		\$		\$	
Less: Accumulated Depreciation Land, Buildings & Improvements Fixed Equipment	\$	•	\$	•	\$		\$	14	\$	
Major Moveable Equipment Total Accumulated Depreciation	\$		\$	-	\$	•	\$	•	\$	
Total Net Property, Plant & Equipment	\$	-	\$	-	\$		\$	-	\$	( <b>a</b> ).
Other Long-Term Assets	\$	-	\$		\$		\$		\$	100
TOTAL ASSETS	\$	-	\$	:+)	\$	-0	\$		\$	
LIABILITIES AND FUND BALANCE										
Current Liabilities Accounts Payable Salaries, Wages & Payroll Taxes Payable Estimated Third-Party Settlements Other Current Liabilities Current Portion of Long-Term Debt	\$		\$		\$		\$		\$	
Total Current Liabilities	\$	-	\$	-	\$	-	\$		\$	· ·
Long-Term Debt Bonds & Mortgages Payable Capital Lease Obligations Other Long-Term Debt	\$	:	\$		\$		S		\$	
Total Long-Term Debt			\$	-	\$	( <b>1</b>	\$		\$	<b>a</b>
Total Other Non-Current Liabilities	\$	-	\$	4	\$	760	\$	1	\$	and
Total Liabilities	\$	- :	\$	1 <b>-</b> 5	\$	5 <b>4</b> 5	\$	×	\$	34
Fund Balance	\$	-	\$	*	\$	•	\$	2	\$	
TOTAL LIABILITIES & FUND BALANCE	\$	-	\$	•	\$	2 <b>6</b> 5	\$		\$	

#### The Pines at Rutland Renovation Project TABLE 4B BALANCE SHEET - UNRESTRICTED FUNDS PROJECT ONLY

ASSETS	Latest Actual 0	Budget 1	F	Proposed Year 1 2		roposed Year 2 3	F	Proposed Year 3 4
Current Assets Cash & Investments Patient Accounts Receivable, Gross Less: Allowance for Uncollectable Accts Due from Third Parties Other Current Assets	NUA NUA NUA NUA NUA	\$	\$		\$		\$	
Total Current Assets	<u></u>	\$ -	\$		\$	۲	\$	( <b>•</b> )
Board Designated Assets Funded Depreciation Escrowed Bond Funds Other	NUA NUA NUA	\$	\$		\$		\$	
Total Board Designated Assets	<u></u>	\$	\$		\$		\$	
Property, Plant & Equipment Land, Buildings & Improvements Fixed Equipment Major Moveable Equipment Construction in Progress Total Property, Plant & Equipment	NYA NYA NYA NYA NYA	\$	\$	•	\$	•	\$	•
Less: Accumulated Depreciation Land, Buildings & Improvements Fixed Equipment Major Moveable Equipment	NIA NIA NIR	\$	\$		\$		\$	10-22
Total Accumulated Depreciation	<u>/////////////////////////////////////</u>	\$	\$	-	\$	1.00	\$	
Total Net Property, Plant & Equipment	<i>\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\</i>	\$ *	\$	×	\$		\$	(e))
Other Long-Term Assets	<u>/////////////////////////////////////</u>	\$	\$	1.1.1	S	1.14	\$	
TOTAL ASSETS	<u>///////8988///////////////////////////</u>	\$ •	\$		\$	-	\$	•
LIABILITIES AND FUND BALANCE								
Accounts Payable Salaries, Wages & Payroll Taxes Payable Estimated Third-Party Settlements Other Current Liabilities Current Portion of Long-Term Debt Total Current Liabilities	NUA NUA NUA NUA NUA NUA	\$	\$		\$ \$		\$	
Long-Term Debt Bonds & Mortgages Payable Capital Lease Obligations Other Long-Term Debt Total Long-Term Debt	NIA NIA NIA NIA	\$	\$		\$		\$	
Total Other Non-Current Liabilities	<u></u>	\$	\$		\$		\$	
Total Liabilities	<i></i>	\$	\$		\$	*	\$	-
Fund Balance		\$	\$		\$		\$	3.5
TOTAL LIABILITIES & FUND BALANCE	KKA	\$	\$		\$		\$	

NOTE: This table requires no 'fill-in' as it is populated automatically from Tables 4A & 4B.

#### The Pines at Rutland Renovation Project TABLE 4C BALANCE SHEET - UNRESTRICTED FUNDS WITH PROJECT

ASSETS	Latest Actual 0		Budget 1		roposed Year 1 2		oposed Year 2 3	P	roposed Year 3 4
Current Assets									
Cash & Investments	#VALUE!	\$	2	\$		\$	3. <b></b>	\$	( <b>1</b> 5)
Patient Accounts Receivable, Gross	#VALUE!		×		-		2 <b>4</b> 8		241
Less: Allowance for Uncollectable Accts,	#VALUE!						876		07.0
Due from Third Parties	#VALUE!		*						
Other Current Assets	#VALUE!				-		•		
Total Current Assets	#VALUE!	\$	÷	\$		\$	220	\$	923
Roard Designated Assets									
Board Designated Assets Funded Depreciation	#VALUE!	\$		\$		\$		\$	2
Escrowed Bond Funds	#VALUE!	φ	5	Φ	đ	Φ	1992 	φ	88: 
Other					-		-		
Other	#VALUE!								
Total Board Designated Assets	#VALUE!	\$	÷	\$	-	\$	•	\$	<u> </u>
Property, Plant & Equipment									
Land, Buildings & Improvements	#VALUE!	\$	-	\$		\$	-2-1	\$	
Fixed Equipment	#VALUE!	Ψ	5. 2	Ŷ		Ψ	280 227	Ψ	
Major Moveable Equipment	#VALUE!				-				
Construction in Progress	#VALUE!		5. 				190		2.83 (19)
Total Property, Plant & Equipment	#VALUE!	\$		\$		\$		\$	
Total Property, Plant & Equipment	#VALUE!	φ		φ				φ	
Less: Accumulated Depreciation									
Land, Buildings & Improvements	#VALUE!	\$	-	\$	-	\$	-	\$	-
Fixed Equipment	#VALUE!		-		-		20		-
Major Moveable Equipment	#VALUE!		-		-				
Total Accumulated Depreciation	#VALUE!	\$	-	\$		\$	-	\$	
Total Net Property, Plant & Equipment	#VALUE!	\$	16	\$	*	\$	12	\$	140
Other Long-Term Assets	#VALUE!	\$		\$	-	\$	-	\$	-
TOTAL ASSETS	#VALUE!	\$	24	\$	2	\$		\$	
LIABILITIES AND FUND BALANCE									
Current Liabilities									
Accounts Payable	#VALUE!	\$		\$		\$	-	\$	÷.,
Salaries, Wages & Payroll Taxes Payable	#VALUE!		3000		•		-		
Estimated Third-Party Settlements	#VALUE!		÷.				3		
Other Current Liabilities	#VALUE!		(e)		-				5-0
Current Portion of Long-Term Debt	#VALUE!		120		-				
Total Current Liabilities	#VALUE!	\$	•	\$	-	\$	-	\$	-
13									
Long-Term Debt		-							
Bonds & Mortgages Payable	#VALUE!	\$	3 <b>4</b> 7	\$	÷	\$		\$	-
Capital Lease Obligations	#VALUE!		100		<b>7</b> .		1		17
Other Long-Term Debt	#VALUE!		5 <b>9</b> 5		-	1160			
Total Long-Term Debt	#VALUE!	\$	•	\$	•	\$	•	\$	·
Total Other Non-Current Liabilities	#VALUE!	\$		\$		\$		\$	÷
Total Liabilities	#VALUE!	\$	125	\$	12	\$	÷	\$	4
Fund Balance	#VALUE!	\$	:#C	\$	: <del>-</del> :	\$		\$	
TOTAL LIABILITIES & FUND BALANCE	#VALUE!	\$	<u> </u>	\$		\$	-	\$	÷

#### The Pines at Rutland Renovation Project TABLE 5A STATEMENT OF CASH FLOWS WITHOUT PROJECT

Beginning Cash         S		Latest Ac 2015	tual		udget 2016		Proposed Year 1 2017			roposed Year 2 2018		roposed Year 3 2019	
Excess revenues over expenses       - <t< td=""><td>Beginning Cash</td><td>\$</td><td></td><td>\$</td><td>1</td><td>Ē</td><td>\$</td><td></td><td>\$</td><td></td><td></td><td>\$</td><td></td></t<>	Beginning Cash	\$		\$	1	Ē	\$		\$			\$	
Depreciation / Amortization (Increase)/Decreases Patient A/R (Increase)/Decreases Patient A/R (Increase)/Decreases Patient A/R (Increase)/Decreases Patient A/R (Increase)/Decreases Patient A/R Capital Spending Capital Spending Capital Spending Capital Capital Spending       -       <	Operations												
(Increase)/Decrease Patient A/R (Increase)/Decrease Other Changes       -	Excess revenues over expenses		<u></u>		0 <u>4</u>	ŝ				2			÷
Invesse)/Decrease Other Changes       s					3 <del>.</del>	5		5					. <b></b> 2
Subtotal Cash from Operations       \$ <t< td=""><td>, ,</td><td>Mary.</td><td>*</td><td></td><td>30<b>H</b></td><td>ē.</td><td></td><td></td><td></td><td></td><td>-</td><td></td><td><b></b>)</td></t<>	, ,	Mary.	*		30 <b>H</b>	ē.					-		<b></b> )
Investing Activity         Capital Spending         Subtotal Cash from Investing Activity         Det: (Increase) decrease         Bonds & onotgages         Repayment         Capital lease & dother long term debt         Subtotal Cash from Financing Activity         S       S         Manual adjustment         Other         Change in fund balance less net income         Other         Subtotal Other Changes         S       S<					2	<u>.</u>					÷		<u> </u>
Capital       Capital         Capital       Capital         Capital       Capital         Capital       Change in accum depr less depreciation (Increase) Decrease in capital assets       - <td>Subtotal Cash from Operations</td> <td>\$</td> <td></td> <td>\$</td> <td>15</td> <td></td> <td>\$</td> <td></td> <td>\$</td> <td>,</td> <td></td> <td>\$ </td> <td></td>	Subtotal Cash from Operations	\$		\$	15		\$		\$	,		\$ 	
Capital       Capitalized Interest         Change in accum deprises depreciation (Increase) Decreases in capital assets       -	Investing Activity												
Capitalized Interest       Change in accum depr less depreciation (Increase) Decrease in capital assets       -	Capital Spending												
Change in accum depr less depreciation (Increase) Capital Spending       -	Capital												
(Increase) Decrease in capital assets Subtotal Capital Spending\$\$\$\$\$\$\$\$\$\$\$\$-(Increase) / Decrease Funded Depreciation Other LT assets & escrowed bonds & other Subtotal (Increase) / Decrease<													
Subtotal Capital Spending       \$       -       \$       \$       -       \$<		No. East				8							÷
(Increase) / Decrease         Funded Depreciation         Other LT assets & escrowed bonds & other         Subtotal (Increase) / Decrease         \$       \$         \$ <td< td=""><td></td><td>n de la bere</td><td>1</td><td></td><td>2</td><td>8</td><td></td><td>2</td><td>_</td><td>-</td><td>2</td><td></td><td>-</td></td<>		n de la bere	1		2	8		2	_	-	2		-
Funded Depreciation <td>Subtotal Capital Spending</td> <td>\$</td> <td>:<b>:</b>::</td> <td>\$</td> <td>57</td> <td></td> <td>\$</td> <td></td> <td>\$</td> <td>ŝ</td> <td></td> <td>\$ </td> <td><u>.</u></td>	Subtotal Capital Spending	\$	: <b>:</b> ::	\$	57		\$		\$	ŝ		\$ 	<u>.</u>
Other LT assets & escrowed bonds & other       - <td>(Increase) / Decrease</td> <td></td>	(Increase) / Decrease												
Subtotal (Increase) / Decrease       \$       -       \$       \$       <	Funded Depreciation	1000				2		1		-			iπ.
Subtotal Cash from Investing Activity       \$	Other LT assets & escrowed bonds & other	2 7 A L			-	K					·	 	- 24
Financing Activity         Debt (increase) decrease         Bonds & mortgages         Repayment         Capital lease & other long term debt         Subtotal Cash from Financing Activity         \$       -         Other Changes (please describe)         Manual adjustment         Other         Other         Change in fund balance less net income         Other         Subtotal Other Changes         \$       -         \$       -         Subtotal Other Changes in fund balance less net income         Other         Subtotal Other Changes         \$       -         \$       -         \$       -         \$       -         Subtotal Other Changes       \$         \$       -         \$       -         \$       -         \$       -         \$       -         \$       -         \$       -         \$       -         \$       -         \$       -         \$       -         \$       -         \$       -     <	Subtotal (Increase) / Decrease	\$	-	\$		B	\$		\$		-	\$ 	
Debt (increase) decrease   Bonds & mortgages   Repayment   Capital lease & other long term debt   Subtotal Cash from Financing Activity   \$ - \$   \$ - \$   Other Changes (please describe)   Manual adjustment   Other   Change in fund balance less net income   Other   Subtotal Other Changes   \$ - \$   \$ -	Subtotal Cash from Investing Activity	\$		\$		<u> </u>	\$		\$			\$ 	-
Bonds & mortgages   Repayment   Capital lease & other long term debt   Subtotal Cash from Financing Activity   \$   \$   Other Changes (please describe)   Manual adjustment   Other   Other   Change in fund balance less net income   Other   Subtotal Other Changes   \$ <t< td=""><td>Financing Activity</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>	Financing Activity												
Repayment   Capital lease & other long term debt   Subtotal Cash from Financing Activity   \$    \$  <	Debt (increase) decrease												
Capital lease & other long term debt <td>Bonds &amp; mortgages</td> <td>and the same</td> <td>123</td> <td></td> <td>-</td> <td></td> <td>2<del>3</del></td> <td></td> <td></td> <td></td> <td>ē.</td> <td></td> <td><b>.</b></td>	Bonds & mortgages	and the same	123		-		2 <del>3</del>				ē.		<b>.</b>
Subtotal Cash from Financing Activity       \$       -		100.00	-11=0	2									
Other Changes (please describe)         Manual adjustment         Other         Change in fund balance less net income         Other         Subtotal Other Changes         \$       -		N 1991			-	8		ć.				 	
Manual adjustment Other Change in fund balance less net income Other	Subtotal Cash from Financing Activity	\$	3 <b>7</b> .)	\$		8	\$	e.	\$		2	\$	~
Other       Change in fund balance less net income         Other       -	Other Changes (please describe)												
Change in fund balance less net income   Other   Subtotal Other Changes     \$ - \$ - \$ - \$ - \$ - \$     Net Increase (Decrease) in Cash     \$ - \$ - \$ - \$ - \$ - \$ - \$	Manual adjustment	12-17 D	1513										
Other       \$       - <td></td> <td>1313.22</td> <td></td>		1313.22											
Subtotal Other Changes       \$       -       \$ <td></td> <td></td> <td>1</td> <td></td> <td></td> <td></td> <td>39</td> <td></td> <td></td> <td>3</td> <td>8</td> <td></td> <td></td>			1				39			3	8		
Net Increase (Decrease) in Cash \$ - \$ - \$ - \$ - \$ - \$ - \$													
	Subtotal Other Changes	\$	-	\$			5 -		\$	50 - 50	9	\$ 	~
Ending Cash	Net Increase (Decrease) in Cash	\$	350	\$	-		s	<u>u</u>	\$	0.		\$	-
	Ending Cash	\$		\$	-		5	i	\$	(G		\$ 	

NOTE: This table requires no 'fill-in' as it automatically populates from Tables 4B, 5A and 5B.

#### The Pines at Rutland Renovation Project TABLE 5B STATEMENT OF CASH FLOWS PROJECT ONLY

	Latest Actual 2015	Budget 2016	Prop Yea 20		Ye	oosed ar 2 )18	Ye	posed ear 3 019
Beginning Cash	NIA	N/A	\$	5	\$	5	\$	
Operations								
Excess revenues over expenses	MIA	. <del></del>		π.		-		3
Depreciation / Amortization	NIA					-		-
(Increase)/Decrease Patient A/R	NIA	#VALUE!		2		12		<u>i</u>
(Increase)/Decrease Other Changes	N/A	#VALUE!						5
Subtotal Cash from Operations	NA	#VALUE!	\$	ħ.	\$	-	\$	
Investing Activity								
Capital Spending								
Capital	NIA							
Capitalized Interest	NA							
Change in accum depr less depreciation	NIA	#VALUE!		-		-		4
(Increase) Decrease in capital assets	NIA	#VALUE!		2.00				3
Subtotal Capital Spending	NIA	#VALUE!	\$	ŧ	\$		\$	÷
(Increase) / Decrease								
Funded Depreciation	NIA	#VALUE!		₩3.		-		-
Other LT assets & escrowed bonds & other	NIA	#VALUE!		2		2		2
Subtotal (Increase) / Decrease	NIA	#VALUE!	\$		\$		\$	-
Subtotal Cash from Investing Activity	NIA	#VALUE!	\$	-	\$	-	\$	-
Financing Activity								
Debt (increase) decrease								
Bonds & mortgages	NIA	#VALUE!						
Repayment	NłA							
Capital lease & other long term debt	NIA	#VALUE!		2		5		2
Subtotal Cash from Financing Activity	NłA	#VALUE!	\$	+	\$		\$	
Other Changes (please describe)								
Manual adjustment	NIA							
Other	NfA							
Change in fund balance less net income	NIA	#VALUE!		-		1.5		
Other	N/A							
Subtotal Other Changes	NA	#VALUE!	\$		\$		\$	2
Net Increase (Decrease) in Cash	NIA	#VALUE!	\$		\$		\$	<u> </u>
Ending Cash	NI KI K	<b>#VALUE!</b>	\$	×.	\$		\$	
	000000000000000000000000000000000000000							

NOTE: This table requires no 'fill-in' as it is populated automatically from Tables 5A & 5B.

#### The Pines at Rutland Renovation Project TABLE 5C STATEMENT OF CASH FLOWS WITH PROJECT

	Latest Actual 2015	Budget 2016	Ye	oosed ar 1 )17	Y	oposed /ear 2 2018	roposed Year 3 2019
Beginning Cash	#VALUE!	<b>#VALUE!</b>	\$	-	\$	-	\$ : <del>•</del> );
Operations							
Excess revenues over expenses	#VALUE!	3 <del></del> :		÷		-	-
Depreciation / Amortization	#VALUE!	2 <b>4</b> 5		-			<u>ia</u>
(Increase)/Decrease Patient A/R	#VALUE!	#VALUE!		ž		ē	-
(Increase)/Decrease Other Changes	#VALUE!	#VALUE!		-		-	
Subtotal Cash from Operations	#VALUE!	#VALUE!	\$	*	\$	¥	\$ 
Investing Activity							
Capital Spending							
Capital	#VALUE!			7		-	
Capitalized Interest	#VALUE!			-		-	-
Change in accum depr less depreciation	#VALUE!	#VALUE!		2		<u>a</u>	<u>4</u>
(Increase) Decrease in capital assets	#VALUE!	#VALUE!		-			-
Subtotal Capital Spending	#VALUE!	#VALUE!	\$		\$		\$ ¥
(Increase) / Decrease							
Funded Depreciation	#VALUE!	#VALUE!		200		÷:	-
Other LT assets & escrowed bonds & other	#VALUE!	#VALUE!				10	-
Subtotal (Increase) / Decrease	#VALUE!	#VALUE!	\$	χ	\$		\$ Å.;
Subtotal Cash from Investing Activity	#VALUE!	#VALUE!	\$	4	\$	j.	\$ 
Financing Activity							
Debt (increase) decrease							
Bonds & mortgages	#VALUE!	#VALUE!		-		-	×
Repayment	#VALUE!	-		64) (14)		2	ŝ
Capital lease & other long term debt	#VALUE!	#VALUE!		-		5	
Subtotal Cash from Financing Activity	#VALUE!	#VALUE!	\$	12 <b>4</b> 8	\$	-	\$ -
Other Changes (please describe)							
Manual adjustment	#VALUE!			3 <b>-</b> 5		14 A	2
Other	#VALUE!	÷.		-		10	
Change in fund balance less net income	#VALUE!	#VALUE!		3 <b>.</b>			-
Other	#VALUE!			i i		12	<u> </u>
Subtotal Other Changes	#VALUE!	#VALUE!	\$		\$		\$ -
Net Increase (Decrease) in Cash	#VALUE!	#VALUE!	\$		\$	14	\$ -
Ending Cash	#VALUE!	#VALUE!	\$		\$	( <b>•</b> )	\$ -

#### The Pines at Rutland Renovation Project TABLE 6A REVENUE SOURCE PROJECTIONS WITHOUT PROJECT

							1	Proposed		P	roposed		Р	roposed	
	L	atest Actual	% of		Budget	% of		Year 1	% of		Year 2	% of		Year 3	% of
		2015	Total		2016	Total	_	2017	Total		2018	Total		2019	Tota
Gross Inpatient Revenue	<u> </u>						_						_		
Medicare	\$	3,432,851	22,7%	\$	3,501,508	22.7%	\$		#DIV/0!	\$	1 × 1	#DIV/0!	\$	E. (**)	#DIV/0
Medicaid		10,062,938	66.5%	10	10,264,197	66.5%		1.00	#DIV/0!		-	#DIV/0!		18 July -	#DIV/0
Commercial		235,540	1.6%	18	240,251	1.6%			#DIV/0!	f an		#DIV/0!		1983 1983	#DIV/0
Self Pay		1,062,485	7.0%	83	1,083,735	7.0%		171.30	#DIV/0!		11. C. F.	#DIV/0!	100	Sec. 14.	#DIV/(
Free Care / Bad Debt	10	(39,636)	-0.3%	周	(40,429)	-0.3%	125	S. C. Ve.	#DIV/0!			#DIV/0!		13.76	#DIV/0
Other		382,802	2,5%		390,458	2.5%		1.1.1.1.2	#DIV/0!	-54		#DIV/0!	144		#DIV/
	\$	15,136,980	100,0%	\$	15,439,720	100.0%	\$	021	#DIV/0!	\$	4	#D1V/0!	\$	20	#DIV/
Gross Outpatient Revenu	Je														
Medicare	\$		#DIV/0!	10	1 I.	#DIV/0!		1.5	#DIV/0!	THE	· · · · · · · · · · · · · · · · · · ·	#DIV/0!	1.		#DIV/
Medicaid		15. Carlos de la	#DIV/0!	9		#DIV/0!	115		#DIV/0!	STA.		#DIV/0!	1000	1 A 4 4	#DIV/
Commercial		1. 1. 2.	#DIV/0!		-167 -	#DIV/0!		311111	#DIV/0!	2.31		#DIV/0!			#DIV/
Self Pay			#DIV/0!			#DIV/0!	1.5	1974 P. P. P.	#DIV/0!	20.5		#DIV/0!			#DIV/
Free Care / Bad Debt			#DIV/0!	15	1000	#DIV/0!	100		#DIV/0!			#DIV/0!	1.25	5 - 1 - 1 - R	#DIV/
Other			#DIV/0!	23	Same San Bart	#DIV/0!	18	1.3083	#DIV/0!	1.1		#DIV/0!	41	1000	#DIV/
	\$	ž	#DIV/0!	\$	•	#DIV/0!	\$		#DIV/0!	\$	2	#DIV/0!	\$	-	#DIV/0
Gross Other Revenue															
Medicare	\$	269,485	71.7%	\$	274,875	71.7%	S	51 T 2 T	#DIV/0!	\$	1111	#DIV/0!	\$		#DIV/
Medicaid	Ψ	200,400	0.0%	Ŷ	214,010	0.0%	Ψ	1.1.1	#DIV/0!	Ψ		#DIV/0!	Ψ		#DIV/
Commercial		105,383	28.0%	10	107,491	28.0%			#DIV/0!	1.		#DIV/0!	100		#DIV/
Self Pay	2	909	0.2%	33	927	0.2%	10.1		#DIV/0!	1.51		#DIV/0!	÷	11. I.X.	#DIV/
Free Care / Bad Debt		303	0.0%	15	521	0.0%	5		#DIV/0!			#DIV/0!	1.1		#DIV/
Other			0.0%		1211 7 St	0.0%	10	11. 11	#DIV/0!	1030		#DIV/0!			#DIV/
other	\$	375,777	100.0%	-	383,293	100.0%	-		#DIV/0!	\$	-	#DIV/0!	- \$		#DIV/0
	-									•	-		•	- 20	
Gross Patient Revenue	•	0 700 000		•	0 770 000					•			•		
Medicare	\$	3,702,336	23.9%	\$	3,776,383	23,9%	\$	( <b>=</b> )	#DIV/0!	\$	×	#DIV/0!	\$	( <b>3</b> .)	#DIV/(
Medicaid		10,062,938	64,9%		10,264,197	64,9%			#DIV/0!			#DIV/0!			#DIV/(
Commercial		340,923	2,2%		347,741	2,2%		٠	#DIV/0!			#DIV/0!		15	#DIV/
Self Pay		1,063,394	6.9%		1,084,662	6.9%		-	#DIV/0!			#DIV/0!		)=)	#DIV/(
Free Care / Bad Debt		(39,636)	-0.3%		(40,429)	-0,3%		2 <b>8</b> 1	#DIV/0!			#DIV/0!			#DIV/
Other	-	382,802	2.5%	-	390,458	2.5%	-		#DIV/0!		*	#DIV/0!		(*)	#DIV/(
	\$	15,512,757	100.0%	\$	15,823,012	100_0%	\$		#DIV/0!	\$	*	#DIV/0!	\$	(*)	#DIV/(
Deductions from Revenue	e			_			_								\
Medicare	\$	(1,052,196)	-60.3%	\$	(1,073,240)	-60.3%	13		#DIV/0!			#DIV/0!	330	ALC :	#DIV/0
Medicaid	2	2,830,128	162 1%	\$	2,886,731	162.1%	1		#DIV/0!	1.20	•	#DIV/0!	-	1005 - <b>2</b> 0	#DIV/
Commercial		8,594	0.5%	\$	8,766	0.5%	100		#DIV/0!	12.8		#DIV/0!			#DIV/
Self Pay		8,285	0.5%	\$	8,451	0.5%	122		#DIV/0!	ALC: N		#DIV/0!		3 N 3	#DIV/
Free Care / Bad Debt	<b>P</b>	1.5	0.0%	\$		0.0%	E		#DIV/0!		U U S	#DIV/0!	13		#DIV/
Other		(48,768)	-2.8%	\$	(49,743)	-2.8%			#DIV/0!		1. 14	#DIV/0!		201, i j daž	#DIV/0
	\$	1,746,043	100.0%	\$	1,780,964	100.0%	\$	<b>19</b> 6	#DIV/0!	\$	•	#DIV/0!	\$	1	#DIV/0
let Patient Revenue															
Medicare	\$	4,754,532	34.5%	\$	4,849,623	34.5%	\$	14 C	#DIV/0!	\$	22	#DIV/0!	\$	21	#DIV/
Medicaid		7,232,810	52.5%		7,377,466	52.5%		(a)	#DIV/0!		2	#DIV/0!		3 <b>9</b> 5	#DIV/0
Commercial		332,329	2.4%		338,976	2.4%		100	#DIV/0!		*	#DIV/0!			#DIV/
Self Pay		1,055,109	7.7%		1,076,211	7.7%		( <b>#</b> )	#DIV/0!			#DIV/0!			#DIV/
Free Care / Bad Debt		(39,636)	-0.3%		(40,429)	-0.3%			#DIV/0!		•	#DIV/0!		-	#DIV/
Other		431,570	3.1%		440,201	3.1%			#DIV/0!		-	#DIV/0!			#DIV/
DSP*			0.0%			0.0%		10101 2	#DIV/0!	5.4		#DIV/0!	-		#DIV/
	\$	13,766,714	100.0%	\$	14,042,048	100.0%	\$	-	#DIV/0!	\$		#DIV/0!	\$		#DIV/

Latest actual numbers should tie to the hospital budget process.

