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November 20, 2017

VIA EMAIL (donna.jerry@vermont.gov)

VIA HAND DELIVERY (original and two copies of complete submission)

Donna Jerry Senior Health Policy Analyst Green Mountain Care Board Third Floor, City Center 89 Main Street Montpelier, VT 05620

RE: Proposed Purchase of Birchwood Terrace, GMCB 014-17con

Dear Ms. Jerry:

On behalf of BIRCHWOOD OPERATIONS LLC and BIRCHWOOD PROP LLC, I am submitting the following documents for filing in the above matter:

- the Certificate of Need Narrative (including Attachments 1 through 36); and
- the Verification Under Oath.

I am also submitting an envelope marked "Confidential" that contains Attachments 21, 22, and 23, the Personal Financial Statements for the three individual members of BIRCHWOOD OPERATIONS LLC and BIRCHWOOD PROP LLC. We respectfully request that these be treated as confidential in keeping with 1 V.S.A. § 317(c)(7).

We understand that the Board will issue an invoice for the application fee.

In addition to sending you the above documents via e-mail in .pdf format, I am emailing you, Attachment 11, Financial Tables: Table 1, Table 2, Table 6A, Table 6B, Table 6C, Table 7 and Table 9, as an Excel document.

Thank you for your ongoing assistance with this matter.

Sincerely yours,

Shireen T. Hart

Encs.

STATE OF VERMONT GREEN MOUNTAIN CARE BOARD

IN RE: PROPOSED PURCHASE OF) GMC	CB 014-17con
BIRCHWOOD TERRACE)	

CERTIFICATE OF NEED NARRATIVE

Introduction

BIRCHWOOD OPERATIONS LLC and BIRCHWOOD PROP LLC (the "Applicants") hereby apply for a certificate of need ("CON") to purchase the operations and real estate of Kindred Transitional Care and Rehabilitation - Birchwood Terrace (the "Facility"). The Applicants acknowledged the Green Mountain Care Board's (the "Board") CON jurisdiction in a letter to the Board dated July 7, 2017.

BIRCHWOOD PROP LLC is the proposed new owner of the real estate via an assignment of a leasehold interest in the Facility's ground lease, and the license and operations will be in the name of BIRCHWOOD OPERATIONS LLC.

To effectuate this transaction, BIRCHWOOD PROP LLC entered into an Amended and Restated Assignment and Assumption Agreement with BM Eagle Holdings, LLC ("Blue Mountain") wherein BIRCHWOOD PROP LLC became an assignee of Blue Mountain's rights and obligations under an Asset Purchase Agreement between Blue Mountain and Kindred Healthcare Operating, Inc. and/or its affiliates ("Kindred") to sell the land, furniture, fixtures and improvements of the Facility to Blue Mountain and or its designated assignee (the "APA"). Under the terms of the APA, Ventas Realty, LP ("Ventas"), the current owner of the real property (under a long term leasehold interest), will assign its leasehold interest to BIRCHWOOD PROP LLC. Separately, BIRCHWOOD OPERATIONS LLC entered into an operations transfer agreement directly with Kindred Nursing Centers East LLC, the current licensed operator, as the proposed new operator of the Facility.

I. Project Details

1. Current Ownership and Operations

The current owner of the real property (under a long term leasehold interest) is Ventas Realty, LP. Ventas leases the property to Kindred Nursing Centers East LLC who is the current licensed operator of the Facility.

2. Facility Contact Information

Address:
43 Starr Farm Road
Burlington, Vermont 05408

Phone:

802-863-6384

Fax:

802-865-4516

County:

Chittenden

3. Facility Location

The Facility is located in the City of Burlington, Chittenden County.

4. Building

The Facility was built in 1963 with 2 distinct units, comprised of 36 rooms, for a total of 72 beds. In 1964, 7 rooms were added, gaining 14 additional beds. In 1965, 12 rooms were added, gaining 24 additional beds. In 1970, 26 rooms were added, gaining an additional 50 beds. In 1973, the Laundry/Services area was added, and in 1985, the lobby was added.

5. Recent Upgrades

The following table reflects recent large scale upgrades made to the Facility:

Improvements	Year(s)
Security Access and Surveillance	2013
Carpet Provide And Install	2013
Phone System	2013
HVAC	2014
Flooring	2014
Bathroom Flooring	2015
HVAC	2015
ADA Compliant Entryway to Rehab	2015
Replace Room Furniture and Mattresses	2016
Section B completely rehabbed with new wall guards, doors, paint,	2016

6. Licensed Beds

The Facility has 144 licensed beds, which include a fifty bed Alzheimer's special care unit. There are eighteen private rooms and sixty-three semi-private rooms.

7. Referral Sources for 2016

- o University of Vermont Medical Center (Burlington);
- o Northwestern Medical Center (St. Albans); and
- o The University of Vermont Health Network Central Vermont Medical Center (Barre).

8. Organizational Chart

A current organizational chart for the Facility is attached as **Attachment 1**.

9. Key Personnel

The Facility's current organizational structure is through departments. The department heads are as follows:

Title	Name	C.V. and Licensure/Certification as appropriate
Administrator	Alecia DiMario	Attachment 2
Medical Director	Zail Berry MD	Attachment 3
Director of Nursing	Susan Fortin, RN	Attachment 4
Dietary Supervisor	Andrew Merklinger	Attachment 5
Maintenance Supervisor	Todd LaBombard	Attachment 6
Housekeeping	James Cameron	Attachment 7
Activities Director	Linnie Aubin	Attachment 8
Social Services Director	Janice Hall, MSW	Attachment 9
Dietician	Allen Beier	Attachment 10

It is anticipated that the Facility's organizational structure will remain the same in terms of departments, and, at present, there are no anticipated changes to the individuals identified above. As a result, <u>Attachment 1</u> also represents the organizational chart for the foreseeable future under the Applicants' ownership and operations.

10. Staffing

The current staffing list for the Facility, which includes all employees (FTE/per diem) is:

Job Title	Number of Positions
Administrator	1
Receptionist	5
Office Manager	1
Maintenance Supervisor	1
Maintenance Staff	1
Dietary Supervisor	1
Cook	2.8
Dietary Aide	8.2
Laundry	2.8
Housekeeping Supervisor	1
Housekeeper	7.6
DON	1
RN	13.6
RN/MDS Coordinator	1.75
LPN	19.8
-LNA-	52.4
Activities Coordinator	1
Social Service	2.5

Because the census is expected to remain steady, the Applicants do not project any staffing changes. See <u>Attachment 11</u>, Table 9, Staffing Projections, which includes all contracted personnel and employees.

11. Description of Services

- O Long term care: medical, social work, recreational services;
- o Physical therapy services (provided via third-party RehabCare);
- O Short term rehabilitation: physical, occupational, speech/language therapy, and respiratory therapy;
- o Fifty bed secured Alzheimer's specialty unit that focuses on quality of life; and
- O Hospice and Palliative Care Services: As of August 2017, there was one resident receiving hospice care, and there were two residents receiving palliative care at the Facility.

12. Medicare Wing

The Facility has a unit which focuses on short term care for residents.

13. Pharmacy Services

The Facility currently utilizes the national long term care pharmacy provider, Omnicare. The Applicants anticipate continuing to utilize Omnicare.

14. Mental Health and Psychiatric Services

Deer Oaks Mental Health Associates, PC, Lauren B. Axelrod, LCSW (counseling for residents, strictly non-pharmacological).

Limited telemedicine: Psychiatrist Dr. Paul Newhouse, Vanderbilt University (1x per-week or more as needed).

15. Survey History

All surveys performed by the Department of Disabilities, Aging and Independent Living, Division of Licensing and Protection and the Facility's Plans of Correction for the past one-year period are submitted as <u>Attachment</u>, 12.

16. Financial Statements

Financial Statements for the Facility for each of the past three years is submitted as follows:

December 31, 2014, Attachment 13;

December 31, 2015, Attachment 14; and,

December 31, 2016 and 2017, Attachment 15.

II. Applicants' Information

1. Individuals

Three individuals, Ari Erlichman, Milton Ostreicher, and Isaac Rubin, have formed two separate corporate entities to purchase the real estate and operations of the Facility.

2. Corporations

BIRCHWOOD PROP LLC will assume the leasehold interest in the ground lease for

the Facility and BIRCHWOOD OPERATIONS LLC is the proposed licensed operator of the Facility. Copies of the Articles of Organization for BIRCHWOOD OPERATIONS LLC and BIRCHWOOD PROP LLC are submitted as <u>Attachment 16</u> and <u>Attachment 17</u>, respectively.

3. Ownership Interests

Erlichman and Rubin will hold a forty percent interest and Ostreicher, a twenty percent, interest in both BIRCHWOOD OPERATIONS LLC and BIRCHWOOD PROP LLC.

	Ariel Erlichman	Milton Ostreicher	Isaac Rubin
Interest in Real Estate	40%	20%	40%
Interest in Operations	40%	20%	40%
Equity Contribution	\$342,471.20	\$171,235.60	\$342,471.20

4. Curriculum Vitae

Curriculum vitae are submitted for each of the individual applicants, as follows:

- o Ari Erlichman, Attachment 18;
- o Milton Ostreicher, Attachment 19; and
- o Isaac Rubin, Attachment 20.

5. Personal Financial Statements

A Personal Financial Statement is submitted confidentially under separate cover for each individual:

- o Ari Erlichman, Personal Financial Statement, Attachment 21;
- o Milton Ostreicher, Personal Financial Statement, Attachment 22; and
- o Isaac Rubin, Personal Financial Statement, Attachment 23.

The Personal Financial Statements referenced above include all personal, health care, and non-health care interests, assets, and liabilities.

6. Holdings and Operational Experience

The individual Applicants have the following current holdings and/or operations experience with long-term care facilities:

Milton Ostreicher	Ownership Interests	
Highland Care Center	23% interest in operations.	
91-31 175th St	23% interest in real estate.	
Jamaica, NY 11432	Purchased in January, 1990.	
Achieve Rehabilitation and Nursing Center	er 45% interest in operations.	
70 Lake Street	45% interest in real estate.	
Liberty, NY 12754	Purchased in June, 2003.	
Beacon Nursing and Rehabilitation	35% interest in operations.	
140 Beach 113th St	35% interest in real estate.	
Rockaway Park, NY 11694	Purchased in April, 2001.	

Ariel Erlichman	Ownership Interests	
Highland Care Center	9% interest in operations.	
91-31 175th St	9% interest in real estate.	
Jamaica, NY 11432	Purchased in April, 2016.	

7. Special Focus Facilities

None of the facilities identified above is designated as a Special Focus Facility per CMS data, as of November 17, 2017.

8. Managing Members for Facility Operations

Erlichman and Rubin will serve as the managing members for facility operations at the Facility, working collaboratively with the Nursing Home Administrator and Directors of Ouality Assurance and Clinical Operations.

The Applicants have retained the services of consultant, Thomas Depoy, a past president of the Vermont Health Care Association as their Director of Quality Assurance, and Sharon Martin, Kindred's former Regional Director of Clinical Operations for their Northeast operations, as their Director of Clinical Operations. Copies of Mr. Depoy's and Ms. Martin's curriculum vitae are submitted as **Attachment 24**.

Depoy and Martin will offer support to the Licensed Nursing Home Administrator, Alecia DiMario, who will report directly to Erlichman and Rubin. DiMario is the current LNHA of the Facility and has committed to remain the LNHA of the Facility during and after the transition. DiMario is a current VHCA board member and has been in the long term care industry for over 17 years, acting in the capacity of the Director of Social Services in a SNF, prior to becoming an LNHA. She has been a LNHA in California since 2004 and a LNHA in Vermont since 2015. Quality of care and service are her first priority, with the understanding that hospitality is an integral part of the healthcare system and industry. DiMario has reduced employee turnover facility wide to 25% in her tenure, and re-hospitalization rates have remained under 15% percent over the past 3 years. Under DiMario's leadership, the facility has increased its 5-Star rating and had a deficiency free survey in 2017.

Erlichman and Rubin are in the process of transitioning their current positions to be able to provide support to the Facility. Each one of them expects to spend, on alternating weeks, approximately two days a week at the Facility, while they transition ownership. This will change as needed. In other words, if two days per week is not adequate, then they will add additional days. That, of course, will depend on how long it takes to improve the areas they identify upon change in ownership.

Rubin will focus on admissions and marketing initiatives as well as reimbursement and reduction of re-hospitalizations. He will form working collaborations with the local and regional hospitals, physicians and with OneCare Vermont. In addition, Rubin will be on the ground and ensuring that the residents continue to feel at home with the best possible care and overseeing the anticipated capital improvements as well as overseeing clinical strategies and operations.

Erlichman will oversee the risk management of the Facility including its compliance program

and managing workers compensation, EPLI or liability claims as well as will focus on labor management and relations.

a. Milton Ostreicher's Background and Relevant Experience

Milton Ostreicher has in excess of twenty-five years of nursing home experience with turn-arounds to his credit. Ostreicher has purchased underperforming and mismanaged facilities, recruited highly experienced and reputable nursing home administrators and managers and provided them with incentive programs for both financial and regulatory compliance and driven revenue by maximizing quality case mix.

Ostreicher has and continues to invest millions of dollars towards renovations and remodeling of his facilities and has plans to spend additional amounts in the next few years in additional capital improvements. His constant communication with his Administrators, managers and staff and his "on the ground" approach to operations allow him to immediately provide his facilities with the tools they need to give the utmost care to its residents.

b. Ari Erlichman's Background and Relevant Experience

Ari Erlichman, who is also an owner of Highland Care Center, a 320 bed skilled nursing facility in Queens, New York, is involved in the day to day operations of that facility. In addition to his work for Highland, Erlichman, a Georgetown Law graduate, maintains a successful health care law practice with clients that include skilled nursing and assisted living facilities, four home health care companies, New York State's largest ambulance provider, urgent care centers, pharmacies and a managed long term care insurance company.

Erlichman works both as a consultant and general counsel to his clients assisting them and their employees, with compliance (creation and implementation of corporate compliance programs, federal and state government audits and investigations, HIPAA policies and training), risk management (oversee and track claims as well as implementation of programs to reduce claims), transactional (purchase and sales of SNFs and other health care facilities as well as obtaining regulatory approval from state to operate), and representation in litigation.

c. Isaac Rubin's Background and Relevant Experience

Isaac Rubin is the Vice President of Business Development and Managed Care Initiatives as well as Corporate Director of the Delivery System Reform Incentive Payment (DSRIP) Program for a leading post-acute care provider in the Northeast. In this capacity, Mr. Rubin is at the forefront of the rapidly evolving healthcare landscape and the national trends towards quality and value. Mr. Rubin is driven by the belief that high quality care is not only a provider's duty, but also an opportunity. Accordingly, Rubin appreciates the challenges of preparing a skilled nursing facility for the post-fee-for-service environment. While quality is by definition 'qualitative,' he understands that outcomes must be benchmarked against his peers, and he will accept nothing short of excellence in this regard.

Rubin has leveraged high quality care to secure innovative partnerships across the care continuum with hospitals, physicians and managed care plans. He sits at the forefront of healthcare reform initiatives involving Accountable Care Organizations and bundled payment programs; always leading the discussion with documented outcomes and resident satisfaction surveys. These initiatives have driven referrals and validated his approach.

Rubin excels at leading 'troubled' facilities to excellence and has directed historically 'one star' providers to market leading status. Indeed, many of the regional administrators from Centers Health Care report to Rubin. He is a fixture 'on the floors' of the facilities in his charge, and epitomizes the qualities required to succeed in the new world order of healthcare reform. He has implemented programs to reduce unnecessary hospitalizations which have led to a better quality of life.

d. Plans, including any staffing changes or additions, to improve quality at the Facility.

It is admittedly difficult to fully explain plans to improve quality at the Facility in advance of a change in ownership. However, the Applicants anticipate that, through expanding the partnership with University of Vermont Medical Center and its physicians and specialists, utilizing modern medicine (telemedicine, EMR etc.), and being a part of OneCare Vermont, we will be able to bring additional services that are not provided with the current operator. For example, the Facility was unable to participate in the OneCare Vermont ACO due to a limitation of the current ownership. Post-closing, however, the Applicants plan to participate in the same. Additionally, the Applicants plan to expand on-site psychological services that will greatly impact the residents with reduced cognitive functions. Further examples of changes that are anticipated to lead to improvements in quality are to add clinical programs for behavioral health, renal failure and total parenteral nutrition.

Importantly, the Applicants retained Thomas Depoy, a past president of the Vermont Health Care Association. Depoy spent the last 25 years as a Regional Vice President, and Senior Executive Director of skilled nursing centers in New England, and the states of New Jersey and Washington. Depoy will drive operational improvements and key initiatives including improved quality patient care and higher customer, patient and employee satisfaction. The Applicants have also retained the services of Sharon Martin, Kindred's former Regional Director of Clinical Operations for their Northeast operations (which included the Facility). Martin will continue to provide regulatory guidance and leadership to ensure the Facility is successful and maintains the highest standards of clinical compliance. Martin will provide daily consulting as needed for adverse events, assistance with root cause analysis and action planning. She will assist with regulatory visits and requests (DLP, APS etc.), compliance questions and conduct weekly conference calls to review in-house acquired pressure ulcers, falls with injuries (or non-fall related injuries), patients with multiple falls, re-hospitalizations, status of staffing issues and survey preparedness. Martin will be available to assist in implementing new clinical programs as well

The Applicants do not otherwise have plans at this time to make any material changes to staffing.

9. Ratings and Data for Birchwood and Facilities Owned and/or Operated by Applicants

For each of the facilities identified above, the Applicants are providing the following data in table format with the facilities listed in the y axis and the requested information (from the CMS website) in the x axis, indicating the date or time period covered, with the Facility appearing at the top of the list:

- The overall CMS star ratings (1-5 stars), see <u>Attachment 25:</u>
- The CMS star ratings (1-5 stars) for health and fire safety inspections, **Attachment** 26:
- o The CMS star ratings for staffing, see <u>Attachment 27</u>;
- o The CMS star ratings for RN staffing, see <u>Attachment 28</u>;
- The CMS quality measures for short-stay and long-stay residents (for each measure where the facility scores below the state average for the state where the facility is located, Applicants have indicated the percentage below average, leaving measures that are at, or above the state average blank), see Attachment 29;
- O CMS data on federal fines and penalties in the past 3 years, see Attachment 30;
- O Whether on-site, offsite or tele-health for mental health services and psychiatry, see **Attachment 31**.

10. Pending Litigation Against Facilities Owned and/or Operated by Applicants and Applicants

There is no pending litigation against any of the Applicants' facilities above and no pending litigation against any of the individual applicants.

11. Philosophy of Applicants on Facility Operations

The Applicants have as their focus the improvement of quality of care for residents and their families by staff who are dedicated to the principles of kindness, compassion, service, and excellence.

12. Health Care Reform

The Applicants intend to participate in health care reform at the Facility. As Rubin is a leader in this area, he will bring his expertise to the Facility. The specifics will be determined once they begin operating the Facility and are best able to identify appropriate reform initiatives, such as value-based purchasing. However, it is the Applicants' understanding that the Facility was unable to participate in the OneCare Vermont ACO due to a limitation of the current ownership. Post-closing however, the Applicants plan to actively participate.

13. Patient Admission Criteria

The Facility's current admissions criteria include medical appropriateness of placement and reliability of payment source.

The same criteria will be used by the Applicants. Upon review of a potential admission, Applicants will ensure that they are able to meet the resident's needs, whether isolation needs, high flow oxygen needs or dementia care. To the extent necessary, Applicants will train the Facility staff to meet the needs of cognitively impaired residents with dementia training and video trainings to ensure that annual competencies are completed for nurses and nursing assistants as well as other staff members.

14. Residents

Applicants' goal is to create and maintain a homelike environment at the Facility and to take a patient centered approach to each individual resident. Conducting assessments of each resident upon admissions fosters strong relationships between the residents and their caregivers allowing them to learn each other's preferences, routines, etc. This enhances the quality of life of the residents and ensures that their choices are known and honored consistently.

In addition to individualized clinical care plans for each resident, Applicants believe that each resident is entitled to the highest quality of life practicable. The Applicants will work to ensure the facilities are a place for the community to gather and for those who need short term rehabilitation as well as those who have long term care needs, to gain function and enjoy as much as possible family-like comforts such as flat screen TVs; telephones in all rooms; updated furnishings; a fresh, clean, and homey decentralized environment with strong activity and therapy programs and excellent nursing and other clinical care.

The Applicants also believe in establishing and strengthening connections, when possible, to the outside world—whether it be events at the Facility, implementing programs with the students from the neighboring Flynn Elementary School, bringing in entertainment, or making cozy spaces for family and friends to visit.

Additionally, for those residents with behavioral struggles or those in the Facility's Alzheimer's unit, the Applicants intends to offer a more aggressive program with its pharmacy consultant and psychiatrist for reductions in antipsychotic medications as the CMS scores in this area indicate that there is room for improvement. The goal with this class of resident, who may have been more confined elsewhere, is to enable them to enjoy a better quality of life by being in our facility. It is clear that there is a need to provide such care to this class of residents in the State of Vermont and we look forward to filling that role in the least restrictive way possible.

15. Families

Applicants will maintain an active Resident Council and Family Council at the Facility. These councils provide family members an opportunity to communicate with staff and allow staff to relay important information about the Facility and their loved ones to

them. Additionally, for any concerns, the Facility will have a 24/7 staffed anonymous compliance hotline, hosted by a third-party, ensuring all communications, constructive or otherwise, are heard and acted upon.

Post-transition, the Applicants will host open meetings with residents and their families to learn the needs of the residents and their families, from their perspective, so as to create a blueprint that is facility and/or program-specific. The Applicants will also send a letter to current residents and their families notifying them of the change of ownership as well as indicating the Applicants' contact information for any potential questions and/or concerns. Additionally, staff will be trained on how to answer questions related to the transition and will notify the more involved family members in person. The Applicants know that although we possess proven systems that have led to high-quality outcomes, there are always concerns and reservations when there is a change of governance so must be sensitive to those concerns and allow open dialogue to address them

16. Staff

The Applicants are especially committed to ensuring a smooth transition for the Facility employees because it is our experience that workforce disruption will negatively influence resident and patient satisfaction and care. Indeed, the Applicants have already met with the majority of the department heads at the Facility who have accepted offers of post-transition employment.

The Applicants are also cognizant of the fact that whenever there is a change in ownership, employees are very concerned about any potential restructuring or changes in staffing levels. For this reason, the Applicants believe that stable leadership along with open and transparent communication is essential to reassure employees that changes will only be made when due diligence indicates that the change is absolutely necessary for the well-being of our residents or the financial viability of the institution. Therefore, the Applicants will adopt a very conservative approach to making any unnecessary salary, benefit or staffing changes within the first twelve to twenty-four months of ownership.

The Applicants have instituted a number of innovative ideas and programs to attract and retain high quality employees at their other facilities. Examples of such programs include, flexible and employee-centered scheduling so that employees can create customized schedules based on their availability, offering reimbursed CNA/LPN training to locals and/or untrained staff, local housing and transportation and "untapped" out of state recruitment programs. These programs, amongst others, contribute to a positive working environment for staff and will help attract talented employees and retain current employees.

The Applicants will also work very closely with the staff to offer continuous training in the latest clinical, social and recreational approaches to establish best practices. The Applicants believe that all employees, from the Administrators to the Aides, are a team and everybody needs to have the knowledge and skill set in order to succeed.

The Applicants goal is to retain staff. Indeed, Applicants believe it is the longevity of the staff along with their dedication and caring that makes residents feel at home. Accordingly,

we will do our best to ensure all current Facility employees are retained post-transition. To date, we have coordinated with Kindred to reach out to the Medical Directors and key department heads and learned from Kindred that these individuals intend to continue to work at the Facility following the closing. The charts below provide the key employee information obtained from Kindred. This continuity will contribute strongly to maintaining quality services and oversight.

Title	Name	Commitment to Stay Post-Transition
Administrator	Alecia DiMario	Yes
Medical Director	Zail Berry MD	Yes
Director of Nursing	Susan Fortin, RN	Yes
Dietary Supervisor	Donna Dumas	Yes
Maintenance Supervisor	Todd LaBombard	Yes
Housekeeping Supervisor	James Cameron (HSG)	Yes
Activities Director	Linnie Aubin	Yes
Social Services Director	Janice Hall, MSW	Yes
Dietician	Allen Beier	Yes

III. Scope of Project

1. Purchase Agreements

A copy of the Operations Transfer Agreement by and among BIRCHWOOD OPERATIONS LLC and Kindred Nursing Centers East LLC is submitted as <u>Attachment 32</u>.¹

A copy of the Amended and Restated Assignment and Assumption Agreement between BIRCHWOOD PROP LLC and BM Eagle Holdings LLC, is submitted as <u>Attachment 33</u>.

2. Purchase Price

The Purchase Price is \$3,338,785 and will be allocated as follows:

Land: \$100,000 Buildings: \$300,000

Furnishings, Fixtures, & Other Equipment: \$2,938,785

See Attachment 11, Table 2.

¹ The Applicants are withholding Attachments 32 and 33 from submission unless and until Kindred, authorizes their release to the Green Mountain Care Board.

3. Project Costs

The total project cost of purchasing the Facility, including associated costs, is estimated to be \$3,527,206. The purchase price is \$3,338,785, and there are the following anticipated additional costs:

Administrative Expenses and Permits \$75,000

Debt financing expenses: \$113,421

See Attachment 11, Table 1

4. Project Financing

The Applicants will finance the purchase of the Facility as follows:

Equity Contributions from LLC members: \$856,178

Amount to be financed: \$2,671,028

This is based upon a fixed interest rate for the loan of 7.24%. See Attachment 11, Table 2.

A copy of a term sheet from Housing and Healthcare Finance LLC ("HHC") is submitted as **Attachment 34**.

5. First Year Operations

Any cash shortfall in the first year of operation will be covered by a \$1,000,000 line of credit from HHC. The Applicants are also willing to advance any amounts that may be needed which will be paid back as cash flow allows. **Attachments 21, 22 and 23** support the Applicants' financial ability to provide cash advances if needed.

6. Census

Overall census numbers are projected to remain constant from the first quarter of 2017 census annualized each year as detailed in the table below. The patient mix is also expected to remain at approximately the same ratio as the first quarter 2017 annualized resident mix between private, Medicaid and Medicare utilization.

Projected Census – Birchwood	2018	2019	2020
Private days	2,663	2,663	2,663
Medicaid days	35,763	35,763	35,763
Medicare days	6,852	6,852	6,852
VA & Other Insurances	3,227	3,227	3,227
Total days	48,505	48,505	48,505
Occupancy Percent	92.29	92.29	92.29

The patient census information is based on the seller's historical numbers. *See* Combined Financial Statements for Years Ending December 31, 2014 through 2016 (Historical) and December 31, 2018 through 2020 (Projected). **Attachment 35**, at p6 n4.

7. Private Rate

Private rates are anticipated to increase \$5 per day annually to cover normal inflationary costs. *See* Combined Financial Statements for Years Ending December 31, 2014 through 2016 (Historical) and December 31, 2018 through 2020 (Projected), **Attachment 35**, at p7 n4.

8. Medicaid Rate

The 2018 Medicaid rates are projected at the October 2017 current rate of \$218, plus an estimated \$3.50 per day increase in the property rate for a stepped up basis adjustment at the time of purchase. Each year includes an expected 2% increase annually to cover normal inflationary costs. The seller's historical rate was used as the base point and was adjusted forward in order to calculate the Medicaid revenues. See Combined Financial Statements for Years Ending 2016 (Forecasted) and See Combined Financial Statements for Years Ending December 31, 2014 through 2016 (Historical) and December 31, 2018 through 2020 (Projected), Attachment 35, at p7 n4.

9. Medicare Rate

Medicare rates are expected to increase annually to cover normal inflationary costs starting with the current average Medicare rate of \$535.33 per day and increasing 2% each year. Level III rates are based on the seller's 2016 average rates. Private and Part B ancillaries are expected to increase 2% per year using the current owner's revenues as a base. The seller's historical rate was used as the base point and was adjusted forward in order to calculate the Medicare revenues. *See* Combined Financial Statements for Years Ending December 31, 2014 through 2016 (Historical) and December 31, 2018 through 2020 (Projected), **Attachment 35**, at p7 n4.

10. Contingency Plan for Rate Reductions

The Applicants are confident about the census and reimbursement rate assumptions underlying their projections. In fact, they approached their projections conservatively. However, assuming that there are shortfalls in their projected census or reimbursement rates, the individual prospective buyers are willing to fund shortfalls. The Applicants have the capability (as seen in their Personal Financial Statements) and commitment to provide funding to get through difficult times while improving quality.

11. Management Fee

A management fee of 5% of revenues per year will cover administrative, accounting, and oversight by a related management company.

12. Accounts Receivable Allowance

The projections related to the accounts receivable allowance start with the seller's historical information as the base and reflect the accounts receivable, net of allowance for doubtful accounts. See Combined Financial Statements for Years Ending December 31, 2014 through 2016 (Historical) and December 31, 2018 through 2020 (Projected), Attachment 35, at p7 n4. The projections then assume that accounts receivable (net of the allowance) will track with the historical information and increase by the same 2% inflationary increase that is throughout the projections to represent the natural inflationary rate. As a result, the

accounts receivable are projected to increase 2% each year, along with the allowance which is projected to increase 2% each year.

13. Projected Increase in Costs

All Nursing, Rehabilitative, Pharmacy, Resident Services, Diagnostic and Dietary costs, along with related payroll taxes and benefits, are anticipated to increase at the same ratio as the 2% annual inflation increase.

14. Operating Lease

BIRCHWOOD PROP LLC will lease the facility to BIRCHWOOD OPERATIONS LLC through a triple net lease. The lease payments will be based on the annual debt service. As a triple net lease, BIRCHWOOD OPERATIONS LLC will be responsible for the operating costs of the building (real estate taxes, insurances and maintenance).

15. Treatment of Lease in Projections

Because this application is being filed jointly by the proposed realty owner/lessor and the proposed operator/lessee, the projections are combined. The lease payments are eliminated (both the expense side and the revenue side) to get the combined results. The combined projections therefore reflect the actual debt and the actual operations, as if the facility is one combined entity. It is important to note that the operations will be paying the lease payment.

16. Projected Cash Flow

The cash flow statements in the Applicants' projections for 2018-2020, see Combined Financial Statements for Years Ending December 31, 2014 through 2016 (Historical) and December 31, 2018 through 2020 (Projected), **Attachment 35**, at p.4, indicate positive cash flow provided by operating activities:

\$270,963 in Projected 2017 (Year One); \$235,554 in Projected 2018 (Year Two); and \$258,368 in Projected 2019 (Year Three).

17. No Change in Services

There are no plans to change any of the current services.

18. No Change in Staffing

The Applicants do not plan to make any material changes to staffing or services, except that Applicants will contract with a management company to provide the clinical and administrative services currently being provided by the existing operator's corporate team.

The Applicants do not plan to go through a rehiring process for the current staff. The Operations Transfer and Surrender Agreement (<u>Attachment 32</u>) references terminating the employment of all employees providing services at the facility, as of the closing date. This is

strictly done on the books and does not mean that the employees actually cease employment. They are nominally terminated and immediately rehired for the purpose of terminating any potential liability for benefits that is the obligation of the sellers.

19. No Change in Employee Benefits

The Applicants do not plan to make any material changes in benefits for staff. The projections set forth in the Combined Financial Statements (<u>Attachment 35</u>) do not assume any changes in benefits.

20. No Immediate Renovations

No immediate renovations or upgrades have been identified. However, the Applicants anticipate needing to spend on an annual basis approximately \$150,000, to be allocated as follows: \$100,000 for improvements; and \$50,000 for equipment.

IV. Satisfaction of Applicable Criteria

Section 9437 of Title 18 contains criteria that must be satisfied before the Board may issue a certificate of need to an applicant. The Applicants submit that they meet the applicable criteria for the purchase of the Facility, as follows:

A. Institution of Healthcare Improvement Triple Aims

1. Improving the individual experience of care.

It is the Applicants' goal to create a homelike environment and to take a patient centered approach to each individual resident. Conducting assessments of each resident upon admissions fosters strong relationships between the residents and their caregivers allowing them to learn each other's preferences, routines, etc. This enhances the quality of life of the residents and ensures that their choices are known and honored consistently.

To effectuate this, residents are provided with privacy and private and shared-occupancy rooms. Common space, including lounge areas, provides opportunities for socialization, recreation and interaction. Residents and their family members are encouraged to decorate and personalize their rooms to their taste with personal items such as furniture, pictures, etc. Residents are given choices as to their preferred times for waking in the morning, bathing, going to bed as well as the activities in which they can participate (throughout the day and evening).

While Applicants will provide a full range of organized dining options including full dietary services and all meals and snacks (with a menu allowing resident choice), community refrigerators and pantries will be made available as well to store personal food items that residents or their families and visitors may bring in from the outside. This storage area will

be monitored by Facility staff to ensure that the food items are consistent with the resident's dietary restrictions and that all items are labeled and disposed of timely, as needed.

A comprehensive activities program and schedule is prepared well in advance and residents are made aware of and encouraged to attend the various group activities that they enjoy most or that will be most beneficial to them. Should a resident prefer solitary activities- materials for this including, television, books, movies, puzzles, card games, etc. are always available as well. Activities Department personnel will also visit Residents who choose to remain in their rooms to enhance their stay and activities as well.

Resident laundry will stay on-site ensuring residents will have timely access to their favorite clothes. Access to outdoors will be available to residents with seating areas on the patio, terrace and balcony.

2. Improving the health of populations.

Upon transition, Applicants' goal is to immediately identify the needs of the Facility's residents and their families in order to implement specialized initiatives and programs to improve the health of our residents. Some examples of the foregoing that Applicants have already successfully implemented at their current facilities are: an increase in MD/NP coverage at the Facility to enhance care as well as lead to the early detection of potential issues, alleviating the need for re-hospitalization; implementation of a wound care protocol and formulary to ensure proper treatment of wounds as well as an upgrade to the quality of mattresses and chairs at the Facility; identifying successful interventions to reduce falls; implementation of a wander guard system; and monthly (at the minimum) mock surveys with participation of all department heads to identify potential concerns so that they may be addressed and corrected.

Implementation of the above will allow for the ultimate goal- a smooth, safe transition back to the resident's home.

3. Reducing the per capita costs of care for populations.

As health care providers transition to a Value Based Purchasing world, our goal is to eliminate waste and focus on preventative care. Applicants will conduct root cause analysis to eliminate wasteful and unnecessary spending and utilization at the Facility. The Applicants will implement the above-mentioned preventative programs to raise the level of care, reduce re-hospitalizations and lower the costs of care at the Facility.

B. The Proposed Project is Consistent with the Health Resource Allocation Plan (HRAP). 18 V.S.A. § 9437(1) (Criterion 1)

1. CON STANDARD 1.6:

Applicants seeking to develop a new health care project shall explain how the applicant will collect and monitor data relating to health care quality and outcomes related to the proposed new health care project. To the extent practicable, such data collection and monitoring shall be aligned with related data collection and monitoring efforts, whether within the applicant's organization, other organizations or the government.

The 2017 QAPI (Quality Assurance and Performance Improvement) Plan for the Facility is submitted as <u>Attachment 36</u>. The Applicants have reviewed the current QAPI Plan and intend to continue with the QAPI Plan as established at the Facility.

The QAPI plan is designed and conducted in accordance with State and Federal regulations and facilitates a systematic approach to monitor and assess the quality and appropriateness of care. All QAPI activities are an integral part of the Facility's management structure and have, as their primary goal, the identification of problems and fostering of opportunities to improve resident care.

It is the Applicants' philosophy that each Resident deserves care that meets the highest expectations. Only with a comprehensive QAPI plan can such care be provided.

2. CON STANDARD 1.7

Applicants seeking to develop a new health care project shall explain how such project is consistent with evidence-based practice. Such explanation may include a description of how practitioners will be made aware of evidence based practice guidelines and how such guidelines will be incorporated into ongoing decision making.

The Applicants will provide educational training to all levels of staff, from the administrator to the aides to ensure that all are up to date in their respective disciplines. Additionally, Applicants utilize the services of an outside consultant who specializes in the creation and implementation of the most recent policies and procedures as recommended by CMS. Accordingly, the Facility will ensure that such policies are timely rolled out to the Facility as well as ensure that relevant in-services are provided.

3. CON STANDARD 3.12:

Any applicant seeking to expand services for potentially terminally ill patients shall explain what efforts the applicant has taken or will undertake which support high quality, patient centered palliative and end of life care. Such efforts should include training and collaboration with other health care and hospice providers to facilitate high quality, patient centered end of life care.

The Applicants intend to continue the hospice and palliative care currently provided by the Facility. After transition, the Applicants will be better able to determine whether such services should be expanded.

4. CON STANDARD 4.7:

Applicants seeking to establish, expand or otherwise modify services available to elderly Vermonters shall establish how those services will support the mental health and well-being of this population, including addressing how the applicant supports or otherwise integrates with mental health services currently available.

The Applicants intend to expand on-site psychological services which will greatly impact the residents with reduced cognitive functions. The Applicants will staff at least three MSWs, continue to utilize Deer Oaks for counseling opportunities and Dr. Newhouse for psychiatric services. They will also continue the monthly Alzheimer's support groups at the Facility. Additionally, the Applicants intend to continue and build on the Facility partnerships with

Howard Center, Age Well, Choices for Care, VNA, SASH Coordinators, etc. and others to ensure the needs of those with plans to return to the community are met.

5. CON STANDARD 5.1:

Applicants seeking a certificate of need relating to long-term care services shall demonstrate how they support the . . . goal of ensuring that Vermonters who need long-term care services will receive the services that reflect their personal values and preferences in the least restrictive environment possible.

The Applicants' goal is to ensure that long term care services are provided in a homelike environment and that a patient centered approach is taken for each individual resident. As mentioned in more detail above, the Facility will conduct an assessment of each resident upon admissions to build a relationship between the residents and their caregivers allowing them to learn each other's preferences, routines, etc. This enhances the quality of life of the residents and ensures that their choices are known and honored consistently.

Additionally, for those residents with behavioral concerns or those in the Facility's Alzheimer's unit, the Applicants intend to offer a more aggressive program with its pharmacy consultant and psychiatrist for reductions in antipsychotic medications as the CMS scores in this area indicate that there is room for improvement at the Facility. The goal with this class of resident, who may have been more confined elsewhere, is to enable them to enjoy a better quality of life by being in our Facility. It is clear that there is a need to provide such care to this class of residents in the State of Vermont and we look forward to filling that role in the least restrictive way possible.

6. CON STANDARD 5.2:

Nursing homes or similar entities seeking to replace or increase beds shall show the beds are needed. Such showing of need shall be confirmed by the Department of Disabilities, Aging and Independent Living.

The proposed purchase does not include any change in the number of licensed beds at the Facility. The Applicants will seek confirmation from the Department of Disabilities, Aging and Independent Living that such beds continue to be needed to provide long-term care to residents in their service areas following the submission of this application.

7. CON STANDARD 5.3:

Nursing homes or similar entities seeking a certificate of need shall provide a written recommendation from the Department of Disabilities, Aging and Independent Living supporting the new health care project proposal.

The Applicants are submitting a copy of this application and attachments to the Department of Disabilities, Aging and Independent Living to request DAIL's written recommendation supporting the new health care project.

8. CON STANDARD 5.4:

Nursing homes or similar entities seeking a certificate of need shall demonstrate the applicant is sufficiently capitalized and insured to protect residents against substandard care and to provide for sufficient protection in the event of legal liability of the facility or the facility's operators.

The personal financial statements provided by the individual applicants under separate cover show that they have sufficient liquid assets or easily liquidated assets to cover the equity contribution, to retain sufficient insurance to cover the Facility in the event of legal liability, and to run the Facility's day-to-day operations. There are sufficient assets from which to draw if an infusion of capital is required to maintain or upgrade the Facility's physical plant, staffing or programs.

The Applicants will carry Property, Liability and Professional Liability insurance to ensure sufficient protection.

9. **CON STANDARD 5.12:**

Applicants seeking to restructure nursing home ownership that triggers the need for a new license from DAIL shall demonstrate the ability to meet all reasonably anticipated financial and quality obligations imposed by the operation of the nursing home.

The Applicants' financial information shows sufficient liquid assets or easily liquidated assets to cover anticipated financial obligations for the purchase and operation of the Facility. The Applicants likewise submit that the projected Medicaid rates reflected in the CON application are acceptable estimates of future Medicaid rates, and that the projected occupancy estimates for the facility are reasonable.

As to quality, the Facility has a four-star (above average) CMS quality rating. The Applicants are confident in their ability to maintain and even improve the quality. The records of their existing facilities support this. They are confident that through their approach to individualized care the personal experience for each resident will improve. Not surprisingly, the Applicants intend to focus most closely and immediately on improving the individual experience reflected by those quality measures which have lower than state average CMS ratings at the time of change in ownership.

The Applicants will prioritize the individual experience, quality of care, and trained, adequate, and appropriate staffing.

C. The Applicants Have Met Their Burden to Show that the Cost of the Project is Reasonable pursuant to 18 V.S.A. § 9437(2) (Criterion 2).

Criterion 2 requires that the applicant demonstrate that the cost of the project is reasonable by meeting the following three (3) statutory requirements:

1. The Applicants can Sustain the Financial Burden Likely to Result from Completion of the Project.

The Applicants have a term sheet from HHC (Attachment 34). As long as the Applicants are successful in securing the funds they plan to use to finance this transaction, they have sufficient funds to purchase the Facility and make capital improvements and upgrades, as deemed appropriate. The Applicants have submitted financial information showing they have sufficient cash flow to cover the debt obligation and maintain operations.

2. The Project will not Result in an Undue Increase in the Cost of Medical Care.

The proposed transaction does not increase the cost of health care. The Applicants are seeking to maintain the current number of beds. The Applicants are seeking confirmation from the Commissioner for the Department of Disabilities, Aging and Independent that there appears to be a need for beds in the Burlington area. In addition, the projected Medicaid rates are modest estimates of future Medicaid rates.

3. Less Expensive Alternatives are not Feasible or Appropriate

The Applicants seek to purchase a skilled nursing facility which is currently in operation with nursing beds that are needed in Vermont. The Silver Corporation no longer wishes to own or operate the Facility. No less expensive alternative exists.

D. The Applicants have Demonstrated that there is an Identifiable, Existing, or Reasonably Anticipated Need for the Proposed Project which is Appropriate for the Applicants to Provide (Criterion 3).

The existing facility has been in operation in Burlington, Vermont for more than fifty years. The Facility is a licensed 144 bed nursing home facility.

The Facility provides in-house restorative nursing and contracts with RehabCare for physical therapy, occupational therapy and speech therapy which RehabCare provides in the Facility. The Facility also provides dementia care, palliative care and short-term respite care.

The Applicants project daily census rates to be 92.29% over the next three years.

E. The Applicants have demonstrated that the Proposed Project will Improve the Quality of Health Care in the State or Provide Greater Access to Health Care for Vermont's Residents, or Both (Criterion 4).

The Applicants' purchase will improve health care quality and will ensure that sufficient and needed nursing home beds will be available to Vermonters. The Applicants plan to improve the current services and programming by expanding mental health services. They expect to improve quality by getting residents better access to mental health services and they also hope to improve access to health care by broadening the admissions policy.

F. The Applicants have Demonstrated that the Proposed Project will not have an Undue Adverse Impact on Any Other Existing Services Provided by the Applicants (Criterion 5).

The proposed project will not have an adverse impact on any other services provided by the Applicants. The project allows for the continued operation of the Facility. There is nothing to suggest that any of the current services provided by the Applicants in their other interests and involvements will suffer. These other interests and involvements are via separate corporate entities with individual tax identification numbers, bank accounts and liability insurance policies. The Applicants assert that unforeseen financial problems with the Facility should not adversely affect any other facilities in which the Applicants' managing members hold ownership interests. The Applicants have good business relationships with various lenders.

G. The Applicants have Demonstrated that the Proposed Project will Serve the Public Good (Criterion 6).

The Applicants plan to submit confirmation from the Commissioner for the Department of Disabilities, Aging and Independent Living that there appears to be a need for beds in the Burlington area. The project will enable the Facility to continue to help meet the needs of the community's population. The Applicants hope to put in place mental health services for those current or future residents so needing. Likewise, this would enable them to care for residents with greater needs who have difficulty finding beds due to concerns about behavior management.

Not only will the Applicants not place a cap on Medicaid census, but also the Applicants hope to work with the Green Mountain Care Board and others to reduce the costs of care, while improving care and access to care.

H. If the Application is for the Purchase or Lease of New Health Care Information Technology, It Conforms with the Health Information Technology Plan Established under Section 9351 of this Title (Criterion 8).

This criterion is not applicable, as the application does not include the purchase or lease of new health care information technology.

Based on the foregoing, the Applicants submit that the purchase and continued operation of the Facility meet the applicable statutory criteria.

Attachment	Document Description
Attachment 1	Birchwood Organizational Chart
Attachment 2	Administrator Alecia DiMario, CV and license
Attachment 3	Medical Director Zail Berry MD, CV and license
Attachment 4	Director of Nursing Susan Fortin, RN, CV and license
Attachment 5	Dietary Supervisor Andrew Merklinger, CV
Attachment 6	Maintenance Supervisor Todd LaBombard, CV
Attachment 7	Housekeeping Supervisor James Cameron, CV
Attachment 8	Activities Director Linnie Aubin, CV
Attachment 9	Social Services Director Janice Hall, MSW
Attachment 10	Dietician Allen Beier, CV and license
Attachment 11	CON Required Financial Tables
Attachment 12	Birchwood Surveys last 12 months
Attachment 13	Birchwood Financial Statements, 2014
Attachment 14	Birchwood Financial Statements, 2015
Attachment 15	Birchwood Financial Statements, 2016 and part of 2017
Attachment 16	Articles of Organization, BIRCHWOOD OPERATIONS LLC
Attachment 17	Articles of Organization, BIRCHWOOD PROP LLC
Attachment 18	Ari Erlichman, CV
Attachment 19	Milton Ostreicher, CV
Attachment 20	Isaac Rubin, CV
Attachment 21*	Ari Erlichman, Personal Financial Statement
Attachment 22*	Milton Ostreicher, Personal Financial Statement
Attachment 23*	Isaac Rubin, Personal Financial Statement
Attachment 24	Thomas Depoy and Sharon Martin, CVs
Attachment 25	CMS Star Rating Spreadsheet, Overall
Attachment 26	CMS Star Rating Spreadsheet, Health and Safety Inspections
Attachment 27	CMS Star Rating Spreadsheet, Staffing
Attachment 28	CMS Star Rating Spreadsheet, RN Staffing
Attachment 29	CMS Quality Measures
Attachment 30	CMS data on federal fines and penalties
Attachment 31	Data re mental health services and psychiatry
Attachment 32	Operations Transfer Agreement – WITHHELD subject to Kindred's approval
Attachment 33	Amended and Restated Assignment and Assumption Agreement –
	WITHHELD subject to Kindred's approval
Attachment 34	HHC Term Sheet
Attachment 35	Combined Financial Statements for Years Ending December 31, 2014 through 2016 (Historical) and December 31, 2018 through 2020 (Projected)
Attachment 36	2017 QAPI (Quality Assurance and Performance Improvement) Plan

^{*}Attachments to be filed under separate cover

Birchwood Operations, LLC and Birchwood Prop, LLC

TABLE 1 PROJECT COSTS

Construction Costs	
New Construction	\$ -
2. Renovation	-
3. Site Work	-
4. Fixed Equipment	-
5. Design/Bidding Contingency	-
6. Construction Contingency	-
7. Construction Manager Fee	-
8. Other (please specify)	-
Subtotal	\$ -
Related Project Costs	
Major Moveable Equipment	\$ _
2. Furnishings, Fixtures & Other Equip.	300,000
3. Architectural/Engineering Fees	-
4. Land Acquisition	100,000
5. Purchase of Buildings	2,938,785
6. Administrative Expenses & Permits	75,000
7. Debt Financing Expenses (see below)	113,421
8. Debt Service Reserve Fund	_
Working Capital	-
10. Other (please specify)	_
Subtotal	\$ 3,527,206
Total Project Costs	\$ 3,527,206
Debt Financing Expenses	
Capital Interest	\$ -
2. Bond Discount or Placement Fee	-
3. Misc. Financing Fees & Exp. (issuance costs)	113,421
4. Other	- 110 101
Subtotal	\$ 113,421
Less Interest Earnings on Funds	
 Debt Service Reserve Funds 	\$ -
2. Capitalized Interest Account	-
3. Construction Fund	-
4. Other	_

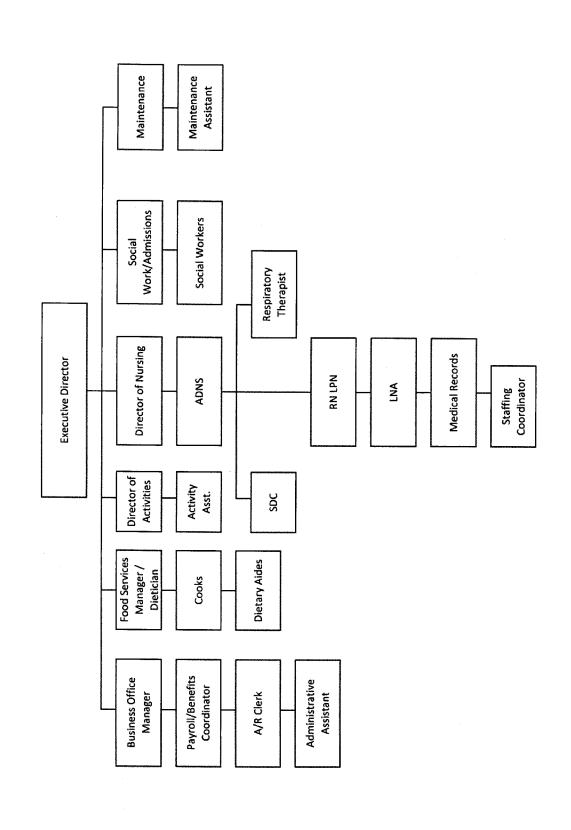
113,421

Subtotal

Total Debt Financing Expenses

feeds to line 7 above

ATTACHMENT 1



ATTACHMENT 2

ALECIA DIMARIO

242 Sanderson Rd. Milton, VT 05468 United States (619) 218-5965 acurrier2@yahoo.com

EXECUTIVE PROFILE

High-performing Executive with 17 years of Healthcare experience. In-depth knowledge of healthcare operations at all levels. Demonstrated proficiency in management, training and development, budgeting and programming.

PROFESSIONAL EXPERIENCE

Kindred Transitional Care and Rehabilitation Birchwood Terrace

Executive Director, Jan 2015 - Present

- Managed 144-bed Skilled Nursing facility
- Deficiency free survey 2017
- Decreased nursing overtime by 8% with implementation of 4/2 scheduling

Windsor Gardens of San Diego Skilled Nursing Care

Administrator, Jan 2013 to Jan2015

- Manage a 98-bed Skilled Nursing facility
- Increased skilled case mix from 10% to 40%
- Successfully managed the implementation of electronic medical records
- Decreased the re-hospitalization rate from 25% in 2012 to under 10% in 2014

Premier Management Skilled Nursing and Sub-Acute Care

Administrator, April 2012 - Jan 2013

- Managed 148 bed Skilled Nursing, Sub-Acute and Assisted Living facility
- Reduced labor costs roughly \$20,000 monthly by right sizing the staffing structure and managing overtime expenses
- Oversight of major construction/renovation projects with the implementation of a fire sprinkler and nurse call system
- Contract negotiation with managed care organizations
- Proven success with State and Federal survey, both with the California Dept. of Public Health and the Department of Social Services

Life Care Services, Des Moines, Iowa United States

Specializes in the development and management of senior living communities

Administrator, Jan 2009 - Mar 2012

- Managed daily health care operations of 500 resident not-for-profit Continuing Care Retirement Community in San Diego, comprising of Independent Living, Assisted Living, Assisted Living Memory Care, and Skilled Nursing
- Effectively supervised over 350 employees, while promoting personal and professional growth through career development
- Background in financial management, including budget preparation, cash flow management and analysis of financial reports
- Worked effectively and diplomatically with the public, including residents, Board of Directors, community groups, and government agencies
- Broad understanding of State and Federal laws and regulations related to the operation of the facility
- Improved efficiency and productivity through the development and implementation of organizational policies and procedures for the facility
- Promoted and assured the highest level of dignity, independence and quality of life for all residents served
 Associate Administrator, Nov 2005 Jan 2009
- Assisted in oversight of daily operations of a 500 resident Continuing Care Retirement Community in San Diego
- Prepare activity reports to inform management of the status and implementation plans of programs, services, and quality initiatives
- Establish and implement departmental policies, goals, objectives, and procedures, conferring with board members, organization officials, and staff members as necessary
- Direct, supervise and evaluate work activities of medical, nursing, technical, clerical, service, maintenance, and other personnel
- Direct or coordinate the supportive services department of a business, agency, or organization
- Prepare and review operational reports and schedules to ensure accuracy and efficiency

Evergreen Healthcare, Vancouver, Washington United States
Management and Consulting service for Assisted Living and Skilled Nursing facilities

Administrator in Training/Interim Administrator, Sep 2004 - Nov 2005

- Provide overall leadership and management of a long-term care facility, ensuring delivery of the highest level of health services and quality of care that is responsive of the customer's needs in a 99 -bed facility
- Assisted with Financial Management, Quality Management, Human Resource Management, and Marketing/Community Relations
- Knowledge of State and Federal regulatory requirements

Director of Social Services, Nov 2000 - Dec 2004

- Attain/maintain resident's highest practical physical, mental and psychosocial wellbeing in 142-bed facility
- Work independently and cooperatively with residents, families, rehab personnel, physicians, home health agencies, managed care providers, and other health care professionals in discharge planning

EDUCATION

Lyndon State College, Lyndonville, Vermont United States Bachelor's of Science, Human Services/Counseling

ADDITIONAL SKILLS

- RCFE Administrator
- CA Nursing Home Administrator
- Qualified Skilled Nursing Preceptor in California

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State of Vermont

Nursing Home Administrator



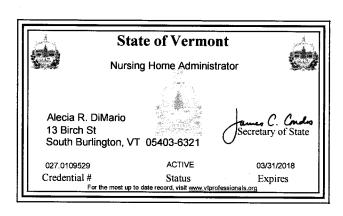
Alecia R. DiMario 13 Birch St South Burlington, VT 05403-6321



Credential #: 027.0109529 Status: ACTIVE Effective: 04/01/2016 Expires: 03/31/2018

Secretary of State

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ATTACHMENT 3

ZAIL S. BERRY, M.D., M.P.H., F.A.C.P.

3 Hagan Drive Essex, VT 05452 (802) 878-4489

EDUCATION AND TRAINING

B.A. University of California, San Diego: Revelle College

Bachelor of Arts cum laude in Blochemistry and Cell Biology, 1981.

M.D. University of California, San Francisco

School of Medicine, 1986.

Residency University of California, San Francisco

Internship and Residency in Primary Care Internal Medicine, 6/86-6/89.

Fellowship George Washington University Medical Center Department of Health Care Sciences

Fellow In Primary Care Internal Medicine, 7/89-6/91.

M.P.H. George Washington University

School of Medicine and Health Sciences, 1991.

PROFESSIONAL LICENSURE AND CERTIFICATION

Board Certified, American Board of Internal Medicine, September, 1989.

Board Certified, American Board of Internal Medicine Added Qualification in Geriatric Medicine, April, 1994.

Board Certified. American Board of Hospice and Palliative Medicine, November 2004.

Board Certified, American Board of Internal Medicine, Hospice and Palliative Medicine, November 2008.

Licenses:

California 1987-1989.

District of Columbia 1989-1998.

Vermont 1996-present.

Drug Enforcement Administration registration, 1987-present. Diplomate, National Board of Medical Examiners, 1987.

PROFESSIONAL POSITIONS

8/04-present Private Practice

Palliative Medicine Consultation and Home Medical Services

1/97-present Associate Clinical Professor

University of Vermont College of Medicine

8/10-6/2012 Medical Director

PACE-Vermont (Program of All-inclusive Care of the Elderly)

2/97-12/08 Co-Medical Director

Hospice of the Champiain Valley

5/98-7/04 (Founding) Medical Director, Palliative Care Program

Fletcher Allen Health Care, Burlington, VT

10/96-7/04 Attending Physician

Aesculapius Medical Center, Fletcher Allen Health Care

7/91-9/96 Assistant Professor

George Washington University Medical Center Department of Health Care Sciences 40% Division of Adult Medicine, 30% Division of Aging Studies and Services,

30% Nurse Practitioner Programs

5/91-6/96

Medical Director, Hospice of Washington

7/89-5/91

Assistant Medical Director, Hospice of Washington

HONORS

Vermont Health Care Association Physician of the Year, 2007
AOA Faculty Inductee, University of Vermont College of Medicine, 2005.
Commencement Speaker, University of Vermont College of Medicine, 2004.
Fellow, American College of Physicians-American Society of Internal Medicine, 2002.
AAMC Humanism in Medicine Award nominee (University of Vermont College of Medicine), 1999.
Delta Omega National Public Health Honorary Society, 1995.
Outstanding Teaching Award, GWU Department of Health Care Sciences, 1993.
Outstanding Service Award, Reveile College, 1981.

PROFESSIONAL MEMBERSHIPS

Vermont Medical Society, 1996 -present

Society of General Internal Medicine (SGIM), 1988-present.

- · Annual Meeting Abstract Reviewer, 1994.
- · Annual Meeting Workshop Reviewer, 1993, 1994, 1996, 2010.
- Annual Meeting Precourse Reviewer, 2001, 2003.
- Annual Meeting Poster Session Award Judge, 1994.
- Coordinator, Pre-Meeting Symposium, 1996:
 - "Care of the Dying: What We Need to Know, What We Need to Teach"
- · Chair, End-of-Life Interest Group, 1999- 2001.
- Co-Coordinator, Pre-Meeting Symposium, 2000:
 - "Quality End-of-Life Care: Overcoming Barriers and Effecting Change"
- · Coordinator, Pre-Meeting Symposium, 2001:
 - "End of Life Care: Cultural and Political Aspects of Hastening Death"
- Coordinator, Pre-Meeting Symposium, 2002:
 - "Sharpening Skills in End-of-Life Communication"
- Finance Committee Member, 2002-2007.

American College of Physicians, 1996-present.

American Academy of Hospice and Palllative Medicine, 1992-present.

· Ethics Committee Member, 2005-2010.

American Association of University Women, 1981-present.

Physicians for a National Health Plan, 2002-present.

EDITORIAL BOARDS

The Hospice Journal, 1995 - 2000.

Reviewer for: Annals of Internal Medicine

Journal of the American Medical Association

Journal of General Internal Medicine

Journal of Palliative Medicine

Journal of the American Geriatrics Society

End-of-Life Physician Education Resource Center (EPERC)

The Western Journal of Medicine . American Journal of Managed Care

SERVICE

FAHC Medical Staff Executive Committee Member-at-large (4 year term), 4/2012 to present.

Vermont Managed Care Board of Directors (4-year term), 2011 to present.

Visiting Nurses Association End of Life Professional Advisory Committee, 2000 - present.

American Academy of Hospice & Palliative Medicine Ethics Committee, 2005 - 2010.

FAHC Clinical Ethics Consultant, 2002-2009.

Advisor, VT Dept of Health Electronic Death Registration System, 9/08 - 2010.

Member, VT Dept of Health Prescription Monitoring Medical Affairs Committee, 4/08 - 2010.

EXCEL (End of Life Project Committee of VT Program for Quality in Health Care) Co-Chair, 9/03 - 6/05.

FAHC Organizational Ethics Council, 10/00 - 2005.

FAHC Medical Staff Ethics Advisory Committee, 5/97 - 8/10.

FAHC Medical Staff Executive Committee, 10/99 - 10/03.

VNA Friends for Life Professional Committee, 2002 - 2005.

Ethics Committee, Vermont Medical Society, 5/97 - 2003.

Essex Town School Board Strategic Planning Committee (Co-Chair) 8/01-4/02.

FAHC Pain Initiative Committee, 2000-01

FAHC Medical Staff Committee on End of Life Care (chair), 5/97 - 10/98.

FAHC Ad Hoc Committee for Palliative Care Program, 3/97 - 5/98.

George Washington University Medical Center Ethics Committee, 9/95 - 9/96.

GWU School of Medicine Outstanding Teaching Award Selection Committee, 1992(chair), 1995.

RESEARCH AND PUBLICATIONS

PEER-REVIEWED JOURNALS

- Berry, Z.S. "Responding to Suffering: Providing Options & Respecting Choice". Journal of Pain and Symptom Management vol 38:5, 797-800, 2009.
- Berry, Z.S. and Lynn, J. "Hospice Medicine". Journal of the American Medical Association vol 270:2, 221-223, 1993.
- Berry, Z.S., Hirsch, R, Lynn, J. "Terminal Care Needs of AIDS and Cancer Patients: A Comparison Study". (abstract) Clinical Research 40:552A, 1992.

OTHER PUBLICATIONS

- Berry, Z.S. and Segal, B. "Palliative Care and End of Life Decision Making". In *Hematology Oncology Secrets*, 3rd edition, M. Wood & G. Philips, editors, Hanley & Belfus, Inc., pp. 277-81, 2003.
- Berry, Z.S., Segal, B., McCabe, J.M. "Hospice Care". In *Hematology Oncology Secrets*, 3rd edition, M. Wood & G. Philips, editors, Hanley & Belfus, Inc., pp. 282-86, 2003.
- Brogan, M., Kelso, K., Berry, Z. The Prevalence of Pain Among Noncommunicative Nursing Home Residents (abstract). *Journal of General Internal Medicine* vol 10 (suppl):4, 54, 1995.
- Berry, Z.S. and Nist, J. "Welcome to Our Health Care Reformation: How Hospice is Aiready Changing Medicine for the Better". Hospice vol 5:1, 6-7, 1994.
- Berry, Z.S. "Managing Dying At Home". In *Ambulatory Geriatric Care*, Yoshikawa et. al., editors, Mosby-Year Book, St. Louis, pp. 80-89, 1993.
- Berry, Z.S. "A Physician's Thoughts On Dying". GW Forum 42, 56-60, 1993.
- Berry, Z.S. and Greenberg, L. "The National Health Care Debate: The Canadian System is Not The Only Alternative", SGIM News 14:10, p.6 October 1991.

GRANTS OBTAINED

- "HIV Testing of Washington Area Physicians"; Principle Investigator; GWU Department of Health Care Sciences seed grant, 1991.
- "Pain Management Education for Health Professionals"; GWU Gill Fellowship received to support work with medical student research assistant, 1993.

PRESENTATIONS, NATIONAL MEETINGS

5/91	The Primary Care Physician and the Dying Patient
	Society of General Internal Medicine, Seattle, WA
6/91	Withdrawing Feedings; Social, Cultural and Ethical Issues
	National Hospice Nurses Association, Rockville, MD
4/93	Care of the Dying I: The Role of the Physician
	Care of the Dying II: Management of Pain and Other Symptoms
	Society of General Internal Medicine, Washington, DC
5/95	Talking With Physicians About Hospice
	(Panellat) National Hospice Organization Annual Conference, Washington, DC
5/95	"You Promised Me I Wouldn't Die Like This": Physicians and Requests for Assisted Suicide (with T.Quill & R.Brody)
	Society of General Internal Medicine, San Diego, CA
3/96	Pain Management in Advanced HIV Disease
	American Academy of Osteopathic Family Physicians, Orlando, FL
5/96	Nutrition and Hydration at the End of Life: Talking With Patients and Families
	SGIM Annual Meeting Pre-Meeting Symposium on Care of the Dying, Washington, DC
6/96	Nutrition & Hydration at the End of Life: Talking With Patients and Families
	American Academy of Hospice & Palliative Medicine, Snowbird, UT
3/97	Pain Management: Putting Principles into Practice
	American College of Physicians, Philadelphia, PA
11/99	Hospice and Palliative Care
	American Music Therapy Association World Congress, Washington, DC.
5/03	Opiates in Chronic Pain; A Review of the Evidence
	SGIM Annual Meeting Pre-Meeting Symposium on Chronic Pain

GRAND ROUNDS AND INVITED PRESENTATIONS - (since 2008)

5/08	Pain Management at the End of Life
	C.I.D.E.R. Flashlight Workshop, No. Hero, VT
6/08	Pain Management in the Home Care Setting
	VNA of Chittenden and Grand Isle Countles, VT
9/08	Pain and Symptom Management at the End of Life
	VT Collaborative on End of Life Care, Montpeller, VT
9/08	Pallative Care for Dementia
	Dementia & Neuropsychiatry Conference, Burlington, VT
10/08	Overcoming Barriers to Best Practices at the End of Life
	Northern New England Clinical Oncology Society, Whitefield, NH
11/08	Addressing Pain at the End of Life
	North Country Hospital Medical Grand Rounds, Newport, VT
	NE Kingdom Palliative Care Initiative, Newport,VT
4/09	Ethical Issues In Dementia
	Alzhelmer's Association Education Conference, Burlington, VT
4/09	Treating Pain in the Elder Patient
	AHEC Geriatrics Conference, Burlington, VT
6/09	Treating Pain in the Elder Patient
	Ethical Issues In Dementia
	Vermont Health Care Association, Lake Morey, VT
11/09	Pain Management in Challenging Situations
	Central Vermont Medical Center, Barre, VT
4/10	Housecalls: Rediscovering the Joy in Doctoring
	AHEC Geriatrics Conference, Burlington, VT

	·
4/10	Making Medical Decisions for a Loved One
	AHEC Geriatrics Conference, Burlington, VT
6/10	Palliative Care: Defining the Role of the Primary Care Physician
	UVM Family Practice Review Course, Burlington, VT
11/10	Completing and Revising Advance Directives
	Elder Enrichment Education, S. Burlington, VT
4/11	Pain Management at the End of Life
	Vermont Ethics Network Conference, Montpeller, VT
6/11	Start Thinking Now: Medical Decisions for Ourselves & Others
	AARP Vermont, Burlington, VT
10/12	Valuable Tools for Coping with Breast Cancer & Treatment: The Role of Palliative Care
	Vermont Cancer Center Breast Cancer Conference, Burlington, VT
10/12	Finding the Words: Integrating Palliative Care Into Oncology Practice
	Northern New England Clinical Oncology Society, Rockport, ME
5/13	Living Welt with Serious Illness: The Role of Palliative Care
	UVM COM Women's Health Conference, Burlington, VT
5/13	Choppy Waters or Smooth Sailing? Exploring the Causes of Difficult Healthcare Communication
	Northern New England Clinical Oncology Society, Manchester, NH
8/13	Palliative Care: Essentials & Pearls for the Primary Care Clinician
	UVM CQM Family Medicine Review Course, Burlington, VT
6/13	Palliative Care Online Training Modules:
	Intro to Care at the End of Life
	The Role of the Caregiver at End of Life
	Pain Management
	Symptom Management in Comfort Care
	Vermont Ethics Network and Vermont Health Care Association
10/13	Palliative Care Symposium: Guiding Patients & Families through Transitions in Care
	Northern New England Clinical Oncology Society, Stowe, VT
10/13	The End of Life: A Process, Not a Destination
	Coverys Northeast Regional Risk Management Seminar, Mashantucket, CT
10/13	Pain Management Practices: implications & Strategies for Chronic & Serious Illnesses
	Coverys Northeast Regional Risk Management Seminar, Mashamucket, CT
10/13	Pain Management in Long Term Care
	Vermont Health Care Association, Burlington, VT

LOCAL TEACHING - University of Vermont College of Medicine / Fietcher Allen Health Care (since 1996)

2004 - present	Cases in Pain Management
	Medicine Acting Interns; 1 hr. monthly
2009 - present	Clinical Correlation: Muscular Dystrophy
	UVM COM Foundations: Cell & Molecular Biology; 1.5 hr. annually
2005 - present	The Other Side of the Stethoscope: Patient/Family Panel on Life with Serious Illness
	UVM COM Palliative Care Week; 1 hr. annually
10/2013	Pain Management for Palifative Care Practitioners (in 3 parts)
	UVM/FAHC Palilative Care Fellowship (3 hr.)
4/2013	Addiction and the Treatment of Chronic Pain
	UVM/FAHC Family Practice Residency (1 hr.)
1998 - 2011	Pain Management
	Internal Medicine Residents; 1 hr. monthly.
1998 - 2006	End of Life Care
	Internal Medicine Residents; 1 hr. monthly
1999 - 2005	Palliative Care and ICU Care at the End of Life
	ICU RN internship; 1.5 hr. semi-annually

2000 - 2003	Pharmacology CPC: Pain Management
	UVM COM MSII Pharmacology; 1 hr. annually
2002 - 2005	Care at the End of Life
	UVM COM MSI Pathology; 1 hr. annually
2002 - 2005	Bridge III: Care at the End of Life
	UVM COM MSIII Core Curriculum
	(Curriculum designer, coordinator and instructor; 2.5 days, annually)
12/08 - 2/09	Addressing Code Status
	Medicine Acting Interns; 1 hr. monthly
2004 - 2009	The Physician's Role in End of Life Care
	VIC Generations, 1 hr. annually
1/09	Palliative Care in Advance Diabetes
	FAHC/UVM Endocrine Education Conference, 1 hr.
4/10	Pain Management
•	ELNEC Curriculum for Nurses, 1.5 hr.
4/10	Hospice and Palliative Care at End of Life
	UVM Community Medical School, 2 hr.



Vermont Board of Medical Practice

Lookup Detail View

Name and Address

Name	Public Address	Actions
Zail Suzanne Berry	353 Blair Park Road Williston, VT 05495	None

Registration Information

License Type	License	Status	First Date Licensed	Issue Date	Expiration Date
Physician	042.0009386	ACTIVE	09/09/1996	10/06/2016	11/30/2018

Specialties

Specialty

Geriatric Medicine

Hospice and Palliative Medicine

Internal Medicine

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Susan M. Fortin 48 Half Moon Terrace Colchester, VT 05446 (802) 862-5402

Sue.Fortin@kindred.com

EDUCATION

Physical Assessment of Adults

Saint Michael's College, Colchester, VT Spring of 1988

Counseling Skills for Non-Counselors

University of Vermont, Burlington, VT Spring of 1976

Registered Nurse, Associates Degree

Castleton State College, Castleton, VT Graduation date: May 1973

PROFESSIONAL EXPERIENCE

Kindred Transitional Care and Rehabilitation Birchwood Terrace

Director of Nursing, RN

2001-Present

- Responsible for all aspects of nursing department for 144 bed skilled nursing facility
- Responsible for Recruitment and Retention of nursing staff

Assistant Director of Nursing, RN 1988-2001

- Responsible for clinical operations on day to day basis
- Responsible for scheduling and staffing for nursing dept.