\* Disproportionate share payments

#### The Pines at Rutland Renovation Project TABLE 6B REVENUE SOURCE PROJECTIONS PROJECT ONLY

	1 - 4 4 - 4 - 4 - 4					Proposed			Proposed			Proposed	
	Latest Actual 2015	% of Total	Budget 2016	% of Total		Year 1	% of		Year 2	% of		Year 3	% of
Gross Inpatient Revenue	2015	TOLAT	2016	Total		2017	Total	_	2018	Total		2019	Tota
Medicare		9		11DD ((0)	\$	0.000.000	10.00	¢	0 577 000		•	0.011.000	
Medicaid	NGA			#DIV/0!	9	2,928,030	18.3%	\$	3,577,000	21.1%	\$	3,814,980	21_9%
Commercial	<i></i>	9		#DIV/0!		11,154,400	69 7%		11,160,240	65.7%		11,151,480	64_0%
	NUA	9		#DIV/0!		557,720	3,5%		572,320	3,4%		586,920	3.4%
Self Pay	NIA	9		#DIV/0!		1,115,440	7,0%		1,430,800	8_4%		1,614,030	9.3%
Free Care / Bad Debt	NEA	9		#DIV/0!		(41,237)	-0_3%		(42,062)	-0,2%		(42,903)	-0,2%
Other	NIA	\$		#DIV/01	100	278,860	1.7%		286,160	1 7%	10	293,460	1.7%
	11/1//////////////////////////////////	9	( a)	#DIV/0!	\$	15,993,213	100_0%	\$	16,984,458	100.0%	\$	17,417,967	100.0%
Gross Outpatient Revenue	<u>)</u>												
Medicare	NIA	-		#DIV/0!	\$	201	#DIV/0!	\$		#DIV/0!	\$	S	#DIV/C
Medicaid	NIA	5		#DIV/01	Ŷ		#DIV/0!	Ψ	입고 이가	#DIV/0!	Ψ		#DIV/0
Commercial	NIA			#DIV/0!	13	S. 199	#DIV/0!	-80				21, 212	
Self Pay	NIA									#DIV/0!			#DIV/0
Free Care / Bad Debt	NUA			#DIV/0!	10		#DIV/0!	14		#DIV/0!			#DIV/0
Other	NIA	5		#DIV/0!			#DIV/0!		Although St.	#DIV/0!			#DIV/0
Other	NA	\$		#DIV/0! #DIV/0!	\$		#DIV/0! #DIV/0!	\$		#DIV/0!	\$		#DIV/0
-		-	-	#DIV/U	φ		#010/0!	φ		#DIV/U!	Φ	(*)	#DIV/0
Gross Other Revenue													
Medicare	NIA	\$	영지 같아	#DIV/01		280,372	71,7%	\$	285,980	71.7%	\$	291,699	71,7%
Medicaid	NUA	\$		#DIV/01	10		0.0%	\$		0.0%	\$		0.0%
Commercial	NEA	\$		#DIV/01		109,640	28.0%	\$	111,833	28.0%	\$	114,070	28.0%
Self Pay	NBA	\$		#DIV/01	18	946	0.2%	\$	965	0.2%	\$	984	0.2%
Free Care / Bad Debt	NIA	\$	1. 200	#DIV/01	1.5		0_0%			0.0%		X. S. S.	0.0%
Other	NUA	\$		#DIV/01	12	1.0.0	0.0%	10	all the	0.0%	5		0.0%
	//////////////////////////////////////	\$		#DIV/0!	\$	390,958	100.0%	\$	398,778	100_0%	\$	406,753	100.0%
Crean Dationt Davance					_								
Gross Patient Revenue Medicare	//////////////////////////////////////	\$		#DIV/0!	\$	3,208,402	19.6%	\$	3,862,980	22.2%	\$	4,106,679	22.04
Medicaid	NIA	Ŷ	-		Ψ			φ			φ		23.0%
Commercial	NUA		5	#DIV/0!		11,154,400	68,1%		11,160,240	64.2%		11,151,480	62.6%
				#DIV/0!		667,360	4.1%		684,153	3,9%		700,990	3.9%
Self Pay	NIA		-	#DIV/0!		1,116,386	6.8%		1,431,765	8 2%		1,615,014	9 1%
Free Care / Bad Debt	NIA			#DIV/0!		(41,237)	-0.3%		(42,062)	-0,2%		(42,903)	-0.2%
Other	NUB			#DIV/0!		278,860	1.7%	-	286,160	1.6%		293,460	1.6%
3	[[[]]]]]]]\$\$\$\$\$[[[]]][]];	\$	5	#DIV/0!	\$	16, <b>384,171</b>	100.0%	\$	17,383,236	100_0%	\$	17,824,720	100.0%
Deductions from Revenue							_						
Medicare	1111 1841 AV	\$		#DIV/0!	\$	(1,406,283)	-67.4%	\$	(1,686,093)	-110.9%	\$	(1,768,107)	-120.0%
Medicaid	NIA	\$		#DIV/0!	1	3,566,526	171.0%	18	3,277,291	215.6%	X	3,309,795	224.6%
Commercial	NIA	\$		#DIV/0!	\$	(49,873)	-2.4%	\$	(47,428)	-3.1%	\$	(45,223)	-3.1%
Self Pay	NVA	\$		#DIV/0!			0.0%		1.01.0001	0.0%		(,===)	0.0%
Free Care / Bad Debt	NIA	\$	10000	#DIV/0!	12		0.0%	10	1.00	0.0%			0.0%
Other	NIA	\$	11. 19.	#DIV/0!	\$	(24,937)	-1.2%	\$	(23,710)	-1.6%	\$	(22,608)	-1.5%
e trior	NUA	\$	•	#DIV/0!	- \$	2,085,434	100.0%	- \$	1,520,060	100.0%	- * \$	1,473,857	100.0%
:0					_	,							
let Patient Revenue		-			-								
Medicare	NUA (	\$	÷:	#DIV/0!	\$	4,614,685	32.3%	\$	5,549,072	35.0%	\$	5,874,786	35.9%
Medicaid	\$¥A			#DIV/0!		7,587,874	53,1%		7,882,949	49.7%		7,841,685	48.0%
Commercial	NIA		2	#DIV/0!		717,233	5.0%		731,581	4.6%		746,213	4.6%
Self Pay	NIA		÷.	#DIV/0!		1,116,386	7.8%		1,431,765	9.0%		1,615,014	9.9%
Free Care / Bad Debt	NIA		÷:	#DIV/0!		(41,237)	-0.3%		(42,062)	-0.3%		(42,903)	-0.3%
Other	NIA		•	#DIV/0!		303,797	2.1%		309,870	2.0%	1000 C	316,068	1.9%
DSP*	NIA	111	884/////			//////////////////////////////////////		1	//ses///////		1111	// SS SS ////////	
		\$	and the contraction of the contr	#DIV/0!	\$	14,298,737	100 0%	\$	15,863,175	100.0%	\$	16,350,863	100.0%

Latest actual numbers should tie to the hospital budget process.

\* Disproportionate share payments

11/9/2016

#### The Pines at Rutland Renovation Project TABLE 6C REVENUE SOURCE PROJECTIONS WITH PROJECT

Gross Inpatient Revenue Medicare Medicaid Commercial Self Pay Free Care / Bad Debt Other Gross Outpatient Revenue Medicare Medicaid Commercial Self Pay Free Care / Bad Debt Other		2015 3,432,851 10,062,938 235,540 1,062,485 (39,636) 382,802 15,136,980	Total 22.7% 66.5% 1.6% 7.0% -0.3% 2.5% 100.0% #DIV/0! #DIV/0! #DIV/0!	\$	2016 3,501,508 10,264,197 240,251 1,083,735 (40,429) 390,458 15,439,720	Total 22.7% 86.5% 1.6% 7.0% -0.3% 2.5% 100.0%	\$	11,154,400 557,720 1,115,440 (41,237) <b>278,860</b>	Total 18,3% 69,7% 3,5% 7,0% -0,3% 1,7% 100,0%	\$	2018 3,577,000 11,160,240 572,320 1,430,800 (42,062) 286,160	<b>Total</b> 21.1% 65.7% 3.4% 8.4% -0.2% 1.7%	\$	2019 3,814,980 11,151,480 586,920 1,614,030 (42,903) 293,460 17,417,967	Total 21.9% 64.0% 3.4% 9.3% -0.2% 1.7% 100.0%
Medicare Medicaid Commercial Self Pay Free Care / Bad Debt Other Fross Outpatient Revenue Medicare Medicare Medicaid Commercial Self Pay Free Care / Bad Debt Other	\$	10,062,938 235,540 1,062,485 (39,636) 382,802	66,5% 1,6% 7,0% -0,3% 2,5% 100,0% #DIV/0! #DIV/0!	\$	10,264,197 240,251 1,083,735 (40,429) 390,458	66 5% 1 6% 7 0% -0 3% 2 5%		11,154,400 557,720 1,115,440 (41,237) <b>278,860</b>	69.7% 3.5% 7.0% -0.3% 1.7%		11,160,240 572,320 1,430,800 (42,062) 286,160	65.7% 3.4% 8.4% -0.2% 1.7%		11,151,480 586,920 1,614,030 (42,903) 293,460	64.0% 3.4% 9.3% -0.2% 1.7%
Medicaid Commercial Self Pay Free Care / Bad Debt Other Commercial Self Pay Free Care / Bad Debt Other	\$	10,062,938 235,540 1,062,485 (39,636) 382,802	66,5% 1,6% 7,0% -0,3% 2,5% 100,0% #DIV/0! #DIV/0!	\$	10,264,197 240,251 1,083,735 (40,429) 390,458	66 5% 1 6% 7 0% -0 3% 2 5%		11,154,400 557,720 1,115,440 (41,237) <b>278,860</b>	69.7% 3.5% 7.0% -0.3% 1.7%		11,160,240 572,320 1,430,800 (42,062) 286,160	65.7% 3.4% 8.4% -0.2% 1.7%		11,151,480 586,920 1,614,030 (42,903) 293,460	64,0% 3,4% 9,3% -0,2% 1,7%
Commercial Self Pay Free Care / Bad Debt Other Gross Outpatient Revenue Medicare Medicaid Commercial Self Pay Free Care / Bad Debt Other	\$	235,540 1,062,485 (39,636) 382,802	1.6% 7.0% -0.3% 2.5% 100.0% #DIV/0! #DIV/0!		240,251 1,083,735 (40,429) 390,458	1 6% 7 0% -0 3% 2 5%	\$	557,720 1,115,440 (41,237) <b>278,860</b>	3,5% 7,0% -0,3% 1,7%		572,320 1,430,800 (42,062) 286,160	3.4% 8.4% -0.2% 1.7%		586,920 1,614,030 (42,903) 293,460	3 4% 9 3% -0 2% 1 7%
Self Pay Free Care / Bad Debt Other Fross Outpatient Revenue Medicare Medicaid Commercial Self Pay Free Care / Bad Debt Other	\$	1,062,485 (39,636) 382,802	7 0% -0 3% 2.5% 100,0% #DIV/0! #DIV/0!		1,083,735 (40,429) 390,458	7.0% -0.3% 2.5%	\$	1,115,440 (41,237) <b>278,860</b>	7.0% -0.3% 1.7%		1,430,800 (42,062) 286,160	8.4% -0.2% 1.7%		1,614,030 (42,903) 293,460	9.3% -0.2% 1.7%
Free Care / Bad Debt Other Gross Outpatient Revenue Medicare Medicaid Commercial Self Pay Free Care / Bad Debt Other	\$	(39,636) 382,802	-0.3% 2.5% 100.0% #DIV/0! #DIV/0!		(40,429) 390,458	-0.3% 2.5%	\$	(41,237) 278,860	-0.3% 1.7%		(42,062) <b>286</b> ,160	-0_2% 1_7%		(42,903) 293,460	-0.2% 1.7%
Other Fross Outpatient Revenue Medicare Medicaid Commercial Self Pay Free Care / Bad Debt Other	\$	382,802	2.5% 100,0% #DIV/0! #DIV/0!		390,458	2.5%	\$	278,860	1.7%		286,160	1.7%		293,460	1.7%
Fross Outpatient Revenue Medicare Medicaid Commerciał Self Pay Free Care / Bad Debt Other	\$		100,0% #DIV/0! #DIV/0!				\$							and the second se	
Medicare Medicaid Commerciał Self Pay Free Care / Bad Debt Other	\$	15,136,980	#DIV/0! #DIV/0!		15,439,720	100.0%	\$	15,993,213	100.0%					17 417 007	100_0%
Medicare Medicaid Commerciał Self Pay Free Care / Bad Debt Other	\$	*	#DIV/0!	\$	<u>ت</u>					\$	16,984,458	100_0%	\$	17,417,907	
Medicaid Commerciał Self Pay Free Care / Bad Debt Other			#DIV/0!	\$											
Commerciał Self Pay Free Care / Bad Debt Other	¢	8 8 8				#DIV/0!	\$	(#)	#DIV/0!	\$	(#)	#DIV/0!	\$		#DIV/0
Self Pay Free Care / Bad Debt Other	9	8	#DIV/0!		27	#DIV/0!		( <b>*</b> )	#DIV/0!			#DIV/0!			#DIV/0
Free Care / Bad Debt Other	¢	-			-	#DIV/0!		150	#DIV/0!		::::::::::::::::::::::::::::::::::::::	#DIV/0!			#DIV/0
Other	¢	-	#DIV/0!		<u>i</u>	#DIV/0!			#DIV/0!		5 <b>2</b>	#DIV/0!		÷.	#DIV/0
	¢		#DIV/0!			#DIV/0!			#DIV/0!		S=1	#DIV/0!			#DIV/0
	2		#DIV/0!			#DIV/0!			#DIV/0!		<u>.</u>	#DIV/0!			#DIV/0
	Ψ	2	#DIV/0!	\$	5	#DIV/0!	\$	20	#DIV/0!	\$	191	#DIV/0!	\$	×.	#DIV/0
ross Other Revenue															
Medicare	\$	269,485	71.7%	\$	274,875	71.7%	\$	280,372	71.7%	\$	285,980	71.7%	\$	291,699	71,7%
Medicaid		*	0_0%			0.0%		÷.	0_0%			0.0%		2 <b>2</b> 3	0_0%
Commercial		105,383	28.0%		107,491	28.0%		109,640	28.0%		111,833	28.0%		114,070	28.0%
Self Pay		909	0.2%		927	0,2%		946	0.2%		965	0.2%		984	0.2%
Free Care / Bad Debt		2	0.0%		2	0.0%		32	0.0%		5 <u>4</u>	0.0%		543	0.0%
Other		-	0.0%			0.0%			0.0%			0_0%			0.0%
-	\$	375,777	100.0%	\$	383,293	100_0%	\$	390,958	100,0%	\$	398,778	100.0%	\$	406,753	100.0%
ross Patient Revenue															
Medicare	\$	3,702,336	23,9%	\$	3,776,383	23.9%	\$	3,208,402	19.6%	\$	3,862,980	22 2%	\$	4,106,679	23.0%
Medicaid		10,062,938	64.9%		10,264,197	64.9%		11,154,400	68.1%		11,160,240	64.2%		11,151,480	62.6%
Commercial		340,923	2.2%		347,741	2.2%		667,360	4.1%		684,153	3.9%		700,990	3.9%
Self Pay		1,063,394	6.9%		1,084,662	6.9%		1,116,386	6.8%		1,431,765	8.2%		1,615,014	9.1%
Free Care / Bad Debt		(39,636)	-0.3%		(40,429)	-0.3%		(41,237)	-0.3%		(42,062)	-0.2%		(42,903)	-0.2%
Other		382,802	2.5%		390,458	2.5%		278,860	1.7%		286,160	1.6%		293,460	1.6%
	\$	15,512,757	100.0%	\$	15,823,012	100.0%	\$	16,384,171	100.0%	\$	17,383,236	100.0%	\$	17,824,720	100.0%
eductions from Revenue									_	-			_		
Medicare	\$	(1,052,196)	-60.3%	\$	(1,073,240)	-60_3%	\$	(1,406,283)	-67_4%	\$	(1,686,093)	-110,9%	\$	(1,768,107)	-120.09
Medicaid	,	2,830,128	162.1%	÷	2,886,731	162.1%	-	3,566,526	171.0%	÷	3,277,291	215.6%	Ŧ	3,309,795	224.6%
Commercial		8,594	0.5%		8,766	0.5%		(49,873)	-2.4%		(47,428)	-3.1%		(45,223)	-3.1%
Self Pay		8,285	0.5%		8,451	0.5%		(40,070)	0.0%			0.0%		(	0.0%
Free Care / Bad Debt			0.0%		0,101 -	0.0%		_	0.0%		-	0.0%		-	0.0%
Other -		(48,768)	-2.8%		(49,743)	-2.8%		(24,937)	-1.2%		(23,710)	-1.6%		(22,608)	-1.5%
-	\$	1,746,043	100.0%	\$	1,780,964	100.0%	\$	2,085,434	100.0%	\$	1,520,060	100.0%	\$	1,473,857	100.09
et Patient Revenue			_												
Medicare	\$	1 751 520	24 50/	¢	4,849,623	34 59/	¢	4,614,685	30.00/	æ	5 540 072	25.00/	¢	5,874,786	25 001
	Ψ	4,754,532	34.5%	\$		34.5%	\$		32,3%	\$	5,549,072	35.0%	\$		35,9%
Medicaid		7,232,810	52.5%		7,377,466	52 5%		7,587,874	53.1%		7,882,949	49 7%		7,841,685	48.0%
Commercial		332,329	2,4%		338,976	2.4%		717,233	5.0%		731,581	4.6%		746,213	4.6%
Self Pay		1,055,109	7.7%		1,076,211	7 7%		1,116,386	7.8%		1,431,765	9 0%		1,615,014	9.9%
Free Care / Bad Debt		(39,636)	-0.3%		(40,429)	-0.3%		(41,237)	-0.3%		(42,062)	-0.3%		(42,903)	-0.3%
Other		431,570	3.1%		440,201	3.1%		303,797	2.1%		309,870	2.0%		316,068	1.9%
DSP*	\$	- 13,766,714	0.0%	\$	- 14,042,048	0.0%	\$	- 14,298,737	0.0%	_	- 15,863,175	0.0%		- 16,350,863	0.0%

Latest actual numbers should tie to the hospital budget process.

\* Disproportionate share payments

NOTE: When completing this table make entries in the shaded fields only.

## The Pines at Rutland Renovation Project TABLE 7 UTILIZATION PROJECTIONS TOTALS

A: WITHOUT PROJECT			Proposed	Proposed	Proposed
	Latest Actual 2015	Budget 2016	Year 1 2017	Year 2 2018	Year 3 2019
npatient Utilization					
Staffed Beds	125	125	and the second second	Takana ta Takat	
Admissions	459	459			
Patient Days	41,895	41,895			
Average Length of Stay	91.27	91.27			
Dutpatient Utilization					
All Outpatient Visits	CONTRACTOR OF STREET	1	1		P
All Outpatient Visits					38- Frax
All Outpatient Visits OR Procedures					
All Outpatient Visits OR Procedures Observation Units Physician Office Visits					
All Outpatient Visits OR Procedures Observation Units Physician Office Visits					
All Outpatient Visits OR Procedures Observation Units Physician Office Visits Ancillary					
All Outpatient Visits OR Procedures Observation Units Physician Office Visits Ancillary All OR Procedures Emergency Room Visits					
All Outpatient Visits OR Procedures Observation Units Physician Office Visits Ancillary All OR Procedures					

B: PROJECT ONLY	S.		Proposed	Proposed	Proposed
	Latest Actual 2015	Budget 2016	Year 1 2017	Year 2 2018	Year 3 2019
Inpatient Utilization					
Staffed Beds			125	125	125
Admissions	NIA ////		430	495	509
Patient Days	MIA NUA		41,975	43,435	43,435
Average Length of Stay	AND		97.56	87.68	85.32
Outpatient Utilization	ANEA.				
All Outpatient Visits	NA AND AND AND AND AND AND AND AND AND A				10.00
OR Procedures	MININA MARKANINA MARKANA MARKAN		1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1		
Observation Units	ANG		A Dect 21 Autority		1
Physician Office Visits	AND		7 - 7 - 20	and states A	
Ancillary	THE AND A STATE OF A ST				
All OR Procedures	NIX //////				
Emergency Room Visits	//////////////////////////////////////		TO A TWO DEPARTS		
Adjusted Statistics	MININA AND AND AND AND AND AND AND AND AND A			14	Q.,
Adjusted Admissions	NUA MARINA	Nella no sée 🗎 I			W 11 11 1 1
Adjusted Patient Days	MANNA MANN	1. 19 - 19 - 12	1. (2)	Server Section	

C: WITH PROJECT			Proposed	Proposed	Proposed
	Latest Actual 2015	Budget 2016	Year 1 2017	Year 2 2018	Year 3 2019
Inpatient Utilization					
Staffed Beds	125	125	96	96	96
Admissions	459	459	430	495	509
Patient Days	41,895	41,895	41,975	43,435	43,435
Average Length of Stay	91.27	91.27	97.56	87.68	85.32
Outpatient Utilization					
All Outpatient Visits	1917 - 19	1	9 <b>2</b> 0	-	
OR Procedures	39.1	-	9 <b>#</b> 60	-	3 <b>-</b> 0
Observation Units		ž		÷.	-
Physician Office Visits	14 C	2	-	-	-
Ancillary					
All OR Procedures		2		3	-
Emergency Room Visits	14 M	-		-	
Adjusted Statistics					
Adjusted Admissions		10 0 M 28 00	10 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	S STATISTICS	
Adjusted Patient Days					

Health Care Administration

Updated Final CON Tables.xls, Table 7

NOTE: When completing this table make entries in the shaded fields only,

## The Pines at Rutland Renovation Project TABLE 8 UTILIZATION PROJECTIONS PROJECT SPECIFIC

A: WITHOUT PROJECT You may wish to enter your own categories below:	Latest Actual	Budget 1	Proposed Year 1 2	Proposed Year 2 3	Proposed Year 3 4
Acute					
Acute Care Admissions Acute Patient Days Acute Staffed Beds					
maging					
Radiology - Diagnostic Procedures					
Nuclear Medicine Procedures					
Cat Scan Procedures					
Magnetic Resonance Imaging					
Other					
Laboratory Tests					
Division staff can assist in determinir support your proposal.	ng the amount of de	etail required to			

B: PROJECT ONLY	Latest Actual	Budget 1	Proposed Year 1 2	Proposed Year 2 3	Proposed Year 3 4
Acute Acute Care Admissions Acute Patient Days Acute Staffed Beds	N/A N/A N/A				
Imaging Radiology - Diagnostic Procedures Nuclear Medicine Procedures Cat Scan Procedures Magnetic Resonance Imaging Other	NIA NIA NIA NIA				
Laboratory Tests	N/A N/A N/A N/A N/A N/A				

C: WITH PROJECT			Proposed	Proposed	Proposed
	Latest Actual 0	Budget 1	Year 1 2	Year 2 3	Year 3 4
Acute					
Acute Care Admissions	-	( <b>=</b> )	2 <del></del> 2	-	
Acute Patient Days			. <del></del>	-	125
Acute Staffed Beds	3		2 <b>6</b> 3	÷.	
maging					
Radiology - Diagnostic Procedures	5	( <b>2</b> /)		-	1.72
Nuclear Medicine Procedures	2	520	S#3	<u></u>	
Cat Scan Procedures	-	·•);	3 <b>.</b>	÷	
Magnetic Resonance Imaging	5	( <b>2</b> )			3 <b>7</b> 3
Dther					
Laboratory Tests	÷	-			-
	<b>7</b>	35.0	056	5	3 <b>7</b> 3
	2	1 <b>2</b> 7	1) (T#1	<u>i</u>	-
	-	- :			-
		(a)		¥	-

Health Care Administration

NOTE: When completing this table make entries in the shaded fields only.

## The Pines at Rutland Renovation Project TABLE 9 STAFFING PROJECTIONS TOTALS

A: WITHOUT PROJECT			Proposed	Proposed	Proposed
	Latest Actual 2015	Budget 2016	Year 1 2017	Year 2 2018	Year 3 2019
Non-MD FTEs					
Total General Services	9.6	9.6	and the fight the fight	2 10 L	
Total Inpatient Routine Services	88.8	88.8			
Total Outpatient Routine Services	0.0	0.0			
Total Ancillary Services	8.1	8.1			
Total Other Services	36.2	36.2			
Total Non-MD FTEs	142.7	142.7	0.0	0.0	0.0
Physician FTEs	0.3	0.3			
Direct Service Nurse FTEs	37.4	37.4			

B: PROJECT ONLY			Proposed	Proposed	Proposed
	Latest Actual 2015	Budget 2016	Year 1 2017	Year 2 2018	Year 3 2019
Non-MD FTEs					
Total General Services	NIA IIII	0.0	9.6	9.6	9.6
Total Inpatient Routine Services	NIA	0.0	88.9	92.0	92.0
Total Outpatient Routine Services	NIA	0.0	0.0	0.0	0.0
Total Ancillary Services	NIA	0.0	7.4	8.8	9.2
Total Other Services	NIA	0.0	36.2	36.8	36.8
Total Non-MD FTEs	NIA.	0.0	142.2	147.3	147.6
Physician Services	NIA	0.0	0.3	0.3	0.3
Direct Service Nurse FTEs	NIA	0.0	36.5	37.7	37.7

C: WITH PROJECT			Proposed	Proposed	Proposed
	Latest Actual 2015	Budget 2016	Year 1 2017	Year 2 2018	Year 3 2019
Non-MD FTEs					
Total General Services	#VALUE!	9.6	9.6	9.6	9.6
Total Inpatient Routine Services	#VALUE!	88.8	88.9	92.0	92.0
Total Outpatient Routine Services	#VALUE!	0.0	0.0	0.0	0.0
Total Ancillary Services	#VALUE!	8.1	7.4	8.8	9.2
Total Other Services	#VALUE!	36.2	36.2	36.8	36.8
Total Non-MD FTEs	#VALUE!	142.7	142.2	147.3	147.6
Physician Services	<b>#VALUE!</b>	0.3	0.3	0.3	0.3
Direct Service Nurse FTEs	<b>#VALUE!</b>	37.4	36.5	37.7	37.7

3	National

Feasibility Study Budget 3rd & 4th Floors, The Pines at Rutland Revised June 27, 2016



ltem	Areas/Items Included		posal Cost Per Area	Notes
1	General Conditions & Requirements	\$	472,203	10 phases - 5 weeks per phase (50 Weeks)
2	Patient Room Flooring	\$	131,413	VCT in Room, Sheet Vinyl Bathroom
3	Patient Room Ceiling (includes asbestos)	\$	290,309	New Tile & Paint Existing Grid
4	Patient Room Wall Finishes	\$	173,735	Wallcovering at Head Wall, Paint Remaining
5	Patient Room Lighting	\$	71,986	Over Bed Fixture, Sconce
6	Patient Room Emergency Outlets	\$	42,070	One per Bed & One Panel per Floor
7	Patient Room TV Outlets & Brackets	\$	21,856	Based on 43 Total
8	Corridor Flooring	\$	21,845	Carpet with Carpet Base
9	Corridor Ceilings (includes asbestos)	\$	106,688	New Tile & Paint Existing Grid
10	Corridor Wall Finishes	\$	42,043	Paint with Wall Covering Above
11	Corridor Handrails	\$	9,163	New Covers Only
12	Corridor Lighting	\$	21,881	Recessed
13	Oxygen Room	\$	43,042	One per Floor (including HVAC & MEP)
14	Nurse Call Vendor Quote	\$	75,308	
15	Bathing Suites	\$	46,008	
16	Wall Construction at Four Bed Bedrooms	\$	12,438	Painted Wall to Ceiling
17	Replace Therapy Tub	\$	37,642	One tub per floor (3rd and 4th)
18	Acroyvn at Corridor Doors	\$	5,639	
19	Rigid Wall Covering Below Rail in Corridor	\$	62,370	Install Rigid Wall Covering in lieu of Paint
20	Nurses Stations & Med Rooms	\$	91,611	Millwork, Ceiling, Floor, Elec., Etc. (No Sink)
21	New Flooring & Base at Dining Room	\$	28,713	
22	Nourishment Stations	\$	63,123	
23	Dining Casework	\$	90,792	
24	Exterior Painting	\$	177,089	
25 \$	Subtotal	\$	2,138,967	
26	Friable Asbestos / HazMat - Allowance	\$	75,000	Areas Other Than Ceilings
27	Emergency Generator Allowance	S	150,000	
28	MEP Permit Documents - Allowance	\$	60,000	
29	Code Compliance Repairs - Allowance	s	10,000	
30	Permit	\$	21,390	
ubtotal		\$	2,455,357	
scalation	- 3%	\$	73,661	
ontingenc	cy - 10%	\$	245,536	>
and Total		\$	2,774,553	
OTES:				

insurance, etc.