Registered Charge Nurse

1973-1987

Charge nurse 50 bed long term care unit

References available upon request

The Vermont Secretary of State, Office of Professional Regulation considers the information contained on this website to be a secure, primary source for license verification. The Office certifies this information is current as of the date and time noted below.



For conduct decisions concluded after the year 2000, a scanned copy of the disciplinary action may be viewed online by clicking here (http://www.sec.state.vt.us/professional-regulation/professional-conduct.aspx). If you require further information, please contact the docket clerk (mailto:liz.amaral@sec.state.vt.us). If no discipline is listed below, we have no disciplinary records on file.

Cases indicating "Charges Filed" or "Pending Hearing" are allegations only and must be proved at a hearing held by the licensing authority to be considered unprofessional conduct.

Lookup Detail View

Name and Address

Name	City/Town	State	Zip Code	Country
Susan M. Fortin	Colchester	VT	05446-9638	United States

Licensee Information

License	License Type	Original Issue Date	Current Effective Date	Expiration Date	Status	Endorsements
026.0010095	Registered Nurse	08/07/1973	04/01/2017	03/31/2019	ACTIVE	

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Andrew Merklinger CDM, CFPP

495 Monmouth Ave ♦ Brick, New Jersey 08723 ♦ (732) 865-2332 ♦ Andrewmerklinger@yahoo.com

Hospitality/ Healthcare Management

An accomplished hospitality manager with a combination of culinary experience and management skills coupled with menu preparation and creation background. Extensive experience in food inventory planning, procurement and management on both a restaurant and healthcare level. Background in providing exceptional leadership and customer service. Areas of expertise include:

- Restaurant Operations/ Healthcare Management
- Menu Creations
- Staff Training/ Development
- Personnel Oversight/ Management
- Specials Events Development
- Cost Containment
- Customer Service
- Quality Assurance

Education

September 2007- September 2008

New England Culinary Institute

Associate Degree in Culinary Arts/ Restaurant & Hospitality Management- completed 21.5/30 credits

May 2011- April 2012
University of Florida
Dietary Manager Training- completed with 87% passing rate

September 2001- June 2005 St. Rose High School General Education

Professional Experience

Corporate Executive Chef/Regional Director of Food and Nutrition, Pinnacle Dietary

November 2015-Current

Corporate Chef

- Responsible for monthly P&L reports for all 28 accounts
- Responsible for creating, costing and nutritional values of the menus
 - In charge of the Menu Committee
- Training cooks, FSD's & Chef Manager at all 25 Pinnacle Dietary Locations
- Held Culinary Training Seminar's quarterly for 15 Cooks/Chef Managers/FSD's at a time
 - Held the lead role in the Purchasing Department for interim of 6 months
- Met with vendors to secure pricing, set up new vendor accounts, brought in 100k per year in rebates, saved 8% on total sales from our meat proveyor, brought our rebate through dairy proveyor from 2% to 4%

Regional Director of Foodservice & Operations

- Part of the marketing team for new accounts
- Deemed the most productive, compliant and leading region
- Responsible for Medicare/Medicaid Annual Survey compliance
 - Maintain food cost and labor budgets for 6 accounts in NYC
 - Produced "defienceny free" survey's for all 6 of the accounts

Andrew Merklinger CDM, CFPP

495 Monmouth Ave ◆ Brick, New Jersey 08723 ◆ (732) 865-2332 ◆ Andrewmerklinger@yahoo.com

Regional Director of Food and Nutrition, CareOne Management

January 2014-November 2015

- Responsible for survey readiness, P & L reports, daily compliance and proper labor structure with 10
 accounts located in Northern and Central New Jersey
- Head of Menu Committee; In charge of creating Fall/Winter & Spring/Summer menus with US Foods
 - · Have produced "deficiency free" survey's for all accounts
 - Brought spending down a total of \$300,000 since January 2014
 - Responsible with overseeing all catered events for the 10 buildings
 - Daily mentoring and support for the Foodservice Director's

Director of Dining Services, District Manager, Pinnacle Dietary

July 2010-December 2013

- Managed kitchens at several long term care facilities located in central, northern New Jersey, New York
 State, New York City and Pennsylvania.
- Took care of the ordering/receiving and kept a consistent food cost at \$4.80 ppd, along with receiving an award for "#1 Budget at Pinnacle Dietary" for more than a year.
 - Trained and in-serviced several staff's of up to 50 employee's.
- After hard work and dedication was promoted from Assistant Director of Foodservice to Director of
 Foodservice in 6 months and after taking over as Director of Foodservice, received a perfect state survey.
- Was the first Pinnacle employee to become *District Manager* and was in charge of all operations for 5 buildings at once.
- Trained staff about compliance and state regulations that correspond with an assisted living and long term care/rehabilitation home.
 - Member of the Senior Menu Committee

Head Cook, Healthy Living Natural Foods Market

June 2008-August 2010

- In charge of the staff in mornings and making sure they executed all tasks necessary.
 - Created daily specials for the café.
 - Helped create the 2010 spring café menu.
- Trained other kitchen employee's on knife skills, basic and advanced cooking concepts.
- Assisted customer in planning their catering events and executing their exact desires.

Internship/Line Cook, Pulcinella's, Burlington, Vermont

February 2007-July 2008

- Served as a Line Cook and would create daily specials
- Planned and organized special events with the Chef Sam.
- Oversee banquet events to meet every customer need.
 - Helped plan seasonal menu's.

Andrew Merklinger CDM, CFPP

495 Monmouth Ave ♦ Brick, New Jersey 08723 ♦ (732) 865-2332 ♦ Andrewmerklinger@yahoo.com

Professional References

Lisa Coffee Regional Director of Foodservice Pinnacle Dietary (845) 926-8037

> Jill Monahan Administrator Care One at Wall (732) 556-1060

Brian Dorick Director of Culinary Pinnacle Dietary (732) 300-3617

Tonja Werkman VP of Clincal Services Pinnacle Dietary (732) 267-0490

Certifications

CCC

Certified Chef de Cuisine Anticipated November 2017 Written Examination Score: 97

CDM, CFPP Certifying Board of Dietary Manager Member # 245509

ServSafe Certification Valid: 2012-2017

Dietary Manager Training University of Florida

American Culinary Federation Professional Member # 270538



Presents this certificate of completion to

Andrew Merklinger

Who has satisfactorily completed the requirements for the course

DMT - DIETARY MANAGER TRAINING FOR PRE-CERTIFICATION (online)

Awarded April 26, 2012

Brian K. Marchman, Ph.D.

X. Waredon

Director, Distance Learning

Program Director Mby P. Puckett

University of Florida | Distance and Continuing Education | Department of Professional Development | 2124 NE Waldo Road, Suite 1101, Gainesville, FL 32609

This verifies that on 07/31/2017

Mr Andrew T. Merklinger, # 245509 is currently a

Certified Dietary Manager, Certified Food Protection Professional (CDM, CFPP) and is credentialed by the Certifying Board for Dietary Managers

periolitica L. Williams ConcePP

CBDM Chair, 2017 - 2018



National Commission for Certifying Agencies



777 Mariners Island Blvd, Suite 200 San Mateo, California 94404 Telephone (800) 947-4228 FAX (650) 692-9307 www.comiratesting.com

AMERICAN CULINARY FEDERATION Computer Test Report

Name: Andrew T Merklinger ACF ID Number: 270538 Test Date: 09/11/2015 Test Site: NEX07701

Test Level: Certified Chef de Cuisine - CCC

Passing Score: 70 Your Score: 97 Grade: Pass

Dear Chef,

This report represents official documentation of your exam score. If you did not pass the exam, you may retake it by registering with Comira at 1-800-947-4228 or online at www.comiratesting.com. A passing grade on this test is necessary for all initial certifications and for individuals who are upgrading from one level to another. When applying for initial certification or an upgrade, send a photocopy of this report with your certification paperwork.

Your written exam score is valid for ACF certification for two years from the test date noted above. If you have any questions about ACF certification, please contact the ACF National Office at 1-800-624-9458.

Thank You.

Issued by Comira Testing Center, San Mateo, CA

Fraudulent alteration of this form by any person is a basis for certification denial of the person noted above.



ServSafe

ANDREW MERKLINGER

which is accredited by the American National Standards Institute (ANS) for successfully completing the standards set forth for the ServSafe® Food P

DATE OF EX 4/20/26 **15025830** NUMBER DATE OF EXPIRA

care trackements of the NRAF.

The Certifying Board for Dietary Managers®

HEREBY VERIFIES THAT

Andrew T. Merklinger, CDM, CFPP

HAS SUCCESSFULLY PASSED THE CREDENTIALING EXAMINATION AND HAS MET THE QUALIFICATIONS OF A

Certified Dietary Manager® | Certified Food Protection Professional®

CDM° CFPP°

Certification Date: 10/27/2012



TODD M. LABOMBARD 3139 NORTH AVENUE EXTENSION BURLINGTON, VT 05401 (802) 864-6419

EDUCATION

High School Diploma

Burlington High School

Burlington, VT

1985

PROFESSIONAL

Maintenance Manager

EXPERIENCE

Kindred Transitional Care and Rehabilitation

Burlington, VT

1994-Present

- Adherence to State and Federal requirements
 - (7 years deficiency free)
- Management of Preventative Maintenance Program
- Capital Project management
- Budget Management

Maintenance

Bank of Vermont Burlington, VT

1988-1994

- All aspects of building maintenance and repair
 - o Interior construction and oversight of outside contractors
 - o Preventative maintenance
 - o Inspections
 - o Painting and HVAC
 - o Furniture and office equipment repair
 - o Overall facility upkeep

Gas Station Attendant

Jim Messier's Mobil Burlington, VT 1987-1988

- General service station functions
- · Pumping gas and changing oil and tires

T.A. Muir Building Contractor Worker

Burlington, VT 1985-1987

- All aspects of building constructions
- · Framing, sheeting and roofing

References available upon request

James Cameron 54 Avenue C Burlington, VT 05408 (802) 238-9665 Jamcam802@aol.com

PROFESSIONAL EXPERIENCE

Environmental Services Director Health Care Services Group Kindred Transitional Care and Rehabilitation Burlington, VT 2008-Present

- Supervises the laundry and housekeeping services
- Budget management

Auto Mechanic Jim Messures Shell Burlignton, VT 2015-Presnt

Vehicle Repair and Maintenance

Auto Mechanic Ethan Allen Citgo Burlington, Vt 2006-2008

Vehicle Repair and Maintenance

Auto Mechanic Maintenance Plus, Phil Maxon Williamstown, Vt 1993-2006

Linnie Aubin

5225 Main Road Huntington, Vermont 05462 802-434-4737 H 802-233-9045 C

Direction

To utilize my skills and knowledge to their fullest in a creative, conscientious atmosphere.

Interests

Music, Gardening, birds, & flowers

Personal

Born November 10, 1963. Married, and have a teenage daughter.

Education

Attended Drawing/design course of study at North Country Community College while attending high School at Willsboro Central School.

Awarded Bachelor of Fine Arts degree May 1985, Rochester Institute of Technology, Rochester, New York. Skilled in the following areas: Graphic Design, Painting, Typography, Color Theory, Print Production and photography.

Home Study Activity Director Course, recognized by NAAP and NCCAP. Rowlett & Laker, Inc. Fort Wayne Indiana.

On-going continuing Education units received-Vermont Health Care Association.

Honors

New York State Capital High School Art show, representing the Lake Placid Olympics, 1980, Albany, New York

Mezzanine Gallery Exhibit, 1984, Rochester Institute of Technology, Rochester, New York.

Vice President of Art House, 1983-1984, Rochester Institute of Technology, Rochester, New York.

A Both Date

Student Honors Show of Fine and Applied Arts, 1982. Bevier Gallery, Rochester Institute of Technology, Rochester, New York.

Recipient of the VHCA "Activity Director of the Year" 1998.

Employment

4/1994-

Enrichment/ Activities Director, Birchwood Terrace Healthcare, Burlington, Vermont.

Enrichment/ Activity Advisory Board; Kindred Healthcare 2 year term.

4/1993-3/1994

Only Once Graphics, Burlington, Vermont. Art Director for National Screen Printing Operation, specializing in Museum prints.

7/1992

Sales Representative and Customer Service Representative for a major Screen Printing Operation. Inprints/Versatile Graphics. Ethan Allen Drive, South Burlington, Vermont.

Free Lance Graphic Design, Sign, and Banner painting

7/1987

Art Director for a major screen printing operation. Inprints/Versatile Graphics/Northern Sun, Ethan Allen Drive, South Burlington, Vermont. Freelance Design, hand painted fabric design.

10/1985-7/1987

Professional screen printer for a major Screen Printing Operation. Inprints/ Paul Kazza Associates. 1 Mill Street, Chace Mill East, Burlington, Vermont. Freelance graphic design, hand painted fabric design.

6/1985-8/1985

Arts/Craft Instructor and Youth Director, Town of Essex Youth Commission, Essex, New York.

6/1984-8/1984, 5/1983-7/1983, 6/1982-8/1982

Activities Aide/Painting instructor, Horace Nye Nursing Home, Elizabethtown, New York.



Rochester institute of Technology

Office of the Registrar

One Lomb Memorial Drive P. O. Box 9887 Rochester, New York 14623 Registration: 716-475-2821 Records: 716-475-2825

Dear Graduate:

This letter is to extend our congratulations to you on your graduation from Rochester Institute of Technology.

One symbol of your accomplishment is your diploma, and another important document is your official transcript. We have enclosed a complimentary copy of your transcript along with your diploma. Please carefully review this document, as it is the official certified record of your academic achievement. In the event that an error is found, report it to the Registrar's Office at your earliest convenience. You may request additional transcripts for a nominal fee.

We applaud your effort in completing all degree requirements, and wish you continued success in your future endeavors.

Sincerely,

Daniel P. Vilenski

Registrar

Rochester Institute of Cechnowy

by authority of the Board of Trustees and on the recommendation of the faculty hereby confers upon

Linnie Lee Sharrow

the degree of

Associate in Applied Science

upon satisfactory completion of the course of study in the

School of Art and Design

College of Fine and Applied Arts

In evidence whereof this diploma is awarded and attested by the seal of the Institute and the signatures authorized by the Trustees.

M. K. Kor

mark h. Huthin Chairman of the Board of Trustees

Rochester, New York, May 19, 1984



JANICE KAY HALL

161 Austin Dr. #38 Burlington, VT E-mail: jkhall915@yahoo.com

Telephone: (802)863-8469 Cell: (802)999-4924

EDUCATION

UNIVERSITY OF CONNECTICUT SCHOOL OF SOCIAL WORK, Storrs, Connecticut

- Masters of Social Work, August 1998
- Primary concentration in group work; Secondary concentration in case work
- Substantive area of studies in aging

RUSSELL SAGE COLLEGE, Troy, New York

- Bachelor of Arts, May 1969
- Primary concentration in biology and liberal arts.
- Who's Who in American Colleges and Universities, 1969

RELEVANT WORK EXPERIENCE

BIRCHWOOD TERRACE HEALTHCARE, Burlington, Vermont

Director of Social Services January 2003 - Present

- Managed two full time social workers and part time staff as needed
- Provided admissions/discharge planning for residents
- Assessed/documented/wrote plan of care as part of interdisciplinary team
- Supported residents and family regarding changes in lifestyle and health
- Provided psychosocial, behavioral and mood assessment of residents
- Offered support to residents and families at end of life
- Planed and provided in-services to staff regarding resident's rights
- Provided support to staff as needed
- Member of facility management staff for performance improvement
- Created psychosocial group for long term residents
- Planned and facilitated Alzheimer's caregiver group

HOSPICE INC. Serving Davis and Wapello Counties, Ottumwa, Iowa Bereavement Services Coordinator, July, 1999 – June, 2002

- Created a bereavement program serving Hospice families and residents of Wapello and Davis Counties
- Provided individual grief counseling to Hospice families and county residents
- Created and facilitated grief support groups quarterly for bereaved in community
- Created and facilitated grief and loss groups in middle school
- Planned and facilitated social support groups
- Planned community workshop on grief in the workplace
- Directed volunteers to help where appropriate to serve bereavement program
- Created memorial services for Hospice families and deceased in the county
- Spoke at many community events to educate on Hospice and grief process
- Provided education for Hospice Volunteers on bereavement
- Participated in Hospice weekly planning team to plan and establish management goals and implementation of suggestions
- Directed Hospice Bereavement Committee
- Member of Hospice Education and Quality Assurance Committees

MANSFIELD WELLNESS CENTER, Mansfield, Connecticut

Staff Intern, January 1998- July 1998

- Created and facilitated educational and support groups for elderly at the Senior Center,
 Wellness Center and local assisted living facility
- Groups included:
 - o Low vision group
 - Urinary health group
 - Alternative health informational series
 - Reiki group
 - Reminiscence group
 - o "Aging Outrageously" a Women's Support group
 - Pain relief group
- Caregiver's support group
- Provided support and case management for seniors referred to the Wellness Center
- Provided individual counseling for elderly regarding municipal social services
- Attended and completed Connecticut Department of Social Services training as Municipal Agent for the Elderly.

RIVEREAST DAY HOSPITAL & TREATMENT CENTER, Vernon, Connecticut Staff Intern, September 1996 – June 199

- Facilitation and co-facilitation of adult outpatient intensive group therapy for the chronically mentally ill
- Facilitation and co-facilitation of intensive adult outpatient substance abuse and dual-diagnosis groups
- Provided individual psychotherapy for adult outpatient clients
- Participated in bi-weekly patient treatment planning meetings
- Maintained a client case load, advocating for clients and provided community referrals for other services

MANSFIELD CENTER FOR NURSING AND REHABILITATION, Mansfield, Connecticut Volunteer in Social Services doing intake assessment 1995

OTHER EMPLOYMENT EXPERIENCE

Attorney David C. Rappe: Secretary, part time 1991-1995. Town of Coventry, Connecticut: Registrar of Voters 1987-1996.

MEMBERSHIPS AND CERTIFICATIONS

- Vermont Coalition on Aging
- · Vermont Association of Social Workers
- Licensed Master of Social Work, State of Iowa
- Studies in Aging Certification, University of Connecticut, August 1998
- Municipal Agent for the Elderly, Dept. of Social Services, CT 1998
- National Association of Social Workers
- Iowa Association of Social Workers, Member
- La Leche League: Leader including District Advisor 1976 1995
- Girl Scouts of America: Leader 1982-1992
- Coventry Board of Health: 1973 1978

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Junice Kay Noren Hall

having satisfied the requirements for the Begree of

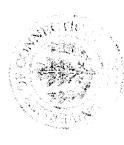
Master of Gorial Work

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The Gruduate Orhanl

In recognition we present the seal of the University and the signatures hus been admitted to that degree with all the related honors, privileges, and obligations. as authorized by the Coard of Trustees.

Given at Stares, in the State of Connecticut, on the Thirty-First day of August, Kineteen Rundred Ninety-Eight.



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STATE OF CONNECTICUT

Board of Governors for Higher Education

PAGE 01 OF 01

UNIVERSITY OF CONNECTICUT SCHOOL OF SOCIAL WORK

DATE PRINTED: 09-02-98

1800 ASYLUM AVENUE WEST HARTFORD, CT 06117-2698

STUDENT NAME

HALL, JANICEKAY NOREN

STUDENT NUMBER:

048-40-2776

CURRENT MAJOR

SOCIAL WORK



Carolyn Butler Campus Registrar

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1	FALL	1996	SCHOOL OF SOCIAL WORK	i i					f. I	
1	BASC	370	- 19 <u>20年 1月 1月 1月 1</u> 1 1 1 1 1 1 1 1 1 1 1 1 1 1	,						
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TRANSCRIPT KEY AND AUTHENTICITY GUIDE APPEAR ON BACK

Allen Beier

16 East Randall Street Baltimore, MD 21230 609-972-6313

Professional Summary

Registered Dietitian

- Highly skilled career professional with more than 7 years practical experience in Acute Care, Long-Term Care, and Out-Patient Counseling.
- Utilization of various data entry systems, such as Meditech, Electronic Clinical Works, C-Board, Siemen Soarian, and Point Click Care.
- Understand of various diet modifications, as well as alternate feeding methods, such as, enteral feeding and parental nutrition.
- · Able to educate on various diet methodologies.

Credentials

Commission on Dietetic Registration (#1004395) NPI (#1083914030) Maryland Dietitian License (#DX4018)

Education

Slippery Rock University 08/2002 to 06/2004
Slippery Rock, PA

Drexel University

Bachelors in Dietetics

Philadelphia, PA

Inspira Healthcare Dietetic Internship

08/2008 to 06/2009

Vineland, NJ

Experience

Mercy Medical Center (Metz Culinary Management)

240 Bed Acute Care Hospital

Baltimore, MD

- Initial and follow up assessments documented through electronic medical record (meditech)
- Working collaboratively with a multi-disciplinary health team, including physicians, nurses, and other dietitians.
- Management of TPN: Macronutrient calculations and adjustment of electrolytes
- Consulted for enteral nutrition recommendations
- Educating patients and families on various diets and food/medication interactions

Burlington Health and Rehab 120 Bed Sub-Acute/Long Term Care

Burlington, VT

- Initial and follow up assessments documented through Point Click Care.
- Input of MDS data into Point Click Care.
- · Development and implementation of care plans.
- Documentation on weight changes, wounds, and dialysis.
- Attending interdisciplinary care-plan meetings in conjunction with family and/or residents to identify concerns and resolutions.

Atlanticare Medical Center

02/2012 to 03/2015

Atlanticare Center for Surgical Weight Loss and Wellness

Egg Harbor Township, NJ

- Perform pre-surgical nutritional evaluations of bariatric surgical candidates.
- Worked with a broad treatment team consisting of surgeons, a therapist, medical assistants, and insurance coordinator.
- Identify pre-surgical patients maladaptive behaviors to formulate a plan for improvement.
- Counseled non-bariatric patients on non-surgical weight loss.
- Documented progress within E-Clinical Works (Electronic Medical Record).

Innova Nursing and Rehab

08/2011 to 02/2012

130 Bed Sub-Acute/Long Term Care Facility

Hammonton, NJ

- Initial and follow up assessments documented with facility forms and documented in resident/patients chart.
- Development and implementation of care plans.
- Interviewed residents/patients for food preferences and intake
- Documenting on weight changes, wounds, tube feeding, and dialysis.

Inspira Healthcare

10/2009 to 08/2011

Vineland, NJ

- Assessing patients nutritional needs, diet restrictions, etc.
- Development and implementation of dietary care plans
- Provided nutritional counseling.
- Developed measurable short and long-term nutritional goals and evaluated to desired outcomes.
- Ensured the accurate calculation of nutritional needs based upon individual therapeutic need.

Cape Regional Medical Center

06/2009 to 08/2011

Cardio-Pulmonary Rehab

Cape May Court House, NJ

- Assessing nutritional needs for patients with cardiac or respiratory disease.
- Providing education centered on cardiac or respiratory disease.
- Participated in the Congestive Heart Failure action committee.



Registered Dietitian Nutritionist*



Registered Dietitian*

Commission on Dietetic Registration

the credentialing agency for the east. Academy of Nutrition right- and Dietetics

CDR certifies that

Allen G Beier
has successfully completed
requirements for dietetic registration.

Signature Registration I.D. Number: 1004395

Registration Payment Period: 09/01/2016 - 08/31/2017

Registered Dietitlan Nutritionist" (RDN") Registered Dietitian" (RD")

PhD, RDN, LD Chair, Commission on Dietetic Registration The Vermont Secretary of State, Office of Professional Regulation considers the information contained on this website to be a secure, primary source for license verification. The Office certifies this information is current as of the date and time noted below.



For conduct decisions concluded after the year 2000, a scanned copy of the disciplinary action may be viewed online by clicking here (http://www.sec.state.vt.us/professional-regulation/professional-conduct.aspx). If you require further information, please contact the docket clerk (mailto:liz.amaral@sec.state.vt.us). If no discipline is listed below, we have no disciplinary records on file.

Cases indicating "Charges Filed" or "Pending Hearing" are allegations only and must be proved at a hearing held by the licensing authority to be considered unprofessional conduct.

Lookup Detail View

Name and Address

Name	City/Town	State	Zip Code	Country
Allen Beier	Burlington	VT	05401	United States

Licensee Information

License	License Type	Original Issue Date	Current Effective Date	Expiration Date	Status
074.0111548	Dietitian	05/08/2015	04/10/2017	05/31/2018	ACTIVE

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Required Tables

When completing the tables please note that you need only fill-in the **shaded fields**. Fields with diagonal lines indicating **N/A** do not requiry an entry. The CON Application Form tables, when completed electronically, are set up to calculate totals as well as pre-populate fields in other tables for you. If you have any questions please contact Division staff. Also, please contact Division staff prior to determining if a given table may not be applicable for your project.

Applicants are encouraged to submit an electronic version of a completed application via attachment to email. Please send electronic versions as attachments to email addressed to: Donna.Jerry@state.vt.us

<u>Table</u>	<u>Description</u>
1	Project Costs
2	Debt Financing Arrangement: Sources & Uses of Funds
3A	Income Statement: Without Project
3B	Income Statement: Project Only
3C	Income Statement: With Project (no 'fill-in' required)
4A	Balance Sheet - Unrestricted Funds: Without Project
4B	Balance Sheet - Unrestricted Funds: Project Only
4C	Balance Sheet - Unrestricted Funds: With Project (no 'fill-in' required)
5A	Statement of Cash Flows: Without Project
5B	Statement of Cash Flows: Project Only
5C	Statement of Cash Flows: With Project (no 'fill-in' required)
6A	Revenue Source Projections: Without Project
6B	Revenue Source Projections: Project Only
6C	Revenue Source Projections: With Project (no 'fill-in' required)
7	Utilization Projections: Totals
8	Utilization Projections: Project Specific
9	Staffing Projections: Totals

TABLE 1
PROJECT COSTS

	ruction Costs		
	New Construction	\$	H
	Renovation		-
3.	Site Work		-
4.	Fixed Equipment		- 1 T
	Design/Bidding Contingency		
6.	Construction Contingency		-
7.	Construction Manager Fee		• • • • • • • • • • • • • • • • • • •
8.	Other (please specify)		<u>-</u>
	Subtotal		-
Relate	d Project Costs		
1.	Major Moveable Equipment	\$	÷ -
	Furnishings, Fixtures & Other Equip.		300,000
3.	Architectural/Engineering Fees		-
	Land Acquisition		100,000
5.	Purchase of Buildings		2,938,785
	Administrative Expenses & Permits		75,000
7.	Debt Financing Expenses (see below)	- anginamin	113,421
	Debt Service Reserve Fund		-
9.	Working Capital		-
10.	Other (please specify)		_
	Subtotal	\$	3,527,206
otal E	Project Costs	\$	3,527,206

Debt Fi	nancing Expenses	
1.	Capital Interest	\$ <u>-</u>
2.	Bond Discount or Placement Fee	
3.	Misc. Financing Fees & Exp. (issuance costs)	113,421
4.	Other	
	Subtotal	\$ 113,421
_ess In	terest Earnings on Funds	
1.	Debt Service Reserve Funds	\$ -
2.	Capitalized Interest Account	
3.	Construction Fund	
4.	Other	
	Subtotal	\$ -
Γotal D	ebt Financing Expenses	\$ 113,421
	feeds to line 7 above	

TABLE 2

DEBT FINANCING ARRANGEMENT, SOURCES & USES OF FUNDS

Sources of Funds 1. Financing Instrument a. Interest Rate b. Loan Period c. Amount Financed 2. Equity Contribution 3. Other Sources a. Working Capital b. Fundraising c. Grants d. Other	7.2% Jan 2018 To	o: Dec 202	3	2,671,028 856,178 - - -
Total Required Funds			\$	3,527,206

Uses o	f Funds		
Project C	osts (feeds from Table 1)		
	New Construction	Φ.	
1		\$	-
	Renovation		-
3.	Site Work		-
4.	Fixed Equipment		-
5.	Design/Bidding Contingency		-
6.	Construction Contingency		· -
7.	Construction Manager Fee		-
8.	Major Moveable Equipment		-
9.	Furnishings, Fixtures & Other Equip.		300,000
10.	Architectural/Engineering Fees		-
11.	Land Acquisition		100,000
12.	Purchase of Buildings		2,938,785
13.	Administrative Expenses & Permits		75,000
14.	Debt Financing Expenses		113,421
15.	Debt Service Reserve Fund		-
16.	Working Capital		-
	Other (please specify)		_
Total Use	es of Funds	\$	3,527,206

Total sources should equal total uses of funds.

NOTE: When completing this table make entries in the shaded fields only.

Birchwood Operations, LLC and Birchwood Prop, LLC

TABLE 3A INCOME STATEMENT WITHOUT PROJECT

	Latest Actu	al Bu	ıdget 1	Proposed Year 1 2	Proposed Year 2 3	Proposed Year 3 4
Revenues						
Inpatient Care Revenue	\$ -	\$	- \$		\$ -	\$ 5 1 2 4 4
Outpatient Care Revenue		-	•		•	
Chronic/Rehab Revenue		-		•		· 1
SNF/ECF Patient Care Revenue		-	1. H. 3.			
Swing Beds Patient Care Revenue		+	-	*	<u>-</u>	<u> </u>
Gross Patient Care Revenue	\$ -	\$	- \$	-	\$ -	\$ -
Disproportionate Share Payments	·\$ -	\$	· \$, -	\$ -	\$
Free Care & Bad Debt	\$ \$		•	<u>-</u> .		
Deductions from Revenue		<u>.</u>	<u>.</u>		<u> </u>	<u> </u>
Net Patient Care Revenue	\$ -	\$	- \$	-	\$ -	\$ -
Other Operating Revenue						
Total Operating Revenue	\$ -	\$	- \$	-	\$ -	\$ -
Operating Expense						
Salaries (Non-MD)	\$ -	\$	- \$	-	S -	\$ -
Frings Benefits (Non-MD)		<u>.</u>	<u>.</u>	2	· ·	80.2 mg/s
Physician Fees/Salaries/Contracts/Frin	g	- 1	-	-	. D	
Health Care Provider Tax			e de la companya de			
Depreciation/Amortization						
Interest						
Other Operating Expense	i i			2		
Total Operating Expense	\$ -	\$	- \$	-	\$ -	\$
Net Operating Income (Loss)	\$ -	\$	- \$	-	\$ -	\$ -
Non-Operating Revenue						
Excess (Deficit) of Rev Over Exp	\$ -	\$	- \$	-	\$ -	\$ -

NOTE: When completing this table make entries in the shaded fields only.

Birchwood Operations, LLC and Birchwood Prop, LLC

TABLE 3B INCOME STATEMENT PROJECT ONLY

	Latest Actual	Budget 1	Proposed Year 1 2	Proposed Year 2 3	Proposed Year 3 4
Revenues					
Inpatient Care Revenue	NIA	\$ -	\$ -	\$ -	\$ -
Outpatient Care Revenue	NUA	2	• • • • • • • • • • • • • • • • • • •	-	•
Chronic/Rehab Revenue	NIA	1	al alatan 💂	<u>-</u> .	2000
SNF/ECF Patient Care Revenue	NIA	_	14 S		
Swing Beds Patient Care Revenue	Maria Ma	-		•	<u> </u>
Gross Patient Care Revenue		\$ -	\$ -	\$ -	\$ -
Disproportionate Share Payments	NA CONTRACTOR	\$ -	\$ -	\$ -	\$ 2
Free Care & Bad Debt	NIA	-	+ <u>4</u>		
Deductions from Revenue	NIA	-		_	<u>-</u>
Net Patient Care Revenue	NA	\$ -	\$ -	\$ -	\$ -
Other Operating Revenue	NA	gues (*	-
Total Operating Revenue	NA NA	\$ -	\$ -	\$ -	\$ -
Operating Expense					
Salaries (Non-MD)	NUA	\$ -	\$ 111112	\$ -	\$
Frings Benefits (Non-MD)	NHA	_	•		7
Physician Fees/Salaries/Contracts/Fring	g NVA			· ·	
Health Care Provider Tax	NUA	-	292.4747.54		
Depreciation/Amortization	NUA	se garage to t	in the second se	a.€	
Interest	NVA	5		•	-
Other Operating Expense			· · · · · · · · · · · · · · · · · · ·	- -	<u>-</u>
Total Operating Expense	<u> </u>	\$	\$ -	\$ -	\$ -
Net Operating Income (Loss)	NA MARININA	\$ -	\$ -	\$ -	\$ -
Non-Operating Revenue	<u>MANUAL</u>	a de la companya de l	**************************************	**************************************	•
Excess (Deficit) of Rev Over Exp		\$ -	\$ -	\$ -	\$ -

NOTE: This table requires no 'fill-in' as it is populated automatically from Tables 3A & 3B.

Birchwood Operations, LLC and Birchwood Prop, LLC

TABLE 3C INCOME STATEMENT WITH PROJECT

	Latest Actual 0	Budget 1	pposed ear 1	posed ear 2	oposed 'ear 3
Revenues					
Inpatient Care Revenue	#VALUE!	\$ -	\$ -	\$ -	\$ -
Outpatient Care Revenue	#VALUE!	-	-		-
Chronic/Rehab Revenue	#VALUE!	-	-	-	-
SNF/ECF Patient Care Revenue	#VALUE!	-	-	-	-
Swing Beds Patient Care Revenue	#VALUE!	-	_	-	
Gross Patient Care Revenue	#VALUE!	\$ -	\$ -	\$ -	\$ -
Disproportionate Share Payments	#VALUE!	\$ -	\$ -	\$ -	\$ -
Free Care & Bad Debt	#VALUE!	-	-	-	-
Deductions from Revenue	#VALUE!	-	 	 -	-
Net Patient Care Revenue	#VALUE!	\$ -	\$ -	\$ -	\$ -
Other Operating Revenue	#VALUE!	 _			
Total Operating Revenue	#VALUE!	\$ -	\$ _	\$ _	\$ -
Operating Expense					
Salaries (Non-MD)	#VALUE!	\$ -	\$ -	\$ -	\$ -
Frings Benefits (Non-MD)	#VALUE!	-	-		-
Physician Fees/Salaries/Contracts/Fring	#VALUE!	-	-	-	-
Health Care Provider Tax	#VALUE!	-	-	-	-
Depreciation/Amortization	#VALUE!	-	-	-	-
Interest	#VALUE!	-	-	-	-
Other Operating Expense	#VALUE!	<u>-</u>	 -	-	-
Total Operating Expense	#VALUE!	\$ -	\$ -	\$ -	\$
Net Operating Income (Loss)	#VALUE!	\$ -	\$ -	\$ -	\$ -
Non-Operating Revenue	#VALUE!	<u>-</u>	-	_	 _
Excess (Deficit) of Rev Over Exp	#VALUE!	\$ 	\$ _	\$ -	\$

TABLE 4A

BALANCE SHEET - UNRESTRICTED FUNDS WITHOUT PROJECT

ASSETS	Latest Actu	al	Budget 1	Propo Year 2		oposed (ear 2 3	Propos Year 4	
Current Assets Cash & Investments Patient Accounts Receivable, Gross Less: Allowance for Uncollectable Accts. Due from Third Parties Other Current Assets	\$ -	\$		š	.		\$	-
Total Current Assets	<u>\$</u> -	\$_	-	\$	- \$	<u>.</u>	\$	
Board Designated Assets Funded Depreciation Escrowed Bond Funds Other	\$	\$	-	. S	.	-	\$	-
Total Board Designated Assets	\$ -	\$. •	\$	- \$	-	\$	
Property, Plant & Equipment Land, Buildings & Improvements Fixed Equipment Major Moveable Equipment Construction in Progress Total Property, Plant & Equipment	\$ 15 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	\$		\$	- \$	-	\$	-
Less: Accumulated Depreciation Land, Buildings & Improvements Fixed Equipment Major Moveable Equipment Total Accumulated Depreciation	\$ -	\$	-	\$	- \$ - \$	- -	\$	-
Total Net Property, Plant & Equipment	\$ -	\$	-	\$	- \$	-	\$	-
Other Long-Term Assets	\$ -	\$	<u>-</u>	\$	- \$	<u>-</u>	\$	*
TOTAL ASSETS	<u>\$ -</u>	\$	-	\$	- \$	•	\$	
LIABILITIES AND FUND BALANCE								
Current Liabilities Accounts Payable Salaries, Wages & Payroll Taxes Payable Estimated Third-Party Settlements Other Current Liabilities Current Portion of Long-Term Debt Total Current Liabilities	\$ -	\$		\$	- \$		\$ 	-
Long-Term Debt Bonds & Mortgages Payable Capital Lease Obligations Other Long-Term Debt Total Long-Term Debt	\$ -	\$	- -	\$	- \$.	10 ± ± ± ± ± ± ± ± ± ± ± ± ± ± ± ± ± ± ±	\$	- - -
Total Other Non-Current Liabilities	\$ -		-	\$, , \$	<u>-</u>	\$	*///
Total Liabilities	\$ -	\$	-	\$	- \$	-	\$	-
Fund Balance	\$	\$		\$	÷ \$,	\$	7
TOTAL LIABILITIES & FUND BALANCE	\$ -	\$	-	\$	- \$	-	\$	

TABLE 4B

BALANCE SHEET - UNRESTRICTED FUNDS PROJECT ONLY

ASSETS	Latest Actual 0	Budget 1	Proposed Year 1 2	Proposed Year 2 3	Proposed Year 3 4
Current Assets Cash & Investments Patient Accounts Receivable, Gross Less: Allowance for Uncollectable Accts Due from Third Parties Other Current Assets	1	\$	\$	\$	
Total Current Assets		\$ -	\$ -	\$ -	\$
Board Designated Assets Funded Depreciation Escrowed Bond Funds Other	NIA NIA NIA	\$ -	. \$	\$	\$
Total Board Designated Assets		\$ -	\$ -	\$ -	\$
Property, Plant & Equipment Land, Buildings & Improvements Fixed Equipment Major Moveable Equipment Construction in Progress Total Property, Plant & Equipment	nia nia nia nia nia	\$ -	\$ -	\$	\$
Less: Accumulated Depreciation Land, Buildings & Improvements Fixed Equipment Major Moveable Equipment Total Accumulated Depreciation	NIK NIA NIA NIK	\$ -	\$ -	\$ -	\$ -
Total Net Property, Plant & Equipment		\$ -	\$ -	\$ -	\$ -
Other Long-Term Assets		\$	\$ -	\$ -	\$ -
TOTAL ASSETS		\$ -	\$ -	\$ -	\$ -
LIABILITIES AND FUND BALANCE					
Current Liabilities Accounts Payable Salaries, Wages & Payroll Taxes Payable Estimated Third-Party Settlements Other Current Liabilities Current Portion of Long-Term Debt Total Current Liabilities	NIA NIA NIA NIA NIA NIA	\$	\$ -	\$ -	\$ -
Long-Term Debt Bonds & Mortgages Payable Capital Lease Obligations Other Long-Term Debt Total Long-Term Debt	NIA NIA NIA	\$	\$ - \$ -	\$ - \$ -	\$ -
Total Other Non-Current Liabilities		\$	\$	\$ -	S -
Total Liabilities		\$ -	\$ -	\$ -	\$ -
Fund Balance		\$ <u>-</u>	\$.	\$	\$ -
TOTAL LIABILITIES & FUND BALANCE	<u> </u>	\$ -	\$ -	\$ -	\$ <u>-</u>

TABLE 4C

BALANCE SHEET - UNRESTRICTED FUNDS WITH PROJECT

ASSETS	Latest Actual 0	I	Budget 1		posed ear 1 2		pposed ear 2 3		oposed ear 3 4
Current Assets									
Cash & Investments	#VALUE!	\$	-	\$	-	\$	-	\$	-
Patient Accounts Receivable, Gross	#VALUE!		-		-		-		-
Less: Allowance for Uncollectable Accts.	#VALUE!		-		-		-		-
Due from Third Parties	#VALUE!		-		-		-		-
Other Current Assets	#VALUE!		-		-				-
Total Current Assets	#VALUE!	\$	-	\$	-	\$		\$	-
Board Designated Assets									
Funded Depreciation	#VALUE!	\$	-	\$	-	\$	-	\$	-
Escrowed Bond Funds	#VALUE!		-		-		_		-
Other	#VALUE!		_		-		-		
Total Board Designated Assets	#VALUE!	\$	_	\$	-	\$		\$	-
					•				
Property, Plant & Equipment	44.761.11-1	•		•		•		•	
Land, Buildings & Improvements	#VALUE!	\$	-	\$	-	\$	-	\$	-
Fixed Equipment	#VALUE!		-		-		•		-
Major Moveable Equipment	#VALUE!		-		-		-		-
Construction in Progress	#VALUE!	_		•		œ		\$	
Total Property, Plant & Equipment	#VALUE!	\$		\$		\$	-	Φ	
Less: Accumulated Depreciation									
Land, Buildings & Improvements	#VALUE!	\$	-	\$	•	\$	-	\$	-
Fixed Equipment	#VALUE!		-		-		-		-
Major Moveable Equipment	#VALUE!				-		_		_
Total Accumulated Depreciation	#VALUE!	\$	-	\$	-	\$	<u> </u>	\$	-
Total Net Property, Plant & Equipment	#VALUE!	\$	-	\$	-	\$	-	\$	-
Other Long-Term Assets	#VALUE!	\$		\$		\$		\$	
TOTAL ASSETS	#VALUE!	\$	-	\$	-	\$		\$	-
LIABILITIES AND FUND BALANCE									
Current Liabilities									
Accounts Payable	#VALUE!	\$	-	\$	-	\$	-	\$	-
Salaries, Wages & Payroll Taxes Payable	#VALUE!		-		-		-		-
Estimated Third-Party Settlements	#VALUE!		-		-		-		-
Other Current Liabilities	#VALUE!		-		-		-		-
Current Portion of Long-Term Debt	#VALUE!		_				-		
Total Current Liabilities	#VALUE!	\$		\$	-	\$	-	\$	
Long-Term Debt									
Bonds & Mortgages Payable	#VALUE!	\$	_	\$	_	\$	_	\$	_
Capital Lease Obligations	#VALUE!	Ψ	-	Ψ	-	Ψ		Ψ	-
Other Long-Term Debt	#VALUE!				_		_		_
Total Long-Term Debt	#VALUE!	\$		\$	-	\$		\$	
. our world form book	" TACOL!	Ψ	-	Ψ			·····	<u> </u>	
Total Other Non-Current Liabilities	#VALUE!	\$		\$	-	\$	-	\$	
Total Liabilities	#VALUE!	\$	-	\$	-	\$	-	\$	-
Fund Balance	#VALUE!	\$	_	\$	-	\$	-	\$	
TOTAL LIABILITIES & FUND BALANCE	#VALUE!	\$	-	\$	-	\$	-	\$	•

NOTE: When completing this table make entries in the shaded fields only.

Birchwood Operations, LLC and Birchwood Prop, LLC

TABLE 5A STATEMENT OF CASH FLOWS WITHOUT PROJECT

	Latest Actual 2016	Budget 2017			Proposed Year 1 2018	 Proposed Year 2 2019		Proposed Year 3 2020
Beginning Cash	.	\$	-	\$	-	\$ -	\$	-
Operations								
Excess revenues over expenses	-		-		-	-		-
Depreciation / Amortization	-		-		-	-		-
(Increase)/Decrease Patient A/R	+		-		-	-		-
(Increase)/Decrease Other Changes	-	 	-		-	 		
Subtotal Cash from Operations	<u> </u>	\$	-	\$		\$ -	\$	<u> </u>
Investing Activity								
Capital Spending								
Capital								
Capitalized Interest								
Change in accum depr less depreciation	-		-		-	-		-
(Increase) Decrease in capital assets	-				-	 <u>-</u>		-
Subtotal Capital Spending		\$ 	-	\$		\$ -	\$	-
(Increase) / Decrease								
Funded Depreciation			-		-	-		-
Other LT assets & escrowed bonds & other			-		-	 		
Subtotal (Increase) / Decrease	\$ -	\$		\$	-	\$ -	\$	
Subtotal Cash from Investing Activity	\$ -	\$	-	\$	-	\$ -	\$	<u>-</u>
Financing Activity								
Debt (increase) decrease								
Bonds & mortgages			-		-	÷		-
Repayment								
Capital lease & other long term debt		 	-		-	 -		-
Subtotal Cash from Financing Activity	\$ -	\$	-	\$	-	\$ -	\$	-
Other Changes (please describe)	(1999)							
Manual adjustment	F 1884 488							
Other								
Change in fund balance less net income Other			-		-	-		-
Subtotal Other Changes	\$ -	\$ 	-	\$	•	\$ -	\$	•
Net Incress (Decress) in Oak		 		•		 	_	
Net Increase (Decrease) in Cash	э -	\$	•	\$	-	\$ 	Þ	
Ending Cash	\$ -	\$ 	-	\$	•	\$ •	\$	•

TABLE 5B STATEMENT OF CASH FLOWS PROJECT ONLY

	Latest Actual 2016	Budget 2017	Propo Year 201	· 1	Ye	oosed ar 2 019	Proposed Year 3 2020
Beginning Cash	NYA	N/A	\$	-	\$	-	\$ -
Operations							
Excess revenues over expenses	NAME AND DESCRIPTION OF THE PARTY OF THE PAR	-		-		-	-
Depreciation / Amortization	NUN	-		-		-	-
(Increase)/Decrease Patient A/R	NVA	#VALUE!		-		-	-
(Increase)/Decrease Other Changes	NAME OF THE PROPERTY OF THE PR	#VALUE!				-	
Subtotal Cash from Operations	NY A	#VALUE!	\$	-	\$	•	\$ -
Investing Activity							
Capital Spending							
Capital	NEA						
Capitalized Interest	NVA						
Change in accum depr less depreciation	NAME AND DESCRIPTION OF THE PERSON OF THE PE	#VALUE!		-			-
(Increase) Decrease in capital assets	NA	#VALUE!		_		-	
Subtotal Capital Spending	NY B	#VALUE!	\$\$	-	\$		\$ -
(Increase) / Decrease							
Funded Depreciation	NA	#VALUE!		-		-	-
Other LT assets & escrowed bonds & other	NVA.	#VALUE!		-		-	_
Subtotal (Increase) / Decrease	****	#VALUE!	\$	-	\$	-	\$ -
Subtotal Cash from Investing Activity	***	#VALUE!	\$	<u>-</u>	\$	-	<u> </u>
Financing Activity							
Debt (increase) decrease							
Bonds & mortgages	NA PA	#VALUE!		-		-	-
Repayment	NVA						
Capital lease & other long term debt	NY IN	#VALUE!		-		-	
Subtotal Cash from Financing Activity	NA SANTALIA	#VALUE!	\$	•	\$	-	\$ -
Other Changes (please describe)							
Manual adjustment	NAVA.						
Other	NUA						
Change in fund balance less net income	NUA	#VALUE!		-		-	-
Other	NA NA						
Subtotal Other Changes		#VALUE!	\$	-	\$	-	\$ -
Net Increase (Decrease) in Cash		#VALUE!	\$	<u>-</u>	\$	-	\$ -
Ending Cash		#VALUE!	\$		\$	-	\$ -

NOTE: This table requires no 'fill-in' as it is populated automatically from Tables 5A & 5B.

Birchwood Operations, LLC and Birchwood Prop, LLC

TABLE 5C STATEMENT OF CASH FLOWS WITH PROJECT

-	Latest Actual 2016	Budget 2017	Propose Year 1 2018	d I	Proposed Year 2 2019	Proposed Year 3 2020
Beginning Cash	#VALUE!	#VALUE!	\$	- \$	-	\$ -
Operations						
Excess revenues over expenses	#VALUE!	-		-	-	-
Depreciation / Amortization	#VALUE!	-		-	-	-
(Increase)/Decrease Patient A/R	#VALUE!	#VALUE!		-	-	-
(Increase)/Decrease Other Changes	#VALUE!	#VALUE!		-	-	-
Subtotal Cash from Operations	#VALUE!	#VALUE!	\$	- \$	•	-
Investing Activity						
Capital Spending						
Capital	#VALUE!	-		-	_	_
Capitalized Interest	#VALUE!	_		-	-	-
Change in accum depr less depreciation	#VALUE!	#VALUE!		-	-	-
(Increase) Decrease in capital assets	#VALUE!	#VALUE!		-		-
Subtotal Capital Spending	#VALUE!	#VALUE!	\$	- \$_		\$ -
(Increase) / Decrease						
Funded Depreciation	#VALUE!	#VALUE!		-	-	-
Other LT assets & escrowed bonds & other	#VALUE!	#VALUE!		-	-	
Subtotal (Increase) / Decrease	#VALUE!	#VALUE!	\$	- \$		\$ -
Subtotal Cash from Investing Activity	#VALUE!	#VALUE!	\$	- \$	-	\$ -
Financing Activity						
Debt (increase) decrease						
Bonds & mortgages	#VALUE!	#VALUE!		-	-	-
Repayment	#VALUE!	_		-	-	-
Capital lease & other long term debt	#VALUE!	#VALUE!		-	-	-
Subtotal Cash from Financing Activity	#VALUE!	#VALUE!	\$	- \$	=	\$ -
Other Changes (please describe)						
Manual adjustment	#VALUE!	-		-	-	-
Other	#VALUE!	-		-	-	-
Change in fund balance less net income	#VALUE!	#VALUE!		-	-	-
Other _	#VALUE!	-		-	_	-
Subtotal Other Changes	#VALUE!	#VALUE!	\$	- \$	-	\$ -
Net Increase (Decrease) in Cash	#VALUE!	#VALUE!	\$	- \$	-	\$ -

TABLE 6A
REVENUE SOURCE PROJECTIONS
WITHOUT PROJECT

								Proposed			Proposed			Proposed	
	La	itest Actual	% of		Budget	% of		Year 1	% of		Year 2	% of		Year 3	% of
		2016	Total		2017	Total		2018	Total		2019	Total		2020	Total
Gross Inpatient Revenue	2008/83/02			11/2/8			9320			616			(3)(1)		
Medicare	\$	3,222,856	16.7%	\$	3,287,313	16.7%	5	2,556,824	14.2%	\$	2,591,084	14.2%	\$	2,625,344	14.2%
Medicaid		13,662,464	70.9%	\$	13,935,713	70.9%		13,344,963	74.3%		13,523,778	74.3%		13,702,593	74.3%
Commercial		1,316,657	6.8%	\$	1,342,990	6.8%		1,204,155	6.7%		1,220,290	6.7%		1,236,425	6.7%
Self Pay		1,141,650	5.9%	\$	1,164,483	5.9%		993,698	5.5%		1,007,013	5.5%		1,020,328	5.5%
Free Care / Bad Debt		(64,825)	-0.3%	\$	(66,122)	-0.3%		(141,221)	-0.8%		(143,980)	-0.8%		(146,791)	-0.8%
Other	<u></u>	19,278,802	0.0%	/\$ \$		0.0%	\$	17,958,420	0.0%	\$	18,198,186	0.0%	\$	18,437,900	0.0%
Gross Outpatient Reveni		15,210,002			19,004,070	100.076	Ψ	17,930,420	100.076	Ψ	10, 190, 100	100.076	Ψ	10,437,300	100.070
Medicare	ne W		#DIV/0!			#DIV/0!			#DIV/0!			#DIV/0!			#D!V/0!
Medicaid	•	7	#DIV/0!												#DIV/0!
Commercial			#DIV/0!			#DIV/0!			#DIV/0!			#DIV/0! #DIV/0!			#DIV/0!
Self Pay			#DIV/0!			#DIV/0!			#DIV/0!						
Free Care / Bad Debt		•				#DIV/0!			#DIV/0!			#DIV/0!		A.	#DIV/0!
Other			#DIV/0!			#DIV/0!			#DIV/0!			#DIV/0!			#DIV/0!
Other	\$	<u> </u>	#DIV/0!	\$	<u>.</u>	#DIV/0!	\$	<u>-</u>	#DIV/0!	\$	<u>-</u>	#DIV/0!	\$	- -	#DIV/0!
Gross Other Revenue			#51470			#BIVIO:	<u> </u>		#5/4/0:	_		#5/1/0.	_		
Medicare	8	328,442	79.2%	\$	335.011	79.2%	\$	341,711	79.2%		348 545	79.2%	\$	355,516	79.2%
Medicaid		320,442			333,011			341,711		9 8	340,340		S	330,310	
Commercial		80.095	0.0%	\$	04.000	0.0%	\$	20.000	0.0%	753//	04.000	0.0%	S	00.000	0.0%
			19.3%	•	81,697	19.3%	\$	83,332	19.3%	\$	84,998	19.3%		86,698	19.3%
Self Pay		5,904	1.4%	S	6,022	1.4%	\$	6,143	1.4%	36/	6,265	1.4%	\$	6,391	1.4%
Free Care / Bad Debt Other			0.0%	S		0.0%	\$	•	0.0%	\$		0.0%	\$	-	0.0%
Otner	<u> </u>	414,441	0.0% 100.0%	_ \$ \$	422,730	0.0%	\$\$ \$	431,185	100.0%	\$ \$	439,809	0.0% 100.0%	\$ \$	448,605	0.0%
Gross Patient Revenue		,									,				
Medicare	\$	3,551,298	18.0%	\$	3,622,324	18.0%	\$	2,898,535	15.8%	\$	2,939,629	15.8%	\$	2,980,860	15.8%
Medicaid	Ψ	13,662,464	69.4%	Ψ	13,935,713	69.4%	Ψ	13,344,963	72.6%	Ψ	13,523,778	72.6%	Ψ	13,702,593	72.6%
Commercial		1,396,752	7.1%		1,424,687	7.1%		1,287,487	7.0%		1,305,289	7.0%		1,323,123	7.0%
Self Pay		1,147,554	5.8%		1,424,667	5.8%		999,841	5.4%		1,013,279	5.4%		1,026,719	5.4%
Free Care / Bad Debt		(64,825)	-0.3%					,				-0.8%		(146,791)	-0.8%
Other		(04,023)	0.0%		(66,122)	-0.3%		(141,221)	-0.8%		(143,980)	0.0%		(140,791)	0.0%
Oulei	\$	19,693,243	100.0%	\$	20,087,108	0.0% 100.0%	\$	18,389,605	0.0% 100.0%	\$	18,637,995	100.0%	\$	18,886,505	100.0%
Deductions from Revenu	e	<u> </u>						<u> </u>							-
Medicare	s	(540,395)	-7.9%	s	(551,203)	-7.9%	\$	(1,111,257)	-25.2%	S	(1,150,359)	-26.2%	\$	(1,190,928)	-27.4%
Medicaid		6,858,088	100.3%	\$	6,995,250	100.3%		5,263,154	119.4%		5,280,333	120.4%		5,294,279	121.6%
Commercial		487,951	7.1%	\$	497,710	7.1%		256,831	5.8%		254,020	5.8%		250,830	5.8%
Self Pay		30,662	0.4%	\$	31,275	0.4%			0.0%		_	0.0%			0.0%
Free Care / Bad Debt		\overline{z}	0.0%	8		0.0%			0.0%			0.0%		_	0.0%
Other			0.0%	s	<u>.</u>	0.0%			0.0%			0.0%		•	0.0%
	\$	6,836,306	100.0%	\$	6,973,032	100.0%	\$	4,408,728	100.0%	\$	4,383,994	100.0%	\$	4,354,181	100.0%
let Patient Revenue															
Medicare	\$	4,091,693	31.8%	\$	4,173,527	31.8%	\$	4,009,792	28.7%	\$	4,089,988	28.7%	\$	4,171,788	28.7%
Medicaid		6,804,376	52.9%		6,940,464	52.9%		8,081,809	57.8%		8,243,445	57.8%		8,408,314	57.9%
Commercial		908,801	7.1%		926,977	7.1%		1,030,656	7.4%		1,051,268	7.4%		1,072,293	7.4%
Self Pay		1,116,892	8.7%		1,139,230	8.7%		999,841	7.2%		1,013,279	7.1%		1,026,719	7.1%
Free Care / Bad Debt		(64,825)	-0.5%		(66,122)	-0.5%		(141,221)	-1.0%		(143,980)	-1.0%		(146,791)	-1.0%
Other		•	0.0%		-	0.0%		-	0.0%		-	0.0%		-	0.0%
DSP*		•	0.0%			0.0%		<u> </u>	0.0%			0.0%		+	0.0%
	\$	12,856,937	100.0%	\$	13,114,076	100.0%	\$	13,980,877	100.0%	\$	14,254,001	100.0%	\$	14,532,324	100.0%

^{*} Disproportionate share payments

TABLE 6B
REVENUE SOURCE PROJECTIONS
PROJECT ONLY

						Proposed			Proposed			Proposed	
	Latest Actual	% of	Budget	% of		Year 1	% of		Year 2	% of		Year 3	% of
	2016	Total	2017	Total		2018	Total		2019	Total		2020	Total
Gross Inpatient Revenue													
Medicare	NUN		\$ -	#DIV/0!	\$	3,353,059	16.7%	\$	3,420,121	16.7%	\$	3,488,523	16.7%
Medicaid	****** ******************************		-	#DIV/0!	\$	14,214,428	70.9%	\$	14,498,716	70.9%	\$	14,788,690	70.9%
Commercial	MUN		-	#DIV/0!	\$	1,369,850	6.8%	\$	1,397,247	6.8%	\$	1,425,192	6.8%
Self Pay	*************************************		-	#DIV/0!	\$	1,187,773	5.9%	\$	1,211,528	5.9%	\$	1,235,759	5.9%
Free Care / Bad Debt	MALE .		-	#DIV/0!	\$	(67,444)	-0.3%	\$	(68,793)	-0.3%	\$	(70,169)	-0.3%
Other	WALLEY TO STATE OF THE STATE OF		<u>+</u>	#DIV/0!	\$	•	0.0%	\$		0.0%	\$		0.0%
			\$ -	#DIV/0!	\$	20,057,666	100.0%	\$	20,458,819	100.0%	\$	20,867,995	100.0%
Gross Outpatient Revenu													
Medicare			œ.	#DIV/01			#DIV/0!	·		#DIV/0!	æ		#DIV/0!
Medicaid	NUA		•	#DIV/0!			#DIV/0!			#DIV/0!			#DIV/0!
Commercial	NUA			#DIV/0!			#DIV/0!		_	#DIV/0!			#DIV/0!
Self Pay	NSLEX.			#DIV/0!			#DIV/0!		2	#DIV/0!			#DIV/0!
Free Care / Bad Debt	NUA		_	#DIV/0!			#DIV/0!		4	#DIV/0!			#DIV/0!
Other	NUN		_	#DIV/0!			#DIV/0!			#DIV/0!			#DIV/0!
	NIA .		\$ -	#DIV/0!	\$	-	#DIV/0!	\$	-	#DIV/0!	\$	-	#DIV/0!
Gross Other Revenue					19560			Willia			0/1025		
Medicare	NIA		\$ -	#DIV/0!	\$	341,711	79.2%	\$	348,545	79.2%	S	355,516	79.2%
Medicaid	NOA			#DIV/0!	\$		0.0%	\$		0.0%	\$		0.0%
Commercial	NiA			#DIV/0!	\$	83,331	19.3%	\$	84,997	19.3%	8	86,697	19.3%
Self Pay	NUA			#DIV/0!	\$	6,143	1.4%	\$	6,265	1.4%	3	6,391	1.4%
Free Care / Bad Debt Other	NIA			#DIV/0!	\$ \$	•	0.0%	\$	•	0.0%	3		0.0%
Other	NIA NIA		\$ -	#DIV/0!	_ \$ \$	431,184	100.0%		439,808	100.0%	_% ? \$	448,604	0.0%
	···-												
Gross Patient Revenue													
Medicare	SHOP		\$ -	#DIV/0!	\$	3,694,770	18.0%	\$	3,768,666	18.0%	\$	3,844,039	18.0%
Medicaid			-	#DIV/0!		14,214,428	69.4%		14,498,716	69.4%		14,788,690	69.4%
Commercial	****** ******************************		-	#DIV/0!		1,453,181	7.1%		1,482,244	7.1%		1,511,889	7.1%
Self Pay	NACK COLUMN		-	#DIV/0!		1,193,915	5.8%		1,217,793	5.8%		1,242,149	5.8%
Free Care / Bad Debt	NAME AND DESCRIPTION OF THE PERSON OF THE PE		-	#DIV/0!		(67,444)	-0.3%		(68,793)	-0.3%		(70,169)	-0.3%
Other	MACA MACA			#DIV/0!	_		0.0%	_		0.0%			0.0%
			\$ -	#DIV/0!	\$	20,488,850	100.0%	\$	20,898,627	100.0%	\$	21,316,600	100.0%
Deductions from Revenue)												
Medicare	NAME AND DESCRIPTION OF THE PROPERTY OF THE PR		\$	#DIV/0!	\$	(562,227)	-7.9%	\$	(573,471)	-7.9%	\$	(584,941)	-7.9%
Medicaid	NO STATE OF THE ST		-	#DIV/0!	\$	7,135,155	100.3%	\$	7,277,858	100.3%	\$	7,423,415	100.3%
Commercial	NHA.		+	#DIV/0!	\$	507,664	7.1%	\$	517,818	7.1%	\$	528,174	7.1%
Self Pay	*************************************			#DIV/0!	\$	31,901	0.4%	\$	32,539	0.4%	\$	33,190	0.4%
Free Care / Bad Debt	NYA (_	#DIV/0!	\$		0.0%	\$	*	0.0%	\$		0.0%
Other			•	#DIV/0!	\$		0.0%	\$	· /	0.0%	\$		0.0%
			\$ -	#DIV/0!	\$	7,112,493	100.0%	\$	7,254,743	100.0%	\$	7,399,837	100.0%
Net Patient Revenue													
Medicare			\$ -	#DIV/0!	\$	4,256,997	31.8%	\$	4,342,137	31.8%	\$	4,428,980	31.8%
Medicaid	NHA		· ·	#DIV/0!	Ψ	7,079,273	52.9%	Ψ	7,220,858	52.9%	~	7,365,275	52.9%
Commercial	NIA		- -	#DIV/0!		945,517	7.1%		964,427	7.1%		983,715	7.1%
Self Pay	NIA		- -	#DIV/0!		1,162,014	8.7%		1,185,255	8.7%		1,208,960	8.7%
Free Care / Bad Debt	NUA		-	#DIV/0!		(67,444)	-0.5%		(68,793)	-0.5%		(70,169)	-0.5%
Other	NHA		_	#DIV/0!			0.0%		-	0.0%		-	0.0%
DSP*					111111			"			1111111		
DOI			//////////////////////////////////////			//////////////////////////////////////			//////////////////////////////////////				

^{*} Disproportionate share payments

^{11/20/2017}

TABLE 6C REVENUE SOURCE PROJECTIONS WITH PROJECT

,	L	atest Actual	% of		Budget	% of		Proposed Year 1	% of	Proposed Year 2	% of	Proposed Year 3	% o
		2016	Total		2017	Total		2018	Total	2019	Total	2020	Tota
Gross Inpatient Revenue													
Medicare	\$	3,222,856	16.7%	\$	3,287,313	16.7%	\$	5,909,883	15.5%	\$ 6,011,204	15.6%	\$ 6,113,867	15.6%
Medicaid		13,662,464	70.9%		13,935,713	70.9%		27,559,391	72.5%	28,022,495	72.5%	28,491,284	72.59
Commercial		1,316,657	6.8%		1,342,990	6.8%		2,574,005	6.8%	2,617,537	6.8%	2,661,617	6.8%
Self Pay		1,141,650	5.9%		1,164,483	5.9%		2,181,471	5.7%	2,218,542	5.7%	2,256,087	5.7%
Free Care / Bad Debt		(64,825)	-0.3%		(66,122)	-0.3%		(208,665)	-0.5%	(212,773)	-0.6%	(216,960)	-0.69
Other		-	0.0%			0.0%		-	0.0%	-	0.0%	-	0.0%
	\$	19,278,802	100.0%	\$	19,664,378	100.0%	\$	38,016,085	100.0%	\$ 38,657,005	100.0%	\$ 39,305,895	100.0
Gross Outpatient Revenue	e												
Medicare	\$	-	#DIV/0!	\$	-	#DIV/0!	\$	-	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV
Medicaid		-	#DIV/0!		-	#DIV/0!		-	#DIV/0!	-	#DIV/0!	-	#DIV
Commercial		-	#DIV/0!		-	#DIV/0!		-	#DIV/0!	-	#DIV/0!		#DIV
Self Pay		-	#DIV/0!		-	#DIV/0!		-	#DIV/0!	-	#DIV/0!	-	#DIV/
Free Care / Bad Debt		-	#DIV/0!		-	#DIV/0!		-	#DIV/0!	-	#DIV/0!	-	#DIV/
Other		-	#DIV/0!		-	#DIV/0!			#DIV/0!	 -	#DIV/0!	 -	#DIV
	\$	-	#DIV/0!	\$	-	#DIV/0!	\$	-	#DIV/0!	\$ -	#DIV/0!	\$ -	#DIV/
Gross Other Revenue								. =	· ·				
Medicare	\$	328,442	79.2%	\$	335,011	79.2%	\$	683,422	79.2%	\$ 697,091	79.2%	\$ 711,032	79.2
Medicaid		-	0.0%		-	0.0%		-	0.0%	-	0.0%	-	0.09
Commercial		80,095	19.3%		81,697	19.3%		166,663	19.3%	169,996	19.3%	173,396	19.3
Self Pay		5,904	1.4%		6,022	1.4%		12,285	1.4%	12,531	1.4%	12,781	1.49
Free Care / Bad Debt		-	0.0%		-	0.0%		-	0.0%	-	0.0%	-	0.09
Other		<u>.</u> -	0.0%		-	0.0%		-	0.0%	 -	0.0%	 	0.09
	\$	414,441	100.0%	\$	422,730	100.0%	\$	862,370	100.0%	\$ 879,617	100.0%	\$ 897,210	100.0
Gross Patient Revenue													
Medicare	\$	3,551,298	18.0%	\$	3,622,324	18.0%	\$	6,593,305	17.0%	\$ 6,708,295	17.0%	\$ 6,824,899	17.0
Medicaid		13,662,464	69.4%		13,935,713	69.4%		27,559,391	70.9%	28,022,495	70.9%	28,491,284	70.9
Commercial		1,396,752	7.1%		1,424,687	7.1%		2,740,668	7.0%	2,787,533	7.1%	2,835,013	7.19
Self Pay		1,147,554	5.8%		1,170,505	5.8%		2,193,756	5.6%	2,231,072	5.6%	2,268,868	5.69
Free Care / Bad Debt		(64,825)	-0.3%		(66,122)	-0.3%		(208,665)	-0.5%	(212,773)	-0.5%	(216,960)	-0.59
Other		_	0.0%		_	0.0%		-	0.0%		0.0%	 	0.09
	\$	19,693,243	100.0%	\$	20,087,108	100.0%	\$	38,878,455	100.0%	\$ 39,536,622	100.0%	\$ 40,203,105	100.0
Deductions from Revenue	•				****						211		
Medicare	\$	(540,395)	-7.9%	\$	(551,203)	-7.9%	\$	(1,673,484)	-14.5%	\$ (1,723,831)	-14.8%	\$ (1,775,869)	-15.1
Medicaid		6,858,088	100.3%		6,995,250	100.3%		12,398,309	107.6%	12,558,191	107.9%	12,717,694	108.2
Commercial		487,951	7.1%		497,710	7.1%		764,495	6.6%	771,838	6.6%	779,004	6.69
Self Pay		30,662	0.4%		31,275	0.4%		31,901	0.3%	32,539	0.3%	33,190	0.39
Free Care / Bad Debt		-	0.0%		-	0.0%		-	0.0%	-	0.0%	-	0.09
Other			0.0%		-	0.0%		_	0.0%	-	0.0%	-	0.09
	\$	6,836,306	100.0%	\$	6,973,032	100.0%	\$	11,521,221	100.0%	\$ 11,638,737	100.0%	\$ 11,754,019	100.0
let Patient Revenue		····						. =					
Medicare	\$	4,091,693	31.8%	\$	4,173,527	31.8%	\$	8,266,789	30.2%	\$ 8,432,126	30.2%	\$ 8,600,768	30.2
Medicaid		6,804,376	52.9%		6,940,464	52.9%		15,161,082	55.4%	15,464,303	55.4%	15,773,589	55.4
Commercial		908,801	7.1%		926,977	7.1%		1,976,172	7.2%	2,015,695	7.2%	2,056,009	7.29
Self Pay		1,116,892	8.7%		1,139,230	8.7%		2,161,855	7.9%	2,198,534	7.9%	2,235,679	7.99
Free Care / Bad Debt		(64,825)	-0.5%		(66,122)	-0.5%		(208,665)	-0.8%	(212,773)	-0.8%	(216,960)	-0.8
Other		-	0.0%		-	0.0%		•	0.0%	-	0.0%	-	0.09
DSP*		_	0.0%		-	0.0%		-	0.0%		0.0%	 	0.09
	_	12,856,937	100.0%	•	13,114,076	100.0%	•	27,357,234	100.0%	 27,897,885	100.0%	\$ 28,449,086	100.0

^{*} Disproportionate share payments

TABLE 7 UTILIZATION PROJECTIONS TOTALS

A: WITHOUT PROJECT	Latest Actual 2016	Budget 2017	Proposed Year 1 2018	Proposed Year 2 2019	Proposed Year 3 2020
Inpatient Utilization					
Staffed Beds	144	144			
Admissions	407	407			
Patient Days	48,452	48,452			
Average Length of Stay	117.18	117.18			
Outpatient Utilization	***************************************		30000000000000000000000000000000000000		AND THE PROPERTY OF THE PROPER
All Outpatient Visits					
OR Procedures					
Observation Units					
Physician Office Visits					
Ancillary					
All OR Procedures					
Emergency Room Visits					
Adjusted Statistics					
Adjusted Admissions					
Adjusted Patient Days					

B: PROJECT ONLY			Proposed	Proposed	Proposed
	Latest Actual	Budget	Year 1	Year 2	Year 3
	2016	2017	2018	2019	2020
Inpatient Utilization					
Staffed Beds	7/////////////////////////////////////		144	144	144
Admissions	AND		407	407	407
Patient Days			48,505	48,505	48,505
Average Length of Stay	THE STATE OF THE S		117.18	117.18	117.18
Outpatient Utilization		29674/H4/H264847H4/H278H68948H4	HAMARA LES PERSONAL PROCESSA AND MANAGEMENT DE SENSONAL PROCESSAS	02/12/02/1/18///6/KB///6/KB///6/KB//////////////////	809E/14/14/14/1888F88114/148F271
All Outpatient Visits		4	•	_	
OR Procedures	William Assessment				2
Observation Units	WINDOWS OF THE STATE OF THE STA				
Physician Office Visits					
Ancillary	Nia		594K.61/64/164/164/164/168C34/188C4/18	ATTO HEART AND HIS HIS HOUSE OF THE HEART SERVICE	CDM///Michel
All OR Procedures	NAVA (III)			_	<u></u>
Emergency Room Visits					
Adjusted Statistics				- -	-
Adjusted Admissions					
Adjusted Patient Days					
riajaciou i allont Days					45545110111011639863116411545546711

C: WITH PROJECT			Proposed	Proposed	Proposed
	Latest Actual 2016	Budget 2017	Year 1 2018	Year 2 2019	Year 3 2020
Inpatient Utilization					
Staffed Beds	144	144	144	144	144
Admissions	407	407	407	407	407
Patient Days	48,452	48,452	48,505	48,505	48,505
Average Length of Stay	117.18	117,18	117.18	117.18	117.18
Outpatient Utilization					iiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiii
All Outpatient Visits	-	-	-	-	-
OR Procedures	-	-	-	-	-
Observation Units	-	_	-	-	-
Physician Office Visits	-	-	-	-	-
Ancillary					
All OR Procedures	-	-	-	_	-
Emergency Room Visits	-	-	- ,	-	-
Adjusted Statistics					
Adjusted Admissions	-	10.00			
Adjusted Patient Days	_				

NOTE: When completing this table make entries in the shaded fields only.