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# ORIGINAL BIDGET MARCH 2013

Richand

ROOM #	ROOM	QTY.	ITEM	UNIT PRICE	TOTAL PRICE	DELIVERED PRICE
308	Nurses station	3	Task arm chair	\$213.54	\$640.62	\$685.46
327	Recreation/Dining Room	1	Sofa	\$1,279.23	\$1,279.23	\$1,368.78
327	<b>Recreation/Dining Room</b>	2	Occasional chair	\$609.40	\$1,218.80	\$1,304.12
327	<b>Recreation/Dining Room</b>	1	End table	\$256.98	\$256.98	\$274.97
327	Recreation/Dining Room	44	Arm chairs	\$460.94	\$20,281.36	\$21,701.06
327	<b>Recreation/Dining Room</b>	5	Square tables	\$247.00	\$1,235.00	\$1,321.45
327	Recreation/Dining Room	6	Round tables	\$282.00	\$1,692.00	\$1,810.44
408	Nurses station	3	Task arm chair	\$213.54	\$640.62	\$685.46
427	Recreation/Dining Room	44	Arm chairs	\$462.09	\$20,331.96	\$21,755.20
427	<b>Recreation/Dining Room</b>	5	Square tables	\$247.00	\$1,235.00	\$1,321.45
427	<b>Recreation/Dining Room</b>	6	Round tables	\$282.00	\$1,692.00	\$1,810.44
427	<b>Recreation/Dining Room</b>	1	Sofa	\$1,369.33	\$1,369.33	\$1,465.18
427	<b>Recreation/Dining Room</b>	2	Occasional chair	\$607.34	\$1,214.68	\$1,299.71
427	Recreation/Dining Room	1	End table	\$256.98	\$256.98	\$274.97
	Resident Room	86	Resident room chairs	\$399.00	\$34,314.00	\$36,715.98
	Resident Room	86	4-Drawer chest	\$350.00	\$30,100.00	\$32,207.00
	Resident Room	86	Single wardrobes	\$500.00	\$43,000.00	\$46,010.00
	Resident Room	86	Bedside cabinets	\$270.00	\$23,220.00	\$24,845.40
	Resident Room	86	Head/Foot boards	\$180.00	\$15,480.00	\$16,563.60
	Resident Room	86	Overbed tables	\$82.00	\$7,052.00	\$7,545.64
		1	Bedspreads/Window treatment	1\$69,498.34	\$69,498.34	\$74,363.22
		50	Beds with side rails	\$709.90	\$35,495.00	\$37,979.65
		50	Mattresses	\$199.50	\$9,975.00	\$10,673.25
	13					\$343,982.42
		10 10			3	( <u>)</u>
4	INT. SIGNALE					\$ 10,000

TVIS (45 TOTAL) ALTWORK

1. 5

10,000 10,000 10,000 \* 373,982 "18, 699 ESCALATION SINCE MARCH ZUIS (5%) \* 392,398

MBH Architecture Fee for Design:	\$ 76,000
Estimated Fee during Construction:	\$ 25,000
Carangelo Commercial Interiors Fee: (Interior Designer)	<u>\$ 20,000</u>
	\$ 121,000
10% Design Fee Contingency	\$ 12,100
	\$ 133,100

# **Fabian Earth Moving**

1409 Pleasant St West Rutland VT 05777

September 2, 2016 Robert Corey Side walk and paving

Please accept this proposal for the following scope of work to be performed Fabian Earth Moving Inc.

#### Section 1: **Repair Catch Basin**

- Repair existing catch basin rim in front of the main entrance.
- Saw cut and re pave with hot mix.

## Total

#### Section 2: Dig out and replacement of asphalt

- Removal of 2550 square feet of asphalt parking lot.
- Excavation and removal of 18" of material from the 2550 square feet of the entrance loop.
- Installation of road fabric.
- Installation and compaction of 18" of crushed gravel in the area of excavation.
- Pave with asphalt 3 <sup>1</sup>/<sub>2</sub>" think in (2) courses, 2" of binder and 1 <sup>1</sup>/<sub>2</sub>" of top.

### Total

#### Section 3: **Replacing stairs and handrails**

- Removal of existing concrete stairs.
- Installation of galvanized steel stairs and handrails.

## Total

\$7,765.00

\$14,350.00

\$2,650.00

#### Section 4: Sidewalk

- Saw cut and removal of 1075 square feet of 5' wide monolithic concrete side walk.
- Saw cut and removal of 925 square feet of 5' wide 5" thick concrete side walk.
- All concrete and asphalt to be disposed of at an approved waste facility.
- Replacement of 1075 square feet of monolithic sidewalk 5' wide.
- Replacement of 925 square of 5" walk.
- Topsoil seed and mulch all disturbed areas. .

## Total

\$29,269.00

#### Section 5: **Removal of stairs.**

- Removal of the sidewalk up to the stairs and removal of the stairs.
- Installation of fill to meet grade.
- Topsoil seed and mulch all disturbed areas.

## Total

\$2,450.00

Fax:

Telephone:

(802) 438 5040 (802) 438 5772 Total of all combined

## \$56,484.00

## Alternate:

Deduct		from total	-\$7.050.00
		paving instead of 5' wide monolithic concrete side walk	-
	٠	Installation of 775 square feet of asphalt sidewalk to be tied	into the driveway

*Note:* All permits to be obtained by the owner. Price does not include any landscaping or trees. *Pricing is valid for 30 days.* 

Please do not hesitate to call with any questions or concerns.

Dan Brown	Fax: 802 438 5772
Co Vice President	Office: 802 438 5040
Fabian Earth Moving	Cell: 802 342 0247
1409 Pleasant St	Email: dan@fabianearthmoving.com
West Rutland VT 05777	

Acceptance of Proposal- The above prices, specifications and conditions are satisfactory and are hereby accepted.

Acceptance signature

Date

# THE PINES AT RUTLAND

12

245

99 ALLEN STREET RUTLAND, VERMONT 05701

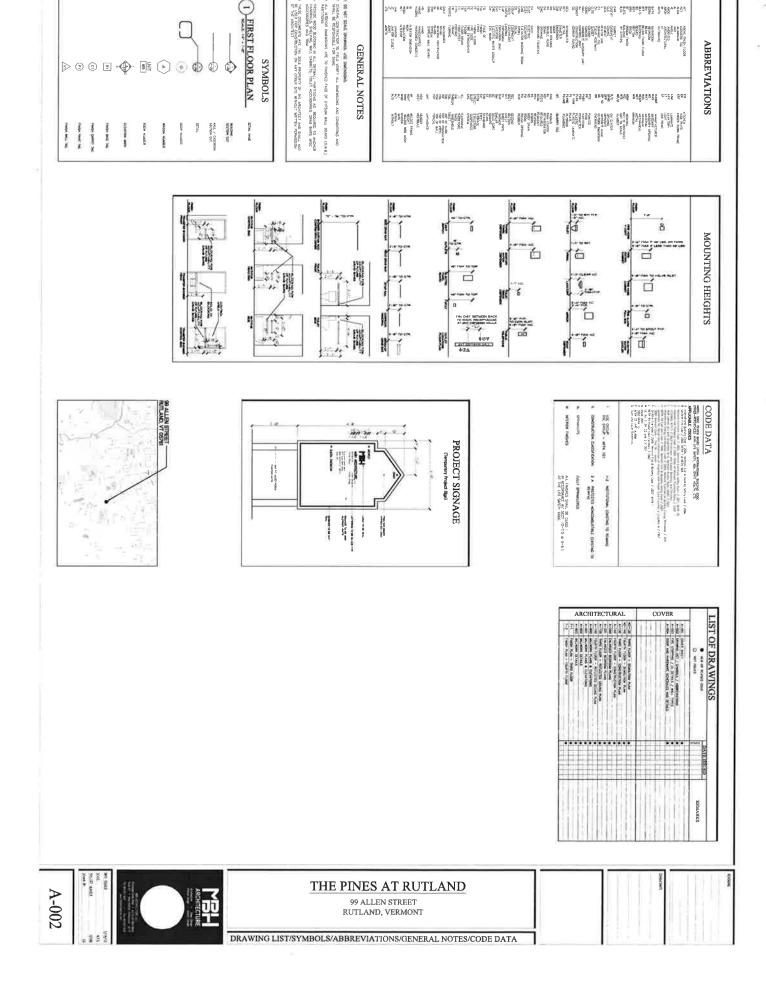
> ARCHITECT MBH ARCHITECTURE, LLC CORPORATE CENTER WEST 433 SOUTH MAIN STREET SUITE 301 WEST HARTFORD, CT 06110 TEL: 850-521-1400 FAX: 860-521-9400

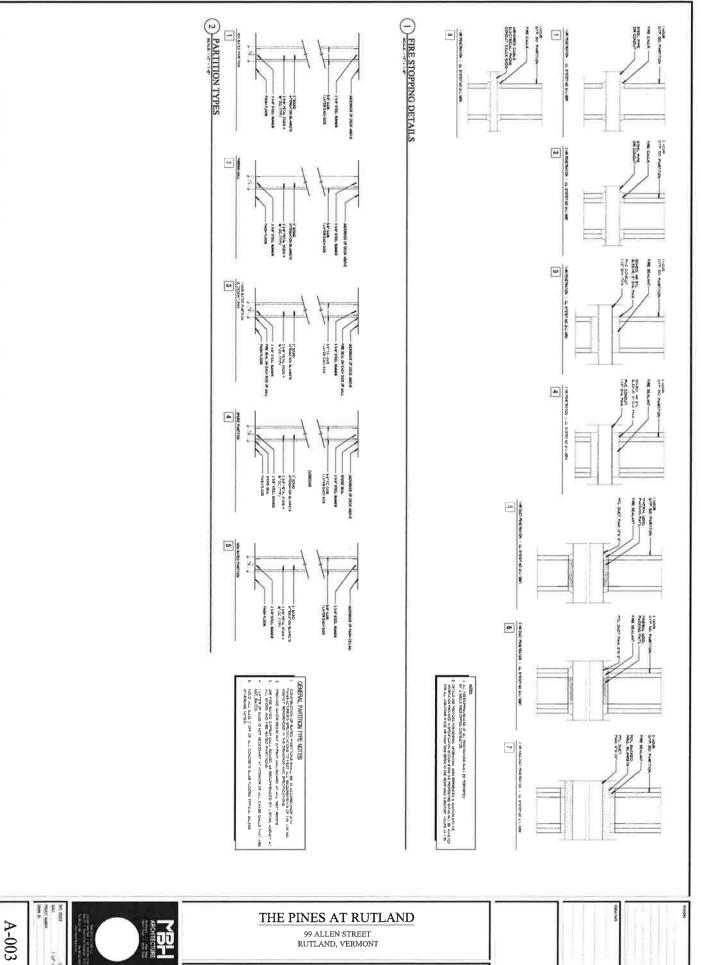
THE PINES AT RUTLAND 99 ALLEN STREET RUTLAND, VERMONT



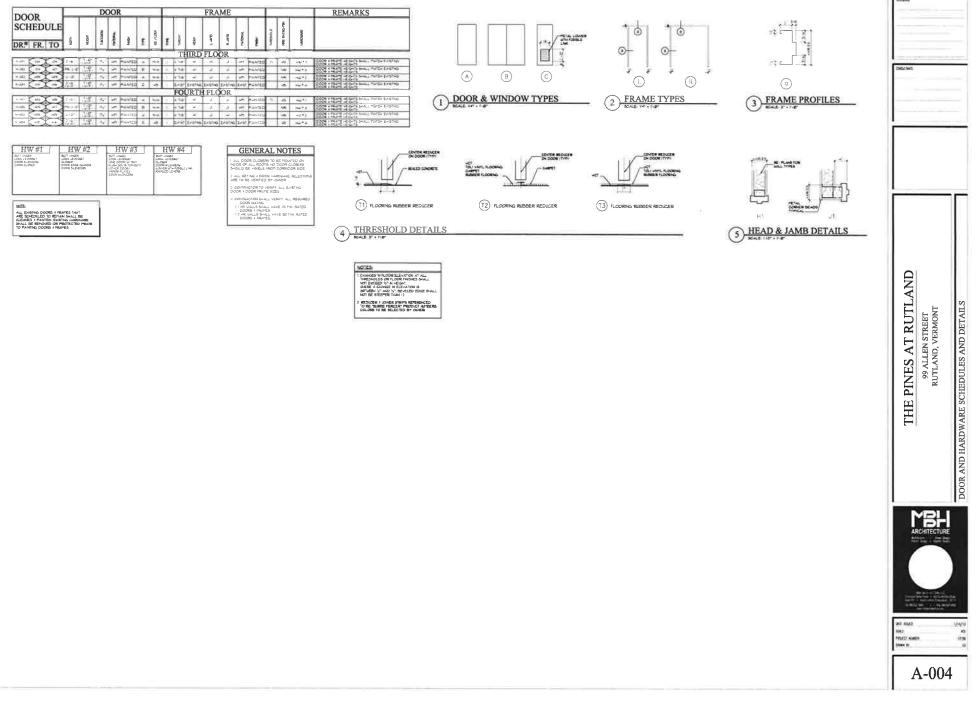
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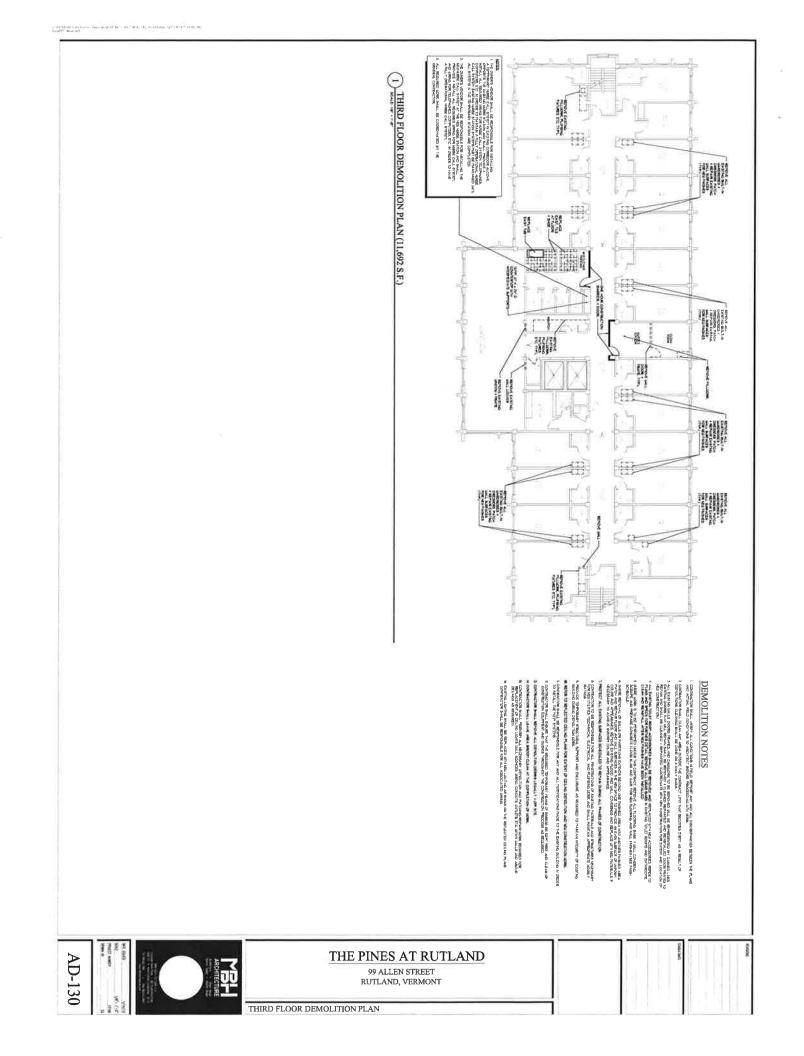
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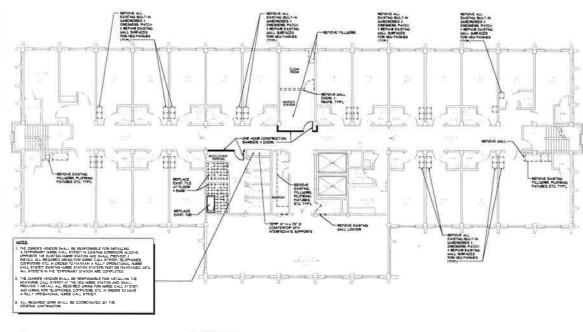


FIRE STOPPING / U.L. DETAILS / WALL TYPES









1

# DESCRIPTION DEMOLITION PLAN (11,692 S.F.)

## DEMOLITION NOTES

- L CONTRACTOR MALL VEREY ALL CONDITIONS IN FIELD, REPORT ANY AND ALL DECREPANCES BETWEEN THE PLANS AND ACTUAL PELD CONDITIONS TO ARCHITECT REFORE PROCEEDING UTH ROBIC
- 2 CONTRACTOR SHALL CLEAN ANY AREA OUTSIDE THE CONTRACT LIMIT THAT BECOMES DIRTY AS A REALT OF DDMD.ITCHS, CLEANING SHALL BE DONE OF A DAILY DANK.
- 3. ALL SUMMAY MALE DOORS FRAMES, AND CARENDRY TO BE REPORTED BUL BE REPRESENTED BY DARKED LINES, DUSING DOORS THAT SLL REPARTS MALL BE REPORTS / CLEARED REPARTS AND REVENTALIES, DOOR RAYERS TO BUSING DOORS THAT SLL REPARTS MALL BE REPORTS / CLEARED RET REVENTATION FOR EXTENSION WERE CARENDRY TO BE THAT REPORTS / COMPARING THAT REVENTED FOR THAT AND LEASTING WERE CARENDRY TO BE THAT REPORTS / COMPARING THAT REVENTED FOR THAT AND REVENTS AND REVENTS / CLEARED / REPARTS / CLEARED REVENTS / CLE
- 4. ALL DIGTING TOLET RECOT ACCESSORES S-VALL BE REHOVED AND REFLACED WITH NEU ACCESSORES REFER TO PLANS AND WITS ACCESSOR REFLER DETAIL, BETWAYE ALL GRAD BARS IN DUSTING TOLET RECOTS AND BATHEORYS, CLEAN AND WITS/ALL ATTER NEUTYING NAVE BETWAY BATALLED.
- 5. ILHERE BORK IS TO BE PERFORMED INDER THIS CONTRACT, REPORT ALL PLOORING, BARE, 4 BALL CONTRAC, SOCKAPE AND PREPARE CONTRETE PLOOR SLAGE AND GALDS FOR NEU PLOORING AND BALL FINISHED (SEE FINISH SCHEDULE).
- 1 PROTECT ALL ENVERNME ANTAGES RO-ROLLED 10 RETAIN DARING ALL PHANES OF COMPTRACTOR & COMPTACTOR TO DE REPORTABLE FOR ALL PHARMATICAL OF DEFENSION HITERALS, AND INSECTIONES NECESSARY REFINIS
- 5. Informed to provide the structural approach and enclosing as required to pantan neighbor of systems builded opena department of structure.
- W METER TO MELECTED CELINE FLAVE FOR ENTERT OF CELINE DEFELTION AND HER CONSTRUCTOR LONG.
- L CONTRACTOR SMALL BE RESPONSIBLE FOR ANY AND ALL HODPICATIONS MADE TO THE EXISTING BUILDING IN ORDER TO NATALL THE FLER. LYSTERS
- 2. CONTRACTOR SHALL DANKE THAT THE RECORD TORYCEARY FEAR OF EXPERIENCES BY FREE AND CLEAR OF CONTRACTOR SHALL DANKE THAT THE RECORD FOR THE CONTRACTOR PROCEED A RECORD. IS CONTRACTOR SHALL SHOULD ALL DATED TO DEPEND ELECT + OF WHIT.
- I CONTRACTOR SHALL LEAVE AREA DROOT CLEAR AT THE COTTLETION OF LOW.
- CONTRACTOR SHALL PERFORM ALL NECESSARY DIPOLITION AND PATCHNEARPAIR LIDER REQUIRED FOR REPLACEMENT OF CILLING LIGHTS UNLL SCONGES LIRING, CONDUCT, CILLETS, ETC. UTHIN UNLLS AND ABOVE CILLINGS AS REQUIRES.
- B. EXISTING LIGHTING GHALL BE REPLACED WITH NEW LIGHTING AS SHOWN ON THE REFLECTED CELLING PLANS. CONTRACTOR SHALL DE RESPONSIBILE FOR ALL ASSOCIATED WITH A

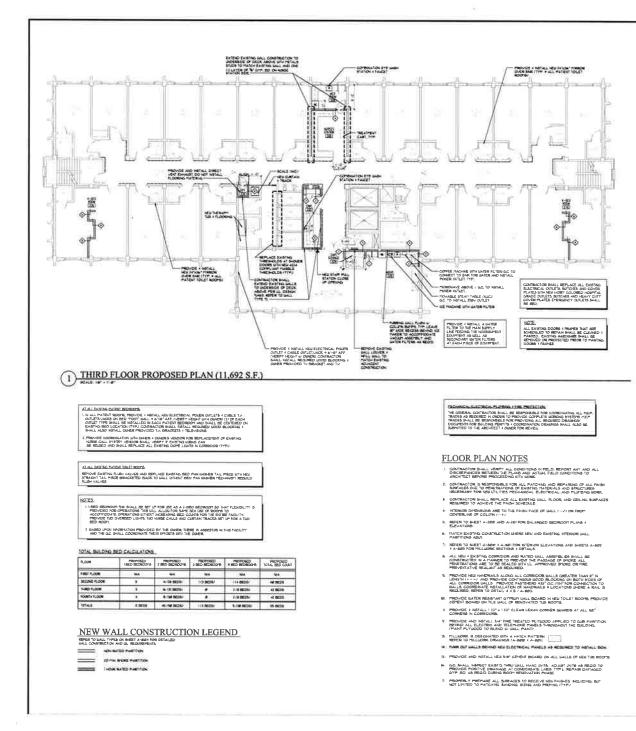
THE PINES AT RUTLAND 99 ALLEN STREET RUTLAND, VERMONT

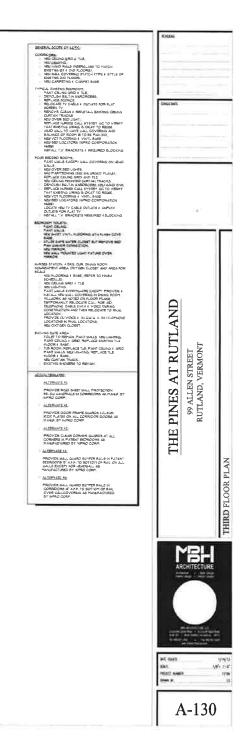
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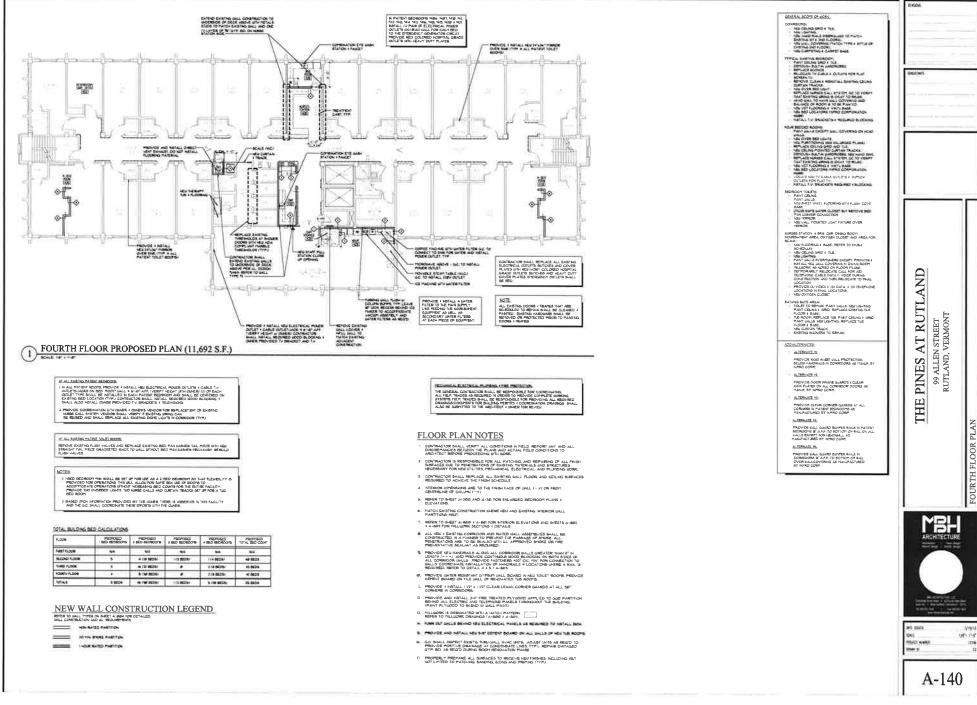
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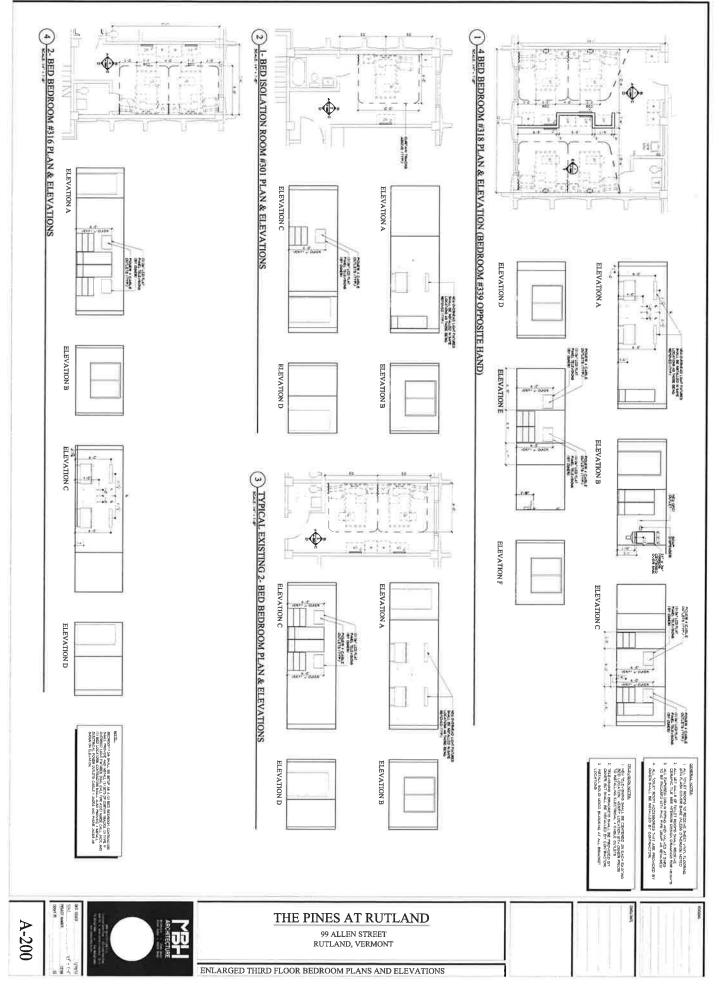




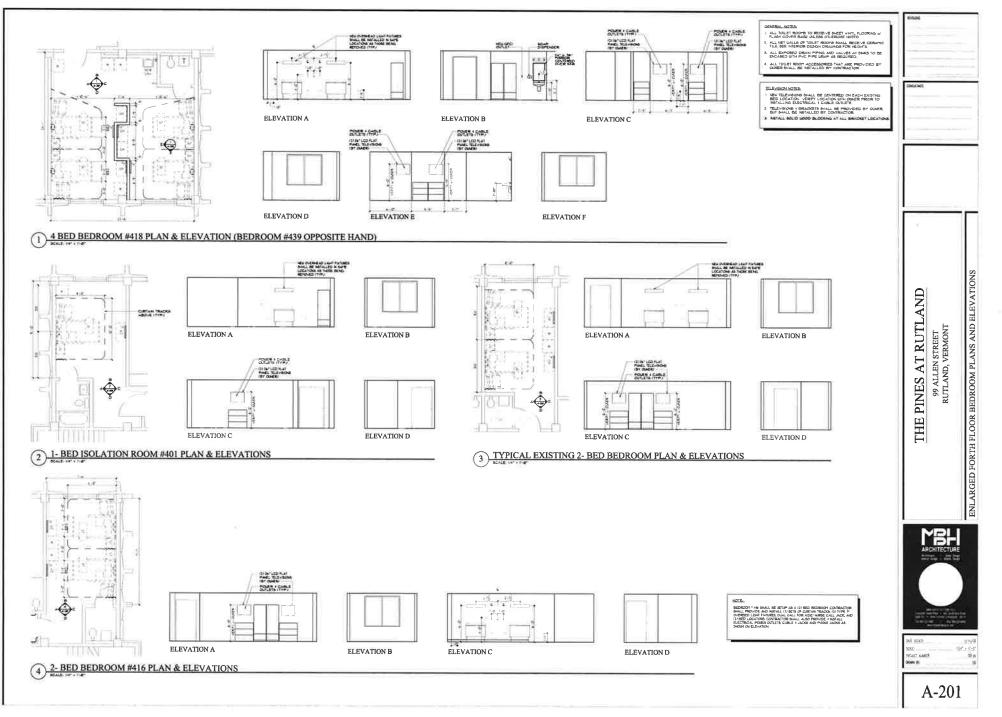


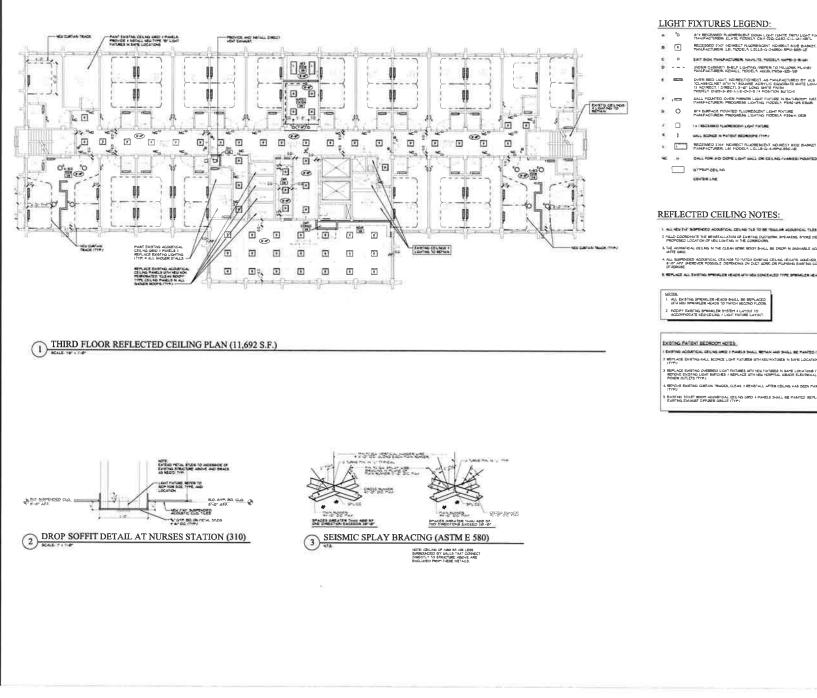
FOURTH FLOOR PLAN

1218









# 5" RECEASED RUGHESCENT DOWN LIGHT (WHITE THIN) LIGHT FORTURE MANUFACTURES FLATE, MODELS, Gall-220, C693-C-L-UH-HETL

- RECEISED 250" NDIRECT FLUOREDCENT NDIRECT SIDE BASKET, MANUFACTURER, LSI, MCDELS, L/2LLS-G-74600X-REPLEMEN-LE
- EXIT BOX PANAACTUREN HAVE THE PRODELY KICHD-D-R-UNI
- INDER CABINET/ 5-ELF LIGHTING (REFER TO MILLIORE PLANS) MANLFACTURER: KENALL, MODELA, ALCALMU39-EB-720
- OVER BED LIGHT, NDIRECT/DIRECT AB MANUFACTURED BY 41.8 VCLABHCI NET WITH 19 NOLANE ACRYLIC ECCEMPT WHITE LOW-ER (1) NOTRECT, 19 CLASS WHITE PAIDH TROPELA DWD-3-03-HUE-0-2-8 (4 POBITION BUTCH)
- UALL MOUNTED OVEN HIRROR LIGHT FORTURE N BATHROOTI NATALL INVERTED HANGFACTURER. PROGREEG LIGHTING MODEL\* 19962-05 EB4B.
- CALL FOR AD DOPE LIGHT WILL ON GELING FRANESI HOUTED OVER DOOR
- I ALL NEW FOR SUPPORT ACCUSICAL CELLING THE TO BE TOULING ACCUSTICAL THES & GAVE DED
- 2 FELD COORDINATE THE BENSTALLATION OF EVIDING DUCTIONS, SHEAKING, SHOKE DETECTORS, ETC. SITH THE PEOPOSED LOCATION OF NEULIDHITAD, IN THE CONDITIONS.
- A THE ACCURATICAL CELING IN THE CLEAN WORK WORK WORK WARH ACCURATE ACCURATICAL CELING TILES OF INTER DWO.
- 4. ALL BLAMENDED ACCUBITICAL DELEVAS TO HATCH DIRETING CELLING HEIGHTS, HOLEVAR, BALSKI, CELLING, HEIGHTS TO 8" of "APP UNERFURE POSSIBLE DEPENDING ON DUCT WORK OR FILMEDING EXHIFTING COMPILICING, UNLEGD NOTED THEORYMAN."

I REPLACE ALL EXCISES PRIMILER HEADS WHI HER CONCEALED TIME SPENDLER HEADS

I BADING ACOMPERATELING OND A PARENT MALL REPAIN AND SHALL BE PARTED (117)
2 BEPLACE EXISTING HALL SCONCE LIGHT FIXTURES INTO NEU HIXTURES IN SAME LOCATIONS (11/P)
3 REPLACE EXISTAL OVERSED LIGHT FORTUNES WITH NEW FORTURES N. SAME LOCATIONS (TYP) REMOVE EXCITAL LIGHT SATISFIES I REPLACE WITH NEW HORMITAL GRADE ELECTRICAL POLIER (TYP).
4 REPLAYE EXISTING CURTAIN TRACES, CLEAN, I REPOSTALL AFTER COLING HAS BEEN PAINTED (TYP)
5 EXISTING TOLET RECRITICAC CONSTICAL CELLING GRED 4 PANELS SHALL BE PANTED REPLACE EXISTING EXAMINE DEPENDER GRELLE (TYP)

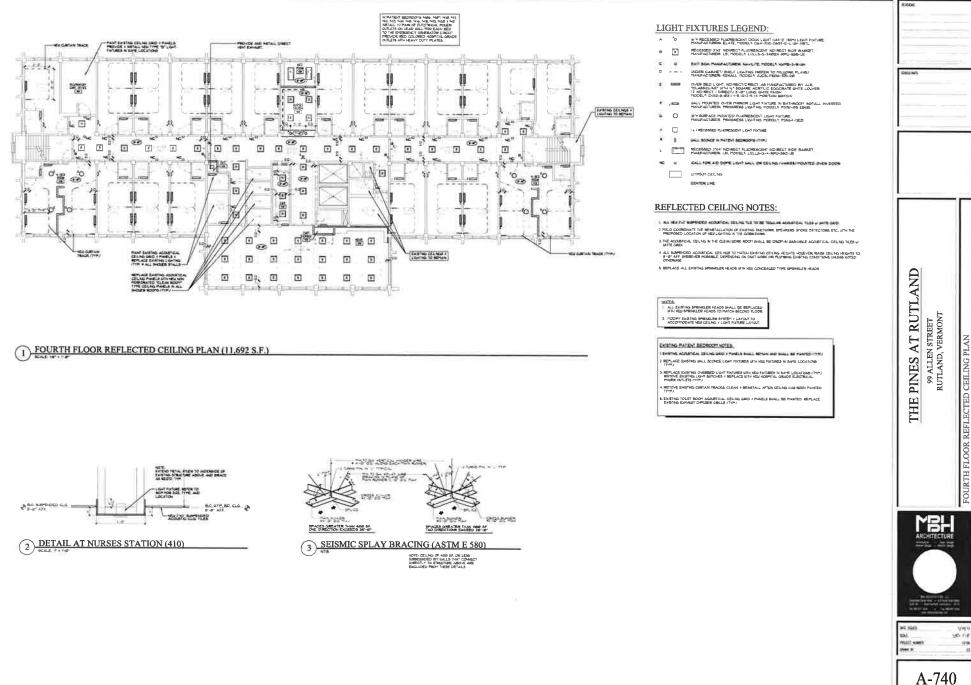
THE PINES AT RUTLAND 99 ALLEN STREET RUTLAND, VERMONT



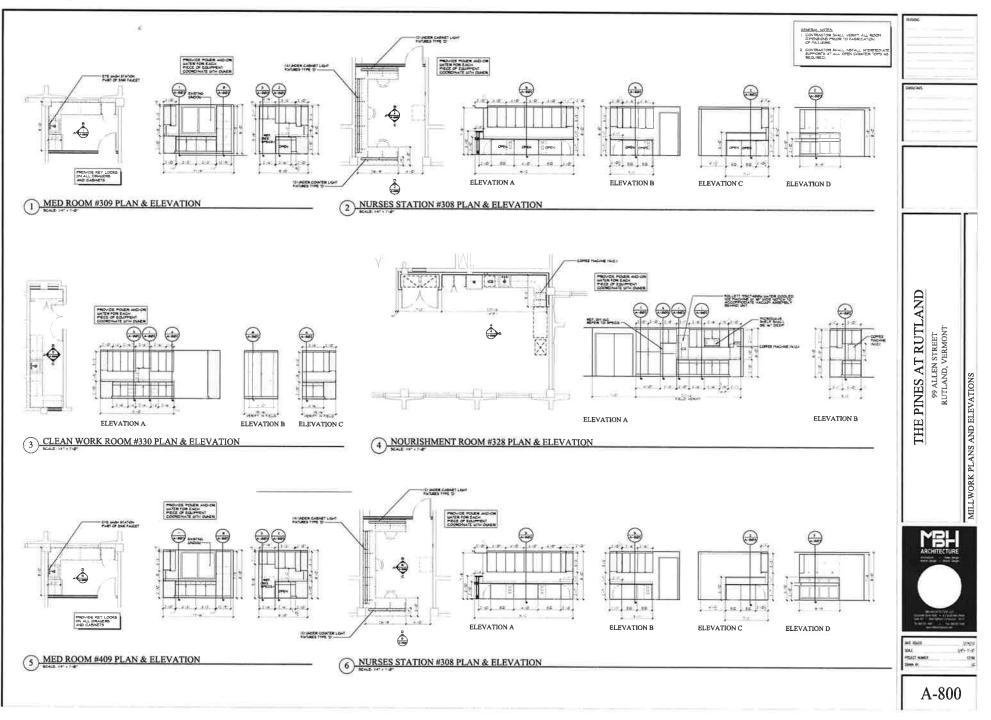
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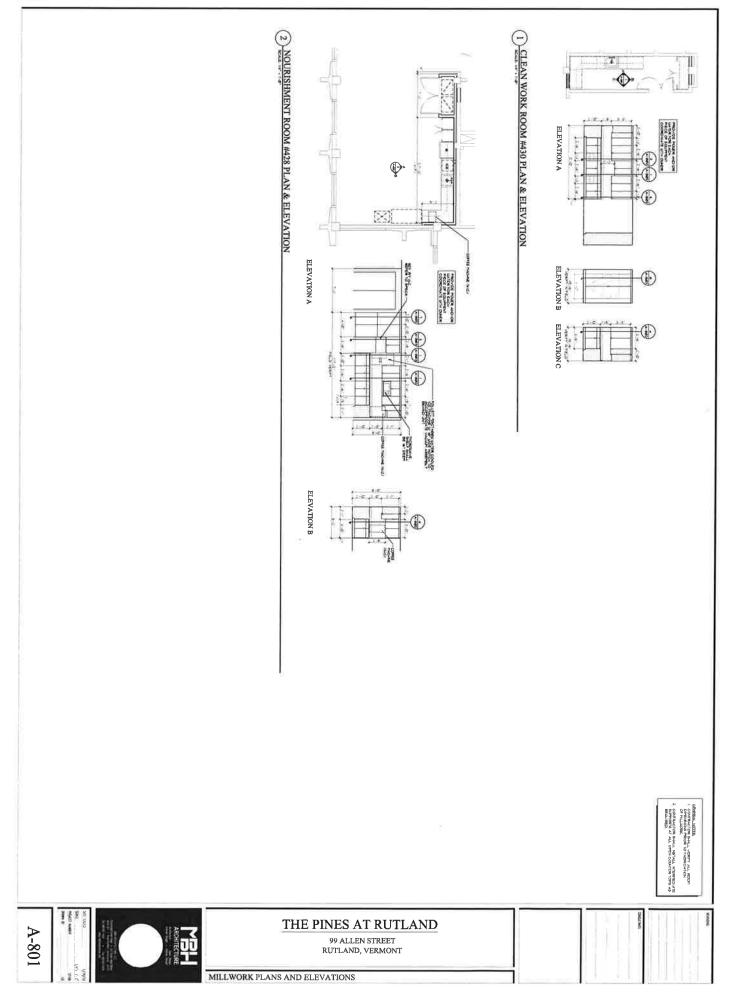
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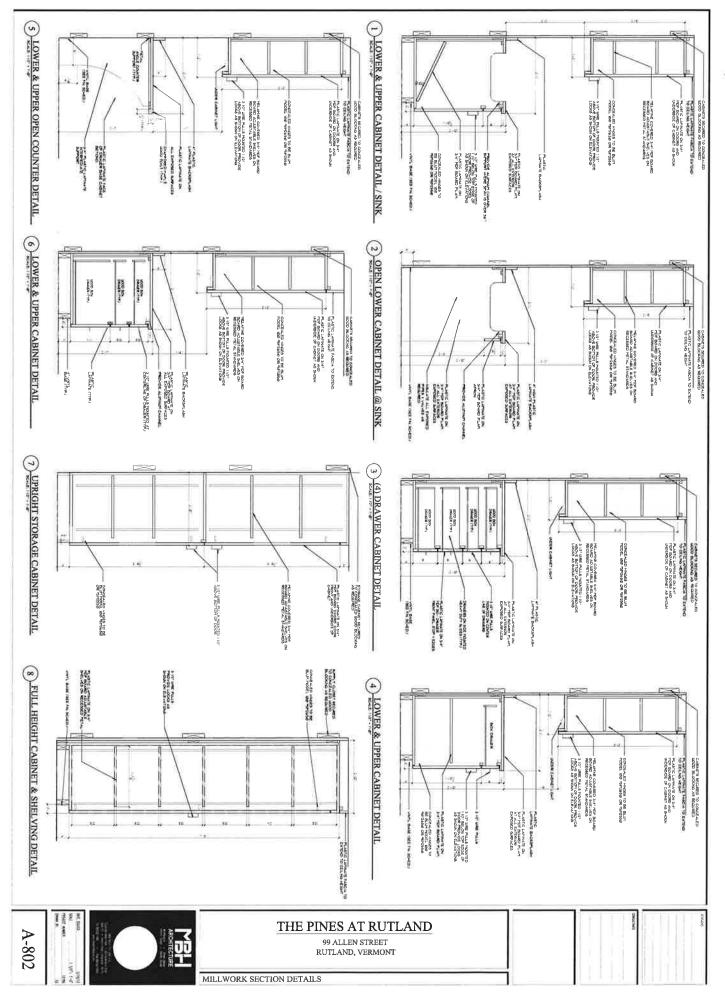


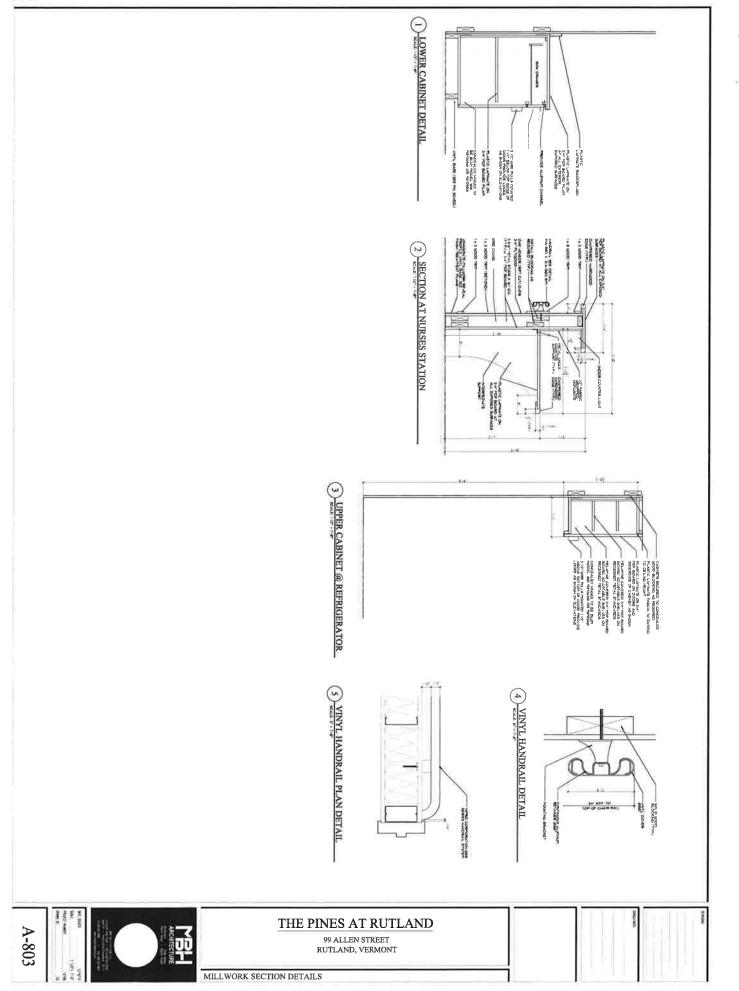


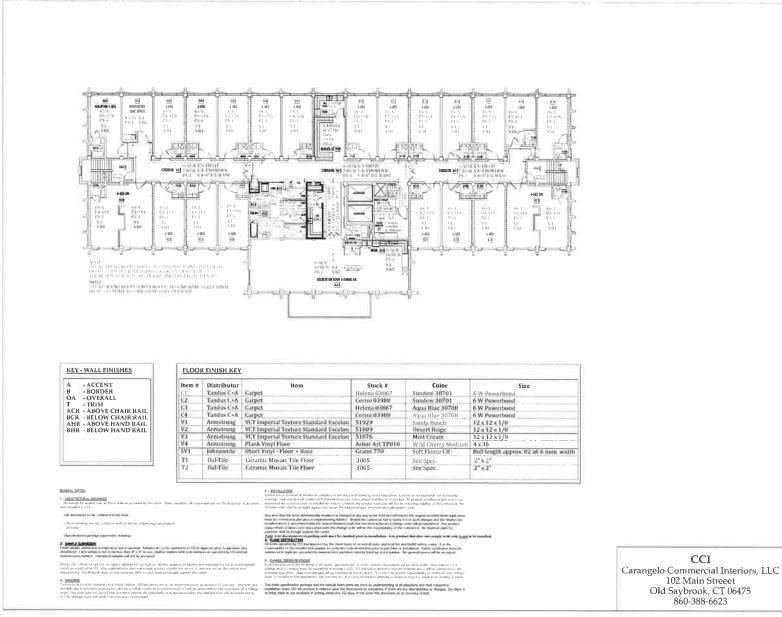
FOURTH FLOOR REFLECTED CEILING PLAN











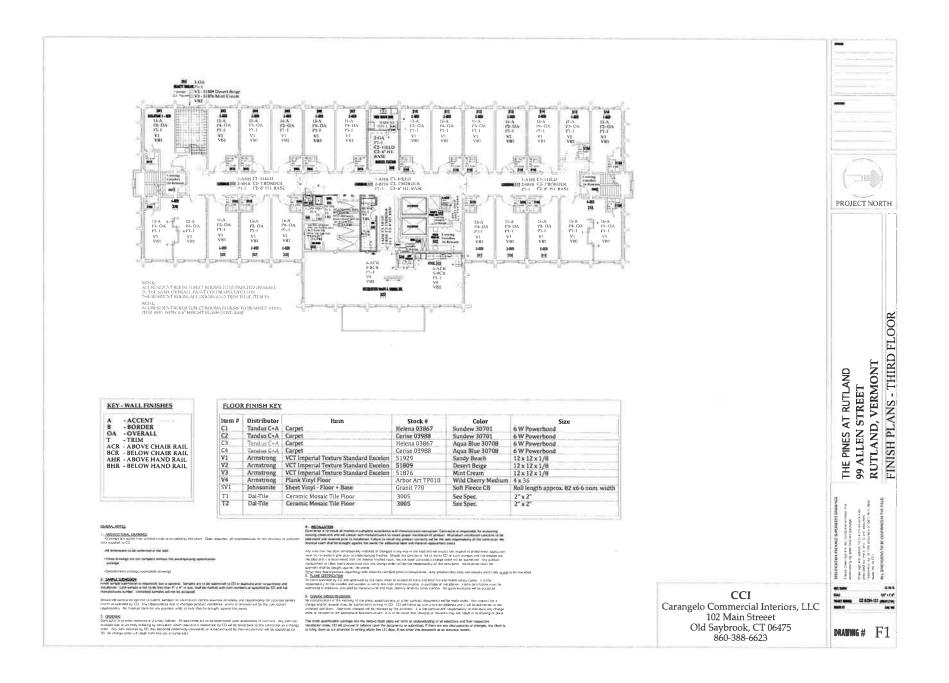
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DRAWING # F2

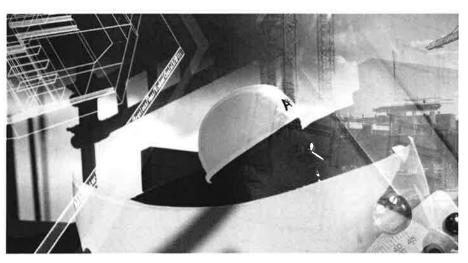
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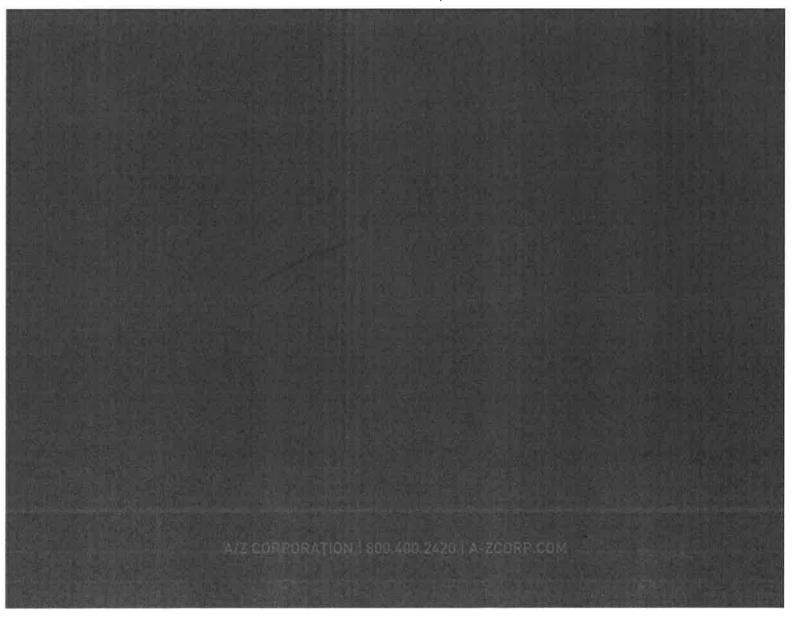
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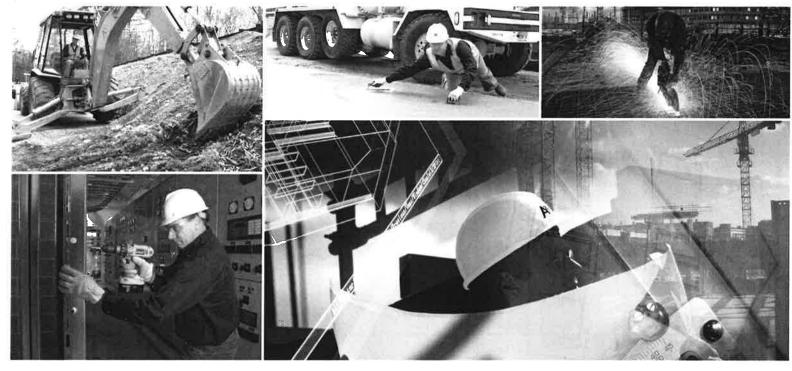
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Response to Request for Budget • June 27, 2016 The Pines, 3rd & 4th Floor Renovation









Response to Request for Budget • June 27, 2016 The Pines, 3rd & 4th Floor Renovation

Mr. John Russell Construction Manager National HealthCare 850 Silas Deane Highway Wethersfield, CT 06109

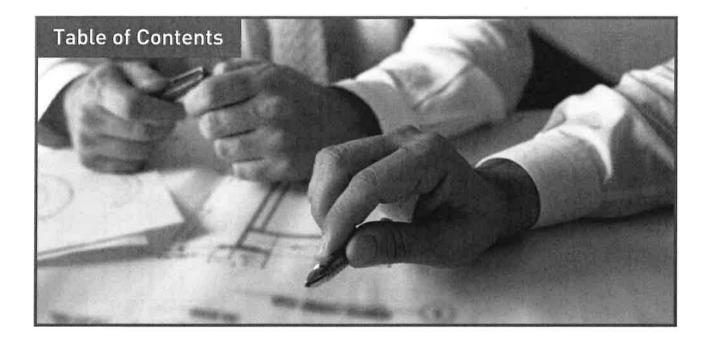
Dear Mr. Russell,

On behalf of A/Z Corporation (A/Z), I would like to thank you for the opportunity to present our revision to the preliminary budget proposal offer to National HealthCare for The Pines, 3rd & 4th Floor Renovation based comments and feedback from our June 17<sup>th</sup> Proposal . We have further refined this preliminary budget proposal to help you understand the costs of various components of the project. This budget is for planning purposes only.

We look forward to reviewing our submission with you and having an opportunity to demonstrate our commitment to the success of this initiative. If you have any questions or would like to schedule a meeting, please contact me at (508) 380-3386 or ahall@a-zcorp.com.

Sincerely, A/Z Corporation

Aaron P. Hall, MBA, LEED AP Program Director







**Detailed Estimate** 



**Basis of Estimate** 



Standard Commercial Terms



Design | Construct | Maintain

Feasibility Study Budget



ĵĵ	National Realtheare

Feasibility Study Budget 3rd & 4th Floors, The Pines at Rutland Revised June 27, 2016



		Base F	Project	
ltem	Areas/Items Included	Pro	oposal Cost Per Area	Notes
1	General Conditions & Requirements	\$	472,203	10 phases - 5 weeks per phase (50 Weeks)
2	Patient Room Flooring	\$	131,413	VCT in Room, Sheet Vinyl Bathroom
3	Patient Room Ceiling (includes asbestos)	\$	290,309	New Tile & Paint Existing Grid
4	Patient Room Wall Finishes	\$	173,735	Wallcovering at Head Wall, Paint Remaining
5	Patient Room Lighting	\$	71,986	Over Bed Fixture, Sconce
6	Patient Room Emergency Outlets	\$	42,070	One per Bed & One Panel per Floor
7	Patient Room TV Outlets & Brackets	\$	21,856	Based on 43 Total
8	Corridor Flooring	\$	21,845	Carpet with Carpet Base
9	Corridor Ceilings (includes asbestos)	\$	106,688	New Tile & Paint Existing Grid
10	Corridor Wall Finishes	\$	42,043	Paint with Wall Covering Above
11	Corridor Handrails	\$	9,163	New Covers Only
12	Corridor Lighting	\$	21,881	Recessed
13	Oxygen Room	\$	43,042	One per Floor (including HVAC & MEP)
14	Nurse Call Vendor Quote	\$	75,308	
15	Bathing Suites	\$	46,008	
16	Wall Construction at Four Bed Bedrooms	\$	12,438	Painted Wall to Ceiling
17	Replace Therapy Tub	\$	37,642	One tub per floor (3rd and 4th)
18	Acroyvn at Corridor Doors	\$	5,639	
19	Rigid Wall Covering Below Rail in Corridor	\$	62,370	Install Rigid Wall Covering in lieu of Paint
20	Nurses Stations & Med Rooms	\$	91,611	Millwork, Ceiling, Floor, Elec, Etc. (No Sink)
21	New Flooring & Base at Dining Room	\$	28,713	
22	Nourishment Stations	\$	63,123	
23	Dining Casework	\$	90,792	
24	Exterior Painting	\$	177,089	
25	Subtotal	\$	2,138,967	
26	Friable Asbestos / HazMat - Allowance	\$	75,000	Areas Other Than Ceilings
27	Emergency Generator Allowance	\$	150,000	
28	MEP Permit Documents - Allowance	\$	60,000	
29	Code Compliance Repairs - Allowance	\$	10,000	
30	Permit	\$	21,390	
Subtotal		\$	2,455,357	
Escalation	n - 3%	\$	73,661	
Continger	ncy - 10%	\$	245,536	
Grand Tot	tal	\$	2,774,553	
NOTES:				

NOTES:

Soft Costs are NOT included above. These include: architectural and structural design, National Health Care management costs, relocation, FF&E, IT/data (head end, handsets and temporary), security, furnishings, wardrobes, computers, builders risk insurance, etc.