Birchwood Operations, LLC and Birchwood Prop, LLC

TABLE 8
UTILIZATION PROJECTIONS
PROJECT SPECIFIC

A: WITHOUT PROJECT			Proposed	Proposed	Proposed
You may wish to enter your own categories below:	Latest Actual	Budget 1	Year 1	Year 2	Year 3
Acute	<u>indissidadis listadis sertire sun i</u>		<u></u>	J	-
Acute Care Admissions Acute Patient Days Acute Staffed Beds					
Imaging	·	240210110111011101110111101111111111111	400940 AUUUS US ATTII HUUHUU MUUS AUS AUS AUS AUS AUS AUS AUS AUS AUS		
Radiology - Diagnostic Procedures Nuclear Medicine Procedures Cat Scan Procedures Magnetic Resonance Imaging					
Other	Until och kontroller i Station (1881 och station)	tienestreketenenistische Miller	fische is sittle is eine Mottantier Obethe in the	Medikalkalia Belli Melle Melia Berit Ella Ma	Hazziellerherheithethebethethethellaste :
Laboratory Tests				#	
Division staff can assist in determini support your proposal.	ng the amount of de	etail required to			
	44. FEB. 14.				

B: PROJECT ONLY	Latest Actual 0	Budget 1	Proposed Year 1 2	Proposed Year 2 3	Proposed Year 3 4
Acute					
Acute Care Admissions Acute Patient Days Acute Staffed Beds	NIA NIA NIA				
lmaging	***************************************	menten sancamanna macaratian manasan		2000 Control of the 2000 Control of 2000 Control of Con	
Radiology - Diagnostic Procedures Nuclear Medicine Procedures Cat Scan Procedures Magnetic Resonance Imaging	N/A N/A N/A N/A				
Other			The state of the s		
Laboratory Tests	NIA NIA NIA NIA NIA NIA				

C: WITH PROJECT	Latest Actual 0	Budget 1	Proposed Year 1 2	Proposed Year 2 3	Proposed Year 3 4
Acute	<u> </u>		-		
Acute Care Admissions	-	_	-		-
Acute Patient Days	_	-	_	-	-
Acute Staffed Beds	-	-	-	-	-
Imaging					
Radiology - Diagnostic Procedures	-	-	-	-	-
Nuclear Medicine Procedures	-	-	-	-	-
Cat Scan Procedures	-	-	-	-	-
Magnetic Resonance Imaging	-	-	-	-	-
Other					
Laboratory Tests	-	-	-	-	· -
	-	-	-	-	-
	-	-	-	-	-
	-	-	-	-	-
	-	-	-	-	-
11/20/2017	-	-	-	-	-

TABLE 9 STAFFING PROJECTIONS TOTALS

Latest Actual	Budget	Proposed Year 1	Proposed Year 2	Proposed Year 3 2020
<u> </u>	2017	2010	2019	2020
14.9	14.9			
85.1	85,1			
0.0	0.0	Sec. 1		E.
10.4	10.4		2.80	
34.8	34.8			
145.2	145.2	0.0	0.0	0.0
0.3	0.3			
37.1				
	2016 14.9 85.1 0.0 10.4 34.8 145.2	2016 2017 14.9 14.9 85.1 85.1 0.0 0.0 10.4 10.4 34.8 34.8 145.2 145.2 0.3 0.3	Latest Actual Budget 2017 Year 1 2018 14.9 14.9 85.1 85.1 85.1 0.0 10.4 10.4 34.8 145.2 145.2 0.0	Latest Actual Budget 2017 Year 1 2018 Year 2 2019 14.9 14.9 85.1 85.1 0.0 0.0 0.0 0.0 10.4 10.4 34.8 34.8 145.2 145.2 0.0 0.0 0.3 0.3 0.3 0.3

		Proposed	Proposed	Proposed
Latest Actual	Budget	Year 1	Year 2	Year 3
2016	2017	2018	2019	2020
		· · · · · · · · ·		
	0.0	14.9	14.9	14.9
NIA	0.0	85.1	85.1	85.1
NIA	0.0	0.0	0.0	0.0
NUA	0.0	10.4	10.4	10.4
NIA	0.0	34.8	34.8	34.8
N. A.	0.0	145.2	145.2	145.2
NVA	0.0	0.3	0.3	0.3
NA	0.0	37.1	37.1	37.1
	2016 N/A N/A N/A	2016 2017 NIA 0.0 NIA 0.0 NIA 0.0 NIA 0.0 NIA 0.0 NIA 0.0 NIA 0.0	Latest Actual 2016 Budget 2017 Year 1 2018 NIA 0.0 85.1 NIA 0.0 0.0 NIA 0.0 10.4 NIA 0.0 34.8 NIA 0.0 145.2 0.0 145.2	Latest Actual 2016 Budget 2017 Year 1 2018 Year 2 2019 NIA 0.0 85.1 85.1 NIA 0.0 0.0 0.0 NIA 0.0 10.4 10.4 10.4 NIA 0.0 34.8 34.8 34.8 145.2 0.0 145.2 145.2

C: WITH PROJECT			Proposed	Proposed	Proposed
	Latest Actual 2016	Budget 2017	Year 1 2018	Year 2 2019	Year 3 2020
Non-MD FTEs					
Total General Services	#VALUE!	14.9	14.9	14.9	14.9
Total Inpatient Routine Services	#VALUE!	85.1	85.1	85.1	85.1
Total Outpatient Routine Services	#VALUE!	0.0	0.0	0.0	0.0
Total Ancillary Services	#VALUE!	10.4	10.4	10.4	10.4
Total Other Services	#VALUE!	34.8	34.8	34.8	34.8
Total Non-MD FTEs	#VALUE!	145.2	145.2	145.2	145.2
Physician Services	#VALUE!	0.3	0.3	0.3	0.3
Direct Service Nurse FTEs	#VALUE!	37.1	37.1	37.1	37.1

ATTACHMENT 12



DEPARTMENT OF DISABILITIES, AGING AND INDEPENDENT LIVING

Division of Licensing and Protection
HC 2 South, 280 State Drive
Waterbury VT 05671-2060
http://www.dail.vermont.gov
Survey and Certification Voice/TTY (802) 241-0480
Survey and Certification Fax (802) 241-0343
Survey and Certification Reporting Line (888) 700-5330
To Report Adult Abuse: (800) 564-1612

April 27, 2017

Ms. Alecia Dimario, Administrator Kindred Transitional Care & Rehab Birchwood Terrace 43 Starr Farm Rd Burlington, VT 05408-1321

Provider ID #: 475003

Dear Ms. Dimario:

The Division of Licensing and Protection completed a survey at your facility on **April 19, 2017**. The purpose of the survey was to determine if your facility was in compliance with Federal participation requirements for nursing homes participating in the Medicare/Medicaid programs. This survey found that your facility was in substantial compliance with the participation requirements. Congratulations to you and your staff.

Sincerely,

Pamela M. Cota, RN Licensing Chief

amleMCotaPN

Enclosure



DEPARTMENT OF HEALTH AND HUMAN SERVICES CENTERS FOR MEDICARE & MEDICAID SERVICES

PRINTED: 04/27/2017 FORM APPROVED OMB NO. 0938-0391

	OF DEFICIENCIES F CORRECTION	(X1) PRDVIDER/SUPPLIER/CLIA IDENTIFICATION NUMBER:	1		ONSTRUCTION		(X3) DATE SU COMPLE	
		475003	B. WING				04/19/	2017
	PROVIDER OR SUPPLIER D TRANSITIONAL CA	RE & REHAB BIRCHWOOD TE	R	43 ST	ET ADDRESS, CITY, STATE, ARR FARM RD LINGTON, VT 05408	ZIP CODE		
(X4) ID PREFIX TAG	(EACH DEFICIENC)	ATEMENT OF DEFICIENCIES Y MUST BE PRECEDED BY FULL SC IDENTIFYING INFORMATION)	ID PREFI; TAG	x	PROVIDER'S PLAN C (EACH CORRECTIVE A CROSS-REFERENCED TO DEFICIE)	CTION SHOULD THE APPROPE	BE CO	(X5) DMPLETION DATE
F 000	INITIAL COMMEN	TS	F 0	00				
	conducted an annu	ensing and Protection al recertification survey There were no regulatory alt.						
							1 -	
j				· · · · · · · · · · · · · · · · · · ·				
					·			
								,
LABORATOR	(DIRECTOR'S OR DROWN	DER/SUPPLIER REPRESENTATIVE'S SI	CNATUCE		TITLE			DATE

Any deficiency statement ending with an asterisk (*) denotes a deficiency which the institution may be excused from correcting providing it is determined that other safeguards provide sufficient protection to the patients. (See instructions.) Except for nursing homes, the findings stated above are disclosable 90 days following the date of survey whether or not a plan of correction is provided. For nursing homes, the above findings and plans of correction are disclosable 14 days following the date these documents are made available to the facility. If deficiencies are cited, an approved plan of correction is requisite to continued program participation.



DEPARTMENT OF DISABILITIES, AGING AND INDEPENDENT LIVING

Division of Licensing and Protection

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To Report Adult Abuse: (800) 564-1612

May 11, 2017

Alecia Dimario, Administrator Kindred Transitional Care & Rehab Birchwood Ter 43 Starr Farm Rd Burlington, VT 05408-1321

Provider #: 475003

Dear Ms. Dimario:

The Division of Licensing and Protection conducted an onsite complaint investigation on **May 10, 2017**. The purpose of the investigation was to determine if your facility was in compliance with Federal participation requirements of the Medicare/Medicaid Program. The investigation was completed on **May 10, 2017** and there were no regulatory violations related to the complaint allegations.

Sincerely,

Pamela M. Cota, RN

mlaMCotaRN

Licensing Chief

Enclosure



DEPARTMENT OF HEALTH AND HUMAN SERVICES CENTERS FOR MEDICARE & MEDICAID SERVICES

PRINTED: 05/11/2017 FORM APPROVED OMB NO. 0938-0391

	OF DEFICIENCIES OF CORRECTION	(X1) PRDVIDER/SUPPLIER/CLIA IDENTIFICATION NUMBER:	(X2) MUL A. BUILD		ONSTRUCTION	(X3) D/	ATE SURVEY DMPLETED
			A. DOILD		bit a familia		С
		475003	B. WING			0:	5/10/2017
NAME OF F	PROVIDER OR SUPPLIER			STRE	ET ADDRESS, CITY, STATE, ZIP CODE		
KINDBEI	TRANSITIONAL CA	RE & REHAB BIRCHWOOD TER		43 ST	ARR FARM RD		
KINDKE	J INANSHIONAL CA	RE & REMAB BIRCHWOOD TER		BUR	LINGTON, VT 05408		
(X4) ID PREFIX TAG	(EACH DEFICIENC)	ATEMENT OF DEFICIENCIES Y MUST BE PRECEDED BY FULL .SC IDENTIFYING INFORMATION)	ID PREFI TAG	×	PROVIDER'S PLAN OF CORREC (EACH CORRECTIVE ACTION SHO CROSS-REFERENCED TO THE APPR DEFICIENCY)	ULD BE	(X5) COMPLETION DATE
F 000	INITIAL COMMEN	тѕ	FO	00			
·	entity self-report ar completed by the D Protection on 5/10/	onsite investigation of one and one complaint was Division of Licensing and 17. No regulatory violations at the tention of the allegations in either the complaint.					
LABORATOR	Y DIRECTOR'S OR PROVIDE	DER/SUPPLIER REPRESENTATIVE'S SIG	NATUPE		T:TLE		(X6) DATE

Any deficiency statement ending with an asterisk (*) denotes a deficiency which the institution may be excused from correcting providing it is determined that other safeguards provide sufficient protection to the patients. (See instructions.) Except for nursing homes, the findings stated above are disclosable 90 days following the date of survey whether or not a plan of correction is provided. For nursing homes, the above findings and plans of correction are disclosable 14 days following the date these documents are made available to the facility. If deficiencies are cited, an approved plan of correction is requisite to continued program participation.



DEPARTMENT OF DISABILITIES, AGING AND INDEPENDENT LIVING

Division of Licensing and Protection

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To Report Adult Abuse: (800) 564-1612

May 30, 2017

Alecia Dimario, Administrator Kindred Transitional Care & Rehab Birchwood Terrace 43 Starr Farm Rd Burlington, VT 05408-1321

Provider #: 475003

Dear Ms. Dimario:

The Division of Licensing and Protection conducted an onsite complaint investigation on **May 23, 2017**. The purpose of the investigation was to determine if your facility was in compliance with Federal participation requirements of the Medicare/Medicaid Program. The investigation was completed on **May 23, 2017** and there were no regulatory violations related to the complaint allegations.

Sincerely,

Pamela M. Cota, RN

Licensing Chief

Enclosure



DEPARTMENT OF HEALTH AND HUMAN SERVICES CENTERS FOR MEDICARE & MEDICAID SERVICES

PRINTED: 05/30/2017 FORM APPROVED OMB NO. 0938-0391

	OF DEFICIENCIES F CORRECTION	(X1) PROVIDER/SUPPLIER/CLIA IDENTIFICATION NUMBER:			ONSTRUCTION	(X3)	DATE SURVEY COMPLETED
		475003	B. WING	•			C 05/23/2017
	PROVIDER OR SUPPLIER TRANSITIONAL CA	RE & REHAB BIRCHWOOD TER		43 S	EET ADDRESS, CITY, STATE, ZIP CODE TARR FARM RD RLINGTON, VT 05408	!	0012012011
(X4) ID PREFIX TAG	(EACH DEFICIENC)	ATEMENT OF DEFICIENCIES Y MUST BE PRECEDED BY FULL SC IDENTIFYING INFORMATION)	ID PREFIX TAG	(PROVIDER'S PLAN OF CORRECT (EACH CORRECTIVE ACTION SHOU CROSS-REFERENCED TO THE APPRO DEFICIENCY)	LD BE	(X5) COMPLETION DATE
F 000	INITIAL COMMENT	TS	F0	00			
	was conducted by the Protection on 5/23/	on-site complaint investigation the Division of Licensing and 2017. There were no s identified at this time.		A REPUBLICATION OF THE PERSON			
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ADOUATOR	A DIBECTOR'S OR BROWN	SERIGITED REPRESENTATIVES SICI	MATURE		TITI F		(X6) DATE

Any deficiency statement ending with an asterisk (*) denotes a deficiency which the institution may be excused from correcting providing it is determined that other safeguards provide sufficient protection to the patients. (See instructions.) Except for nursing homes, the findings stated above are disclosable 90 days following the date of survey whether or not a plan of correction is provided. For nursing homes, the above findings and plans of correction are disclosable 14 days following the date these documents are made available to the facility. If deficiencies are cited, an approved plan of correction is requisite to continued program participation.



DEPARTMENT OF DISABILITIES, AGING AND INDEPENDENT LIVING

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Survey and Certification Reporting Line (888) 700-5330

To Report Adult Abuse: (800) 564-1612

June 7, 2017

Ms. Alecia Dimario, Administrator Kindred Transitional Care & Rehab Birchwood Ter 43 Starr Farm Rd Burlington, VT 05408-1321

Provider ID #: 475003

Dear Ms. Dimario:

The Department of Public Safety completed a Life Safety Code Survey at your facility on **June 2**, **2017**. This survey found your facility to be in Substantial Compliance with all Fire Safety and ANSI standards.

Enclosed is the Deficiency Summary Sheet, Form CMS-2567, which requires your signature in accordance with instructions noted on the form. Please return the form to this office no later than **June 17, 2017**.

If you have any questions regarding this report, please do not hesitate to contact me.

Sincerely,

Pamela M. Cota, RN Licensing Chief

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Enclosure



DEPARTMENT OF HEALTH AND HUMAN SERVICES CENTERS FOR MEDICARE & MEDICAID SERVICES

PRINTED: 06/07/2017 FORM APPROVED OMB NO. 0938-0391

	OF DEFICIENCIES OF CORRECTION	(X1) PROVIDER/SUPF IDENTIFICATION		l	TIPLE CONSTRUING 01 - MAIN B		(X:	B) DATE SURVEY COMPLETED
		47500	13	B, WING_				06/02/2017
NAME OF F	PROVIDER OR SUPPLIER				STREET ADDR	RESS, CITY, STATE, Z	IP CODE	
KINDRE	TRANSITIONAL CA	RE & REHAB BIRC	CHWOOD TER		43 STARR FA			
		THE GIVEN DINC			BURLINGTO	ON, VT 05408		
(X4) ID PREFIX TAG	(EACH DEFICIENCY	TEMENT OF DEFICIEN MUST BE PRECEDED SC IDENTIFYING INFOR	BY FULL	ID PREFIX TAG	(EAC	ROVIDER'S PLAN OF CH CORRECTIVE ACT S-REFERENCED TO T DEFICIENC	TION SHOULD BE THE APPROPRIAT	
K 000	INITIAL COMMENT	rs		K 00	00			:
	An unannounced of inspection was come Safety on 6/2/17. The substantial compliants Code requirements	npleted by the Divi The facility was founce with applicable	ision of Fire und to be in	;				
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						,	. ,	

Any deficiency statement ending with an asterisk (*) denotes a deficiency which the institution may be excused from correcting providing it is determined that other safeguards provide sufficient protection to the patients. (See instructions.) Except for nursing homes, the findings stated above are disclosable 90 days following the date of survey whether or not a plan of correction is provided. For nursing homes, the above findings and plans of correction are disclosable 14 days following the date these documents are made available to the facility. If deficiencies are cited, an approved plan of correction is requisite to continued program participation.

LABORATORY DIRECTOR'S OR PROVIDER/SUPPLIER REPRESENTATIVE'S SIGNATURE

TITLE

(X6) DATE



DEPARTMENT OF DISABILITIES, AGING AND INDEPENDENT LIVING

Division of Licensing and Protection
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Waterbury, VT 05671-2060
http://www.dail.vermont.gov
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Survey and Certification Fax (802) 241-0343
Survey and Certification Reporting Line: (888) 700-5330
To Report Adult Abuse: (800) 564-1612

September 13, 2017

Alecia Dimario, Administrator Kindred Transitional Care & Rehab Birchwood Terrace 43 Starr Farm Rd Burlington, VT 05408-1321

Provider #: 475003

Dear Ms. Dimario:

The Division of Licensing and Protection conducted an onsite complaint investigation on **September 11, 2017**. The purpose of the investigation was to determine if your facility was in compliance with Federal participation requirements of the Medicare/Medicaid Program. The investigation was completed on **September 11, 2017** and there were no regulatory violations related to the complaint allegations.

Sincerely,

Pamela M. Cota, RN Licensing Chief

Enclosure



DEPARTMENT OF HEALTH AND HUMAN SERVICES CENTERS FOR MEDICARE & MEDICAID SERVICES

PRINTED: 09/13/2017 FORM APPROVED OMB NO: 0938-0391

CENTE	<u>RS FOR MEDICARE</u>	& MEDICAID SERVICES					OMB N	<u>O. 0938-0391</u>
	OF DEFICIENCIES OF CORRECTION	(X1) PROVIDER/SUPPLIER/CLIA IDENTIFICATION NUMBER:	1		ONSTRUCTION		(X3) D	ATE SURVEY OMPLETED
		475003	B. WING					C
NAME OF I	PROVIDER OR SUPPLIER	473003	J. V.III.	CIDE	ET ADDDECC OF	TY, STATE, ZIP CO		9/11/2017
NAMEOF	FROVIDER OR SUPPLIER		ŀ			IY, STATE, ZIP CO	DE.	
KINDREI	D TRANSITIONAL CA	RE & REHAB BIRCHWOOD TER	!		ARR FARM RD LINGTON, VT	05408		
(X4) ID PREFIX TAG	(EACH DEFICIENC)	TEMENT OF DEFICIENCIES / MUST BE PRECEDED BY FULL SC IDENTIFYING INFORMATION)	ID PREFIX TAG	X	(EACH CORE	R'S PLAN OF CORF RECTIVE ACTION S RENCED TO THE A DEFICIENCY)	HOULD BE	(X5) COMPLETION DATE
F 000	INITIAL COMMEN	rs	F 0	00				
	was conducted by t	n-site complaint investigation the Division of Licensing and 17. There were no regulatory of the review.						
•								
							*	

Any deficiency statement ending with an asterisk (*) denotes a deficiency which the institution may be excused from correcting providing it is determined that other safeguards provide sufficient protection to the patients. (See instructions.) Except for nursing homes, the findings stated above are disclosable 90 days following the date of survey whether or not a plan of correction is provided. For nursing homes, the above findings and plans of correction are disclosable 14 days following the date these documents are made available to the facility. If deficiencies are cited, an approved plan of correction is requisite to continued program participation.

LABORATORY DIRECTOR'S OR PROVIDER/SUPPLIER REPRESENTATIVE'S SIGNATURE

TITLE

(X6) DATE

D

RIMENT OF DISABILITIES, AGING AND INDEPENDENT LIVING

Division of Licensing and Protection
HC 2 South, 280 State Drive
Waterbury, VT 05671-2060
http://www.dail.vermont.gov

Survey and Certification Voice/TTY (802) 241-0480 Survey and Certification Fax (802) 241-0343 Su sy and Certification Reporting Line: (888) 700-5330

To Report Adult Abuse: (800) 564-1612

November 13, 2017

Alecia Dimario, Administrator Kindred Transitional Care & Rehab Birchv od Terrace 43 Starr Farm Rd Burlington, VT 05408-1321

Prov 3r#: 475003

Dear Ms. Dimario:

The Division of Licensing and Protection c **October 31, 2017**. The purpose of the inv compliance with Federal participation requinvestigation was completed on **Novembe** related to the complaint allegations.

ducted an onsite complaint investigation on tigation was to determine if your facility was in ments of the Medicare/Medicaid Program. The , 2017 and there were no regulatory violations

Sincerely,

Pamela M. Cota, RN Licensing Chief

Famila M. Cota PN

Enclosure



DEPARTMENT OF HEALTH AND HUMAN SERVICES

FORM APPROVED CENTERS FOR MEDICARE & MEDICAID SERVICES OMB NO. 0938-0391 STATEMENT OF DEFICIENCIES (X1) PROVIDER/SUPPLIER/CLIA (X3) DATE SURVEY (X2) MULTIPLE CONSTRUCTION AND PLAN OF CORRECTION **IDENTIFICATION NUMBER:** CDMPLETED A. BUILDING 475003 B. WING 11/01/2017 NAME DF PROVIDER OR SUPPLIER STREET ADDRESS, CITY, STATE, ZIP CODE 43 STARR FARM RD KINDRED TRANSITIONAL CARE & REHAB BIRCHWOOD TE **BURLINGTON, VT 05408** SUMMARY STATEMENT OF DEFICIENCIES PROVIDER'S PLAN OF CORRECTION (X4) ID (EACH DEFICIENCY MUST BE PRECEDED BY FULL PREFIX PREFIX (EACH CORRECTIVE ACTION SHOULD BE REGULATORY OR LSC IDENTIFYING INFORMATION) CROSS-REFERENCED TO THE APPROPRIATE TAG TAG DEFICIENCY) F 000 INITIAL COMMENTS F 000

An unannounced on-site investigation of 3 complaints was conducted by the Division of Licensing and Protection from 10/31 - 11/1/17. There were no regulatory findings as a result of

this investigation.

LABORATORY DIRECTOR'S OR PROVIDER/SUPPLIER REPRESENTATIVE'S SI

TURE TITLE

Any deficiency statement ending with an asterisk (*) denotes a deficiency v other safeguards provide sufficient protection to the patients. (See instruct following the date of survey whether or not a plan of correction is provided. days following the date these documents are made available to the facility program participation.

h the institution may be excused from correcting providing it is determined that .) Except for nursing homes, the findings stated above are disclosable 90 days r nursing homes, the above findings and plans of correction are disclosable 14 leficiencies are cited, an approved plan of correction is requisite to continued

(X6) DATE

PRINTED: 11/13/2017

C

(X5) COMPLETION

DATE

ATTACHMENT 13

BG-4000 – Monthly Summary -Detail and Payroll Trend combined: 559

Category: FY 2017 - TCU

559 - Kindred - Birchwood Terrace

Salect "Actual" or "Budget": Select Year:	Actual 2014	Jan 2014	Feb 2014	Mar 2014	Apr 2014	May 2014	Jun 2014	Jul 2014	Aug 2014	Sep 2014	Oct 2014	Nov 2014	Dec 2014	FY 2014 Actual
CENSUS														
Commercial Insurance Patient Days Medicare Advantage Patient Days Medicare Patient Days Total M2		72 91 623 786	82 57 574 713	88 27 600 715	106 51 741 898	57 73 631 761	52 40 533 625	30 53 648	. 33 59 577 669	16 65 533 614	(13) 66 866 719	27 22 612 661	76 543 619	626 604 7,198 8,428
Private Patient Days Medicald Patient Days VA Patient Days Hospice Patient Days Medicald Managed Patient Days Medicald Managed Patient Days		201 3,248 62 63	137 2,871 56 37	209 2,997 60 60 58	151 2,995 60 58	145 3,179 98 65 -	396 2,952 71 42	3,121 8,121 14 4 4 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	263 3,181 42 -	296 3,083 45	277 3,171 66	(24) 3,377 118 30	273 3,213 123 39	2,582 37,388 843 434
Total Paid Census		4,360	3,814	4,039	4,162	4,249	4,086	4,109	4,155	4,038	4,234	4,162	4,267	49,675
ROUTINE REVENUE COMMERCIAL INS MEDICARE ADVANTAGE MEDICARE PART A TOTAL M2		32,473 39,834 297,649 369,956	25,323 24,294 276,578 326,195	37,950 7,276 299,873 345,099		26,946 27,852 315,012 369,810	23,567 16,128 267,470 307,165	12,469 27,587 273,157 313,213	14,478 24,562 287,857 326,898	3,626 22,640 263,495 289,761	(5,497) 28,856 339,124 362,483	11,200 11,651 303,733 326,584	31,519 (1,755) 265,480 295,243	258,228 252,574 3,561,681 4,072,483
PRIVATE MEDICAID		75,821 626,118	37,087 550,589	89,063 569,853	55,337 581,894	49,747 621,694	141,541 574,737	91,270 616,907	98,245 633,046	101,780 613,495	97,650 623,028	(10,770) 663,831	112,020	938,791 7,308,161
VA HOSPICE MGD M'CAID		14,993 12,233	13,542 7,185	15,479 11,262	14,509 11,437 -	27,783 12,817	17,954 8,282	9,628 8,211	11,859	10,474	18,461 198	32,520 5,947	30,681 7,731	217,881 85,305
M'CAID O-O-S CONTRACT SERVICES-NEURO					, ,			, ,						
TOTAL ROUTINE REVENUE		1,099,121	934,596	1,030,756	1,103,253	1,081,852	1,049,679	1,039,228	1,070,048	1,015,509	1,101,820	1,018,113	1,078,646	12,622,620
ACOMMERCAL INSURANCE MEDICARE ADJVANTAGE MEDICARE PART A MEDICARE PART B PRIVATE		12,047 (0) 27,447 (2,742)	20,644 0 0 18,725 616	6,279 (0) 0 25,302 1,009	11,111 - (0) 23,938 678	(1,255) (0) (23,013 641	2,653 (0) 32,879 3.410	5,763 0 0 32,927 2,883	8,084 2,472 0 25,225	3,056 (0) 21,019	(983) (0) (23,603 2.594	(204) (0) 24,818	13,742 0 0 34,914 2,343	80,936 2,473 0 313,809 11,737
MEDICAID VA		(O) O	o (j	(O)	00	0 ,	00		o <u>(</u>)	0	(e) (e)	000	00	00
HOSPICE MGD M'CAID M'CAID O-O-S		, , ,			, , ,	0,.	,	1 1 7	1) (
FAL ANCILLARY REVENUE MEDICAID IGT		36,752	39,984	32,589	35,727	22,399	38,942	41,573	35,881	24,279	25,214	24,611	50,998	408,950
MANAGED MEDICAID IGT TOTAL IGT REVENUE	ļ	, ,	 , .		. ,	.	.		, .
TOTAL PATIENT REVENUE		1,135,872	974,581	1,063,346	1,138,979	1,104,251	1,088,621	1,080,801	1,105,929	1,039,788	1,127,034	1,042,723	1,129,644	13,031,570
NON PATIENT REVENUE TOTAL NET REVENUE		57 1,135,929	73 974,654	72 1,063,418	68 1,139,048	82 1,104,333	81 1,088,702	1,080,903	85 1,106,014	69 1,039,856	49 1,127,083	62 1, 042,786	597 1,130,241	1,396 13,032,966
Bad Debt % of Revenue		2.9%	0.8%	4.7%	1.1%	1.2%	-0.8%	2.5%	1.5%	0.8%	1.0%	1.1%	1.2%	1.5%
OPERATING EXPENSES NURSHOLD NURSHO N		346,678 117,017 117,017 27,756 27,756 22,202 22,202 22,202 36,026 14,499 14,499	305,654 122,779 122,779 23,636 23,636 23,636 14,665 32,739 12,247 14,089	321 926 - 111 02 111,002 118,772 27,389 27,389 22,290 29,994 19,325 13,907	342,004 133,311 138,331 25,709 25,709 22,148 22,3046 27,062 13,096 13,996	340,949 - 1 - 116,251 - 26,814 - 26,814 - 15,833 - 24,150 - 24,150 - 15,643 - 13,953 - 13,953 - 15,262	319,913 - 1 111,383 14,926 24,926 24,274 22,274 18,974 16,974 16,083 17,077	334,235 	345,586 - 110,067 15,775 24,777 27,774 27,149 27,149 27,149 27,149 27,149 27,149 27,149 27,149 27,149	337 035 	386,386 110,288 27,839 30,332 31,647 16,731 22,667 16,797 16,797 16,797 16,688	388.460 - 106.639 106.639 20,286 20,407 22,847 22,847 22,445 14,061 15,388	345,819 113,740 113,740 28,834 40,484 14,890 22,635 32,292 13,601	4,052,534 1,365,386 299,749 271,366 271,366 443,966 289,924 246,010 284,484 156,048 166,048 173,33

Kindred Y

BG-4000 -- Monthly Summary -Detail and Payroll Trand combined: 559

end <u>Category:</u> FY 2017 - TCU 559 - Kindred - Birchwood Terrace

Select "Actual" or "Budgef": Select Year:	Actual 2014	Jan 2014	Feb 2014	Mar 2014	Apr 2014	May 2014	Jun 2014	Jul 2014	Aug 2014	Sep 2014	Oct 2014	Nov 2014	Dec 2014	FY 2014 Actual
EMPLOYEE BENEFITS TRAINING		138,903 11,240	95,294 13,789	99,915 19,487	110,113	122,335	97,362 15,033	133,468	98,135 11,505	114,862	146,012	109,457	24,928 7,653	1,290,784
GEN-ADMIN G& A PARENT NON DATIENT EXDENSE		177,103	155,949	198,135	158,916	247,840	127,547	181,292	164,866	151,634	166,456	166,324	193,014	2,089,078
OPERATING EXPENSES		986,993	886,648	948,197	965,726	1,037,355	849,003	960,161	912,862	897,742	1,000,001	972,897	898,952	11,326,337
OPX EXCL RHB/PH/BD/PTX		787,494	696,833	728,420	761,035	848,979	687,138	767,446	727,475	725,055	819,262	795,374	713,082	9,057,594
OPER INC B/F PROPERTY OPER INC B/F PROPERTY %		138,936 12.2%	88,006 9.0%	115,221 10.8%	173,321 15.2%	66,978 6.1%	239,699 22.0%	120,742 11.2%	193,351 17.5%	142,114 13.7%	127,082 11.3%	69,888 6.7%	231,289 20.5%	1,706,628 13.1%
OTHER PROPERTY PROPERTY TAX INSURANCE PROPERTY		13,900	14,256	14,256	14,256	14,078	14,078	15,070	15,070	15,070	15,070	15,070	15,070 507	175,243
LOCAL IAXES LICENSE AND TAXES OTHER PROPERTY		- 15,672	9/ - 16,066	- 16,004	13 150 16,132	/4 - 15,865	- 15,860	- 16,809	115 - 16,898	- 16,840	16,848	16,860	- 15,608	719 150 195,462
GAIN/LOSS ON SALE PRIOR YR-CONTRACTUAL							. ,			. ,	45	, 6	- (4 911)	45
W/C RETRO ADJ PRIOR YEAR ADJ												Ē.,	. ' '	
PRIOR MONTH ADJ-REVENUE										,				•
PROOF OF CLAIM-OTHER					. ,						. 45	, , (0)	. (4,911)	(4,867)
EBITDARM EBITDARM %		123,264 10.9%	71,940	99,217	157,189 13.8%	51,113 4.6%	223,839 20.6%	103,933 9.6%	176,454 16.0%	125,274 12.0%	110,279 9.8%	53,028 5.1%	210,770	1,506,300
OTHER FIXED DEPRECIATIONAMORT RENT -BUILDING		21,141	21,049 117,214	20,977 117,214	20,914	20,956 117,214	20,382 117,214	21,007	21,203 117,214	21,094	21,075	21,641 117,941	21,692 117,941	253,132 1,410,754
RENT - LAND RENT - EQUIPMENT		5,346	6,804	6,327	606,8	7,559	6,579	7,150	4,342	4,273	4,835	5,708	8,108	73,339
INTEREST INCOME MANAGEMENT FEE OTHER FIXED	ľ	(2) 66,012 211,711	(107) 58,817 203,777	(64) 63,863 208,317	(294) 62,395 206,539	(963) 64,449 209,215	(82) 63.173 207,267	(0) 65,379 210,750	(31) 65,376 208,104	66,218 208,800	2 66,182 210,035	64,190 209,481	(140) 41,839 189,441	(1,682) 747,893 2,483,435
EBITDAM EBITDAM %		(1,296)	(52,078)	(24,325) -2.3%	33,666 3.0%	(73,660) -6.7%	100,046 9.2%	(20,431) -1.9%	54,898 5.0%	3,786	(12,497)	(70,622) -6.8%	84,720 7.5%	22,207
EBITM %		(22,437) -2.0%	(73,127) -7.5%	(45,301)	12,752 1.1%	(94,616) -8.6%	79,864	(41,438)	33,695 3.0%	(17,308) -1.7%	(33,572)	(92,263) -8.8%	63,028 5.6%	(230,925) -1.8%
EBITDAR EBITDAR %		57,252 5.0%	13,123	35,353 3.3%	94,794 8.3%	(13,336) -1.2%	160,666 14.8%	38,554 3.6%	111,078 10.0%	59,056 5.7%	44,097 3.9%	(11,163)	168,931 15.0%	758,407 5.8%
EBT EBT%		(88,446) -7.8%	(131,837) -13.5%	(109,100) -10.3%	(49,349) -4.3%	(158,102) -14.3%	16,572 1.5%	(106,817) -9.9%	(31,650) -2.9%	(83,526)	(99,756) -8.9%	(156,453) -15.0%	21,329 1.9%	(977,136) -7.5%
NON-RECURRING / NCI		,							,	,				
"NET FIN ING(L)"		(88,446)	(131,837)	(109,100)	(49,349)	(158,102)	16,572	(106,817)	(31,650)	(83,526)	(99,756)	(156,453)	21,329	(977,136)

Kindred

BG-4000 – Monthly Summary -Detail and Payroll Trend combined: 559

Category: FY 2017 - TCU

559 - Kindred - Birchwood Terrace

			(7,141,537)	(126,462)	(6,125)	(6,954)	(11,648,899)			
FY 2014 Actual	3,150,985 336,348 440,898 440,898 1,261,999 14,290 1,340,893 1,340,893 1,340,893 1,340,893 1,340,893	50.4%	156,721	11,657 168,378 67,044	1,547 368 68,959		237,337	13203.77	23.33 19.56	22.24 11.6%
Dec 2014	283,979 28,928 42,013 334,921 94,662 1,649 116,275 114,529	42.0%	13,407	1,116 1 4,522 5,308	68 232 5,608		20,130	5.9%	23.06	22.33 18.6%
Nov 2014	257.311 32.646 58.711 348.667 105.652 5.422 5.098 9.555 1122.787	. 65.7%	12,806	1,125 13,931 5,894	155 137 6,185		20,116	6.4%	25.03 19.85	23.44 5.1%
Oct 2014	256 078 36 115 49,305 343,498 07,787 724 1100 724 1112,611	53.4%	12,855	1,199 - 14,054 5,686	117 - 5,803		19,857	6.6%	24.44 19.41	22.97 9.8%
Sep 2014	251 354 30 919 45,860 328,133 105,068 105,068 105,7460 107,460	52.9%	12,569	1,084 13,653 5,538	5,597	. , , ,	19,250	5.9%	24.03	22.63 12.0%
Aug 2014	286 424 32 404 37,459 339,287 105,207 105,279 831 111,417	49.4%	13,422	1,158 14,582 5,630	- 5,799		20,380	6.5%	23.06 19.21	21.97 16.0%
Jul 2014	266 671 22 342 32,277 32,277 321,290 103,413 4,468 905 108,786	52.1%	13,551	, 42, 43, 43, 43, 43, 43, 43, 43, 43, 43, 43	138 - 5,698		20,032	4.6%	22.42 19.09	21.47 9.6%
Jun 2014	264 286 20 432 27,044 311,762 111,018 3,726 918 115,662	48.2%	13,143	13,877 5,764	111 5,875		19,752	4.3%	22.47 19.69	21.64 20.6%
May 2014	273 265 28 721 29 380 329 366 109 833 955 113,751 113,751	51.2%	13,486	14,381 5,839	107 5,946		20,327	4.9%	22.90 19.13	21.80 4.6%
Apr 2014	267, 366 31, 830 30, 325 328, 520 107, 237 1, 048 113,522	48.6%	13,035	14,122 5,509	200 - 5,709		19,831	6.5%	23.33	22.34 13.8%
Mar 2014	261,535 24,086 28,025 313,648 111,449 1449 840 117,321	49.9%	12,798	13,567 5,718	5,881		19,448	4.8%	23.12 19.95	22.16 9.3%
Feb 2014	244,569 23,575 28,540 29,683 96,294 4,555 1,316 1,02,165	50.7%	12,067	12,842 5,044	166 5,210		18,052	5.2%	23.10 19.61 -	22.09 7.4%
Jan 2014	276 149 26 348 31,931 334,427 104,139 1,867 1,867 1,867 1,867	51.3%	13,582	14,513 5,552	. 5,648		20,161	5.1%	23.04	22.00 10.9%
Actual 2014										
Select "Actual" or "Budget": Select Year:	TOTAL LABOR NOS REGULAR LABOR NOS PREGULAR LABOR NOS PREMUM LABOR NOS CONTRACT LABOR TOTAL NURSHIG LABOR OTHER PERMUM LABOR OTHER PERMUM LABOR OTHER PERMUM LABOR OTHER POWETIME LABOR ANCILLARY LABOR ANCILLARY POWETIME LABOR ANCILLARY POWETIME LABOR ANCILLARY POWETIME LABOR ANCILLARY PERMUM LABOR TOTAL OTHER LABOR TOTAL OTHER LABOR	LABOR & BENEFITS % OF NET REVENUE	*TOTAL HOURS REGULAR NSG HOURS	CONTRAINE NOS HOURS CONTRAINE NOS HOURS TOTAL NURSING HOURS OTHER ROUTINE HOURS	OTHER OVERTIME HOURS OTHER CONTRACT HOURS TOTAL OTHER HOURS ANCH ABY HOURS	ANCILLARY OVERTIME HOURS ANCILLARY CONTRACT HOURS TOTAL ANCILLARY HOURS	*TOTAL HOURS *	OVERTIME AS % of TOTAL HOURS	WAGE RATES NURSING OTHER ANCILLARY	* TOTAL WAGE RATES * EBITDARM MARGIN

BG-4000 – Monthly Summary -Detail and Payroll Trend combined: 559

category:
FY 2017 - TCU
559 - Kindred - Birchwood Terrace

FY 2014 Actual	1,374,151 747,893 909,314	124,333 6,838 317,753 38,424	3,784	84,535 20,928 7,911 14,935 194,974	839,697 644,724 26 21 240	294 111 113 342
Dec 2014	130,565 41,839 87,585	10,898 544 28,410 4,056	224	8,525 2,497 2,524 867 1,595 13,095	73,236 60,141 1 23 24	8,000
Nov 2014	109,386 64,190 69,509	9,793 645 26,328 3,082	132	8,942 2,823 1,860 245 915 11,851	66,216 54,365 1 1 15 17	- 4 - , , , , , 2
Oct 2014	110,881 66,182 70,798	11,867 530 29,846 4,087	1,018	3,223 1,879 1,092 2,522 11,416	78,074 66,658 2 19 21	30
Sep 2014	101,343 66,218 68,992	8,902 607 24,927 2,452	309	0,903 1,341 1,939 868 955 7,848	57,580 49,732 2 3 17 17	24
Aug 2014	104,386 65,376 71,553	9,308 1,070 24,401 3,089	394	136 136 1,593 819 1,267 16,087	65,042 48,956 3 22 26	7 7 7 7 7 7 3 3 2 3 2
Jul 2014	112,735 65,379 71,770	12,945 295 29,403 4,419	325 - 146	1,081 1,762 1,677 955 844 26,906	84,057 57,451 1 2 25 28	30
Jun 2014	92,828 63,173 68,204	8,151 673 24,731 2,699	191	4,073 554 1,408 288 1,118 (8,552)	35,937 44,489 1 22 25	84 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -
May 2014	191,469 64,449 69,168	11,583 376 26,437 2,743	377	1,238 1,818 709 1,129	65,074 51,983 3 2 2 23	2 2 7
Apr 2014	101,759 62,395 75,362	12,485 696 25,523 4,220	186 - 324	3,398 1,435 760 825 12,345	72,270 59,925 5 5 20 30	33
Mar 2014	106,443 63,863 82,397	8,279 461 27,032 1,844	306	578 578 1,612 302 651 49,740	98,990 49,250 4 1 20 25	28
Feb 2014	109,119 58,817 84,408	8,970 291 23,213 2,706	410 - 146 - 146	2,225 2,225 1,825 759 1,275 8,001	55,653 47,652 1 1 25 27	30
Jan 2014	103,237 66,012 89,566	11,151 650 27,503 3,028	253 , 429 - 744	1,355 1,355 247 1,839 33,447	87,568 54,120 4 1 19	5 5
Select *Actual" or *Budget": Actual Select Year; 2014	G & A MANAGEMENT FEE OTHER OPERATING	CONTROLLABLES NURSING SUPPINCONT ACIVITY SUPPLIES RAW FOOD EXFENSE DIETARY SUPPLIES	FOOD SUPPLEMENTS LAUNDRY SUPPLES INFN REPLACEMENT HOUSEKEEPING SUPPLIES MANUTENANCE, 8 FEDAIL	MINOR EQUIP EXPENSE OFFICE SUPPLES POSTAGE/OVERNIGHT COURIER MARKETING SAD DEBT	TOT CONTROL BAD DEBT TOT CONTROL BAD DEBT ADMISSIONS Medicare Advantage Admissions Medicare Advantage Admissions Total In R Admissions	Private Admissions Medicalid Admissions Medicalid Admissions Hospice Admissions Managed Medicalid Admissions Medicalid Out o - State Admissions TOTAL ADMISSIONS

4 of 36



Category: FY 2017 - TO

559 - Kindred - Birchwood Terrace

Select 'Actual' or 'Budget': Select Year:	*** GL4000 DETAIL REPORT ***	CENSUS	Commercial Insurance Patient Days Medicare Advantage Patient Days Medicare Patient Days	Total M2 Days	Private Patient Days Mediciael Patent Days VA Patient Days Hospice Patient Days Mediciael Managed Patient Days Mediciael Out-of-State Patient Days	Total Paid Census	Private Holding Days Commercial Insurance Holding Days Medicare Advantage Holding Days	Wednesday Days VA Holding Days Hospice Holding Days	Managed Medicald Holding Days Medicald Out - of - State Holding Days Total Hold Census	Total Census	PATIENT REVENUE	COMM INS ROUTINE-C	COMM INS ROUTINE-I	COMM INS CONTRACTUAL COMM INS HOLD REVENUE	TOTAL COMM INS ROUTIN	COMM INS ANCILLARY TOTAL COMM INS REVENU	M'CARE ADV ROUTINE-C M'CARE ADV ROUTINE-3 M'CARE ADV ROUTINE-I M'CARE ADV ROUTINE-R M'CARE ADV CONTRACTILA	M'CARE ADV HOLD REVEN TOTAL MC ADV ROUTINE	M'CARE ADV ANCILLARY TOTAL MC ADV REVENUE	M/P PART A ROUTINE-C	WIP PART A CONTRACTUA MIP PART A ADU-CURREN MIP PART A BAD DEBT TOTAL PART A ROUTINE	M/P PART A ANCILLARY TOTAL M/P PART A REVE	M/P PART B ANCILLARY TOTAL M/P PART B REVE	TOTAL M2 REVENUE
Actual 2014									ys.															
Jan 2014			72 91 623	786	201 3,248 62 63	4,360	, , , 8	Ñ , ,	, , ,	4,360		35,280		(2,807)	32,473	12,047 44,521	39,415.00	39,834	(0) 39,834	262,496	35,153	(0) 297,649	27,447 27,447	409,450
Feb 2014			82 57 574	713	2,871 2,871 56 37	3,814	, , , 8	8.,		3,814		35,530		(10,207)	25,323	20,644 45,966	22,870.00	24,294	0 24,294	243,870	32,707	0 276,578	18,725 18,725	365,563
Mar 2014			88 27 600	715	209 2,997 60 58	4,039	~ , ;			4,039		42,120		(4,170)	37,950	6,279 44,229	10,455.00	7,276	(0) 7,276	250,910	48,963	0 299,873	25,302 25,302	376,679
Apr 2014			106 51 741	898	2,995 60 58 - '	4,162		7		4,162		46,090		(1,916)	44,174	11,111	23,170.00	23,649	23,649	299,746	72,507 1,886 (1,886) 372,253	(0) 372,253	23,938 23,938	475,125
May 2014			57 73 631	761	3,179 3,179 99 65	4,249	ro , , 6	8 , ,		4,249		25,605		1,341	26,946	(1,255) 25,691	31,645.00	27,852	(0) 27,852	258,145	56,867 315,012	0 315,012	23,013 23,013	391,569
Jun 2014			52 40 533	625	396 2,952 71 42	4,086	, !	š , ,		4,086		20,580		2,987	23,567	2,653	21,600.00	16,128	(0) 16,128	224,555	42,915 3,873 (3,873) 267,470	(0) 267,470	32,879 32,879	342,698
Jul 2014			30 53 565	648	258 3,121 41 41	4,109		8		4,109		13,550		(1,081)	12,469	5,763 18,232	25,935.00	27,587	0 27,587	230,435	42,722	0 273,157	32,927 32,927	351,903
Aug 2014			33 59 577	699	263 3,181 42	4,155	. , , :	Σ,,		4,155		13,680		798	14,478	8,084 22,562	27,495.00	24,562	2,472 27,035	239,845	48,012 678 (678) 287,857	0 287,857	25,225 25,22 5	362,679
Sep 2014			16 65 533	614	296 3,083 45	4,038	:	<u> </u>		4,038		8,395		(4,769)	3,626	3,056 6,682	25,480.00	22,640	(0) 22,640	221,053	42,442	0 263,495	21,019 21,019	313,835
Oct 2014			(13) 66 666	719	3,171 3,171 66 1	4,234	:	g		4,234		(4,745)	, ,	(752)	(5,497)	(983) (6,480)	28,890.00	28,856	(0) 28,856	263,946	75,178 3,002 (3,002) 339,124	(0) 339,124	23,603 23,603	385,103
Nov. 2014			27 22 612	661	(24) 3,377 118 30	4,162	:	g, °,		4,162		9,450		1,750	11,200	(204) 10,996	8,030.00	3,621 11,651	(0) 11,651	248,345	55,388	303,733	24,818 24,818	351,199
Dec 2014			76 - 543	619	273 3,213 123 39	4,267	;	187 -		4,267		30,675		844	31,519	13,742 45,260		(1,755)	0 (1,755)	229,215	36,265 - - 265,480	(0) 265,480	34,914 34,914	343,899
FY 2014 Actual			626 604 7,198	8,428	2,582 37,388 843 434	49,675	27	394		49,675		276,210	1 1	(17,982)	258,228	80,936 339,164	264,985.00	252,574	2,472 255,046	2,972,561	589,120 9,438 (9,438) 3,561,681	0 3,561,681	313,809 313,809	4,469,700

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FY 2014 Actual	1,043,053 (109,122) 4,860 938,791	11,732 950,523	13,425,990 - (6,118,822) 3 990 7,308,161	0 7,308,161	299,410 - (82,946) 1,417 217,881	(0) 217,881	151,975 - (66,670) 86,305	0 85,305	
Dec 2014	116,595 (4,575)	2,343 114,363	1,166,640 	0 632,971	44,125 - - (13,647) 202 30,681	0 30,681	13,710	7,731	
Nov 2014	(5,400)	(3) (10,773)	1,227,750	(0) 663,831	40,685 - - (9,379) 1,214 32,520	0 32,520	10,500	5,947	
Oct 2014	104,005	2,594 100,244	1,146,910 - - (524,080) - 198 623,028	(0) 623,028	23,610 - - (5,149) 18,461	(0) 18,461	350	198	
Sep 2014	107,930 - - (6,150) 101,780	205 101,985	1,117,810 	613,495	16,350	0 10,474		1 1	
Aug 2014	105,065 (6,820)	100 98,345	1,147,750	0 633,046	15,330 - - (3,471) - 11,859	(0) 11,859		1-1	
Jul 2014	98,090	2,883 94,153	1,123,505	616,907	14,620 - - (4,992) 9,628	9,628	14,350 - - (6,139) - - 8,211	8,211	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Jun.2014	154,061 - (12,520) 141,541	3,410 144,951	1,059,859	0 574,737	25,135	0 17,954	14,700 - - (6,418) 8,282	8,282	
May 2014	62,027 - - (13,880) 1,600 49,747	641 50,388	1,142,928 - - (521,825) - - 592 621,894	0 621,694	35,205 - - (7,422) - 27,783	27,783	22,750 - - (9,933) 12,817	0 12,817	
Apr 2014	67,722 - - (12,385) -	678 56,015	1,066,483	0 581,894	21,000	0 14,509	20,300	11,437	
Mar 2014	88.298 - - (2,495) 3,260 89,063	1,009 90,072	1,065,217	(0) 569,853	21,165	15,479	20,300	11,262	
Feb 2014	60,133	616 37,702	1,014,690	0 550,589	20,020	(0) 13,542	12,950 - - (5,765) - 7,18\$	7,185	
Jan 2014	84.497 - - (8.676) - 75,821	(2,742) 73,079	1,156,448 - - (530,330) - - 626,118	(0) 626,118	22,165 - - (7,172) - 14,993	0 14,993	22,065 - - (9,832) - 12,233	12,233	
Actual 2014									
Select "Actual" or "Budger": Select Year	PIP ROUTNE -S PIP ROUTNE -S PIP ROUTNE -1 PIP ROUTNE -R PIP ROUTNE -R PIP ROUTNE -R PIP HOLD REVENUE TOTAL PRI ROUTNE	P/P ANCILLARY TOTAL PRI REVENUE	MCAID ROUTINE-C MCAD ROUTINE-S MCAD ROUTINE-I MCAD COUTINE-R MCAD ADJ-CURRENT MCAID ADJ-CURRENT MCAID HOLD REVENUE TOTAL WCAID ROUTINE	M'CAID ANCILLARY TOTAL M'CAID REVENUE	VA ROUTINE-S VA ROUTINE-S VA ROUTINE-S VA ROUTINE-A VA ROUTINE-R VA ROUTINE-R VA HOLD REVENUE TOTAL VA ROUTINE	VA ANCILLARY TOTAL VA REVENUE	HOSPICE ROUTINE-C HOSPICE ROUTINE-S HOSPICE ROUTINE-A HOSPICE ROUTINE-A HOSPICE ROUTINE-A HOSPICE HOLD REVENUE TOTAL HSCP ROUTINE	HOSPICE ANCILLARY TOTAL HSCP REVENUE	MGD WCAID ROUTINE-C MGD WCAID ROUTINE-S MGD WCAID ROUTINE-R MGD WCAID ROUTINE-R MGD WCAID ADJ-CHTER MGD WCAID ADJ-CHTER MGD WCAID HOLD REVEN TOTAL MGD WCAID ROUT TOTAL MGD WCAID ROUT TOTAL MGD WCAID REVEN TOTAL MGD WCAID REVEN

rend <u>Category:</u> FY 2017 - TCU 559 - Kindred - Birchwood Terrace

			8	9 - Kindred -	Birchwood	errace								
Select "Actual" or "Budger": Actual Select Year: 2014	Jan 2014	Feb 2014	Mar 2014	Apr 2014	May 2014	Jun 2014	Jul 2014	Aug 2014	Sep 2014	Oct 2014	Nov 2014	Dec 2014	FY 2014 Actual	
PINETING O O GIACOSA														
M CAID C-C-8 ROOTINE-			,	,				,						
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M'CAID O-O-S CONTRACT		,		,										
M'CAID O-O-S ADJ-CURR						,				,	,	٠		
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M'CAID O-O-S HOLD REV	•		•	,		•					•	٠		
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M'CAID O-O-S ANCILLAR		,		,	•		ı	,	•	1	•			
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TOTAL OTHER	•	•		,			,	,	•		•	٠		
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MEDICALD IG I		, ,			, ,			, ,	, ,					
TOTAL IGT REVENUE	•						•		, ,			, ,		
TOTAL CONT SERV REVEN												. •		
TOTAL PATIENT REVENUE	1,135,872	974,581	1,063,346	1,138,979	1,104,251	1,088,621	1,080,801	1,105,929	1,039,788	1,127,034	1,042,723	1,129,644	13,031,570	
PURCH ALLOW-BARB/BEAU	ı	,	1		1			,	•	•	,			
SUBLEASE INCOME	•	•	,	•			,		•	,	,	,	•	
KEN JAL INCOME VENDING MACHINE INC	34	. 45	, ge	, %	, %	34	, «	, %	, ?	, 8	, ,	, ?	- 000	
POLARIS REVENUE	5 ,	? .	3 ,	3 ,	3 ,	,	2 ,	3 ,	5.	3 ,	9,	5,	Ď,	
VITALCARE REVENUE		•	,		,		,	,	•	,		•		
MGMT FEES-INTER CO		. ,								r 1				
CASH DISC EARNED	23	28	33	32	4	51	92	46	45	56	32	17	442	
MISC INC ADD I CATION EEE INCOM		1		1		,	20		,	•	r	546	999	
TOT NON PATIENT REVEN	. 22	E	. 22	, 89	, 28	, 5	102	, 92	. 69	, 6 7	, 29	283	1,396	
OPERATING EXPENSES														
NURSING ADMIN REGISTERED NURSES	35,640 79,330	37,271 53,469	36,772 57,920	40,832	40,805 63,618	33,204 69,196	31,222	36,333	31,841	31,436	30,269	28,629	414,253	
GN/GPN		. ' .		. ' .	!	. ' .	. '	. !	, ,					
LVINCEN AIDES/ORDERLIES	/8,158 141,299	78,618 127,325	83,265 135,690	84,018 140,991	82,757 142,186	80,546 128,815	137,840	85,599 144,118	78,988	85,119 145,626	93,237 147,193	102,052 136,665	1,008,216 1,675,655	
TOTAL STAFF NURSING	334,427	296,683	313,648	329,520	329,366	311,762	321,290	336,287	328,133	343,498	348,667	334,921	3,928,202	
RN CONTRACT LABOR	1		,		1	1			•	,	•	•		
AIDES CONTRACT LABOR						. ,					1 1			
TOTAL CONTRACT LABOR	1	•	•		ı	•			1	•				
NURSING WAGE TRNSFR	- 4	. 6		, 60	, 00	, 0	, ,			, ;	, ;	, ;	, !	
INCONT & FEED REV	(316)	(844)	(628)	(308)	(383)	(982)	(584)	(413)	402)	5,434 (546)	6,949 (0)	4,234 (573)	5,988)	
INCONT & FEED EXP H/H NURSE & MILEAGE E	6,958	5,904	5,297	7,508	7,105	6,805	8,894	5,837	6,511	6,959	4,844	7,237	79,857	
TOTAL OTHER NURSING	11,151	8,970	8,279	12,485	11,583	8,151	12,945	9,308	8,902	11,867	9,793	10,898	124,333	
TOTAL NURSING	345,578	305,654	321,926	342,004	340,949	319,913	334,235	345,596	337,035	355,366	358,460	345,819	4,052,534	
ADMINISTRATION	,		,		ı	ı	,		•				ı	
CONTRACT LABOR			1					•	•	ı	,		,	
BEHAVIORAL PSYCHOLOGI			. ,		1 1	, ,			, ,					
THERAPEUTIC SPECIALIS BEHABII ITATION MAGES	,		•		1	ı	í		•	٠	•	•	•	
RESPIRATORY THERAPIST		, ,			r +				, ,			1 1		
OCCUPATIONAL THERAPIS SPEECH THERAPISTI BR					1 1	, ,			1	1		í	ı	
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Kindred Feathbeath Select Vertical Select Vertical Physical Theraphist B

BG-4000 – Monthly Summary -Detail and Payroll Trend combined: 559

Nov 2014

Oct 2014

Dec 2014 FY 2014 Actual

Sep 2014

Jul 2014

Mar 2014 Apr 2014 Jun 2014

Jan 2014

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Kindred

BG-4000 - Monthly Summary -Detail and Payroll Trend combined: 559

Category:
FY 2017 - TCU
559 - Kindred - Birchwood Terrace

Select "Actual" or Budger": Actual Select Year; 2014	Jan 2014	Feb 2014	Mar 2014	Apr 2014	May 2014	Jun 2014	Jul 2014	Aug 2014	Sep 2014	Oct 2014	Nov 2014	Dec 2014	FY 2014 Actual
DAY CARE/CLINIC LBR							ŧ		,	,	•		
BARBER/BEAUTY LBR TOTAL MISC LABOR	, ,									. ,			
REHAB	91,326	85,111	87,368	98,024	88,943	86,254	89,045	85,275	77,601	87,061	83,935	81,093	1,041,036
PHYSICAL THERAPY	C18,C7	194	335	459	1,332	541	14,550 689	596 982	451	18,409 474	331	31,690 169	5,940
OCCUPATIONAL THERAPY SPEECH THERAPY	1,249	213	371	208 851	486	1,069	1,163	496	301	940	434	, 73	6,960
IV THERAPY TOTAL REHAB & PHARMACY	290	8,261 122,779	951	2,535 133,311	1,218 116,251	1,529	1,629	2,058 110,067	6,668 105,805	3,404 110,288	(63) 106,639	759 113,740	29,240 1,365,358
RT									٠		,		
X-RAY	,				,		,	,	,		ı		
CENTRAL SUPPLIES FOLIPMENT BENT	4,029	3,349	2,490	3,419	3,297	2,085	4,044	3,621	2,754	4,509	2,475	3,520	39,593
COMPLEX MEDICAL	1 1		. ,										
MED SUPPLIES/OXYGEN	6,336	4,708	3,468	4,907	6,258	4,102	5,534	3,359	3,745	6,009	4,214	2,201	54,840
RESPIRATORY THERAPY	629	2,020	3,640 629	441	511 111	267	2,400	764	(806)		797	2, BUU 391	3,681
NUTRITIONAL THERAPY DAYCARE	(463)	661	(394)	983	1,611	(54)	297	609	(165)	541	1		3,526
MEDICAL SERVICES	1,480	6,381	5,717	3,887	5,408	4,226	5,573	4,507	4,429	4,523	5,062	5,222	56,412
MISC PERSONAL TOTAL OTHER ANCILLARY	2,893 17,182	2,920 20,546	2,930 18,479	13,555 29,869	8,626 29,942	2,930 15,866	3,075 20,980	3,226 15,775	3,174 13,567	10,819 27,839	27,129 40,256	5,314 19,448	86,590 269,749
TOTAL ANCILLARY EXP	134,199	143,325	129,482	163,180	146,193	127,248	128,055	125,842	119,372	138,127	146,895	133,188	1,635,107
FOOD SALES	(1,160)	(408)	(150)	(886)	(825)	(314)	(1,396)	(684)	(784)	(932)	(378)	(909)	(8,523)
FOOD EXPENSES	28,238	23,209	26,793	25,967	26,920	24,697	30,354	24,667	25,378	30,272	26,431	28,579	321,504
FOOD THICKENED BEVERA	426	412	386	442	342	348	445	417	333	507	274	437	4,771
TOTAL FOOD RELATED	27,756	23,623	27,338	25,709	26,814	24,922	29,728	24,794	25,236	30,322	26,460	28,634	321,336
SUPERVISORS	6,014	5,925	5,649	5,883	5,665	6,602	7,705	8,293	4,037	6,654	8,071	4,984	75,482
DIETARY WAGE TRNSFR	9/9'47	358	23,07.3	24,018	24,270	6/0/27	0/6/27	71.9'77	//8/77	23,194	70,02	57,309	358
KITCHEN SUPPLIES	2,541	2,155	1,857	2,760	2,011	2,365	4,182	2,324	2,012	2,924	2,216	3,053	30,400
NUTRITION CONSULTANT	Ď,	<u> </u>	(2)	Q	76,	‡ ?	9,	ςς ,	9,5	20.	/00 -	700'1	6,024
REGISTERED DIETICIAN CUI INARY CONTRACT SVCS	4,202	2,700	4,228	4,206	3,933	3,994	3,324	2,156	4,021	3,630	2,787	4,021	43,202
APT. RESTAURANT WAGES	; ,	١.	; ,	; ,	i,	; ,	i,	· .	; ,	5 ,	5 ,	5 ,	· ·
NOTR SERV O/S REV	, ,		1 1		1 1	. ,		F 1				. ,	
NUTR SERV O/S LABOR TOTAL OTHER DIETARY	38.174	33.324	34.849	38.408	36.644	35.454	38.445	36.130	33.468	37.647	40.621	40.484	443.648
I ALINDRY SRVC INCOMP				. •	, ,				. '	,			
LAUNDRY WAGES		•	•	•	,	: 1							
LAUNDRY WAGE TRNSFR	,		,		,		•	1	1	•	•		
LAUNDRY SUPPLIES	, ,	, ,		. ,			153) 1			1)	178	330
LINEN REPLACEMENT	429	146	,	324	681		146	512	528	1,018			3,784
LAUNDRY-CONTRACT SRV TOTAL LAUNDRY EXP	14,712 15,142	14,712 14,859	14,712 14,712	14,712 15,037	14,712 15,393	14,712 14,712	14,712 15,011	14,712 15,224	14,712 15,241	14,712 15,731	14,712 14,712	14,712 14,890	176,550 180,665
HOUSEKEEPING WAGES			,	,	1	,		,	,	,	,	,	,
HSKP WAGE TRANS	. !	, ;	, !	, ;	. ;	. ;	, ;	, ;	1	, ;		ı i	•
HOUSEKEEPING SUPPLIES HSKP-CONTR SUPL/SRV	134 22.069	113 22.069	157 22.069	120 22.069	2,081 22,069	215 22.069	235 22.069	80 22.069	164 22.069	903	330 22.069	566 22.069	5,099
TOTAL HOUSEKEEPING	22,202	22,182	22,226	22,189	24,150	22,284	22,304	22,149	22,233	22,972	22,389	22,635	269,924

Category: FY 2017 - TCU

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FY 2014 Actual	82,126	8,795 24,693 24,956 54,780 20,960 21,699 248,010	79,173 155,427 42,203 17,682 294,484	- 149,210 6,838 156,048	10,631 86,146 	151 65,005 174,450 174,851 12,861 22,360 27,360 21,1124 4,632 21,1124 4,632 21,1124 4,632 21,1124 4,632 286 38,004	72,980 77,891 6,715 157,886
Dec 2014 FY 20		539 5419 5419 64179 2730 2,497 28,555	6,051 20,033 4,563 1,646 32,292	13,057 544 13,601	6, 164 6, 240 6, 240	11,617 10,388 922 922 36,398 (39,972) 250 250 250 1,977 1,977 1,973 24,928	5,949 1,282 442 7,683
		2,823 (156) 4,646 3,082 2,823 22,847	5,920 9,616 3,313 1,603 20,451	13,416 645 1 4,061	834 7,948 	10.376 16.442 (3.705) (3.705) 39.276 1.778 1.778 1.244 1.244 1.244 1.244 1.244	5,818 8,924 70 14,812
Oct 2014	6,549	1,114 1,114 1,911 7,474 1,530 3,223 22,867	4,325 9,657 2,035 880 16,797	13,134 530 13,684	834 9,274 1,360 6,240 3,000 20,698		5,996 5,12 2,034 11,543
Sep 2014	6,409	1,486 366 2,366 3,959 1,467 1,341	7,453 9,269 2,811 1,127 20,659	- 10,709 607 11,316	834 8,285 	11,047 204 9,204 9,116 6,189 18,778 18,778 18,035 139 11,035	6,888 6,574 12,432
Aug 2014	7,229	598 2.538 2.000 4,531 1,138 136 18,269	7,052 10,856 2,672 984 21,563	11,365 1,070 12,435	834 7,578 - - - - - - - - - - - - - - - - - - -	17,280 (2,405) (2,405) 37,403 18,778 18,778 13,789 142 6,250 6,250	6,104 8,36 11,506
Jul 2014	6,871	447 902 2,137 3,627 608 1,762 16,354	5,122 12,689 2,361 2,533 22,703	11,164 295 11,459	1,452 8,110 	11,718 26,807 (7,724) (7,724) (7,724) (7,724) (7,724) (7,724) (7,724) (1,772)	6,593 4,571 889 11,053
Jun 2014	6,615	555 2,938 4,192 3,324 797 18,974	5.292 7,108 1,956 1,727	11,720 673 12,393	834 8,503 	110 11446 113446 1677 18.778 16.183 17.085 16.083 17.086 14.598 17.086 14.598 17.086	6.425 9.268 (660) 15,033
May 2014	7,065	378 1,659 788 3,765 749 1,238	7,172 7,875 2,899 199 18,144	13,577 376 13,953	834 6,687 	10,460 10,460 13,886 1,620 18,778 18,778 18,778 18,708 19,108 19,108	4,561 8,363 1,114 14,037
Apr 2014	7,581	27 494 1,500 6,194 2,952 3,398 23,046	6,099 14,824 4,085 2,053 27,062	12,400 696 13,095	834 5,392 - - - - - - - - - - - - - - - - - - -	673 10,236 3,837 (78) 39,007 11,786 17,786 17,786 137 14,043	6,537 6,715 750 13,002
Mar 2014	7,027	824 1,530 5,610 4,367 2,995 578 22,930	6,938 17,615 4,593 818 29,964	- 12,865 461 13,325	834 6,832 	1,206 1,2615 12,615 10,40 1,778 1,77	6,968 11,293 1,227 19,487
Feb 2014	5,727	99 1,530 4,250 4,504 1,229 2,226 19,565	9,246 16,431 5,194 1,867 32,739	11,956 291 12,247	834 5,525 - - - - - - - - - - - - - - - - - -	151 (151) 278 13,278 467 467 13,778 16,778 10,337 10,337 128 10,337 10,3	6,512 6,958 6,958 320 13,789
Jan 2014	6,610	1,015 1,923 1,923 5,579 3,092 1,634 1,924 21,776	8,504 19,554 5,722 2,246 36,026	13,849 650 14,499	834 5,818 7 6,240 1,500 14,383	9,449 16,142 23,3 (1718 1,788 1,788 1,287 29,491 138,903	6,659 4,086 11,240
Select "Actual" or "Budget": Actual Select Year: 2014	MAINTENANCE PERSONAL MAINT WAGE TRANS	GROUNDS MAINT WAGES MANTENANCE SUPPLIES CONTRACTS-BLID GETC GROUNDS MAINT SUPL ECUIPMENT REPNANNT BULLONK REPNANNT MINOR EQUIP EXPENSE TOTAL MAINTENANCE	UTILITES-WATER/SEWR UTILITES-ELECTRIC UTILITES-GAS & OL UTILITES-GARBAGE TOTAL UTILITES	RECREATION INCOME ACTIVITY WAGES RECREATIONAL SUPPLY TOTAL ACTIVITIES	PHARMACY CONSULTANT SOCAL, WORKER KWASES SOCAL, WORKER CONSULT MENTAL HEALTH COUNSEL MED RECORD CONSULT MED RECORD CONSULT MED RECORD LUBRARIAN UTILEATION REVIEW UTILEATION REVIEW MEDICAL DIRECTOR MEDICAL DIREC	VACATION PAY VACATION ACCRUAL HOLIDAY PAY SICK P	STF DEVELOPMENT COORD STF DEVELOPMENT COORD ORIENTATION WAGES OFFICERS SALARIES OFFICERS SALARIES OFFICERS SALARIES GEN & ADMIN SALARIES HUMAN RESOURCES SALARIES COMPRENENT SALARIES FRANNING SALARIES PURCHASING SALARIES PURCHASING SALARIES