**Detailed Estimate** 



## 6-16-16 CON Update

Project name	E15540 3rd & 4th Floors The Pines National Healthcare 99 Allen Street Rutland VT
Estimator	wa, gb
Labor rate table	2016 AZ Lump Sum
Equipment rate table	2016 Equip Rates
Bid date	6/24/2016 5:00 PM
Report format	Sorted by 'Bid Item/Area/Spec #/Phase' 'Detail' summary Allocate addons Combine items



Item		Description	Takeoff Qty		Total Amount
		01 Base Project			
		01 General Conditions			
		01000 General Conditions			
800.000		Project G.C.'s			
		PM 32 wks x 20hrs PM - Resident Relocation / DHS Inspections	640.00 128.00	mh mh	64,982 12,996
		(Coordination)	120.00		12,000
		PM 10 wks x 20hrs (Added Time for 10 Phases)	200.00	mh	20,307
		Super 4 weeks x 8 phases	1,280.00	mh	137,609
	030	Super - Resident Relocation / DHS Inpections	320.00	mh	34,402
	020	(Coordination)	400.00	L	40.000
	030	Super 10 weeks x 40 hrs (Added Time for 10 Phases)	400.00	mh	43,003
	035	Travel for PM	24.00	day	1,210
		Perdeim including in rate	160.00	day	1,210
		Project Controls	320.00	mh	16,161
		Project Engineering	160.00	mh	13,140
		Estimator	120.00	mh	9,568
	070	Scheduling	32.00	mh	3,106
	075	Purchasing - Contracts	12.00	mh	755
	090	Safety Coordinator	240.00	mh	19,710
		Project G.C.'s			376,951
		3,852.00 Labor hours			
810.000		Civil G C 's			
010.000	390	Project Close-Out	64.00	mh	5,128
	000	Civil G.C.'s	04.00		5,128
		64.00 Labor hours			5,720
		01000 General Conditions			382,078
		01000 General Conditions 3,916.00 Labor hours			382,078
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400 000		3,916.00 Labor hours 01490 General Requirements			382,078
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400.000		3,916.00 Labor hours 01490 General Requirements Safety Support Safety General Labor & Materials	32.00	mh	1,848
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		3,916.00 Labor hours 01490 General Requirements Safety Support Safety General Labor & Materials Safety Support	32.00	mh	1,848
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	410 000 014 020	3,916.00 Labor hours 01490 General Requirements Safety Support Safety Support Safety Support 32.00 Labor hours MOBILIZATION Mob./ Demob. Field Office / Furnishings Office Supplies & Equipment	32.00 1.00 10.00	mh	1,848 1,848 1,848 1,777 1,777
	410 000 014 020	3,916.00 Labor hours 01490 General Requirements Safety Support Safety Support Safety Support 32.00 Labor hours MOBILIZATION Mob./ Demob. Field Office / Furnishings Office Supplies & Equipment Temp Storage/Conex Boxes	32.00 1.00	mh Is	1,848 1,848 1,848 1,777 1,777 1,777
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	410 000 014 020	3,916.00 Labor hours 01490 General Requirements Safety Support Safety Support Safety Support 32.00 Labor hours MOBILIZATION Mob./ Demob. Field Office / Furnishings Office Supplies & Equipment Temp Storage/Conex Boxes	32.00 1.00 10.00	mh Is mo	1,848 1,848 1,848 1,777 1,777 1,777
500.000	410 000 014 020	3,916.00 Labor hours 01490 General Requirements Safety Support Safety General Labor & Materials Safety Support 32.00 Labor hours MOBILIZATION Mob./ Demob. Field Office / Furnishings Office Supplies & Equipment Temp Storage/Conex Boxes MOBILIZATION 32.00 Labor hours	32.00 1.00 10.00	mh Is mo	1,848 1,848 1,848 1,777 1,777 1,777
500.000	410 000 014 020 085	3,916.00 Labor hours 01490 General Requirements Safety Support Safety General Labor & Materials Safety Support 32.00 Labor hours MOBILIZATION Mob./ Demob. Field Office / Furnishings Office Supplies & Equipment Temp Storage/Conex Boxes MOBILIZATION 32.00 Labor hours Temp Const	32.00 1.00 10.00 10.00	mh Is mo mo	1,848 1,848 1,877 1,777 1,777 1,777 7,179
500.000	410 000 014 020 085	3,916.00 Labor hours 01490 General Requirements Safety Support Safety General Labor & Materials Safety Support 32.00 Labor hours MOBILIZATION Mob./ Demob. Field Office / Furnishings Office Supplies & Equipment Temp Storage/Conex Boxes MOBILIZATION 32.00 Labor hours Temp Const Weekly Cleaning/Housekeeping	32.00 1.00 10.00 10.00 500.00	mh Is mo mo	1,848 1,848 1,848 1,777 1,777 1,777 1,777 7,179 28,878
400.000 500.000 600.000	410 000 014 020 085 030 032	3,916.00 Labor hours 01490 General Requirements Safety Support Safety General Labor & Materials Safety Support 32.00 Labor hours MOBILIZATION Mob./ Demob. Field Office / Furnishings Office Supplies & Equipment Temp Storage/Conex Boxes MOBILIZATION 32.00 Labor hours Temp Const	32.00 1.00 10.00 10.00	mh Is mo mo	1,848 1,848 1,877 1,777 1,777 1,777 7,179



					Total
Item		Description	Takeoff Qty		Amount
		Toma Const			07.004
		Temp Const 516.00 Labor hours			37,691
1700.000		Closeout			
	045	Final Cleaning - Subcontract	8.00	ea	7,320
		Closeout			7,320
2012,200		DEMOLITION - TEMPORARY ENCLOSURES			
d 10 d 10		Temp. Hard Door Negative Air Equipment	2.00 8.00	ls	3,365
d 10		Finish Protection - Coverguard 40 mil	4,000.00	ea sf	9,729 10,046
d 10		HEPA Vac	160.00	dy	3,790
d 10		Tack Mats	8.00	ea	400
d 10		Temp. Encl Zip Wall (install & Remove)	540.00	lf	8,756
		DEMOLITION - TEMPORARY ENCLOSURES			36,086
		313.00 Labor hours 8.00 Equipment hours			
		01490 General Requirements		_	90.125
		893.00 Labor hours			90,125
		8.00 Equipment hours			
		01 General Conditions			472,203
		4,809.00 Labor hours			
		8.00 Equipment hours			
		02 Patient Room Flooring			
		02050 Demolition			
2070,230	10	Demo- Flooring			
		Demo Vinyl Floor Tile - NIC			
	60	Demo Ceramic Tile Floor - NIC			
		02050 Demolition			0
		09000 Finishes			
9002 000		Finishes			
3002 000	010	Floor Prep	12,826.00	sf	6,904
	0.0	Finishes	12,020100	51	6,904
9650.100		Flooring- Resilient			
	10	LVT	11,566.00	sf	90,270
	10	Sheet Vinyl	1,260.00	sf	13,564
	15	Vinyl Base Flooring- Resilient	4,096.00	lf	11,024 114,858
		09000 Finishes			121,762
		15400 Plumbing			
15401.400		Plumbing Fixtures			
	015		1.00	ls	1,460
	015	Reinstall Water Closet	45.00	ea	5,234
	015	Remove Water Closet	45.00	ea	2,956

- 6. The owner will provide and pay for utilities and utility company fees.
- 7. The owner will manage and pay for any related environmental testing and inspection for any hazardous material removal and abatement for ACM, lead, PCBs, contaminated soils, laboratory waste, etc.
- 8. A/Z will provide red-lined as-built drawings.
- 9. See attached estimate recap and attached documents for areas included in the various scopes.

### Design, Engineering, & Specialty Consulting Services:

Our proposal assumes:

1. The owner has directly contracted with others for all but the MEP design. Specifically, will not completed a formal peer review of the provided project design documents for building code compliance, ADA compliance, design omissions, or the like. Our proposal assumes that the owner provided design and project documents are in compliance with all regulatory requirements, owner-specific requirements, and authorities having jurisdiction (AHJ). A/Z takes exception to "catch all" phrases within the contract or design documents; and more specifically do not accept general provision with "intent" unless specifically noted herein.

A/Z will provide MEP permit documents for the project.

- 2. The owner will provide and pay for any required third-party inspections.
- 3. Asbestos abatement included in any of the scope within this budget includes only the demolition and removal of contaminated ceiling tile. Asbestos-containing fire proofing material on the existing structure will remain. No encapsulation or remediation of this is included within the abatement proposals.

#### III. General Exclusions:

The following items are not included as part of this proposal at this time:

- 1. Repair or corrective action that may be required to address pre-existing building code or regulatory compliance deficiencies that are not specifically identified herein.
- Any scheduled lost time or lost productivity due to constraints not identified within the proposal documents outside of A/Z's control. This includes but is not limited to, work disruption or interferences arising out of owner activities, work stoppages, changing site requirements, severe weather conditions, or the like.
- 3. Any work at the nourishment rooms and any finishes other than flooring at the dining rooms.





			Total
Item	Description	Takeoff Qty	Amour
	Plumbing Fixtures 112.500 Labor hours		9,65
	15400 Plumbing 112,500 Labor hours		9,65
	02 Patient Room Flooring		131,41
	112.500 Labor hours		131,41
	03 Patient Room Ceiling		
	01000 General Conditions	17	
1800.000	Project G.C.'s		
	020 PM 030 Super 2 weeks x 4 phases	128.00 mł 320.00 mł	
	035 Travel for PM	320.00 mh 16.00 da	
	036 Perdeim including in rate	8.00 da	
	Project G.C.'s 448.00 Labor hours		48,20
	01000 General Conditions		48,200
	448.00 Labor hours 01490 General Requirements		
1600.000	Temp Const 030 Cleaning/Housekeeping	240.00 mh	13,861
	Temp Const	240.00 111	13,861
	240.00 Labor hours		,
	01490 General Requirements 240.00 Labor hours		13,861
	02050 Demolition		
2005.100	Hazardous Waste		
	05 Temp Enclosures for Haz Mat Abatement	8.00 ea	12,918
	10 Remove Contaminated Ceiling Tile	12,826.00 sf	155,611
	Hazardous Waste		168,529
	02050 Demolition		168,529
	06000 Carpentry		
5002.050	Carpenter 04 Misc Cleaning of Diffusers & Grilles	40.00 mh	2,310
	Carpenter	10.00 1111	2,310
	40.00 Labor hours		
	06000 Carpentry 40.00 Labor hours		2,310
	09000 Finishes		
9510.400	Ceilings- Panels 2x4		
3010 400	20 2 x 4 Ceiling Textured Tile		



Item		Description	Takeoff Qty	Total Amo
				,
		Ceilings- Panels 2x4 213.77 Labor hour	'S	36
9910.100		Painting		
3310,100	55	Paint Ceiling Grid	12,826.00	sf 13
		Painting	,	13,
		09000 Finishes		50
		213.77 Labor hour	S	
		10000 Specialties		
10920.200		Misc Specialties		
	10	Remove/Reinstall Cubicle Curtain T	racks 2,180.00	lf 6,
		Misc Specialties 109.00 Labor hour:	s	6,
		10000 0		
		10000 Specialties 109.00 Labor hours	s	6,
		03 Patient Room Ceiling		290,
		1,050.77 Labor hours	S	
		04 Patient Room Wall Finis	hes	
		02050 Demolition		
2010.001		Demolition		
	25	Demolition Dumpsters	8.00	ea 7,
		Demolition		7,
2070.250	10	Demo- Items Remove Various Wall Finishes	25 570 00	-f 05
	10	Demo- Items	35,570.00	sf 25, 25,
		440.005 Labor hours	\$	20,
2070.440				
-070.770		Demo- Millwork		
		Demo Wardrobes	84,00	ea 2,
	12 12	Demo Wardrobes Demo Millwork at 4 Bed Rooms	84.00 32.00	lf
		Demo Wardrobes	32.00	
		Demo Wardrobes Demo Millwork at 4 Bed Rooms Demo- Millwork 58.00 Labor hours	32.00	lf3,
		Demo Wardrobes Demo Millwork at 4 Bed Rooms Demo- Millwork	32.00	lf
	12	Demo Wardrobes Demo Millwork at 4 Bed Rooms Demo- Millwork 58.00 Labor hours 02050 Demolition	32.00	lf3,
	12	Demo Wardrobes Demo Millwork at 4 Bed Rooms Demo- Millwork 58.00 Labor hours 02050 Demolition 498.005 Labor hours 06000 Carpentry Carpenter	32.00 S	lf3,
	12	Demo Wardrobes Demo Millwork at 4 Bed Rooms Demo- Millwork 58.00 Labor hours 02050 Demolition 498.005 Labor hours 06000 Carpentry Carpenter Remove & Reinstall Wall Mounted It	32.00 5 ems 320.00	lf3, 35, mh18,
	12	Demo Wardrobes Demo Millwork at 4 Bed Rooms Demo- Millwork 58.00 Labor hours 02050 Demolition 498.005 Labor hours 06000 Carpentry Carpenter Remove & Reinstall Wall Mounted It Remove & Reinstall Door for Refinis	32.00 s ems 320.00	lf3, 35, mh18, ea29,
	12	Demo Wardrobes Demo Millwork at 4 Bed Rooms Demo- Millwork 58.00 Labor hours 02050 Demolition 498.005 Labor hours 06000 Carpentry Carpenter Remove & Reinstall Wall Mounted It	32.00 5 ems 320.00 hing 84.00	lf3, 35, mh18,
6002.050	12	Demo Wardrobes Demo Millwork at 4 Bed Rooms Demo- Millwork 58.00 Labor hours 02050 Demolition 498.005 Labor hours 06000 Carpentry Carpenter Remove & Reinstall Wall Mounted It Remove & Reinstall Door for Refinis Carpenter 823.99 Labor hours	32.00 5 ems 320.00 hing 84.00	If 3, 35, mh 18, ea 29, 48,
	12	Demo Wardrobes Demo Millwork at 4 Bed Rooms Demo- Millwork 58.00 Labor hours 02050 Demolition 498.005 Labor hours 06000 Carpentry Carpenter Remove & Reinstall Wall Mounted It Remove & Reinstall Door for Refinis Carpenter	32.00 5 ems 320.00 hing 84.00	lf3, 35, mh18, ea29,



					Total
Item		Description	Takeoff Qty		Amoun
7920,100		Caulking			
	10	Caulking Labor & Material	80.00	mh	5,714
		Caulking 80.00 Labor hours			5,71
		07000 Thermal & Moisture Protection 80.00 Labor hours			5,71
		00.00 Labor nours			
		08000 Doors & Windows			
3710,100		Hardware by Item			
	80	Hardware Coordination for Painting of Existing Doors	84.00	ea	5,303
		Hardware by Item			5,303
		84.00 Labor hours			0,000
		08000 Doors & Windows			5,303
		84.00 Labor hours			0,000
		09000 Finishes			
002,000	200	<i>Finishes</i> Wall Prep	25 570 00	of.	44 400
	200	Finishes	35,570.00	sf	11,488
					,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
910.100	12	Painting Paint Door & Frame	94.00		40.000
	30		84.00 28,280.00	ea sf	12,208 21,311
		Painting	20,200,00	01	33,519
950.110		Mall Covering			
950 110	10	Wall Covering Vinyl Wall Covering at Headwalls	7,690.00	sf	21,938
		Wall Covering	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	0.	21,938
		09000 Finishes			66,944
		10000 Specialties			
0260.100		Corner Guards			
0200.700	21	Corner Guards Plastic 2x2	192.00	ea	5,629
		Corner Guards			5,629
		38.40 Labor hours			
0261_100		Wall Guards & Rail			
	10	Inpro Bed Locator - Not Included			
0810.200		Toilet Accessories			
	190	New Mirror at Restroom	42.00	ea	6,188
		Toilet Accessories			6,188
		21.00 Labor hours			
		10000 Specialties			11,817
		59.40 Labor hours			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
		04 Patient Room Wall Finishes			173,735
		1,545.395 Labor hours			



¥5				Total
ltem		Description	Takeoff Qty	Amou
		06 Patient Room Lighting		
		02050 Demolition		
2010.001	25	Demolition Demolition Dumpsters Demolition	1.00	ea 88
				88
		02050 Demolition 16000 Electrical		86
16000.001	165	Electrical GC's Elec LOTO	86.00	
	100	Electrical GC's 86.00 Labor hours	80.00	ea 6,05 6,05
16100.000	10	Electrical Demo		
	10	Demolition Electrical Demo 86.00 Labor hours	86.00	mh 5,54 5,54
16601.110		Flur Fixture Surface		
	50 50	Bed Light Sconce	86.00 46.00	ea 42,31 ea 17,18
	00	Flur Fixture Surface 158.400 Labor hours	40,00	ea <u>17,18</u> 59,49
		16000 Electrical 330.40 Labor hours		71,09
		06 Patient Room Lighting 330.40 Labor hours		71,98
		07 Patient Room Emergency C	Dutlets	
		02050 Demolition		
2070-250	14	Demo- Items Open & Patch Wall - Sheetrock	86.00	ea 15,02
		Demo- Items 172.00 Labor hours		15,02
		02050 Demolition 172.00 Labor hours		15,02
		16000 Electrical		
6027-101		EMT Conduit EMT 3/4"	574.00	lf 5,448
		EMT 2-1/2"		lf1,277
		EMT Conduit 96,36 Labor hours		6,725
6027.121	07	EMT Steel S/Srw Conn Steel EMT Set Screw Connectors 3/4"	17.00	<b>ea</b> 68



.

					Total
item		Description	Takeoff Qty		Amount
16027,121	25	EMT Steel S/Srw Conn Steel EMT Set Screw Connectors 2-1/2"	8.00	ea	181
		EMT Steel S/Srw Conn 2.13 Labor hours			249
16027 123	07	EMT Steel S/Srw Coupling Steel EMT Set Screw Coupling 3/4"	58.00	ea	158
	25		8.00	ea	.136
		2.78 Labor hours			294
16027,155	07	<i>U-Channel EMT Clamps</i> EMT U-Channel Clamp 3/4"	74.00	ea	354
			12.00	ea	107
		U-Channel EMT Clamps 3.92 Labor hours			461
16027_170 lb07		EMT S/Screw Condulet EMT Type LB Set Screw Condulet 3/4"	17.00		000
lb25		EMT Type LB Set Screw Condulet 3/4 EMT Type LB Set Screw Condulet 2-1/2"	17.00 4.00	ea ea	386 542
		EMT S/Screw Condulet 5.40 Labor hours			929
16027,172		EMT Condulet Covers			
t07		EMT Condulet Cover 3/4"	17.00	ea	124
t25		EMT Condulet Cover 2-1/2"	4.00	ea	69
		EMT Condulet Covers 1.84 Labor hours			192
16032.604	521	4" Sq Box Side Mount 2-1/8" 4" Square Side Mounting Bracket Outlet	0.00		
	521	Box Comb	9.00	ea	602
		4" Sq Box Side Mount 9.00 Labor hours			602
16032.611	611	4" Sq Box Rings 1G Device 4" 1 Gang Device Ring 4" Square 5/8" Rise	0.00		_
	011	4" Sq Box Rings 1G Device 0.10 Labor hours	2.00	ea	7
16034.100		N1 Screw Cover Pull Boxes			
	120	Pull Box NEMA 1 12x 12 x6	2.00	ea	568
		N1 Screw Cover Pull Boxes 8.00 Labor hours			568
16351 005 cb 1		Power Panel 240v N1			
CDT		100a MCB Panelboard 240v NEMA 1 Power Panel 240v N1	2.00	ea	4,707
		48.000 Labor hours			4,707
16401_112 # 6		CU Wire THHN-THWN Strand Copper Wire THHN-THWN Stranded #6	80.00	15	110
#12		Copper Wire THHN-THWN Stranded #12	80.00 40.00	lf If	119 33
#3/0		Copper Wire THHN-THWN Stranded #3/0	320.00	łf	1,609
		CU Wire THHN-THWN Strand 8.56 Labor hours			1,760
16401.416 12/2		Steel MC -Solid w/Grd Steel MC Solid Wire w/Ground #12/2	0 500 00	LE.	0.175
1212		Green wid Golia wing W/Ground #12/2	2,580.00	IT	6,472



		2	
Item	Description	Takeoff Qty	Total Amount
	Steel MC -Solid w/Grd 77,400 Labor hours		6,472
16401,432	MC Connectors		
s 38	Sgl Die Cast MC Connector 3/8"	86.00 ea	359
	MC Connectors 5.16 Labor hours		359
16702 262	Recp Hosp 20a-125v		
duiv	Hospital Grade Receptacle Duplex Ivory 20/125	86.00 ea	3,344
	Recp Hosp 20a-125v 25.37 Labor hours		3,344
16703_164	Plate SS 302		
dr1g	Stainless Steel Plate 302 1G Dup Rec	86.00 ea	373
	Plate SS 302 4.30 Labor hours		373
	81		
	16000 Electrical 298.320 Labor hours		27,042
	07 Patient Room Emergency Outlets		42,070
	470.320 Labor hours		
	08 Patient Room TV Outlets & Brackets - Bat	sed on 43ea	
	02050 Demolition		
2070.250	Demo- Items		
	14 Open & Patch Wall - Sheetrock Derno- Items	43.00 ea	7,514
	86.00 Labor hours		7,014
	02050 Demolition		7,514
	86.00 Labor hours		
	06000 Carpentry		
6116 120	Direction		
5110.120	Blocking 26 Blocking for TVs	43.00 ea	5,512
	Blocking		5,512
	86.00 Labor hours		
	06000 Carpentry 86.00 Labor hours		5,512
	10000 Specialties		
10920_200	Misc Specialties		
	10 TV Brackets Misc Specialties	43.00 ea	5,062
	Misc Specialities 21.50 Labor hours		5,062
	10000 Specialties		5,062
	21.50 Labor hours		
	16000 Electrical		



					Total
ltem		Description	Takeoff Qty		Amount
16032_600		4" Sq Box Outlet Boxes			
10002.000	503	1-1/2" 4" Square Outlet Box 3/4 KO	43.00	ea	333
		4" Sq Box Outlet Boxes			333
		4.30 Labor hours			
16032.611		4" Sq Box Rings 1G Device			
	611	4" 1 Gang Device Ring 4" Square 5/8" Rise 4" Sq Box Rings 1G Device	43.00	ea	156
		2.15 Labor hours			156
46026 249					
16036_218	108	Wire Access Tie-Rap Ties	258.00	ea	221
		Wire Access		- u	221
		2.58 Labor hours			
16405,444		MATV Cable			
59u		MATV Cable RG - 59/U	1,550.00	lf	1,083
		MATV Cable			1,083
		12.40 Labor hours			
16801.300		CATV Systems			
		MATV Receptacle	43.00	ea	962
		MATV Splitter MATV Wire Terms	43.00 43.00	ea ea	661 353
		CATV Systems	10.00	0u	1,975
		17.20 Labor hours			
		16000 Electrical			3,769
		38.63 Labor hours			
		08 Patient Room TV Outlets & Brackets -			21,856
		Based on 43ea 232.130 Labor hours			
		232.130 Labor hours			
		09 Corridor Flooring			
		02050 Demolition			
2070 230		Demo- Flooring			
		Demo Vinyl Floor Tile - NIC			
	10	Demo Base Demo- Flooring	820.00	lf	947
		Demo- Flooring 16.40 Labor hours			947
		02050 Demolition 16.40 Labor hours			947
		09000 Finishes			
9002.000		Finishes			
	010	Floor Prep	3,040.00	sf	982
		Finishes			982
9600,100		Flooring- Marble			
	10	Marble Thresholds @ Existing Showers	8.00	ea	3,445

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ltem		Description	Takeoff Qty		Total Amoun
		Flooring- Marble 8.00 Labor hours			3,445
9680 110		Carpet			
	10	Carpet with Carpet Base Carpet	340.00	sy	16,471
					16,471
		09000 Finishes 8,00 Labor hours			20,898
		09 Corridor Flooring			21,845
		24,40 Labor hours			
		10 Corridor Ceilings			
		02050 Demolition			
2005_100		Hazardous Waste			
		Temp Enclosures for Haz Mat Abatement Remove Contaminated Ceiling Tile	1.00 6,080.00	ls sf	8,074 73,765
		Hazardous Waste	0,000.00	01	81,839
		02050 Demolition			81,839
		06000 Carpentry			
002.050		Carpenter			
	04	Misc Cleaning of Diffusers & Grilles Carpenter	16.00	mh	924 924
		16.00 Labor hours			324
		06000 Carpentry 16.00 Labor hours			924
		09000 Finishes			
510,400		Ceilings- Panels 2x4			
	20	2 x 4 Ceiling Textured Tile	6,080.00	sf	17,379
		Ceilings- Panels 2x4 101.391 Labor hours			17,379
910_100		Painting			
	55	Paint Ceiling Grid	6,080.00	sf	6,545
	51	Painting			6,545
		09000 Finishes 101.391 Labor hours			23,924
		10 Corridor Ceilings 117.391 Labor hours			106,688
		11 Corridor Wall Finishes			
		02050 Demolition			
010.001		Demolition			
	25	Demolition Dumpsters	2.00	ea	1,777



Item		Description	Takeoff Qty		Total Amour
			<b></b> ,		
		Demolition			1,77
070.220	10	<i>Demo- Walls</i> Demo Vinyl Wall Covering	5,280.00	sf	3,77
		Demo- Walls	0,200.00	51	3,77
		65.314 Labor hours			0,11
070,250		Demo- Items			
	18	Remove Various Wall Finishes	2,720.00	sf	1,94
		Demo- Items 33.65 Labor hours			1,9-
		02050 Demolition 98.961 Labor hours			7,49
		06000 Carpentry			
002.050		Carpenter			
		Remove & Reinstall Wall Mounted Items	32,00	mh	1,84
	04	Remove & Reinstall Door for Refinishing Carpenter	20.00	ea	7,04
		152.00 Labor hours			8,89
		06000 Carpentry			8,89
		152.00 Labor hours			0,00
		07000 Thermal & Moisture Protection			
920.100		Caulking			
	10	Caulking Labor & Material	16.00	mh	1,14
		Caulking 16.00 Labor hours			1,14
		07000 Thermal & Moisture Protection			1 4 4
		16.00 Labor hours			1,14
		08000 Doors & Windows			
710_100		Hardware by Item			
	80	Hardware Coordination for Painting of Existing Doors	20.00	ea	1,26
		Hardware by Item			1,26
		20.00 Labor hours			
		08000 Doors & Windows 20.00 Labor hours			1,26
		09000 Finishes			
002.000		Finishes			
	200	Wall Prep Finishes	8,000.00	sf	2,58
		1 11101100			2,58
10_100	10	Painting			
		Paint Door & Frame Paint Walls Below Rail	20.00 2,720.00	ea of	2,90
	50	Paint wails below Rail	2,720.00	sf	2,05
50.110		Wall Covering			
50-110		Vinyl Wall Covering Above Rail			



ltem		Description	Takeoff Qty		Total Amount
		Wall Covering			15,063
		09000 Finishes			22,603
		10000 Specialties	2		
10260,100		Corner Guards			
	21	Corner Guards Plastic 2x2 Corner Guards	22.00	ea	645 645
		4.40 Labor hours			040
		10000 Specialties		_	645
		4.40 Labor hours			
		11 Corridor Wall Finishes			42,043
		291,36 Labor hours			
		12 Corridor Handrails			
		10000 Specialties			
10261_100		Wall Guards & Rail			
	60	Modify Existing Handrails	520.00	lf	9,163
		Wall Guards & Rail 52.00 Labor hours			9,163
		10000 Specialties 52.00 Labor hours			9,163
		12 Corridor Handrails			9,163
		52.00 Labor hours			
		13 Corridor Lighting - Recess	ed		
		02050 Demolition			
2010.001		Demolition			
	25	Demolition Dumpsters Demolition	1.00	ea	888 888
		02050 Demolition			888
					000
		16000 Electrical			
6000.001	405	Electrical GC's			
	105	Elec LOTO Electrical GC's	48.00	ea	3,381 <i>3,381</i>
		48.00 Labor hours			0,001
6100,000		Electrical Demo			
	10	Demolition	48.00	mh	3,096
		Electrical Demo 48.00 Labor hours			3,096
6601_110 2-2		Flur Fixture Surface	ro 40.00		
2-2		2 Lamp 2' Recessed Flourescent Fixtu	re 48.00	ea	14,515



					Total
ltem		Description	Takeoff Qty	,	Amour
		Flur Fixture Surface 31,111 Labor hours			14,51
		16000 Electrical			20,99
		127.111 Labor hours			
		13 Corridor Lighting - Recessed 127.111 Labor hours			21,88
		14 Oxygen Room			
		02050 Demolition			
2005.100		Hazardous Waste			
		Temp Enclosures for Haz Mat Abatement Asbestos Abatement at New Walls to Deck	2.00 2.00	ea ea	3,23 5,38
		Hazardous Waste			8,612
2010.001	25	Demolition Demolition Dumpsters	1.00	ea	88
		Demolition			88
2070.130	120	DEMOLITION - CORE BORE Penetration for Exhaust	2.00	ea	462
		DEMOLITION - CORE BORE 8.00 Labor hours			462
		8.00 Equipment hours			
2070.230	10	<i>Demo- Flooring</i> Demo Vinyl Floor Tile	36.00	sf	54
		Demo- Flooring	00.00	31	54
		0.554 Labor hours 36.00 Equipment hours			
2070.240	10	Demo- Ceilings	00.00		
	10	Demo Ceiling Tile & Grid Demo- Ceilings	36.00	sf	43
		02050 Demolition			10,454
		8.554 Labor hours 44.00 Equipment hours			
		05000 Str. & Misc. Metals			
5560.100		Misc Steel			
	05	Misc Metals at Floor & Roof for Exhaust Misc Steel	1.00	ea	3,768 3,768
		05000 Str. & Misc. Metals			3,768
		07000 Thermal & Moisture Protection			
250.100	0.5	Fireproofing			
	05	Fire Caulking - Labor Fireproofing	4.00	mh	302 302
		4.00 Labor hours			
310.100	05	<i>Roofing</i> Roofing Flash Patch for Exhaust	1.00	ls	3,230
			1.00		0,200