Category: FY 2017 - TCU

559 - Kindred - Birchwood Terrace

FY 2014 Actual				,	•		,		15,755			•		348,328	. • !	4,387	31,665	. 00	52,981 25,830		- 246 670	210,010		900 00	076,07	3,867	4,044	44,639	17,980	14,492	3,179	37,311	5,736	10,800	22,183	- 89 960	708,412	2,089,078		11,326,337	1,410,754	,	73,339	253,132		(1,682)	19,350	719	150	,
Dec 2014				,				1004	2.017		,	,		20,109	. ;	743	2,596		5,739	. •	20 402	75,400	,	2 524	4,024	367	006 -	3,756	3,306	1,575	536	12,914	892	3,339	1,882	٠ ،	59,034	193,014		898,952	117,941		8,108 15.070	21,692	, ,	(140)	/00	31	•	
Nov 2014			,		•			, 4 4 8	2.025	,	,	ı		23,369	. !	1,003	2,734		9,555		, ACA AC	13E'12		1.860	3	239	٥,	3,518	1,153	894	868	6,078	360	2,455	2,350	, ,	59,034	166,324		972,897	117,941	, ,	5,708 15.070	21,641		1 1	51,713	7.7		a 1
Oct 2014				,	,			7.25	2.203	. '				30,172	. [1.866	2,921	, 7	ą. 9 '		26 773	2 '		1.879	2	592	000	3,476	2,194	2,509	188	5,059	145	£. ·	4,779		59,034	166,456		1,000,001	117,941	, ,	4,830	21,075		2 5	517,1	65		,
Sep 2014								1 302	2,392	. '	,			30,965		(116)	2,589	4 500	4,088		25.549	,	,	1 939	200	358	2 -	2,956	1,015	626	188	1,134	626	<u>.</u>	1,379		59,034	151,634	•	897,742	117,214	, 0.10	15,070	21,094			20.	58	, ,	
Aug 2014					,		,	1517	1,557	. •		ı		30,964	, ,	7,440	2,880	- 620.6	0/6'0		27.595			1593	200	319	,	3,733	1,331	1,252	83	2,089	331	,	1,359		59,034	164,866		912,662	117,214	, ,	4,342 15,070	21,203		(31)	2 '	115	. ,	
Jul 2014				•		•		1 380	2,195	. 1			, ,	29,952	. 5	2.291	2,626	4.475	ř		27.924		1	1.677	,	455	3 ,	3,884	1,394	827	188	2,289	930	-	1,358	6.370	59,034	181,292		960,161	117,214	7.450	15,070	21,007	, ,	(0)	5175	28		
Jun 2014								1 476	1,849	,				32,490		1.828	2,815	4 314	<u>.</u> ,		18 704	,		1.408	} ,	269	3 ,	3,550	1,6/5	913	188	(1,382)	489 (8.552)	(marsis)	1,318		59,034	127,547	,	849,003	117,214	6 570	14,078	20,382		(82)	2 '	69		
May 2014	,		•			,		1347	2,367		,			31,121	, 8	1,972	2,765	4 446	r ř		27.815	<u>.</u> .		1.818	<u>!</u> '	208	3 ,	3,707	cc7'L	1,129	188	2,104	13 091	,	1,376	83,590	59,034	247,840		1,037,355	117,214	7.550	14,078	20,956		(963)	2	74		
Apr 2014					•	ı	•	1.452	2,627					33,450		2,074	2,189	4 100	P ,		26 766	,	F	1.435		259	3 '	3,714	345	791	188	318	396 12 345	! '	1,001		59,034	158,916	•	965,726	117,214	- 8	14,256	20,914		(294)	2 '	13	OCT -	
Mar 2014	•					,		1583	2,341		•		•	30,331	- 6	2,151	2,772	4416			24.680		•	1,612		302	,	3,641	91,334	999	188	1,852	519 49.740	900'9	1,374	r	59,034	198,135		948,197	117,214	6 307	14,256	20,977		(64)	2	32		
Feb 2014	4		,				L	1 075	2,637			٠.		27,226	, 2	1,837	1,941	4 461	į, r		27.462		i	1,825		253		4,888	1030	1,265	188	3,492	310 8.001		2,510	į	59,034	155,949		886,648	117,214	- 804	14,256	21,049	, ,	(107)	- '	26	. ,	
Jan 2014		•	•			r		1 373	2,261					28,177		2,329	2,837	3.976	5 '	,	26.497	. •	1	1,355	, '	247	•	3,814	606'I	1,839	4.371	1,364	33,447	. !	1,497	•	59,034	177,103		986,993	119,214	5 346	13,900	21,141		1713		29		
Actual 2014																																																		
Select "Actual" or "Budget": Select Year:	DIETARY SALARIES	ACCOUNTING SALARIES	MARKETING SALARIES	RECRUITING SALARIES	REIMBURSEMENT SALARIE	MAIN ENANCE SALARIES	CLINICAL SALARIES PHARMACY SALARIES	PROGRAM COORD WAGES	OTHER SALARIES	SYSTEM SALARIES	ADMISSIONS COORD WAGE	WAGE TRANSFERS	BONUS EXPENSE	ADM/BUS WAGES	ADM/BUS WAGE TRNSFR	WARD CLERK WAGES	RECORDS CLERK WAGES	PROFESSIONAL FEES	CONTRACT LABOR-OTHER	BOARD OF DIRECTORS	INTEGRATED MARKET	CLINICAL LIAISON ALLOCATED	BUSINESS OFFICE SHARED SVC	OFF SUPPLY/STATIONERY	REALITY ORIENT SUPPLY	OVERNITE/COURIER SRV US MAIL-POSTAGE	COMPUTER RELATED EXP	TELEPHONE	ADVERTISING	MARKETING/REFERRAL DE	MALPRACTICE INSURANCE	TRAVEL	VEHICLE EXPENSE BAD DEBT EXPENSE	COLLECTION EXPENSE	DUES & SUBSCRIPTIONS FREIGHT CHARGES	CIVIL MONETARY/STATE	PROVIDER TAXES MISC GEN & ADMIN	TOTAL GEN & ADMIN	NON PATIENT EXPENSE	TOTAL OPERATING EXPEN	RENT - BUILDING	RENT - LAND	PROPERTY TAXES	DEPRECIATION AMORTIZATION	INTEREST EXPENSE	INTEREST INCOME INSURANCE - PROPERTY	BOND TRUSTEE FEES	LOCAL TAXES	FEDERAL INCOME TAX	STATE INCOME TAX

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Kindred

BG-4000 ~ Monthly Summary -Detail and Payroll Trend combined: 559

559 - Kindred - Birchwood Terrace

Aug 2014 225,001

Sep 2014 225,640

<u>Jul 2014</u> 227,559

Jun 2014 223,127

May 2014 225,080

Apr 2014 222,670

Mar 2014 224,321

Feb 2014 219,843

Jan 2014 227,383

MANAGEMENT FEES

Oct 2014 226,883

Nov 2014 226,341

Dec 2014 205,049

FY 2014 Actual 2,678,897

11/17/20178:32 AM

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Kindred Y

BG-4000 -- Monthly Summary -Detail and Payroll Trend combined: 559

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Select "Acrual" or "Budget": Actual Select Year: 2014	Jan 2014	Feb 2014	Mar 2014	Apr 2014	May 2014	Jun 2014	Jul 2014	Aug 2014	Sep 2014	Oct 2014	Nov 2014	Dec 2014 FY 2014 Actual	014 Actual
FRANLOYEE BENEFITS FRANLINGS GEN-ADMIN GAS A PARENT NON PATIENT EXPENSE	31.86 2.58 40.62	24.99 3.62 40.89	24.74 4.82 49.06	26.46 3.12 38.18	28.79 3.30 58.33	23.83 3.68 31.22	32.48 2.69 44.12	23.62 2.77 39.68	28.45 3.08 37.55	34.49 3.20 39.31 -	26.30 39.96 39.96	5.84 1.79 45.23	25.98 3.17 42.05
OPERATING EXPENSES	228.67	232.47	234.76	232.03	244.14	207.78	233.67	219.65	222.32	236.18	233.76	210.68	228.01
OPK EXCL RHB/PHBD/PTX OPER INC BIF PROPERTY OPER INC BIF PROPERTY	180.62 31.87	182.70 23.07 9.0%	180.35 28.53 10.8%	182.85 41.64 15.2%	199.81 15.76 6.1%	168.17 58.66 22.0%	186.77 29.38 11.2%	175.08 46.53 17.5%	179.56 35.19 13.7%	193.50 30.01 11.3%	191,10 16.79 6.7%	167.12 54.20 20.5%	182.34 34.36 13.1%
HER PROPERTY PROPERTY TA INSURANCE PROPERTY LICOAL TAXES LICENSE AND TAXES	3.19 0.39 0.01	3.74 0.45 0.03	3.53 0.42 0.01 3.96	3.43 0.00 0.00 3.88	3.31 0.40 0.02 -	3.45 0.42 0.02	3.67 0.42 0.01 -	3.63 0.41 0.03	3.73 0.42 0.01	3.56 0.40 0.02 -	3.62 0.41 0.02 -	3.53 0.12 0.01	3.53 0.39 0.00 3.93
GANNLOSS ON SALE WORDEN YR-CONTRACTUAL WORDETING ADJ PRICE YEAR ADJ PRICE MONTH ADJ-RE-VENUE CAPITAL PROJECT EXPENSE PROOF OF CLAMA-OTHER										0.01	(00.00)	(1.15)	0.00 (0.10) - - - - - (0.10)
	28.27 10.9%	18.86	24.56 9.3%	37.77 13.8%	12.03	54.78 20.6%	25.29 9.6%	42.47	31.02 12.0%	26.05	12.74 5.1%	49.40	30.32 11.6%
OTHER FIXED DEPRECIATION/MANORT RENT - BULLIONG RENT - CAUIDMENT RENT - CAUIDMENT RENT - CAUIDMENT RENT - CAUIDMENT REST FORENSE INTEREST INCOME MANAGEMENT FEE OTHER FIXED	4.85 27.34 - 1.23 (0.00) 15.14 48.56	6.52 30.73 - 1.78 - (0.03) 15.42 53.43	5.19 29.02 1.57 (0.02) 15.81 51.58	5.03 28.16 1.52 (0.07) 14.99	4.93 27.59 1.78 1.78 15.17 49.24	4.99 28.69 1.61 (0.02) 15.46 50.73	5.11 28.53 1.74 1.74 (0.00) (15.91 51.29	5.10 28.21 1.04 (0.01) 15.73 50.08	5.22 29.03 1.06 - 16.40	4.98 27.86 1.14 1.14 0.00 15.63	5.20 28.34 1.37 - 15.42 50.33	5.08 27.64 1.90 1.90 0.03) 9.81 44.40	5.10 28.40 1.48
	(0.30) -0.1% (5.15)	(13.85) -5.3% (19.17)	(6.02) -2.3% (11.22)	3.0%	(17.34) -6.7% (22.27)	24.49 9.2% 19.50	(4.97) -1.9% (10.08)	5.0% 8.11	0.94 0.4%	(2.95) -1.1% (7.93)	(16.97) -6.8% (22.17)	19.85	0.45 0.2% (4.65)
	-2.0% 13.13 5.0%	3.44	8.75 3.3%	22.78 8.3%	63.14) -1.2%	39.32	%8% 9.38 3.6%	26.73 10.0%	14.63 5.7%	-3.0% 10.42 3.9%	6.0% (2.68) -1.1%	39.59 15.0%	-1.8% 15.27 5.8%
T EBT% NOW-RECURRING/NCI	(20.29) -7.8%	(34.57)	(27.01) -10.3%	(11.86)	(37.21)	4.06	(26.00)	(7.62)	(20.68) -8.0%	(23.56) -8.9%	(37.59) -15.0%	1.9%	(19.67) -7.5%
	(20.29)	(34.57)	(27.01)	(11.86)	(37.21)	4.06	(26.00)	(7.62)	(20.68)	(23.56)	(37.59)	5.00	(19.67)

#REF!

Select "Acthal" or "Budgel": Actual Select Year: 2014	Jan 2014	Feb 2014	Mar 2014	Apr. 2014	May 2014	Jun 2014	Jul 2014	Aug 2014	Sep 2014	Oct 2014	Nov 2014	Dec 2014 FY 2014 Actual	2014 Actual	
*TOTAL LABOR *														
NSG REGULAR LABOR	63.34	64.12	64.75	64.24	64.31	64.68	64.90	64.12	62.25	60.95	61.82	61.87	63.43	
NSG OVERTIME LABOR	6.04	6.18	5.96	7.65	6.29	9.00	5.44	7.80	7.66	8.53	7.84	6.78	6.77	
NSG CONTRACT LABOR	7.32	94.7	6.94	67.7	6.91	6.62	7.86	9.05	11.36	11.65	14.11	9.85	8.88	
TOTAL NURSING LABOR	78.70	62.77	77.65	78.17	77.52	76.30	78 19	80 94	81.26	81.13	R3 77	78.49	20.02	
OTHER ROUTINE LABOR	23.89	25.25	27.59	25.77	25.85	27.17	25.17	25.32	26.02	25.46	25.39	22.16	25.40	
OTHER OVERTIME LABOR	0.71	1.19	1.25	1.26	0.70	0.91	1.09	1.27	0.39	0.97	1.30	0.43	0.95	
OTHER PREMIUM LABOR	0.43	0.34	0.21	0.25	0.22	0.22	0.22	0.22	0.20	0.17	0.50	0.43	0.29	
OTHER CONTRACT LABOR				•	•		i		,		2.30	3.81	0.52	
TOTAL OTHER LABOR	25.02	26.79	29.05	27.28	26.77	28.31	26.47	26.82	26.61	26.60	29.50	26.84	27.16	
ANCILLARY LABOR					,			,	•					
ANCILLARY OVERTIME LABOR	•	,	,		,	•				,				
ANCILLARY PREMIUM LABOR	•	,				,	•	•					,	
ANCILLARY CONT LABOR	•	,	•				,	,			,			
TOTAL OTHER LABOR	•				,		•	•	,		,		,	
*TOTAL LABOR *	101.72	104.57	106.70	106.45	104.29	104.61	104.67	107.75	107.87	107.73	113.27	105.33	106.24	
ABOR & BENFEITS %														
OF NET REVENUE	51.3%	20.7%	49.9%	48.6%	51.2%	48.2%	52.1%	49.4%	52.9%	53.4%	55.7%	42.0%	50.4%	
*TOTAL HOURS *														
REGULAR NSG HOURS	3.12	3.16	3.17	3.13	3.17	3.22	3.30	3.23	3.11	3.04	3.08	3 14	3.15	
OVERTIME NSG HOURS	0.21	0.20	0.19	0.26	0.21	0.18	0.19	0.28	0.27	0.28	0.27	0.26	0.23	
CONTRACT NSG HOURS	•			,					,				١.	
TOTAL NURSING HOURS	3.33	3.37	3.36	3.39	3.38	3.40	3.49	3.51	3.38	3.32	3.35	3.40	3.39	
OTHER ROUTINE HOURS	1.27	1.32	1.42	1.32	1.37	1.41	1.35	1.35	1.37	1.34	1.42	1.24	1.35	
OTHER OVERTIME HOURS	0.02	0.04	0.04	0.05	0.03	0.03	0.03	0.04	0.01	0.03	0.0	0.02	0.03	
TOTAL OTHER CONTRACT HOURS						. :		. :	. !	. !	0.03	0.05	0.01	
LOIAL OTHER HOURS	1.30	1.37	34.	1.37	1.40	. 4	1.39	1.40	1.39	1.37	1.49	1.31	1.39	
ANCILLARY HOURS			ı		ı	1			,					
ANCILLARY CONTRACT HOURS		, ,												
TOTAL ANCILLARY HOURS		•		ı		•	,	,						
· SQUAL INTOIN				4								į	ļ	
I OI AL HOURS	4.62	4.73	6.81	4.76	4.78	4.83	4.88	4.90	4.77	4.69	4.83	4.72	4.78	
	•	•	•	•		•			•	ò	•	•	,	
TOTAL OVERTIME HOURS	0.24	0.25	0.23	0.31	0.24	0.21	0.22	0.32	0.28	0.31	0.31	0.28	0.27	
OVERTIME AS % of TOTAL HOURS	5.1%	5.2%	4.8%	6.5%	4.9%	4.3%	4.6%	6.5%	5.9%	8.6%	6.4%	5.9%	5.6%	
WAGE RATES														
NURSING	23.04	23.10	23.12	23.33	22.90	22.47	22.42	23.06	24.03	24.44	25.03	23.06	23.33	
OTHER ANCILLARY	19.31	19.61	19.95	19.88	19.13	19.69	19.09	19.21	19.20	19.41	19.85	20.42	19.56	
* TOTAL WAGE RATES *	22.00	22.09	22.16	22.34	21.80	21.64	21.47	21.97	22.63	22.97	23.44	22.33	22.24	
EBITDARM MARGIN	10.9%	7.4%	9.3%	13.8%	4.6%	20.6%	9.6%	16.0%	12.0%	%8.6	5.1%	18.6%	11.6%	

Kindred

BG-4000 – Monthly Summary -Detail and Payroll Trend combined: 559

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Select "Actual" or "Budget": Actual Select Year; 2014	Jan 2014	Feb 2014	Mar 2014	Apr 2014	May 2014	Jun 2014	Jul 2014	Aug 2014	Sep 2014	Oct 2014	Nov 2014	Dec 2014 FY 2014 Actua	014 Actual
G & A MANAGEMENT FEE OTHER OPERATING	23.68 15.14 20.54	28.61 15.42 22.13	26.35 15.81 20.40	24.45 14.99 18.11	45.06 15.17 16.28	22.72 15.46 16.69	27.44 15.91 17.47	25.12 15.73 17.22	25.10 16.40 17.09	26.19 15.63 16.72	26.28 15.42 16.70	30.60 9.81 20.53	27.66 15.06 18.31
CONTROLLABLES NURSING SUPPINCONT ACTIVITY SUPPLES RAW ROOD EXPENSE POETARY SUPPLES	2.56 0.15 6.31 0.69	2.35 0.08 6.09 0.71	2.05 0.11 6.69 0.46	3.00 0.17 6.13 1.01	2.73 0.09 6.22 0.65	1.99 0.16 6.05 0.66	3.15 0.07 7.16 1.08	2.24 0.26 5.87 0.74	2.20 0.15 6.17 0.61	2.80 0.13 7.05 0.97	2.35 0.15 6.33 0.74	2.55 0.13 6.66 0.95	2.50 0.14 6.40 0.77
FOOD SUPPLEMENTS AAUNDRY SUPPLIES INEN REPLACEMENT HOUSEKEEPING SUPPLIES	0.00	0.04	8000	0.04	0.09	0.05	0.08	0.09	0.08	0.24	0.03	0.05	0.08
MAINTENANCE & REPAIR MINOR EQUIP EXPENSE CPFICE SUPPLIES POSTAGE/OVERNIGHT COURIER MARKETING FOAD DEBT	1.32 0.44 0.31 0.06 0.42 7.67 20.08	1.53 0.58 0.20 0.33 2.10	2.03 0.14 0.40 0.07 0.16 12.31 24.51	2.42 0.82 0.34 0.20 2.97 17.36	1.15 0.29 0.43 0.17 3.08 3.08	0.14 0.34 0.07 0.27 (2.09)	0.43 0.23 0.21 6.47 20.46	1.53 0.03 0.20 0.30 3.87 15.65	0.33 0.48 0.22 0.24 1.94 1.26	2.39 0.76 0.26 0.00 2.70 18.44	2.05 0.68 0.45 0.06 2.85 15.91	2.00 0.59 0.59 0.20 0.37 3.07	1.70 0.44 0.42 0.16 0.30 3.92 16.90
TOT CONTROL-BAD DEBT ADMISSIONS Commercial Insurence Admissions Medicare Advantage Admissions Medicare Admissions Total M2 Admissions	2.2.1.4.4.1.6.1.0.1.0.1.0.1.0.1.0.1.0.1.0.1.0.1.0	12.49 1 1 25 27	12.19 4 4 4 20 20 20	4. 4. 6. 6. 6. 6. 6. 6. 6. 6. 6. 6. 6. 6. 6.	12.23 3 2 18 23	10.88 2 2 2 25	13.98 1 2 2 2 2 28	11.78 3 22 26	12.32 2 3 47 22	15.74 2 19 21	13.06	14.09 1 23 24	12.98 26 24 240 287
Private Admissions Medicand Admissions Medicand Admissions Hospice Admissions Managed Medicald Admissions Medicald Out of State Admissions TOTAL ADMISSIONS	2	30		33	,		, - , , ,		, - , - , , , <mark>*</mark> 2	. , ⁹ ° , , , <mark>98</mark>	4		28 27 1 1 1 2 3 4 5 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4

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Select "Actual" or "Budget": Actual Select Year: 2014	Jan 2014	Feb 2014	Mar 2014	Apr 2014	May 2014	Jun 2014	Jul 2014	Aug 2014	Sep 2014	Oct 2014	Nov 2014	Dec 2014 FY 2014 Actual	2014 Actual
••• GL4000 DETAIL REPORT •••													
CENSUS													
Commercial Insurance Patient Days Medicare Advantage Patient Days Medicare Patient Days	2.3 2.9 20.1	2.9 2.0 20.5	2.8 0.9 19.4	3.5 1.7 24.7	1.8 2.4 20.4	1.7 1.3 17.8	1.0 1.7 18.2	1.1 1.9 18.6	0.5 2.2 17.8	(0.4) 2.1 21.5	0.9 0.7 20.4	2.5 0.0 17.5	1.7 1.7 19.7
Total M2 Days	25.4	25.5	23.1	29.9	24.5	20.8	20.9	21.6	20.5	23.2	22.0	20.0	23.1
Private Patient Days Medicaed Patient Days VA Patient Days VA Patient Days Hospice Patient Days Medicaed Managad Patient Days Medicaed Ust-of-State Patient Days Total Paid Census	6.5 2.0 2.0 2.0 0.0 0.0 6.0	4.9 102.5 2.0 1.3 0.0 0.0	6.7 96.7 1.9 1.9 0.0 0.0	5.0 9.95.8 2.0 1.9 0.0 138.7	4.7 102.5 3.2 2.1 0.0 0.0	13.2 98.4 2.4 1.4 0.0 136.2	8.3 100.7 1.3 1.3 0.0 0.0 132.5	8.5 102.6 1.4 0.0 0.0 0.0	9.9 102.8 1.5 0.0 0.0 0.0	8.9 102.3 2.1 0.0 0.0 136.6	(0.8) 1126 3.9 1.0 0.0 0.0	8.8 103.6 4.0 1.3 0.0 0.0	7.1 102.4 2.3 1.2 0.0 136.1
Private Holding Days Commercial Insuance Holding Days Medicare Advantage Holding Days Medicare Holding Days VA Holding Days Hospite Holding Days Hospite Holding Days Managed Medicard Holding Days Managed Medicard Holding Days Medicard Out – G. State Holding Days Total Hold Census	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	00 00 4+ 00 00 00 00 00 00 00 00 00 00 00 00 00	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	000+0000 0	9 000000000	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	00070000 00070000	00000000000000000000000000000000000000	00000000000000000000000000000000000000	00000000000000000000000000000000000000	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0000000000	0 0 0 0 1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
Total Census	140.6	136.2	130.3	138.7	137.1	136.2	132.5	134.0	134.6	136.6	138.7	137.6	136.1
PATIENT REVENUE													
COMM INS ROUTINE-S COMM INS ROUTINE-S COMM INS ROUTINE-I COMM INS ROUTINE-R COMM INS POUT INE-R COMM INS HOLD REVENUE TOTAL COMM INS ROUTIN	490.00 - - (38.99) - 451.01	433.29	478.64 (47.39) (47.39)	434.81 (18.07) 416.74	449.21 	395.77 - - 57.46 - 453.22	451.67 - - (36.04) 415.63	414.55 24.18 438.73	524.69 - - (298.08) - - 226.61	365.00 - - 57.82 - 422.82	350.00 - - 64.81 - 414.81	403.62	441.23 - - (28.73) - 412.50
COMM INS ANCILLARY TOTAL COMM INS REVENU	167.33 618.34	251.75 560.57	71.35 502.60	104.82 521.56	(22.02) 450.72	51.02 504.24	192.10 607.73	244.96 683.68	190.99 417.60	75.61 498.43	(7.55)	180.81 595.53	129.29 541.80
MYCARE ADV ROUTINE-C MYCARE ADV ROUTINE-S MYCARE ADV ROUTINE-I MYCARE ADV ROUTINE-R MYCARE ADV CONTRACTUA MYCARE ADV CONTRACTUA TOTAL MC ADV ROUTINE	433.13	401.23 - 24.98 - 426.21	387.22 - - (117.74) - 269.48	454.31 - - 9.40 - - 463.71	433.49 - - (51.96) - 381.53	540.00 - - (136.79) - - - - - - - - - - - - - - - - - - -	489.34 - 31.16 520.50	466.02 - - - - - 416.31	392.00 - - (43.70) - 348.30	437.73 - - (0.52) - - - -	365.00 - - 164.61 - 529.61		438.72 - - (20.55) - 418.17
M'CARE ADV ANCILLARY TOTAL MC ADV REVENUE	(0.00) 437.73	0.00	(0.00) 269.48	463.71	(0.00)	(0.00) 403.21	0.00 520.50	41.91 458.22	(0.00) 348.30	(0.00) 437.21	(0.00) 529.61		4.09 422.26
MIP PART A ROUTINE-C MIP PART A ROUTINE-S MIP PART A CONTRACTIVA MIP PART A ADJUCURREN MIP PART A BAD DEBT TOTAL PART A ROUTINE	421.34 56.43	424.86 - 56.98 - - 481.84	418.18 - 81.60 - - 499.79	404.52 - 97.85 2.54 (2.54)	90.12	421.30 - 80.52 7.27 (7.27)	75.61	415.68 - 83.21 1.17 (1.17)	414.73 79.63 - 494.36	396.31 - 112.88 4.51 (4.51) 509.19	405.79 - 90.50 - - 496.30	422.13 - 66.79 - - - 488.91	412.97 - 81.84 1.31 (1.31)
M/P PART A ANCILLARY TOTAL MP PART A REVE	(0.00) 47.77	0.00 481.84	0.00 499.79	(0.00)	0.00	(0.00) 501.82	0.00 483.46	0.00 498.89	0.00 494.36	(0.00) 509.19	0.00 496.30	(0.00) 488.91	0.00 494.82
M/P PART B ANCILLARY TOTAL M/P PART B REVE	7.34	5.78 5.78	7.36 7.36	7.00	6.36 6.36	9.25 9.25	9.29 9.29	7.05 7.05	6.00 6.00	6.62 6.62	6.99 8.09	9.38 9.38	7.39
TOTAL M2 REVENUE	520.93	512.71	526.82	529.09	514.54	548.32	543.06	542.12	511.13	535.61	531.31	555.57	530.34

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Dec 2014 FY 2014 Actual	403.97 - - (42.26) 1.88 363.59	4.54 368.13	359.10 - - (163.66) 0.00 0.03 195.47	0.00 195.47	355.17 - - (98.39) 1.68 258.46	(0.00) 258.46	350.17 - - (153.62) - 196.55	0.00 196.55		
Dec 2014 F)	427.09 - - (16.76) - 410.33	8.58 418.91	363.10	0.00	358.74 - (110.95) 1.65 249.44	0.00 249.44	351.54 - - (153.30) - 198.24	198.24		
Nov 2014	223.75 - - 225.00 - - 448.75	0.14 448.89	363.56 (166.99)	(0.00) 196.57	344.79 - - (79.48) 10.29 275.60	0.00 275.60	350.00 (151.76)	198.24		
Oct 2014	375.47	9.36 361.89	361.69 - - (165.27) - 0.06 196.48	(0.00) 196.48	357.73 (78.02) 279.71	(0.00)	350.00 - - (151.76) - 198.24	198.24		
Sep 2014	364.63 - - (20.78) - 343.85	0.69 344.54	362.57	198.99	363.33 - - (130.59) - - 232.75	0.00				1 1
Aug 2014	399.49 - - (25.93) - 373.56	0.38 373.94	360.81	0.00 199.01	365.00 - - (82.64) - 282.36	(0.00) 282.36	. , ,			4 1
Jul 2014	380.19	11.18 364.93	369.98 (162.32)	197.66	356.59 (121.76)	234.82	350.00 - - (149.73) 200.27	200.27		1 1
Jun 2014	389.04 - - (31.62) - 357.43	8.61 366.04	359.03 - - - (164.34) - - - - - - - - - - - - - - - - - - -	0.00 194.69	354.01 - - (101.15) - 252.87	0.00	350.00 - - (152.81) - 197.19	197.19		
May 2014	427.77 - - (95.72) 11.03 343.08	4.42	359.52 	0.00 195.56	355.61 (74.97)	280.64	350.00 - - (152.81) - 197.19	0.00		
Apr 2014	448.49 - - (82.02) - 386.47	4.49 370.96	356.09	0.00	350.00	241.82	350.00 - - (152.81) 197.19	197.19		
Mar 2014	422.48 - - (11.94) 15.60 426.14	4.83 430.97	352.09	(0.00) 190.14	352.75 - - (94.77) 257.98	257.98	350.00 - - (155.82) - 194.18	194.18		
Feb 2014	438.93	4.50 275.20	353.43 - - (161.65) - - - - 191.78	0.00 191.78	357.50 - - (115.69) - 241.82	(0.00) 241.82	350.00 - - (155.82) - 194.18	194.18		1 1
Jan 2014	420.38	(13.64) 363.58	356.05	(0.00) 192.77	357.50 - (115.69) - 241.82	0.00 241.82	350.24 - - (156.06) - 194.18	194.18) I
Select "Actual" or "Budget": Actual Select Year: 2014	PP ROUTINE C PP ROUTINE S PP ROUTINE 1 PP ROUTINE R PP CONTRACTUAL PP HOLD REVENUE	PIP ANCILLARY TOTAL PRI REVENUE	MYCAID ROUTINE-S MYCAID ROUTINE-S MYCAID ROUTINE-R MYCAID ROUTINE-R MYCAID ADJACTURE IN MYCAID ADJACTERER MYCAID HOLD REVENUE	M'CAID ANCILLARY TOTAL M'CAID REVENUE	VA ROUTINE-C VA ROUTINE-3 VA ROUTINE-1 VA ROUTINE-R VA CONTRACTUAL VA HOLD REVENUE	VA ANCILLARY TOTAL VA REVENUE	HOSPICE ROUTINE-S HOSPICE ROUTINE-S HOSPICE ROUTINE-1 HOSPICE ROUTINE-1 HOSPICE COUTINE-R HOSPICE COUTINE-R TOTAL HSCP ROUTINE	HOSPICE ANCILLARY TOTAL HSCP REVENUE	MGD MCAD ROUTINE-C MGD MCAD ROUTINE-S MGD MCAD ROUTINE-S MGD MCAD ROUTINE-R MGD MCAD CONTRACTUA MGD MCAD CONTRACTUA MGD MCAD ROUTINE-R MGD MCAD ROUTINE-R MGD MCAD POLD REFR MGD MCAD POLD REFR TOTAL MGD MCAD ROUT TOTAL MGD MCAD ROUT	MGD M'CAID ANCILLARY TOTAL MGD M'CAID REVE

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Select "Actual" or "Budgel": A Select Year:	Actual 2014	Jan 2014	Feb 2014	Mar 2014	Apr 2014	May 2014	Jun 2014	Jul 2014	Aug 2014	Sep 2014	Oct 2014	Nov 2014	Dec 2014 FY	2014 Actual	
M CAID O-O-8 ROOTINE							5								
MCAID C-C-S ROUTINE-		,												1	
M'CAID O-O-S ROUTINE-													,		
M'CAID O-O-S ROUTINE-			,					,						,	
M'CAID O-O-S CONTRACT						,	,	,	ı	٠	,	,	,	,	
M'CAID O-O-S ADJ-CURR		,	•											,	
M'CAID O-O-S AD HINTE													,		
M'CAID O-O-S HOLD REV			,			,				,	,				
TOTAL M'CAID O-0-S RO			,				•						•		
M'CAID O-O-S ANCILLAR		,	,	ı	ı	,	1	•	ı	•	,	•	ı	í	
O'AL M CAID COS NE			•	,				•	•		•	,	,	•	
TOTAL OTHER		,												,	
MEDICAID (GT					1	•					•	•		,	
MANAGED MEDICAID IGT		,		٠			,					,			
TOTAL IGT REVENUE					•	,							,		
CONTRACT SERVICES-NEU		,	,		٠		,	,	,					,	
TOTAL CONT SERV REVEN					•										
TOTAL PATIENT REVENUE		260.52	255.53	263.27	273.66	259.88	266.43	263.03	266.17	257.50	266.19	250.53	264.74	262.34	
PURCH ALLOW-BARB/BEAU		1	,	,	,	,	,	,	,	,		,	,		
SUBLEASE INCOME		,						,			,	•	1	•	
RENTAL INCOME								1			,	,		•	
VENDING MACHINE INC		0.01	0.01	0:01	0.01	0.01	0.01	0.00	0.01	0.01	0.01	0.01	0.01	0.01	
VOLARIO REVENUE					•				4 1	, ,					
MGMT FEES-MANAGED				. ,			. ,	. ,			. ,	. ,			
MGMT FEES-INTER CO		,	,	,	į	•	1	•	í	,		,	•		
CASH DISC EARNED		0.01	0.01	10:0	0.01	0.01	0.01	0.02	0.01	0.01	0.01	0.01	00:00	0.01	
MISC INC		,	,			1	•	0.00				ı	0.13	0.01	
TOT NON PATIENT REVEN		0.01	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.01	0,01	0.14	0.03	
OPERATING EXPENSES															
医勃克克氏试验检尿病检查检验检验检验检验检验检验检验检验检验检验检验检验检验检验检验检验检验检验检															
NURSING ADMIN		8.17	9.77	9.10	15.30	9.60	8.13 16.94	7.60	8.74 16.90	7.89	7.42	7.27	6.71	8.34 16.71	
GN/GPN		,		,		,	1	,	,			,	,		
LVN/LPN		17.93	20.61	20.62	20.19	19.48	19.71	18.46	20.60	19.56	20.10	22.40	23.92	20.30	
AIDES/ORDERLIES		32.41	33.38	33.59	33.88	33.46	31.53	33.55	34.69	36.63	34.39	35.37	32.03	33.73	
				8		70.11	3	9	5	2	2	2	er.	90.6	
RN CONTRACT LABOR		,	1			1	•		•	•			•	,	
AIDES CONTRACT LABOR								٠	,	,	,		,		
TOTAL CONTRACT LABOR															
NI BSING WAGE TRNSER			•	•	,	i	,	·	,			,	ı	,	
NURSING SUPPLIES		1.03	1.03	0.89	1.27	1.14	0.57	1.13	0.93	0.69	1.29	1.19	0.99	1.02	
INCONT & FEED REV		(0.07)	(0.22)	(0.16)	(0.07)	(0:09)	(0.24)	(0.14)	(0.10)	(0.10)	(0.13)	(0.00)	(0.13)	(0.12)	
INCONT & PEED EXP		1.60	3.55	1.31	1.80	1.67	1.67	2.16	1.40	1.61	1.64	1.16	1.70	1.61	
TOTAL OTHER NURSING		2.56	2.35	2.05	3.00	2.73	1.99	3.15	2.24	2.20	2.80	2.35	2.55	2.50	
TOTAL NURSING		79.26	80.14	79.70	82.17	80.24	78.29	81,34	83.18	83.47	83.93	86.13	81.04	81.58	
												:		!	
ADMINISTRATION		,		•			,	1	1	ı			•		
VOCATIONAL COLINSELOR										•		ŀ		,	
BEHAVIORAL PSYCHOLOGI						, ,	. ,								
THERAPEUTIC SPECIALIS		,	,				,	,	4	•	,	,		,	
REHABILITATION WAGES		,	,		,	,		•		•			,		
RESPIRATORY THERAPIST		,	,	,		,	,		•	,			,	•	
OCCUPATIONAL INERAPIS		. ,					•		• 1						
סשבוניו ווורואבויי רביי				,										,	

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Jan 2014 Feb 2014 Mar 2014 Apr 2014 May 2014 Jun 2014 Jul 2014 Aug 2014

Dec 2014 FY 2014 Actual

Nov 2014

Oct 2014

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BG-4000 -- Monthly Summary -Detail and Payroll Trend combined: 559

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Sep 2014 Oct 2014 Nov 2014 Dec 2014		1922 20,66 20,17 19,00 15,15 4,36 5,28 7,43 10,11	1.06 0.59 1.42 1.01 0.33 0.14 0.01 0.19	2 56 6 122 2 58 967 32 62 35 28 32 62 35 28 (022) (009) 7 15 6 35 0.12 0.07 7.16 6.36	1.57 1.94 5.48 6.40 0.69 0.53 0.27 0.21 0.08 0.67 0.02 0.01	364 347 353 345 377 372 363 345 377 372 363 346 377 372 363 346 377 372 363 346 377 372 363 346 377 373 373 363 374 375 378 378 5.38
Jul 2014 Aug 2014 Se		2167 20.52 3.54 5.12 0.17 0.23 0.28 0.12 0.40 0.50 26.08 26.49				0.04 0.12 0.04 0.12 3.56 3.56 3.56 3.56 3.56 3.56 3.56 3.56
May 2014 Jun 2014		20 93 21.11 5.71 5.38 0.31 0.13 0.11 0.26 0.29 0.37 27.36 27.26				0.16 0.16 3.45 3.60 3.60 0.49 0.05 5.08 6.45
Mar 2014 Apr 2014		1163 23 55 5.44 750 0.08 0.11 0.09 0.05 0.20 0.20 0.24 0.61 77.48 32.03				3.64 3.64 3.64 3.64 3.64 3.64 3.64 3.64
Jan 2014 Feb 2014 Mar	1 4 1	22.32 2.32 5.48 7.60 7.60 0.05 0.05 0.05 0.06 0.00 0.00 0.00 0	123 173 0.06 0.07	5.39 37.58 37.58 37.58 (0.11) 0.11 6.49 6.49		3.37 3.90 3.47 3.90 3.60 0.03 0.03 0.03 0.03 0.03 0.03 0.03
Actual 2014		"	·	ž		



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Select "Actual" or "Budgeff: Select Year:	Actual 2014	Jan 2014	Feb 2014	Mar 2014	Apr 2014	May 2014	Jun 2014	Jul 2014	Aug 2014	Sep 2014	Oct 2014	Nov 2014	Dec 2014 FY	014 Actual	
MAINTENANCE PERSONAL MAINT WAGE TRANS		1.52	1.50	1.74	1.82	1.66	1.62	1.67	1.74	1.59	1.55	1.74	1.72	1.65	
GROUNDS MAINT WAGES MAINTENANCE SUPPLIES CONTRACTS-BLDG ETC		0.23 0.44	0.03 0.40	0.20	, 0.22 0.12	, 60:0	0.14	0.11	0.14	0.37	0.26 0.20	0.20	0.13	0.18	
GROUNDS MAINT SUPL EQUIPMENT REP/MAINT BUILDING DEDMAINT		0.71	1.11	1.39	0.36	0.19 0.89 0.19	1.03	0.52	0.48	0.59	1.77	(0.04) 1.12 0.74	1.12	0.70	
MINOR EQUIP EXPENSE TAL MAINTENANCE		0.44 4.89	5.13 5.13	5.68	0.82 5.54	3.68 3.68	0.14 4.64	3.98	0.03 6.40	0.33 4.31	0.76 5.35	0.68 24. 00	0.59 6.89	2.90 4.90 4.90	
UTILITIES-WATER/SEWR UTILITIES-ELECTRIC UTILITIES-GASAS OIL UTILITIES-GARBAGE		1 95 4.48 1.31 0.52 8.26	2.42 4.31 1.36 0.49 8.58	1,72 4,36 1,14 0,20 7,42	1.47 3.56 0.98 0.49 6.50	1.69 1.85 0.68 0.05 4.27	1.30 1.74 0.48 0.42 3.94	3.09 3.09 0.57 5.53	1.70 2.61 0.64 5.19	1.85 2.30 0.70 0.28 5.12	1.02 2.26 0.48 0.21	1.42 2.31 0.80 0.39 4.91	1.42 4.69 1.07 0.39 7.57	1.59 3.13 0.85 0.36 5.93	
RECREATION INCOME ACTIVITY WAGES RECREATIONAL SUPPLY STAL ACTIVITIES		3.18 0.15 3.33	3.13 0.08 3.21	, 20 0.41 3.30	2.98 0.17 3.15	3.20 0.09 3.28	2.87 0.16 3.03	2.72 0.07 2.79	2.74 0.26 2.99	2.65 0.15 2.80	3.10 0.13 3.23	3.22 0.15 3.38	3.06 0.13 3.19	3.00 0.14 3.14	
PHARMACY CONBULTANT SOCIAL WORKER WAGES SOCIAL WORKER CONBUL MED THE HEALTH COUNSEL MED RECORD LIBERARAN UTILIZATION REVIEW MEDICAL ADVISORY BOARD MEDICAL ADVISORY BOARD MEDICAL DIRECTOR OTHER POOF CONBULT NURSE CONBULTANT PROF WORSTLANT		0.19 1.33 1.34 0.34 3.30	0.22	0.21 1.69 1	0.20 1.30 1.30 1.50 0.36 0.36	0.20 1.57 1.57 1.47 1.47 0.38	0.20 2.08 1.53 4.18	0.35	1.82	0.21 2.05 2.06 2.06 2.06 2.06 2.06 2.06 2.07 2.07 2.07 2.07 2.07 2.07 2.07 2.07	0.20 2.19 2.19 1.47 1.47 4.88	0.20 1.91 1.91 1.50 1.50 3.70	0.20 1.45 1.45 1.45 1.46 1.46 1.46 1.46 1.46 1.46 1.46 1.46	0.21 1.73 1.73 1.73 1.51 1.51 0.27 3.77	
VACATION PAY VACATION ACCRUAL HOLIDAY PAY SICK PAY FOR PAY PAID THE OFF PAID THE OFF PAY CACCRUAL PAYOR CACCUPATIONAL INCE WIG-ACCUPATIONAL INCE SHOUTH MEDION WIGHTER WIGHTER SOUND IN WAGES GROUP MEDIOLA, INS SHORTHCAN ETERN DISAB EMPLOYEE PHYSICAL IN OTHER SANINGS MATCH OTHER SANINGS MATCH OTHER SENETITS		2 17 2 17 2 17 2 17 2 17 2 17 2 17 2 17	0.004) 0.004) 0.007 3.48 3.48 0.001 0.001 0.003 0.003 0.003 0.003 0.003 0.003 0.003 0.003 0.003 0.003 0.003 0.003 0.004		0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	2.4 6.14 9.27 9.27 9.26 4.26 1.96 1.96 1.96 1.96 1.96 1.96 1.96 1.9	2.28 2.38 2.28 2.28 2.28 2.28 2.38 2.38	2 685 0 000 0 000 0 003 0 003 0 003 1 1 2 3 1 1 2 3 1 2 3 1 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4		2.74 0.05 2.26 2.26 1.29 1.10 1.10 1.10 1.47 0.03 0.04 2.86 2.86	0.05 0.18 4.55 0.17) 0.17) 0.17) 0.03 0.03 0.03 0.03 0.03 0.03 0.03 0.0	2.49 2.49 3.995 (0.00) 9.44 4.67 4.67 0.30 0.30	2.72 2.72 2.43 0.22 0.22 8.53 (7.02) 0.06 0.06 0.46 0.46 0.46	(600) (600) (600) (600) (601)	
STF DEVELOPMENT COORD STF DEV COORD-WG TRN ORIENTATION WAGES EDUCATION/TRAINING		1.54 - 0.94 0.11	1.72 - 1.84 0.08 3.65	1.76 2.85 0.31 4.91	1.59 - 1.39 0.18	1.08 1.98 0.26 3.33	1.59 2.29 (0.16)	1.37 1.12 0.22 2.72	1.48 1.30 0.01 2.78	1.46	1.43 1.31 0.48 3.22	1.41 - 2.16 0.02 3.59	1.40 - 0.30 0.10 1.80	1.48 1.58 0.14 3.20	
OFFICERS SALARIES CEN & ADMIN SALARIES GEN & ADMIN SALARIES BUSINESS DEV WAGGES HUMAN RESOURCES SALARIES COMPENEETT SALARIES PURCHASING SALARIES PURCHASING SALARIES														11111111	

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Control Michael Control Mi	Select Year:	2014 Jan 201	2014	Feb 2014	Mar 2014	Apr 2014	May 2014	Jun 2014	<u>Jul 2014</u>	Aug 2014	Sep 2014	Oct 2014	Nov 2014	Dec 2014 FY	2014 Actual
Market M	DIETARY SALARIES ACCOUNTING SALARIES			. ,	, ,				. ,				, ,	, ,	
Color	MARKETING SALARIES						,	,	,	•	•	•	,		
No.	RECRUITING SALARIES		,	,	,	•	,	,	,	•	,	,	,	,	,
Marco Marc	REIMBURSEMENT SALARIE		,	,							•		,	,	,
WANGE	TENANCE SALARIES		,		,	•	•	•	•	•	1	•	•	•	•
Market	CAL SALARIES					•							,	,	,
March Color Colo	MACY SALARIES	•	, 00	, 6			' 6				, 6	. ;			
Marked M	RAM COURD WAGES		0.32	0.28	0.39	0.33	0.32	8 4	45.0	0.37	0.32	/L'0	0.30	0.24	0.32
Marie	N SALANIES		70.0	60.0	00.0	20.0	0.30	0.43	0.00	0.5	80.0	0.52	0.48	0.4/	0.03
### ### ### ### ### ### ### ### ### ##	SSIONS COORD WAGE														
Column C	WAGES		,	,	,	,							•		•
Harting See 7714 7751 6164 7722 7726 7726 7726 7726 7726 7726 77	TRANSFERS		,	,	,	,		,	,			٠			
Part	SEXPENSE				•				,	,	,			•	•
State Stat	NAGES		6.46	7.14	7.51	8.04	7.32	7.95	7.29	7.45	7.67	7.13	5.61	4 71	7 01
Color Colo	SUS WAGE TRNSFR		: .												
8. S. C.	RAL SUPPLY WAGES		,	0.07	0.05		0.01		0.01	0.35	(0.03)	0.18	0.24	0.17	60.0
Control Cont	CLERK WAGES		0.53	0.48	0.53	0.50	0.46	0.45	0.56	0.57	038	0.44	0.46	0.37	0.48
### 15 1 1 1 1 1 1 1 1 1	ARDS CLERK WAGES		0.65	1.50	090	0.53	0.65	0.60	0.64	900	0.54	080	990	190	2.0
The color 17 100	DISECURITY	•	3 ,		3 .	2 '	2.	8 '	5 ,	8 '	,	8 '	8 '	ē.	<u> </u>
Fig. 1. The first section of the control of the con	ESSIONAL FEES		181	1 17	901	5	105	901	901	900	1 14	000	101	134	107
The color The	PACT AROP OTHER	•			60:	5	9	3 .	60.	96.0	<u>•</u>	86.0	230	5 6	70.0
T. T	DOE DIECTORS		,					•	,		,		7.30	0.0	70.0
THE COUNTY OF TH	DAL DI ACEMENT		,		•								•		,
March Marc	SOLF DOLINES	•	, 80 8	7.20	. 4	. 643	. 8	. 7.8	- W	. 8	, s	, 4	- 7 a 2	781	. 27
Markey M	CALLIAISON ALL OCATED	,	0.00	07:	<u> </u>	2	9	ř	9	5	50.0	0.92	0.0	0.7	0.0
NATION Color Col	JESS DEFICE SHARED SVC														
FINAL BOOK NOT	NO EXPENSES														
FINAL DE CONTRA	SUPPLY/STATIONERY		0.34	0.48	0.40	0 34	0.43	0.34	0.41	0.38	0.48	0.44	0.45	0.50	0.42
SSY, O.	ITY ORIENT SUPPLY	•	,		: '		: ,		. '	;	?	;	;	3 -	
National Color Nati	NITE/COURIER SRV		0.06	0.07	0.07	0.06	0.05	0.07	0 11	0.08	60 0	0 14	0.06	60.0	90.0
NWID OSO OSO OSO OSO OSO OSO OSO O	AlL-POSTAGE			0.13	,	0.12	0.12	000	0.12	0.12	0.13	0.12	000	0.12	0.08
Mail	PLITER RELATED EXP					,					,				
MATCH D. S. S. D. S. S. D. S. S. D. S. S. D. D. S. D.	HNOH		0.87	1.28	0.80	0.89	0.87	0.87	0.95	0.00	0.73	0.80	0.85	0.89	0.00
Marker	LITMENT/HELP WINTD	, _	500	22	8.0	20.00	5 6	2.0	25.0	3.0	3,0	20.0	3000	27.0	98.0
MACK	PISITE		8 '	2	8 0	000	8	5 6	5 6	20.0	27.0	700	200	200	5.5
ANCE 1004 1155 108 108 108 108 108 108 108 108 108 108	TO INCOMPLETE		ç	8 6	20.0	9 6		3 6	8 6	9 6	3 6	9 9	5 6	0.0	0.0
CANCE 100 100 100 100 100 100 100 100 100 10	ANDE OTHER		250	20.0	± 40	900	700	27.0	0.00	9.50	0.65	800	2.0	5.5	67.0
Color	RACTICE INSURANCE		100	1.15	108	1.05	1.03	1 07	1.06	1.05	1.08	103	1.05	133	80.5
SE 767 210 1231 297 308 012 012 012 012 012 012 012 012 012 012			0.31	26.0	0.46	0.08	0.50	0.34	0.56	0 50	0.28	1 19	146	303	0.75
Fig. 767 210 1231 297 309 (720) 647 387 154 270 286 307 307 508 508 508 508 508 508 508 508 508 508	LE EXPENSE	, ,	0.08	0.08	0.13	0.10	60 0	0.12	0.23	0.08	0.16	0.03	60 0	0.21	0.12
SE 034 069 124 024 024 022 032 033 033 113 059 044 ATE 1354 1458 1402 1418 1889 1446 1437 1421 1462 1394 1418 1418 1418 1418 1418 1418 1418 14	EBT EXPENSE	-	7.67	2.10	12.31	2.97	3.08	(2.09)	6.47	3.87	1.94	2.70	2.85	3.07	3 82
NTE 1554 15-89 0.84 0.024 0.022 0.032 0.033 0.034 1.13 0.056 0.044 NTE 1554 15-89 1462 1418 1389 1446 0.13 0.12 0.12 0.12 0.12 0.13 0.13 0.13 0.14 1.13 0.14 1.13 0.14 1.13 0.14 1.13 0.14 1.13 0.14 1.13 0.14 0.14 0.14 0.14 0.12 0.12 0.12 0.15 0.14 0.14 0.14 0.14 0.14 0.14 0.12 0.12 0.15 0.14 0.14 0.14 0.14 0.14 0.12 0.12 0.15 0.14 0.14 0.14 0.14 0.14 0.14 0.14 0.14	CTION EXPENSE		,		1.24	. •			,				0.59	0.78	0.22
National Property Nati	& SUBSCRIPTIONS	J	0.34	99'0	0.34	0.24	0.32	0.32	0.33	0.33	0.34	1.13	0.56	0.44	0.45
National Property Nati	HT CHARGES			,		,	,	,				,	•	,	,
1364 1548 1460 1460 1446 1440	AONETARY/STATE		,	,		,	19.67	•	1.55	,		,		,	1.81
6.19 6.36 6.01 6.19 6.75 6.14 6.13 6.12 6.12 6.10 6.14 6.23 6.14 6.13 6.12 6.15 6.16 6.14 6.23 6.14 6.14 6.12 6.15 6.15 6.15 6.15 6.15 6.15 6.15 6.15	DER TAXES	1	3.54	15.48	14.62	14.18	13.89	14.45	14.37	14.21	14.62	13.94	14.18	13.84	14.26
EN 40.62 40.89 46.09 38.18 58.33 31.22 44.12 30.68 37.56 38.31 39.99 45.23 EN 228.67 228.67 228.67 228.67 228.67 228.37 228.32 228.18 233.76 210.68 EN 27.34 30.73 228.05 28.69 28.53 28.51 27.89 28.34 27.64 27.34 30.73 28.92 28.16 27.59 28.69 28.53 28.21 27.89 27.89 27.64 1.23 1.74 1.52 1.78 1.61 1.74 1.04 1.06 1.14 1.37 1.08 3.13 3.74 3.63 3.49 4.99 5.11 5.10 5.10 5.22 4.99 5.23 4.99 5.20 4.99 5.20 4.99 5.20 4.99 5.20 4.99 5.20 4.99 5.20 4.99 5.20 4.99 5.20 4.99 5.20 4.99	GEN & ADMIN	0	0.19	0.36	0.01	0.19	0.75	0.14	0.13	0.12	0.12	0.16	0.14	0.23	0.21
EN 22867 23247 23476 23203 244.14 207.78 23367 218.65 222.32 238.18 23376 21068 27.34 30.73 299.2 28.16 27.59 28.69 28.53 28.21 299.3 27.86 28.34 27.64 1.23 176 157 152 178 161 174 104 106 106 114 137 190 3.19 3.19 4.99 5.11 5.10 5.10 5.22 4.99 5.10 5.10 5.10 5.10 5.10 5.10 5.10 5.10	EN & ADMIN	74	0.62	40.89	49.06	38.18	58.33	31.22	44.12	39 68	37.55	39.31	39.96	45.23	42.05
EN 228.67 232.47 234.78 232.03 244.14 207.78 233.67 218.65 222.32 238.18 233.76 210.68 27.34 30.73 280.2 281.6 27.59 28.69 28.53 28.21 29.03 27.86 28.34 27.64 1.23 178 157 152 178 167 161 174 104 106 114 137 190 1.24 1.25 1.25 1.25 1.25 1.25 1.25 1.25 1.25															
228 67 23.24 23.75 23.67 22.63 28.16 27.59 28.69 28.53 28.21 23.03 24.14 207.78 23.57 28.65 28.22 29.15 29.03 27.86 28.34 27.6	ENT EXPENSE		ı											•	,
77 4 3073 2902 2816 2759 2869 2853 2821 2903 2786 2834 2764 123 178 157 159 2869 2853 2821 2903 2786 2834 2764 131 374 353 344 337 345 367 333 375 366 382 353 178 1600 (0.00) (0.00) (0.00) (0.00) (0.01) (0.01) (0.01) (0.01) 179 0.01 0.03 0.01 0.00 0.02 0.02 0.01 0.03 0.01 0.02 0.01 1514 1542 1581 1499 1577 1546 1591 1573 1640 1563 1542 981	PERATINGEXPEN	228	8.67	232.47	234.76	232.03	244.14	207.78	233.67	219.65	222.32	236 18	233 76	210 68	228.01
27.34 30.73 29.02 28.16 27.59 28.63 28.51 29.03 27.86 28.34 27.64 1.23 178 1.57 1.52 178 1.61 1.74 1.04 1.06 1.14 1.37 1.90 2.8 34 3.31 3.45 3.67 3.67 3.67 3.67 3.67 3.67 3.67 3.67															
1.23 178 157 152 178 161 174 164 106 114 137 190 150	- BUILDING	2	7.34	30.73	29.02	28.16	27.59	28.69	28.53	28.21	29.03	27.86	28.34	27.64	28.40
1.23 1.78 1.57 1.52 1.78 1.61 1.74 1.04 1.05 1.14 1.37 1.90 1.24 1.65 1.55 1.55 1.55 1.55 1.55 1.61 1.74 1.04 1.05 1.14 1.37 1.90 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5	- LAND			•	,			,							
319 374 353 343 331 345 367 363 373 363 373 363 373 369 353 353 353 353 353 353 353 353 353 35	- EQUIPMENT		1.23	1.78	1.57	1.52	1.78	1.61	1.74	104	1.06	1.14	1.37	1.90	1.48
485 552 519 503 493 499 511 510 522 4,99 520 508 508 508 508 511 510 522 4,99 520 508 508 508 508 508 508 508 508 508 50	ERTY TAXES		3.19	3.74	3.53	3.43	3.31	3.45	3.67	3.63	3.73	3.56	3.62	3.53	3.53
(0.00) (0.03) (0.02) (0.07) (0.23) (0.02) (0.00) (0.01)	ECIATION	•	4.85	5.52	5.19	5.03	4.93	4.99	5.11	5.10	5.22	4.98	5.20	90.9	5.10
FRTY (0.00) (0.00) (0.002) (0.07) (0.23) (0.002) (0.001) (0.011) -0.000 (0.013) (0.003) (0.001) (0.013) (0.003) (0.014) 0.42 0.40 0.41 0.12 0.12 0.12 0.12 0.12 0.12 0.13 0.14 0.14 0.14 0.14 0.14 0.14 0.14 0.14	TIZATION		,	•	•	•	1	,	,		,		•	,	
S (0.02) (0.03) (0.02) (0.07) (0.23) (0.02) (0.00) (0.01) . 0.00 . (0.03) (0.03) (0.02) (0.00) (0.01) . 0.00 . (0.03) (0.03) (0.04) . 0.41 . 0.42 . 0.41 . 0.42 . 0.41 . 0.42 . 0.41 . 0.12 . 0.12 . 0.12 . 0.12 . 0.13 . 0.11 . 0.12 . 0.13 . 0.11 . 0.12 . 0.13 . 0.13 . 0.14 . 0.12 . 0.14 . 0.12 . 0.14 . 0.12 . 0.14 . 0.12 . 0.14 . 0.12 . 0.14 . 0.12 . 0.14 . 0.12 . 0.14 . 0.12 . 0.14 . 0.12 . 0.14 . 0.12 . 0.14 . 0.12 . 0.14 . 0.12 . 0.14 . 0.12 . 0.14 . 0.12 . 0.14 . 0.12 . 0.14 . 0.12 . 0.14 . 0.12 . 0.14 . 0	EST EXPENSE			,				,				,	•		
S 0.45 0.42 0.41 0.40 0.42 0.41 0.40 0.41 0.12 0.41 0.12 0.41 0.12 0.41 0.12 0.41 0.12 0.41 0.12 0.41 0.12 0.41 0.12 0.41 0.12 0.12	EST INCOME	~	00.0	(0.03)	(0.02)	(0.07)	(0.23)	(0.02)	(0.00)	(0.01)		0.00	,	(0.03)	(0.03)
S 001 0.03 0.01 0.00 0.02 0.01 0.03 0.01 0.02 0.01 0.01 0.01 0.01 0.01 0.01	ANCE - PROPERTY	•	0.39	0.45	0.42	0.41	0.40	0.42	0.42	0.41	0.42	0.40	0.41	0.12	0.39
4X	TRUSTEE FEES										,	,			
1X	TAXES		0.01	0.03	000	000	0.00	0.0	0.01	0.03	000	0.00	000	0.01	500
VX 15.14 15.42 15.81 14.99 15.17 15.48 15.91 15.73 16.40 15.63 15.42 9.81	ES & TAXES					0.0			;	·	;		,	5 '	000
15.14 (5.42 15.81 14.99 15.17 15.46 15.91 15.73 16.40 15.63 15.47 9.81	AL INCOME TAX					5 '									8
15.14 15.42 15.81 14.99 15.17 15.46 15.91 15.73 16.40 15.63 15.42 9.81	INCOME TAX														
	GEMENT FEES	÷	5.14	15.42	15.81	14.99	15.17	15.46	15.91	15.73	16.40	15.63	15.42	9.81	15.06

Kindred Y

BG-4000 -- Monthly Summary -Detail and Payroll Trend combined: 559

#REF

May 2014 52.97 Apr 2014 53.50

Mar. 2014 55.54

Feb 2014 57.64

Jan 2014 52.15

MANAGEMENT FEES

Jun 2014 54.61

Jul 2014 55.38

Aug 2014 54.15

<u>Sep 2014</u> 55.88

Oct 2014 53.59

Nov 2014 54.38

Dec 2014 FY 2014 Actual 48.05 53.93

Commercial Insurance Patient Days Medicare Advantage Patient Days Medicare Patient Days Total M2

perading Census

ROUTINE REVENUE COMMERCIAL INS MEDICARE ADVANTAGE MEDICARE PART A TOTAL M2

VA
HOSPICE
MGD WCAD
MGD WCAD
CONTRACT SERVICES-NEURO
TOTAL ROUTINE REVENUE

ANCILLARY REVENUE
COMMERCIAL INSURANCE
NEDICARE ADVANTAGE
MEDICARE PART 8
MEDICARE PART 8
PRIVATE
MEDICAID
VA VA HOSPICE MOD MCAID MCAID CO-S TOTAL ANCHLARY REVENUE

MEDICAID IGT MANAGED MEDICAID IGT TOTAL IGT REVENUE

NON PATIENT REVENUE TOTAL NET REVENUE TOTAL PATIENT REVENUE

Bad Debt % of Revenue

OPERATING EXPENSES

NURSING SPECUL SERV LABOR
MISCELLANEOUS LABOR
MISCELLANEOUS LABOR
THENA B THARRANCY
OTHER ANCILLARY
FOOD RELATED
OTHER DETARY
HOUSEKEEPING
MAINITENANCE
ONLITTES
ACTIVITIES
ACTIVITIES
ROFFICONSULTANTS

ğ	1.0 19.8 21.7	5.7 106.1 3.3 0.8	137.6	413.58 440.36 498.81 492.40	378.14 196.68 266.00 198.24	252.59	139.50 0.00 (0.00) 7.69 9.38 (0.00)	7.96	260.55 0.06 260.61	1.1%	83.68 26.11 6.691 6.691 6.597 5.58 5.537 5.245 5.246 6.256 6.256
8	0.9 1.9 18.2 21.0	6.9 102.0 1.4 0.4	133.7	422.53 492.24 481.55	356.54 198.56 249.69 200.27	254.01	213.96 13.97 0.00 7.45 3.90 0.00 (0.00)	8.27	262.28 0.02 262.30	1.6%	82.66
55	2.4 20.9 25.1	7.6 100.3 2.5 1.8	137.3	440.41 386.99 441.28 422.63 501.17 492.24 489.08 441.55	356.39 194.86 261.94 197.19	258.84	58.18 (0.00) 0.00 7.54 6.83 0.00 0.00	T.T.	266.61 0.02 266.63	0.5%	8025
5	2.7 1.9 20.0 24.6	6.1 2.0 1.8	135.7	134.2 395.64 408.02 470.30	369.23 191.59 247.26 194.18	250.92	161 03 (0 00) 0 00 0 00 6 88 (2 04) 0 00 1 -	8.95	259.87 0.02 259.89	2.9%	79 68 - 28 72 - 460 - 460 - 3 66 - 5 45 - 6 6 6 - 7 6 - 8 7 7 - 8 7 8 - 8 7 7 - 8 7 8 - 8 7 8 8 - 8 7 8 - 8
		7 7 1 7 3 1		. , , , , , , , ,		 	, (ô)		, , , , ,		
4	90 88 1,821 1,998	526 9,761 307 70	12,663	12,576 37,222 38,752 908,336 984,310	198,900 1,919,830 81,662	3,198,579	12,555 0 0 83,335 4,933 (0) (0)	100,823	3,299,402 708 3,300,110	1.1%	1,059,644 330,667 87,643 85,415 118,751 46,006 7,707 69,540 69,540 41,326 49,354
8	79 177 1,675 1,931	817 9,385 128 41	12,302	30,572 30,572 74,789 824,610 929,871	291,295 1,863,447 31,960 8,211	3,124,785	16,902 2,472 2,472 79,170 3,188 0 (0)	101,733	3,228,518 255 3,228,773	1.6%	1,016,896 322,947 50,322 78,759 108,043 45,476 66,686 52,007 64,926 35,210
8	215 164 1,905 2,284	692 9,126 230 165	12,497	12,384 94,688 67,630 954,734 1,117,052	246,625 1,778,325 60,245 32,536	3,234,783	12,509 (0) 79,831 4,728 0 0	97,068	3,331,851 232 3,332,083	0.5%	1,002,866 380,945 76,677 77,445 110,507 45,142 68,622 67,682 61,288 39,441 46,305
5	242 175 1,797 2,214	547 9,116 178 158	12,213	12,075, 95,746 71,404 874,100	201,971 1,746,560 44,013 30,680	3,064,473	38,970 (0) 0 171,473 0 0	109,326	3,173,799 201 3,174,000	2.9%	973,166 350,798 56,207 76,877 108,377 44,713 66,510 66,510 40,072 42,399



Select "Actual" or "Budget" Actual
EMPLOYEE BENEFITS
GRAADMIN
GRAADMIN GRAADMIN
ON PATIENT EXPENSE
OPERATING EXPENSES

OPX EXCL RHB/PH/BD/PTX
OPER INC B/F PROPERTY
OPER INC B/F PROPERTY %

OTHER PROPERTY
PROPERTY TAX
INSURANCE PROPERTY
LOCAL TAXES
LICENSE AND TAXES
OTHER PROPERTY

GAINLOSS ON SALE
PRIOR YR-CONTRACTUAL
W/C RETRO ADJ
PRIOR YEAR ADJ
PRIOR MONTH ADJ. REVENUE
CAPITAL PROJECT EXPENSE
PROOF OF CLAMA-OTHER

EBITDARM %
EBITDARM %
OTHER FIXED
DEPRECIATIONAMORT
RENT - BULDING
RENT - EQUENDENT
RENT - EQUENDENT
RITEREST EXPENSE
INTEREST INCOME
MANAGEMENT FEE
OTHER FIXED

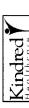
EBITDAM %
EBITM
EBITM
EBITM %
EBITDAR
EBITDAR

EBT

NON-RECURRING / NCI

NET FIN INC(L)

8	22.14 2.84 41.52	226.79	183.82	33.82 38.5%	3.57 0.31 0.01	3.89	0.00		,		(0.38)	29.54 33.5%	5.09	1.47	(0.01) 13.60 48.09	0.13	(4.96) -1.9%	15.94 6.1%	(18.55) -7.1%		(18.55)
8	28.16 2.84 40.46	225.21	180.46	37.08 42.3%	3.67 0.42 0.02	4.11	, ,					32.98 37.6%	5.15 28.58	1.28	(0.00) 16.01 51.02	3.11	(2.04)	16.96 6.5%	(18.05)		(18.05)
70	26.39 3.37 42.75	228.22	183.82	38.41 43.3%	8.90 0.01 14.00 14.00	3.83						34.58 39.0%	4.98 28.14	1.64	(0.11) 15.21 49.85	4.81 1.8%	(0.18)	19.37 7.3%	(15.27)	,	(15.27)
9	27.36 3.64 43.49	231.87	181.18	28.02 32.1%	3.47 0.42 0.02	3.91	1 1					24.11 27.6%	5.17 28.96	1.51	(0.01) 15.45 51.08	(6.36)	(11.53)	8.66 3.3%	(28.97) -10.4%		(26.97)
			•	0 -					,	, ,	,		1 1			0	0				,
8	280,397 36,008 525,795	2,871,850	2,327,718	428,260 38.5%	45,209 3,933 174	49,316	45 (4,912)		,	, ,	(4,867)	374,077 33.5%	64,409 353,824	18,651	(138) 172,211 608,957	1,601	(62,807) -1.9%	201,866 6.1%	(234,880) -7.1%	•	(234,880)
8	346,466 34,990 497,793	2,770,565	2,219,975	456,208 42.3%	45,209 5,139 199	50,547	4 1	, ,				405,661 37.6%	63,304 351,643	15,765	(31) 196,972 627,653	38,253 1.2%	(25,051) -0.8%	208,688 6.5%	(221,993) -6.9%		(221,993)
8	329,809 42,072 534,303	2,852,085	2,297,153	478,998 43.3%	42,413 5,139 155	47,856	1 1		•		4	432,142 39.0%	62,252 351,643	20,447	(1,340) 190,017 623,020	60,052 1.8%	(2,201) -0.1%	242,124 7.3%	(190,879) -5.7%		(190,879)
ē	334,112 44,516 531,188	2,831,837	2,212,747	342,163 32.1%	42,413 5,139 190	47,742					,	294,421 27.6%	63,167 353,643	18,476	(174) 188,692 623,805	(77,699) -2.4%	(140,866) -4.4%	105,729 3.3%	(329,384) -10.4%	1	(329,384)
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TOTAL LABOR:
NAS REGULAR LABOR
NAS REGULAR LABOR
NAS OVERTIME LABOR
NAS OVERTIME LABOR
NAS CONTRACT LABOR
OTHER ROUTHINE LABOR
OTHER ROUTHINE LABOR
OTHER PROTIME LABOR
OTHER PROTIME LABOR
OTHER PREMIMI LABOR
ANCILLARY VABOR
ANCILLARY VABOR
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TOTAL OTHER LABOR

OF NET REVENUE

TOTAL HOURS.
REGULAR NISG HOURS
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ANCILLARY CONTRACT HOURS
ANCILLARY CONTRACT HOURS
TOTAL ANCILLARY HOURS

*TOTAL HOURS *

OVERTIME AS % of TOTAL HOURS TOTAL OVERTIME HOURS

WAGE RATES
NURSING
OTHER
ANCILLARY
TOTAL WAGE RATES

EBITDARM MARGIN

2	61.55 7.71 11.85	81.11 24.33 0.90	2.04 2.7.63		50.2%	3.09	3.36 1.33 0.03 1.39	1 1 1 1	4.75 0 0.30	6.3% 24.16 19.89	22.91 11.3%
3	63.77 6.96 9.40	80.13 25.50 0.92	26.63		51.4%	3.21 0.25	3.46 1.36 0.03		4.85 0 0.28	5.7% 23.16 19.17	22.01 12.6%
70	64.41 6.32 6.94	77.67 26.25 0.95	27.44		49.3%	3.17 0.22	3.39 1.37 0.03		4.79 0 0.25	5.2% 22.90 19.56	21.93 13.0%
2	64.05 6.06 7.25	25.54 25.64 1.04	28.90		20.6%	3.15 0.20	3.35 1.34 0.03		4.72 0 0.24	5.0% 23.09 19.63	22.08 9.3%
	1 1)				 '	, ,		1 1 1 1			
ğ	779,369 97,689 150,029	1,027,086 308,040 11,371	25,830 349,907		50.2%	39,067 3,440	42,507 16,888 340 368 17,596		60,103 3779.63	6.3% 24.16 19.89	22.91 11.3%
8	784,448 85,666 115,596	985,710 313,687 11,334	327,663		51.4%	39,543 3,025	42,568 16,728 366 17,094	1 1 1 1	59,862 3390.79	5.7% 23.16 19.17	22.01 12.6%
8	804,916 78,983 86,748	970,647 328,089 11,925	342,935	, ,	49.3%	39,664 2,716	42,380 17,113 417 - 17,530		58,910 3133.68	5.2% 22.90 19.56	21.93 13.0%
8	782,252 74,011 88,495	944,758 311,883 12,673 4 003	328,579	-	%9'09'	38,447 2,475	40,922 16,315 424 16,739		57,661 0 2899.67	5.0% 23.09 19.63	22.08 9.3%