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					Total
Item		Description	Takeoff Qty		Amoun
		Roofing			3,230
7920.100		Caulking			
	10	Caulking Labor & Material	4.00	mh	286
		Caulking 4.00 Labor hours			286
		07000 Thermal & Moisture Protection			3,817
		8.00 Labor hours			0,017
		08000 Doors & Windows			
8100,100		Doors- Hol Metal			
	10	Door, Frame & Hardware	2.00	lvs	4,478
		Doors- Hol Metal			4,478
		16.00 Labor hours			
		08000 Doors & Windows 16.00 Labor hours			4,478
		09000 Finishes			
9010_000	004	Drywall			
	001	Extend Existing Walls to Deck New Walls to Deck	90.00 210.00	sf sf	1,368
	002	Drywall	210.00	51	2,519
		55.00 Labor hours			0,007
500,010		Ceilings			
		Ceiling	30.00	sf	388
	30	Ceiling Modify at New Walls	30.00	sf	78
		Ceilings 0.86 Labor hours			466
910_100		Painting			
	12	Paint Door & Frame	2.00	ea	291
	30	Paint Walls	400.00	sf	301
		Painting			592
		09000 Finishes 55.86 Labor hours			4,945
		10000 Specialties			
		Toolo Specialies			
0260.100		Corner Guards			
	21	Corner Guards Plastic 2x2 Corner Guards	2.00	ea	59
		0.40 Labor hours			59
		10000 Specialties			59
		0.40 Labor hours			
		15500 HVAC			
820,000		Mechanical G.C.'s			
		Mech GC;'s	1.00	ls	3,530
	480	Mech Crane/Hoist (Exhaust fans)	1.00	ls	2,368



					Total
ltem		Description	Takeoff Qty		Amount
		Mechanical G.C.'s			5,898
15862.000 -sub		Ductwork Ductwork (Exhaust Fans, Fire Damper &	1.00	ls	6,459
		Ductwork) Ductwork			6,459
15873.000		l'est/Balance - Air System			
-sub		Air Balancing & Oxy storage Verification - Sub Test/Balance - Air System	1.00	ls	2,153 2,153
		15500 HVAC		_	14,510
		16000 Electrical			
16000.001		Electrical GC's			
	165	Elec LOTO Electrical GC's	2.00	ea	141
		2.00 Labor hours			141
16032,604	521	4" Sq Box Side Mount 2-1/8" 4" Square Side Mounting Bracket Outlet	4.00	ea	46
		Box Comb			
		4" Sq Box Side Mount 0.56 Labor hours			46
16032.611		4" Sq Box Rings 1G Device			
		4" 1 Gang Device Ring 4" Square 1/2" Rise 4" 1 Gang Device Ring 4" Square 5/8" Rise	2.00 2.00	ea ea	7
		4" Sq Box Rings 1G Device 0.20 Labor hours	2.00	<u>u</u>	15
16100.000					
10100.000	10	Electrical Demo Demolition	2.00	mh	129
		Electrical Demo			129
		2.00 Labor hours			
16401,416 12/2		Steel MC -Solid w/Grd Steel MC Solid Wire w/Ground #12/2	80.00	lf	175
		Steel MC -Solid w/Grd			175
		2.00 Labor hours			
16401,432 s 38		<i>MC Connectors</i> Sgl Die Cast MC Connector 3/8"	8.00	~~	22
3 00		MC Connectors	8.00	ea	33 33
		0.48 Labor hours			
16601_110		Flur Fixture Surface			
2-2		1 Lamp 18" Surface Flourescent Fixture Flur Fixture Surface	2.00	ea	271 271
		2.00 Labor hours			211
16701.025		Occupancy Switch			
	010	Wall Occupancy sensor Occupancy Switch	2.00	ea	192 192
		1.00 Labor hours			192
16703 164		Plate SS 302			
sw1g		Stainless Steel Plate 302 1G Switch	2.00	ea	10



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Item		Description		Takeoff Qty		Total Amount
		<i>Plate SS 302</i> 0.12	Labor hours			10
		16000 Electrical 10.36	Labor hours			1,012
		<b>14 Oxygen Room</b> 99.171 44.00	Labor hours Equipment hours			43,042
		16 Nurse Call V	/endor Quote			
		16000 Electrical				
16801.500	600	Nurse Call Systems Nurse Call Quote Nurse Call Systems		1.00	ls	75,308 75,308
		16000 Electrical				75,308
		16 Nurse Call Vendo 21 Bathing Suit				75,308
		01490 General Require	ements			
2012.200 d 10 d 10		Negative Air Equipment Tack Mats DEMOLITION - TEM	PORARY ENCLOSURES & Temp Wall/Door PORARY ENCLOSURES Labor hours Equipment hours	2.00 2.00	ea ea	4,125 100 <i>4,225</i>
		01490 General Requi 48.500 2.00 02050 Demolition	rements Labor hours Equipment hours			4,225
2005.100		Hazardous Waste				
	10	Remove Contaminated Hazardous Waste	Ceiling Tile	520.00	sf	6,309 6,309
2010.001	25	Demolition Demolition Dumpsters Demolition		3.00	ea	2,665 2,665
2070.230	60	Demo- Flooring Demo Flooring Demo- Flooring 11.111 500.00	Labor hours Equipment hours	500.00	sf	950 950
2070 250	18	<i>Demo- Items</i> Remove Various Wall F	inishes	2,034.00	sf	1,453



					Total
ltem		Description	Takeoff Qty		Amou
		Demo- Items			1,45
		25.161 Labor hours			
		02050 Demolition			11,37
		36.272 Labor hours 500.00 Equipment hours			
		06000 Carpentry			
6002.050		Carpenter			
0002.000	04	Misc Cleaning of Diffusers & Grilles	8.00	mh	46
		Remove & Reinstall Wall Mounted Items	16.00	mh	92
	04	Remove & Reinstall Door for Refinishing	12.00	ea	4,22
		Carpenter 96.00 Labor hours			5,61
		06000 Carpentry			5,61
		96.00 Labor hours			-,
		07000 Thermal & Moisture Protection			
7920,100		Caulking			
	10	Caulking Labor & Material	4.00	mh	28
		Caulking 4.00 Labor hours			28
		07000 Thermal & Moisture Protection			
		4.00 Labor hours			28
		09000 Finishes			ж.
9002.000		Finishes			
	200	Wall Prep	2,100.00	sf	67
		Finishes			67
315 100		Tile- Ceramic			
		Floor Tile with Waterprooof	226.00	sf	4,37
	15	Tile Base	120,00	lf	1,55
		Tile- Ceramic			5,93
650.100		Flooring- Resilient			
	10	Standard VCT Tile	250.00	sf	90
	15	Vinyl Base Flooring- Resilient	120.00	lf	32
910,100		Painting			
		Paint Door & Frame	12.00	ea	1,74
	30	Paint Walls	2,000.00	sf	1,50
	55	New Ceiling Tile & Grid at Showers	520.00	sf	2,51
	55	Paint Ceiling Tile & Grid at Toilet & Tub Painting	400.00	sf	1,93 7,70
		09000 Finishes			15,54
		10000 Specialties			
0810 200		Toilet Accessories			



Item		Description	Takeoff Qty	,	Total Amount
		Toilet Accessories 0.50 Labor hours			147
10920_200	10	Misc Specialties Remove/Reinstall Cubicle Curtain Tracks	20.00	lf	139
		Misc Specialties 2.00 Labor hours			139
		10000 Specialties 2.50 Labor hours			287
		15400 Plumbing			
15401 400	015	Plumbing Fixtures			
	015	Repair/Reset Floor Drains Plumbing Fixtures	8.00	ea	5,049 5,049
		48.000 Labor hours			5,049
		15400 Plumbing 48.000 Labor hours			5,049
		16000 Electrical			
16601.110		Flur Fixture Surface			
2-2		2 Lamp 2' Recessed Flourescent Fixture	12.00	ea	3,629
		Flur Fixture Surface 7.78 Labor hours			3,629
		16000 Electrical 7.78 Labor hours			3,629
		21 Bathing Suite			46,008
		243.05 Labor hours 502.00 Equipment hours			
		24 Wall Construction at 4 Bed Rooms			
		07000 Thermal & Moisture Protection			
7920_100	10	<i>Caulking</i> Caulking Labor & Material	4.00		
	10	Caulking	4.00	mh	286 286
		4 <sub>8</sub> 00 Labor hours			
		07000 Thermal & Moisture Protection 4.00 Labor hours			286
		09000 Finishes			
9010.000	000	Drywall			
	002	New Walls to Ceiling Drywall	900.00	sf	10,795
		150.00 Labor hours			10,795
9910_100		Painting		-	
	30	Paint Walls	1,800.00	sf	1,356



ltem		Description	Takeoff Qty		Total Amount
		Painting			1,356
		09000 Finishes 150.00 Labor hours			12,152
		24 Wall Construction at 4 Bed Rooms 154.00 Labor hours			12,438
		26 New Therapy Tub			
		02050 Demolition			
2070 250		Demo- Items			
	14	Open & Patch Wall - Sheetrock Demo- Items	2.00	ea	350 350
		4.00 Labor hours			350
		4.00 Labor hours			000
		09000 Finishes		_	
315.100	15	<i>Tile- Ceramic</i> Provide New Cementboard at Wall Tile	100.00	sf	1,279
	15	Wall Tile 5' Wainscot at Tub Wet Wall Tile- Ceramic	100.00	sf	1,292
		16.00 Labor hours			
		09000 Finishes 16.00 Labor hours			2,571
		15400 Plumbing			
5005.000	240	<i>Gen. Labor, Mat &amp; Testing</i> Tub DEMO	16.00	mb	1 145
		Med Room Sink/Eyewash Gen. Labor, Mat & Testing	0.00	mh NIC	1,145
		16.00 Labor hours			1,145
5031.601	2	<i>No-Hub Pipe</i> No-Hub Pipe 2"	40.00	lf	490
		No-Hub Pipe 3.84 Labor hours			490
5031.602	2	No-Hub Couplings			
	2	No-Hub Coupling Assy 2 No-Hub Couplings 4.80 Labor hours	24.00	ea	451 451
5031.613		No-Hub 45 Ell			
	2	No-Hub 45 Ell 2 No-Hub 45 Ell	4.00	ea	100
		1.22 Labor hours			100
5031.614	2	<i>No-Hub 90 Ell</i> No-Hub 90 Ell 2	8.00	02	044
	2		6.00	ea	211



						Total
Item		Description		Takeoff Qty		Amoun
		No-Hub 90 Ell				211
		2.50	Labor hours			
15040,102		Copper Tube - Hard				
105		Copper Tube Hard "L" Copper Tube - Hard	1/2	60.00	lf	356
		2.88	Labor hours			000
15040,113		Wrot Cop 45~ ell				
	05	Wrot 45~ Ell CxC 1/2		12.00	ea	286
		Wrot Cop 45~ ell	Labor hours			286
		7.227				
15040.114		Wrot Cop 90~ ell				
	05	Wrot 90~ Ell CxC 1/2		20.00	ea	474
		Wrot Cop 90~ ell 7.04	Labor hours			474
15040.120	05	Wrot Cop Tee Wrot Tee CxCxC 1/2		4.00	ea	136
		Wrot Cop Tee				136
		2.02	Labor hours			
15040,162		Wrot Adapter Male				
b 05		Wrot Adapter CxM 1/2		4,00	ea	55
		Wrot Adapter Male	Lobor houro			55
		0.77	Labor hours			
15103.200		Valves - Ball				
a05		Ball Valve Swt 1/2"		4.00	ea	186
		Valves - Ball 1.96	Labor hours			186
		1.50	Labor nours			
15144_107		Hanger Assembly				
b 20		Hanger Assembly 2"		5.00	ea	214
c 20		Hanger Assembly w/Sh Hanger Assembly	neld 2"	8.00	ea	361
		6.50	Labor hours			575
15401.400		Plumbing Fixtures				
10401.400	090	New Therapy Tub		2.00	ea	29,651
		Plumbing Fixtures				29,651
		15.00	Labor hours			
15600.002		Pipe Insulation				
a 07		PLBG Pipe Insulation (I	Plumbers to insulate)	60.00	lf	605
		Pipe Insulation				605
		5.40	Labor hours			
		15400 Plumbing				34,721
		74,140	Labor hours			
		26 New Therapy Tul	ס			37,642
		94.14	Labor hours			
		27 Rigid Panels	at Door			
		10000 Specialties				
10061 100						
10261.100	20	Wall Guards & Rail Rigid Door Panels		64.00	ea	5,639
	20	I NGIN DOVI I BIICIO		04.00	Ga	0,009



	Description	Takeoff Qty	Total
	Wall Guards & Rail		5,639
	32.00 Labor hours		5,038
	10000 Specialties		5,639
	32.00 Labor hours		
	27 Rigid Panels at Door 32.00 Labor hours		5,639
	30 Rigid Wallcovering at Corridor		
	09000 Finishes		
9910,100	Painting		
	30 Paint Walls Below Rail Painting	-2,720.00	sf (2,050) (2,050)
	09000 Finishes		(2,050)
	10000 Specialties		
0261 100	Wall Guards & Rail	0 700 00	-6 - 04 446
	60 Rigid Wallcovering Below Handrail Wall Guards & Rail	2,720.00	sf 64,419 64,419
	10000 Specialties		64,419
	30 Rigid Wallcovering at Corridor		62,370
	31 Nurses Stations & Med Room		
	01490 General Requirements		
	DEMOLITION - TEMPORARY ENCLOSURES	0.00	
2012.200 d 10 d 10	Negative Air Equipment & Temp Wall/Door		
	Negative Air Equipment & Temp Wall/Door Tack Mats		ea 100
d 10	Negative Air Equipment & Temp Wall/Door		ea 100
d 10	Negative Air Equipment & Temp Wall/Door Tack Mats <i>DEMOLITION - TEMPORARY ENCLOSURES</i> 48.500 Labor hours 2.00 Equipment hours 01490 General Requirements		ea 100 <i>4,226</i>
d 10	Negative Air Equipment & Temp Wall/Door Tack Mats <i>DEMOLITION - TEMPORARY ENCLOSURES</i> 48.500 Labor hours 2.00 Equipment hours		ea 100 <i>4,226</i>
d 10	Negative Air Equipment & Temp Wall/Door Tack Mats DEMOLITION - TEMPORARY ENCLOSURES 48.500 Labor hours 2.00 Equipment hours 01490 General Requirements 48.500 Labor hours		ea 100 <i>4,226</i>
d 10 d 10	Negative Air Equipment & Temp Wall/Door Tack Mats DEMOLITION - TEMPORARY ENCLOSURES 48.500 Labor hours 2.00 Equipment hours 01490 General Requirements 48.500 Labor hours 2.00 Equipment hours 02050 Demolition Hazardous Waste	2.00	ea 100 4,226 4,226
d 10	Negative Air Equipment & Temp Wall/Door Tack Mats DEMOLITION - TEMPORARY ENCLOSURES 48.500 Labor hours 2.00 Equipment hours 01490 General Requirements 48.500 Labor hours 2.00 Equipment hours 02050 Demolition Hazardous Waste 10 Asbestos Abatement to Allow Partitions to Extend to Deck		ea 100 4,226 4,226 4,226 ea 6,459
d 10 d 10	Negative Air Equipment & Temp Wall/Door Tack Mats DEMOLITION - TEMPORARY ENCLOSURES 48.500 Labor hours 2.00 Equipment hours 01490 General Requirements 48.500 Labor hours 2.00 Equipment hours 02050 Demolition Hazardous Waste 10 Asbestos Abatement to Allow Partitions to	2.00	ea 100 4,226 4,226



					Total
Item		Description	Takeoff Qty		Amoun
		Demo- Items			1,193
		20.683 Labor hours			
		02050 Demolition 20.683 Labor hours			7,654
		06000 Carpentry			
200 100		Finish Carpentry			
	020		2.00	ea	25,83
	020	Millwork for Med Room	2.00	ea	17,224
		Finish Carpentry			43,06
		06000 Carpentry			43,06
		08000 Doors & Windows			
3100.100	10	Doors- Hol Metal Door, Frame & Hardware	2.00	lvs	4,478
	10	Doors- Hol Metal	2.00	105	4,470
		16.00 Labor hours			4,470
		08000 Doors & Windows			4,478
		16.00 Labor hours			
		09000 Finishes			
010.000		Drywall			
	002	Extend Walls to Deck	2.00	ea	6,019
	002	Nurses Station Soffit	2.00	ea	3,269
		Drywall			9,289
		144.42 Labor hours			
650.100		Flooring- Resilient			
	10	Flooring & Base at Nurses Station	2.00	ea	1,292
		Flooring- Resilient			1,292
910.100		Painting	0.00		4 70
		Patch & Paint at Nurses Stations	2.00	ea	1,722
	55	New Ceiling Tile & Grid Painting	528.00	51	<b>2,47</b> 3 4,195
		09000 Finishes			14,775
		144.42 Labor hours			
		16000 Electrical			
16000.001		Electrical GC's			
	165	Wiring at Nurses Stations	2.00	ea	6,345
		Temp Nurse Call Work	2.00	ea	4,839
	165	Lighting at Nurses Stations	16.00	ea	6,234
		Electrical GC's 176.00 Labor hours			17,418
					17,418
		16000 Electrical 176.00 Labor hours			17.4



ltem		Description	Takeoff Qty		Total Amount
		31 Nurses Stations & Med Room			91,611
		405.601 Labor hours			
		2.00 Equipment hours			
		32 New Floor & Base at Dining Rooms			
		01490 General Requirements			
2012.200		DEMOLITION - TEMPORARY ENCLOSURES			
d 10		Negative Air Equipment & Temp Plastic Barrier	2.00	ea	1,815
d 10		Tack Mats	2.00	ea	100
		DEMOLITION - TEMPORARY ENCLOSURES			1,915
		8.50 Labor hours 2.00 Equipment hours			
		01490 General Requirements 8.50 Labor hours			1,915
		2.00 Equipment hours			
		02050 Demolition			
0070 000					
2070,230	10	Demo- Flooring Demo Vinyl Floor Tile - NIC			
		Demo Base	720.00	lf	832
		Demo- Flooring			832
		14.40 Labor hours			
		02050 Demolition 14.40 Labor hours			832
		09000 Finishes			
9002.000		Finishes			
	010	Floor Prep	2,400.00	sf	775
		Finishes			775
9680.110		Carpet			
	10	Vinyl Plank Flooring	2,400.00	sf	23,253
	10	Base	720.00	lf	1,938
		Carpet			25,191
		09000 Finishes			25,966
		32 New Floor & Base at Dining Rooms 22.90 Labor hours			28,713
		2.00 Equipment hours			
		33 Nourishment Stations			
		01490 General Requirements			
2012 200		DEMOLITION - TEMPORARY ENCLOSURES			
2012 200					
d 10		Negative Air Equipment & Temp Wall/Door	2,00	ea	4,718



ltem		Description	Tabaadt		Total
Item		Description	Takeoff Qty		Amoun
		DEMOLITION - TEMPORARY ENCLOSURES 48.500 Labor hours 2.00 Equipment hours			4,81
		01490 General Requirements 48.500 Labor hours 2.00 Equipment hours			4,811
		02050 Demolition			
2005,100		Hazardous Waste			
		Remove Contaminated Ceiling Tile	252.00	sf	3,057
	10	Asbestos Abatement to Allow Partitions to Extend to Deck	2.00	ea	6,459
		Hazardous Waste			9,517
2010_001	25	<i>Demolition</i> Demolition Dumpsters	1.00	ea	888
	20	Demolition	1.00	ea	888
2070_230		Demo- Flooring			
	60	Demo Flooring	252.00	sf	849
		Demo- Flooring 12,00 Labor hours			849
		252.00 Equipment hours			
2070.250		Demo- Items			
		Remove Various Wall Finishes	2.00	rm	231
	22	Demo Nourishment Station Demo- Items	2.00	rm	1,848
		36.00 Labor hours			2,079
		02050 Demolition			13,333
		48.00 Labor hours 252.00 Equipment hours			
		06000 Carpentry			
6200,100		Finish Carpentry			
	020	Nourishment Station Millwork	2.00	ea	13,995
		Finish Carpentry			13,995
		06000 Carpentry			13,995
		09000 Finishes			
010.000		Drywall			
	002	Extend Walls to Deck & Wall Infilis	2.00	ea	7,758
		Drywall 119.98 Labor hours			7,758
650.100		Flooring- Resilient			
	10	Flooring & Base at Nourishment Stations	2.00	ea	1,292
		Flooring- Resilient			1,292
910.100		Painting			
		Patch & Paint at Nourishment Stations	2.00	ea	2,153
	55	New Ceiling Tile & Grid	252.00	sf	1,180



Item		Description	Takeoff Qty		Total
			Takeon way		
		Painting			3,333
		09000 Finishes 119.98 Labor hours			12,383
		15400 Plumbing			
15401 400		Plumbing Fixtures			
		Plbg Demo	2.00	ea	1,52
	015	Sink & Eyewash Plumbing Fixtures	2,00	ea	10,57
		112.000 Labor hours			12,09
		15400 Plumbing 112.000 Labor hours			12,09
		16000 Electrical			
				-	
16000_001	165	Electrical GC's Electrical	2.00		0.400
	100	Electrical GC's	2.00	ea	6,498 6,498
		64.00 Labor hours			0,490
		16000 Electrical			6,498
		64.00 Labor hours			
		33 Nourishment Stations			63,123
		392.48 Labor hours 254.00 Equipment hours			
		35 Dining Casework	-		
		01490 General Requirements			
2012.200		DEMOLITION - TEMPORARY ENCLO	SURES		
d 10		Negative Air Equipment & Temp Wall/Doc		ea	6,566
d 10			2.00	ea	100
		DEMOLITION - TEMPORARY ENCLO 80.50 Labor hours	SURES		6,666
		2.00 Equipment hours	;		
		01490 General Requirements			6,666
		80.50 Labor hours			0,000
		2.00 Equipment hours	i		
		02050 Demolition			
005.100		Hazardous Waste			
		Remove Contaminated Ceiling Tile Asbestos Abatement to Allow Partitions In	252.00	sf	3,057
	10	Hazardous Waste	istall 2.00	ea	6,459 9,517
		Demolition			
010.001					
010.001	25	Demolition Dumpsters	1.00	ea	888
010.001	25	Demolition Dumpsters Demolition	1.00	ea	
010.001	25		1.00	ea	888 888



						Total
Item		Description		Takeoff Qty		Amoun
		Demo- Items				23
			abor hours			
		02050 Demolition 4.00 La	abor hours			10,63
		06000 Carpentry				
6200,100		Finish Carpentry				
	020	Dining Casework		2.00	еа	12,918
		Finish Carpentry				12,918
		06000 Carpentry				12,918
		08000 Doors & Windows				
8100,100		Doors- Hol Metal				
	10	Door, Frame & Hardware Doors- Hol Metal		4.00	lvs	8,955
			bor hours			8,955
		08000 Doors & Windows				8,955
		32.00 La	bor hours			
		09000 Finishes				
9010.000		Drywall				
	002	Furring & Wall Infills Drywall		2.00	ea	11,708 11,708
			bor hours			11,700
9650_100		Flooring- Resilient				
	10	Flooring & Base Modification	ons	2.00	ea	1,292 1,292
9910_100		Painting				
		Patch & Paint at Dining Cas Modify Colling	sework	2.00	ea	2,153
	55	Modify Ceiling Painting		2.00	еа	1,077 3,230
		09000 Finishes				16,229
		176.06 La	bor hours			
		15400 Plumbing				
5401.400		Plumbing Fixtures				
		Plbg Exploratory Work		2.00	ea	1,525
	015	Sink, Filter, Coffee Maker H Hookup	iookup, ice Mahine	2.00	ea	18,804
		Plumbing Fixtures				20,329
		176.00 Lai	bor hours			
		15400 Plumbin <u>g</u> 176.00 Lat	bor hours			20,329
		16000 Electrical				
6000 001						
6000.001	165	Electrical GC's Electrical		2.00	ea	15,059



					1	Total
Item		Description		Takeoff Qty		Amoun
		Electrical GC's				15,059
		160.00 Labor hours				
		16000 Electrical				15,059
		160.00 Labor hours				
		35 Dining Casework				90,792
		628.56 Labor hours				
		2.00 Equipment he	Jurs			
		36 Exterior Painting				
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		Painting				177,089
		09000 Finishes				177,089
		36 Exterior Painting				177,089
		01 Base Project				2,138,965
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		014.00 Equipment no				
		03 Generator Allo	owance			
		37 Emergency Generator				
		16000 Electrical				
6000.300		Emergency Generator				
	010	Generator - Replacement Allownce		1.00	ls	150,000
		Emergency Generator				150,000
		16000 Electrical				150,000
		37 Emergency Generator				150,000
		03 Generator Allowance				150,000
			Estimate Totals			
					the second second	
		Description	Amount		Totals	Rate

Permit - See Recap

2,288,965



# Estimate Totals

Total

2,288,965

**Basis of Estimate** 



Design | Construct | Maintain

#### Basis of Estimate

The following qualifications, clarifications, and/or exclusions form the basis of our budget. If our understanding or interpretation of the project requirements is not correct, please let us know and we can modify our estimate as required.

I. General Proposal Qualifications:

The following general qualifications form the basis of this budget:

- 1. The attached standard commercial terms govern the acceptance of our budget. This budget will be contingent upon reaching a mutually acceptable form of contract.
- 2. All A/Z labor is being provided on a merit shop (non-union signatory) basis.
- 3. A/Z assumes a mutually agreeable, orderly, and sequential project schedule.
- 4. A/Z shall provide closeout documentation in an electronic format.
- II. Scope of Work Clarifications:

The following items are clarified to ensure that our understanding and allocated costs are consistent with the project requirements:

### General Items:

Our proposal assumes:

- 1. The building permit is included.
- 2. A ten-phase schedule for the third and fourth floors at four weeks per phase. All aspects of the work, including selected alternates will be completed within this timeframe. An additional week per phase has been included for inspections, FF&E Install and patient relocation.
- 3. Final payment will not be contingent upon issuance of a certificate of occupancy for any item beyond the scope of this proposal.
- 4. Fire department permit fees are not included.
- 5. The owner will carry insurance coverage to support the project throughout construction (e.g., Builder's Risk policies, etc.).



### **Budget Overview**

I. Refresh Patient Rooms

This scope of work includes:

- 1. New LVT with vinyl base installed over the existing floor in the bedroom.
- 2. New sheet vinyl with vinyl base installed over the existing floor in the bathroom.
- 3. Removing and properly disposing of ceiling tiles via an asbestos removal contractor.
- 4. Painting the existing ceiling grid including the removal and reinstallation of cubicle curtain tracks.
- 5. Furnishing and installing new 2x4 ceiling tile to fit in the existing repainted ceiling grid.
- 6. Painting the existing gypsum ceiling at the bathroom.
- 7. Removing the existing wardrobes.
- 8. Remove the existing millwork at four bedrooms.
- 9. Removing the wall finishes and prepping the walls.
- 10. Wallcovering at the headwall. We have included painting remaining walls including the bathroom.
- 11. New corner guards.
- 12. A new mirror at the restrooms.
- 13. A new light fixture above each bed.
- 14. One new sconce in each room.
- 15. A new outlet per bed for television.
- 16. 43 new television brackets and blocking. Televisions will be furnished and installed by others.
- 17. Raceways only for a new nurse call system. System purchase and install is an added alternate.
- II. Refresh Corridor

This scope of work includes:

- 1. New carpet with base installed over the existing floor.
- 2. Removing and properly disposing of ceiling tiles via an asbestos removal contractor.
- 3. Painting the existing ceiling grid.
- 4. Furnishing and installing new 2x4 ceiling tile.



- 5. Removing the wall finishes and prepping the walls.
- 6. Painting below the handrail.
- 7. Furnishing and installing wallcovering above the handrail.
- 8. New corner guards.
- 9. Providing a new cover to the existing handrail.
- 10. New recessed light fixtures.

### III. Bathing Suites

- 1. This scope of work includes:
  - a. Installing new VCT with vinyl base at the restroom over the existing floor.
  - b. Removing and properly disposing of ceiling tiles via an asbestos removal contractor.
  - c. Painting the existing ceiling grid.
  - d. Furnishing and installing new 2x4 ceiling tile.
  - e. Removing the wall finishes and prepping the walls.
  - f. Painting the remaining walls.
  - g. A new mirror at the restroom.
- 2. No work is included at the tub room.
- 3. We have allowed for repairing leaks at the floor drains

### IV. Nurses Stations & Med Rooms

- 1. This scope of work includes:
  - a. New millwork for the nurses' station and med rooms.
  - b. New gypsum wall and door.
  - c. Furnishing and installing new 2x4 acoustical ceiling tile to fit in the repainted grid.
  - d. Painting all walls.
  - e. New light fixtures
  - f. Necessary wiring



- g. Extending the walls to the deck
- 2. We have not included sinks/eyewash at the med rooms.
- V. New Flooring at the Dining Rooms
  - 1. This scope of work includes providing new flooring over the existing flooring and new base.
  - 2. No other work is included in these rooms.