Kindred Healthcare						
Select Year: Actual Select Year: 2014	5	75	83	2		9
& & & & & & & & & & & & & & & & & & &	318,799	386,056	318,464	350,832		26.10
MANAGEMENT FEE	188,692	190,017	196,972	172,211	•	15.45
OTHER OPERATING	256,372	212,734	212,315	227,893		20.99
CONTROLLABLES						
NURSING SUPP/INCONT	28,400	32,219	31,156	32,558		2.33
ACTIVITY SUPPLIES	1,401	1,744	1,973	1,719	1	0.11
RAW FOOD EXPENSE	77,748	76,691	78,731	84,583	,	6.37
DIETARY SUPPLIES	7,578	9,662	9,959	11,225	,	0.62
FOOD SUPPLEMENTS	896	754	1,028	832	,	90.0
LAUNDRY SUPPLIES				,		,
LINEN REPLACEMENT	575	1,005	1,186	1,018	,	0.05
HOUSEKEEPING SUPPLIES			,			,
MAINTENANCE & REPAIR	19,759	19,641	17,951	27,185		1.62
MINOR EQUIP EXPENSE	4,727	5,190	3,239	8,544		0.39
OFFICE SUPPLIES	4,793	4,662	5,209	6,264	,	0.39
POSTAGE/OVERNIGHT COURIER	1,308	1,757	2,642	2,204		0.11
MARKETING	3,765	3,072	3,066	5,032		0.31
BAD DEBT	91,188	16,884	50,540	36,361		7.47
TOTAL CONTROLLABLES	242,212	173,281	206,679	217,528		19.83
TOT CONTROL-BAD DEBT	151,023	156,397	156,139	181,164		12.37
ADMISSIONS						
Commercial Insurance Admissions	6	6	9	7		o
Medicare Advantage Admissions	9	6	9	ო	,	Ю
Medicare Admissions	29	9	95	22	,	69
Total M2 Admissions	7	78	76	62	•	7
Private Admissions	ю	ç	n	en		6
Medicaid Admissions	4	œ	4	13	,	4
VA Admissions	-	က	က	4	,	-
Hospice Admissions	0	0	0	-	,	0
Managed Medicaid Admissions	0	0	0	0		0
Medicaid Out - of - State Admissions					,	
TOTAL ADMISSIONS	79	96	98	83	٠	48

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Select 'Actual' or 'Builget' Actual Select Year 2014 GL4000 DETAIL REPORT	8	8	ë	2		5	25	8	ş
CENSUS Continencial Insurance Patient Days Monticana Advantana Patient Days	242	215	79	8	, ,	2.7	5, t	0 C	
Medicare Patient Days Total M2 Days	1,797	1,905	1,675	1,821	, ,	20.0	20.9	18.2	
Private Patient Days Medicaid Patient Days VA Patient Days Hospice Patient Days Hospice Patient Days Medicaid Managed Patient Days Medicaid Out-of-State Patient Days Total Pedi Census	647 9,116 178 158 -	692 9,126 230 165	9,385 128 41 12,302	526 9,761 307 70 12,663		6.1 101.3 2.0 1.8 0.0 0.0	7.6 100.3 2.5 1.8 0.0 0.0	8.9 102.0 1.4 0.4 0.0 133.7	
Private Holding Days Commercials itsusarince Holding Days Medicare Advantage Holding Days Medicare Advantage Holding Days Medicare Holding Days Hospice Holding Days Hospice Holding Days Medicard Out - of - State Holding Days Total Hold Census	131	108		, , , , , , , , , , , , , , , , , , , ,		0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0.0	
Total Census	12,213	12,497	12,302	12,663	•	135.7	137.3	133.7	
PATIENT REVENUE									
COMM INS ROUTINE-S COMM INS ROUTINE-S COMM INS ROUTINE-I COMM INS ROUTINE-I COMM INS ROUTINE-I COMM INS CONTRACTUAL COMM INS ROLD REVENUE TOTAL COMM INS ROUTIN	112,930 - - (17,184) 95,746	92,275	35,625 - - (5,053) 30,572	35,380 - - 1,842 37,222		486.65	429.19	450.95 - - (63.96) - 386.99	
COMM INS ANCILLARY TOTAL COMM INS REVENU	38,970 13 4,716	12,509 107,197	16,902 47,475	12,555 49,777		161.03 556.68	58.18 498.59	213.96 600.95	
MCARE ADV ROUTINE-C MCARE ADV ROUTINE-S MCARE ADV ROUTINE-I MCARE ADV COUTINE-R MCARE ADV COUTINE-R ACARE ADV COUTINE-R ACARE ADV HOLD REVEN TOTAL MC ADV ROUTINE	72,740	76,415 - (8,785) 67,630	78,910	36,920 1,832 38,752	1 1 1 1 1 1 1	415.66	465.95 - - (53.57) - 412.38	445.82 - - (23.28) - 422.53	
M'CARE ADV ANCILLARY TOTAL MC ADV REVENUE	(0) 71,404	(0) 67,630	2,472 77,26 1	0 38,752		(0.00) 408.02	(0.00) 412.38	13.97 436.50	
WIP PART A ROUTINE-S MIP PART A ROUTINE-S MIP PART A COUTIACTUA MIP PART A ADJCURREN MIP PART A BAD DEBT TOTAL PART A ROUTINE	757,277 116,823 - 874,100	782,446 172,289 5,758 (5,758) 954,734	691,333 133,177 678 (678) 824,510	741,506 166,831 3,002 (3,002) 908,336		421.41 - 65.01 - - 486.42	410.73 90.44 3.02 (3.02)	412.74 79.51 0.40 (0.40)	
MIP PART A ANCILLARY TOTAL MIP PART A REVE	0 874,100	0 954,734	0 824,510	(0) 908,336		0.00 486.42	0.00 501.17	0.00	
M/P PART B ANCILLARY TOTAL M/P PART B REVE	71,473 71,473	79,831 79,831	79,170 79,170	83,335 83,335		6.13	6.76 6.76	6.89	
TOTAL M2 REVENUE	1,151,692	1,209,392	1,028,416	1,080,200	,	520.19	529.51	532.58	

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PAP ROUTINE -S
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PAP ROUTINE -1
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PAP ROUTINE -R
PAP CONTRACTUAL
PAP HOLD REVENUE
TOTAL PRI ROUTINE

P/P ANCILLARY TOTAL PRI REVENUE

MCAID ROUTINE-C MCAID ROUTINE-S MCAID ROUTINE-R MCAID ROUTINE-R MCAID ADJ-CURRENT MCAID ADJ-UNTER MCAID HOLD REVENUE TOTAL MCAID ROUTINE

VA ROUTINE-S VA ROUTINE-S VA ROUTINE-I VA ROUTINE-R VA COUTINE-R VA HOLD REVENUE TOTAL VA ROUTINE M'CAID ANCILLARY TOTAL M'CAID REVENUE

VA ANCILLARY TOTAL VA REVENUE

HOSPICE ROUTINE-C HOSPICE ROUTINE-S HOSPICE ROUTINE-I HOSPICE ROUTINE-R HOSPICE CONTRACTUAL HOSPICE HOLD REVENUE TOTAL HSCP ROUTINE

HOSPICE ANCILLARY
TOTAL HSCP REVENUE

MGD MCAID ROUTINES
MGD WCAID ROUTINES
MGD WCAID ROUTINE-I
MGD MCAID ROUTINE-I
MGD MCAID ROUTINE-I
MGD MCAID AD-IO-RER
MGD MCAID AD-IO-RER
MGD MCAID AD-IN-TER
MGD MCAID HOLD REVEN
TOTAL MGD MCAID ROUT

MGD M'CAID ANCILLARY TOTAL MGD M'CAID REVE

4	409.18		(31.05)	378.14	9.38 387.52	362.80		(166.14)		0.02 196.68	(0.00) 196.68	353.16		(91.77)	266.00	(0.00)	350.86		(152.62)	198.24	198.24	,			,					•
8	380.76		(24.22)	356.54	3.90 360.44	361.12		(162.58)	0.00	0.02 198.56	0.00 198.56	361.72		(112.03)	249.69	(0.00) 249.69	350.00		(149.73)	200.27	200.27			, ,						
7	410.13	, ,	(56.05)	356.39	6.83 363.23	358.24	, ,	(163.44)		0.06 194.86	0.00 194.86	353.65		(91.72)	261.94	0.00 261.94	350.00		(152.81)	197.19	0.00 197.19	,		, ,			,	,		
δ	425.83		(62.55)	369.23	(2.04) 367.19	353.92	1 1	(162.33)		191.59	0.00 191.59	355.90		(108.64)	247.26	0.00 247.26	350.09	, ,	(155.91)	194.18	194.18				,			,		
				,								,					1										,		•	•
8	215,230		(16,330)	198,900	4,933 203,833	3,541,300		(1,621,669)		198 1,919,830	(0) 1,919,830	108,420	r +	(28,175)	81,662	(0) 81,662	24,560	. ,	(10,683)	13,877	13,877									
8	311,085		(19,790)	291,295	3,188 294,483	3,389,065		(1,525,821)	₍	200 1,863,447	0 1,863,447	46,300		(14,340)	31,960	(0) 31,960	14,350		(6,139)	8,211	8,211				,				,	
8	283,810		(38,785)	246,625	4,728 251,353	3,269,270		(1,491,537)		592 1,778,325	0 1,778,325	81,340		(21,095)	60,245	0 60,245	92,750		(25,214)	32,536	0 32,536		1 1	ı		1)	,		٠	
٥	232,928	1 1	(34,217)	201,971	(1,117) 200,854	3,226,355		(1,479,795)		1,746,560	0 1,746,560	63,350	. ,	(19,337)	44,013	0 44,013	55,315		(24,635)	30,680	30,680							,	•	•

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SUBLEASE INCOME
REINTAL MOONE
VENDING MACHINE INC
POLARIS REVENUE
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MGMT FEES MAYAGED
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TOT NON PATIENT REVEN CONTRACT SERVICES-NEU TOTAL CONT SERV REVEN MYCALD GOGS ROUTINE-MYCALD GOGS ROUTINE-MYCALD GOGS ROUTINE-MYCALD GOGS ROUTINE-MYCALD GOGS ROUTINE-MYCALD GOGS ROUTINE MYCALD GOGS ROUTINE MYCALD GOGS ROUTINE MEDICAID IGT MANAGED MEDICAID IGT TOTAL IGT REVENUE ADMINISTRATION
CONTRACT LABOR
CONTRACT LABOR
BEHAVIORAL COUNSELOR
BEHAVIORAL PSYCHOLOGI
THERAPELIUT SPECIALIS
REPABILITATION WAGES
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SPECH THERAPIST
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SPECH THERAPIST LBR NURSING WAGE TRNSFR NURSING SUPPLIES INCONT & FEED REV INCONT & FEED EXP HA NURSE & MILEAGE E TOTAL OTHER NURSING M'CAID O-O-S ANCILLAR TOTAL M'CAID O-O-S RE RN CONTRACT LABOR LVN CONTRACT LABOR AIDES CONTRACT LABOR TOTAL CONTRACT LABOR TOTAL PATIENT REVENUE NURSING ADMIN REGISTERED NURSES GN/GPN LVN/LPN AIDES/ORDERLIES FOTAL STAFF NURSING OPERATING EXPENSES **FOTAL OTHER** OTAL NURSING

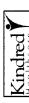
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COOKKITCHEN HELPERS
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NUTR SERV O'S EXP
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X-RAY
CENTRAL SUPPLIES
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MEDICAL SERVICES
MISC PERSONAL
TOTAL OTHER ANGILLARY PHARMACY
PHYSICAL THERAPY
OCCUPATIONAL THERAPY
SPEECH THERAPY IV THERAPY FOTAL REHAB & PHARMACY DAY CARE/CLINIC LBR BARBER/BEAUTY LBR FOTAL MISC LABOR TOTAL ANCILLARY EXP



MANTENANCE PERSONAL MANTYWAGE TRANS GROUNDS MANITYWAGES MANITENANCE SUPPLIES CONTRACTS BLOB GTC GROUNDS MAINT SUPL GROUNDS MAINT SUPL BUILDING SEPMANT MINCH EURICE SEPMANT MINCH EURICE SERVICE

UTILITIES-WATER/SEWR UTILITIES-GAS & OIL UTILITIES-GARBAGE TOTAL UTILITIES RECREATION INCOME ACTURITY WAGES RECREATIONAL SUPPLY TOTAL ACTURIES

PHARMACY CONSULTANT
SOCIAL WORKER WAGES
SOCIAL WORKER COASULT
MENTAL HEALTH COUNSEL
MED RECORD CURRALIA
MED RECORD CURRALIA
UTILATION REVIEW
UTILATION REVIEW
UTILATION REVIEW
MEDICAL DURECTOR
MEDICAL DURECTOR
MEDICAL DURECTOR
MEDICAL CONSULTANT
PROF WAGE TRANSFER
TOTAL PROFICONSULT

VACATION PAY
VACATION ACCRUAL
HOLIDAY PAY
SICK PAY
SICK PAY
PAUD TIME OFF
PTO ACCRUAL
PTO ACCRUAL
PAYROLL TAXES
WORKERS COMP INS
FAYOUR DITY, WAGES
SHORTLLONG TERM DISAB
EMPLOYEE PHYSICALS
FELIRE SAVINGS MATCH
OTHER BENEFITS

STF DEVELOPMENT COORD STF DEV COORD-WG TRN ORENTATION WAGES EDUCATION/FAINING

OFFICERS SALARIES
OFFRATIONS SALARIES
GEN & ADMIN SALARIES
BUSINESS DEV WAGES
HUMAN RESOURCES SALARIES
COMPERVEIT SALARIES
PURCHARING SALARIES
PURCHARING SALARIES

å	1.66	, 5	0.19	0.52	0.58	0.67 5.85	•	1.29	0.78	0.33	5.49		3.13	3.26	C	1.85		,	 	,	0.14	1.48	0.24		3.90		•	1.75	3.64	(0.28)	(0.00)	8 C	1.37	0.65	0.27	0.01	0.34	22.14	1.40	1.24	0.20	2.84					
8	1.67	. 6	0.31	0.53	0.26	0.26 4.23	ļ	1.60	90	0.38	5.28		2.70	2.86	i c	1.95		•			0.02	1.52	0.24		3.99	,		1.85	4.32	(0.41)	(0.04)	80. 44 80. 80 80. 80	0.74	90.7	4. 0 4. 0	0.01	2.64	28.16	1.43	1.34	0.08	2.84			. ,	,	
6	1.70	, 0	0.41	0.52	0.36	0.42 4.61	į	1.49	0.72	0.32	4.90	1	3.02	3.16	ć	1.65	١.	•	 			1.50	96.5		3.71	,		0.85	3.01	0.64	(0.01)	9.10 4.51	(0.32)	1.72	9.00		2.82	26.39	1.40	1.87	0.10	3.37					
ē	1.59	, c	0.41	1.26	0.48	0.39 5.26	ļ	2.02	1.27	0.40	8.08		3.17	3.28	ć	1.49		•	 	•	•	1.53	0.20		3.47	0.01	(0.01)	0.77	3.44	90.0	(0.01)	10.29		1.82	0.03	,	2.13	27.36	1.65	1.83	0.17	3.64	,	•		1	
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8	20,993		2,46 <i>)</i> 10,815	6,534	7,401	8,544		16,296 39,206	9,910	4,129	69,540		39,607	41,326	0000	23,406			, ,		1,725	18,720	900'5	,	49,354	٠	,	22,219	46.044	(3,501)	(0)	7.584	17,317	8,256	3,365	143	4,331	280,397	17,764	15,699	2,546	36,008	•		1 1	•	
8	20,509	- 0	3,806	6,503	3,203	3,239 52,007		19,626	7,844	4,643	64,926		33,237	35,210	0	23,983			 	,	250	18,720	000'5		49,074		,	22,766 208	53,203	(4,990)	(117)	56.334	980'6	13,258	53,093	143	32,491	346,466	17,555	16.511	924	34,990			<i>i</i> 1	1	
8	21,261	- 1	5,091	6,480	4,498	5,190 57,662	<u>!</u>	18,562	8.940	3,979	61,288		37,696	39,441	000	20,582	,		 	,	*	18,720	000,4		46,305	,		10,571	37,569	8,025	(78)	56.334	(4,043)	21,442	47,979 429		35,248	329,809	17,522	23,346	1,204	42,072				i	
5	19,364	- 4	4,982	15,439	5,858	4,727 64.271	į	24,689	15,508	4,932	98,730	1	38,670	40,072	C	18,175			 			18,720	oon's	,	42,399	151	(151)	9,449	42,036	751	(176)	56.345		22,214	48,900	٠	26,014	334,112	20,139	22.336	2,042	44,516	•			,	

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DIETARY SALARIES ACCOUNTING SALARIES MARKETING SALARIES RECRUTING SALARIES REMBURSCHENT SALARIES CLINICAL SALARIES PHARMACY SALARIES PROGRAM COORD WAGES OTHER SALARIES SYSTEM SALARIES SYSTEM SALARIES SYSTEM SALARIES	ADMINISTORY COORD WAGE ADAM WAGES ADAM WAGES BONUS EXPENSE BONUS EXPENSE ADMINISTORY ADMINISTORY AND CLEN TRAIL AND CLEN WAGES ADMINISTORY AND CLEN WAGES WARD OF DIRECTIONS BOARD OF DIRE	MOVING EXPENSES OF ESUPPLYSTATIONER REALITY ORIENT SUPPLY OVERNIECOURIER SKY US MAIL POSTAGE COMPLIER RELATED EXP TELEPHONE RECRUIMENTHELP WNTD ADVERTISME MARKET NIGHERRAL DE MARKET NIGHERRAL MALENGET FORMER COLLECTION EXPENSE DUES & SUBSCRIPTIONS FREIGHT OHARGES OLUL MONETARYSTATE RROUGHT TAKKES MAGGGEN ETAKES MAGGG

TOTAL GEN & ADMIN NON PATIENT EXPENSE TOTAL OPERATING EXPEN

RENT - BUILDING
RENT - EQUIPMENT
PROPERTY TAXES
DEPRECIATION
MITTEREST EVENSE
INTEREST EVENSE
INTEREST EVENSE
INTEREST EVENSE
INTEREST EVENSE
INTEREST EVENSE
INTEREST EVENSE
FEDERAL INCOME TAX
STATE INCOME TAX
MANAGEMENT FEES

9	•			,	,	0.26	0.49				5.82	0.20	0.65	1.12	2.04	, ;			0.49	0.09	0.08	0.85	000	0.39	1.14	0.11	2.87	0.71	, ,	13.99	41.52	•	226.79	27.94	1.47	3.57	(0.01)	0.31	0.01	,	13.60
8	•		•	,	,	0.34	0.50			, ,	7.47	0.11	0.66	1.06		. ;	, o		0.42	0.09	0.12	0.86	000	0.25	1.07	0.45 0.15	4.11	0.33	0.52	14.40	40.46	•	225.21	28.58	1.28	3.67 5.15	(0:00)	0.42	0.02		16.01
8		. ,	,	•	,	0.34	0.55		ı ·	1 1	77.7	0.00	0.62	, 104	. ,	, ;	98:c		0.37	0.06	0.08	0.88	0.02	0.23	1.05	0.08	1.35	0:30	999	14.17	42.75		228.22	28.14	1.64	3.39 8.98	(0.11)	0.41	0.01		15.21
5	,			1	,	0.33	0.59		,		7.02	0.04	0.62	1.05	. ,	, ;	6.44		0.39	0.07	0.04	1.01	0.01	0.30	1.07	0.55	7.47	0.44	٠.,	14.50	43.49		231.87	28.96	1.51	3.47	(0.01)	0.42	0.02	,	15.45
			•	,	•									, ,		,									•								1					, ,			
8			•	,	•	3.251	6,244		•		73,651	2,515	5,360 8,251	14,130	25,830	, 6	089,58	1 1	6,264	1,198	1,006	10,750	5,003 54	4,978	14,443	24,050 1.397	36,361	9,012	, ,	177,103	525,795	•	2,871,850	353,824	18,651	45,209 64,409	(138)	558,5	174		172,211
8			ı		1	4 199	6,145				91,882	1,356	6,195 8,095	13,047	, ,	, ,	81,068	, ,	5,209	1,131	1,510	10,573	, , 85 84	3,017	13,125	5,511	50,540	4,096	6.370	177,103	497,793		2,770,565	351,643	15,765	45,209 63,304	(31)	92,139	199		196,972
8	,		,		,	4 274	6,843	1 1			97,061	. 25	5,873 7,769	12,951		, 60	73,285	1	4,662	736	1,021	10,972	239	2,833	13,125	1,041	16,884	3,695	83 590	177,103	534,303	•	2,852,085	351,643	20,447	42,413 62,252	(1,340)	80L,0	155 150		190,017
8		F 1			,	4 032	7,239		ı	. ,	85,734	464	6,316 7,550	12,854		, ,	e59'8/	1 1	4,793	801	507	12,344	101	3,664	13,121	6,709	91,188	5,381		177,103	531,188		2,831,837	353,643	18,476	42,413 63.167	(174)	9,139	190	,	188,692



G4 658,273 Q3 678,200 Q1 Q2 671,547 670,877

G1 54.99

Q2 53.68

Q3 Q4 55.13 61.98

ATTACHMENT 14



Category: FY 2017 - TCU

559 - Kindred - Birchwood Terrace

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Select Year:	2015 Jan 2015	5 Feb 2015	Mar 2015	Apr 2015	May 2015	Jun 2015	Jul 2015	Aug 2015	Sep 2015	Oct 2015	Nov 2015	Dec 2015	FY 2015 Actual	
CENSUS														
Commercial Insurance Patient Days Medicare Advantage Patient Days	85 r.		51	33	50	(34)	12	38	59	78	24 4	124	553	
Medicare Patient Days Total M2	608 718	8 540 8 615	703 842	470 571	431 509	521 489	443 481	439 520	613 723	621 751	541 625	514 675	6,444	
Private Patient Davs	404	4 485	72	406	505	(122)	88	133	09	306	109	187	2.627	
Medicaid Patient Days	2,996	2	3,216	2,979	3,000	3,336	3,315	3,216	3,049	2,969	2,965	2,920	36,571	
VA Patient Days Hospice Patient Days	3/L 86	3 57	313	35	8 8	4 9	6 4 6	9 £	92	- S	169	176	988	
Medicaid Managed Patient Days	,		; ,	₿,	۱,	٠,	; ,	١,	1	١,	١,	. ,	} ,	
Medicaid Out-of-State Patient Days Total Paid Census	4,382	3,909	4,334	4,053	4,077	3,786	3,977	3,947	3,937	4,172	3,955	4,023	48,552	
Operating Census	4,346	3,881	4,305	4,030	4,062	3,769	3,969	3,930	728'\$	4,159	100	3,976		
ROUTINE REVENUE														
COMMERCIAL INS	34,337		18,176	16,116	19,728	(12,879)	6,318	18,703	21,635	33,272	18,904	50,256	234,527	
MEDICARE ADVAINTAGE MEDICARE PART A	314,187		339,682	226,816	200,314	261,482	226,704	217,602	309,680	322,835	268,414	251,379	3,219,338	
TOTAL M2	356,798	310,799	388,214	268,003	229,894	248,904	242,222	256,016	355,462	375,946	301,523	317,037	3,650,818	
PRIVATE	157,286	172,500	28,449	146,059	180,413	(45,148)	28,955	49,383	23,965	114,063	40,314	64,114	960,343	
MEDICAID VA	587,34		632,553	594,713 16.094	595,634 6,844	10 037	656,743 8.032	635,214	12 774	592,918 17.550	591,423	577,763	7,245,427	
HOSPICE	17,048		6,019	6,979	7,577	9,771	10,721	7,545	10,920	17,043	33,886	35,290	173,106	
MGD M'CAID	•		i		,	,	,	,	į	,				
CONTRACT SERVICES-NEURO	. ,	. ,			. ,			. ,	. ,	, ,				
TOTAL ROUTINE REVENUE	1,163,838	1,045,350	1,104,336	1,031,847	1,020,363	886,707	946,673	958,242	1,007,057	1,117,521	869'686	1,011,829	12,283,460	
LARY REVENUE				:	į	;	į	:	:	;	;	;	;	
COMMERCIAL INSURANCE MEDICARE ADVANTAGE	14,413	2,8	(0)	13,540	7,801 -	(8,441)	(0) (0)	616,UT 0	(0)	(O)	8 O	25,072	3,867	
DICARE PART A	15.109	(0) (0)	(0)	38.456	(D) 29.289	(0)	(0)	34.916	24.923	(0)	(0)	0 27 77	0 297 730	
PRIVATE	(13)	98'9	908'9	11,494	(1,815)	21	1,002	(1,379)	316	441	207	(212)	23,766	
MEDICALD VA .		(0)	- 0	ĵ o	0	(0) 5,526	<u>(</u>)	o ()	0	<u>(</u>) 0	99	(0)	5,526	
HOSPICE MGD MICAID	•	. (0	•	, ,		0	0	-		0	<u>@</u>	0	٢.	
MCAID O-O-S								, ,					, ,	
TOTAL ANCILLARY REVENUE	31,248	8 29,246	30,723	63,496	31,275	20,957	29,866	44,053	33,005	29,754	21,857	54,705	420,187	
MEDICAID IGT	•	•		,			,			,				
MAINAGEU MEDICAID IGI TOTAL IGT REVENUE		-		-	. .						, ,			
TOTAL PATIENT REVENUE	1,195,086	6 1,074,596	1,135,059	1,095,343	1,051,638	907,663	976,539	1,002,295	1.040.063	1,147,275	1.011.556	1.066.534	12.703.647	
NON PATIENT REVENUE	9		49	26	57	38	98	37	ю	88	34	18	564	
L NET REVENUE	1,195,150	1,074,680	1,135,108	1,095,399	1,051,695	907,701	976,576	1,002,333	1,040,066	1,147,363	1,011,589	1,066,552	12,704,211	
Bad Debt % of Revenue	3.6%	% 4.6%	0.2%	0.9%	3.8%	3.4%	1.2%	1.2%	1.7%	2.9%	1.4%	0.1%	2.1%	
OPERATING EXPENSES NURSING SPECIAL SERV LABOR	336 193	3 313,825 1,046	349,133 730	329,806	328,224 1,468	316,052 646	322,787 762	329,100 585	330,366 780	352,853 963	352,843	333,508 1,955	3,994,689	
MISCELLANEOUS LABOR			3 ,	· .	3 .	2		} ,	3 ,	3	,	3,	,	
REHAB & PHARMACY	121,302		133,473	104,093	83,452	96,141	76,658	101,621	112,109	114,850	113,196	121,249	1,285,371	
FOOD RELATED	26,44		23,393	31,347	27,070	22,213	29,468	25,783	30,920	26,771	26,079	26,179	321,266	
OTHER DIETARY LAUNDRY	36,91 15,28		38,785 15,128	36,304	37,135 15,023	35,763 15,374	35,262 15,132	38,097 15,035	37,769 15,011	36,003 15,032	40,099	36,832 15,100	444,818 181,633	
HOUSEKEEPING	21,86		22,532	23,795	22,409	22,242	22,553	22,460	22,427	22,637	22,531	22,933	271,215	
UTILITIES OTTO	27,225	34,254	36,904	22,641	16,835	16,039	17,028	25,814	20,822	20,925	24,553	24,382	287,423	
PROF/CONSULTANTS	15,50		15,074	13,590	14,432	15,452	13,677	14,808	13,575 33,424	17,635	14,743	13,301	200,927	

Kindred

Category:
FY 2017 - TCU
559 - Kindred - Birchwood Terrace

Select "Actual" or "Budget": Actual			ŝ			200							
Select Year: 2015	Jan 2015	Feb 2015	Mar 2015	Apr 2015	May 2015	Jun 2015	<u>Jul 2015</u>	Aug 2015	Sep 2015	Oct 2015	Nov 2015	Dec 2015	FY 2015 Actual
EMPLOYEE BENEFITS TRAINING	147,174	108,779	110,954	109,623	132,231	110,336	136,592	114,356	134,881	127,651	132,622	4,544	1,369,744
GEN-ADMIN	189,374	201,986	165,353	167,833	194,050	185,869	161,694	160,592	173,190	188,314	164,642	259,050	2,211,947
G& A PARENT NON PATIENT EXPENSE			1 1			, ,	, ,		. ,	, ,			
OPERATING EXPENSES	995,284	937,435	986,643	912,293	942,203	902,463	892,686	917,560	996,214	1,014,557	968,967	928,022	11,394,324
OPX EXCL RHB/PH/BD/PTX	772,092	721,223	791,538	739,613	759,478	716,876	745,324	744,645	807,155	806,832	782,632	746,502	9,133,910
OPER INC B/F PROPERTY OPER INC B/F PROPERTY %	199,866 16.7%	137,245 12.8%	148,465 13.1%	183,107 16.7%	109,493 10.4%	5,238 0.6%	83,890 8.6%	84,773 8.5%	43,852 4.2%	132,806 11.6%	42,622 4.2%	138,530 13.0%	1,309,886 10.3%
OTHER PROPERTY PROPERTY TAX NUBLANGE ROPERTY LOCAL TAXES	15,070 1,523 73	15,070 1,523 101	15,070 1,523 55	15,070 1,523 14	15,070 1,523 53	15,070 1,523 61	15,228 1,523 95	15,228 1,523 58	15,228 1,523 77	15,228 1,523 38	15,228 1,523 102	15,228 4,695 19	181,787 21,448 743
LICENSE AND TAXES OTHER PROPERTY	16,665	16,693	16,647	16,606	16,645	16,653	16,847	16,809	16,828	16,789	16,853	19,942	203,978
GAIN/LOSS ON SALE	,	i					,		٠.	, ,	,	1	,
PRIOR TR-CONTRACTUAL W/C RETRO ADJ				, ,	7 1	, ,		e 1	, ,	- ,		r i	۲,
PRIOR YEAR ADJ	1	1	1	•	1			į		1	ì	F	•
CAPITAL MICHIEL CAPITAL CAPITA				,		. ,	, ,		, ,		. ,	. ,	
Name of the second of the seco			,								. ,		. -
EBITDARM EBITDARM %	183,201 15.3%	120,552 11.2%	131,818 11.6%	166,500 15.2%	92,847 8.8%	(11,415)	67,044 6.9%	67,964 6.8%	27,024 2.6%	116,017 10.1%	25,769 2.5%	118,588 11.1%	1,105,908 8.7%
OTHER FIXED DEPRECIATION/AMORT RENT -BUILDING	21,801 119,941	21,845 117,941	14,959 120,830	19,917 117,941	8,727 118,583	8,909 118,262	8,998 116,015	8,829 120,509	9,126 118,262	9,579 118,262	12,231 118,262	10,862 118,262	155,784 1,423,074
RENT - LAND RENT - EQUIPMENT INTEDEST EXPENSE	4,119	4,465	925'9	4,178	2,252	2,871	5,364	3,957	6,794	6,029	1,653	5,573	53,830
INTEREST INCOME MANAGEMENT FEE OTHER FIXED	(63) 99,231 245,029	(30) 90,185 234,406	(56) 96,770 239,079	(49) 94,062 236,049	(48) 95,579 225,093	(24) 93,382 223,401	(3) 96,550 226,924	(15) 95,573 228,854	(24) 92,802 226,961	(2) 94,967 228,835	(11) 92,470 224,606	(4) 94,526 229,219	(329) 1,136,098 2,768,458
EBITDAM %	59,141 4.9%	(1,854)	4,411 0.4%	44,381 4.1%	(27,988) -2.7%	(132,549) -14.6%	(54,336) -5.6%	(56,503) -5.6%	(98,032) -9.4%	(8,274)	(94,146) -9,3%	(5,247)	(370,996) -2.9%
ITM EBITM %	37,340 3.1%	(23,699) -2.2%	(10,547) -0.9%	24,464 2.2%	(36,715)	(141,458) -15.6%	(63,333) -6.5%	(65,331) -6.5%	(107,159) -10.3%	(17,853) -1.6%	(106,377) -10.5%	(16,109) -1.5%	(526,780)
EBITDAR EBITDAR %	83,970 7.0%	30,366 2.8%	35,048 3.1%	72,438 6.6%	(2,731) -0.3%	(104,797) -11.5%	(29,507)	(27,609) -2.8%	(65,778) -6.3%	21,050 1.8%	(66,700) -6.6%	24,062 2.3%	(30,190)
EBT%	(61,828) -5.2%	(113,855) -10.6%	(107,262) -9.4%	(69,549) -6.3%	(132,246) -12.6%	(234,817) -25.9%	(159,881) -16.4%	(160,890) -16.1%	(199,937) -19.2%	(112,818) -9.8%	(198,836) -19.7%	(110,631) -10.4%	(1,662,549) -13.1%
NON-RECURRING / NCI		,	,	E			r			t	,		,
•NET FIN INC(L) *	(61,628)	(113,855)	(107,262)	(69,549)	(132,246)	(234,817)	(159,881)	(160,890)	(199,937)	(112,818)	(198,836)	(110,631)	(1,662,549)



Category: FY 2017 - TCU 559 - Kindred - Birchwood Terrace

		(7,139,589) (126,462) (5,844) (6,954)	(11,844,586)
FY 2015 Actual	3.064,116 373,227 431,044 3,868,388 1,303,864 33,707 12,789 45,465 1,395,768 8,656 8,656 8,656 8,656 8,656	158,669 12,308 170,977 696 650 670,349 325	241,651 13303 48 5.5% 22.63 19.84 27.23 27.23 8.7%
Dec 2015	282.314 24.832 35.418 322.584 11.086 11.3868 1.985 1.985 41.5%	13.434 823 14.257 14.257 5,641 45 80 80	20,023 868,33 4,3% 19,99 24,37 21,88
Nov 2015	261,704 36,866 42,596 42,596 104,316 2,078 111,850 111,850	13.549 1,178 14,726 5,348 145 145	20,216 1322.43 6.5% 23.17 20.33 22.40 2.5%
Oct 2015	283 633 38 043 38 043 38 043 38 043 38 043 346 113 86 2 2 116 86 2 116 86 9 96 3 96 3 96 3 96 3 96 3 96 3 96	13.568 1.280 14.849 5.840 5.903 40	20,791 1343,51 6,5% 22,92 19,76 24,39 22,03 10,1%
Sep 2015	249.977 33.260 35.569 318.806 171 741 172,113 780 780 780 780	12.952 977 13.929 6,037 94 6,131 32	20,092 1071 38 5.3% 22 89 21 06 24 39 22.33 2.6%
Aug 2015	249 626 35 616 35 616 30 727 122 77 1,860 796 124,927 565 665 665 665 965	12.767 1.179 13.947 6,627 6,627 24 24	20,649 1229 96 6.0% 23 00 24 39 21.61 6.8%
Jul 2015	246 989 28 063 34 008 311 068 1124 2 510 1,025 1,025 762 762 7762 7762 7762 7762 7762 7762	12,918 940 13,848 13,848 5,895 85 85 31 31	19,869 1024.8 5,2% 22.45 19.01 24.39 21.41 6.9%
Jun 2015	251,323 22,287 30,096 30,096 30,096 111,323 116,23 646 646 646 646 8,89%	12,922 719 13,841 6,048 7.78 2.72 2.7	796.78 796.78 4,0% 22.48 19.09 24.39 21.44
May 2015	257,913 25,392 34,507 34,507 317,812 11,684 11,684 11,684 11,468 1,468 1,468 53,8%	13,491 883 14,374 5,883 5,934 45 45 45	20,363 933.06 933.06 4.6% 22.11 19.24 32.80 21.30 8.8%
Apr 2015	266,727 29,933 3721 330,381 1,986 1,986 1,986 1,400 114,843 (81) 1,611 (81) 1,611 (81)	13,236 983 14,219 5,534 64 120 5,718 (2)	19,835 1047.78 5.3% 22.53 20.08 38.05 21.83 15.2%
Mar 2015	264,381 34,992 36,992 33,964 105,314 2,809 119,600 128,633 1730 730 730 730 730 730 730 730 730 730	13,840 1,172 15,012 5,581 92 280 2,963 20 20 20	20,885 1263 65 6.0% 22.56 21.61 36.07 22.30 11.0%
Feb 2015	236.752 32.548 34.543 30.884 90.856 9.464 1.1.702 11.702 11.702 11.704 1.046 1.046 1.046	12,348 1,087 13,436 4,869 164 165 5,198 29	1251.57 1251.57 6.7% 22.61 20.90 36.05 22.16 22.16
Jan 2015	200 778 31 394 34 143 328 314 92 840 2.5 14 2.5 14 3.5 14	13,643 1,086 14,730 5,402 64 64 85 5,551	20,280 1150,23 5,7% 22,15 18,54 21,16
Select "Actual" or "Budget": Actual Select Year, 2015	NSG PECULAR LABOR NSG OVERTIME LABOR NSG OVERTIME LABOR NSG OVERTIME LABOR NSG CONTRACT LABOR OTHER ROUTINE LABOR OTHER ROUTINE LABOR OTHER ROUTINE LABOR OTHER CONTRACT LABOR TOTAL LABOR ANCILLARY CONTRIME LABOR ANCILLARY CONTRIME LABOR ANCILLARY CONTRACT LABOR ANCILLARY CONTRACT LABOR TOTAL LABOR "TOTAL LABOR"	PUTAL TOUR TOURS REGULAN NSG HOURS OVERTIME NSG HOURS CONTRACT NSG HOURS OTHER ROUTIME HOURS OTHER CONTRACT HOURS OTHER CONTRACT HOURS TOTAL OTHER HOURS ANCILLARY HOURS ANCILLARY CONTRACT HOURS ANCILLARY CONTRACT HOURS TOTAL AND THE HOURS ANCILLARY HOURS TOTAL AND THE HOURS TOTAL AND THE HOURS TOTAL AND THE HOURS TOTAL AND THE HOURS	TOTAL HOURS TOTAL OVERTIME HOURS OVERTIME AS % of TOTAL HOURS WAGE RATES OTHER OTHER ANCILLARY TOTAL WAGE RATES:

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NINCIEC Healthcare			555	- Kindred	559 - Kindred - Birchwood Terrace	Terrace							
Select "Actual" or "Butget": Actual Select Year: 2015	Jan 2015	Feb 2015	Mar 2015	Apr 2015	May 2015	Jun 2015	Jul 2015	Aug 2015	Sep 2015	Oct 2015	Nov 2015	Dec 2015	FY 2015 Actual
G & A MANAGEMENT FEE OTHER OPERATING	109,045 99,231 79,951	102,716 90,185 86,166	102,961 96,770 98,793	106,832 94,062 66,075	107,506 95,579 66,261	107,378 93,382 63,000	105,442 96,550 69,670	104,629 95,573 74,392	110,134 92,802 86,619	110,370 94,967 75,307	109,836 92,470 76,184	176,557 94,526 76,375	1,353,405 1,136,098 918,792
CONTROLLABLES NURSING SUPPINCONT ACTIVITY SUPPLIES RAW FOOD EXPENSE	9,878 565 26,255	9,982 491 25,292	10,472 595 23,103	9,425 860 30,994	10,412 477 26,652	9,347 650 21,590	11,728 527 29,214	8,373 681 25,530	11,559 702 30,433	12,508 537 26,260	11,674 695 25,789	10,944 323 25,726	126,301 7,104 316,838
DIETARY SUPPLIES FOOD SUPPLEMENTS LAUNDRY SUPPLIES LINEN REPLACEMENT	1,941	2,717 306 -	3,135 290	3,489 353 , 477	2,440 418	2,963 623 - 514	2,975 254 - 272	3,188 253 - 176	2,888 487 - 151	3,369 511 ,	3,110 290	2,726 453 - 240	34,940 4,428 - 2,463
HOUSEKEEPING SUPPLIES MAINTENANCE REPARM MINOR EQUIP EXPENSE OFFICE SUPPLIES POSTAGE/OVERNIGHT COURIER MARKETING BAD DEET TOTAL CONTROLLABLES	7, 678 1,033 1,820 281 1,918 42,855 94,416	7,974 1,080 1,207 818 3,005 49,952 102,824	11,590 589 589 1,731 260 1,780 2,598 56,151	8.416 1,709 1,398 989 1,259 9,553 68,922	7.483 7.88 1,450 1,130 3,890 40,238 95,378	5,897 685 1,537 818 4,122 30,411 79,336	12,717 1,341 1,488 831 1,761 11,668	6,699 2,167 1,581 536 520 12,259 61,963	11,793 125 1,579 999 4,025 17,915 82,655	12,619 4,132 1,570 995 1,937 33,841 98,450	4,037 1,715 2,066 200 2,00 2,804 14,105 66,746	8,402 2,016 2,151 1,042 39,210 1,236 94,470	105 305 17,569 19,578 8,900 66,032 266,630 976,088
TOT CONTROL-BAD DEBT ADMISSIONS Commercial Insurance Admissions Medicare Avariage Admissions Medicare Admissions Total M2 Admissions	51,561 4 1 24 29	52,872 2 2 17 21	53,553 2 1 23 28	59,369 1 2 2 17	55,140 2 19 21	48,925 1 1 19	63,109 1 1 18 20	49,704 1 3 21 25	64,740 1 22 23	64,609 2 2 19 23	52,642 2 3 21 21	93,234 7 2 29 38	709,457 25 18 246 289
Private Admissions Medicald Admissions VA Admissions Hospice Admissions Medicald Admissions Medicald Out of - State Admissions TOTAL ADMISSIONS	75.	2e - , , , , , , , , , , , , , , , , , ,	24 ° ' ' 86	2 7 7 7 7 7 8 9 9 9 9 9 9 9 9 9 9 9 9 9 9	, , , , , , , , , , , , , , , , , , , ,		22	21 20 2	4 - , , , ,	28	9 8 7 1 9 8 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9	e e c	17 39 16



Category: FY 2017 - TCU

559 - Kindred - Birchwood Terrace

282,728 (28,201) 234,627 234,627 232,825 208,236 (11,372) 196,953 3,867 20,821 2,833,273 386,065 (5,309 (5,309 (5,309 3,49,338 (0) 3,219,338 297,730 297,730 4,041,711 FY 2015 Actual Dec 2015 66,170 (5,914) 50,256 25,072 76,328 13,442.00 13,442.00 1,540 1,540 1,531 1,531 1,531 3,5458 3,5458 3,5458 Nov 2015 21,879 -(2,975) -18,904 818 19,723 . (2,100) . . 14,205 233,967 34,446 Oct 2015 (2,920) (0) 19,840 270,285 (2,836) 33,272 7,081 40,353 52,550 24,147 276,514 33,166 1,003 (1,003) Sep 2015 (2,404) 21,635 7,767 29,402 21,822.00 2,325 -**24,147** Aug 2015 20,781 (2,078) 18,703 10,518 29,218 29,218 15,790.00 15,790.00 19,710 200,921 16,681 Jul 2015 (1,455) 9,201 9,201 200,614 28,090 7,020 . . (702) . 6,318 7,053 13,371 (10,988) (1,890) (1,820) (1,520) (1,520) (1,541) (1,54 May 2015 26,145 -(6,417) 19,728 3,801 23,530 10,440.00 (588) -9,852 -9,852 194,282 6,032 -. Apr 2015 . (2,082) . **25,071** 25,071 205,524 21,292 13,546 **29,662** 27,153.00 226,816 38,456 38,456 320,005 13,095 Mar 2015 . (9,326) . 30,355 (0) 30,355 290,590 49,092 --339,682 21,969 (3,783) 18,176 4,780 22,967 39,681.00 Feb 2015 147 20,595 245,012 35,232 1,208 (1,208) 10,386 - - (426) - 9,960 2,890 12,850 Jan 2015 36,125 1,788) 34,337 14,413 48,751 2072.00 3,072.00 1,738 1,738 1,738 1,0011 267,702 46,485 3,098 3,098 3,098 3,098 3,098 3,098 3,098 3,098 3,098 3,098 3,098 3,098 3,098 3,098 3,098 3,098 3,098 3,098 3,098 4, Actual 2015 Private Holding Days
Commercial Insurance Holding Days
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TOTAL MC ADV ROUTINE COMM INS ROUTINE-C COMM INS ROUTINE-I COMM INS ROUTINE-I COMM INS CONTRACTUAL COMM INS HOLD REVENUE TOTAL COMM INS ROUTIN MIP PART A ROUTINE-C MIP PART A COVITINE-S MIP PART A COVITING TUA MIP PART A ADU-CURREN MIP PART A BAD DEBT TOTAL PART A ROUTINE Commercial Insurance Patient Days Medicare Advantage Patient Days Medicare Patient Days M'CARE ADV ANCILLARY TOTAL MC ADV REVENUE M/P PART A ANCILLARY TOTAL M/P PART A REVE M/P PART B ANCILLARY TOTAL M/P PART B REVE COMM INS ANCILLARY
TOTAL COMM INS REVENU GL4000 DETAIL REPORT PATIENT REVENUE Total M2 Days CENSUS

FY 2015 Actual	975,849 (15,506) 960,343	23,766 984,109	13,741,278 - (6,502,200) 6,349 7,245,427	(0) 7,245,427	366,901 - - (117,117) 3,982 253,765	5,526 259,292	323,473 - - (150,387) - 173,106	173,107		
Dec 2015	64,318 - - (204) - 64,114	(212) 63,902	1,093,607 (517,434) (517,434) 1,590 577,763	577,763	24,074 - - (6,449) - 17,625	(0) 17,625	65,071	(0) 35,290	. ,	ř I
Nov 2015	40,314 - - - - - - - - - - - - - - - - - - -	207 40,521	(518,660)	(0) 591,423	38.520 - - (15,968) - 22,562	(0) 22,552	65,318 - (31,432) 33,886	(0) 33,886		
Oct 2015	114,063	441 114,504	1,112,238	(0) 592,918	25,549 - - (7,999) - 17,550	0 17,550	33,944	0 17,043		1 1
Sep.2015	23,955	316 24,271	(539,399) (539,399) (596 603,847	0 603,947	19,869 (7,096)	0 12,774	20,324 - - (9,404) - 10,920	10,920		
Aug 2015	49,608 	(1,379)	1,205,622 - - - (570,408) - - - - - - - - - - - - - - - - - - -	0 635,214	14,480 - - (4,395) 10,085	(0) 10,085	13,756 - - (6,211) 7,545	7,546		
Jul 2015	29,326	1,002 29,957	1,246,256 - - (589,513) - - 656,743	(0) 656,743	16,514 - - (4,991) (3,492) 8,032	0 8,032	19,718 - (8,997) - 10,721	0 10,721		
Jun 2015	(45,148)	21 (45,127)	(590,907) (590,907)	(0) 663,142	9,838 - - (1,527) 1,726 10,037	5,526 15,564	17,738 - (7,967) - 9,771	0 9,771		1 1
May 2015	182,051 - - (1,638) - 180,413	(1,815) 178,598	(540,531) (540,531) (585,634	595,634	8,614 	0 6,844	13,756 - - (6,179) - 7,577	7,577		1 1
Apr 2015	147,949 - - (1,890) - 146,059	11,494 157,553	1,130,046 - - (537,712) - - 2,379 594,713	(0) 594,713	19,788 - - (6,781) 3,087 16,094	0 16,094	12.670 - - (5.691) - 6,979	6,979		
Mar 2015	30,969 - - (2,520) - 28,449	6,808 35,257	1,208,357 - - (576,795) - - 991 632,563	0 632,553	70,109 - - (20,806) (202) 49,101	(0) 49,101	11,222 (5,203)	6,019		
Feb 2015	179,515 - - (7,015) - 172,500	6,895 179,395	980,268 - - (466,830) - - 596 514,033	0 514,033	51,998 - - (16,009) 1,722 37,711	37,711	18,824 - - (8,516) - 10,308	10,308		
Jan 2015	158,929	(13) 1 57 ,273	1,121,837 - - (534,493) - - - - - - - - - - - - - - - - - - -	(0) 587,344	67,548 - (22,792) 607 45,363	(0) 45,363	31,132 - (14,084) - 17,048	(0) 17,048		1 1
Actual 2015										
Select "Actual" or "Burger: Select Year;	PIP ROUTINE -S PIP ROUTINE -S PIP ROUTINE -1 PIP ROUTINE -1 PIP ROUTINE -R PIP CONTRACTUAL PIP HOLD RECENUE TOTAL PRI ROUTINE	P/P ANCILLARY TOTAL PRI REVENUE	MCAID ROUTINE-S MCAID ROUTINE-S MCAID ROUTINE-R MCAID CONTRACTUAL MCAID CONTRRENT MCAID AUJUTIER MCAID HOLD REVENUE TOTAL MCAID ROUTINE	M'CAID ANCILLARY TOTAL M'CAID REVENUE	VA ROUTINE-S VA ROUTINE-S VA ROUTINE-I VA ROUTINE-I VA CONTRACTUAL VA CONTRACTUAL VA HOLD REVENUE TOTAL VA ROUTINE	VA ANCILLARY TOTAL VA REVENUE	HOSPICE ROUTINE-C HOSPICE ROUTINE-S HOSPICE ROUTINE-A HOSPICE ROUTINE-R HOSPICE ROUTINE-R HOSPICE HOLD REVENUE TOTAL HSCP ROUTINE	HOSPICE ANCILLARY TOTAL HSCP REVENUE	MGD WCAID ROUTINE-S MGD WCAID ROUTINE-S MGD MCAID ROUTINE-R MGD WCAID ROUTINE-R MGD WCAID CONTRACTIVA MGD WCAID ADJU-NTER MGD WCAID HOLD REVEN MGD WCAID HOLD REVEN TOTAL MGD WCAID ROUT	MGD M'CAID ANCILLARY TOTAL MGD M'CAID REVE

Category: FY 2017 - TCU

Select "Actual" or "SudgeC"; Actual Select Year, 2015	Jan 2015	Feb 2015	Mar 2015	Apr 2015	May 2015	Jun 2015	Jul 2015	Aug 2015	Sep 2015	Oct 2015	Nov 2015	Dec 2015	FY 2015 Actual
PARTY LOG S C C CIACIA													
MCAD OO BOLLINE							. ,						
M'CAID O-O-S ROUTINE-	•	,	,	,	,		,		,	,	,	,	,
MCAID O-D-S POLITIME	•												•
M'CAID O-D-S CONTRACT		ſ	1				,		•				,
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M'CAID O-O-S ADJ-INTE	•		,		1	,					•		•
M'CAID O-O-S HOLD REV	,	•	,	,		,	•	•			•	•	,
TOTAL M'CAID O-O-S RO									•	,	•		
M'CAID O-O-S ANCILLAR	•	,	*	,	•	,	,		,		,	,	,
TOTAL M'CAID O-O-S RE	•	r						i					,
TOTAL OTHER	•		,	•	,	,		,			,	,	•
MEDICAID IGI MANAGED MEDICAID IGT											, ,		, ,
TOTAL IGT REVENUE	•		,	•	•			•		•	•	1	
CONTRACT SERVICES-NEU		•	,	,	,	,	1		,			1	•
TOTAL CONT SERV REVEN	•		,		•		,					,	•
TOTAL PATIENT REVENUE	1,195,086	1,074,596	1,135,059	1,095,343	1,051,638	907,663	976,539	1,002,295	1,040,063	1,147,275	1,011,556	1,066,534	12,703,647
SUBLEASE INCOME		. ,	. ,			. ,	. ,						
RENTAL INCOME	à		,	•	,	,	,	,		•	•	•	
VENDING MACHINE INC	45	38	32	59	24	34	98	32	•	98	35		419
VITALCARE REVENUE		1 1					. 1	. ,			. ,	. ,	
MGMT FEES-MANAGED									•	,	,		•
CASH DISC EARNED	. 8	33	. 17	- 27	'	ຸ _ເ		, E	, რ '	. 2	, -	4	119
MISC INC	•	13	,	,	,	ı			,	,	,	13	27
TOT NON PATIENT REVEN	, 49	, 8	, 4	98	. 22	, 8	, 9 8	37	ຸ ຕ ່	, 88	, 3 5	, ₽	564
OPERATING EXPENSES													
NURSING ADMIN	30,274	27,744	21,062	26,425	24,299	24,633	22,025	28,353	22,632	28,057	23,972	25,059	304,536
GNGPN	04t.01	2	200,000	2 17 1	,	2 ,	, i.j.	200,00	27.	-	-	70.50	15,500
LVN/LPN	85,290 132 328	81,633	97,263	90,962	91,771	87,537	89,453	95,949	74,847	83,808	80,414	77,829	1,036,756
TOTAL STAFF NURSING	326,314	303,843	338,661	320,381	317,812	306,705	311,059	320,727	318,806	340,345	341,169	322,564	3,868,388
RN CONTRACT LABOR	i		,			•	,						
LVN CONTRACT LABOR	•							1		,	•	•	
TOTAL CONTRACT LABOR													
NURSING WAGE TRNSFR	į	ı											
NURSING SUPPLIES (NCONT & FEED REV	4,545	3,345	4,293	2,930 (871)	4,983	3,000 295	3,655	3,281	2,579	5,248	3,473	3,882 63	45,212 (5.810)
INCONT & FEED EXP	6,335	7,711	6,360	7,366	6,603	6,053	7,845	6,199	9,242	8,150	8,036	2,000	86,899
TOTAL OTHER NURSING	9,878	9,982	10,472	9,425	10,412	9,347	11,728	8,373	11,559	12,508	11,674	10,944	126,301
TOTAL NURSING	336,193	313,825	349,133	329,806	328,224	316,052	322,787	329,100	330,366	352,853	352,843	333,508	3,994,689
ADMINISTRATION	•	•		•		,		,		•	,	•	•
CONTRACT LABOR		•			1					r	ı		
BEHAVIORAL PSYCHOLOGI		. ,											
THERAPEUTIC SPECIALIS BEHABILITATION WAGES	•	•	1 1	•	1 1	•	4 1	•	1 1	1	•		
RESPIRATORY THERAPIST		1,046	730	(81)	1,468	646	762	585	780	- 963	r 1	1,955	8,856
OCCUPATIONAL THERAPIS SPEECH THERAPIST LBR									1 1				, ,

Kindred Fire of the of the of the care select 'Admin' or The Selec
--

BG-4000 -- Mc combined: 559

EY 2015 Actual 8,856

Dec 2015 . 1,955

Nov 2015

Oct 2015

Sep 2015

Aug 2015 -585

Jul 2015

<u>Jun 2015</u> -646

May 2015 1,468

Apr 2015

Mar 2015 730

Feb 2015

Jan 2015

Category: FY 2017 - TCU

Select "Actual" or "Budget": Actual Select Year: 2015	Jan 2015	Feb 2015	Mar 2015	Apr 2015	May 2015	Jun 2015	Jul 2015	Aug 2015	Sep 2015	Oct 2015	Nov 2015	Dec 2015	FY 2015 Actual	
DAY CAREKCINIC LBR BARBERIBEAUTY LBR TOTAL MISC LABOR		1 1 1				, , ,	1 1 1				1 1 1	, , ,	j j l	
REHAB PHARMACY PHYSICAL THERAPY OCCUPATIONAL THERAPY SPEECH THERAPY IV THERAPY TOTAL REHAB & PHARMACY	84,651 30,876 737 114 4,924 121,302	81,095 24,898 1,008 689 (465) 107,226	97,580 35,863 7 8 15 133,473	86,249 15,949 1,681 222 - (8)	64,706 17,618 375 - 754 83,452	66,929 23,574 198 307 186 2,947	65,357 9,827 378 27 1,070	76,781 22,925 358 145 1,412	87,612 23,624 112 38 723 112,109	88,251 25,972 765 - - (138) 114,850	78,942 30,008 - - 4,246 113,196	85,136 24,745 39 181 11,148 121,249	965,289 285,879 5,668 1,730 148 26,629 1,285,371	
RT X-RAY CENTRAL SUPPLIES EQUIPMENT RENT COMPLEX MEDICAL MED SUPPL IES/COVEN LAB-XATORY THERAPY NUTRITIONAL THERAPY NUTRITIONAL THERAPY MISC PERSONAL MISC PERSONAL TOTAL OTHER ARRIT LARY	2,609 2,609 5,061 7,32 173 165 165 2,366 2,367 3,072	2,558 2,558 3,530 1,515 1,362 7 7 3,212 3,424 14,444	3.350 3.350 3.114 2.074 4.427 4.427 3.3276 4.336	2,535 2,693 3,590 4,305 2,490 4,006 7,490 4,006	1,792 10,756 10,756 1,059 1,059 1,059 1,071 2,972 2,972 2,972 2,972	2.124 2.124 2.124 2.003 5.050 873 153 153 897 3.8697	2.201 2.201 2.3982 (7.239) (7.239) (7.234) 184 184 2.574 3.072	2.056 2.056 1,508 1,508 800 2.067 2.067	2.825 2.825 3.746 4.384 1.331 5.609 3.196	2,716 6,273 3,862 1,21 121 1,21 1,0434	2.295 2.295 3.646 2.545 2.545 1.545 1.543 3.405 4.405	3,778 3,667 2,172 2,172 (800) (295) 4,678 3,4,678	30,643 61,872 23,385 7,611 787 47,025	
TOTAL ANCILLARY EXP	135,481	123,421	149,759	125,698	107,397	118,139	80,725	115,980	133,224	144,812	130,760	137,891	1,503,287	
FOOD SALES FOOD EXPENSES FOOD UPPERMENTS FOOD THICKENED BEVERA TOTAL FOOD RELATED	(1,208) 27,122 191 341 26,447	(651) 25,749 306 194 25,598	(162) 23,144 290 121 23,393	(630) 31,568 353 57 31,347	(732) 27,253 418 130 27,070	(1,152) 22,611 623 131 22,213	(690) 29,681 254 223 29,488	(933) 26,321 253 141 25,783	(462) 30,606 487 289 30,920	(1,786) 27,895 511 151 28,771	(221) 25,738 290 272 26,079	(1,776) 26,960 453 541 26,179	(10,403) 324,649 4,428 2,592 321,266	
SUPERVISORS COOKMICHEN HELPERS DIETARY WAGE TRINSFR KITCHEN SUPPLIES KITCHEN BEPLEGE NUTRITION CONSULTANT CELLINARY CONSULTANT CLILINARY CONTRACT SVCS APT RESTAURANT WAGES NUTR SERV OS ERV NUTR SERV OS ERV NUTR SERV OS ERV	4,500 26,042 26,042 1,867 74 4,379 54	7,401 21,803 3,406 3,11 3,906 7 7	5,603 25,603 2,723 2,723 4,303 4,303 111 111 111 111 111 111 111 111 111	3,779 24,976 2,377 2,377 3,979 9,979	5,190 25,363 2,067 363 4,125 1,25 1,25	5.246 23,778 2,482 480 3,695 811 1.10 1.10 1.10 1.10 1.10 1.10 1.10	23,153 2,755 2,755 3,624 3,624	5.886 24.576 2.303 2.303 885 4.393 5.4	6,760 23,876 (288) 2,891 4,507 4,507 27	5,368 24,178 (1,425) 2,308 1,061 4,432 81	7 689 25 524 (776) 2 546 564 4 4 498 4 498 54	5,494 24,550 (951) 2,498 228 4,931	68,372 293,471 (3,140) 29,104 5,836 60,772 702	
LAUNDRY SRVC INCOME LAUNDRY WAGES LAUNDRY WAGES LAUNDRY WAGES LINEN RENTAL & SRV LINEN REPLACEMENT LAUNDRY SUPPLES LINEN REPLACEMENT LAUNDRY CONTRACT SRV HONSEKEEPING WAGES HORP WAGE TRANS HOUSEKEEPING SUPPLES HOUSEKEEPING SUPPLES HOUSEKEEPING TOTAL HOUSEKEEPING TOTAL HOUSEKEEPING	15,283 15,283 15,283 21,866 21,866	14,860 14,860 14,860 22,289 22,289	268 14,860 15,128 243 22,289	14,880 15,337 1,506 1,506 2,2289	14,860 163 163 120 22,228 23,409	14,860 15,374 15,374 15,374 15,374 15,374	15,122 272 272 15,132 15,132 284 22,289	176 176 15,035 170 170 170 170 170 170 170 170	16.011 16.011 16.011 13.02	172 14,680 15,032 16,032 16,032 17,032 17,032	40,039 14,680 16,320 15	24,000 14,880 15,400 15,400 22,288	444,510 	
	nan'i 4	A	400144	20,104	PVF.44	24.44	702.44	00t'44	134,34	100,44	1 00,22	64,900	017,172	

Category: FY 2017 - TCU

Category: FY 2017 - TCU

FY 2015 Actual		•					. :	12,599		•	•	. ,	344,392	(160)	23,890	30,883	60 573	45,465	,	332,142	•		19,578	. 4540	4,357		11,558	1,742	64,290	50,568	22,135	8,103 266,630	81,165	19,486	. ,	708,412	2,211,947	,	11,394,324	1,423,074	. •	53,830	155,784		(329)	21,448	743	•		1,136,098
Dec 2015	,	•				,	. ;	1,009			,		30,090	, 1	1,957	2,795	4 835			17,810			2,151	. 402	200		1,073	5	39,205	5,701	(463)	1,279	81,165	2,065	. ,	59,034	259,050		928,022	118.262	. •	5,573	10,862	,	(4)	4,695	, ₆			94,526
Nov 2015	,		•		,	•	, ;	1,372	i .				27,093	. 6	1,901	2,465	5 222	,	1	28,141	ı		2,066	, 00c	3 ,	, ,	1,412	=	2,594	4,079	4,357	14 105		1,946	, ' 1	59,034	164,642		968,967	118.262	. •	1,653	12,231	1 1	, (1 ₁)	1,523	- 102			92,470
Oct. 2015			•		,	•	. :	2,104	! ,			. ,	29,643	, 6	2,018	2,530	6.660		,	28,272	•		1,570	- 486	909	- 4	1,897	99	1,877	4,079	1,930	33.841		2,699		59,034	188,314		1,014,557	118,262	. •	6,029	9,579		(2)	1,523	. 86			94,967
Sep 2015	,	,	•		,	,		1,045 2,793	ì '	,		, ,	27,963	, 8	2,02	2,717	1841		•	29,268		. ,	1,579	- 400	200	, 6	1,157	63	3,961	4,079	5,367	17 915		1,500		59,034	173,190		996,214	118,262	. •	6,794	9,126		(24)	1,523	. 44		:	92,802
Aug 2015		•	•			,	, (1,5/4		•			30,943		2,082	2,872	4.985			27,802	٢		1,581	, 238	3 '	, ,	1,152	79	441	4,079	1,632	12 259	,	1,349		59,034	160,592		917,560	120,509	. •	3,957	8,829	+ 1	(15)	1,523	. 88			95,573
Jul 2015			,				, ,	2,269	; ;		,		30,735	(160)	2,085	2,553	4.770			30,042	•		1,488	303	508	- 6	3,780	,	1,761	4,079	1,530	11 668		(1,620)		59,034	161,694		892,686	116,015	,	5,364	8,998		(8)	1,523	, 96			96,550
Jun 2015	,					•		2,352	ļ ,	•	r		32,332	- 8	2,119	2,622	4.787			28,071			1,537	310	909	- 6	9,838 697	91	4,103	4,079	3,449	30.411		2,380		59,034	185,869		902,463	118,262	•	2,871	606'8		(24)	1,523	. 19		, ,	93,382
May 2015	1					,	, ,	1,388			f		30,072	- 1	1,749	2,748	4.985		,	27,585			1,450	322	808	- 6	3,678 592	1,462	2,428	4,079	1,262	3,067	. '	2,354		59,034	194,050	,	942,203	118,583	,	2,252	8,727		(48)	1,523	. 83		!	95,579
Apr 2015								1,049	· ·				30,793		1,980	2,133	5.195	8,400	,	28,321		, ,	1,398	471	519		761	4	1,255	4,079	1,236	901	. •	1,344		59,034	167,833		912,293	117,941		4,178	19,917		(49)	1,523	, 1		:	94,062
Mar 2015	•		,					2.408	! .				28,723	207	2,200	2,706	4.801	19,600	•	34,083	,	. ,	1,731	- 260		, ,	086 686	21	1,759	4,079	(6,518)	2.598	. *	2,084		59,034 595	165,353		986,643	120,830		6,576	14,959	, ,	(96)	1,523	, 1 8		į	96,770
Feb 2015	•						, 3	(12) 1.912	! '	•		, ,	26,582	- 457	1,709	2,124	4.609	11,515		26,063	,	, ,	1,207	312	507	. 500 6	675	11	2,995	4,079	096	49.952	. '	2,044	•	59,034	201,986	•	937,435	117,941	•	4,465	21,845		(30)	1,523	- 101		!	90,185
Jan 2015					,	•	. :	2.235		,		, ,	19,422	. 9	2,088	2,617	4.883	5,950		26,685		, ,	1,820	281	į,	. 60	844	80	1,910	4,077	7,393	42 855	. '	1,344	· 1	59,034	189,374		995,284	119,941	,	4,119	21,801		(63)	1,523	73		!	99,231
Actual 2015																																																		
Select "Actual" or "Budget": Select Year,	DIETARY SALARIES	ACCOUNTING SALARIES	MARKETING SALARIES	RECRUITING SALARIES REIMBLIRSEMENT SALARIE	MAINTENANCE SALARIES	CLINICAL SALARIES	PHARMACY SALARIES	PROGRAM COORD WAGES OTHER SALARIES	SYSTEM SALARIES	ADMISSIONS COORD WAGE	ADAM WAGES	BONUS EXPENSE	ADM/BUS WAGES	ADM/BUS WAGE TRNSFR	WARD CLERK WAGES	RECORDS CLERK WAGES	PROFESSIONAL PEES	CONTRACT LABOR-OTHER	BOARD OF DIRECTORS	INTEGRATED MARKET	CLINICAL LIAISON ALLOCATED	MOVING EXPENSES	OFF SUPPLY/STATIONERY	REALLLY ORIENT SUPPLY OVERNITE/COURIER SRV	US MAIL-POSTAGE	COMPUTER RELATED EXP	RECRUITMENT/HELP WNTD	ADVERTISING	MARKETING/REFERRAL DE INSTIDANCE OTHER	MALPRACTICE INSURANCE	TRAVEL	BAD DEBT EXPENSE	COLLECTION EXPENSE	DUES & SUBSCRIPTIONS ERFIGHT CHARGES	CIVIL MONETARY/STATE	PROVIDER TAXES MISC GEN & ADMIN	TOTAL GEN & ADMIN	NON PATIENT EXPENSE	TOTAL OPERATING EXPEN	RENT - BUILDING	RENT - LAND	RENT - EQUIPMENT	DEPRECIATION	AMORTIZATION INTEREST EXPENSE	INTEREST INCOME	INSURANCE - PROPERTY ROND TRUSTEE FEES	LOCAL TAXES	LICENSES & TAXES FEDERAL INCOME TAX	STATE INCOME TAX	MANAGEMENT FEES

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Sep 2015 243,790

<u>Jul 2015</u> 243,771

Oct 2015 245,624

Nov 2015 241,458

<u>Dec 2015</u> 249,161

EY 2015 Actual 2,972,436

Aug 2015 245,663

<u>Jun 2015</u> 240,054

May 2015 241,738

Apr 2015 252,655

Mar 2015 255,727

<u>Feb 2015</u> 251,100

Jan 2015 261,695

MANAGEMENT FEES

559 - Kindred - Birchwood Terrace

11/17/20178:34 AM

Select "Actual" or "Budget": Actual Select Year; 2015	Jan 2015	Feb 2015	Mar 2015	Apr 2015	May 2015	Jun 2015	Jul 2015	Aug 2015	Sep 2015	Oct 2015	Nov 2015	Dec 2015 F	FY 2015 Actual
CENSUS													
Commercial Insurance Patient Days Medicare Advantage Patient Days Medicare Patient Days Total M2	2.00.8 1.00.8 2.00.8 2.00.8	0.8 19.3 22.0	1.6 22.7 27.2	1.1 2.3 15.7 19.0	1.6 0.9 13.9	(1.1) 0.1 17.4 16.3	4.0 8.0 8.3 8.3	1.2 1.4 14.2 16.8	1.7 2.0 20.4 24.1	2.5 1.7 20.0 24.2	1.4 1.8 20.8 20.8	4.0 1.2 16.6 21.8	1.5 1.4 17.7 20.6
Private Patient Days Medicaid Patient Days VA Patient Days Hospice Patient Days Medicaid Managed Patient Days	13.0 96.6 5.7 2.8	17.3 93.2 5.3 1.9	2.3 103.7 5.6 1.0	13.5 99.3 2.1 1.2	16.3 96.8 0.8 1.2	(4.1) 111.2 1.1 1.6	2.6 106.9 1.5	4.3 103.7 1.3	2.0 101.6 1.7 1.8	9.9 95.8 2.0 2.7	98.38 5.59 5.6	6.0 94.2 2.1 5.7	7.2 100.2 2.6 2.4
Medicad Out-of-State Patient Days Total Paid Census	141.4	139.6	139.8	135.1	131.5	126.2	128.3	127.3	131.2	134.6	131.8	129.8	133.0
NALL NALL NALL NALL NALL NALL NALL NALL	399, 27 344,73 516,76 496,83	148.6 452.73 388.59 518.97 505.36	356.40 344.95 483.19 461.06	488.35 368.69 482.59 489.36	394.57 394.57 351.86 464.77 451.66	378.79 150.82 501.88 509.01	528.50 353.87 511.75 503.58	492.18 458.38 495.68 492.34	424.22 409.28 505.19 491.65	134.2 426.56 381.53 519.86 500.59	137.8 450.10 338.22 496.14 482.44	405.29 416.27 489.06 469.68	424.10 377.31 489.59 485.55
PRIVATE MEDICAID VA	389.32 196.04 254.85	355.67 196.95 256.54	395.13 196.69 283.82	359.75 199.64 259.58	357.25 198.54 273.75	370.07 198.78 295.21	353.11 198.11 178.48	371.30 197.52 252.13	399.25 198.08 255.47	372.75 199.70 287.70	369.85 199.47 259.22	342.86 197.86 271.15	365.57 198.12 262.43
HOSPICE MGD M'CAID M'CAID O-CS MCAID O-CS	198.23	198.23	194.17	199.40	199.40	199.40	198.53	198.54	198.54	200.51	200.51	200.51	199.43
TOTAL ROUTINE REVENUE	265.60	267.42	254.81	254.59	250.27	234.21	238.04	242.78	255.79	267.86	250.24	251.51	253.00
ANCILLARY REVENUE COMMERCIAL INSURANCE MEDICARE ADVANTAGE MEDICARE PART A MEDICARE PART B PRIVATE MEDICARE	167.59 7.241 7.241 9.00 (0.03) (0.00)	131.38 0.00 (0.00) 5.78 14.22 0.00	93.73 (0.00) (0.00) 5.27 94.56 (0.00)	410.48 (0.00) (0.00) 10.73 28.31 (0.00)	76.03 (0.00) 8.03 (3.59)	248.28 (0.00) 7.30 (0.07) (0.00)	587.74 (0.00) (0.00) (0.00) 6.17 12.22 (0.00)	276.70 0.00 0.00 9.95 (10.37) 0.00	152.28 (0.00) 0.00 7.50 5.27 0.00	90.78 (0.00) (0.00) (0.00) (0.00) (0.00)	19.48 0.00 (0.00) 6.10 1.90 (0.00)	202.19 57.55 0.00 7.90 (1.13)	161.48 7.41 0.00 7.07 9.05 0.00 5.71
HOSPICE MGD M'CAID M'CAID O-O-S TOTAL ANCILLARY REVENUE	(0.00)	7,48			7.67	00.00 40.	0.00	0.03	8.38	0.00	(0.00)	(0.00)	0.00 . , 8
MEDICAID IGT MANAGED MEDICAID IGT TOTAL IGT REVENUE						, ,	, ,					, , ,	, ,
TOTAL PATIENT REVENUE	272.73	274.90	261.90	270.25	257.94	239.74	245.55	253.94	264.18	274.99	255.77	265.11	261.65
NON PATIENT REVENUE TOTAL NET REVENUE	0.01 272.74	0.02 274.92	0.01 261.91	0.01 270.27	0.01 257.96	0.01 239.75	0.01 245.56	0.01 253.95	0.00 264.18	0.02 275.02	0.01	0.00	0.01 261.66
Bad Debt % of Revenue	3.6%	4.6%	0.2%	0.9%	3.8%	3.4%	1.2%	1.2%	1.7%	2.9%	1.4%	0.1%	2.1%
OPERATING EXPENSES NUPSING SPECIAN SERV LABOR MISCELLANGON MISCELLANGON OTHER ANGILLARY OTHER ANGILLARY OTHER ANGILLARY HOUSEKEEPING MANTENANGE UTILITIES ACTIVITIES PROFICONSULTANTS	76.72 27.68 9.24 9.49 8.49 4.99 6.23 9.01	0.27 0.27 27.43 4.14 6.55 9.17 3.80 5.84 6.51 8.76 3.39 3.39 3.39 3.39	90 0.06 0.17 0.80 0.80 0.80 0.80 0.80 0.80 0.80 0.8	81.37 (0.02) (0.	80.51 0.36 0.36 0.87 0.87 0.87 0.87 0.87 0.87 0.87 0.87	83.48 0.17 	81.16 0.19 10.28 10.28 10.2 10.2 10.2 10.3 10.3 10.3 10.3 10.3 10.3 10.3 10.3	83 38 0 15 0 15 0 0 44 0 0 64 0 0 65 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	83 91 0 20 28 48 7 836 7 85 7 85 7 8 13 8 13 8 13 8 145 8 49	94.58 0.23 0.23 7.18 7.18 6.43 8.63 8.63 8.63 7.72 7.72 7.72 7.72 4.23	89 21 28 62 44 44 6 59 10 14 10 13 351 3 51 8 3 34 8 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	82 90 0.49 0.44 141 6.51 9.16 9.16 9.75 9.75 9.75 9.75 9.75 9.75 9.75 9.75	82.28 0.18 2.64.4 4.44 4.44 9.16 9.16 9.25 9.35 9.35 9.35 9.35 9.35 9.35 9.35 9.3

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BG-4000 -- Monthly Summary -Detail and Payroll Trend combined: 559

Select "Actual" or "Budget"	Actual	lan 2016	Eat 2015	Mar 2015	Apr. 2015	May 2015	Jun 2015	111 2015	A110 2015	Sen 2016	200	Nov 2016	Dec 2015 EV 2015 Artus	045 Arfust	
: IRS - CONTROL	2010	CLOS HEE	reb 2013	Mar 2015	Apr 2013	May 2013	3UN 2013	2012	AUG 20 13	CLOZ CAS	0012013	CLOZ AON	Dec 2013 F1 4	013 ACTUR	
EMPLOYEE BENEFITS		33.59	27.83	25.60	27.05	32.43	29.14	34.35	28.97	34.26	30.60	33.53	1.13	28.21	
TRAINING		1.76	1.38	4.37	2.48	2.80	4.29	3.64	5.34	7.52	3.72	4.38	3.11	3.71	
GEN-ADMIN		43.22	/o.i.c	36.13	-	00.7	9.09	90:04	80.04	BB. 7	4 0 1	5.	96.39	6	
NON PATIENT EXPENSE			•			,	•	,						,	
OPERATING EXPENSES		227.13	239.81	227.65	225.09	231.10	238.37	224.46	232.47	253.04	243.18	245.00	230.68	234.68	
OPX EXCL RHB/PH/BD/PTX		176.20	184.50	182.63	182.49	186.28	189.35	187.41	188.66	205.02	193.39	197.88	185.56	188.13	
OPER INC B/F PROPERTY OPER INC B/F PROPERTY %		45.61 16.7%	35.11 12.8%	34.26 13.1%	45.18 16.7%	26.86 10.4%	1.38 0.6%	21.09 8.6%	21.48 8.5%	11.14 4.2%	31.83 11.6%	10.78 4.2%	34.43 13.0%	26.98 10.3%	
OTHER PROPERTY PROPERTY		6	e e	9 40	3.70	3 70	œ c	e e	ď	3.87	, ,	e d	2,00	47.6	
INSURANCE PROPERTY		0.35	0.39	0.35	0.38	0.37	0.40	0.38	0.39	0.39	0.37	0.39	1.17	0.44	
LOCAL TAXES		0.02	0.03	0.01	0.00	0.01	0.02	0.02	0.01	0.02	0.01	0.03	0.00	0.02	
OTHER PROPERTY		3.80	4.27	3.84	4.10	4.08	4.40	4.24	4.26	4.27	4.02	4.26	4.96	4.20	
GAINLOSS ON SALE			,		,	,	,	,	,	,	,	,	,	,	
PRIOR YR-CONTRACTUAL		,		,	,	,				,	00:00	,		00:00	
W/C RETRO ADJ						,						,	,	,	
PRIOR YEAR ADJ										,		,	,	,	
CAPITAL PROJECT EXPENSE			, ,		, ,			, ,							
PROOF OF CLAIM-OTHER												. ,			
					,			,	,		0.00			0.00	
EBITDARM		41.81	30.84	30.41	41.08	22.77	(3.02)	16.86	17.22	98.9	27.81	6.52	29.48	22.78	
EBITDARM %		15.3%	11.2%	11.6%	15.2%	8.8%	-1.3%	%6.9	6.8%	2.6%	10.1%	2.5%	11.1%	8.7%	
OTHER FIXED DEPRECIATION/AMORT		4.98	5.59	3.45	16.91	2.14	2.35	2.26	2.24	2.32	2.30	3.09	2.70	3.21	
RENT -BUILDING		27.37	30.17	27.88	29.10	29.09	31.24	29.17	30.53	30.04	28.35	29.90	29.40	29.31	
RENT - LAND RENT - EQUIPMENT		0.94	1.14	1.52	1.03	0.55	0.76	1.35	1.00	1.73	1.45	0.42	1.39	111	
INTEREST EXPENSE					.)	,	. ;	. ;	, ;	١,		,	,	ŀ	
INTEREST INCOME MANAGEMENT FEE		(0.01) 22.65	(0.01)	(0.01) 22.33	(0.01) 23.21	(0.01) 23. 44	(0.01) 24.67	(0.00) 24.28	(0.0d) 24.21	(0.04) 23.57	(0.00) 22.76	(0.00)	(0.00)	(0.01) 23.40	
OTHER FIXED		55.92	59.97	55.16	58.24	55.21	59.01	57.08	57.98	57.65	54.85	56.79	56.98	57.02	
EBITDAM EBITDAM %		13.50 4.9%	(0.47)	1.02 0.4%	10.95 4.1%	(6.86)	(35.01)	(13.66)	(14.32) -5.6%	(24.90)	(1.98)	(23.80)	(1.30)	(7.64) -2.9%	
EBITM %		8.52 3.1%	(6.06)	(2.43)	6.04	(9.01)	(37.36) -15.6%	(15.92) -6.5%	(16.55) -6.5%	(27.22)	(4.28)	(26.90)	(4.00)	(10.85) 4.1%	
EBITDAR EBITDAR %		19.16 7.0%	7.77	8.09 3.1%	17.87 6.6%	(0.67)	(27.68)	(7.42)	(6.99)	(16.71) -6.3%	5.05	(16.86) -6.6%	5.98	(0.62) -0.2%	
EBT %		(14.11)	(29.13) -10.6%	(24.75) -9.4%	(17.16)	(32.44)	(62.02) -25.9%	(40.20)	(40.76) -16.1%	(50.78)	(27.04)	(50.27)	(27.50)	(34.24)	
NON-RECURRING / NCI		,			,	i		,		,		,		,	
NET FIN INC(L)		(14.11)	(29.13)	(24.75)	(17.16)	(32.44)	(62.02)	(40.20)	(40.76)	(50.78)	(27.04)	(50.27)	(27.50)	(34.24)	

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BG-4000 -- Monthly Summary -Detail and Payroll Trend combined: 559

Jul 2015 Aug 2015 Sep 2015 Oct 2015 Nov 2015 Dec 2015 EV 2015 Actual	63.24 63.49 63.19 66.17 66.20 9.02 8.45 9.12 9.32 6.17 8.99 9.03 9.27 10.77 8.80	78.21 81.26 80.88 81.88 88.28 80.18 79.88 27.69 30.96 31.60 27.17 26.39 27.51 26.85 0.26 0.27 0.19 0.26 0.53 0.751 26.85 0.26 0.20 0.19 0.26 0.53 0.32 0.29 28.58 31.65 32.79 27.96 28.23 28.25 28.75 0.19 0.20 0.23 0.29 0.49 0.18 0.19 0.15 0.20 0.23 0.49 0.18 0.19 0.15 0.20 0.23 0.49 0.18	113.06 113.97 109.77 114.49 108.92 11 55.9% 56.1% 51.0% 57.9% 41.5%	3.25 3.29 3.29 3.25 3.43 3.34 3.24 3.27 3.27 3.27 3.27 3.27 3.27 3.27 3.27 3.27 3.27 3.24 3.27 3.24 3.25 3.24 3.25 3.24 3.25 3.24 3.25 3.24 3.25 3.24 3.25 3.24 3.25 3.24 3.25 3.25 3.24 3.25 3.24 3.25 3.25 3.24 3.25 3.24 3.25 0.25 0.04 1.40 1.42 1.42 1.42 1.42 0.01 <th< th=""><th>5.00 5.23 6.10 4.98 6.11 4.86 4.89 4.89 4.89 0 0 0 0 0 0 0 0.26 0.31 0.27 0.32 0.33 0.22 0.27</th><th></th></th<>	5.00 5.23 6.10 4.98 6.11 4.86 4.89 4.89 4.89 0 0 0 0 0 0 0 0.26 0.31 0.27 0.32 0.33 0.22 0.27	
Apr 2015 May 2015 Jun 2015 Ju	63.26 6.23 8.46	79.05 77.96 81.01 25.55 27.40 28.99 0.24 0.19 0.69 0.24 0.19 0.21 2.07 28.00 30.88 (0.02) 0.36 0.17	106.31 112.06 1 53.8% 58.9%	3.27 3.31 3.41 3.41 0.24 0.24 0.25 0.19 0.25 0.19 0.02 0.01 0.02 0.01 0.02 0.03 0.00 0.01 0.01 0.01 0.01 0.01 0.01	4.92 4.89 5.23 0 0 0 0.25 0.23 0.21	5.3% 4.6% 4.0% 22.53 22.11 22.48 20.08 19.24 19.09 30.06 22.80 24.30 21.30 24.34
Feb 2015 Mar 2015	61.00 8.07 9.07	77.73 78.14 22.27 24.30 1.40 0.65 0.18 0.21 2.95 45.5 27.79 28.68 0.27 0.17	105.79 107.99 1	3.16 3.19 0.27 0.27 0.27 0.27 0.27 0.27 0.27 0.27	477 4.84 0 0 032 0.29	6 7% 6 0% 22 61 22 56 23 090 21 61 98 050 20 61 22 16 22 30
Select "Actual" or "Buildget": Actual Jan 2015	TOTAL LABOR 59.51 NSG PREGULAR LABOR 59.51 NSG OVERTIME LABOR 7.16 NSG PREMIUM LABOR 7.79 NSG CONTRACT LABOR 7.79	TOTAL NURSING LABOR TOTAL NURSING LABOR OTHER ROUTINE LABOR OTHER OPERMUM LABOR OTHER OPERMUM LABOR OTHER CONTRINE LABOR OTHER LABOR OTHER LABOR OTHER LABOR OTHER LABOR ANCILLARY PREMIUM LABOR ANCILLARY PREMIUM LABOR OTHER LABOR	TOTAL LABOR 97.95 LABOR 8 BENEFITS % OF NET REVENUE 48.2%	TOTAL HOURS	-TOTAL HOURS - 4.83	OVERTIME AS % of TOTAL HOURS 5 7% WAGE RATES 22 16 NUSSING 22 16 OTHER PA 4 MCLLARY TOTAL WAGE RATES 21.16

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BG-4000 -- Monthly Summary -Detail and Payroll Trend combined: 559

#REF!

2.60 0.15 6.53 0.72 0.09 0.06 -2.17 0.36 0.40 0.18 1.36 5.49 0.18 27.88 23.40 18.92 Dec 2015 FY 2015 Actual 2.72. 0.08 0.08 0.11 0.11 0.06 0.50 0.50 0.50 0.53 0.54 0.34 8.3.48 43.89 23.50 18.98 Nov 2015 2.95 0.18 6.52 0.79 0.07 0.07 1.02 0.65 0.65 0.65 0.65 0.65 1.688 27.77 23.38 19.26 3.00 0.13 6.29 0.81 0.04 0.09 0.38 0.24 0.24 0.24 0.46 8.11 8.11 26.45 22.76 18.05 27.97 23.57 22.00 2.12 0.17 6.47 0.08 0.06 0.04 0.17 0.14 0.14 0.13 3.11 26.51 24.21 18.85 2.47 0.17 0.17 0.16 0.16 0.14 1.56 0.23 0.23 0.23 1.09 1.09 2.0.36 28.36 24.67 16.64 2.555 0.125 0.600 0.10 0.10 1.184 0.184 0.184 0.28 0.36 0.28 0.95 0.95 2.339 26.37 23.44 16.25 23.76 22.33 22.79 Feb 2015 26.28 23.07 22.04 2.55 0.13 0.69 0.08 0.008 0.28 0.21 0.21 0.77 0.77 13.53 24.88 22.65 18.25 Jan 2015 Actual 2015 CONTROLLABLES

NURSING SUPPRINONT
ACTIVITY SUPPLIES

DIETARY SUPPLIES

FOOD SUPPLIES

LANDRYS NUPPLIES

LANDRYS NUPPLIES

LANDRYS NUPPLIES

LINER REPACEMENT

LINER REPACEMENT

MINICA REPAIR

MINICA RUPPLIES

MANITEANNCE & REPAIR

MINICA RUPPLIES

POSTAGENOVERNIEHT COURIER

MARKETING

BAD DEBT

TOTAL CONTROLLABLES Private Admissions
Medicald Admissions
Medicald Admissions
Hospice Admissions
Managed Medicald Admissions
MORITAL ADMISSIONS ADMISSIONS
Commercial insurance Admissions
Medicare Advantage Admissions
Medicare Admissions
Total MZ Admissions Select "Actual" or "Budget" G & A MANAGEMENT FEE OTHER OPERATING TOT CONTROL-BAD DEBT



#REF!

(51.00) (51.00 Dec 2015 FY 2015 Actual 452 98 (47.69) 4405.29 607.49 363 30 52.97 7 416.27 425.65 68.99 68.90 6 Nov 2015 (50.03) (50.03) (50.00) (50.00) (50.00) (50.00) (50.00) (50.00) (50.00) (50.00) (60.00 Oct 2015 (56.16) 381.53 381.53 (0.00) 381.53 84.62 619.86 (0.00) 519.86 6.26 6.26 90.78 517.34 137.69 Sep 2015 Aug 2015 946.87 982.18 982.18 991.17 991.17 995.68 995.68 995.68 995.68 353.87 56.89 511.75 511.75 6.17 6.17 6.17 Jul 2015 . . . (55.98) (58.50) **526.50** 587.74 1,114.24 409.85 (0.00) 452.85 . . . (227.19) . . 150.82 445.18 56.70 501.88 7.30 7.30 7.30 7.30 Jun 2015 (1.1) (1 323.21 -55.59 378.79 248.26 627.05 May 2015 522.90 --(128.34) -394.57 76.03 470.59 (21.00) 351.86 450.77 13.99 ---464.77 8.03 8.03 516.67 Apr 2015 . . (30.62) 68.89 968.89 137.29 45.30 462.59 0.00 10.73 10.73 10.73 396.82 --91.54 110.48 398.84 399.31 Mar 2015 (105.97) 344.95 (0.00) 344.95 413.36 69.83 (0.00) 483.19 5.27 5.27 356.40 93.73 450.92 Feb 2015 0.08 19.3 19.3 19.3 17.3 93.2 5.3 93.2 6.3 93.2 93 172.09 --(19.36) -152.73 131.38 **584.11** 385.81 2.78 388.59 0.00 388.59 453.73 65.24 (2.24 (2.24) (2.24) (2.24) (2.24) (2.24) (2.24) (2.24) (3.00) 5.78 5.78 Jan 2015 Actual 2015 Private Holding Days
Commercia Insulance Holding Days
Medicare Advantage Holding Days
Medicare Advantage Holding Days
VA Holding Days
VA Holding Days
Managed Medicale Holding Days
Managed Medicale Holding Days
Total Holding Days
Total Holding Days Private Patient Days
Medicard Patient Days
VA Patient Days
Hospice Patient Days
Medicard Managed Patient Days
Medicard Obrid-State Patient Days
Total Paid Census MCARE ADV ROUTINE-S MCARE ADV ROUTINE-S MCARE ADV ROUTINE-H MCARE ADV CONTRACTUA MCARE ADV CONTRACTUA MCARE ADV HOLD REVEN TOTAL MC ADV ROUTINE COMM INS ROUTINE-C COMM INS ROUTINE-S COMM INS ROUTINE-H COMM INS ROUTINE-R COMM INS ROUTINE-R TOTAL COMM INS ROUTIN MIP PART A ROUTINE-C MIP PART A ROUTINE-S MIP PART A CONTRACTUA MIP PART A A DU-CURREN MIP PART A BAD DEBT TOTAL PART A ROUTINE Commercial Insurance Patient Days Medicare Advantage Patient Days Medicare Patient Days GL4000 DETAIL REPORT * * M'CARE ADV ANCILLARY
TOTAL MC ADV REVENUE M/P PART A ANCILLARY TOTAL M/P PART A REVE M/P PART B ANCILLARY TOTAL M/P PART B REVE COMM INS ANCILLARY TOTAL COMM INS REVENU PATIENT REVENUE TOTAL M2 REVENUE Total M2 Days

15 Actual	371.47 - (5.90) 365.57	9.05 374.61	375.74 - - (177.80) - 0.17 198.12	(0.00) 198.12	379.42 - - (121.11) 4.12 262.43	5.71 268.14	372.66 - - (173.23) 199.43	0.00 199.43		,
Dec 2015 FY 2015 Actual	343.95 - - (1.09) 342.86	(1.13) 341.72	374.52 (177.20) - 0.54 197.86	197.86	370.37	(0.00)	369.72 (169.21) 200.51	(0.00) 200.51		1
Nov 2015	369.85	1.90 371.75	374.40 (174.93)	(0.00) 199.47	442.76 - - (183.54) 259.22	(0.00) 259.22	386.50 - - (185.99) 200.51	(0.00)		
Oct 2015	372.75	1.44 374.20	374.62 (174.98)	(0.00) 199.70	418.84	0.00	399.34	0.00		,
Sep 2015	399.25 - - - - - - 389.25	5.27 404.52	374.80 - - (176.91) - 0.20 198.08	0.00 198.08	397.38	0.00	369.53 - - (170.99) 198.54	198.54	,	
Aug 2015	372.99 - (1.69) 371.30	(10.37) 360.93	374.86	0.00	362.00 - (109.87) 252.13	(0.00)	362.00 - - (163.46) 198.54	0.03 198.57		•
Jul 2015	357.63	12.22 365.33	375.94	(0.00) 198.11	366.98 (110.90) (77.59)	0.00	365.15 - - (166.62) - 198.53	0.00		
Jun 2015	370.07	(0.17) 369.90	375.91	(0.00) 198.78	289.35 - - (44.91) 50.77 295.21	162.54 457.75	362.00 - - (162.60) 199.40	0.00		,
May 2015	360.50 - (3.24) 357.25	(3.59)	378.72	198.54	344.56 - - (92.16) 21.35 273.76	0.00	362.00 - - (162.60) 199.40	199.40		·
Apr 2015	364.41	28.31 388.06	379.34 (180.50)	(0.00) 199.64	319.16 - - (109.38) 49.79 259.58	0.00	362.00	199.40		,
Mar 2015	430.13 - - (35.00) - 395.13	94.56 489.68	376.73 (179.35) 0.31	0.00 196.69	405.25 - - (120.27) (1.17) 283.82	(0.00)	362.00 - (167.83) 194.17	194.17		,
Feb 2015	370.13 - - (14.46) 3 55.67	14.22 369.89	375.58 	0.00 196.95	353.73 - (108.91) 11.71 256.54	0.00	362.00 - - (163.77) 198.23	198.23		
Jan 2015	393.39 - - - (4.07) - 389.32	(0.03) 389.29	374.44	(0.00) 196.04	379.48 - - (128.05) 3.41 254.85	(0.00) 254.85	362.00 - (163.77) 198.23	(0.00) 198.23		,
Select "Actual" or "Budget": Actual Select Year: 2015	PIP ROUTINE C PIP ROUTINE 3 PIP ROUTINE 1 PIP ROUTINE R PIP CONTRACTUAL PIP HOLD REVENUE TOTAL PRI ROUTINE	PJP ANCILLARY TOTAL PRI REVENUE	MYCAID ROUTINE-S MACAID ROUTINE-S MACAID ROUTINE-R MYCAID CONTRECTUAL MYCAID CONTRECTUAL MYCAID ADUL-NTER MYCAID HOLD REYENUE TOTAL MYCAID PROUTINE	M'CAID ANCILLARY TOTAL M'CAID REVENUE	VA ROUTINE-S VA ROUTINE-S VA ROUTINE-S VA ROUTINE-R VA COUTINE-R VA COUTINE-CO	VA ANCILLARY TOTAL VA REVENUE	HOSPICE ROUTINE-C HOSPICE ROUTINE-S HOSPICE ROUTINE-I HOSPICE ROUTINE-I HOSPICE CONTRACTUAL HOSPICE CONTRACTUAL TOTAL HSCP ROUTINE	HOSPICE ANCILLARY TOTAL HSCP REVENUE	MGD MCAUD ROUTINE-C MGD MCAD ROUTINE-S MGD MCAD ROUTINE-S MGD MCAD ROUTINE-S MGD MCAD ROUTINE-R MGD MCAD ROUTINE-R MGD MCAD ADJ-CURREIN MGD MCAD ADJ-CURREIN MGD MCAD HGD REVEN TOTAL MGD WCAD ROUT	MGD M'CAID ANCILLARY

#REF

Select "Actual" or "Budget": Actual Select Year: 2015	Jan 2015	Feb 2015	Mar 2015	Apr 2015	May 2015	Jun 2015	Jul 2015	Aug 2015	Sep.2015	Oct 2015	Nov 2015	Dec 2015 FY	2015 Actual
M'CAID O-O-S ROUTINE-		,		,	•	,		,	,	1	,		
M'CAID O-O-S ROUTINE-					,			,		•	ī		
M'CAID O-O-S ROUTINE-	,												
M'CAID O-O-S ROUTINE-				,		,			,	•	,	•	
M'CAID O-O-S CONTRACT		2		•				•	1	1		ı	
M'CAID O-O-S ADJ-CURR						,	,		1		f	,	,
MICALD C-C-S ADC-INTE	• 1							1 1	,		1		
TOTAL M'CAID O-O-S RO													
0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0													
TOTAL M'CAID O-O-S RE			. ,	, ,									
TOTAL OTHER			,	,					,		•		
MEDICAID IGT MANAGED MEDICAID IGT		. ,		, ,	: 1								
TOTAL IGT REVENUE			,	•				•		,	,		•
CONTRACT SERVICES-NEU TOTAL CONT SERV REVEN			. ,						. ,		, ,		
TOTAL PATIENT REVENUE	272.73	274.90	261.90	270.25	257.94	239.74	245.55	253.94	264.18	274.99	255.77	265.11	261.65
PURCH ALLOW-BARB/BEAU			,				,				,	,	,
SUBLEASE INCOME RENTAL INCOME			, ,										, ,
VENDING MACHINE INC	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01		0.02	0.01		0.01
POLARIS REVENUE			,			•		٠			•	•	ı
MGMT FEES-MANAGED		. ,											, ,
MGMT FEES-INTER CO	' 6	, ,		, ,	, ;			. ;	. :	. ;	. ;	. }	. ;
CASH DISC EARNED MISC INC	5 ,	0.00	0.00	r0.0	0.00	00.0	. ,	0.00	0.00	0.00	0:00	8 8	000
APPLICATION FEE INCOM		' 6	, ;	, ;	. ;	. ;	. ;	. ;	. ;	. }	. ;	. ;	
IOI NON PATIENT REVEN	0.01	0.02	0.01	0.01	0.01	0:04	0.01	0.01	0.00	0.02	0.01	0.00	0.01
OPERATING EXPENSES													
NURSING ADMIN REGISTERED NURSES	6.91	7.10	4.86	6.52	5.96	6.51	5.54 18.15	7.18	5.75	6.73	6.06	6.23	6.27
GN/GPN	• •		•								1	,	,
LVN/LPN ADDS/ORDERLIES TOTAL STAFF MUDENO	19.46 30.20	31.06	31.55	31.02	31.59	31.78	32.03	24.31 29.83	19.01 31.39	31.86	33.91	19.35 31.48	31.47
IOIAL SIATTINORSING	(4.4)	61.13	/8.1 4	4.05	68.77	1.18	18.21	57. 28.	80.98	81,58	86.26	80.18	79.68
RN CONTRACT LABOR LVN CONTRACT LABOR							1 1						. ,
AIDES CONTRACT LABOR TOTAL CONTRACT LABOR		1 .					, .				, ,		
GOND GIVE													
NURSING SUPPLES INCONT & FEED REV	1.04	0.86	0.09	0.72	1.22	0.79 0.08	0.92	0.83	0.66	1.26	0.88	0.96	0.93
INCONT & FEED EXP	1.45	1.97	1.47	1.82	1.62	1.60	1.97	1.57	2.35	1.96	2.03	1.74	1.79
TOTAL OTHER NURSING	2.25	2.55	2.42	2.33	2.55	2.47	2.95	2.12	2.94	3.00	2.95	2.72	2.60
TOTAL NURSING	76.72	80.28	80.56	81.37	80.51	83.48	81.16	83.38	83.91	84.58	89.21	82.90	82.28
ADMINISTRATION			,	•	.1	•		r	,			ŧ	
CONTRACT LABOR	* 1		1 1	1	•	•							,
BEHAVIORAL PSYCHOLOGI			,	,									
THERAPEUTIC SPECIALIS REHABILITATION WAGES				1 1							. ,		
RESPIRATORY THERAPIST OCCUPATIONAL THERAPIS	, ,	0.27	0.17	(0.02)	0.36	0.17	0.19	0.15	0.20	0.23		0.49	0.18
SPEECH THERAPIST LBR	,			•	•					,		•	

Kindred Heach Select Action of Budger Select Action of Budger Select Very Physical Therapping LB TOTAL SPECIAL SVCS LB

BG-4000 ~ Monthly Summary -Detail and Payroll Trend combined: 559

Y 2015 Actual		0.18
Dec 2015 FY		0.49
Nov 2015		
Oct 2015	,	0.23
Sep.2015		0.20
Aug 2015		0.15
Jul 2015		0.19
Jun 2015	•	0.17
May 2015		0.36
Apr 2015		(0.02)
Mar 2015		0.17
Feb 2015		0.27
Jan 2015	•	
tual 015		

Dec 2015 FY 2015 Actual	FI	19.88 5.89 0.12 0.00 0.55 26.47	0.64 0.72 0.72 0.16 0.02 0.02 0.03 0.94 4.49	30.96	(0.21) 6.69 0.09 0.05	1.41 (0.00) (0.00) 0.60 0.12 1.05 1.05 1.06	0.01 0.05 3.68 3.74	0.09 5.50 5.59
Dec 2015 F		21.16 6.15 0.01 0.05 	0.94 0.94 0.91 0.01 (0.20) (0.07) 1.16 0.16 0.414	34.28	(0.44) (6.70 0.11 (0.13	137 6.10 0.24) 0.08 0.08 1.23 1.23 1.23	0.06 3.69 3.75	0.16 5.54 5.70
Nov 2015	1 T 1	19.96 7.59 - - 1.07 28.62		33.06	(0.06) 6.51 0.07 0.07 6.59	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	0.12	0.06 5.64 5.70
Oct 2015		21.15 6.23 0.18 (0.03) 27.53		34.71	(0.43) 6.69 0.12 0.04	1.29 5.80 (0.34) 0.55 0.25 1.06 1.06 1.06 1.06 1.07 1.08	,	0.08 5.34 5.43
Sep 2015		22.25 6.00 0.03 0.01 0.18 28.48		33.84	(0.12) 7.77 0.12 0.07	1,72 8.06 (0.07) (0.00) (0.00) 1,114	0.04 3.77 3.81	0.03 5.86 5.70
Aug 2015	1 1 1	19.45 5.81 0.09 0.04 0.36 25.75	0.52 1.11 1.11 0.38 0.20 1.75 0.75	29.38	(0.24) 6.67 0.06 0.04 6.53	6.23 6.23 6.23 0.58 0.22 0.22 1.11 1.11 1.11		. 0.04 6.65 6.65
Jul 2015	* 1 1	16.43 2.47 0.09 0.01 - 0.27		20.30	(0.17) 7.46 0.06 0.06 7.41	5.82 5.82 6.00 0.00 0.00 1.00 1.00 1.00 1.00 1.00		5.60 5.60
Jun 2015		18.21 6.23 0.05 0.08 0.05 0.78 25.39		31.20	(0.30) 5.97 0.16 0.03	1.39 6.28 0.66 0.13 0.13 1.02 1.02 1.03 1.04 1.04 1.04 1.04 1.04 1.04 1.04 1.04	. , , , , , , , , , , , , , , , , , , ,	(0.01) 5.89 5.87
May 2015	1.1.1	15.87 4.32 0.09 0.18		26.34	(0.18) 6.68 0.10 0.03 6.64	1.27 6.22 6.22 0.05 0.00 0.00 0.00 0.00 0.00 0.00 0	0.04 3.68 3.68	0.03 5.47 5.50
Apr 2015		21.28 3.94 0.41 0.05 (0.00) 25.68	0 0 63 0 0 68 0 0 66 0 0 68 0 1 73 0 1 73	34.01	(0.16) 7.79 0.09 0.01 7.73	0.93 6.16 0.19 0.19 0.02 1	0.12 3.67	0.37 5.50 5.87
Mar 2015		22.51 8.27 0.00 0.00 0.00 30.80		34.55	(0.04) 5.34 0.03 5.40	1.29 5.92 0.51 0.21 0.09 0.09 0.02	0	0.06 5.14 5.20
Feb 2015	1 1 1	20.75 6.37 0.26 0.18		31.57	(0.17) 6.59 0.08 0.05 6.55	189 558 062 008 100 100 100 1 -		- 0.14 5.70 5.84
Jan 2015	1 1 1	19.32 7.05 0.17 0.03 - 1.12 27.68	0.04 0.04 0.04 0.04 0.04 0.04 0.04 0.04	30.92	(0.28) 6.19 0.04 6.04	1.03 5.94 0.43 0.02 1.00 0.01		
Select "Actual" or "Budget": Actual Select Year: 2015	DAY CAREKCINIC LBR BARBER/BEAUTY LBR TOTAL MISC LABOR	REHAB PHARMACY PHYSICAL THERAPY CCCUPATIONAL THERAPY SPECIAL THERAPY N THERAPY TOTAL REHAB & PHARMACY	RT X-RAY CENTRAL SUPPLIES EQUIPMENT RENT COMPLEX MEDICAL MED SUPPLIESOXYCEN LAGARRAY THERAPY NUTRITIONAL THERAPY DAYCARE MEDICAL SERVICES MISC PERSONAL TOTAL OTHER ANCIL LARY	TOTAL ANCILLARY EXP	FOOD SALES FOOD EXPENSES FOOD SUPPLEMENTS FOOD THICKENED BEVERA TOTAL FOOD RELATED	SUPERVISORS COOK/ITCHEN HELPERS DETARY WAGE TRINSFR KITCHEN SUPPLES KITCHEN SUPPLES KITCHEN KEPLACE NUTRITION CONSULTANT REGISTERED DIETCIAN CULINARY CONTRACT SIVES APT. REETS ALGARIT WAGES NUTR SERV OSE REP NUTR SERV OSE LABOR TOTAL OTHER DIETARY	LAUNDRY SRVC INCOME LAUNDRY WAGES LAUNDRY WAGE TRISFE LAUNDRY SUPPLES LINDRY SUPPLES LINDRY SEPLACEMENT LINDRY CONTRACTS SRV TOTAL LAUNDRY EXP	HOUSEKEEPING WAGES HOKY WAGE TRANS HOKY WAGE TRANS HOUSEKEEPING SUPPLES HSKP-CONTR SUPLISKY TOTAL HOUSEKEEPING

Select "Actual" or "Budget": Select Year:	Actual 2015	Jan 2015	Feb 2015	Mar 2015	Apr 2015	May 2015	Jun 2015	Jul 2015	Aug 2015	Sep 2015	Oct 2015	Nov 2015	Dec 2015 FY 2	FY 2015 Actual	
MAINTENANCE PERSONAL		1.59	1.48	1.74	164	2.01	1 94	99	1.82	1.83	185	146	1 74	1 73	
MAINT WAGE TRANS			! '					١.			ļ.	· ·			
GROUNDS MAINT WAGES			1	,		ı						,		,	
MAINTENANCE SUPPLIES		0.30	0.15	0.19	0.28	0.22	0.10	0.09	0.11	0.13	0.41	90.0	0.32	0.20	
CONTRACTS-BLDG ETC		0.74	(U.Z.I)	17.0	E :	0.62	0.30	60.0	0.44	0.30	1.10	66.0	0.67	0.46	
GROUNDS IMAIN SOPE		180	78.	2 3	(0.00)	0.00	2 5	70.0	0.0	(0.02)	0 1	, ;	94.0	10.0	
DESCRIPTION OF DESCRI		67.0	S 0	1.61	131	7.32	9.5	0.00	1.18	777	7.5/	0.78	1.32	3.46	
MAINOR REPAINS		2 5	0.00	0.00	0.40	0.29	4.6	0.50	- t	0.10	00.0	5 0	G 5	0.01	
TOTAL MAINTENANCE		0.24	0.28	0.14	0.42	9.79	0.23	4 C	0.00	503	1 0.36	. 45. 6.43.	0.50	9.30	
		64.0	2	n n	BC**C	3776	3	2	30.0	2	71.7	0.00	n er	5.5	
UTILITIES-WATER/SEWR		1.33	1.62	1.74	1.24	1.38	1.39	0.74	2.26	1.63	1.73	1.91	1.15	151	
UTILITIES-ELECTRIC		3.42	5.21	4.93	3.09	1.97	1.81	2.65	3.40	2.70	2.56	3.09	3.33	3.19	
UTILITIES-GAS & OIL		1.06	1.57	1.54	0.81	0.56	0.50	0.51	0.53	0.56	0.51	0.83	1.16	0.85	
UTILITIES-GARBAGE		0.40	0.36	0.31	0.44	0.22	0.53	0.37	0.35	0.40	0.22	0.38	0.41	96.0	
TOTAL UTILITIES		6.21	8.76	8.51	5.59	4.13	4.24	4.28	6.54	5.29	5.02	6.21	90.9	5.92	
ACTIVITY MAGES		98.0	30.6	217	0000	, 6	. 6	. 6	, ,	- 200		90.0	, ,	, ,	
DECREATIONAL SUBBLY		2,00	0.20		0.24	3 5	20.0	5 6	0.0	2.5	5 6	0.50	9 0	5 C	
TOTAL ACTIVITIES		3.01	3.39	3,30	3.11	3,24	3.19	3.30	3.56	3.45	3.17	4.5	3.31	3.29	
PHARMACY CONSULTANT		0.21	0.23	0.21	0.22	0.22	0.24	0.23	0.23	0.23	0.22	0.23	0.22	0.22	
SOCIAL WORKER WAGES		1.91	1.96	1.83	1.59	1.79	2.07	1.64	1.94	1.77	2.16	1.92	1.90	1.87	
SOCIAL WORKER CONSULT				r		,							1		
MENTAL HEALTH COUNSEL								,						,	
MED RECORD CONSULT		,							,		,				
MED RECORD LIBRARIAN		ď	,		•	,		,					4	•	
UTILIZATION REVIEW										,		,	1		
UTILIZATION RVW-WEL							, ;	,	•	. ;			k	. ;	
MEDICAL ADVISORY BOARD			. !	. :	. !	. !	0.12	. !	• !	0.33	. !	. !	. !	0.04	
MEDICAL DIRECTOR		24.1	1.60	1.44	1.54	1.53	1.65	1.57	1.58	1.58	1.50	1.58	1.55	1.54	
NI IBSE CONSULI TANT								ŧ		4.5/	0.30		0.75	0.40	
DEDCE MANOR TO ANOTHER				ı						,					
TOTAL PROF/CONSULT		3.54	3.79	3.48	3.35	3.54	804	3.44	3.75	8 40	. 4	3.73	442	414	
			:	!		•			;			2		:	
VACATION PAY						,				,			,	,	
VACATION ACCRUAL					•	,		,			•		i		
HOLIDAY PAY		3.26	•			3.73	60:0	3.85		3.83		4.10	3.64	1.88	
SICK PAY				0.09						,			0.21	0.03	
PAID TIME OFF		3.87	3.34	2.78	6.47	2.50	3.86	9.21	6.07	2.84	6.73	3.61	4.83	4.67	
PIO ACCROAL		1.92	1.92	27.75	(60:0)	2.35	98.0	(2.94)	(0.72)	2.78	(0.51)	1.33	(0.05)	0.78	
DAVOOR TAXED		, 0,	0.10	0.00	(0.02)	0.08	9 5	0.03	20.0	0.05	(0.03)	(0.06)	0.0	0.03	
WORKERS COMP INS		0.70	1 04	0 7	- 0	0 0	9.00	o co	- C	2.5	4 4	28.5	0.00	50.0	
WORKERS COMP INS		4.09	0	r F	97.0	0.20	00.0	0.50	2.42	44.0	2 6	4.0	(50:08)	9.79	
WAY WOOD PLIES WAS BE					(7.07)	90.0	. 6	(1.23)			(1.48)		(0.73)	(0.53)	
GROUP MEDICAL INS		4.38	3.85	80.6	4 99	8 9	2.5	00.9		76.9	. 41	, 8	. 8	. v	
SHORT/LONG TERM DISAB		0.45	0.15	0.10	0.11	38	033	0.35	0.70	0.57	0.24	5 0	000	20.0	
EMPLOYEE PHYSICALS				0.03	0.0					<u>:</u>	90.0	? '	0.00	0.02	
RETIRE SAVINGS MATCH		,	•				,	,	,			ı	,		
OTHER BENEFITS		4.06	2.55	1.56	3.43	2.25	1.73	3.41	1.67	2.23	5.65	3.00	(2.41)	2.45	
TOTAL EMP BENEFITS		33.59	27.83	25.60	27.05	32.43	29.14	34.35	28.97	34.26	30.60	33.53	1.13	28.21	
STF DEVELOPMENT COORD		1.37	1.32	1.45	166	1 46	165	1.48	1.52	135	161	154	1 44	1 49	
STF DEV COORD-WG TRN			١,		! .	! .		! .	! .			,		2	
ORIENTATION WAGES		0.15	(0.02)	0.38	0.69	1.36	2.59	2.35	3.77	5.95	2.02	1.66	1.87	1.87	
EDUCATION/TRAINING		0.26	60:0	2.58	41.0	, 3	0.07	(0.19)	0.08	0.24	0.1	1.19	(0.17)	0.38	
DIAL INSINING		0,7	B:-	4	B+'7	7.01	- -	1 0.0	9.30	đ.	3./4	BC:#	4	5.65	
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GEN & ADMIN SALARIES		,		•		,					•	,	,		
BUSINESS DEV WAGES			r			,						•			
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653 756 756 758 854 773 754 770 771 885 748 770 771 885 748 748 773 754 754 770 771 885 748 778 754 779 754 759 754 770 771 885 748 778 754 759 754 754 754 754 754 75			1 -	i 1	,			1		4
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417 128 122 129 <td></td> <td>0.67</td> <td>0.69</td> <td>0.64</td> <td>0.73</td> <td>69:0</td> <td>0.61</td> <td>0.62</td> <td>0.69</td> <td>0.64</td>		0.67	0.69	0.64	0.73	69:0	0.61	0.62	0.69	0.64
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0.12 0.08 0.08 0.04 0.14 0.13 0.14 0.15 0.09 <th< td=""><td>7 - 100000000000000000000000000000000000</td><td>, ,</td><td></td><td>. ;</td><td>, ;</td><td>, ;</td><td>. ;</td><td>. }</td><td></td><td>•</td></th<>	7 - 100000000000000000000000000000000000	, ,		. ;	, ;	, ;	. ;	. }		•
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0.00 0.24 0.07 0.00 0.01 0.00 0.00 0.00 0.00 0.00		0.31	0.91	0.38	0.41	1.36	0.46	1.10	(0.12)	0.46
0.48 0.33 0.58 0.63 (0.41) 0.34 0.38 0.66 0.49 2018 1362 1457 1448 15.59 1464 14.66 14.99 14.15 14.89 0.11 0.15 0.11 1362 1457 1448 15.59 14.64 14.66 0.11 0.15 0.15 0.14 0.42 0.12 0.22 0.77 0.13 0.16 0.15 0.11 227.65 225.09 231.10 238.37 224.46 232.47 255.04 243.18 41.67 0.11 27.88 29.10 29.09 31.24 231.71 253.04 243.18 245.00 239.09 1.52 1.03 0.78 1.35 1.00 1.73 1.46 0.42 3.96 3.46 4.91 2.36 2.26 2.24 2.32 2.30 3.96 3.86 3.86 3.86 3.86 3.86 3.86 3.86 3.86 3		9.87	8 8 8 8	2.93	3.13	4.55 4.55	8.11	3.57	0.37	5.49
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1362 1457 1448 1559 1449 1496 1415 1430 1467 38.15 41.41 47.50 48.06 40.66 40.69 43.99 45.14 41.65 1467 227.65 226.09 231.10 238.37 224.46 232.47 253.04 245.14 41.65 64.39 27.86 29.10 29.07 31.24 228.17 30.53 30.04 28.35 245.00 230.68 27.87 37.2 37.2 38.9 38.7 36.7 36.9 36.7 36.9 36.9 36.9 37.0 36.9 36.9 36.9 37.0 36.9 36.9 36.9 36.9 36.9 37.0 36.9 37.0 36.9 37.0 36.9 37.0 36.0					. ,		. ,			
227.65 226.09 231.74 47.80 49.09 40.66 40.69 43.99 45.14 41.63 64.39 227.65 226.09 231.10 238.37 224.46 232.47 255.04 243.18 245.00 230.68 27.86 221.0 220.00 31.24 221.47 232.47 255.04 243.18 245.00 230.68 1.52 1.03 0.55 0.76 1.35 1.00 1.73 1.45 0.42 1.39 3.46 4.91 2.30 3.86 3.87 3.89 3.87 3.66 3.70 3.45 4.91 2.74 2.35 2.26 2.24 2.32 2.30 3.09 2.70 3.00 3.00 3.87 3.66 3.85 3.86 3.86 3.70 3.00 2.70 3.00 3.00 3.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00		14.48	15.59	14.84	14.96	14.99	14.15	14.93	14.67	14.59
27765 226.09 231.10 238.37 224.46 232.47 258.04 243.16 246.00 230.68 27.86 29.10 29.09 31.24 29.17 30.53 30.04 28.35 245.00 230.68 1.52 1.03 0.55 0.76 1.35 1.00 1.73 1.45 0.42 1.39 3.46 3.77 3.70 3.86 3.87 3.86 3.87 3.86 3.79 3.46 4.91 2.14 2.35 2.26 2.24 2.32 2.30 3.09 2.70 (0.01) (0.01) (0.01) (0.01) (0.00) (0.00) (0.00) (0.00) (0.00) 0.35 0.38 0.39 0.39 0.39 0.39 0.17 0.01 0.01 0.02 0.01 0.02 0.01 0.02 0.01		47.60	49.09	40.66	40.69	43.99	45.14	41,63	64.39	45.58
27 765 226 09 231 10 238 37 224 46 232 47 253 44 243 16 245 00 230 68 27 84 29 10 29 17 30 53 30 64 28.35 28.36 28.90 239 40 1 52 1 03 0.56 0.76 1 55 1 00 1 73 1 46 0.42 1 39 3 45 4 31 2 14 2 36 2 36 2 24 2 36 3 46 3 75 3 45 4 31 2 14 2 36 2 26 2 24 2 32 2 36 3 70 0 001 (0 01) (0 01) (0 00) (0 00) (0 00) (0 00) (0 00) (0 00) 0 36 0 37 0 40 0 38 0 39 0 37 0 39 0 17 0 01 0 01 0 02 0 02 0 01 0 02 0 03 0 03 0 03		•		,	,		,			
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3.46 3.72 3.70 3.69 3.83 3.89 3.87 3.66 3.66 3.79 3.79 3.69 3.79 3.69 3.79 3.79 3.79 3.79 3.79 3.79 3.79 3.7		0.55	0.76	135	, 6	. 173	145	0.42	. 130	· ‡
345 491 214 236 226 224 232 230 309 270 (0.01) (0.0		3.70	3.98	3.83	3.86	3.87	3.65	3.85	3.79	3.74
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BG-4000 -- Monthly Summary -Detail and Payroll Trend combined: 559

#REF

Dec 2015 FY 2015 Actual 61.93 61.22

Nov 2015 61.05

Oct 2015 58.87

Sep 2015 61.92

Aug 2015 62.24

Jul 2015 61.30

<u>Jun 2015</u> 63.41

May 2015 59.29

Apr 2015 62.34

Mar 2015 59.00

Feb 2015 64.24

Jan 2015 59.72

MANAGEMENT FEES

8

250.83 0.00 0.00 0.00 7.88 0.02 0.00 0.00 0.00 8 0.5 1.1 17.2 17.2 102.4 1.3 1.3 130.9 8 118 1206 242 242 242 107 980 558 1.9 79.14 0.14 - 28.67 3.70 3.59 8.84 3.59 5.32 5.32 5.32 3.23 3.60 5 244 131 1676 2,061 602 8854 213 430 -9 101 128 1,495 1,724 275 9,580 147 11,861 11,861 25,334 0 0 81,650 (60) 1 1 106,925 46,656 53,058 753,986 853,700 102,293 1,895,904 30,890 29,185 ဗ 49 98 1,422 1,569 789 9,315 1,21 1,21 1,316 1,316 2,938,916 8,906 (0) (1) (1) 9,700 6,526 0 115,728 3,054,644 3,054,795 2,6% 22,965 35,224 688,612 **746,801** 281,324 1,853,490 32,975 24,327 8 22.084 1,738 (0) 53,705 13,691 0 (0) (0) 3,313,524 Operating Census Private Patient Days
Medicaid Patient Days
Medicaid Patient Days
Hospice Patient Days
Medicaid Managed Patient Days
Medicaid Managed Patient Days
Total Paid Census Commercial Insurance Patient Days Medicare Advantage Patient Days Medicare Patient Days Total M2 PRIVATE
MEDICAID
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MEDICAID
MEDICAID
TOTAL ROUTINE REVENUE ANGILLARY REVENUE
COMMERCIAL INSURANCE
MEDICARE ADVANTAGE
MEDICARE PART A
MEDICARE PART B
PRIVATE
MEDICAD
HOSPICE
HOSPICE
MEDICAD
HOSPICE
MEDICAD
HOSPICE
MEDICAD
TOTAL ANGILLARY REVENUE OPERATING EXPENSES
NURSING
SPECIAL SERV LABOR
MISCELLAREOUS LABOR
RHAB & PHARMACY
OTHER NOLLLARY
FOOD RELATED
OTHER DEL'ARY
LAUNDRY
HOUSEKEEPING
MANTENANCE
UTILITIES
PROFICONSULTARYS ROUTINE REVENUE
COMMERCIAL INS
MEDICARE ADVANTAGE
MEDICARE PART A
TOTAL M2 MEDICAID IGT MANAGED MEDICAID IGT TOTAL IGT REVENUE NON PATIENT REVENUE TOTAL NET REVENUE *FOTAL PATIENT REVENUE* 3ad Debt % of Revenue

135.13 16.25 (0.00) 6.72 (0.00) (0.00) (0.00) 8.75 8.75 265.46 1.5%

85.53 0.24 0.24 28.75 6.50 9.29 3.74 5.61 5.61 5.75 3.30 4.13



Select "Actual For "Budget": 2015
EMPLOYEE BENEFITS
TRANNING
GENADMIN
GA APRIENT
NON PATIENT EXPENSE
OPERATING EXPENSE

OPX EXCL RHB/PH/BD/PTX
OPER INC BIF PROPERTY
OPER INC BIF PROPERTY %

OTHER PROPERTY
PROPERTY TAX
INSURANCE PROPERTY
LOCAL TAXES
LICENSE AND TAXES
OTHER PROPERTY

GANNLOSS ON SALE PROG YR-CONTRACTUAL WC RETRO ADJ PROG MOVIT ADJ-REVENUE CAPITAL PROJECT EXPENSE PROOF OF CLAM-OTHER

EBITDARM
EBITDARM %

OTHER FIXED
DEPRECONTONAMORT
RENT - BULLDING
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RENT - EQUIPMENT
RENT - EQUIPMENT
RENT - EQUIPMENT
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OTHER FIXED

INTEREST EXPENSE
INTEREST EXPENSE
INTEREST INCOME
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OTHER FIXED
EBITOM %
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EBITDAR EBITDAR % EBT EBT %
NON-RECURRING / NCI

*NET FIN INC(L) *

9	21.80 3.73 50.37	239.63	192.26	25.84 28.8%	3.76 0.64 0.01	4.41	00:0		 00:0	21.43 23.8%	2.69	1.09	(0.00) 23.21 56.19	(8.86)	(11.55)	(1.78) -0.7%	(34.76)		(34.76)
ខ	32.53 5.49 41.77	236.61	193.67	17.92 21.3%	3.85 0.39 0.02	4.28	1 1			13.66 16.2%	2.27 29.91	1.36	(0.00) 24.02 57.56	(17.61) -6.9%	(19.88) -7.8%	(10.36)	(43.90)		(43.90)
70	29.56 3.17 45.97	231.37	185.97	24.99 27.7%	3.79 0.38 0.01	4.19		1 1		20.81 22.8%	3.15 29.77	0.78	(0.01) 23.75 57.45	(9.75)	(12.90)	(2.94) -1.1%	(36.64)	•	(36.64)
5	29.06 2.54 44.10	231.24	180.98	38.46 42.6%	3.58 0.36 0.02	3.96				34.50 38.2%	4.64 28.41	1.20	(0.01) 22.67 56.91	4.89	0.24	11.83	(22.41) -8.3%		(22.41)
		 		1		•			 					0		0		•	,
3	264,817 45,354 612,007	2,911,546	2,335,965	313,958 28.8%	45,685 7,741 159	53,584	, -		 -	280,374 23.8%	32,672 354,787	13,255	(17) 281,963 682,660	(107,668) -3.3%	(140,340) -4.4%	(21,589) -0.7%	(422,285) -13.1%		(422,285)
ខ	385,830 65,146 495,477	2,806,459	2,297,125	212,515 21.3%	45,685 4,569 230	50,483	, ,		 ,	162,032 16.2%	26,953 354,787	16,115	(41) 284,926 682,740	(208,871) -6.9%	(235,824) -7.8%	(122,894) -4.1%	(520,708) -17.2%		(520,708)
8	352,190 37,744 547,751	2,756,958	2,215,967	297,837 27.7%	45,209 4,569 127	49,905	1 1		 ,	247,932 22.8%	37,554 354,787	9,301	(121) 283,022 684,543	(116,156) -3.8%	(153,710) -5.0%	(35,090) -1.1%	(436,611) -14.3%		(436,611)
8	366,907 32,056 556,713	2,919,362	2,284,853	485,576 42.6%	45,209 4,569 228	50,006			 	435,570 38.2%	58,605 358,713	15,159	(149) 286,187 718,515	61,698 1.8%	3,093 0.1%	149,384 4.4%	(282,945) -8.3%		(282,945)
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TOTAL LABOR NOS REGULAR LABOR NOS REGULAR LABOR NOS OVERTIME LABOR NOS OVERTIME LABOR TOTAL NURSING LABOR OTHER OVERTIME LABOR OTHER ROWING LABOR OTHER CONTRACT LABOR ANCILLARY LABOR ANCILLARY LABOR ANCILLARY CONTLABOR TOTAL LABOR

*TOTAL LABOR *

LABOR & BENEFITS % OF NET REVENUE

REGULAR NSG HOURS

REGULAR NSG HOURS

CONTRACT NSG HOURS

CONTRACT NSG HOURS

OTHER ROUTHE HOURS

OTHER ROUTHE HOURS

OTHER COUNTRACT HOURS

TOTAL OTHER HOURS

ANCILLARY OFFTINE HOURS

ANCILLARY OFFTINE HOURS

ANCILLARY OFFTINE HOURS

TOTAL ANOITHARY HOURS

TOTAL ANOITHARY HOURS

*TOTAL HOURS *

TOTAL OVERTIME HOURS

OVERTIME AS % of TOTAL HOURS

WAGE RATES
NURSING
OTHER
ANCILLARY
* TOTAL WAGE RATES *

EBITDARM MARGIN

2	64.83 8.21 9.60	82.64 27.03 0.75 0.37	0.24	50.0%	3.34 0.27 3.61	0.07 0.01 0.01	5.02 0 0.29	5.8% 22.91 20.02 24.37 22.10 8.1%
8	63.11 8.17 8.86	80.14 30.15 0.64 0.22	0.18	111.32 56.5%	3.26 0.26 3.52 1.56	1.58 0.01 0.01	5.11 0 0.28	5.5% 22.78 19.57 24.39 21.79
8	64.28 6.51 8.50	78.30 27.59 0.52 0.52 0.70 29.03	0.17	108.50 53.9%	3.33 0.22 - 3.54 1.147	0.01 1.49 0.01 -	5.04 0 0.23	4.6% 22.37 19.46 29.46 21.52
6	60.35 7.84 8.55	76.74 22.90 0.85 0.25 26.94	0.14	103.82	3.16 0.26 - 3.42 1.26	0.00 0.00 0.00 0.00	4.75 0 0.29	6.1% 22.44 20.37 36.06 21.87
	1 1 1			,				I
3	787,650 99,743 116,686	1,004,079 328,362 9,171 4,442	2,919	1,348,972 50.0%	40,551 3,281 43,832 16,828	17,081 120 120	61,033	5.8% 22.91 20.02 24.37 22.10
8	748,591 96,939 105,062	950,592 357,596 7,540 2,562 367,699	2,128	1,320,419	38,637 3,096 - 41,733 18,559	18,789 87 87	60,609 3326.14	5.5% 22.78 19.57 24.39 21.79
8	765,964 77,612 101,323	944,898 328,763 6,212 2,541 8,400 345,916	2,033	1,292,847 53.9%	39,649 2,585 - 42,234 17,465	120 177,77 69 - - 69	60,081	4.6% 22.37 19.46 29.46 21.52
9	761,911 98,934 107,974	968,819 289,113 10,784 3,214 37,065 340,176	1,776	1,310,771	39,832 3,345 43,177 15,662	550 550 46,701 49	59,928 0 3665.45	6.1% 20.37 20.06 36.06 21.87

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Select * Actual Select Verr: 2015	5	8	ä	5		č	8	č	3	
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G&A	314,722	321,716	320,205	396,762	,	24.93	27.00	27.00	32.66	
MANAGEMENT FEE	286,187	283,022	284,926	281,963	1	22.67	23.75	24.02	23.21	
OTHER OPERATING	264,910	195,335	230,681	227,866	,	20.98	16.39	19.45	18.75	
CONTROLLABLES										
NURSING SUPP/INCONT	30,332	29,184	31,660	35,126	,	2.40	2.45	2.67	2.89	
ACTIVITY SUPPLIES	1,651	1,987	1,910	1,556		0.13	0.17	0.16	0.13	
RAW FOOD EXPENSE	74,651	79,236	85,177	277,775		5.91	99'9	7.18	6.40	
DIETARY SUPPLIES	7,792	8,892	9,051	9,205		0.62	0.75	0.76	0.76	
FOOD SUPPLEMENTS	787	1,394	984	1,254		90:0	0.12	0.08	0.10	
LAUNDRY SUPPLIES			•	,	,					
LINEN REPLACEMENT		166	599	873			0.08	0.05	0.07	
HOUSEKEEPING SUPPLIES						,	•			
MAINTENANCE & REPAIR	27,241	21,797	31,209	25,058	,	2.16	1.83	2.63	2.06	
MINOR EQUIP EXPENSE	2,712	3,361	3,633	7,863	,	0.21	0.28	0.31	0.65	
OFFICE SUPPLIES	4,758	4,386	4,648	5,787	•	0.38	0.37	0.39	0.48	
POSTAGE/OVERNIGHT COURIER	1,359	2,937	2,366	2,238		0.11	0.25	0.20	0.18	
MARKETING	6,704	9,271	6,306	43,751		0.53	0.78	0.53	3.60	
BAD DEBT	95,404	80,202	41,842	49,182		7.56	6.73	3.53	4.05	
TOTAL CONTROLLABLES	253,391	243,636	219,395	259,666		20.07	20.45	18.50	21.37	
TOT CONTROL-BAD DEBT	157,986	163,434	177,553	210,484		12.51	13.72	14.97	17.32	
ADMISSIONS										
Commercial Insurance Admissions	œ	က	က	1	,	80	ო	ю	=	
Medicare Advantage Admissions	4	က	4	7	,	4	m	4		
Medicare Admissions	95	25	61	69	1	94	52	61	- 69	
Total M2 Admissions	76	99	89	87		76	88	89	87	
Private Admissions	ø	7	4	'n		ø	2	4	v.	
Medicaid Admissions	9	Ξ	Ξ	Ħ		9	Ę	Ŧ	· =	
VA Admissions	7	0	4	2	,	7	0	4	٠,	
Hospice Admissions	0	0	0	0		0	0	0	0	
Managed Medicaid Admissions	0	0	0	0		0	0	0	0	
TOTAL ADMISSIONS	. 8		87	, 80			, 12		, 007	
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TOTAL COMM INS REVENU PATIENT REVENUE Total M2 Days Fotal Census

467.86 (48.05) (48.05) 419.80 135.13 554.93

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(23.36) 377.46 16.25 393.71 429.70 73.06 --502.76 (0.00) 502.76 6.13 6.13

27.42 414.52 1144.52 144.62 153.54 153.54 153.54 153.54 160.67 16

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TOTAL M2 REVENUE

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PIP ROUTINE -C
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PIP HOLD REVENUE
TOTAL PRI ROUTINE

MCAID ROUTINE-S MCAID ROUTINE-S MCAID ROUTINE-1 MCAID CONTRACTUAL MCAID ADJ-CUTRENT MCAID ADJ-SUTRENT MCAID HOLD REVENUE TOTAL MCAID FEVENUE P/P ANCILLARY TOTAL PRI REVENUE

MCAD RANCILLARY
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VA ANCILLARY TOTAL VA REVENUE

HOSPICE ROUTINE-C HOSPICE ROUTINE-S HOSPICE ROUTINE-A HOSPICE ROUTINE-R HOSPICE CONTRACTUAL HOSPICE HOLD REVENUE TOTAL HSCP ROUTINE

HOSPICE ANCILLARY TOTAL HSCP REVENUE

MGD M'CAID ANCILLARY TOTAL MGD M'CAID REVE

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369,413	284,852	102,889	218,695		384.40	361.03	374.14	363.28
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(11,178)	(3,528)	(596)	(204)		(11.63)	(4.47)	(2.17)	(0.34)
358,235	281,324	102,293	218,491	. ,	372.77	356.56	371.97	362.94
13,691 371,926	9,700 291,024	(60) 102,233	436 218,927		14.25 387.02	12.29 368.85	(0.22) 371.75	0.72 363.67
3,310,462	3,520,260	3,594,628	3,315,928		375.25	377.91	375.22	374.51
			i i	. ,			, ,	
(1,578,118)	(1,669,149)	(1,699,320)	(1,555,613)		(178.88)	(179.19)	(177.38)	(175.70)
1,733,930	2,379 1,853,490	596 1,885,904	1,789 1,762,104		0.18	0.26 198.98	0.06	0.20
0 1,733,930	(0) 1,853,490	0 1,895,904	(0) 1,762,104		0.00	(0.00) 198.98	0.00	(0.00) 199.02
189,655	38,240	50,863	88,143		380.83	316.03	376.76	413.82
								. ,
59,608) 2,127 132,174	(10,612) 5,347 32,975	(16,481) (3,492) 30,890	(30,417)		(119.69) 4.27 265.41	(87.70) 44.19	(122.08) (25.86)	(142.80)
(0) 132,174	5,526 38,501	068'08	(0) 57,726		(0.00)	45.67 318.19	0.00	(0.00)
61,178	44,164	53,798	164,333		362.00	362.00	365.97	382.17
(27,803)	(19,837)	(24,613)	(78,114)		(164.51)	(162.60)	(167.44)	(181.66)
33,375	24,327	29,185	86,219		197.49	199.40	198.54	200.51
(0) 33,375	0 24,327	1 29,186	(0) 86,219		(0.00) 197.49	0.00 199.40	0.01 198.54	(0.00) 200.51
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Select "Actual" or "Budger": Actual Select Year: 2015	5	8	63	2		5	8	8	8
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MICADO CO-S ADJUCTE MICADO CO-S ADJUTE	. ,			. ,		. ,		r 1	
M'CAID O-O-S HOLD KEV TOTAL M'CAID O-O-S RO									
M'CAID O-O-S ANCILLAR TOTAL M'CAID O-O-S RE									
TOTAL OTHER	•	•		•			•	1	
MEDICAID IST MANAGED MEDICAID IGT	1 3			1 1		1 1		, ,	
TOTAL IGT REVENUE					1			•	
CONTRACT SERVICES/NEU TOTAL CONT SERV REVEN	4 1								<i>i</i> 1
TOTAL PATIENT REVENUE	3,404,741	3,054,644	3,018,897	3,225,364	1	269.68	256.35	254.52	265.46
PURCH ALLOW-BARB/BEAU	ı		,	•		r		,	ŧ
RENTAL INCOME	, ,								
VENDING MACHINE INC POLARIS REVENUE	112	117	11	118	. ,	0.01	0.01	0.01	0.01
VITALCARE REVENUE	,	•	•	,	•		1		
MGMT FEES-INTER CO			, ,						
CASH DISC EARNED MISC INC	72	. 34	9,	8 £		0.01	00:0	0.00	0.00
APPLICATION FEE INCOM TOT NON PATIENT REVEN	- 197	, 5	, 1	139		000	, 6	, 6	
			:	•		•		3	9
OPERATING EXPENSES									
NURSING ADMIN REGISTERED NURSES REGISTERED NURSES	79,081 235,054	75,357 224,446	73,010 248,611	77,086 291,237		6.26 18.62	6.32 18.84	6.16 20.96	6.34 23.97
GNOSTN LVNLPN AIDESORDERI IES	264,186 300,498	270,270	260,249	242,051		20.93	22.68	21.94	19.92
TOTAL STAFF NURSING	968,819	944,898	950,592	1,004,079	٠.	76.74	79.30	80.14	32.40 82.64
RN CONTRACT LABOR LVN CONTRACT LABOR							. ,	. ,	
AIDES CONTRACT LABOR TOTAL CONTRACT LABOR									
NURSING WAGE TRNSFR NURSING SUPPLIES	12,182	10,913	9,515	12,602		96:0	0.92	. 0.80	, <u>1</u>
MICONT & FEED REV MICONT & FEED EXP	(2,256) 20,406	(1,751) 20,022	(1,142) 23,286	(662) 23,185	0 ,	(0.18) 1.62	(0.15) 1.68	(0.10) 1.96	(0.05)
TOTAL OTHER NURSING	30,332	29,184	31,660	35,126		2.40	2.45	2.67	2.89
TOTAL NURSING	999,150	974,082	982,252	1,039,204	,	79.14	81.75	82.81	85.53
ADMINISTRATION CONTRACT LABOR	1 1								
VOCATIONAL COUNSELOR BEHAVIORAL PSYCHOLOGI	1 1	, ,			. ,			1 1	
THERAPEUTIC SPECIALIS REHABILITATION WAGES					. ,				, ,
RESPIRATORY THERAPIST OCCUPATIONAL THERAPIS	1,776	2,033	2,128	2,919		0.14	0.17	0.18	0.24
SPEECH THERAPIST LBR	•					ı		ı	

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6.1	50.9	•	21.9	31.0	90.1			•	•	•		80	0.0	1.9	2.6	82.81	•	•	1	r		•	0.1	•	
6.32	18.84		22.68	31.46	79.30	,						0.92	(0.15)	1.68	2.45	81.75			•		•		0.17		
6.26	18.62		20.93	30.93	76.74	3				•		96 0	(0.18)	1.62	2.40	79.14	,	,					0.14		,
				٠		,							0			,			ı	,		,	,		,
77,088	291,237		242,051	393,703	1,004,079	,	•		,		,	12.602	(982)	23,185	35,126	1,039,204							2,919		
73,010	248,611	•	260,249	368,722	950,592	,			,			9.515	(1,142)	23,286	31,660	982,252	•					•	2,128		
75,357	224,446	. !	270,270	374,825	944,898	,	,	•			1	10,913	(1,751)	20,022	29,184	974,082	,		,	,			2,033		•
180'6/	235,054	. !	264,186	390,498	968,819	,	٠			į	,	12,182	(2,256)	20,406	30,332	999,150	,						1,776		



PHYSICAL THERAPIST LB TOTAL SPECIAL SVCS LB

0.17 0.44 2,919 2,128 2,033 0,1 1,776

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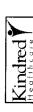
63 0.18

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24,48 24,48 24,48 24,48 24,48 26,02 27,83 27,83 27 23.81 2086 0.126 0.066 0.066 0.067 0.017 0 252, 330 80,726 80,726 8,736 8,736 8,736 13,586 17,279 10,583 10,583 10,583 11,863 2.19 884 57,140 87 57,140 87 58,169 83,689 58,169 83,169 8 58,173 283,326 1,1637 1,1637 1,163 1,170 1, SUPERVISORS
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TOTAL OTHER ANCILLARY FOOD SALES FOOD EXPENSES FOOD SUPPLEMENTS FOOD THICKENED BEVERA TOTAL FOOD RELATED TOTAL ANCILLARY EXP

20.77 6.694 6.694 6.694 6.694 6.695 6.693 6.993 6.903 6.903 6.903 6.903 6.903 6.903 6.903 6.903 6.903 6.903 6.903 6.903 6.903 6.903 6.903 33 of 36



PHARMACY CONSULTANT
SOCAL WORKER WAGES
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OTHER BENEFITS MAINTENANCE PERSONAL MAINT WAGE TRANS GROUNDS MAINT WAGES MAINTENANCE SUPPLIES CONTRACTS BLIDG ETC GROUNDS MAINT SUPL GROUNDS MAINT SUPL BUILDING REPMAINT MINOR ECUIP EXPENSE TOTAL MAINTENANCE RECREATION INCOME
ACTIVITY WAGES
RECREATIONAL SUPPLY
TOTAL ACTIVITIES UTILITIES-WATER/SEWR UTILITIES-ELECTRIC UTILITIES-GAS & OIL UTILITIES-GARBAGE TOTAL UTILITIES

STF DEVELOPMENT COORD
STF DEV COORD-WG TRN
ORIENTATION WAGES
EDUCATIONITRAINING
TOTAL TRAINING

OFFICERS SALARIES
OFFERATIONS SALARIES
GEN & ADMIN SALARIES
BUSINESS DEV WAGES
HUMAN RESOURCES SALARIES
COMPREMETT SALARIES
TRANING SALARIES
PURCHASING SALARIES

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DIETARY SALARIES
ACCOUNTING SALARIES
MARKETING SALARIES
MARKETING SALARIES
RECRITING SALARIES
RECRITING SALARIES
RECRITING SALARIES
CLINICAL SALARIES
CLINICAL SALARIES
PROGRAM CORDO WAGES
OTHER SALARIES
SPIEM SALARIES
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NON PATIENT EXPENSE TOTAL OPERATING EXPEN

RENT - BUILDING
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RENT - EAND
RENT - TAKES
DEPRECIATION
NITEREST INCOME
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\$	•	,		•		,	6.0 4.0	•	•	٠,	, ,		0.3	0.6	. 5	2 '	•	6.1	' '	, 0	'	0.0	· c	0.3	0.0	0.0	- 0	0.0	4.0	0.5	•	4.5	50.3	•	239.6	29.21	, 6.	3.7	'	00.0	,	0.0	1	23.2
8) (•		1	0.34	1	•		7 68	(0.01)	0.46	0.52	1.23			7.34		0.39	;	0.11	- 0.97	0.22	0.01	0.04	1.03	0.06	3.53	0.10		14.93	41.77		236.61	29.91	. 4.	3.85		(0.00)		0.02		24.02
75	٠			,			0.33	,			. 7	70.	0.32	0.63	1.26	0.70		7.05		0.37	,	0.09	260	0.17	0.12	900	1.03	0.36	6.73	0.51		14.86	45.97	•	231.37	29.77	0.78	3.79 3.15	,	(0.01)	3.	0.04		23.75
5		, ,		1			0.04	•			, ₆	, ·	0.12	0.59	1,13	2.94	. ,	6.88		0.38		0.07	- 0.89	0.20	0.00	0.03	0.97	0.05	7.56	0.43		14.03	44.10		231.24	28.41	1.20	3.58 4.64		(0.01)	3 .	0.02		22.67
	,							ı		٠			1		, ,	1			1 i		,			i			1 1									,			•					•
8	,		. ,	•	. ,		4,141 4,930	. •	. ,		- 86.826	-	4,724	7,790	16,717	. '		74,223		5.787	,	1,229	11,694	4,382	75	1,121	13,859	2,492	49,182	6,709		177,103	612,007		2,911,546	354,787	13,255	45,685 32.672		(17)		159		281,963
8	•			•	, ,		4,050 6,780				89 641	(160)	5,488	8,142	14,597	. '		87,112		4.648	. '	1,358	11,450	2,619	142	441	12,237	676	41,842	1,228		177,103	495,477		2,806,459	354,787	16,115	45,685 26,953	. ' '	(41)	ļ , ļ	230		284,926
8	•			,		,	3,926 6,605	•			93 197	1	3,760	7,503	14,966	8,400		83,977		4,386		1,103	11,583	2,049	1,485	4	12,237	4,293	80,202	6,078		3.042	547,751		2,756,958	354,787	9,301	45,209 37,554	, ' '	(121)		7ZL -		283,022
5	,			•		, :	482 6,554	,		•	74 727		1,493	7,447	14,294	37,065		86,831	i i	4,758		852 507	11,244	2,508	6.664	441	12,235 1 836	643	95,404	5,471		177,103 2.117	556,713	•	2,919,362	358,713	15,159	45,209 58,605	. " '	(149)	, 8	, ,		286,187