# **Budget Qualifications**

- I. Civil, Structural, & Architectural (CSA) Qualifications, Clarifications, & Exclusions:
  - 1. We have included:
    - a. Final construction cleaning. We have not included sanitization or sterilization of surfaces or systems.
    - b. Firesafing of openings through rated walls.
    - c. Temporary partitions and HEPA exhaust.
    - d. We have included a budget for painting of the exterior of the building based on a proposal received from Luxbrush Painting Company via National Health Care. The proposal has not been vetted by A/Z Corp. to determine the accuracy of the scope of work or their specified materials to confirm the value carried for this work.
  - 2. We have not included furnishing or moving owner FF&E.
- II. Mechanical & Thermal Exclusions:
  - 1. We have not included:
    - a. Duct cleaning of the existing HVAC systems unless specifically noted herein.
    - b. Replacing the existing HVAC units.
    - c. Maintenance and/or repair of existing piping systems.
    - d. Painting of pipes and/or accessories.
    - e. Upgrades or modifications to any HVAC, plumbing, or other mechanical system not indicated herein.
    - f. Fire protection modifications.



- g. Replacing bed pan washers
- III. Electrical, Controls, & Instrumentation Qualifications, Clarifications, & Exclusions:
  - 1. We have included:
    - a. An **Allowance** of \$150,000 to furnish and install a new emergency generator and automatic transfer switch. This allowance is inclusive of all design, supervision and general conditions, and fee required to complete the work.
  - 2. We have not included:
    - a. Replacing existing panel boards.
    - b. New emergency power outlets in the patient rooms.
    - c. Any work associated with the fire alarm system.
    - d. New home runs for MATV.
    - e. Any work on live circuits without NFPA 70E-compliant Electrical Energized Work Permit with the exception of testing, troubleshooting, voltage measuring, and visual inspection (circuit tracing). A/Z observes OSHA and NFPA restrictions on energized work. This policy is designed to provide a safe working environment for everyone on the job site.
    - f. Lightning protection.

IV. Technology, Telecommunications, & Security Qualifications, Clarifications, & Exclusions:

1. We have not included technology, telecommunications and/or security.



Standard Commercial Terms



Design | Construct | Maintain

#### Proposal Acceptance:

1. This proposal is contingent upon a scope review meeting between the Client and A/Z Corporation (A/Z) to ensure a mutual understanding and agreement of the deliverables as well as the parties arriving at agreeable contract terms and conditions within thirty (30) days of award, A/Z reserves the right to arrend or correct any deficiencies, omissions, or oversights with regard to our proposal, and if accepted, this proposal offer shall become part of the contract documents and shall be read in harmony with the same. A/Z will hold our pricing and proposed team for a period of thirty (30) days from the date of the proposal.

#### Cost Estimating:

- In providing opinions of probable construction cost during design development, the Client understands that A/Z Corporation has no control over the cost or availability of labor, equipment or materials, or over market conditions or other pricing methods utilized at that time, and that A/Z Corporation's opinion of probable construction costs are made on the basis of A/Z Corporation's professional judgment and experience. A/Z Corporation makes no warranty, express or implied, that the bids or the negotiated cost of the work will not vary from A/Z Corporation independent opinion of probable construction cost.
- Our estimate is contingent upon a detailed review meeting between the Client and A/Z Corporation to ensure a mutual understanding of the program scope, services to be provided, and mutually acceptable terms are accepted between the parties.
- Client agrees that it shall reimburse A/Z for items identified as reimbursable within its Proposal offer or as otherwise stipulated.

#### Invoices:

- Project billing shall be monthly and payable within 30 days. Undisputed invoices that are unpaid after 45 days of the invoice delivery date are subject to interest at 1,0% per month. Undisputed and unpaid invoices may impact the release of project documents, or other project deliverables, and may result in the suspension of services.
- Non-payment by the Client in excess of 60 days past due for pending invoices or non-processing of approved change orders shall constitute a material breach. A/Z reserves the right to stop work on a project in the event of a material breach without penalty.

#### Limitation of Liability:

1. A/Z Corporation shall not be liable to the Client for any errors or omissions resulting from a professional opinion or recommendation made, unless said opinion or recommendation have evidenced gross negligence or willful misconduct, In any event, such liability shall be limited to professional liability insurance limits or limited to fee paid by A/Z Corporation by the Client. No guarantees, warranties, or perfection in services is implied or offered. A/Z Corporation shall provide professional services consistent with accepted standards of practice and care.

# Standard Commercial Terms Preconstruction / Budgeting / Scheduling

- A/Z Corporation makes no representation with regard to areas not made available for its inspection, or for latent or hidden conditions.
- 3. A/Z has provided pricing to assist the Client / Client to identify probable costs associated with this project. A/Z's provision of pricing shall in no way constitute an endorsement or recommendations to proceed, suspend, or cancel a project. The pricing provided is for informational purposed only.

#### Miscellaneous:

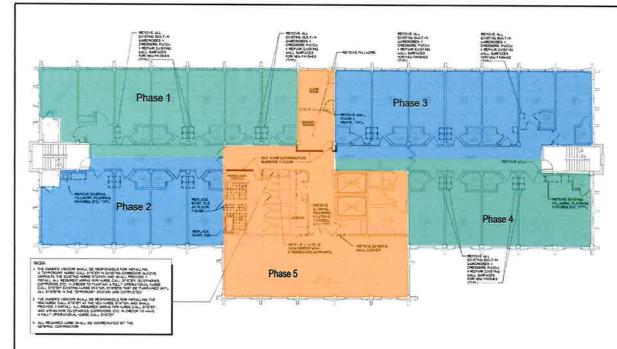
- A/Z Corporation assumes permission to utilize the project description and Client name in its marketing communication materials, Any photography that is Client or project-specific may be utilized with permission from the Client.
- Unless stated otherwise, A/Z has not included any costs associated with specialty surveys, assessments, geo-technical, topographical analysis and/or third party testing and inspection. A/Z has only provided for those allowances as stated and set forth within the proposal.
- 3. Upon request, a detailed project schedule will be provided for Client's review and approval prior to the commencement of preconstruction and construction activities, Accordingly, A/Z shall prepare and submit for Client's approval, a schedule for the performance of services with regularly submitted updates. The schedule shall include reasonable allowances for review and approval times required by the Client, performance of services by the Client's consultants, as well as review and approval times required by public authorities having jurisdiction over the project or the scheduling item. Schedule dates are good faith estimates based upon A/Z's professional judgment and experience and conditions known at the time, A/Z reserves the right to amend and republish the schedule as the project progresses, allowing for changes in scope, character, delays, project size or other interceding causes beyond the reasonable control of A/Z.
- 4. A/Z complies with all equal employment opportunity requirements and does not under any circumstance discriminate against any person because of race, creed, color, age, sex, national origin, handicap, marital status, or sexual orientation.

#### **Confidentiality Statement:**

1. This proposal contains trade secrets, proprietary and confidential information which is the property of A/Z, and as such, may only be used by the Client for the purposes of evaluating the submitted proposal. Such information shall not be disclosed by the Client to any third party without the prior written consent of A/Z. Said information shall not be reproduced, duplicated, utilized, published, disseminated, or disclosed, in whole or in part, for any purpose whatsoever, other than to evaluate this proposal offer. If, however, this proposal is accepted, the Client shall have the right to disclose the data, illustrations, and drawings to the extent provided within the executed contract agreement between both parties. The data and illustrations subject to this restriction are contained within this proposal. The distribution of this proposal is strictly limited to the parties hereto.



# **ATTACHMENT 8**



# FOURTH FLOOR DEMOLITION PLAN (11,692 S.F.)

	A8
Phase	Beds Lost
Phase 1	- 11
Phase 2	-10
Phase 3	- 12
Phase 4	-10
Phase 5	0

AZ

#### DEMOLITION NOTES

I CONTRACTOR SMALL VERIFY ALL CONDITIONS IN FELD, REPORT ANY AND ALL DECREPANCIES BETWEEN THE PLANS AND ACTUAL FIELD CONDITIONS TO ARCHITECT DEFORE PROCEEDING UTH MORE. CONTRACTOR SHALL OLEAN ANY AREA OUTSIDE THE CONTRACT LIMIT THAT DECOMES DIRTY AS A RESULT OF DEFOLITIONS, CLEANING SHALL BE DONE ON A DALY BASIS.

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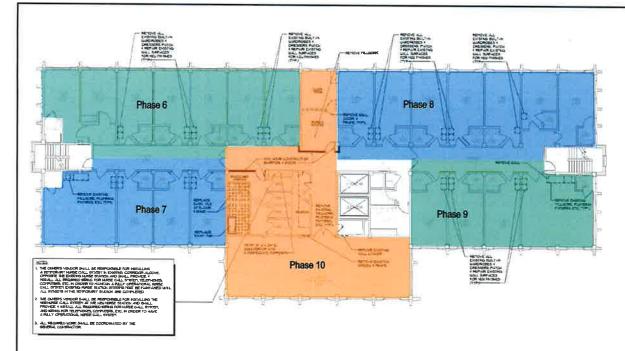
# THE PINES AT RUTLAND 99 ALLEN STREET RUTLAND, VERMONT

FOURTH FLOOR DEMOLITION PLAN



346 8542 101601 XSI. 10.110 PRIATE MARTIN

AD-140



# (1) THIRD FLOOR DEMOLITION PLAN (11,692 S.F.)

Phase	Beds Lost
Phase 6	-11
Phase 7	-10
Phase 8	-12
Phase 9	-10
Phase 10	0

#### DEMOLITION NOTES

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THE PINES AT RUTLAND 99 ALLEN STREET RUTLAND, VERMONT



AD-130

# ATTACHMENT 9

# Rutland Crossings LLC and EP Rutland Acquisition, LLC d/b/a The Pines at Rutland

# COMBINED FINANCIAL STATEMENTS

Years Ending 2016 (Forecasted) and December 31, 2017 through 2019 (Projected) and Years Ended December 31, 2014 and 2015 (Historical)

# Rutland Crossings LLC and EP Rutland Acquisition, LLC d/b/a The Pines at Rutland TABLE OF CONTENTS

# FINANCIAL STATEMENTS Combined Balance Sheets under the Hypothetical Assumptions in Note 1 Combined Statements of Income under the Hypothetical Assumptions in Note 1 Combined Statements of Changes in Members' Equity under the Hypothetical Assumptions in Note 1 Combined Statements of Cash Flows under the Hypothetical Assumptions in Note 1 Summary of Significant Projection Assumptions and Accounting Policies SUPPLEMENTARY INFORMATION Combined Departmental Expense Schedules under the Hypothetical Assumptions in Note 1

ACCOUNTANT'S COMPILATION REPORT

Page

1

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3

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5

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Vermont License #167

# ACCOUNTANT'S COMPILATION REPORT

Rutland Crossings LLC and EP Rutland Acquisition, LLC d/b/a The Pines at Rutland 99 Allen Street Rutland, Vermont 05701

We have compiled the accompanying Combined forecasted balance sheets, statements of income, changes in member's equity, and cash flows and the Combined projected balance sheets, statements of income, changes in member's equity, and cash flows of Rutland Crossings LLC and EP Rutland Acquisition, LLC d/b/a The Pines at Rutland as of December 31, 2016 and 2017 through 2019, respectively and for the years then ending and the accompanying supplementary information contained on pages 9 & 10, which are presented only for supplementary analysis purposes, in accordance with attestation standards established by the American Institute of Certified Public Accountants. The accompanying projections were prepared for seeking approval from the Green Mountain Care Board (GMCB) for a certificate of need (CON) to complete a renovation project and obtaining financing for the renovation.

A compilation is limited to presenting in the form of prospective financial statements information that is the representation of management and does not include evaluation of the support for the assumptions underlying the projection. We have not examined the projections and supplementary information and, accordingly, do not express an opinion or any other form of assurance on the accompanying statements or assumptions. Furthermore, because events and circumstances frequently do not occur as expected, there will usually be differences between forecasted and actual results, and even if the CON approval from GMCB and obtaining financing for the renovation were to occur there will usually be differences between the projected and actual results because events and circumstances frequently do not occur as expected. We have no responsibility to update this report for events and circumstances occurring after the date of this report.

We have also compiled the accompanying historical balance sheets as of December 31, 2014 and 2015 and the related statements of income and member's equity and cash flows for the years then ended. We have not audited or reviewed the accompanying historical financial statements, and accordingly, do not express an opinion or provide any assurance about whether the historical financial statements are in accordance with accounting principles generally accepted in the United States of America.

Management is responsible for the preparation and fair presentation of the historical financial statements in accordance with accounting principles generally accepted in the United States of America and for designing, implementing, and maintaining internal control relevant to the preparation and fair presentation of the historical financial statements.

Rutland Crossings LLC and EP Rutland Acquisition, LLC d/b/a The Pines at Rutland Page 2

Our responsibility is to conduct the compilation in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. The objective of a compilation is to assist management in presenting financial information in the form of historical financial statements without undertaking to obtain or provide any assurance that there no material modifications that should be made to the historical financial statements.

The accompanying presentation and this report are intended solely for the information and use of GMCB and potential lending institutions and are not intended to be and should not be used by anyone other than these specified parties.

tell Brangen & Sauget

St. Albans, Vermont November 8, 2016

#### Rutland Crossings LLC and EP Rutland Acquisition, LLC d/b/a The Pines at Rutland COMBINED BALANCE SHEETS UNDER THE HYPOTHETICAL ASSUMPTIONS IN NOTE I December 31, 2014 and 2015 (Historical), 2016 (Forecasted) and 2017 through 2019 (Projected)

#### ASSETS

	Historical 2014	Historical 2015	Forecasted 2016	Projected 2017	Projected 2018	Projected 2019
CURRENT ASSETS					-	
Cash	\$ 1,160,191	\$ 1,775,512	\$ 2,292,681	\$ 2,841,585	\$ 3,682,620	\$ 4,590,015
Patient Trust	26,590	38,519	39,289	40,075	40,877	41,694
Accounts Receivable, Net	1,285,602	941,680	960,514	979,724	999,319	1,019,305
Inventory	25,322	27,386	27,934	28,492	29,062	29,643
Prepaid expenses	137,169	61,116	62,338	63,585	64,857	66,154
TOTAL CURRENT ASSETS	2,634,874	2,844,213	3,382,756	3,953,462	4,816,734	5,746,811
PROPERTY AND EQUIPMENT						
Land	150,000	150,000	150,000	150,000	150,000	150,000
Buildings & Improvements	5,482,230	5,424,649	5,454,649	8,783,020	8,813,020	8,843,020
Equipment & Furnishings	644,633	692,172	732,172	1,203,810	1,243,810	1,283,810
	6,276,863	6,266,821	6,336,821	10,136,830	10,206,830	10,276,830
Less: Accumulated depreciation	(1,505,436)	(1,748,420)	(1,996,266)	(2,246,861)	(2,861,570)	(3,481,779)
TOTAL PROPERTY, PLANT & EQUIPMENT	4,771,427	4,518,401	4,340,555	7,889,969	7,345,260	6,795,051
OTHER ASSETS						
Financing Fees, Net	29,515	24,855	20,195	57,535	50,775	44,015
TOTAL ASSETS	<u>\$ 7,435,816</u>	<u>\$ 7,387,469</u>	<u>\$ 7,743,507</u>	<u>\$ 11,900,966</u>	<u>\$ 12,212,769</u>	<u>\$ 12,585,878</u>
	ABILITIES ANI	D MEMBERS' E	QUITY			
CURRENT LIABILITIES						
CURRENT LIABILITIES Accounts payable	\$ 642,832	\$ 478,177	\$ 487,741		,	
CURRENT LIABILITIES Accounts payable Patient Trust	\$ 642,832 26,590	\$ 478,177 38,519	\$ 487,741 39,289	40,075	40,877	41,694
CURRENT LIABILITIES Accounts payable Patient Trust Current Portion of long-term Debt	\$ 642,832 26,590 184,244	\$ 478,177 38,519 195,523	\$ 487,741 39,289 207,612	40,075 338,043	40,877 348,179	41,694 362,797
CURRENT LIABILITIES Accounts payable Patient Trust	\$ 642,832 26,590	\$ 478,177 38,519	\$ 487,741 39,289	40,075	40,877	41,694
CURRENT LIABILITIES Accounts payable Patient Trust Current Portion of long-term Debt	\$ 642,832 26,590 184,244	\$ 478,177 38,519 195,523	\$ 487,741 39,289 207,612	40,075 338,043	40,877 348,179	41,694 362,797
CURRENT LIABILITIES Accounts payable Patient Trust Current Portion of long-term Debt Accrued expenses	\$ 642,832 26,590 184,244 743,865	\$ 478,177 38,519 195,523 572,606	\$ 487,741 39,289 207,612 584,058	40,075 338,043 595,739	40,877 348,179 607,654	41,694 362,797 619,807
CURRENT LIABILITIES Accounts payable Patient Trust Current Portion of long-term Debt Accrued expenses TOTAL CURRENT LIABILITIES	\$ 642,832 26,590 184,244 743,865 1,597,531	\$ 478,177 38,519 195,523 572,606 1,284,825	\$ 487,741 39,289 207,612 584,058 1,318,700	40,075 338,043 595,739 1,443,193	40,877 348,179 607,654 1,475,432	41,694 362,797 619,807 1,512,595
CURRENT LIABILITIES Accounts payable Patient Trust Current Portion of long-term Debt Accrued expenses TOTAL CURRENT LIABILITIES LONG TERM DEBT, less current portion	\$ 642,832 26,590 184,244 743,865 1,597,531 3,960,209	\$ 478,177 38,519 195,523 572,606 1,284,825 3,770,564	\$ 487,741 39,289 207,612 584,058 1,318,700 3,562,952	40,075 338,043 595,739 1,443,193 6,996,918	40,877 348,179 607,654 1,475,432	41,694 362,797 619,807 1,512,595
CURRENT LIABILITIES Accounts payable Patient Trust Current Portion of long-term Debt Accrued expenses TOTAL CURRENT LIABILITIES LONG TERM DEBT, less current portion FAIR MARKET VALUE ON INTEREST RATE SWAP	\$ 642,832 26,590 184,244 743,865 1,597,531 3,960,209 427,222	\$ 478,177 38,519 195,523 572,606 1,284,825 3,770,564 330,847	\$ 487,741 39,289 207,612 584,058 1,318,700 3,562,952 222,489	40,075 338,043 595,739 1,443,193 6,996,918 102,148	40,877 348,179 607,654 1,475,432 6,648,739	41,694 362,797 619,807 1,512,595 6,285,942
CURRENT LIABILITIES Accounts payable Patient Trust Current Portion of long-term Debt Accrued expenses TOTAL CURRENT LIABILITIES LONG TERM DEBT, less current portion FAIR MARKET VALUE ON INTEREST RATE SWAP TOTAL LIABILITIES	\$ 642,832 26,590 184,244 743,865 1,597,531 3,960,209 427,222	\$ 478,177 38,519 195,523 572,606 1,284,825 3,770,564 330,847	\$ 487,741 39,289 207,612 584,058 1,318,700 3,562,952 222,489	40,075 338,043 595,739 1,443,193 6,996,918 102,148	40,877 348,179 607,654 1,475,432 6,648,739 	41,694 362,797 619,807 1,512,595 6,285,942 7,798,537
CURRENT LIABILITIES Accounts payable Patient Trust Current Portion of long-term Debt Accrued expenses TOTAL CURRENT LIABILITIES LONG TERM DEBT, less current portion FAIR MARKET VALUE ON INTEREST RATE SWAP TOTAL LIABILITIES MEMBERS' EQUITY	\$ 642,832 26,590 184,244 743,865 1,597,531 3,960,209 427,222 5,984,962	\$ 478,177 38,519 195,523 572,606 1,284,825 3,770,564 330,847 5,386,236	\$ 487,741 39,289 207,612 584,058 1,318,700 3,562,952 222,489 5,104,141	40,075 338,043 595,739 1,443,193 6,996,918 102,148 8,542,259	40,877 348,179 607,654 1,475,432 6,648,739	41,694 362,797 619,807 1,512,595 6,285,942
CURRENT LIABILITIES Accounts payable Patient Trust Current Portion of long-term Debt Accrued expenses TOTAL CURRENT LIABILITIES LONG TERM DEBT, less current portion FAIR MARKET VALUE ON INTEREST RATE SWAP TOTAL LIABILITIES MEMBERS' EQUITY Members' Equity	\$ 642,832 26,590 184,244 743,865 1,597,531 3,960,209 427,222 5,984,962 1,878,076	\$ 478,177 38,519 195,523 572,606 1,284,825 3,770,564 <u>330,847</u> 5,386,236 2,332,080	\$ 487,741 39,289 207,612 584,058 1,318,700 3,562,952 222,489 5,104,141 2,861,854	40,075 338,043 595,739 1,443,193 6,996,918 102,148 8,542,259 3,460,855	40,877 348,179 607,654 1,475,432 6,648,739 	41,694 362,797 619,807 1,512,595 6,285,942 7,798,537
CURRENT LIABILITIES Accounts payable Patient Trust Current Portion of long-term Debt Accrued expenses TOTAL CURRENT LIABILITIES LONG TERM DEBT, less current portion FAIR MARKET VALUE ON INTEREST RATE SWAP TOTAL LIABILITIES MEMBERS' EQUITY Members' Equity Accum. Other comprehensive income	\$ 642,832 26,590 184,244 743,865 1,597,531 3,960,209 427,222 5,984,962 1,878,076 (427,222)	\$ 478,177 38,519 195,523 572,606 1,284,825 3,770,564 330,847 5,386,236 2,332,080 (330,847)	\$ 487,741 39,289 207,612 584,058 1,318,700 3,562,952 222,489 5,104,141 2,861,854 (222,489)	40,075 338,043 595,739 1,443,193 6,996,918 102,148 8,542,259 3,460,855 (102,148)	40,877 348,179 607,654 1,475,432 6,648,739 	41,694 362,797 619,807 1,512,595 6,285,942 

# Rutland Crossings LLC and EP Rutland Acquisition, LLC d/b/a The Pines at Rutland COMBINED STATEMENTS OF INCOME UNDER THE HYPOTHETICAL ASSUMPTIONS IN NOTE 1

For the Years Ended December 31, 2014 and 2015 (Historical) and Years Ending 2016 (Forecasted) and 2017 through 2019 (Projected)

	Historical 2014	Historical 2015	Forecasted 2016	Projected 2017	Projected 2018	Projected 2019
REVENUE						
Private patients	\$ 956,731	\$ 1,054,200	\$ 1,075,284	\$ 1,115,440	\$ 1,430,800	\$ 1,614,030
Medicaid patients	6,934,688	7,232,810	7,377,466	7,587,874	7,882,949	7,841,685
Medicare patients	4,955,643	4,485,047	4,574,748	4,334,311	5,263,092	5,583,088
Other patients	999,747	658,516	671,686	911,390	929,618	948,211
Private and Part B Ancillaries	389,217	375,777	383,293	390,958	398,778	406,753
	14,236,026	13,806,350	14,082,477	14,339,974	15,905,237	16,393,767
Less: Provision for Bad Debts	(37,309)	(39,636)	(40,429)	(41,237)	(42,062)	(42,903)
INCOME FROM PATIENT CARE	14,198,717	13,766,714	14,042,048	14,298,737	15,863,175	16,350,863
EXPENSES						
Administrative & general	3,576,755	3,315,488	3,381,798	3,451,873	3,566,326	3,637,652
Property and related expenses	753,252	765,052	758,592	752,942	1,370,156	1,289,726
Plant operation and maintenance	439,446	436,587	445,319	454,225	463,310	472,576
Dietary	813,471	835,061	851,762	870,424	918,108	936,470
Laundry and Linen	126,734	109,407	111,595	113,827	116,104	118,426
Housekeeping	284,720	275,347	280,854	286,471	292,200	298,044
Nursing	3,964,711	4,097,439	4,179,388	4,270,791	4,501,700	4,591,732
Other services	2,587,997	2,408,842	2,457,019	2,315,060	2,766,329	2,924,598
TOTAL EXPENSES	12,547,086	12,243,223	12,466,327	12,515,613	13,994,232	14,269,224
OPERATING INCOME	1,651,631	1,523,491	1,575,722	1,783,123	1,868,943	2,081,639
OTHER REVENUE/(EXPENDITURES)						
Miscellaneous	3,418	12,426	12,675	13,071	13,479	13,900
Quality Award Income	5,410	53,510	12,075	=	15,477	
Prior year settlements	(95,842)	55,510	т. •	-		(=) 
Loss on disposal of fixed assets	(55,642)	(93,440)	-		_	
Interest Income	4,037	2,714	2,768	2,855	2,944	3,036
TOTAL OTHER REVENUE/						
(EXPENDITURES)	(88,387)	(24,790)	15,443	15,926	16,423	16,936
NET INCOME BEFORE INCOME TAXES	1,563,244	1,498,701	1,591,164	1,799,049	1,885,366	2,098,575
	, ,	, ,	, ,	, ,	, ,	, ,
INCOME TAXES	250	250	250	250	250	250
NET INCOME	1,562,994	1,498,451	1,590,914	1,798,799	1,885,116	2,098,325
OTHER COMPREHENSIVE INCOME						
Change in fair value of interest rate swar	84,392	96,375	108,358	120,341	102,148	
COMPREHENSIVE INCOME	<u>\$ 1,647,386</u>	<u>\$ 1,594,826</u>	<u>\$ 1,699,272</u>	<u>\$ 1,919,140</u>	<u>\$ 1,987,264</u>	<u>\$ 2,098,325</u>

# Rutland Crossings LLC and EP Rutland Acquisition, LLC d/b/a The Pines at Rutland COMBINED STATEMENTS OF CHANGES IN MEMBERS' EQUITY UNDER THE HYPOTHETICAL ASSUMPTIONS IN NOTE 1

For the Years Ended December 31, 2014 and 2015 (Historical) and Years Ending 2016 (Forecasted) and 2017 through 2019 (Projected)

	Historical 2014	Historical 2015	Forecasted 2016	Projected 2017	Projected 2018	Projected 2019
MEMBERS' EQUITY						
Beginning Balance	\$ 2,550,951	\$ 1,878,076	\$ 2,332,080	\$ 2,861,854	\$ 3,460,855	\$ 4,088,598
Distributions	(2,235,869)	(1,044,447)	(1,061,140)	(1,199,799)	(1,257,372)	(1,399,583)
Net Income	1,562,994	1,498,451	1,590,914	1,798,799	1,885,116	2,098,325
Ending Balance	1,878,076	2,332,080	2,861,854	3,460,855	4,088,598	4,787,341
OTHER COMPREHENSIVE INCOME						
Beginning Balance	(511,614)	(427,222)	(330,847)	(222,489)	(102,148)	-
Other Comprehensive Income	84,392	96,375	108,358	120,341	102,148	*
Ending Balance	(427,222)	(330,847)	(222,489)	(102,148)	<u> </u>	
TOTAL MEMBERS' EQUITY	<u>\$ 1,450,854</u>	\$ 2,001,233	<u>\$ 2,639,365</u>	\$ 3,358,707	\$ 4,088,598	\$ 4,787,341

# Rutland Crossings LLC and EP Rutland Acquisition, LLC d/b/a The Pines at Rutland COMBINED STATEMENTS OF CASH FLOWS UNDER THE HYPOTHETICAL ASSUMPTIONS IN NOTE 1

For the Years Ended December 31, 2014 and 2015 (Historical) and Years Ending 2016 (Forecasted) and 2017 through 2019 (Projected)

	Historical 2014	Historical 2015	Forecasted 2016	Projected 2017	Projected 2018	Projected 2019
CASH FLOWS FROM OPERATING ACTIVITIES						-
Net Income	\$ 1,562,994	\$ 1,498,451	\$ 1,590,914	\$ 1,798,799	\$ 1,885,116	\$ 2,098,325
Adjustments to Reconcile Net Income to						
Net Cash Provided by Operating Activities				0.000	(01.470	(2) ( 2) ( 2)
Depreciation & Amortization	250,999	247,644	252,506	255,256	621,469	626,969
Loss on disposal of fixed assets	5	93,440	≂	<u>55</u>	-	-
(Increase) decrease in:	40.010	242.022	(10.024)	(10.010)	(10 504)	(10.09())
Accounts Receivable	48,918	343,922	(18,834)	(19,210)	(19,594)	(19,986)
Inventory	(2,579)	(2,064)	(548)	(559)	(570)	(581)
Prepaid Expenses	(115,367)	76,053	(1,222)	(1,247)	(1,272)	(1,297)
Increase (decrease) in:	25 102	(1(4(55)	0.574	(10,405)	0.207	0.674
Accounts Payable	25,102	(164,655)	9,564	(18,405)	9,387	9,574
Accrued expenses	(64,951)	(171,259)	11,452	11,681	11,915	12,153
NET CASH PROVIDED BY						
OPERATING ACTIVITIES	1,705,116	1,921,532	1,843,832	2,026,316	2,506,450	2,725,157
OFERATING ACTIVITIES	1,705,110	1,721,332	1,045,052	2,020,510	2,500,450	2,725,157
CASH FLOWS FROM INVESTING ACTIVITIES						
Purchases of Property, Plant & Equipment	(59,097)	(83,398)	(70,000)	(3,800,009)	(70,000)	(70,000)
r dronases of r roperty, r fait de Equipmont				(0,000,000)	(10,000)	(10,000)
CASH FLOWS FROM FINANCING ACTIVITIES						
Proceeds from new debt	-	-	-	3,772,009	-	-
Financing Costs Incurred	-	-	-	(42,000)	-	-
Principal Payments of Long-Term Debt	(167,884)	(178,366)	(195,523)	(207,612)	(338,043)	(348,179)
Distributions to owners	(2,235,869)	(1,044,447)	(1,061,140)	(1,199,799)	(1,257,372)	(1,399,583)
NET CASH PROVIDED (USED) BY						
FINANCING ACTIVITIES	(2,403,753)	(1,222,813)	(1,256,663)	2,322,598	(1,595,415)	(1,747,762)
	÷ ()		1			
NET INCREASE (DECREASE) IN CASH	(757,734)	615,321	517,169	548,904	841,035	907,395
		,	,	,		
CASH AT BEGINNING OF YEAR	1,917,925	1,160,191	1,775,512	2,292,681	2,841,585	3,682,620
						-
CASH AT END OF YEAR	\$ 1,160,191	\$ 1,775,512	\$ 2,292,681	\$ 2,841,585	\$ 3,682,620	\$ 4,590,015
				·····		
SUPPLEMENTARY DISCLOSURES						
Interest paid	\$ 297,660	\$ 285,920	\$ 269,363	\$ 256,228	\$ 402,061	\$ 309,198
Income taxes paid	\$ 250	\$ 250	\$ 250	\$ 250	\$ 250	\$ 250
Frank			*		e	

## NOTE 1 NATURE AND LIMITATIONS OF PROJECTIONS

The accompanying projections assume that the Company obtains approval from GMCB for a certificate of need (CON) to complete a renovation to their 125 bed nursing home in Rutland, Vermont and can obtain financing for the renovation. These financial projections present, to the best of management's knowledge and belief, the Company's expected financial position, results of operations, and cash flows for the years ending December 31, 2017 through 2019 if it obtains CON approval and financing. Accordingly, the projections reflect its judgment as of November 8, 2016 the date of these projections, of the expected conditions, and its expected course of action given those hypothetical assumptions.