O2 734,448 Q1 768,521

Q3 733,223

736,244

Q1 60.87

G2 61.64

Q3 61.82

Q4 60.60

ATTACHMENT 15

Category: FY 2017 - TCU

Select "Actual" of Budget": Actual		;	:											
	Jan 2018	Feb 2016	Mar 2016	Apr 2016	May 2016	Jun 2016	Jul 2016	Aug 2016	Sep 2016	Oct 2016	Nov 2016	Dec 2016	FY 2016 Actual	
CERCOS														
Commercial Insurance Patient Days Medicare Advantage Patient Days Medicare Patient Days	68 48 570	34 125 542	33 653	44 38 626	99 36 673	41 45 538	22 22 29	10 46 554	97 44 443	t 8 8 9 4 5 4 5 4 5 4 5 4 5 4 5 6 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9	28 28 496	91	593 540 6873	
Total M2	989	701	736	708	798	624	280	610	580	734	579	670	900'8	
Private Patient Days Medicard Patient Days	346	298	185	230	125	234	57.5	385	374	100	199	474	3,023	
VA Patient Days	8	4	131	129	137	111	3, 108 106	157	2,834 166	118	2,996 124	2,900 156	35,226 1,461	
nospice Patient Days Medicaid Managed Patient Days	- 1/1	DZ ,	8 ,	- 24	13	06 ,	74	130	124	e ,	76	4 '	986	
Medicaid Out-of-State Patient Days Total Paid Census	4.146	3.689	4211	4 010	4.003	3 003	3 042	4 460	4.070	7 200	100 6		- 00	
Oberging Centure		100		210'5	2001	2000	746'5	8 <u>0</u>	970,4	CC7'#	osa,	4,241	48,702	
DOLITIME DEVENIE		1000		n e e	800°*	3,590	\$18.¢	26.1 4	7887	4,213	3,942	4,219	48,415	
COMPLETE ADVANTAGE	26,478	15,132	12,727	22,263	35,116	9,294	7,757	3,494	39,786	5,126	29,326	39,925	246,423	
MEDICARE PART A TOTAL M2	289,685	272,221	344,730	313,092	331,730	273,371	272,583	282,627	233,688	351,216	9,655 258,962	303,688	228,361 3,527,594	
	2 1	03/54	1000	Rtrc'ncc	900,100	300,158	788,924	304,282	292,573	381,024	297,943	346,253	4,002,377	
MEDICAID	134,167 549,225	102,504 483,079	68,140 591,884	82,840 565,151	41,964	85,334 556,295	33,139 611,450	144,355 569,853	143,950 559.861	30,284	66,070	178,241	1,110,988	
VA HOSPICE	22,796 32,914	11,681	32,010	33,181	37,209	29,375	29,854	43,402	47,108	28,924	30,131	44,092	389,763	
MGD M'CAID		,			,	5	j.	,	100,42	90.	006'01	20,	182,520	
M CALL CLUS CONTRACT SERVICES-NEURO													, ,	
TOTAL ROUTINE REVENUE	1,071,573	963,563	1,088,751	1,036,340	1,033,015	976,952	978,123	1,087,723	1,068,094	1,077,805	992,130	1,138,992	12,513,060	
ANCILLARY REVENUE COMMERCIAL INSURANCE	13 327	12 931	3.025	7 704	7.055	(838)	4 362	907	704	1000	7000	72.	000	
MEDICARE ADVANTAGE	0	(O)	1,052		O.	(000)	4,332 (272)	9 0	(0)	(607) 0	13,204	9//'11	83,220 780	
MEDICARE PARTA MEDICARE PART B	24,304	(0) 24,923	0 22,986	13,045	20,069	(0) 21,478	(0) 36.912	31.930	39.363	29.398	0 28 758	0 23.897	(0)	
PRIVATE MEDICAID	1,269	(13)	434	(1,134)	113	(31)	645	961	2,508	(463)	2,031	1,273	7,295	
VA	,	2,416	0)	0	0	0 (0 9	2,462	00	0	1,846	(a) ,	(U) 6,724	
MGD M'CAID	,	€ ,				٠,	Θ,		٥,	. ,		, ,	(O) ,	
TOTAL ANCILLARY REVENUE	38,901	40,257	27,498	19,616	27,237	20,611	41,637	36,160	51,654	28,726	45,840	36.948	415.084	
MEDICAID IGT	i							. '		ļ ,	1	1		
MANAGED MEDICAID IGT	-		-	,		-1	,			, ,	. ,			
CONT. SEVENCE	•		•	í	ı			•				•		
TOTAL PATIENT REVENUE	1,110,474	1,003,819	1,116,249	1,055,956	1,060,252	997,563	1,019,760	1,123,862	1,119,748	1,106,531	1,037,969	1,175,941	12,928,144	
NON PATIENT REVENUE TOTAL NET REVENUE	35 1,110,509	104 1,003,923	32 1,116,281	66 1,056,021	30 1, 060,283	171 997,734	22 1,019,782	130 1,1 24,013	38 1,119,787	56 1,106,587	66 1,038,035	393	12,929,288	
Bad Debt % of Revenue	1.9%	-1.4%	1.3%	3.7%	-0.5%	1.1%	0.5%	-1.9%	-1.1%	%0:0	1.8%	%9:0	0.5%	
OPERATING EXPENSES NURSING SPECIAL SERV LABOR	341,700	308,636 762	348,534	334,219 585	340,680 848	347,574	349,808	367,722 652	349,191	366,245 518	331,326	363,604	4,149,238	
MISCELLANEOUS LABOR		! . !		3 . !	} ,	3 ,	2 '	200	970	0 '	979	, USZ	cru,e	
OTHER ANCILLARY	11,201	24,413	139,713	105,525 18,993	128,848 29,765	106,177 24,135	92,728 22,437	124,473 26,833	108,948 47,240	137,405 45,397	109,004 38,919	118,343 23,125	1,412,001 331,420	
OTHER DIETARY	24,494 38,403	24,251 36,756	26,609 40,550	24,222 36,771	25,802 41,923	25,728 39,101	25,052 38,584	30,920 43,766	25,842 41,911	27,525	36,189 45,021	22,999	319,632	
LAUNDRY HOUSEKEEPING	15,298	15,801	15,650	15,726 23,069	15,298	15,298 22,883	15,714 23,214	15,988 23,097	17,381 25,905	15,521 23,433	15,736 23,994	15,597 23,158	189,010 281,646	
MALITIES ACTIVITIES	25,758	29,658 12,818	30,227	19,786 22,706 14,612	24,053 23,065	17,617	16,201 21,171	26,671 22,316	22,381 18,832	26,845 24,890	16,483	23,582	257,323	
PROF/CONSULTANTS	17,178	15,779	16,719	17,132	15,283	15,966	16,039	15,349	18,411	17,968	16,774	12,838	195,375	



Category: FY 2017 - TCU

Salart "Sertial" or "Budraff".	Actual			Š	Do Indiana		91.80							
Solect Year:	2016	Jan 2016	Feb 2016	Mar 2016	Apr 2016	May 2016	Jun 2016	Jul 2016	Aug 2016	Sep 2016	Oct 2016	Nov 2016	Dec 2016	FY 2016 Actual
EMPLOYEE BENEFITS		150 620	119 034	152 012	135 097	142 360	120 665	141 241	121 006	110 220	462.040	000 007	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
TRAINING		16,882	13,703	17,459	8,501	14,988	8,652	13,655	11,157	10,669	17.364	132,872	(40,834) 26.176	1,466,521
GEN-ADMIN		169,235	140,685	161,011	184,493	151,938	164,491	155,445	124,615	136,847	145,218	151,934	318.078	2.003.988
G& A PARENT NON PATIENT EXPENSE			1 1	1 1		,	•	1		. '	. '	. *		
OPERATING EXPENSES		992.054	904.894	1 027 562	981 438	993 787	040 732	046 784	079 700	000 000		201 100	000 000	
		,			201.	101,000	100	to l'otto	80,00	900'008	1,002,957	964,455	880,879	11,728,947
OPX EXCL RHB/PH/BD/PTX		788,450	742,197	814,194	707,737	810,912	773,326	788,835	816,515	800,889	866,331	777,526	806,826	9,543,709
OPER INC B/F PROPERTY OPER INC B/F PROPERTY %		118,455 10.7%	98,029 9.9%	88,719 7.9%	94,584 9.0%	66,515 6.3%	48,002 4.8%	73,998 7.3%	145,224 12.9%	163,151 14.6%	43,630 3.9%	73,580 7.1%	185,455 15.8%	1,200,341
OTHER PROPERTY PROPERTY TAY		46 000	400	900	900	50								
INSURANCE PROPERTY		1,422	1,422	1.422	1,422	15,228	15,228	15,197	15,502	15,502	15,502	15,502	15,654	184,229
LOCAL TAXES		147	132	350	S	8 5	4	5	69	2	12	51.	49	796
OTHER PROPERTY		16,797	16,782	17,040	16,709	16,855	16,693	16,668	17,547	16,977	16,975	16,975	17,727	203,745
GAIN/LOSS ON SALE			•	,	,	,	,	,	,	,	ı	,	·	,
PRIOR YR-CONTRACTUAL		,	ı	•	,	,					•	0	(8,039)	(8,039)
W/C KETRO ADJ				, 6	1		•	,	,	ı	1			. '
PRIOR MONTH ADJ-REVENUE		. ,	. ,	0,240					,		,		(6,240)	•
CAPITAL PROJECT EXPENSE		,	1	,										
PROOF OF CLAIM-OTHER		-	,		•		-				,	,	•	
				6,240			,		,	,	·	0	(14,279)	(8,039)
EBITDARM EBITDARM %		101,658 9.2%	82,247 8.2%	77,919 7.0%	77,875	49,660	31,309 3.1%	57,330 5.6%	127,677	146,174	26,655	56,605	153,448	988,556
OTHER FIXED											i			2
DEPRECIA IION/AMORT RENT -BUILDING		10,776 116,089	11,082	11,241	11,289	11,165	11,337	11,515	11,122	11,641	11,967	22,033	17,390	152,558
RENT - LAND		. ' :	. '	1	1			,	20 -	200	000,	- '- '- '- '- '- '- '- '- '- '- '- '- '-	0 -	6,650,64,1
RENT - EQUIPMENT INTEREST EXPENSE		6,845	3,917	5,188	5,903	7,892	6,277	3,256	4,595	3,191	3,839	3,065	1,204	55,171
INTEREST INCOME		(38)	(64)	(24)	(18)	(20)	(106)	(2)	(69)	(16)	, <u>(</u> E)	· (8)		(368)
OTHER FIXED		228,749	195,624	212,058	193,859	211,628	208,987	207,357	207,881	70,269 204,584	71,925 207,227	213,730	79,492	871,209 2,508,944
EBITDAM EBITDAM %		(21,276) -1.9%	(43,788) -4.4%	(45,860) -4.1%	(46,295) -4.4%	(77,731) -7.3%	(95,751) -9.6%	(65,426) -6.4%	3,582 0.3%	23,483	(96,684)	(64,311)	33,069	(496,988)
EBITM EBITM%		(32,052) -2.9%	(54,871) -5.5%	(57,100) -5.1%	(57,584)	(88,896)	(107,089)	(76,941)	(7,540)	11,843	(108,651)	(86,344)	15,679	(649,546)
EBITDAR EDITOAB		6,581	23,675	856	19,457	(23,431)	(38,386)	(15,761)	54,944	75,905	(45,270)	(14,179)	73,956	117,347
		8.00	6.4%	%L:n	7.8%	47.7	%6.5	-1.5%	4.9%	%8.9	4 %	-1.4%	6.3%	%6.0
EBT%		(127,091) -11.4%	(113,378) -11.3%	(134,139) -12.0%	(115,984) -11.0%	(161,967) -15.3%	(177,678) -17.8%	(150,028) -14.7%	(80,204) -7.1%	(58,410) -5.2%	(180,572) -16.3%	(157,125) -15.1%	(63,813)	(1,520,388)
NON-RECURRING / NCI														1
*NET FIN INC(L) *		(127,091)	(113,378)	(134,139)	(115,984)	(161,967)	(177,678)	(150,028)	(80,204)	(58,410)	(180,572)	(157,125)	(63,813)	(1,520,388)

Kindred

BG-4000 -- Monthly Summary -Detail and Payroll Trend combined: 559

rend Category: FY 2017 - TCU 559 - Kindred - Birchwood Terrace

FY 2016 Actual	3,041,593 479,061 472,005	39,330 4,032,189 1,310,228 45,595 20,227	1,376,050 9,015 - - 9,015	5,417,254 53.2%	151,271 16,429 782 782 188,442 66,545 1,622 8,166 966 366	237,014 18050.97	7.0% 22.19 20.19 22.86 7.6%
Dec 2016	259,980 54,446 39,804	354,231 118,538 2,357 2,663	123,568 1,032 - - 1,032	478,821 37.2%	12,830 1,851 14,881 5,678 9,8 5,776 4,2	20,499 1948.86	24.13 21.39 24.58 23.36
Nov 2016	248,304 36,080 34,768	319,152 99,862 5,852 3,274	108,989 628 - - - - 628	428,770 54.1%	23.84 1.307 1.16.88 1.16.88 2.45 2.45 2.6 2.6 2.6 2.6 2.6 2.6 2.6 2.6 2.6 2.6	19,058 1540.97 8.1%	23.32 20.39 24.64 22.50 5.5%
Oct 2016	267,828 45,497 43,425	356,750 113,253 6,472 2,975	122,700 518	479,968 57.2%	13.233 1.465 1.4688 1.4698 5.794 5.019 2.15 2.1	20,739 1690.3 8.2%	24.27 20.38 24.39 23.14 2.4%
Sep 2016	257,640 39,213 43,428	340,282 105,680 4,975 2,646	113,301 628 - - - 628	454,211 51.2%	12,810 1,44 1,145 1,44 1,155 1,363 1,363 2,183 2,26 2,26 2,26 2,26 2,26 2,26 2,26 2,2	19,727 1527.12 7.7%	24 04 24 04 24 39 24 39 23 03
Aug 2016	264,104 43,776 41,904	6,000 355,785 110,940 4,112 1,097	116,149 652	472,586 53.8%	13.233 1,522 14.829 14.889 5,739 14 14 27 27	20,812 1669.12 8.0%	23 88 19.73 24.39 22.71
Jul 2016	250,269 37,333 40,571	13,810 341,983 107,268 2,927 1,121	111,316 739 - - 739	454,038 58.4%	12,331 1,306 13,806 13,917 5,538 5,638 30	19,585 1406.43 7.2%	24.57 19.74 24.44 23.18 5.6%
Jun 2016	249,291 34,626 38,151	15,632 337,699 104,211 2,252 819	107,282 963 °	445,945	12.071 1.12.071 13.559 5,331 5,402 40	19,001 1285.08 6 8%	24 91 19.86 24.39 23.47
May 2016	251,183 33,851 41,538 3,880	330,481 120,126 3,064 1,229	124,419 848 	455,727 56.4%	12,496 1,200 13,779 13,779 6,368 35 1,358 35	20,182 1311.04 6.5%	23.98 19.54 24.39 22.58 4.7%
Apr 2016	242,622 42,327 40,617	325,567 104,510 4,471 1,148	110,129 585 	436,282 54.1%	12,027 1,479 13,506 5,409 167 2,44 24	19,106 1645.55 8 6%	24.11 19.75 24.39 22.83 7.4%
Mar 2016	255,264 43,713 38,118	337,094 107,536 5,019 932	113,487 921	451,502 54.1%	12,721 1,418 1,4140 1,444 5,503 8,503 3,8 3,8 3,8 3,8 3,8 3,8 3,8 3,8 3,8 3,	19,680 1577.55 8 0%	23.84 20.62 24.39 22.94 7.0%
Feb 2016	232,208 34,475 33,775	300,458 105,135 1,961 1,024	108,120 762 - - 762	409,341 52.6%	11,816 1,171 12,987 5,298 3,1 3,1	18,316 1228.58 6.7%	23.14 20.41 24.39 22.35
<u>Jan 2016</u>	262,899 33,724 36,105	332,727 113,169 2,135 1,297	737	450,064	13,321 1,153 14,474 5,474 68 5,808 27 27	20,310 1220.37 6.0%	22.99 20.07 27.03 27.03 22.16
Select "Actual" or "Budget": Actual Select Year, 2016	-TOTAL LABOR NOS GEGLUAR LABOR NOS OVERTINE LABOR NOS OVERTINE LABOR NOS OVERTINE LABOR NOS CONTRACTI APOR	MOST MINERAL LABOR TOTAL NURSING LABOR OTHER COUNE LABOR OTHER OVERTIME LABOR OTHER CONTRACT LABOR	TOTIER COUNTROL DEBON TOTIER DEBON ANCILLARY PERMINI LABOR ANCILLARY PERMINI LABOR ANCILLARY PERMINI LABOR TOTAL OTHER LABOR	TOTAL LABOR • — — — — — — — — — — — — — — — — — —	TOTAL HOURS REGULAR NIGH OURS OVERTIME NIGH OURS CONTRACT NIGH OURS TOTAL NURSING HOURS OTHER COUTINE HOURS OTHER COUTINE HOURS OTHER CONTRACT HOURS ANCILLARY VOERTIME HOURS ANCILLARY VOERTIME HOURS ANCILLARY VOERTIME HOURS ANCILLARY VOERTIME HOURS TOTAL ANCILLARY HOURS	*TOTAL HOURS * TOTAL OVERTIME HOURS OVERTIME AS % of TOTAL HOURS	WAGE PATES NURSING OTHER AVCILLARY TOTAL WAGE RATES •

Kindred 🚩	BG-4000 – Monthly Summary combined: 559		Detail and Payroll Trend		F	Category: FY 2017 - TCU							
	-		55	9 - Kindred -	559 - Kindred - Birchwood Terrace	Terrace							
Select Actual or Budgeff: Actual Select Year: 2016	Jan 2016	Feb 2016	Mar 2016	Apr 2016	May 2016	Jun 2016	Jul 2016	Aug 2016	Sep 2016	Oct 2016	Nov 2016	Dec 2016	FY 2016 Actual
& & A & A	105,540	108,301	101,336	102,236	110,090	112,112	107,949	105,498	108,037	99,737	97.469	229.985	1,386,290
MANAGEMENT FEE	95,077	58,571	77,063	58,418	73,091	969'02	73,091	72,733	70,269	71,925	70,784	79,492	871,209
OTHER OPERATING	79,088	82,757	94,654	74,898	76,097	70,526	75,598	74,326	74,578	84,567	73,028	87,204	947,321
CONTROLLABLES													
NURSING SUPP/INCONT	8,973	8,178	11,440	8,652	10,219	9,874	7,825	11,938	606'8	9,495	12,174	9.373	117,049
ACTIVITY SUPPLIES	704	616	481	641	988	405	618	473	532	614	316	286	6,871
RAW FOOD EXPENSE	24,281	23,967	26,049	24,000	25,524	25,248	24,863	30,680	25,575	27,340	35,790	22,815	316,132
DIETARY SUPPLIES	3,409	4,352	3,485	2,575	3,252	3,137	2,949	3,502	3,433	3,404	3,423	2,507	39,430
FOOD SUPPLEMENTS	213	284	999	222	278	480	189	240	267	184	388	184	3,500
LAUNDRY SUPPLIES	•		, ,			•	, :	. ;		,			
CINER KEPLACEMEN			352	428			416	069		•	215	76	2,176
MOUSEKHEITING SOFTKIES	. 0	, 60	, GF0 F	- 00					, ,			. !	. !
MAIN ENAMER & REPARK	254.0	9,003	7,8,7	9,334	0,810	0,192	4,307	706,41	11,330	12,264	5,686	8,667	100,170
OFFICE SUPPLIES	1118	2.408	1.967	1,490	2,443	7 094	1774	1 255	1,03	2,07	2000	1 906	10,945 2445
POSTAGE/OVERNIGHT COURIER	779	784	409	821	951	393	360	653	688	712	329	992	7 846
MARKETING	2,827	4,949	845	1,191	3,125	1,699	2,854	304	3,232	3,382	4 495	39,947	68,852
BAD DEBT	20,952	(13,557)	14,620	39,171	(5,027)	11,195	5,187	(21,234)	(12,236)	187	18,891	9/9/9	64,825
TOTAL CONTROLLABLES	71,922	43,829	69,382	88,407	50,880	61,173	51,694	43,267	44,383	62,574	84,395	94,235	766,140
TOT CONTROL-BAD DEBT	50,970	57,386	54,762	49,236	55,907	49,978	46,507	64,501	56,619	62,388	65,503	87,559	701,315
ADMISSIONS													
Commercial Insurance Admissions	9	en	2	чo	-	8	2	-	4	-	S.	2	31
Medicare Advantage Admissions	m	9	5	2	-	-	-	4	-	4	2	-	27
Medicare Admissions	54	56	26	23	19	17	18	23	17	27	24	32	276
Total M2 Admissions	90	34	8	8	2	8	21	78	23	35	31	32	334
Private Admissions		•	8	,	,	,	-	•	ю		ıO	2	13
Medicaid Admissions	4	S	4	e	က	ღ	-	2	m	2	-	-	32
VA Admissions		-	2	5	-	60	4	S	2	2	ဇ	4	58
Hospice Admissions		,	,		-		,		•			,	-
Managed Medicaid Admissions	i		ţ					•					
Medicald Out - of - State Admissions	, ;	, !			,	,	-	. !		-	,		
I O I AL ADMISSIONS	et,	3	8	8	92	8	27	32	R	36	40	45	409



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FY 2016 Actual 593 540 6,873 8,006 3,626 3,626 1,48,702 48,702 6 9 9 275,817 246,423 246,423 23,220 329,643 233,991,00 (5,630) 780 **229,141** 2,988,865 538,729 12,909 (12,909) 3,527,594 (0) 1,527,594 Dec 2016 918 8 8 670 670 474 474 4,241 1,4,241 43,417 (3,492) 39,926 11,778 51,703 4,167,00 4,167,00 2,640 2,640 2,640 2,640 2,640 2,640 2,640 303,888 Nov 2016 29,624 (298) 29,326 13,204 42,530 13,835,00 (3,980) 9,655 9,655 224,640 34,322 6,468 -(1,342) **5,126** (209) **4,917** Oct 2016 . (2,443) . 24,682 0 24,682 303,436 47,780 (656) 656 351,216 (0) 351,216 (0) 19,100 202,561 31,127 Sep 2016 97 40 40 40 880 374 12834 124,078 4,078 4,078 44,517 (4,731) 39,786 9,784 49,569 3,540 Aug 2016 2.624 ... 870 870 ... 8,484 1,106 4,600 18,872 00 ... (711) ... (711) 18,161 240,171 42,457 5,606 (5,606) 282,627 0 282,627 Jul 2016 8,584 (272) 8,312 224,557 48,025 - 48,025 9,257 (1,500) 7,757 4,352 12,109 17,637 (8,343) 9,294 (838) 8,458 20,670,00 17,493 231,844 41,527 May 2016 35,118 7,055 42,171 1,073 14,717 283,454 48,276 2,140 (2,140) 331,730 Apr 2016 21,844 419 22,263 7,704 29,967 14,566.00 628 628 15,194 267,448 45,644 313,092 Mar 2016 19,396.00 --6,583 -25,979 13,259 -(532) 12,727 3,025 15,752 1,052 27,031 282,045 -62,685 2,007 (2,007) 344,730 73 (0) 55,849 227,153 45,068 3,812 (3,812) 272,221 16,813 (1,681) 15,132 12,931 28,062 55,776.00 27,718 (1,240) 26,478 29,805 19,809,00 19,609,00 16,302) 243,323 46,362 --289,685 0 16,307 Actual 2016 Private Holding Days
Commercial Insurance Holding Days
Medicare Advantage Holding Days
Medicaid Holding Days
VA Holding Days
Anagaged Medicaid Holding Days
Medicaid Out - o' State Holding Days
Medicaid Out - o' State Holding Days
Total Hold Census Private Patient Days
Mediciael Tateint Days
WA Patient Days
Hospice Patient Days
Mediciael Managed Patient Days
Mediciael du Che State Patient Days
Total Paid Census COMM INS ROUTINE-C COMM INS ROUTINE-S COMM INS ROUTINE-I COMM INS ROUTINE-R COMM INS ROUTINE-R COMM INS HOLD REVENUE TOTAL COMM INS ROUTIN MCARE ADV ROUTINES
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TOTAL MC ADV ROUTINE MIP PART A ROUTINE-C MIP PART A COUTINE-S MIP PART A CONTACTUA MIP PART A ADJ-CURREN MIP PART A BAD DEBT TOTAL PART A ROUTINE Commercial Insurance Patient Days Medicare Advantage Patient Days Medicare Patient Days ' GL4000 DETAIL REPORT * * * M'CARE ADV ANCILLARY
TOTAL MC ADV REVENUE M/P PART B ANCILLARY TOTAL M/P PART B REVE M/P PART A ANCILLARY
TOTAL M/P PART A REVE COMM INS ANCILLARY
TOTAL COMM INS REVENU PATIENT REVENUE TOTAL M2 REVENUE Total M2 Days

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Select "Actual" or "Budget": Actual Select Year: 2016	<u>Jan 2016</u>	Feb 2016	Mar 2016	Apr 2016	<u>Mav 2016</u>	Jun 2016	J <u>ul 2016</u>	Aug 2016	Sep 2016	Oct 2016	Nov 2016	Dec 2016	FY 2016 Actual
PIP ROUTINE -S PIP ROUTINE -S PIP ROUTINE -A PIP ROUTINE -A PIP ROUTINE -R PIP CONTRACTUAL PIP HOLD REVENUE TOTAL PRI ROUTINE	136,067	102,728 - - (224) 102,504	68,779 - - (639) - 68,140	84,970 - - (2,130) - 82,840	46,843 - - (4,879) - 41,964	90,529 	29,795 3,344 33,139	148,433	146,149 - (2,199) - 143,950	33,382 - - (3,098) - 30,284	64,900 (4,766) 5,936 66,070	183,139 (4,898)	1,135,714 - - - (30,662) 5,936 1,110,988
P/P ANCILLARY Total pri revenue	1,269 135,436	(13) 102,491	434 68,574	(1,134) 81,706	113 42,078	(31) 85,303	645 33,784	661 145,016	2,508 146,458	(463) 29,821	2,031 68,101	1,273 1 79,514	7,295 1,118,283
MCAD ROUTINE.S MCAD ROUTINE.S MCAD ROUTINE.R MCAD GONTRACTUAL MCAD CONTRACTUAL MCAD ADJ-CHREER MCAD ADJ-CHREER MCAD ROUTINE	1,110,028 - - (562,743) 1,142 798 549,225	991,085 (510,034)	1,198,046	1,122,613 (568,463)	1,170,688 (594,018) (6,894) 569,776	1,122,975 - - (562,546) (4,134) 556,285	(580,715) (580,715) (665 611,450	(538,673)	(519,465)	(584,985)	1,139,316	1,105,158	13,553,351 (6,742,105) 3,400 2,766 6,817,412
M'CAID ANCILLARY TOTAL M'CAID REVENUE	0 549,225	0 483,079	0 591,884	0 565,151	(0) 569,776	556,295	0 611,450	(0) 569,853	(0) 559,861	(0) 619,405	0 579,035	(0) 562,397	0 6,817,412
VA ROUTINE-S VA ROUTINE-S VA ROUTINE-I VA ROUTINE-R VA ROUTINE-R VA CONTRACTUAL VA HOLD REVENUE TOTAL VA ROUTINE	32,028 	16,624 - - (4,943) - 11,681	55,754 - - (23,744) 32,010	53,506 - - (20,324) 33,181	56,083 - - (18,874) - 37,209	45,580 - - (16,434) 228 29,376	43,685 - - (14,516) 684 29,854	73,563 - - (29,476) (884) 43,402	83,006 - - (35,898) - 47,108	53,601 - (24,577) - 28,924	51,130 (21,911) 913 30,131	66,268 (22,405) 228 44,092	630,727 - - (242,333) 1,369 388,763
VA ANCILLARY TOTAL VA REVENUE	22,796	2,416 14,097	(0) 32,010	0 33,181	0 37,209	0 29,375	(0) 29,854	2,462 45,864	(0) 47,108	0 28,924	1,846 31,978	44,092	6,724 396,487
HOSPICE ROUTINE-C HOSPICE ROUTINE-S HOSPICE ROUTINE-R HOSPICE ROUTINE-R HOSPICE HOUTINE-R HOSPICE HOLD REVENUE	70,540	48,642 (25,544) 23,098	25,599 - - (12,318) - 13,281	8,904 - - - (4,284) - - 4,620	4,841 - (2,339) - 2,502	11,670 - - (5,880) - 5,790	38,096 - - (23,339) 14,757	60,767 - (34,937) 25,830	51,294 (26,693)	34,503	36,987 - (17,037) - 18,950	15,211 (7,201) 8,010	406,054 - - (213,534) 192,520
HOSPICE ANCILLARY TOTAL HSCP REVENUE	32,914	(0) 23,098	13,281	4,620	2,502	0 5,790	(0) 14,757	25,830	24,601	18,168	18,950	8,010	0 192,520
MGD MYCAID ROUTINE-C MGD MYCAID ROUTINE-S MGD MYCAID ROUTINE-R MGD MYCAID ROUTINE-R MGD MYCAID AUCUREN MGD MYCAID AUCUREN MGD MYCAID AUCUREN MGD MYCAID AUCUREN MGD MYCAID HOLD REYEN TOTAL MGD MYCAID ROUT MGD MYCAID AUCUI													
TOTAL MGD M'CAID REVE					, ,			í I	i i				

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	FY 2016 Actual	9,015
	Dec 2016	1,032
	Nov 2016	628
	Oct 2016	518
	Sep 2016	628
	Aug 2016	652
	Jul 2016	739
errace	Jun 2016	. 896
indred - Birchwood Terra	May 2016	848
- Kindred -	Apr 2016	- 285
558	Mar 2016	921
	Feb 2016	, 762
	Jan 2016	757
a	ual' or "Budget": Actual Select Year; 2016	RAPIST LB CS LB
Healthcare	Select "Act	PHYSICAL THERAPIST L

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FY 2017 -

54			50.00	559 - Kindred - Birchwood Terrace	Birchwood 1	Terrace								
Select "Actual or Budget": Actual Select Year: 2016	Jan 2016	Feb 2016	Mar 2016	Apr 2016	May 2016	Jun 2016	Jul 2016	Aug 2016	Sep 2016	Oct 2016	Nov 2016	Dec 2016	FY 2016 Actual	
DAY CARE/CLINIC LBR BARBER/BEAUTY LBR TOTAL MISC LABOR					s t 1		, , ,					1.1.1		
REHAB PHARMACY PHYSICAL THERAPY OCCUPATIONAL THERAPY SPEECH THERAPY IV THERAPY TOTAL REHAB & PHARMACY	89,220 20,097 803 - 13,497	87,981 24,105 418 332 4,384 117,220	96,070 35,021 - - 8,623 139,713	80,222 23,150 2,154 105,525	88,776 37,809 - - 2,264 128,848	81,090 22,715 1,009 1,364 106,177	76,221 15,521 114 28 - 844 92,728	95,000 27,970 361 1,141	88,239 18,583 238 - - 1,887 108,948	95,528 33,165 48 - 8,673 137,405	78,235 29,220 692 61 61 66 729 109,004	85,476 30,443 301 - 2,123 118,343	1,042,058 317,788 3,623 782 66 47,684 1,412,001	
RT X-RAY CENTRAL SUPPLIES EQUIPMENT RENT COMPLEX MEDIOLAL MED SUPPLIESOXYGEN LARSARY RESPIRATORY THERAPY NUMERIONAL THERAPY	2,533 2,524 2,524 (248)	2,456 	3,064 3,064 1,364 249 17,8	1,480 2,944 1,481	2,570 12,110 1,741 304 53	3,277 - 7,157 1,223 232 12	2,023 2,023 2,613 2,000 2,000	3,018 7,219 4,164 139 260	2,587 6,648 739 86 88 407	2,961 	3,448 2,448 7,216 3,535 42 153	2,663 2,663 1,203 65 168	32,079 - - - 70,765 23,595 1,176 1,416	
DATAGE MEDICAL SERSONAL MISC PERSONAL TOTAL OTHER ANCILLARY TOTAL ANCILLARY	1,867 4,518 11,201	4,963 4,802 24,413 141634	6,809 3,370 18,962 158 675	8,132 4,950 18,993	9,767 3,222 29,765	8,413 3,822 24,135	3,523 12,271 22,437	- 10,930 1,102 26,833	15,211 21,581 47,240	8,027 24,988 45,397	3,780 20,746 38,919	5,820 9,778 23,125	87,241 115,148 331,420	
FOOD SALES FOOD EXPENSES FOOD SUPPLEMENTS FOOD THICKENED BEVERA TOTAL FOOD RELATED	(1,596) (25,640 213 237 24,494	(483) 24,153 284 297 24,251	(713) 26,521 560 241 26,609	(666) 24,515 222 151 24,222	(513) 25,839 278 198 25,802	(594) 25,671 480 171 25,728	(831) 25,516 189 178 25,052	(636) 31,080 240 236 30,920	(618) 26,911 267 281 25,842	(617) 27.780 184 177 27,525	(593) 36,107 399 276 36,189	(1,027) 23,596 184 246 22,999	(8, 887) 322, 330 3, 500 2, 689 319, 632	
SUPERVISORS COOKATOHEN HELPERS DIETARY WAGE TRINSPR KITCHEN SUPPLIES KITCHEN SUPPLIES KITCHEN REPLACE NUTRITION CONSULTANT RESSISTERED DIETARN OLINARY CONTRACT SVOS APT RESTAURANT WAGES NUTR SERV OS REY NUTR SERV OS REY NUTR SERV OS EXP	4,693 25,505 (696) 2,482 927 5,438 5,438 1,	4,673 23,896 (,955) 3,066 1,286 1,286 4,277 54 54	6,214 26,881 (2033) 2,341 1,144 4,283 - - - - - - - - - - - - - - - - - - -	1,218 29,531 2,502 72 3,312 136 - - 36,771	3,997 30,020 2,231 1,021 4,653 - - - - - - - - - - - - - - - - - - -	4,045 28.117 (972) 2,926 2.11 4,719 5.5	4,045 28,470 (527) 2,508 442 3,593 5,403 1,593 1	4.241 31,173 (113) 3,471 3,2 4,909 54,409 43,786	5,010 29,488 (382) 2,382 1,051 4,200 82 	6,387 31,211 (1,016) 3,025 380 7,087 54 64 47,138	5,836 30,278 (777) (777) 3,234 189 6,200 55 	4,496 29,119 2,534 (27) 4,776 54 64,961	54.864 34.3648 (5.135) 32.700 6,729 652 652	
LAUNDRY SRVC INCOME LAUNDRY WAGES LAUNDRY WAGE TRUSFR LAUNDRY SUPPLIES LUNEN REPLACEMENT LAUNDRY SUPPLIES UNEN REPLACEMENT LAUNDRY EXP HOUSEKEEPING WAGES HOUSEKEEPING SUPPLES HOUSEKEEPING SUPPLES HOUSEKEEPING SUPPLES	15,298 15,298 15,298 15,298	15,801 15,801 15,801 229		428 15,286 15,726 122 122 122	15.298 15.298 15.298 15.298	15,288 15,288 15,288 15,288	15,288 15,714 15,714 15,714	690 15,988 15,988 149 22,247	77 77 17,384 17,384 (51) 25,986	15,621 15,621 15,621 15,621 15,621	215 215 15,621 15,738 15,738 712 23,282	76 15,521 15,587 15,587 15,587 124)	2,176 186,757 186,757 186,757 186,757 18,711	
IO AL HOUSEKEEPING	100'57	75,837	22,806	800'57	720'62	22,863	412,22	780'52	42)*80¤	23,433	23,994	23,158	281,646	

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FY 2016 Act		(c')08		8.7	32,4	27,2	53,5	37.08	257,323	76.8	151,9	35,6	20,363	i i	1 6	5 cc	166,777	1,0	95.8	1			•	, 4	88	18,0	•	195,3		. ,	0'06	287.83	(31,1	2 2	233,2	(25,7	286,3	12,9		109,197 1,466,521	8'29	,	8, 8, 8, 8, 8, 8, 8, 8, 8, 8, 8, 8, 8, 8	171,2	'			'		•
Dec 2016		6,587		547	1,178	6,417	6,535	1,585	23,582	6.338	14,173	4,946	2,323	3	1 6	13,867 586	14,452	920	10,788	į			•	, ,		1,500		12,838			15,340	27.257	(7,788)	310	(70,602)	(23,357)	29,815	1,456 81		(45,924) (40,834)	6,124	, ;	9,004	26,176						
Nov 2016		5,584		397	5,762	(1,226)	3,473	1,816	16,483	2.558	10,962	3,890	2,364	<u> </u>	, ,	3.16	13,774	910	7,663	,	, ,		•	400	6,240	1,500		16,713			14,850	23.600	(5,248)	(420)	27,628	ı	26,786	827 266	,	6,817 132,872	5,179		6,812 99	12,090	,	, ,		,		
Oct 2016	1	089'/		1.326	2,134	1,896	3,961	5,978	26,845	12,682	9,242	382	2,584	000/14		13,567	14,181	1 404	8,424	,			•	- 400	6,240	1,500		17,968	·		53	21.969	(2,043)	(149)	27,628	2,905	26,512	957 201	, ;	34,348 153,31 0	5,519		7,095	17,364				,	. ,	
Sep 2016	0	6,823		561	1,298	1,896	4,491	6,279	22,381	3,388	11,681	1,953	1,810	•	, 64	630	13,210	910	9,228					533	6,240	1,500		18,411	,		15,220	26.893	(915)	104	27,628	•	18,136	364	, ,	(7,586) 119,239	5,843		4,8,2b	10,669	•	1 1		1		,
Aug 2016		1,234		1.445	2,566	2,106	3,072	9,790	26,671	7,177	11,058	2,161	1,920	2	- 07	473	13,424	910	669'9	,					6,240	1,500		15,349	,			23.294	(2,762)	162	27,628	İ	25,523	455	, !	131,806	6,225		240	11,157	1					ı
Jul 2016		2,868		434	3,749	1,926	3,107	352	16,201	4,258	12,991	1,862	2,060		- 00	13,036 818	13,656	910	7,389	,			•		6,240	1,500		16,039	·	. 1	14,841	24.520	(3,311)	04	27,628	(4,186)	26,259	1,855	,	11,490 141,341	5,836	, 6	1,537	13,655	•		· į			,
Jun 2016		6,424		804	1,295	3,251	2,692	2,696	17,617	7,115	7,624	1,804	2,112	200,01	- 07	405	12,827	910	7,317	•		F			6,240	1,500		15,966	,	. 1	(1,247)	29.428	(3,651)	37 300	27,628		22,462	321	į ,	16,673 129,665	3,858	, ,	4,354 440	8,652			i			
May 2016	101	(,3/)		999	4,564	2,852	5,051	7,099	24,053	7,253	11,038	2,806	23,065	000,01	- 0	988	15,889	910	8,133	ı					6,240	. •		15,283	,	. 1	15,352	16.565	2,510	(63)	27,628		24,185	2,297		12,845	6,311	, ,	8,537 140	14,988			•			
Apr 2016	7	458		325	3,200	300	4,417	7,592	19,786	7,093	10,637	2,954	2,022		- 07	5,972	14,612	910	6,982		, ,		•	, ,	6,240	3,000		17,132	,	. 1	•	21.109	(1,067)	20 553	27,628	(1,136)	24,288	1,433	,	22,500 135,097	5,664	, ,	7,788 38 88	8,501			i	,		
Mar 2016	1	089'/		818	3,975	1,585	6,870	1 202	22,413	6,607	17,403	4,144	30,227	4(2)	, 07	13,432	13,913	701	8,278		, ,	1	,	F	6,240	1,500		16,719	,	. 1	4	27.566	(3,348)	205	27,628		19,513	1,924		13,5/1 152,012	4,887		312 12,260	17,459		, ,	•			
Feb 2018	000	297'9		1.028	1,334	3,000	5,455	3,380	21,447	6,616	19,313	4,939	(1,210)	200104	- 00	616	12,818	1.118	6,921	•	, ,				6,240	1,500		15,779	·	. ,		27.414	(6,586)	38 302	27,628	, ,	19,182	834		10,881 119,034	6,331	- 1	, 52 120 120 120 120 120 120 120 120 120 12	13,703	,		•	ı		
Jan 2016	0	0,586		419	1,372	3,220	4,428	1,585 2,233	19,844	5,778	15,872	3,770	339	201	- 07	2,316	14,020	910	7,996	•	. 1			533	6,240	1,500		17,178	,	,	15,674	18.237	3,037	124	27,616	,	23,732	184		15,469 150,620	6,027		9,719 1,136	16,882	•		,	,	. ,	
Actual 2016																																																		
Select "Actual" or "Budget": Select Year:	TOTAL POLICE TO THE PERSON OF	MAINI ENANCE PERSONAL	GROUNDS MAINT WAGES	MAINTENANCE SUPPLIES	CONTRACTS-BLDG ETC	GROUNDS MAINT SUPL	EQUIPMENT REP/MAINT	MINOR FOUR EXPENSE	TOTAL MAINTENANCE	UTILITIES-WATER/SEWR	UTILITIES-ELECTRIC	UTILITIES-GAS & OIL	UTILLIES-GAKBAGE		RECREATION INCOME	RECREATIONAL SUPPLY	TOTAL ACTIVITIES	PHARMACY CONSULTANT	SOCIAL WORKER WAGES	SOCIAL WORKER CONSULT MENTAL HEALTH COLINGER	MED RECORD CONSULT	MED RECORD LIBRARIAN	UTILIZATION REVIEW	UTILIZATION RVW-WEL MEDICAL ADVISORY BOARD	MEDICAL DIRECTOR	OTHER PROF CONSULT	NUKSE CONSULTANI PROF WAGE TRANSFER	TOTAL PROF/CONSULT	VACATION PAY	VACATION ACCRUAL	HOLIDAY PAY	PAID TIME OFF	PTO ACCRUAL	PAY BENES TRANSFER	WORKERS COMP INS	W/C-OCCUPATIONAL INCE	GROUP MEDICAL INS	SHORT/LONG TERM DISAB EMPLOYEE PHYSICALS	RETIRE SAVINGS MATCH	TOTAL EMP BENEFITS	STF DEVELOPMENT COORD	STF DEV COORD-WG TRN	ORIEN IA ION WAGES EDUCATION/TRAINING	TOTAL TRAINING	OFFICERS SALARIES	GEN & ADMIN SALARIES	BUSINESS DEV WAGES	HUMAN RESOURCES SALARIES	TRAINING SALARIES	PURCHASING SALARIES

end Category: FY 2017 - TCU 559 - Kindred - Birchwood Terrace

Select "Acriss" or "Budget": Actua	Γ		}											
Select Year; 2016	Jan 2016	16 Feb 2016	Mar 2016	Apr 2016	May 2016	Jun 2016	Jul 2016	Aug 2016	Sep 2016	Oct 2016	Nov 2016	Dec 2016	FY 2016 Actual	
DIETARY SALARIES	•						,	,	,	,		•	•	
ACCOUNTING SALARIES	1		•	1					ŧ	,			,	
MARKETING SALARIES	1		•		1	,							•	
RECRUITING VALARIEV REIMRIPSEMENT SALARIE												,		
MAINTENANCE SALARIES	•		•	,	,		1							
CLINICAL SALARIES	•					,	,			ı		,		
PROGRAM COORD WAGES	. 13		1.741	1.093	1.129	1 210	1 297	930	1131	-	(1,007)	, ,	10.567	
OTHER SALARIES	. S		1,182	1,616	1,779	1,872	1,726	1,781	1,769	2,042	1,819	1,867	20,034	
SYSTEM SALARIES	,		ı			ı		,	,	•	4	,		
ADMISSIONS COOKE WAGE ADAM WAGES					. ,									
WAGE TRANSFERS	•					,					. ,			
BONUS EXPENSE	,			•	•		,	•	,		,		4	
ADM/BUS WAGES ADM/BUS WAGE TRUSER	29,47		32,338	30,211	31,218	28,379	28,270	28,221	26, 129	29,080	22,070	30,067	344,567	
CENTRAL SUPPLY WAGES	1,78		1,876	1,964	2,288	1,606	1,918	2,385	2.039	2.312	2,127	2,177	24.209	
WARD CLERK WAGES	1,8		2,032	2,123	2,202	2,004	1,578	2,295	1,910	2,275	1,300	2,350	23,985	
RECORDS CLERK WAGES	2,68		2,664	2,686	2,835	1,928	2,534	2,525	2,527	2,706	2,442	2,336	30,026	
PROFESSIONAL FEES	5,14		4,647	4.784	4,653	5,487	5,188	4,655	5,356	4,859	4,853	5,821	60,335	
CONTRACT LABOR-OTHER	. •		, 1	. 1	, 1	. *	. •	. "	. '	. '	. *	, ,		
BOARD OF DIRECTORS								•	•	ı	ı		•	
INTEGRATED MARKET	26.42	-	23,319	22,010	26.181	29.444	21.061	24.922	22.704	19.136	17.350	19.714	282 326	
CLINICAL LIAISON ALLOCATED	. •		. •			, •	. •	, 1	. '	. "	. *	, 1		
BUSINESS OFFICE SHARED SVC	•						1				,			
OFF SUPPLY/STATIONERY	1,118	8 2,406	1,967	1,881	2,405	2,094	1,774	1,255	1,419	2,121	2,000	1,906	22,344	
REALITY ORIENT SUPPLY	• 1		. !		. !	. :						. 1	. •	
OVERNITE/COURIER SRV	280		409	342	472	393	360	174	407	312	243 86	287	3,984	
COMPUTER RELATED EXP) : ,	,		,	è i	7	£ .	3 ,	P ·	200'5	
TELEPHONE	3,331		3,748	3,775	4,639	4,191	4,247	4,290	4,344	5,429	5,397	5,688	52,940	
ADVERTISING	ž		716	1,424	1,891	613 66	1,158	1,369	4,600	1,534 7.1	364	536 126	16,008	
MARKETING/REFERRAL DE	2,827		845	1,191	3,125	1,633	2,846	304	3,232	3,311	4,420	39,822	68,507	
INSURANCE OTHER MAI DEACTICE INSURANCE	45		305	305	305	305	305	305	305	305	985	305	4,340	
TRAVEL.	9,5		2,320	2,868	5,165	5,490	686,9	3,386	4,233	2.177	1,131	1,735	40.705	
VEHICLE EXPENSE	1		71	100	265	215	o	289	247	211	1,228	203	3,165	
BAD DEBT EXPENSE	20.96	_	14,620	39,171	(5,027)	11,195	5,187	(21,234)	(12,236)	187	18,891	6,676	64,825	
DUES & SUBSCRIPTIONS	2,137	7 2,030	2,078	2,034	2,070	2,032	2,033	2,033	2,033	2,143	2,096	2,150	24.870	
FREIGHT CHARGES	•		•	•		, '	. •	. '	. '	,	. '	. '	. •	
CIVIL MONETARY/STATE PROVIDER TAXES	59.05		59 034	59.034	59.034	50 034	50 034	50 034	50 034	50.034	50.034	50.034	208 412	
MISC GEN & ADMIN	653	3 548	381	1,387	1,272	785	3,409	669	965	395	516	562	11,271	
DTAL GEN & ADMIN	169,23	5 140,685	161,011	184,493	151,938	164,491	155,445	124,615	136,847	145,218	151,934	318,078	2,003,988	
ON PATIENT EXPENSE	•	,	,	,		•	1		i		•	1	,	
OTAL OPERATING EXPEN	992,054	4 904,894	1,027,562	961,438	993,767	949,732	945,784	978,789	956,636	1,062,957	964,455	990,879	11,728,947	
RENT - BUILDING	116,089	122,118	118,591	118,266	119,500	120,784	119,500	119,500	119,500	119,500	117,851	119,175	1,430,373	
RENT - LAND			•	. 1	,	. •	. •		. •	. •	. '	. '	. '	
RENT - EQUIPMENT PROPERTY TAXES	6,845	5 3,917 15,228	5,188	5,903	7,892	6,277 15,228	3,256 15 197	4,595	3,191	3,839	3,065	1,204	55,171	
DEPRECIATION	10,7		11,241	11,289	11,165	11,337	11,515	11,122	11,641	11,967	22,033	17,390	152,558	
AMORTIZATION INTEREST EXPENSE				, ,		. ,		1 1						
INTEREST INCOME	(36)		(24)	(18)	(20)	(106)	(5)	(69)	(16)	(3)	(6)		(368)	
INSURANCE - PROPERTY BOND TRUSTEF FFFS	4.		1,422	1,422	1,422	1,422	1,422	1,422	1,422	1,422	1,422	2,024	17,666	
LOCAL TAXES	147	132	40	59	99	45	49	69	. 83	. 52	. 15	46	796	
LICENSES & TAXES FEDERAL INCOME TAX	•		350		150	1 1	r I	554			•	,	1,054	
STATE INCOME TAX	' '				, ,								, ,	
MANAGEMENT FEES	95,077		77,063	58,418	73,091	969'02	73,091	72,733	70,269	71,925	70,784	79,492	871,209	

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Kindred 🚩

BG 4000 – Monthly Summary -Detail and Payroll Trend combined: 559

559 - Kindred - Birchwood Terrace

FY 2016 Actual 2,712,690

Dec 2016 234,988

Nev 2016 230,705

Oct 2016 224,203

<u>Sep 2016</u> 221,561

Aug 2016 225,428

<u>Jul 2016</u> 224,026

<u>Jun 2016</u> 225,680

May 2016 228,483

Apr 2016 210,568

<u>Mar 2016</u> 229,098

Feb 2016 212,406

<u>Jan 2016</u> 245,546

Select "Actual" or "Budget":

Select "Actual" or "Budget":

MANAGEMENT FEES

BG-4000 – Monthly Summary -Detail and Payroll Trend combined: 559

Select *Actual* or "Budget": Actual Select *Actual* or "Budget": 2016 Commercial insurance Patient Days Medicare Advantage Patient Days Medicare Advantage Patient Days Medicare Patient Days Medicare Patient Days Medicard Managed Patient Days Medicard Managed Patient Days Medicard Managed Patient Days Medicard Managed Patient Days Medicard Managed Patient Days Medicard Managed Patient Days Medicard Managed Patient Days Medicard Managed Patient Days Medicard Managed Patient Days Medicard Managed Patient Days Medicard Managed Patient Days	2.2 1.5 1.15 1.84 2.2.1 1.12 9.2.2 2.7 2.7 2.7 2.7 133.7	Feb 2016 12 12 18.7 18.7 10.3 10.3 17.2 177.2	Mar 2016 111 116 23.7 23.7 60 99.7 99.7 135.8	Apr. 2016 1.5 1.3 2.0.9 2.3.6 7.7 97.3 97.3 133.7	May 2016 2 9 217 25.7 25.7 40 97.4 44 0.4	14m 2016 1.4 1.5 17.9 20.8 7.8 96.8 96.8 3.7 1.0	100 24 17.74 18.7 17.74 18.7 100.3 3.4 127.2 12.7 12.7 2 1	Aug 2016 0 3 1 7.9 17.9 12.4 92.8 6.1 4.2 134.2	\$50.2016 3.2 1.3 1.48 1.6.3 1.6.3 1.6.5 5.5 6.5 6.5 6.5 1.3.6.9	21.6 23.7 23.7 23.7 23.6 3.8 3.8 3.8 3.8 3.8 3.8 3.8 3.8 3.8 3.8	Nov 2016 1.8 19.3 19.3 13.2 13.2	Dec 2016 FY 2016 Actual 2 9 15 18 4 188 21.6 21.9 15.3 88.3 18.5 96.2 5 0 40 1.3 18.8 136.8 133.1	16 FY
RQUTINE REVENUE COMMERCIAL INS MEDICARE ADVANTAGE MEDICARE PART A TOTAL M2	389.38 339.73 508.22 484.65	446.05 446.79 502.25 489.59	385.68 519.59 527.92 520.97	505.97 399.85 500.15 495.13	394.56 408.81 492.91		387.85 390.20 506.66 498.14	349.40 394.80 510.16 498.82	410.16 477.49 527.51 504.44	466 00 457 07 524 99 519.11	533.20 344.81 522.10 514.58	438.74 329.97 531.85 516.80	74 97 86
PRIVATE MEDICALD VA MEDICALD MOST MICALD MOST MICALD MOST MICALD MOST MICALD TOTAL ROUTINE REVENUE	387.77 192.10 271.39 192.48	343.97 191.09 278.11 192.48	368.32 191.55 244.35 192.48	380.17 193.61 257.21 192.48	335.71 188.67 271.60 192.48	364.67 191.56 264.64 193.00	453.96 196.67 281.64 199.41	374.95 198.07 276.45 198.69	384.89 197.55 283.79 198.39	302.84 194.17 245.12 195.36	332.01 193.27 243.00 195.36	37.6 19.2 19.2 19.2 19.2 19.2 19.2 19.2 19.2	376.04 193.93 282.64 195.36
ANCILLARY REVENUE COMMERCIAL INSURANCE MEDICARE ADAININGE MEDICARE PART B PRIVATE PART B PRIVATE PRIVATE PRIVATE MEDICALE VA HOSPICE MEDICALE MEDICALE MEDICALE TOTAL ANCILLARY REVENUE	195 98 0 00 0 00 0 00 0 00 0 00 0 00 0 00 0	380.32 (0.00) (0.00) 7.392 (0.00) 57.52 (0.00)	91.66 21.04 0.00 6.46 8.23 (0.00)	175.10 0.00 (0.00) 3.85 (4.83) 0.00 0.00	79.26 0.00 0.00 0.00 0.00 0.00 0.00	(20.39) (0.00) (0.00) (0.13) (0.13) (0.00) 5.28	217.59 (12.37) (0.00) 10.84 8.83 0.00 (0.00) (0.00)	11063 0 00 0 00 8 88 172 172 (0 00) 15.68	100 86 (0.00) (0.00) (0.00) 10.83 6.71 (0.00) (0.00) (0.00)	(19.03) (0.00) (0.00) (2.24 (4.63) (0.00) 0.00	240.07 0.00 0.00 8.22 10.21 0.00 14.89		29.43 0.00 6.51 2.69 (0.00)
MEDICAD 1GT MANAGED MEDICAD 1GT 1707AL 1GT REVENUE 1707AL PATIENT REVENUE	287.84	272.11			259.04	255.59		270.23	274.58	261.28		"	
NON PATIENT REVENUE TOTAL NET REVENUE Bad Debt % of Revenue	0.01 267.85 1.9%	0.03 272.14 -1.4%	0.01 265.09 1.3%	0.02 263.35 3.7%	0.01 259.05 -0.5%	0.04 265.83 1.1%	0.01 258.70 0.5%	0.03 270.26 -1.9%	0.01 274.59 -1.1%	0.01 261.30 0.0%	0.02 259.83 1.8%	0.09 77.75 0.6%	0.09 7.37 0.6%
OPERATING EXPENSES NURSING SPECIAL SERVE LABOR MISCELLANEOUS LABOR REHAB & PHARMACY OTHER ANCILLARY FOOD RELATED OTHER DELATE OTHER DE	82.42 0.18 28.82 2.70 2.81 9.26 9.26 9.56 4.79 4.14	83.66 0.21 31.7 6.62 6.62 6.64 9.96 8.04 8.04 3.47 3.47 3.47	6277 0.22 33.18 33.18 4.50 6.32 9.63 7.72 5.43 5.43 5.43 5.43 5.43 5.43 5.43 5.43	83.35 0 15 28.32 4.4.4 4.4.7 8.75 8.75 8.75 8.76 8.98 8.98 8.98 8.98 8.98 8.98 8.98 8.9	83.23 0.21 1.0 2.7.7 6.30 6.30 7.24 6.30 6.30 6.30 8.88 8.88 8.3.88	89.05 0.25 7, 20 2, 72 6.18 6.58 6.58 6.58 6.58 6.58 6.58 6.58 6.5	98 4 4 6 4 4 6 4 4 6 4 6 4 6 4 6 6 6 6 6	88.42 0.16 0.16 6.45 7.43 1.62 1.65 6.55 6.53 6.53 8.53 8.53 8.53 8.53 8.53 8.53 8.53 8	86 63 63 63 64 64 64 64 65 1 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	86 48 0 12 2 , 0 17 0 17 0 16 0 17 0 18 0 18 0 18 0 18 0 18 0 18 0 18 0 18	82 94 0.16 7. 2 9.7 4 9.7 4 9.7 4 9.8 4 9.9 4 6.01 4.95 8.3 4.5 4.18	80 . ∠αναωνααων	85.74 0.24 - 27.90 5.45 5.45 5.46 5.46 5.46 5.56 3.56 3.53

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Select "Actual" or "Budget": Act

EMPLOYEE BENEFITS
TRANING
GEN-ADMIN
GR A PARENT
NON PATIENT EXPENSE
OPERATING EXPENSE

OPX EXCL RHB/PH/BD/PTX

OPER INC B/F PROPERTY
OPER INC B/F PROPERTY %

OTHER PROPERTY
PROPERTY TAX
INSURANCE PROPERTY
LOCAL TAXES
LICENSE AND TAXES
OTHER PROPERTY

GAINLOSS ON SALE
PRIOR PR-CONTRACTUAL
WC RETRO ADU
PRIOR YEAR ADU
PRIOR MONTH ADL-REVENUE
CAPITAL PROJECT EXPENSE
PROOF OF CLAIM-OTHER

EBITDARM EBITDARM %

OTHER FIXED
DEPRECIATION/AMORT
RENT BUILDING
RENT LAND
RENT CAUDIMENT
INTEREST INCOME
MANAGEMENT FEE
OTHER FIXED

EBITDAM EBITDAM %

EBITM %

EBITDAR EBITDAR % NON-RECURRING / NCI

*NET FIN INC(L) *

BG-4000 - Monthly Summary -Detail and Payroll Trend combined: 559

#7

Nov 2016 Dec 2016 FY 2016.	36.20 33.26 (9.63) 30.11 4.10 3.03 6.17 3.52	38.03 /5.00	99 241.42 233.64 240.83	.56 194.62 190.24 195.96	10.30 18.42 43.73 24.65 3.9% 7.1% 15.8% 9.3%	3.66 3.88 3.69 3.78 0.36 0.36	0.01	0.01	4.25 4.18	4.26 4.18	4.25 4.16 0.00 0.00 (1.90)	4.25 4.18 0.00 (1.90) 0.00 (1.47)	4.26 4.18 6.00 (1.50) 1.00 (1.47) 1.00 (3.37)	4.25 4.18 4.25 4.18 0.00 (1.90) (1.47) 0.00 (3.37) 14.7 39.18 5.5% 13.0%	0.01 0.01 4.26 4.18 0.00 (1.90) (1.47) 0.00 (3.37) 14.17 38.18 5.5% 13.0% 5.5% 4.10	4.25 4.10 5.52 4.10 5.52 4.10 5.52 4.10 5.55 7.10	4.25 4.16	4.25 4.18 0.00 (1.90) 0.00 (1.90) 14.17 28.18 5.52 4.10 28.50 28.10 0.07 0.28 (10.00) 17.72 18.74 53.50 51.23	4.26 4.18 4.26 4.18 0.00 (1.90) 1.4.17 39.18 5.5% 13.0% 5.5% 4.10 2.9 50 28.10 0.77 0.28 (16.10) 18.74 53.50 81.23 (16.10) 7.80 6.2% 2.8%	6.00 0.01 4.25 4.18 0.00 (1.80) 0.00 (1.80) 14.17 38.18 5.52 4.10 2.85 4.10 2.85 2.81 (16.10) 7.72 18.74 (16.11) 7.72 18.74 4.2% 2.8% (21.61) 3.70 (4.8) 4.3% 1.3%	4.25 4.18 6.00 (1.90) 0.00 (1.90) 14.17 38.18 5.52 4.10 2.95.0 28.10 0.77 0.28 0.77 0.28 0.77 0.28 (16.10) 7.80 (1.28) (16.10) 7.80 (1.28) (2.18.1) 3.70 (1.28) (3.55) 17.44 1.3% (3.55)	4.25 4.16 0.00 (1.90) 0.00 (1.90) 1.4.17 38.18 5.5.2 1.4.10 5.5.2 1.4.17 0.28 1.7.7 1.7.7 1.8.14 1.4.8
ă	29.24 36.		234.58 250.99	196.39 204.56	40.01 10.3 14.6% 3.1	3.80 0.35 0.01 0.01		4.16 4.1														
₹	35.86 31.69 3.46 2.68		239.92 235.34	200.11 196.32	18.77 34.92 7.3% 12.9%	3.86 3.73 0.36 0.34 0.01 0.02	4.23													% 7	wt 0 2-14	% - %
71	33.22	42.14 ,	243.33	198.14	12.30 4.8%	9.90 0.96 10.0	4.28		4 1	4 1 4	+ 1 + 7 1			8.02	8.02 3.1% 2.290 30.95	8.02 3.1% 2.290 30.96	8.02 8.02 9.03 3.1% 3.1% 1.61 (0.03)	8.02 8.02 9.03 3.1% 3.1% 1.61 (0.03) 18.11 8.3.55	8.02 8.02 3.1% 2.26 30.95 1.61 (0.03) 18.11 53.55 6.8%	8.02 8.02 3.1% 3.1% 1.61 1.61 1.811 18.11 18.11 18.11 1.61 (0.03) 53.56 1.24.53 4.6% 10.7%	8.02 3.1% 2.290 30.96 1.61 1.61 1.61 1.63 1.64 1.10.7% 1.10.7% 1.10.7%	8.02 8.02 3.1% 2.90 30.95 1.61 (0.03) (0.03) 1.811 53.55 (10.09) -10.7% (10.09) -3.9% (45.52)
Ma	33.69 34.78 2.12 3.66		239.76 242.80	188.95 198.12	23.59 16.25 9.0% 6.3%	3.80 0.35 0.01 0.01	4.17 4.12			1 1 1				19.42 12.13								
•	36.10	38.24	244.02	193.35	21.07 7.9%	3.62 0.34 0.01	4.05			, , , ,	1.48	1	1.48	1.48	1.48 1.48 1.48 1.50 7.0% 2.67	1.48 1.48 1.48 1.0% 7.0% 2.07 2.31 15	1.48 1.48 1.44 18.50 7.0% 2.81 2.81 6.001)	1.48 1.48 18.50 7.0% 7.0% 2.816 1.23 (0.01) 18.30 50.38	1.46 1.46 1.46 1.26 1.23 1.23 1.23 (1.04) 1.23 (1.04) 1.23 (1.04) 1.23 (1.04) 4.1%	1.48 1.48 1.48 1.0% 7.0% 7.0% 7.0% 1.23 (0.01) 1.8.30 50.38 (10.89) 4.1% 4.1%	1.48 1.48 1.48 1.48 7.0% 7.0% 7.0% 1.23 1.23 1.23 (10.89) 4.1% 4.1% 4.1% 6.0.20 0.20	14.48 14.50 14.50 7.0% 7.0% 7.0% 13.30 13.
Feb 2016	32.27	38.14	245.30	201.19	26.84 9.9%	4.13 0.39 4.00	4.55							22.30 8.2%	22.30 8.2% 3.00 33.00	22.30 8.2.% 3.300 3.310	8.2% 8.2% 9.30 9.310 9.310 1.06 1.06 1.588	223.30 8.2% 8.2% 3.00 33.10 1.06 1.06 1.08 15.88 83.30	22.30 22.30 3.00 3.00 1.08 1.08 15.88 15.89 15.89 15.89 15.89 15.89 15.89 15.89 15.89 15.89	22.30 8.2% 3.30 3.10 1.06 1.06 1.08 15.88 4.4% 4.4%	22.30 8.2% 3.300 3.300 3.10 1.06 1.06 1.06 1.06 1.06 1.06 1.06 1	22.30 8.2% 8.2% 9.2% 9.300 33.10 10.02) 15.88 53.03 15.88 6.4% 6.4% 6.4% 6.4% 1.1.3%
Jan 2016	36.33	40.82	239.28	190.17	28.57 10.7%	3.67 0.34 0.04	4.05	:					; ,,,,,,,,	24.52	24.52 24.52 2.66 2.60 2.80 2.80	24.52 24.52 2.260 2.800 1.65	24.52 24.52 9.2% 9.2% 1.65 1.65 1.65 1.65 1.65 1.65 1.65 1.65	24.52 2.60 2.800 2.800 2.800 2.203 2.2033	24.82 24.82 2.80 2.80 2.80 2.80 2.83 5.17 (6.13) 4.15%	24.52 9.2% 9.2% 9.2% 1.65 1.65 1.65 1.65 1.65 1.65 1.65 1.65	24.62 24.62 26.00 28.00 28.00 28.00 28.00 2.29 4.29% 4.29% 4.29%	24.82 24.82 8.2% 9.2% 1.65 (0.01) (0.01) (0.01) (15.4% (15.4%) (30.6%)

Kindred
Healthcore
Genet Annal Corpus

BG-4000 – Monthly Summary -Detail and Payroll Trend combined: 559

#REF!