The presentation is designed to assist GMCB in its decision regarding CON approval and to assist potential lending institutions and management in negotiating financing arrangements and should not be considered to be a presentation of expected future results. Accordingly, these projections may not be useful for other purposes. The assumptions disclosed herein are those that management believes are significant to the projections. Even if the projected assumptions are attained, there will usually be differences between projected and actual results, because events and circumstances frequently do not occur as expected, and those differences may be material.

#### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Organization and Combination:

Rutland Crossings, LLC is organized as the entity that operates the 125 bed nursing home facility. They lease the property from EP Rutland Acquisition, LLC (a related organization) which is organized to own the property. These attached projected financial statements are presented as one Combined entity with all eliminating entries being reflected.

#### Nature of Operations:

The Company will continue to provide nursing home care and short term rehabilitation for up to 125 Nursing Home residents in the Rutland, Vermont area.

#### Inventories:

Inventories are stated at the lower of cost or market. Cost is determined on the first-in, first-out (FIFO) basis.

#### Property, Plant and Equipment:

Property, plant and equipment is recorded at cost and depreciation thereon is computed by the straightline method over the assets estimated useful life.

## Revenues:

A significant amount of revenues are from Medicaid and Medicare reimbursements.

#### **Estimates**

The preparation of financial statements in conformity with generally accepted accounting principles require management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Intangible Assets

Financing costs are amortized by charges to operations on a straight-line basis over the lives of the loans.

# NOTE 3 PROJECT FUNDING AND CAPITALIZATION

The projections assume that the purchase will be funded by borrowing approximately \$3,772,009 with an amortization over 20 years at an estimated 4.5% interest rate. The funding will include \$3,298,371 for renovations/improvements (which includes \$78,750 estimated for capitalized interest during the 12 month construction period), \$431,638 for furniture/equipment and \$42,000 for debt financing costs.

### NOTE 4 REVENUE ASSUMPTIONS

All revenue assumptions are based on management's best judgment about circumstances and conditions at the time these projections were prepared and are not all inclusive.

2016 "budget year" - The 2016 "budget" year represents a 2% inflationary increase over the 2015 actual revenues. Census is expected to remain the same as in 2015.

Census - Overall census numbers are projected to remain fairly consistent with the 2015/2016 census through 2017 while construction occurs as residents will be relocated within the facility while their room undergoes upgrades. Census is then expected to increase in 2018 and 2019 after construction is complete. The patient mix is expected to reflect an increase in Medicare and Private utilization in years 2018 and 2019 upon completion of the renovation project as indicated in the census schedule below:

	2017	2018	2019
Projected Census - Nursing Home			
Private	2,920	3,650	4,015
Medicaid	29,200	28,470	27,740
Medicare	7,665	9,125	9,490
Commercial & Other	2,190	2,190	2,190
Total NH	41,975	43,435	43,435
Occupancy Percent	92.00	95.20	95.20
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#### NOTE 4 REVENUE ASSUMPTIONS (continued)

Rates – Private rates are anticipated to increase \$10 per day annually to cover normal inflationary costs. The average rate in 2015 was \$362 per day. The 2017 Medicaid rates are projected at the July 1, 2016 rate of \$240.29 plus an estimated 2.0% increase annually to cover normal inflationary costs. The Medicaid rate is also increased effective January 1, 2018 for the increased capital rate adjustment estimated to be \$12.16 per day. Medicaid Ventilator residents are expected to remain at the same census level as in 2015 and their rate is estimated at the 2015 average rate of \$442.60 and inflated 2% annually for inflation. Medicare rates are expected to increase 2% annually to cover normal inflationary costs starting with the 2015 average Medicare rate of \$565.47. Commercial and "other" rates are based on the 2015 average rate of \$4400 per day and increased 2% each year for inflation. Private and Part B ancillaries are expected to increase 2.0% per year using the current owner's revenues as a base.

### NOTE 5 EXPENSE ASSUMPTIONS

All expense assumptions are based on management's best judgment about circumstances and conditions at the time these projections were prepared and are not all inclusive.

Overall expenses - except where otherwise indicated below, expenses are projected using the current facility's historical 2015 costs increased annually by an estimated 2.0% for inflation.

Overall Census changes – All Nursing and Dietary costs along with related payroll taxes and benefits are anticipated to increase/decrease at the same ratio of the overall census change above on top of the 2% annual inflation increase.

Medicare Census changes – All Rehabilitative and Pharmacy costs along with related payroll taxes and benefits are anticipated to increase at the same ratio of the Medicare census change above on top of the 2% annual inflation increase.

Interest costs – New debt on the renovation project is calculated based on amortization schedules for projected debt as described in Note 3 above. Existing debt has a maturity date of November 1, 2018 and is anticipated to be refinanced at a rate of 4.5% without a Swap agreement for its existing amortization period.

Depreciation - calculated based on estimated allocation above in Note 3 plus an annual increase for normal equipment and furnishings of \$40,000 annually and improvements of \$30,000. Lives on all depreciable assets are set using the American Hospital Association's estimated useful lives guide. The renovation/improvement lives ranged from 5 years to 15 years for the various renovations to be done. For purposes of these projections an average life of 10 years was used.

Amortization – The existing amortization was continued plus the amount calculated for the new renovation debt based on amortizing projected financing costs of \$42,000 being amortized over the 20 year life of the loan.

#### NOTE 5 EXPENSE ASSUMPTIONS (continued)

Property insurance and taxes – Property insurance and property taxes were projected to increase by 60% upon completion of the renovations.

#### NOTE 6 PROPERTY LEASE

EP Rutland Acquisition, LLC leases the property to Rutland Crossings, LLC through a triple net lease. The Lease payments are based on the annual debt service plus 4.7% of gross revenues. For purposes of these combined financial statements, the lease transactions on both sides have been eliminated.

## NOTE 7 DISTRIBUTIONS TO OWNERS

Distributions to owners including amounts necessary to cover income taxes on profits passed through to them are estimated at 66.67% of net income. For purposes of this projection, book income is estimated to approximate taxable income.

SUPPLEMENTARY INFORMATION

# Rutland Crossings LLC and EP Rutland Acquisition, LLC d/b/a The Pines at Rutland COMBINED DEPARTMENTAL EXPENSE SCHEDULES UNDER THE HYPOTHETICAL ASSUMPTIONS IN NOTE 1

For the Years Ended December 31, 2014 and 2015 (Historical) and Years Ending 2016 (Forecasted) and 2017 through 2019 (Projected)

	F	Historical 2014	I	Historical 2015	ł	Forecasted 2016	1	Projected 2017		Projected 2018		Projected 2019
ADMINISTRATIVE & GENERAL	_		-		-		-		_			
Salary - Administrator	\$	140,049	\$	131,729	\$	134,364	\$	137,051	\$	139,792	\$	142,588
Salary - Other Admin		419,164		411,245		419,470		427,859		436,416		445,145
Office Supplies & Postage		54,077		48,059		49,020		50,001		51,001		52,021
Communications		25,825		29,500		30,090		30,692		31,306		31,932
Travel & motor vehicle		11,127		13,567		13,838		14,115		14,397		14,685
Advertising		25,284		33,946		34,625		35,317		36,024		36,744
Licenses & Dues		12,893		13,751		14,026		14,307		14,593		14,885
Professional Services		114,020		111,558		113,789		116,065		118,386		120,754
Payroll Taxes		473,962		464,469		473,758		484,138		510,660		520,873
Insurances		322,859		243,360		248,227		253,192		258,256		263,421
Employee Benefits		929,568		788,174		803,937		821,551		866,558		883,889
Security				1,338		1,365		1,392		1,420		1,448
Penalties		250		1,873		1,910		1,949		1,988		2,027
Seminars & Training		2,660		8,626		8,799		8,974		9,154		9,337
Interest expense		2,775		1,490		1,520		1,550		1,581		1,613
Management/Consultant fees		421,604		389,061		396,842		404,779		412,875		421,132
Provider tax		614,941		614,941		627,240		639,785		652,580		665,632
Miscellaneous	_	5,697		8,801	-	8,977	-	9,157		9,340	-	9,526
TOTAL ADMIN & GENERAL	\$	3,576,755	\$	3,315,488	\$	3,381,798	\$	3,451,873	\$	3,566,326	\$	3,637,652
PROPERTY & RELATED EXPENSES												
Interest Expense	\$	295,439	\$	285,324	\$	269,363	\$	256,228	\$	402,061	\$	309,198
Property Insurances	Ψ	8,524	Ψ	9,362	Ψ	9,549	Ψ	9,740	Ψ	15,779	Ψ	16,095
Depreciation - Building and Improvements		202,956		205,902		210,020		210,770		542,107		543,607
Depreciation - Equipment		43,322		37,084		37,826		39,826		72,602		76,602
Amortization - Loan Fees		4,720		4,660		4,660		4,660		6,760		6,760
Lease costs/Minor Equipment		49,318		71,344		72,771		74,226		75,711		77,225
Real Estate Taxes		148,973		151,376		154,404		157,492		255,136		260,239
	5 <u></u>				-		1					
TOTAL PROPERTY EXPENSES	\$	753,252	\$	765,052	\$	758,592	<u>\$</u>	752,942	\$	1,370,156	\$	1,289,726
PLANT OPERATION & MAINTENANCE												
Salary - Maintenance	\$	76,561	\$	66,058	\$	67,379	\$	68,727	\$	70,101	\$	71,503
Heating Fuel & Gas		29,221		19,970		20,369		20,777		21,192		21,616
Electricty		189,477		192,982		196,842		200,778		204,794		208,890
Water & Sewer		52,815		57,174		58,317		59,484		60,674		61,887
Maintenance repairs & operating services	2	91,372	_	100,403	_	102,411	_	104,459	_	106,548	_	108,679
TOTAL PLANT OPER & MAINT	\$	439,446	\$	436,587	\$	445,319	\$	454,225	\$	463,310	\$	472,576

# Rutland Crossings LLC and EP Rutland Acquisition, LLC d/b/a The Pines at Rutland COMBINED DEPARTMENTAL EXPENSE SCHEDULES UNDER THE HYPOTHETICAL ASSUMPTIONS IN NOTE 1

For the Years Ended December 31, 2014 and 2015 (Historical) and Years Ending 2016 (Forecasted) and 2017 through 2019 (Projected)

	Historical 2014	Historical 2015	Forecasted 2016	Projected 2017	Projected 2018	Projected 2019
DIETARY						
Dietary Salaries	\$ 401,687	\$ 403,745		\$ 420,843	\$ 443,898	\$ 452,776
Food, Supplies & Other Expenses	411,784	431,316	439,942	449,581	474,210	483,694
TOTAL DIETARY	\$ 813,471	\$ 835,061	\$ 851,762	\$ 870,424	\$ 918,108	\$ 936,470
LAUNDRY & LINEN						
Laundry Salaries	\$ 54,750	\$ 52,195	\$ 53,239	\$ 54,304	\$ 55,390	\$ 56,498
Supplies & Other Expenses	71,984	57,212	58,356	59,523	60,714	61,928
	\$ 126,734	100 407	¢ 111.505	¢ 112.937	¢ 116 104	¢ 119.496
TOTAL LAUNDRY & LINEN	<u>\$ 126,734</u>	<u>\$ 109,407</u>	<u>\$ 111,595</u>	\$ 113,827	\$ 116,104	<u>\$ 118,426</u>
HOUSEKEEPING						
Housekeeping Salaries	\$ 243,766	\$ 230,272	\$ 234,877	\$ 239,575	\$ 244,366	\$ 249,254
Supplies & Other Expenses	40,954	45,075	45,977	46,896	47,834	48,791
TOTAL HOUSEKEEPING	\$ 284,720	<u>\$ 275,347</u>	\$ 280,854	\$ 286,471	\$ 292,200	<u>\$ 298,044</u>
NURSING						
Salaries - Administrative	\$ 210,331	\$ 210,057	\$ 214,258	\$ 218,952	\$ 230,947	\$ 235,566
Salaries - Nurses (RN)	1,433,061	1,167,641	1,190,994	1,217,088	1,283,763	1,309,438
Salaries - Nurses (LPN)	564,811	624,600	637,092	651,050	686,716	700,450
Salaries - Other Nursing	1,433,022	1,438,070	1,466,831	1,498,969	1,581,086	1,612,708
Contract Nursing	. ÷	302,264	308,309	315,064	332,324	338,970
Medical Director & other physicians	87,816	84,426	86,115	87,837	89,594	91,385
Nursing Supplies & Other Costs	235,670	270,381	275,789	281,831	297,270	303,215
TOTAL NURSING	\$_3,964,711	\$ 4,097,439	\$ 4,179,388	\$ 4,270,791	\$ 4,501,700	<u>\$ 4,591,732</u>
OTHER SERVICES						
Activities Salaries & expense	\$ 138,320	\$ 116,083	\$ 118,405	\$ 120,773	\$ 123,188	\$ 125,652
Social Services Salaries & expense	58,973	64,408	65,696	67,010	68,350	69,717
Rehabilitative Services	1,889,443	1,781,872	1,817,509	1,700,971	2,058,985	2,182,524
Pharmacy & Other Diagnostic services	500,736	445,325	454,232	425,106	514,581	545,456
Medical Records	525	1,154	1,177	1,201	1,225	1,249
TOTAL OTHER SERVICES	<u>\$ 2,587,997</u>	\$ 2,408,842	\$ 2,457,019	\$ 2,315,060	\$ 2,766,329	\$ 2,924,598

# ATTACHMENT 10

A	CORD	CEE			RII				DATE	(MM/DD/YYYY)
	THIS CERTIFICATE IS ISSUED A CERTIFICATE DOES NOT AFFIF BELOW. THIS CERTIFICATE OF REPRESENTATIVE OR PRODUCT	S A MA MATIVE INSUR	TTER Ly oi Ance	OF INFORMATION ONL R NEGATIVELY AMEND DOES NOT CONSTITU	Y AND	CONFERS	NO RIGHTS	UPON THE CERTIFICA	TE HO	IE POLICIES
t	MPORTANT: If the certificate he he terms and conditions of the p certificate holder in lieu of such e	olicy, ce	rtain j	policies may require an e						
	DDUCER ford Coverage, a Divisi	on of	Hub	International	CONTA NAME: PHONE (A/C, N	o, Ext); (718)	692-0600	FAX (A/C, No)	(718)2	258-8915
	rtheast Limited 14 Avenue L				E-MAIL ADDRE			erage.com	_	
	ooklyn NY	11210			INSUD			RDING COVERAGE	_	NAIC #
-	URED							nce Company		
	tland Crossings, LLC, D				INSURI					
	o National Healthcare A	ssocia	tes,	Inc	INSUR	RD:				
	East Sunrise Highway				INSURE	RE:				
	lley Stream NY	11581								
_	VERAGES HIS IS TO CERTIFY THAT THE POI			ENUMBER:Liability			THE INCHE	REVISION NUMBER:		
	NDICATED. NOTWITHSTANDING AI NERTIFICATE MAY BE ISSUED OR XCLUSIONS AND CONDITIONS OF	IY REQU MAY PER	IREME	NT, TERM OR CONDITION THE INSURANCE AFFOR	I OF AN DED BY	Y CONTRAC	T OR OTHER	DOCUMENT WITH RESP	FCT TC	WHICH THIS
		ADD					POLICY EXP (MM/DD/YYYY)	LIMI	TS	
	X COMMERCIAL GENERAL LIABILITY					100000000000000000000000000000000000000	1111100711111	EACH OCCURRENCE	\$	1,000,000
A	CLAIMS-MADE X OCCUR							DAMAGE TO RENTED PREMISES (Ea occurrence)	\$	100,000
	X Professional Liab			002203402		11/1/2016	11/1/2017	MED EXP (Any one person)	\$	10,000
	Occurrence \$1M/3M							PERSONAL & ADV INJURY	S	Included
	GEN'L AGGREGATE LIMIT APPLIES PER:							GENERAL AGGREGATE	\$	3,000,000
	X POLICY PRO- JECT LOC							PRODUCTS - COMP/OP AGG	\$	Included
								COMBINED SINGLE LIMIT (Ea accident) BODILY INJURY (Per person)	\$ \$ \$	1,000,000
B	ALL OWNED SCHEDULE			73591533		11/1/2016	11/1/2017	BODILY INJURY (Per accident)		
	AUTOS AUTOS NON-OWNE AUTOS							PROPERTY DAMAGE (Per accident)	\$	
	UMBRELLA LIAB OCCUR							EACH OCCURRENCE	\$	1,000,000
A	X EXCESS LIAB CLAIMS	MADE		000759306		11/1/2016	11/1/2017	AGGREGATE	\$	1,000,000
	DED RETENTION \$								\$	
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY	Y/N			i.			STATUTE OTH- ER		
	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED?	N/A						E.L. EACH ACCIDENT	\$	
	(Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below							E.L. DISEASE - EA EMPLOYER		
	DESCRIPTION OF OPERATIONS DEIGW		<u> </u>					E,L, DISEASE - POLICY LIMIT	3	
DES	CRIPTION OF OPERATIONS / LOCATIONS /	VEHICLES	(ACOR	D 101, Additional Remarks Schee	dule, may	be attached if m	ore space is requ	uired)		
05										
CEI	RTIFICATE HOLDER				CANC	ELLATION				
					THE	EXPIRATION	I DATE THE	ESCRIBED POLICIES BE C REOF, NOTICE WILL Y PROVISIONS.		
					AUTHOR	RIZED REPRESE	NTATIVE			
					<u> </u>					

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						33	
ACORD EVIDENCE OF COMM	IE	R		AL PROPERT	Y INSURA	ANCE	DATE (MM/DD/YYYY) 11/2/2016
THIS EVIDENCE OF COMMERCIAL PROPERTY INSURANC UPON THE ADDITIONAL INTEREST NAMED BELOW. THIS E THE COVERAGE AFFORDED BY THE POLICIES BELOW. THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE	EVIC THI	DENO S E\	CE D VIDE	OES NOT AFFIRMATIVE	LY OR NEGATIVE	LY AMEND,	EXTEND OR ALTER
PRODUCER NAME, CONTACT PERSON AND ADDRESS PHONE (A/C, No, Ext): (718) 692-0600		_		COMPANY NAME AND ADDR	ESS	NAIC	NO:
Oxford Coverage, a Division of Hub Internat:	ion	al				L	
Northeast Limited				Federal Insurance	ce Company		
2914 Avenue L				55 Water Stree	t		
Brooklyn NY 11210				New York	NY	10041-28	399
FAX (A/G, No): (718) 258-8915 (A/G, No): (718) 258-8915 (A/G, No): (718) 258-8915	je.c	om		IF MULTIPLE C	OMPANIES, COMPLETE	SEPARATE FO	RM FOR EACH
CODE: SUB CODE:			_	POLICY TYPE			
AGENCY CUSTOMER ID #: 00001889				Commercial Pro	perty		
NAMED INSURED AND ADDRESS				LOAN NUMBER		POLICY NUME	ER
Rutland Crossings, LLC, DBA: The Pines a	at*	r				3603-481	5
99 Allen Street				EFFECTIVE DATE	EXPIRATION DATE	CC	NTINUED UNTIL
Rutland VT 05701				11/1/2016	11/1/2017		RMINATED IF CHECKED
ADDITIONAL NAMED INSURED(S)				THIS REPLACES PRIOR EVID	ENCE DATED:		
*Rutland Center for Nursing & Rehabilita	ati	.on					
PROPERTY INFORMATION (Use REMARKS on page 2, if m	ore	spa	ace i	is required) 🛛 🗆 BUILD		INESS PER	SONAL PROPERTY
LOCATION/DESCRIPTION Loc# 00001, 99 Allen Street Rutland, VT 05701							
THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUE ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY	OTH POL	IER I	DOCI S DE	UMENT WITH RESPECT TO SCRIBED HEREIN IS SUBJI	WHICH THIS EVIDEN	ICE OF PROP	ERTY INSURANCE MAY
COVERAGE INFORMATION PERILS INSURED	ВА	SIC		BROAD X SPECIAI			
COMMERCIAL PROPERTY COVERAGE AMOUNT OF INSURANCE: \$	2				10,691,10	6 DED: 5,0	00
	YES	NO	N/A				
🕱 BUSINESS INCOME 🔲 RENTAL VALUE	x			IFYES, LIMIT: 3,0	00,000	Actual Loss S	Sustained; # of months:
BLANKET COVERAGE	x			If YES, indicate value(s) repo		ified above: \$	
TERRORISM COVERAGE				Attach Disclosure Notice / D	EC		
IS THERE A TERRORISM-SPECIFIC EXCLUSION?		1					
IS DOMESTIC TERRORISM EXCLUDED?							
LIMITED FUNGUS COVERAGE				IF YES, LIMIT:		DED:	
FUNGUS EXCLUSION (If "YES", specify organization's form used)							
REPLACEMENT COST	x						
AGREED VALUE	x						
COINSURANCE		X		If YES, %			
EQUIPMENT BREAKDOWN (If Applicable)	x			If YES, LIMIT: in	cluded	DED:	5,000
ORDINANCE OR LAW - Coverage for loss to undamaged portion of bldg	x						
- Demolition Costs	x			IF YES, LIMIT:		DED:	
- Incr. Cost of Construction	x			If YES, LIMIT:		DED:	
EARTH MOVEMENT (If Applicable)	х			IF YES, LIMIT: 1,0	00,000	DED:	50,000
FLOOD (If Applicable)	x				00,000	DED:	100,000
WIND / HAIL (If Subject to Different Provisions)				IF YES, LIMIT:		DED:	
PERMISSION TO WAIVE SUBROGATION IN FAVOR OF MORTGAGE HOLDER PRIOR TO LOSS							
CANCELLATION		-					
SHOULD ANY OF THE ABOVE DESCRIBED POLICIES E DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIO				LED BEFORE THE EX	PIRATION DATE	THEREOF,	NOTICE WILL BE
ADDITIONAL INTEREST		_					
MORTGAGEE CONTRACT OF SALE				LENDER SERVICING AGENT NA	AME AND ADDRESS		
LENDERS LOSS PAYABLE NAME AND ADDRESS			_				
			- 1				
				AUTHORIZED REPRESENTATIV	Έ		
				Faigy Kahn/NR			
ACORD 28 (2009/12)			2000	1 of 2 @ 2003_2			All rights recorded

Clie	nt#: 1196	415		BRA	TTCRO	
	<b>TIFIC</b>	ATE OF LIAB	ILITY INS	URAN	CE	DATE (MM/00/YYY 11/01/2016
THIS CERTIFICATE IS ISSUED AS A CERTIFICATE DOES NOT AFFIRMAT BELOW. THIS CERTIFICATE OF INSI REPRESENTATIVE OR PRODUCER, IMPORTANT: If the certificate holder the terms and conditions of the polic certificate holder in lieu of such ender	IVELY OR JRANCE D AND THE ( Is an ADD y, certain	NEGATIVELY AMEND, EX OES NOT CONSTITUTE A CERTIFICATE HOLDER. ITIONAL INSURED, the po policies may require an en	TEND OR ALTER T CONTRACT BETW	HE COVERA	GE AFFORDED BY THE SUING INSURER(S), AUTI	POLICIES HORIZED
PRODUCER	prsemenu(s	i}.	CONTACT			
USI Insurance Services LLC			CONTACT NAME:		1910	
530 Preston Avenue			PHONE (A/C, No, Ext): 855 87	74-0123	(Â/Ĉ, No):	203 634-570
Meriden, CT 06450			E-MAIL ADDRESS:		in the second	
855 874-0123					FORDING COVERAGE	NAI
INSURED				yivanta mar	ufacturers Asso	12262
Rutland Crossings LLC			INSURER B :			
99 Allen St			INSURER C :			
Rutland, VT 05701			INSURER D :			
			INSURER E :			
COVERAGES	DTICICAT	NUMBER:	INSURER F :		REVISION NUMBER	
THIS IS TO CERTIFY THAT THE POLICI			E REEN ISSUED TO		REVISION NUMBER:	
INDICATED NOTWITHSTANDING ANY F CERTIFICATE MAY BE ISSUED OR MAY EXCLUSIONS AND CONDITIONS OF SUC	EQUIREMEN PERTAIN H POLICIES	NT, TERM OR CONDITION OF THE INSURANCE AFFORDED S. LIMITS SHOWN MAY HAV	F ANY CONTRACT O D BY THE POLICIES FE BEEN REDUCED I	R OTHER DO DESCRIBED BY PAID CLA	CUMENT WITH RESPECT T HEREIN IS SUBJECT TO A	
TR TYPE OF INSURANCE	ADDL SUB	POLICY NUMBER	(MM/DD/YYYY)	POLICY EXP [MM/DD/YYYY]	LIMITS	
COMMERCIAL GENERAL LIABILITY						s
CLAIMS-MADE OCCUR					PREMISES (Ea occurrence)	5
<u> </u>	- 1				MED EXP (Any one person)	\$
<u> </u>	-				PERSONAL & ADV INJURY	\$
GEN'L AGGREGATE LIMIT APPLIES PER:					GENERAL AGGREGATE	s
POLICY PRO-					PRODUCTS - COMP/OP AGG	\$
OTHER:					Traditional Conference in the second second second in the second in the second s	\$
					COMBINED SINGLE LIMIT (Ea accidant)	\$
ANY AUTO					BODILY INJURY (Per person)	\$
AUTOS AUTOS NON-OWNED					BODILY INJURY (Per accident)	
HIRED AUTOS					(Per accident)	5
						\$
					EACH OCCURRENCE	5
	티				AGGREGATE	5
WORKERS COMPENSATION						5
AND THEN OVEREN LINE OF		2016000686162	11/01/2016	11/01/2017		
ANY PROPRIETOR/PARTNER/EXECUTIVE	N/A					s <b>1,000</b> ,000
(Mandatory In NH) If yes, describe under DESCRIPTION OF OPERATIONS below					E L. DISEASE - EA EMPLOYEE	
DESCRIPTION OF OPERATIONS below					EL DISEASE · POLICY LIMIT	1,000,000
SCRIPTION OF OPERATIONS / LOCATIONS / VEH	CLES (ACORI	D 101, Additional Remarks Schedul	e, may be attached if mo	re space is requi	red)	
ERTIFICATE HOLDER			CANCELLATION			-
Evidence of Insurance			THE EXPIRATION ACCORDANCE WI	DATE THE TH THE POL	SCRIBED POLICIES BE CAN REOF, NOTICE WILL BE JCY PROVISIONS.	
			AUTHORIZED REPRESEN			
			YOUR YLUCCIC	-	10.10	

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