ABY 2016 May 2016 Jul 2016 Aug 2016 Sep 2016 Oct 2016 Nov 2016 Dec 2016 60.50 61.37 63.87 63.49 63.50 63.18 63.24 62.16 61.30 10.56 82.7 68.7 9.77 10.53 9.62 10.74 9.03 12.94 10.13 10.16 9.77 10.29 10.68 10.74 9.03 12.94 61.19 9.07 10.29 10.68 10.74 84.34 84.24 78.89 85.35 26.10 3.00 0.74 0.99 1.22 1.53 1.46 0.56 27.46 3.00 0.21 0.28 0.74 0.99 1.22 1.53 1.46 0.56 27.46 3.00 0.21 0.28 0.24 27.89 28.37 28.97 27.28 28.13 27.46 3.00 0.21 0.25 0.19 0.16 0.15 0.16 0.24 0.15 0.	54.1% 52.6% 54.1% 54.1%	321 320 302 300 300 228 300 228 337 337 337 337 337 337 337 337 337 33		6.7% 8.0%	22.99 23.14 23.84 24.11 20.07 20.41 20.62 19.75 27.03 24.39 24.39 24.39 22.16 22.35 22.94 22.39
Jul 2016 Aug 2016 Sep 2016 Oct 2016 Nov 2016 63.49 63.50 63.18 63.24 62.15 10.29 10.63 0.62 10.74 90.3 8.75 10.68 10.66 10.25 8.70 8.75 28.54 83.44 178.89 27.21 226.97 22.59 26.70 14.46 0.74 0.99 1.22 15.3 14.6 0.78 0.26 0.65 0.70 0.82 0.19 0.16 0.15 0.15 0.15 0.19 0.16 0.15 0.15 0.16 0.19 0.16 0.15 0.12 0.16 0.19 0.16 0.15 0.12 0.16 0.19 0.16 0.15 0.12 0.16 0.19 0.16 0.15 0.12 0.16 0.19 0.16 0.15 0.12 0.16 0.19 0.15 0.12 0.1	56.4% 57	3300 3000 3000 3000 4.53 6.00 6.00 6.00	4.93		23.98 24 19.54 16 24.39 24 22.58 23
Sep 2016 Oct 2016 Nov 2016 63.18 63.24 62.15 65.2 10.74 90.3 10.65 10.25 8.70 83.44 84.24 78.89 25.91 26.74 25.00 12.2 1.53 1.46 0.65 0.70 0.82 27.78 28.97 27.28 0.15 0.12 0.16 0.15 0.12 0.16 11.38 113.33 107.33	57.7% 58.4%	313 313 314 314 314 315 315 316 317 317 317 318 318 318 318 318 318 318 318 318 318			24.91 24.57 19.86 19.74 24.39 24.44 23.47 23.18
Oct 2016 63.24 62.15 10.74 9.03 10.25 8.70 84.24 78.89 26.74 26.07 1.53 0.72 0.82 28.97 27.28 0.12 0.15 113.33 107.33	53.8%	3.18 0.03 3.58 1.38 1.138 1.42 1.42 0.01	5.00	8.0%	23.88 19.73 24.39 22.71
Nov 2016 62 15 9 03 8 70 8 70 14 89 25 00 14 6 0 82 27 28 0 16	51.2%	3.14 0.33 1.32 1.32 0.04 1.36 0.01	4.84 0 0 0	7.7%	24,04 20,43 24,39 23,03
	57.2%	3.12 0.35 3.47 1.137 0.05 0.01	4.90	8.2%	24.27 20.38 23.439 23.14
61.3 61.3 9.3.35 0.5.9 0.5.0 0.2.0 0.2.0	84.1%	3.10 0.33 3.43 1.28 0.06 0.01	0.39	8.1%	23.32 20.39 24.64 22.50
Dec. 2016 FY 2016 Actual 61.30 62.45 12.64 984 9.39 081 27.65 094 0.65 094 0.65 094 0.65 094 0.65 094 0.69 0.24 0.19	37.2% 53.2%	303 0.44 0.04 1.34 0.02 0.02 0.03 0.01 0.01 0.01 0.001			24 13 23 93 24 13 20 19 24 58 24 58 24 63 22 86 32 86

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BG4000 -- Monthly Summary -Detail and Payroll Trend combined: 559

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APC.2016 May 2016 JUL 2018 JUL 2016 AUG 2018 Sep 2018 Oct 2016 Nov 2016 Dec 2016 FY 2016 Actual	25.50 26.90 28.72 27.38 25.57 26.49 23.55 24.40 54.23 14.57 17.86 18.11 18.64 17.49 17.23 16.98 17.72 18.74 18.66 18.59 18.07 19.18 17.87 18.29 19.97 18.28 20.56	2 50 2 53 1 99 2 87 2 18 2 2 4 3 05 022 0.10 0.16 0.11 0.13 0.15 0.08 0.24 0.09 0.09 0.79 0.09 0.75 0.04 0.09 0.09 0.09 0.09 0.09 0.09 0.09	0.12 0.00 0.00 0.01 0.04 0.10 0.05 0.10 0.05 0.10 0.10 0.10 0.10	062 0.60 0.12 0.09 0.11 0.25 0.68 0.17 0.17 0.47 0.69 0.64 0.46 0.30 0.35 0.60 0.60 0.46 0.20 0.23 0.10 0.09 0.16 0.22 0.17 0.06 0.46 0.30 0.76 0.09 0.16 0.22 0.17 0.09 0.18 0.77 (1.23) 2.87 1.32 (5.11) (3.00) 0.04 4.73 1.57 2.20 1.2.43 1.567 1.31 1.0.40 10.88 14.78 21.13 22.22	12.28 13.66 12.81 11.80 15.51 13.88 14.73 16.40 20.65 15.51 13.89 14.73 16.40 20.65 2 2 1 1 1 4 1 5 2 1 1 2 2 3 19 17 18 23 27 37 34 34 34	2 3 2 5 5 1 2 3 2 4 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5
Feb 2016 Mar 2016	29.36 24.06 15.88 18.30 22.43 22.48			0.54 0.29 0.65 0.47 0.21 0.10 1.34 0.20 (3.68) 3.47 11.88 16.48	16.66 13.00 3 2 5 2 26 2 2 34 30	
Select "Actual" Actual Select Year: 2016	G & A MANAGEMENT FEE 22 93 OTHER OPERATING 18 08	CONTROLLABLES NURSING SUPPINCONT 2.16 ACTIVITY SUPPLIES 6.06 DIFTARY SUPPLIES 6.06 DOCUMENT SUPPLI	» s	MINOR COURTECHE 0.54 MARKETING MARKETING BAD DEBT 17.36	101 CONTROL BAD DEBT 12.29 ADMISSIONS Commercial listurance Admissions 3 Medicare Admissions 3 Medicare Admissions 24 Total KZ Admissions 24	missions te Admissions



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May 2019 Jun 2016 Jul 2016 Aug 2019 Sag 2019 Get 2016 Nov 2019 Bez 2016 F7 2019 Leg 2016 F7 2019 Leg 2016 F7 2019 Leg 2016 F7 2019 Leg 2016 F7 2019 Leg 2016 F7 2019 Leg 2016 F7 2019 Leg 2016 F7 2019 Leg 2016 Leg 20
July 2015 July 2015 Aud 2015 Sam 2016 Oct 2016 Nov 2016 Dec 2016 F7 2016 17.9 17.9 1.3 3.2 0.4 1.8 2.9 1.6 0.3 1.6 0.3 1.6 0.3 1.6 0.3 1.6 0.3 1.6 0.3 1.6 0.3 1.6 0.3 1.6 0.3 1.6 0.3 1.6 0.3 1.6 0.3 1.6 0.3 1.6 0.3 1.6 0.3 1.6 0.3 1.6 1.6 0.3 1.6 1.6 0.3 1.6 1.6 0.3 1.6
Mul 2016 Aud 2016 Sea 2016 Oct 2016 Nov 2016 Dec 2016 F7 2016 0.6 0.3 3.2 0.4 1.8 2.6 1.8.4 1.8.4 1.9.3 2.1.6 1.8.4 1.8.4 1.9.3 2.9.7 1.9.3 2.1.6 1.8.4 1.8.4 1.8.4 1.8.5 1.8.4 1.8.5 1.8.4 1.8.5 1.8.4 1.8.5 1.8.4 1.8.5 1.8.4 1.8.5 1.8.4 1.8.5 1.8.4 1.8.5 1.8.4 1.8.5 1.8.5 1.8.4 1.8.5 1.8.4 1.8.5 1.8.5 1.8.4 1.8.5
Aug 2016 Sep 2016 Oct 2016 Nov 2016 Dec 2016 FY 2016 1.5 1.4 3.2 0.4 1.8 2.9 15.3 17.4 18.9 2.9 17.4 18.3 2.16 18.3 2.18 2.9 18.4 18.4 2.16 18.3 2.18 18.4 18.4 2.18 2.9 18.4 18.8 18.8 18.4 18.8
Sep 2016 Oct 2016 Nov 2016 Dec 2016 FY 2016 3.2 0.4 1.8 2.9 1.3 1.9 2.9 14.8 2.16 1.6.5 1.8.4 1.9.3 2.1.8 1.9.3 2.1.8 1.9.3 2.1.8 1.9.3 2.1.8 1.9.3 2.1.8 1.9.3 2.1.8 1.9.3 2.1.8 1.9.3 2.1.8 1.9.3 2.1.8 1.9.3 2.1.8 1.9.3 2.1.8 1.9.3 2.1.8 1.9.3 2.1.8 1.9.3 2.1.8 1.9.3 2.1.8 1.9.4 1.9.3 2.1.8 1.9.3 2.1.8 1.9.4 1.9.3 2.1.8 1.9.4 1.9.3 2.1.8 1.9.4 1.9.3 2.1.8 1.9.3 2.1.8 1.9.3 1.9.4 1.9.3 1.9.4 1.9.3 1.9.4 1.9.3 1.9.3 1.9.4 1.9.3 1.9.3 1.9.4 1.9.3 1.9.3 1.9.3 1.9.4 1.9.3 1.9.3 1.9.3 1.9.4 1.9.3 1.9.3 1.9.3 1.9.3 1.9.3
Oct 2016 Nov. 2016 Dec. 2016 FY 2016 17 18 2.9 18.4 216 16.5 18.4 2.9 216 16.2 18.4 2.9 217 19.3 2.16 2.9 32 2.3 2.16 2.9 32 3.2 2.16 2.16 3.0 3.2 2.16 2.16 3.0 3.2 4.1 5.0 3.0 3.4 1.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 1.36.6 1.33.2 1.36.8 1.46.97 7.7.11 1.7.2.1 6.62.0 5.3.5.0 4.48.7.1 1.46.97 1.42.2 1.2.2.1 </td
18 2.9 18.4 19.3 2.9 18.5 19.3 2.18
29 29 29 29 29 29 29 29 29 29 29 29 29 2
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Select "Actual" or "Budgee". Actual Select Year: 2016	Jan 2016	Eeb 2016	Mar 2016	Apr 2016	May 2016	Jun 2018	Jul 2016	Aug 2016	Sep 2016	Oct 2016	Nov 2016	Dec 2016 FY 2016 Actual	2016 Actual
P/P ROUTINE -C P/P ROUTINE -S P/P ROUTINE -1 P/P ROUTINE -1	393.26 - -	344.72	371.78	369.43	374.74	386.88	408.15	385.54	390.77	333.82	326.13	386.37	375.69
PIP CONTRACTUAL PIP HOLD REVENUE TOTAL PRI ROUTINE	387.77	(0.75)	(3.45)	(9.26)	(39.03)	(22.20)	45.81 - 453.96	(10.59) 374.95	(5.88)	(30.98) - 302.84	(23.95) 29.83 332.01	(10.33)	(10.14) 1.96 367.51
PIP ANCILLARY TOTAL PRI REVENUE	3.67 391.43	(0.04) 343.93	2.35 370.67	(4.93) 355.25	0.91 336.62	(0.13) 364.54	8.83 462.79	1.72 376.67	6.71 391.60	(4.63) 298.21	10.21 342.22	2.69 378.72	2.41 369.92
M'CAID ROUTINE-C M'CAID ROUTINE-I M'CAID ROUTINE-I	388.26	392.04	387.72	384.59	387.65	386.70	383.15	385.31	380.85	380.69	380.28	381.09	384.75
MCADI CONTRACTUAL MCADI CONTRACTUAL MCADI ADJ-CURRENT MCADI ADJ-CURRENT MCADI PADJ REVENUE TOTAL MCADI ROUTINE	(196.83) 0.40 0.28 192.10	(201.75) - 0.41 0.40	(196.58) 0.41 191.55	(194.75) 3.77 193.61	(196.69) (2.28)	(193.71)	(186.79) 0.31	(187.23)	(183.30)	(186.52)	(187.01)	(187.16)	(191.40) 0.10 0.08 193.53
M'CAID ANCILLARY TOTAL M'CAID REVENUE	0.00	0.00	0.00	0.00	(0.00) 188.67	191.56	0.00 196.67	(0.00) 198.07	(0.00) 197.55	(0.00) 194.17	0.00 193.27	(0.00) 193.93	0.00
VA ROUTNE-S VA ROUTNE-S VA ROUTNE-I VA ROUTNE-R VA CONTRINE-R VA CONTRACTUAL VA HOLD REVENUE	381.29 - - (109.90) - 271.38	395.81	425.60 - - (181.25) - 244.35	(157.55)	409.36 - - (137.77) - 271.60	410.63 - - - (148.05) 2.06 264.64	412.12 - - (136.94) 6.46 281.64	468.55 (187.75) (4.36) 276.45	500.04 - - (216.25) 283.79	453.40 - (208.28) - 245.12	412.34 - - (176.70) 7.36 243.00	424.79 - - (143.62) 1.46 282.64	431.71 (165.87) 0.94 266.78
VA ANCILLARY TOTAL VA REVENUE	271.38	57.52 335.63	(0.00) 244.35	0.00 257.21	0.00 271.60	0.00 264.64	(0.00) 281.64	15.68 292.13	(0.00) 283.79	0.00 245.12	14.89 257.89	282.64	4.60 271.38
HOSPICE ROUTINE.C HOSPICE ROUTINE.S HOSPICE ROUTINE.S HOSPICE ROUTINE.S HOSPICE CONTINE.TUAL HOSPICE CONTRACTUAL HOSPICE CONTRACTUAL TOTAL HSOP ROUTINE	412.51	405.35 - - (212.87)	371.00 - - (178.52) - - - - - - - - - - - - - - - - - - -	371.00 - (178.52) - 149.48	372.36	389.00	514.81 - (315.40)	467.44 - - (268.75)	413.66 - - (215.27)	371.00	371.00	371.00	(216.57)
HOSPICE ANCILLARY TOTAL HSCP REVENUE	0.00	(0.00) 192.48	192.48	192.48	192.48	0.00	(0.00)	198.69	0.00	195.36	195.36	195.36	0.00
MGD M'CAID ROUTINE-C MGD M'CAID ROUTINE-S MGD MCAID DOUTING I	. ,			1 F			i 1						
MGD MYCAID ROUTINE-R MGD MYCAID ROUTINE-R MGD MYCAID CONTRACTUA				1 1 1								. , ,	
MAGD WCAID ADJ-UNREN MAD MCAID ADJ-INTER MAD WCAID HOLD REVEN TOTAL MAD MCAID ROUT	1 1 1	, , , ,				1 7 1 1			1 2 1 1		1 1 1 1	1 1 1 1,	
MGD M'CAID ANCILLARY TOTAL MGD M'CAID REVE	1 1									, ,			



MCAID CO-S ROUTINE-MCAID CO-S ROUTINE-MCAID CO-S ROUTINE-MCAID CO-S ADULINE-MCAID CO-S ADULINE MCAID CO-S ADULINE MCAID CO-S HOLD REV MCAID CO-S HOLD REV

M'CAID O-O-S ANCILLAR TOTAL M'CAID O-O-S RE

TOTAL OTHER

MEDICAID IGT MANAGED MEDICAID IGT TOTAL IGT REVENUE

CONTRACT SERVICES-NEU TOTAL CONT SERV REVEN

TOTAL PATIENT REVENUE

PURCH ALLOW-BARB/BEAU SUBLEASE MOOME REMAIN INCOME VEWINIG MACHINE INC POARIS REVENUE VITALCARE REVENUE VITALCARE REVENUE MANT FEES-MANAGED MANT FEES-MANAGED MANT FEES-MOOM MISC INCOM APPLICATION FEE INCOM TOT NON PATIENT REVEN

OPERATING EXPENSES

NURSING ADMIN
REGISTIFEED NURSES
GNGPN
LVMLPN
ANDES/OPERILES
TOTAL STAFF NURSING

RN CONTRACT LABOR LVN CONTRACT LABOR AIDES CONTRACT LABOR TOTAL CONTRACT LABOR

NURSING WAGE TRNSFR NURSING SUPPLIES INCONT & FEED REV INCONT & FEED EXP HH NURSE & MILEAGE E TOTAL OTHER NURSING

TOTAL NURSING

ADMINISTRATION
CONTRACT LABOR
VCCATIONAL COUNSELOR
BEHANIORAL PSYCHOLOGI
THERAPELITATION WAGES
REHABILITATION WAGES
RESPIRATORY THERAPIST
CCUIPATIONAL THERAPIST
SPEECH THERAPIST LBR

BG-4000 - Monthly Summary -Detail and Payroll Trend combined: 559

tual														i		545			, 5	5 ,	i		00:	5	.02	,	6.86 22.19	.00	2 6		92.0	18.		.01)	55	.40	.20					1.19	. ,
-Y 2016 Ac																265.45				•			0	0		•	9 Z	8	2 2		00	•		o 0	· -	. 6	88					0	
Dec 2016		, ,	,	,										ı		277.28			, 6	,		, ,	0.01	0.07	0.09	;	6.66 20.30	22.81	83.53				1	0.71	1.50	2.21	85.74	•				0.24	, ,
Nov 2016			,	1	i		,				,	•		,		259.82		,	, 5	2 ,	1		0.01	ř 1	0.02	:	7.40	18.45	33.05 79.89				,	1.16	1.89	3.05	82.94	•	,			0.16	
Oct 2016			s	ı							,			,		261.28		,	, 6	;	,		0.00		0.01	į	21.57	21.07	33.92 84.24				. !	0.78	1.46	2.24	86.48	,	•			0.12	
Sep 2016			,	•							1	1		,		274.58		•	- 0		,		0.00		0.01		6.36 22.05	20.82	83.44				. ;	0.63	1.56	2.18	85.63	•		. ,		0.15	
Aug 2016			,	,	,						1	•				270.23		,	, 60	; '	•	. ,	. ;	0.03	0.03	Ş	6.82 21.61	21.68	84.10	•	121	1.44	, ;	(0.00)	1.92	2.87	88.42		•			0.18	
Jul 2016			٠,	,	,	,	,	, ,	1 1			1			,	258.69	,	1	, 50		•	, ,	0.00		0.01	į	5.29 25.28	19.51	33.16 83.25	•	3.50	3.50	. ;	0.70	1.28	1.99	88.74					0.19	
Jun 2016	,		•		•						,	ı			•	255.59			. 0	;	•		0.01	0.03	0.04		20.51	21.13	82.52		4.01	4.01	. !	, ,	1.76	2.53	89.05					0.25	a 1
May 2016	,		•	ı			,					,				259.04	,	,	, 0	,	•		0.00		0.01	0	21.88	19.27	79.79		96:0	0.95	, ;	Б	1.48	2.50	83.23		٠		1 >	0.21	
Apr 2016	,	, ,		٠			•	, ,	, ,	•	•	•		,		263.33		ı	0.01	;	1		0.01	. ,	0.02	ř	6.75 23.13	18.91	81.19	•			. !	0.01	1.37	2.16	83.35		•			0.15	
Mar 2016	,	. ,							, ,		•	į		ı		265.08	•		00.0				0.00		0.01	8	22.22	18.97	80.05	•		ı		(0.00)	1.87	2.72	82.77	ı	,		Ę	0.22	
Feb 2016		. ,										•				272.11			- 000	١,	ŧ		0.00	LO:0	0.03	9	23.00	18.57	81.45				, ,	(0.12)	1.27	2.22	83.66		,			0.21	
Jan 2016			,	,	,		,					•	,			267.84		,	0.01	,	,	, ,	0.00	. ,	0.01	č	23.92	18.54	80.25				, 3	4 8.0	1.23	2.16	82.42	,	ţ	. ,		0.18	



Y 2016 Actual	0.19
Dec 2016 F	0.24
Nov 2016	0.16
Oct 2016	0.12
Sep 2016	0.15
Aug 2016	0.16
Jul 2016	0.19
Jun 2016	0.25
May 2016	0.21
Apr 2016	0.15
Mar. 2016	0.22
Feb 2016	0.21
Jan 2016	0.18

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BG-4000 -- Monthly Summary -Detail and Payroll Trend combined: 559

DAY CARE/CLINIC LBR BARBER/BEAUTY LBR TOTAL MISC LABOR

REHAB PHARMACY PHYSICAL THERAPY OCCUPATIONAL THERAPY SPEECH THERAPY N THERAPY TOTAL REHAB & PHARMACY

RT
X-AAV
CENTRAL SUPPLIES
CENTRAL SUPPLIES
COMPLEX MEDICAL
MED SUPPLESCOX GEN
LAB-XRAY
NESPIRATIONY THERAPY
NUTRITIONAL THERAPY
MEDICAL SERVICES
MEDICAL SERVICES
MISC PERSONAL
TOTAL OTHER ANOLL ARY

TOTAL ANCILLARY EXP

FOOD SALES FOOD EXPENSES FOOD SUPPLEMENTS FOOD THICKENED BEVERA TOTAL FOOD RELATED

SUPERVISORS
COOKMITCHEN HELPERS
DIETARY WAGE TRISER
KITCHEN REPLACE
NUTRATION CONSULTANT
REGISTERED DIETICIAN
CULINARY CONTRACT SVCS
APT. RESTAURANT WAGES
NUTR SERV OS REV
NUTR SERV OS LABOR
NUTR SERV OS LABOR
TOTAL OTHER DIETARY

LAUNDRY SRVC INCOME
LAUNDRY WAGES
LAUNDRY WAGE
LAUNDRY WAGE
INRA RENTAL & SRV
LINRA REPACAEMENT
LAUNDRY-CONTRACT SRV
TOTAL LAUNDRY CONTRACT SRV

HOUSEKEEPING WAGES HSKP WAGE TRANS HOUSEKEEPING SUPPLIES HOUSEKEEPING TOTAL HOUSEKEEPING

. 2016 Actual	21.40 6.53 0.07 0.00 0.09 28.99	0.66 0.48 0.02 0.03 0.03 0.03 0.03 0.03 6.81	35.80 (0.18) 6.62 0.07 0.06	1.13 7.06 (0.11) 0.07 0.14 1.18 0.01	3.88 3.88 3.88 3.88 5.78
Dec 2016 E)	20.15 7.18 0.07 0.50 27.90	0.03 0.02 0.02 0.04 0.04 0.04 0.04 0.04	33.36 (0.24) 5.56 0.04 5.42	106 687 050 060 (001) 1.13 1.13 1.13	3.68 3.68 3.68 1.003 1.003
Nov 2016	19.58 7.31 0.17 0.02 0.02 0.18 27.29		37.03 (0.15) 9.04 0.10 0.07 9.06	146 7.58 (019) 0.08 0.05 1.55 0.01 1.55	3.889 3.894 3.894 0.05 0.05 0.05 0.05
Oct 2016	22.56 7.83 0.01 		43.16 (0.15) 6.56 0.04 6.50	151 7.37 (0.24) 0.09 1.68 0.01 1.13	3.966 3.666 0.04 5.50
Sep 2016	21 64 4.56 0.06		38.30 (0.15) 6.35 0.07 6.34	123 7.23 (007) (007) 0.26 0.26 1.03 0.02 1.03	0.02 4.24 4.26 6.36 6.35
Aug 2016	22.84 6.73 6.09 0.09		36.38 (0.15) 7.47 0.06 7.43	102 7.50 (003) (003) 0.01 1.18 1.18 1.16	3.88 3.88 3.88 3.88 5.52 5.55
Jut 2016	19.34 3.94 0.03 0.01 0.21	0.51 0.05 0.05 0.00 0.00 0.00 0.00 0.00	29.21 (0.21) 6.47 0.05 6.36	103 (0.13) (0.13) 0.41 0.41 0.01 1.	
Jun 2016	20.78 2.0.78 5.82 0.26 		33.39 (0.15) 6.58 0.12 0.04 6.59	104 720 (026) 0.75 0.05 1.21 1.21 1.21 1.21	3.92 3.92 (0.02) 5.88
May 2016	21 69 9.24 9.24 		38.75 (0.13) 6.31 0.07 0.05 6.30	0.98 7.33 0.55 0.25 1.14 1.14	3.74 3.74 3.74 3.76 5.61
Apr 2016	20 01 5777 577 6.77 6.54	. 0.37 . 7.3 0.37 0.00 	31.05 (0.17) (0.17) 0.06 0.04	0.30 7.36 0.62 0.02 0.03 0.03	0.11 3.82 3.82 3.92
Mar 2016	22.81 8.32 6.32 	0.73 0.32 0.32 0.06 0.04 0.04 0.85 0.80	37.68 (0.17) 6.30 0.13 6.32	1.48 6.38 (0.06) 0.26 0.27 1.01	
Feb 2016	23.85 6.53 0.11 0.09 1.19	2.41 0.67 2.41 0.08 0.00 0.00 0.05 1.36 1.30	38.39 (0.13) 6.55 0.08 0.08	1.27 6.48 (0.13) 0.83 0.35 1.16 0.01	4.28 6.49 6.49
Jan 2016	21.52 4.85 4.85 0.19 - 3.26	061 (0.06) (0.00	32.52 (0.38) 6.18 0.05 5.91	6.15 6.15 0.017 0.020 0.020 0.01 1.31	



MAINTENANCE PERSONAL MAINT WAGES GROUNDS MAINT WAGES GROUNDS MAINT SUPLES CONTRACTS BLIDG ETT GROUNDS MAINT SUPL EQUIPMENT REPMAINT BUILDING REPMAINT BUILDING REPMAINT MINCH EQUIP EXPENSE UTILITIES SUPERTREASE UTILITIES CARREAGE

RECREATION INCOME
ACTIVITY WAGES
RECREATIONAL SUPPLY
TOTAL ACTIVITIES
TOTAL ACTIVITIES
SOCIAL WORNER WAGES
SOCIAL WORNER CONSULT
MED RECRED LIBRARIAN
UTILLATION REVIEW
UTILLATION REVIEW
UTILLATION REVIEW
UTILLATION REVIEW
WHO RECORD LIBRARIAN
UTILLATION REVIEW
TOTAL ROYNESTER
TOTAL ROYNESTER
TOTAL PROF WAGE TRANSFER

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VACATION ACCRUAL
HOLIDAY PAY
SICK PAY
SICK PAY
SICK PAY
PAD TIME OFF
PTO ACCRUAL
PTO ACCRUAL
PAYBOLL TAXES
WORKERS COMP INS
SHORTLONG TERM DISAB
ENFILTE SAVINGS MATCH
OTHER BENIEFTS
TOTAL EMP BENIEFTS

SIT DEVELOPMENT COORD SIT DEV COORD-WG TRN OREINTATION WAGES EDUCATIONING

OFFICERS SALARIES
OFFATIONS SALARIES
GEN & ADMIN SALARIES
BUSINESS DEV WAGES
HUMAN RESOURCES SALARIES
COMPRENEIT SALARIES
TRAMING SALARIES
PURCHASNIG SALARIES

BG4000 – Monthly Summary -Detail and Payroll Trend combined: 559

2016 Actual	165	,		0.18	95.0	1.10	0.78	0.35	97.0	1.58	3.12	0.73	5.85		3.28	0.14	3.42	0.23	1.97			•	,	, 6	1.4.1	0.37	,	.04	•	,	, 1	0.05	5.91	0.04)	10.17	4.79	(0.53)	5.88	0.26	70.0	30.11	140	2 .	1.43	3.54	•			1		i	1
Dec 2016 FY	1.55			0.13	151	1.54	0.37	0.17	000	1.49	3.34	0.55	6.55		3.27	0.14	3,41	0.13	2.54		,	,	,	,		0.35		3.03		•	3.67	0.10	6.43	0.07	7.59	(16.65)	(LG.G)	7.03	6.0	70.7	(10.83)	1 45	<u>?</u> ,	2.13	2.62		٠.	,	i		i	,
Nov 2016	1.40			0.10	(0.31)	0.87	0.45	0.17	2 ř	0.64	2.74	95.0	4.95		3.37	90:0	3.45	0.23	1.92	, ,	,	•	•	010	1.56	0.38		4.18	!	*	3.72	0.10	5.91	(0.11)	9.35	6.92		6.70	0.21	5.	1.71	- 1-3	<u>.</u>	1.73	3.07		. ,	1			,	
Oct 2016	18		•	0.31	0.45	0.94	1.65	0.68		2.99	2.18	0.03	5.88		3.20	0.15	3.35	0.33	1.99			,	·	, 00	1.47	0.35		4.24	į		0.01		5.19	(0.04)	99.6	6.52	80.0	6.26	0.23	8 '	8.11 36.20	2	2 '	1.13	1.68 4.12	!	. ,	ı			•	٠
Sep 2016	1.67	,		0.14	0.46	1.10	1.54	0.25 5.49	î.	0.83	2.86	0.40	4.62		3.11	0.13	3.24	0.22	2.26		,	1	,	. 0	1.53	0.37	ŧ	4.51	į	,	3.73	,	6.59	0.03	99.6	6.77	. ,	4.45	0.09		(1.86) 29.24	1 44		1.19	2.62		, ,	1	,	, ,	,	
Aug 2016	1.74		, ;	0.35	0.51	0.74	2.35	0.11 6.4 1	;	1.73	9 5	0.32	5.37		3.11	0.11	3.23	0.22	1.61		·	٠			1.50	0.36		3.69				•	5.60	0.04	9.71	6.64	, ,	6.14	0.11		4.11 31.69	1.50	2 .	1.13	0.06 2.69			1			,	,
Jul 2016	1.49		. ;	11.0	0.49	0.79	0.19	0.09 11.4	i F	1.08	3.30	0.52	5.37		3.31	0.16	3.46	0.23	1.87		•				1.58	0.38	,	4.07		•	3.76	,	6.22	0.02	10.37	7.03	0.25	99.9	0.07	3 '	2.91 35.86	1 49	!	1.61	9.38 8.48					, ,	•	
Jun 2016	1.65	1	, ;	0.33	0.83	69.0	0.69	0.12	į	1.82	1.95	0.54	4.78		3.18	0.10	3.29	0.23	1.87						1.60	0.38		4.09			(0.32)	· '	7.54	(0.0)	9.58	7.08	0.19	5.76	90.0	(30:0)	4.27 33.22	66.0		1.12	2.23			,			,	•
May 2016	1.80	,	, ;	0.10	0.70	1.23	0.27	09.5 88.5		1.77	0.50	0.48 84.0	5.64		3.67	0.22	3.88	0.22	1.99						1.52		k 1	3.73		1	3.75		8.9	(0.02)	9.97	6.75	0.03	5.91	96.0	} '	3.14 34.78	1.55		2.10	3.68							
Apr 2016	1.86	į		0.00	0.07	1.10	0.40	0.62 4.93	•	1.77	2.05	0.50	5.66		3.48	0.16	3.64	0.23	1.74		,	•			1.56	0.75		4.27					5.26	0.01	9.86	6.89	0.13	90.0	9 99 5 0	,	5.61 33.69	1.43	! .	0.70	2.14			•		, ,	•	,
Mar 2016	1.82	•	, ,	5 C	0.38	1.63	0.07	0.29 5.32	!	1.57	 	0.49	7.18	·	3.19	0.11	3.30	0.17	76."				,		1.48	0.36		3.97			0.00		6.55	0.05	15.14	6.56	0.29	4.63	0.40		3.22 36.10	1.17	,	0.07	4.17	,	,		, ,			
Feb 2016	1.43			0.36	0.81	1.48	0.92	0.54 5.8.		1.79	134	(0.33)	8.04	,	3.31	0.17	3.47	0.30	88.			,		, ,	1.69	0.41		4.28					54.5	(0.01)	10.41	.49	0.34	5.20	0.02		2.95 32.27	1.73		1.98	3.74	,	1		, ,		,	ı
Jan 2016	1.59			0.33	0.78	1.07	0.38	0.54 4.79		1.39	20.0	0.08	6.21		3.21	0.17	3.38	0.22	1.93					0.13	1.61	0.36		4.14			3.78	0.37	0.49	0.00	10.64	9.00		5.72	50.0	,	3.97 36.33	1,46		2.35	6.20 4.09	,	i					

#REF!

Aug 2016 Sep 2018 Oct 2018									0.22 0.28 0.16 (0.25) -	0.43 0.48 0.46 0.44					6.79 6.41 6.87 5.52 7.09		0.57 0.50 0.55 0.51	0.55 0.54 0.33 0.55	0000 1000 4000 7000 1000	1.12 1.31 1.15 1.21 1.37			5.99 5.57 4.52 4.34 4.65			0.30 0.35 0.50 0.50 0.45		0.04 0.10 0.07 0.08 0.07	11:0 70:0 60:0 71:0	1.03 1.07 1.28 1.35 1.34	0.33 1.13 0.36 0.09 0.13	0.07 0.79 0.78 1.11 9.39	0.07 0.07 0.05 0.07	1.09 1.11 1.07 1.13 2.46	0.07 0.05 0.05 0.31 0.05	(5.11) (3.00) 0.04 4.73 1.57	0.49 0.50 0.51 0.52 0.51		1440	0.17 0.16 0.09 0.13 0.13	29.96 33.56 34.29 38.03 75.00		235.34 234.58 250.99 241.42 233.64	30,31 28,73 29,30 28,22 29,50 28,10 29,37		1.10 0.78 0.91 0.77 0.28	2.67 2.85 2.83 5.52 4.10		(0.00) (0.00) (0.00)	0.34 0.35 0.34 0.36 0.48	0.02 0.01 0.01 0.01	0.13		17.49 17.23 16.98 17.72 18.74
<u>May 2016</u>	,		,				,	,	0.28	0.43		•			7.63	(0.26)	0.56	2. C	3 '	1.14	,		6.40		, ,	0.59	, ;	21.0	<u>(</u>	1.13	0.49	0.76	0.07	1.10	90:0	(1.23)	0.51		14.42	0.31	37.12	i	242.80	29.49 29.20 30.95	•	1.93	2.73		(0:00)	0.35	0.01	0.04		17.86
Jan 2016 Feb 2016 Mar 2016		. ,					,			0.45			. ,	. 1	7.89	•	0.47	0.59	8 '			. ,	8.15	•		0.65		0.08		1.05	0.17	. 1. 46.	0.13	72.1	0.04	(3.68)			. 00.81		38.14			28.00 33.10 28.16			3.00			0.39	0.04			15.88
Select "Actual" or "Budget": Actual Select Year, 2016	DIETARY SALARIES	ACCUINTING SALABIES	MARKETING SALARIES	RECEDITION SALABIES	REIMBIRSEMENT SALARIE	MAINTENANCE SALARIES	CLINICAL SALARIES	PHARMACY SALARIES	PROGRAM COORD WAGES	OTHER SALARIES	SYSTEM SALARIES	ADMINISTRATE COORD WAGE	WAGE TRANSFERS	BONUS EXPENSE	ADM/BUS WAGES	ADM/BUS WAGE TRNSFR	CENTRAL SUPPLY WAGES	WARD CLERN WAGES RECORDS CLERK WAGES	GUARD/SECURITY	PROFESSIONAL FEES	CONTRACT LABOR-OTHER	CENTRAL PLACEMENT	INTEGRATED MARKET	CLINICAL LIAISON ALLOCATED B. ISINESS OFFICE SHARES SAC	MOVING EXPENSES	OFF SUPPLY/STATIONERY	REALITY ORIENT SUPPLY	US MAIL-POSTAGE	COMPUTER RELATED EXP	TELEPHONE	RECRUIMENTHELP WILL ADVERTISING	MARKETING/REFERRAL DE	INSURANCE OTHER	MALTRACTICE INSURANCE TRAVEL	VEHICLE EXPENSE	BAD DEBT EXPENSE	DUES & SUBSCRIPTIONS	FREIGHT CHARGES	CIVIL MONETAKY/STATE PROVIDER TAXES	MISC GEN & ADMIN	TOTAL GEN & ADMIN	NON PATIENT EXPENSE	TOTAL OPERATING EXPEN	RENT - BUILDING	RENT - LAND	RENT - EQUIPMENT PROPERTY TAXES	DEPRECIATION	AMORTIZATION INTEREST EXPENSE	INTEREST INCOME	INSURANCE - PROPERTY	LOCAL TAXES	LICENSES & TAXES	STATE INCOME TAX	MANAGEMENT FEES

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MANAGEMENT FEES

BG-4000 – Monthly Summary -Detail and Payroll Trend combined: 559

#REF!

2016 Actual	55.70
Dec 2016 FY:	
Nov 2016	57.75
Oct 2016	52.94
Sep 2016	54.33
Aug 2016	54.20
Jul 2016	56.83
Jun 2016	57.82
May 2016	55.82
Apr 2016	52.51
Mar 2016	54.40
Feb 2016	57.58
Jan 2016	59.22



Commercial Insurance Patient Days Medicare Advantage Patient Days Medicare Patient Days Total M2

Private Patient Days
Vertical Patient Days
Vertical Patient Days
Hospice Patient Days
Medicial Managed Patient Days
Medicial Guld CiStile Patient Days
Total Paid Census

Operating Census

ROUTINE REVENUE
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ANCILLARY REVENUE
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TOTAL ANCILLARY REVENUE

MEDICAID IGT MANAGED MEDICAID IGT TOTAL IGT REVENUE

NON PATIENT REVENUE
TOTAL NET REVENUE
Bad Debt % of Revenue TOTAL PATIENT REVENUE

NERATING EXPENSES
NURSING SERV LABOR
MISCILLANEGOUS LABOR
MISCELLANEGOUS LABOR
OTHER ANCILLERY
COD RELATED
OTHER DELATED
OTHER DELATED
OTHER DELATED
UAUNDRY
HOUSEKEEPING
MAINTENANCE
UTILITES
ACTUTITES
ROFFICONSULTANTS

3	1.0	21.6	98.8	2.5	. ,	135.6	134.6	473.74	410.85	526.42 517.00	355.23	193.80	195.36	, ,		257.31	157.79	0000	7.64	3.68	4.64			8.94			266.25	0.04 266.29	0.8%	85.09 0.17	, 4	28.25 8.62	6.95	3.76	5.86	5.81	3.40
8	1.4	19.2	95.9	3.6		132.4	131.9	401.86	424.49	500.44	386.35	197.41	198.74			257.32	120.01	(2.52)	10.17	4.58	5.74	00:0	. 1	10.63			267.95	0.02 267.97	-0.9%	87.59 0.17	, ,	7.92	6.72	4.03	5.93	5.12	3.31 4.09
8	1.9 20.2	23.4	97.2	0.7	. ,	131.9	131.0	383.17	398.36	484.63	356.77	191.25	192.71	. ,	٠,	253.73	80.02	00.00	5.37	(1.78)	0.0	0.00	,	5.62	, ,		259.35	0.02	1.5%	85.16 0.20	, 60	6.07	6.31	3.86	5.75	5.37	3.61 4.03
٥	2.2.5 4.61	23.3	93.2	4.0		132.4	131.7 131.0	402.49	440.07	498.87	367.69	191.60	192.48	. ,	.!	259.33	216.91	6.00	7.02	2.04	9.40	0.00		8.85	, ,		268.18	0.01 268.20	0.7%	82.92 0.20	,	4.53	6.26	3.88	5.80	7.11	3.38
				, ,			, , , ,		,			ı				, , ,		<u>@</u> §	ê,	, c	9	; o				l		1 4									
8	157 90 1,736	1,983	980'6	231	, ,	12,471	12,374	74,377	36,976	1,025,219	274,595	1,760,838	45,128			3,208,927	24,773	0 6	82,054	2,841	1.846			111,514			3,320,441	515 3,320,956	0.8%	1,061,175	- 100	364,/51 107,440	86,712	46,854	70,585	72,444	42,408 47,518
8	127 108 1,535	1,770	8,820 420	328) 1	12,179	12,133	51,037	45,845	885,780	321,444	1,741,164	65,187			3,133,939	15,242	(272)	108,205	3,814	2,462	0		129,451			3,263,390	191 3,263,581	-0.9%	1,066,721		325,148 96,510	81,814	49,084	72,216	62,319	40,289 49,799
70	174 119 1,837	2,130	8,843 377	67		12,006	11,925	66,672	47,405	1,032,271	210,138	1,691,222	12,912			3,046,307	13,923	0 9	54,592	(1,051)	0	0 ,		67,464			3,113,771	267 3,114,038	1.5%	1,022,473		340,550 72,893	75,752	46,322	68,979 61.456	64,426	43,329 48,381
8	135 223 1,765	2,123	8,477	360	۲.	12,046	11,983	54,337	98,135	905,535 1,059,108	304,811	1,624,188	69,293	, ,		3,123,887	29,283	1,052	72,214	1,691	2,416	0 ,		106,655			3,230,542	171 3,230,713	0.7%	998,869	- 000	380,551 54,577	75,354	46,750	69,867	85,643	40,751 49,676
																								İ		ļ											

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EMPLOYEE BENEFITS
TRAINING
GEN-ADMIN
G& A PARENT
NON PATIENT EXPENSE

OPX EXCL RHB/PH/BD/PTX

OPER INC B/F PROPERTY OPER INC B/F PROPERTY %

OTHER PROPERTY
PROPERTY TAX
INSURANCE PROPERTY
LOCAL TAXES
LICENSE AND TAXES
OTHER PROPERTY

GAINLOSS ON SALE PRIORY PR-CONTRACTUAL WIC REITO ADU PRIORY YEAR ADU PRIOR MONTH ADLAEVENUE CAPITAL PROJECT EXPENSE PROOF OF CLAIM-OTHER

EBITDARM
EBITDARM %

OTHER FIXED
DEPRECATION/AMORT
REINT -BULLDING
RENT - EQUIPMENT
INTEREST INCOME
MANAGEMENT FEE
OTHER FIXED

EBITDAM EBITDAM %

EBITM %
EBITDAR
EBITDAR
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NON-RECURRING / NCI

3	19.67 4.46 49.33		242.02	196.51	24.27 26.8%	3.74	0.0	4.14		(0.64)	. !	(0:20)	. ,	(1,14)	 18.98 20.9%	4.12	28.59	0.65	(0:00)	51.18	(10.26)	(14.38)	1.16	(32.20)		(32.20)
8	32.22 2.91 34.23		236.57	197.57	31.40 34.7%	3.79	20.0	4.20							27.19 30.0%	2.81	29.44	0.91	(0.01)	50.89	(3.15)	(5.96)	9.45	(23.70)		(23.70)
8	33.91 2.68 41.72	, ,	241.96	195.06	17.42 20.0%	3.81	0.0	4.19					. 1		13.23 15.2%	2.81	29.86	1.67	(0.01)	51.18	(18.31)	(21.12) -8.1%	(3.61)	(37.95)		(37.95)
5	35.00 3.99 39.09		242.78	194.66	25.42 28.5%	3.79	0.03	4.20	,		, ,	0.52	,	0.52	21.74 24.3%	2.75	29.62	1.32	(0.01)	52.83	(9.21)	(11.96) 4.5%	2.58	(31.10) -11.6%	•	(31.10)
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3	245,347 55,629 615,229		3,018,291	2,450,683	302,664 26.8%	46,659	151	51,678	•	(8,039)	- 0	(0,240)		(14.279)	236,708 20.9%	51,390	356,525	8,108	, (1)	638,218	(127,925) -3.9%	(179,315) -5.4%	14,507 0.4%	(401,510) -12.1%		(401,510)
8	392,386 35,481 416,906		2,881,208	2,406,239	382,373 34.7%	46,202	170	51,192	,	,			ť		331,181 30.0%	34,278	358,499	11,042	(90)	619,822	(38,360)	(72,638) -2.2%	115,088 3.5%	(288,641) -8.8%	,	(288,641)
8	407,122 32,140 500,921		2,904,937	2,341,945	209,101 20.0%	45,685 4 266	156	50,257	,		,		1		158,844 15.2%	33,792	358,550	20,072	(145)	614,474	(219,778) -7.1%	(253,569) -8.1%	(43,361) -1.4%	(455,630) -14.6%		(455,630)
5	421,666 48,044 470,931	, ,	2,924,510	2,344,841	306,203 28.5%	45,685 4 266	319	50,619	,		. 6	0,240	,	6,240	261,823 24.3%	33,099	356,799	15,949	(126)	636,431	(110,925) -3.4%	(144,023) -4.5%	31,113 1.0%	(374,607)		(374,607)
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TOTAL LABOR *

LABOR & BENEFITS % OF NET REVENUE

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OVERTIME AS % of TOTAL HOURS

TOTAL OVERTIME HOURS

WAGE RATES
NURSING
OTHER
ANCILLARY
TOTAL WAGE RATES

EBITDARM MARGIN

3.08 0.37 3.45 1.33 0.04 1.37 0.01 0.01 0.04 8.6% 62.23 10.91 9.46 9.46 82.60 26.59 1.18 0.71 28.49 0.17 24.16 19.96 24.41 **22.97** 3.15 0.03 3.53 3.53 3.53 3.53 0.04 0.04 0.01 63.39 9.88 1.6.34 1.6.34 26.59 0.40 0.40 0.17 61.89 9.23 10.02 1.63 **82.77** 27.39 0.82 0.27 0.20 3.05 0.32 0.03 3.40 0.03 0.03 0.03 0.01 3.14 0.31 1.36 0.02 0.02 0.01 1.38 2,179 1,387,559 38,444 4,623 **43,067** 16,583 557 17,140 89 38,374 4,172 42,971 16,640 431 -17,070 83 2,020 4241.67 2,396 1,337,954 2,420 1,310,907



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Total M2 Days

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VA ANCILLARY TOTAL VA REVENUE

HOSPICE ROUTINE-C HOSPICE ROUTINE-S HOSPICE ROUTINE-A HOSPICE ROUTINE-R HOSPICE CONTRACTUAL HOSPICE HOLD REVENUE TOTAL HSCP ROUTINE

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MGD M'CAID ANCILLARY TOTAL MGD M'CAID REVE

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307,574	222,342	324,377	281,421		371.02	377.49	389.88	364.06
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(2,763)	(12,204)	(2,933)	(12,762)		(3.33)	(20.72)	(3.53)	(16.51)
304,811	210,138	321,444	274,595		367.69	356.77	386.35	355.23
1,691 306,502	(1,051) 209,087	3,814 325,258	2,841 277,436		2.04 369.72	(1.78) 354.99	4.58 390.94	3.68 358.91
3,299,159	3,416,276	3,379,052	3,458,864	,	389.19	386.33	383.11	380.68
(1,680,198)	(1,725,027)	(1,638,853)	(1,698,027)		(198.21)	(195.07)	(185.81)	(186.88)
3,427	, (22)	, ,		, ,	0.40	(0.00)		
1,624,188	1,691,222	965 1,741,164	1,760,838		0.21 191.60	191.25	0.11 197.41	193.80
0 1,624,188	0 1,691,222	(0) 1,741,164	0 1,760,838		0.00 191.60	0.00	(0.00) 197.41	0.00 193.80
104,406	155,168	200,254	170,899	,	406.25	411.59	466.79	429.39
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(37,919)	(55,632)	(79,889)	(68,892)		(147.54)	(147.57)	(186.22)	(173.10)
66,487	99,764	120,365	103,148		258.70	264.63	280.57	2.87 259.16
2,416 68,903	0 99,764	2,462 122,827	1,846 104,994		9.40 268.10	0.00	5.74 286.31	4.64
144,781	25,415	150,157	85,701		402.17	379.33	457.80	371.00
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(75,488)	(12,503)	(84,970)	(40,573)		(209.69)	(186.62)	(259.05)	(175.64)
69,293	12,912	65,187	45,128		192.48	192.71	198.74	195.36
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TOTAL IGT REVENUE

CONTRACT SERVICES-NEU
TOTAL CONT SERV REVEN

TOTAL PATIENT REVENUE

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SUBLEASE INCOME
RENTAL INCOME
VENDING MACHIE INC
PURTAL SKEVENUE
VITAL CARE REVENUE
WARM FEES-NATRER CO
MAN FEES-NATRER CO
MAN FEES-NATRER CO
MAN FUEL STON MAN CARE INCOM
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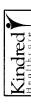
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ä		259,461 62,074 352 369 3,872 3,872 3,872	7,627 	29,664 34,954 96,510 422,668	(2,085) 82,507 696 695 81,814	13,296 89,110 (922) 8,360 1,625 12,702 190	77 77 1.106 47,901 48,084
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δ		273,271 79,222 1,221 332 332 26,505 380,551	6,053 15,335 15,335 4,234 283 283	13,639 12,690 54,577 435,128	(2,792) 76,314 1,057 775 75,354	15,880 76,282 (1,455) 7,888 3,388 13,987 108 -	46,780 46,398 46,780 10,780 10,887 10,887

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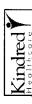
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ACTIVITY WAGES
RECREATIONAL SUPPLY
TOTAL ACTIVITIES

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ខ	19,925		2,439	7,613	10,820	16,835	1,844	65,254	14,823	35,731	5,976	5,789	62,319	,	38.667	1,623	40,289	2 7.20	23.317		,				533	18,720	4,500	ı	40 790	10,100	1	. :	30,061	74,707	(6,988)	328	120,674	(4 186)	1,004	69,918	2,674	767	21,017	392,386	17,903		15,801	35,481			,	,		
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Oct 2017	8885	28 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	4.084	12.623 18.901 365,765	94,662 502,823 23,784	1,115,481	4,598	28,792	. iš	20.077	 1,146,458	1.148,525	1.8%	359.946 573	131.786	2 2 2 3 5 1 5 1 5 1 5 1 5 1 5 1 5 1 5 1 5 1 5	23.732 21.829 20.940	13,607	158,827	1.008.518	784,357	141,010	15,810 1,431 75	17,316	 	121.884 10.8%	11,705	6000	74.638	(4,728)	(16,432)	48.142
Sep 2017	8386	025 28 28 28 28 28 38 38 38 38 38 38 38 38 38 38 38 38 38	3,906	14,918 18,061 315,829 348,807	20,000 20,000 20,000 1,945	1,062,332	5.39 88	25.00		31,048	 1,083,380	1,083,444	1.8%	346,026	121,094	22,39	23,722 21,047 22,047	13,114 17,140 143,863	157,325	974,856	775,489	108,588 10.0%	15,810 1,431 25	17.316	 	81.272 8.4%	11,821	9/9/9	74,014	(38,720)	48,542)	17,258
Aug 2017	8# 2 £	E BE 28 4 '	4,031	13,386 19,741 316,030 348,159	107,097 604,056 17,042 9,885	1,067,238	4,843	26.018	. ä	31,448	 1,118,687	1,118,783	1.8%	356,684 87.1	124,451	28.28 28.28 28.38 28.38	2 12 12 12 12 12 13 13 13 13 13 13 13 13 13 13 13 13 13 13 13 1	012,510 012,721 012,721	158,283	981.406	778.043	137,347	15,810 1,431 75	18,029	 	118,318	12,839	. 683	74,867	(8,882)	(21,621)	44.451
Jul 2017	8.8.7.88	3,000 5,000 61 07	4,004	14,918 19,321 305,690 338,837	80,611 612,089 16,501 14,418	1.063.534	5,397	. 852	. 24	31.866	 1.086.400	D6 1,000,468	1.8%	351.198 870	118.501	25.63 25.63	2 12 12 12 12 12 13 15 13 15 br>15 15 15 15 15 15 15 15 15 15 15 1	13,436	98.	984.187	797.200	9.2%	15,810	17,316	 	10,983 7.7.5	13,161	. 3 . §	75,864	43.913)	(57,074)	6.098
Jun 2017	8488	2,958	3,990	11,475 16.201 305,497 333,773	63,296 578,436 18,396 13,663	1,027,556	4,151	23.56		30,340	 1,067,786	66 1.067.880	1.8%	346.630	119,766	25,815 36,861 36,801	22,22,22 23,23,23 24,23,23	13,178 138,753 138,753	136,962	670.533	772,950	8.3% 8.3%	15,810 1,431 75	17,316	 	70.011	12,840	95.	78.894	(57,749)	(70,688) -4,7%	(8.873)
May 2017	38 to 28 38	58.5 58.5 7.8 7.8 7.8 7.8 7.8 7.8 7.8 7.8 7.8 7.8	4,108	33.000 21.421 331.153 386.234	92,126 581,014 26,781 8,119	1,084,274	12,180 85	28. 28.26.	323	38,233	1,133,507	1,133,576	1 <u>8</u>	362.112 868	130.462	2 8 8 8 8 7 7 8 8 8 7 8 8 8 8 7 8 8 8 8	2 2 2 2 2 2 2 3 3 3 3 3 3 3 3 3 3 3 3 3	13.652 17.373 142.833	159.547	1.014.134	804,520	118,441 10.9%	15,810 1,431 75	17,500	 	101,882	12,888	, EG , E	22.22	(28,698)	(38,678) 3,62,	17.227
Apr 2017	8 G & 5	2853 99.35	3,896	33.680 36.461 386.977 387.086	92.126 568,088 24,616 6,921	1,078,658	12,180	25 28 28	. 183 · ·	38,322	 1,117,181	66 1,117,248	1.8%	352,069	128,680	1 2 2 3 3 1 2 3 3 3 1 2 3 3 3 1 3 3 3 3 3 1 3 3 3 3 3 3 3 3 3 3	20,22 22,122 22,123	13,208	157,936	989.024	781,271	118,223	16,810 1,431 37	17.316	 	100.807	12,940	929	220,777	(25,423)	(38,363)	18,361
Mar 2017	22.56	25.00 25.00	407	23.715 34.862 337.380 386,867	62,569 581,014 35,437 8,119	1,083.096	128	. 98 . 98 . 98 . 98	82	35,406	 1.118.501	1,118,568	1.0%	36.36 736	132,882	26.812 21.024 22.426	2,23	13,570 17,359 162,802	159,207	1.041.203	629,415	77,3 65 6.9%	15,810	17,78	 	. 96.398 5.3%	12,573	6,322	83,878 222,742	(66,703)	(79,276)	(34.281)
Feb 2017	8888	2.608 2.608 80 83	3.679	25.245 41.562 256,782 353,608	83,682 510,058 24,346 12,475	SEL.170	8.3 3	. 22 . 34 . 35 . 36	. A	33,602	1.017,772	1,017,832	1.8%	257,732 287	116,170	2 4 8 2 4 8 5 4 8 6 4 8 8 4 8 8 4 8 8 4 8 8 4 8 8 4 8 8 4 8 8 4 8 8 4 8 8 4 8 8 4 8 8 4 8 8 4 8 8 4 8 8 4 8 8 4 8 8 4 8 8 4 8 4	25.22.22	12.270 16.281 127.961	153,400	838.702	745,426	78,130 7.8%	15,810 1,431 85	17,316	 	61,815 8.1%	12.564	5.779	77.648	(63,833)	(76,828)	(15,833)
Jen 2017	88.8	28 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	4.112	30,600 41,582 324,103 386,285	98,389 560,413 32,191 18,020	1,088,277	11,072	26.510 248	· 88	38,371	 1,136,648	1.136.716	1.8%	98 98 98	128.942	27.016 27.016 27.016	25.732	13,618 17,346 16,838 18,838	159,526	1.044.645	836.525	82.030 8.1%	15,810 1,431 77	17,316	 	74,715	12,386	6,400	718,722	(61.659)	(84.045) -5.6%	(14,462)

000 - Monthly Summery - Detail and Percoll Trees

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1,5% (124,241) -11,0% (124,241)

1.7% (118.870) -10.7%

-2.2% (183.115) -14.6% -

4.6% (154.136) -45.13 (154.136)

-1.3% (185.202) -13.9% .

4,119,931		4,118,881	 1,285,306	10.230	,	10,238	3,425,474	9K-036	170.597	170.597	5	64.927 416	, . \$	238 940	0	2600	24.15	19.95	27.00	8.1%	
349,586 349,586		349.596	 110,226	ě .		67.4	480.884	2 %	14,409	14,409		35	. , %	18.94	0	0.0%	24.28	30.55	23.10	8.3%	
346.008		345,008	 107.453	8.	,	3	463,307	\$ \$	14241	16.26		5.37 2.37	, , , ,	19.654	o	96.0	24.23	19.98	27.08	7.9%	
349.900		349,900	 110.160	70 -		812	480.842	52.3%	14,446	14.448	8.	, 38	. , %	19,988	0	0.0%	34.22	20.01	23.08	10.8%	
336,366		336,365	 108,301	€.	٠.	3	443.508	82	13,896			8,312 32	s	18.243	•	0.0%	24.21	20.03	23.03	8.4%	
346.719	. ,	109.665	 109,685		,	. 5	457,775	92.3%	14,336	. £35		, 3 18	, , , 8	19,856	0	9000	24.19	88	27.03	10.7%	
344,300		344,362	 108,341	è .		670	454.512	34.95	14.244	14.24		5.487 36	%	18,746	۰	90.0	24.17	20.00	23.02	7.7%	
336,966	, ,	338.868	 108,472	ξ.	,	ž	446.189	\$6.38 \$6.38	14,038	14,038		. 95 K	្ , ន	19,412	0	800	24.14	19.94	22	Š	
351.968		351,958	 110,187	8.		. 2	483,014	93.5%	14,586	98.7	· .	38.58	, , #	20,166	0	0.0%	24.11	19.94	22.88	16° 28'	
342.184		342,184	 108,788	€.		. 07	49.812	52.9%	14,204	14.204	4 .	5.372 34	*	19.609	0	36	24.08	19.88	22.84	906	
349.257		348.257	 108,763	8 -	,	. 100	459,887	56 15.	14,564	14.504		5,517	18	20,056	0	860	24.08	19.88	22.83	6.3%	
314,645		314,646	 96,020	Z .	,	. 282	414,448	63.3%	13,078	13,076	h .	4.978	, , ส	18,087	0	\$600	24.06	49 E8	22.04	6.1%	
351,131		108.889	 100,800	8.		. 2	461.199	4,126	14,009	14,808	· ·	. 88. 38.	, , 8	20,161	۰	500	24.04	10 85 20 85	22.88	66%	
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8.4.6.	3	3,000 19 17	400		. s .	 4,004	970	910			14.918	5,397 20,315	19,321			19,321	7.1 19,392	311,406	(909(9)	(101)	306,899	25, 968 28, 968	371.373
848	3	25.55 28.88 38.88	3,850		.8.	 3,950	25.55				11,475	4,151	16,801			18,801	62 16,882	311,200	(2,802)	300,487	305.497	25.566	363,552
8 2 5	85.	240 2,970 88 41	4,108		, F ,	 4.108	9000				33,660	12.180	21,421			21,421	75 21,500	337,336	(8,072)	331,153	331,153	26,367	424.880
* 8 8 8	86	2,853 31,350 31,350	3,868		, 8 ,	 3,986	80 8				33,660	12.180	26,461			26,461	28,558	343,267	(6.179)	336.977	138,977	25,484	434,856
888	SE.	2870 181 181	4,081		, E,	 190'4	20.746	697.10	, ,		23,718	8,581 32,286	34,862			34,862	128	343,677	(8.186)	337,380	337,380	25,090	430.756
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## **ATTACHMENT 16**

# STATE OF VERMONT OFFICE OF SECRETARY OF STATE

The Office of Secretary of State hereby grants a

**Articles of Organization** 

to

### **BIRCHWOOD OPERATIONS LLC**

A Vermont Domestic Limited Liability Company, effective June 22, 2017



June 23, 2017

Given under my hand and the seal of the State of Vermont, at Montpelier, the State Capital

()

James C. Condos Secretary of State



#### VERMONT SECRETARY OF STATE

**Corporations Division** 

MAILING ADDRESS: Vermont Secretary of State, 128 State Street, Montpelier, VT 05633-1104
DELIVERY ADDRESS: Vermont Secretary of State, 128 State Street, Montpelier, VT 05633-1104
PHONE: 802-828-2386 WEBSITE: www.sec.state.vt.us

#### ARTICLES OF ORGANIZATION

**ELECTRONICALLY FILED**

FILING NUMBER: 0002282749 FILING DATE: 6/22/2017 EFFECTIVE DATE: 6/22/2017

BUSINESS INFORMATION	
BUSINESS ID	0332127
BUSINESS NAME	BIRCHWOOD OPERATIONS LLC
BUSINESS TYPE	Domestic Limited Liability Company
BUSINESS DESCRIPTION	Any Legal Purpose
BUSINESS EMAIL	arierlichman@gmail.com

DESIGNATED OFFICE PHYSICAL	. ADDRESS	
STREET ADDRESS	101 lawrence avenue,	CITY lawrence
STATE	Vermont	ZIP CODE 11559
COUNTRY	United States	

DESIGNATED OFFICE MAILING AD	DRESS		September 1997 August 1997
ADDRESS	101 lawrence avenue,	CITY	lawrence
STATE	Vermont	ZIP CODE	11559
COUNTRY	United States		

FISCAL YEAR END MONTH		
FISCAL YEAR END MONTH	December	·

AGENT INFORMATION	and the second of the second of the second	
NAME	PHYSICAL ADDRESS	MAILING ADDRESS
NORTHWEST REGISTERED AGENT LLC	1	145 PINE HAVEN SHORES RD #1000A, SHELBURNE, VT, 05482, USA

MANAGEMENT STYLE	
Not Indicated	

## MEMBERS INFORMATION Does the LLC have members at the time of filing? No

AUTHORIZER INFORMATION	
AUTHORIZER SIGNATURE	Ari Erlichman
AUTHORIZER TITLE	Member

# STATE OF VERMONT OFFICE OF SECRETARY OF STATE

### The Office of Secretary of State hereby grants a

**Articles of Organization** 

to

### BIRCHWOOD PROP, LLC

A Vermont Domestic Limited Liability Company, effective June 22, 2017



June 23, 2017

Given under my hand and the seal of the State of Vermont, at Montpelier, the State Capital

James C. Chars

James C. Condos Secretary of State



### VERMONT SECRETARY OF STATE

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MAILING ADDRESS: Vermont Secretary of State, 128 State Street, Montpelier, VT 05633-1104
DELIVERY ADDRESS: Vermont Secretary of State, 128 State Street, Montpelier, VT 05633-1104
PHONE: 802-828-2386 WEBSITE: www.sec.state.vt.us

### ARTICLES OF ORGANIZATION

**ELECTRONICALLY FILED**

FILING NUMBER: 0002282750 FILING DATE: 6/22/2017 EFFECTIVE DATE: 6/22/2017

BUSINESS INFORMATION	
BUSINESS ID	0332128
BUSINESS NAME	BIRCHWOOD PROP, LLC
BUSINESS TYPE	Domestic Limited Liability Company
BUSINESS DESCRIPTION	Any Legal Purpose
BUSINESS EMAIL	arierlichman@gmail.com

DESIGNATED OFFICE PHYSICAL A	DDRESS		
STREET ADDRESS	101 Lawrence Avenue,	CITY	Lawrence
STATE	New York	ZIP CODE	11559
COUNTRY	United States		

DESIGNATED DEFICE MAILING AL	DRESS		
ADDRESS	101 Lawrence Avenue ,	CITY	Lawrence
STATE	New York	ZIP CODE	11559
COUNTRY	United States		

FISCAL YEAR END MONTH	The first of all all and the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control
FISCAL YEAR END MONTH	December

AGENT INFORMATION				
NAME	PHYSICAL ADDRESS	MAILING ADDRESS		
NORTHWEST REGISTERED AGENT LLC	I	145 PINE HAVEN SHORES RD #1000A, SHELBURNE, VT, 05482, USA		

### MANAGEMENT STYLE Not Indicated

MEMBERS INFORMATION

Does the LLC have members at the time of filing? No

AUTHORIZER INFORMATION	
AUTHORIZER SIGNATURE	Ari Erlichman
AUTHORIZER TITLE	Member

#### Ari Erlichman

101 Lawrence Avenue.
Lawrence, NY 11559
(410) 499-3811
aerlichman@erlichmanlawpc.com

### Background

Ari Erlichman, a Georgetown Law graduate, maintains a successful health care law practice with clients that include skilled nursing and assisted living facilities, four home health care companies, New York state's largest ambulance provider, urgent care centers, pharmacies and a managed long term care (MLTC) insurance company. Erlichman works both as a consultant and general counsel to his clients assisting them and their employees, with compliance (creation and implementation of corporate compliance programs, federal and state government audits and investigations, HIPAA policies and training), risk management (oversee and track claims as well as implementation of programs to reduce claims), transactional (purchase and sales of SNFs and other health care facilities as well as obtaining regulatory approval from state to operate), and representation in litigation.

Erlichman, his wife Jaclyn and their four children are residents of Lawrence, New York.

### **Experience**

2015 - Present

Centers Health Care - General Counsel & Chief Compliance Officer

Centers Health Care is a privately held Post-Acute Provider in NY/NJ/RI with annual revenues exceeding \$2.5B.

- Advise executive staff on complicated legal and compliance matters.
- Direct entire legal department with full responsibility for internal lawyers and external attorneys that represent the company.
- Oversee legal aspects of real estate procurement, health care business transactions and contracts.
- Manage litigation for any suits brought onto the company.
- Oversee efforts to proactively identify and mitigate legal exposure and litigation costs.
- Manage company's risk management and implement programs to reduce liability across all lines of business
- Direct the development, operations and management of corporate compliance programs and projects.
- Identify and contain compliance risk with oversight for monitoring, reporting and certification process.

• Develop compliance culture and foster good working relationships with regulatory offices.

2015- Present

#### Erlichman Law P.C. - Owner

A health care law practice with clients that include skilled nursing and assisted living facilities, four home health care companies, New York state's largest ambulance provider, urgent care centers, pharmacies and a long term care insurance company.

2012 - 2015

#### Rosenbaum & Associates P.C. - Senior Associate

Counsel to investment group with a portfolio of over \$1 Billion in assets that include commercial real estate, hotels, hospitals and the operations of over one hundred and eighty Skilled Nursing Facilities, and ancillary companies of the same, including pharmacy, laundry, rehab, therapy, X-ray and ambulette services. Drafted memoranda of law, pleadings, motions and settlement agreements; handled oral arguments; managed complex discovery proceedings, including ediscovery, document reviews, expert reports, and deposition preparation; conducted legal research in both Federal and State matters as well as arbitrations and mediations. Transactional experience includes representation and negotiation on behalf of clients in multiple commercial, real-estate and healthcare transactions; drafting sales agreements, letters of intent, responsive bids to RFPs, as well as various loan related documents.

2011 - 2012

Bower Law P.C. - Associate

A boutique law firm specializing in the defense of medical malpractice and liability claims against health care providers including hospitals, skilled nursing facilities and physicians.

#### Education

2008-2011

Georgetown University Law Center, Washington, D,C.- Juris Doctor

2003-2008

Ner Israel Rabbinical College- Bachelors Degree

#### Milton Ostreicher

91-31 175th St, Jamaica, NY 11432 (718) 883-7800

### **Background**

Milton Ostreicher graduated from Queens College with a B.A. in Economics in 1971. Ostreicher has 27 years of nursing home experience with turn-arounds to his credit. Ostreicher has purchased underperforming and mismanaged facilities, recruited highly experienced and reputable nursing home administrators and managers and provided them with incentive programs for both financial and regulatory compliance and driven revenue by maximizing quality case mix.

Ostreicher has and continues to invest millions of dollars towards renovations and remodeling of his facilities and has plans to spend additional amounts in the next few years in additional capital improvements. His constant communication with his Administrators, managers and staff and his "on the ground" approach to operations allow him to immediately provide his facilities with the tools they need to give the utmost care to its residents.

He has been at Highland Care Center since January 1, 1990. In addition to Highland, Mr. and Mrs. Ostreicher are principals of two other skilled nursing facilities. Mr. Ostreicher and his wife are residents of Woodmere, NY for the last 37 years. They have six married children and numerous grandchildren.

### **Experience**

1990- Present

**Highland Care Center** - Principal/Director of Operations

Highland Care Center is a skilled nursing facility, located in Queens, NY, with annual revenues exceeding \$45,000,000.

- Principal of the operating entity.
- Oversees day-to-day operations and management of the facility.
- Handles purchasing for the facility and oversees ancillary providers

#### Education

1971

Queens College, Queens, N.Y.- Bachelors in Economics

#### Isaac Rubin

5 Whispering Pines Ln. Lakewood, NJ 08701 (732)245-0483 rubingroup@gmail.com

### Background

Isaac Rubin is the Vice President of Business Development and Managed Care Initiatives as well as Corporate Director of DSRIP for a leading post-acute care provider in the Northeast. In this capacity, Isaac is at the forefront of the rapidly evolving healthcare landscape and the national trends towards quality and value. Isaac is driven by the belief that high quality care is not only a provider's duty, but also an opportunity. Accordingly, Isaac appreciates the challenges of preparing a skilled nursing facility for the post-fee-for-service environment. While quality is by definition 'qualitative,' he understands that outcomes must be benchmarked against his peers, and he will accept nothing short of excellence in this regard.

Isaac has leveraged high quality care to secure innovative partnerships across the care continuum with hospitals, physicians and managed care plans. He sits at the forefront of healthcare reform initiatives involving Accountable Care Organizations and Bundled payment programs, always leading the discussion with documented outcomes and resident satisfaction surveys. These initiatives have driven referrals and validated his approach, while other operators engage in a 'race to the bottom' by reducing staffing and services.

Isaac excels at leading 'troubled' facilities to excellence, and has directed historically 'one star' providers to market leading status. He is a fixture 'on the floors' of the facilities in his charge, and epitomizes the qualities required to succeed in the new world order of healthcare reform. Isaac can best be described as a stellar manager, that cares. Isaac is a leader who knows how to motivate others.

Isaac is also on the board of numerous charities; he believes in community and therefore gives back by donating from his time and money to help others. He serves on the Project Advisory Committee of the Mount Sinai Hospial PPS and serves on the Executive Committee of the Maimonides Medical Center Hospital PPS. In addition, he volunteers for the US Coast Guard as an Auxiliarist and holds a NJ EMT-B certification.

Isaac and his wife Rochel reside in New Jersey. They have seven children, three girls and four boys.

### **Experience**

2013 - PRESENT

Centers Health Care, Bronx, New York - VP Business Development & Managed Care

Centers Health Care is a privately held Post-Acute Provider in NY/NJ/RI with annual revenues exceeding \$2.5B.

- Involved in company growth from \$950MM annual revenue in 2013 to \$2.5B in 2017
- Successfully rolled out VBP and BPCI programs
- Identified and led programs to improve quality of care, patient outcomes and customer satisfaction
- Formed partnerships and alliances with Hospitals, ACOs and Payors
- Identified efficiencies

2009 - 2013

**3R Equities** - Chief Investment Officer (CIO)

3R Equities is a focused private equity firm founded in 2009 that seeks to discover and invest in the newest and most innovative entrepreneurial ventures. To date, 3R Equities investments have encompassed numerous markets, including technology, insurance, real estate, and most importantly healthcare.

2004 - 2009

Atlas Brokers - Founder and CEO

Atlas Brokers was a boutique insurance brokerage house located in New Jersey focused on life and health insurance for individuals, small groups as well as large employer groups.

#### Education

1999-2004

Beth Medrash Govoha, Lakewood - Bachelors Degree

## THOMAS **DEPOY**

139 Pinnacle Ridge Road, Rutland, Vermont 05701 | H: 802 775-7289 | C: 802 683-7256 | Thomas.depoy1@gmail.com

#### PROFESSIONAL SUMMARY

My name is Thomas DePoy.

For over 25 years I have worked as a Regional Vice President and a Senior Executive Director of Skilled Nursing centers in New England and the states of New Jersey and Washington.

I have a keen ability to drive Operational Improvements and Key Initiatives with a proven record of success.

That record of success includes improved Quality Patient care, higher Customer and Patient satisfaction, and high Employee satisfaction.

I have exceptional people skills, and am well versed in Case Mix reimbursement as well as The 5 Star Federal and state Quality care rating system.

My centers have always Achieved more than they thought possible!

#### **CORE QUALIFICATIONS**

•	Results-oriented: Have a plan,
	Set goals, Manage the plan,
	Achieve the plan

 Proficiency in Census/ Quality **Development Community** relations is essential.

 Client-Focused Care. My centers Excellent Operations/Management Utilize QIS survey interviews with patients and families. These surveys are conducted on a regular basis.

I excel in the area of Employee relations.

Regularly scheduled team meetings with all staff on all shifts.

Experience.

Clinical and Operational Systems are a must have.

Seek input but be sure all employees know the systems and use them.

### **EXPERIENCE**

#### 05/1998 to 06/2005

### **Regional Director of Operations**

**Genesis Healthcare** – Andover, Massachusetts

Increased sales by 10% over a two-year period. We increased Medicare and Insurance covered Census in all the centers I managed.

Successfully led key projects which resulted in the first in the area Rehabilitation center on a 5 center campus.

Successfully led key projects which resulted in an Alzheimer's unit opening in one of our 5 centers campus.

Successfully led key projects which resulted in an Alzheimer's 40 bed unit in Morrissville, Vermont..

#### **EDUCATION**

1973

**Bachelor of Arts:** Sociology

Castleton University — Castleton , Vermont, United States of America

#### PROFESSIONAL AFFILIATIONS

Member, Alumni Association: Mount Saint Joseph Academy

Past President of the Vermont Healthcare Association
Past President of the Vermont Epilepsy Association of Vermont
Member of the Vermont Healthcare Association

Currently a Board Member of the Vermont Healthcare Association and have been for 15 years.

#### **ACCOMPLISHMENTS**

Developed and assisted in opening 5 Alzheimer's units that were placed in Skilled Nursing centers .

Assisted in the development of 4 Rehabilitation centers for the Elderly in Skilled Nursing centers.

Worked on the construction, development and opening of Starr Farm Nursing and Rehabilitation center in Burlington. This 150 bed center was a joint venture between the University of Vermont Medical center and Kindred Healthcare.

I was a voting member of the Starr Farm Rehabilitation center Board of Directors

I assisted with the development and operation of Revera owned Burlington Health and Rehabilitation centers 40 bed conversion to a Sub Acute Rehabilitation center.

This center is one of the premier rehabilitation for seniors in the state of Vermont.

### **AWARDS**

Excellence in Leadership Award 2011 Vermont Healthcare Association

#### **EXECUTIVE EXPERIENCE**

**Revera Health Systems** — Meriden, CT Skilled Nursing centers Owners /Operators

#### 03/2005 to 12/2016

Regional Vice president Of Operations

Revera was a Canadian based healthcare company. Revera owned 30 Skilled Nursing centers in 9 states in the United States.

I was hired to help Rebrand the centers, improve Census/Quality Mix, streamline

the operations and grow the company.

These goals were all met by the Revera centers and the work of the professionals I worked with.

Capital improvements, upgrades of all 30 physical plants took place.

Revera decided to sell the centers to Genesis Healthcare.

I stayed on to assist my centers with the transition to Genesis.

#### **Sharon Martin**

#### Waltham, MA 1-774-644-9150

Develop, implement regulatory and strategic leadership role that enhances clinical operations. Over several years I have been partnering with post acute teams to improve their knowledge and compliance with; CMS regulatory requirements, understanding each individual ACO's unique functions, developing and implementing new strategies to maintain current marketplace needs.

#### Kindred Healthcare: August, 2010-2017

District Director of Clinical Operations MA, CT, VT, FL, NJ, NO

- Clinical operations for SAU, Skilled Nursing and Assisted Living facilities in multiple states
- CMS regulatory quality oversight
- Development and implementation of clinical strategic programs with managed facilities with joint partnerships.
- Executed the opening of Hollywood FL SAU in 2016
- ACO's collaboration role in post acute market

#### Eli Lilly and Company: June 2001- May 2010

#### **Account Executive**

- Portfolio management of disease state with key decision makers in senior care marketplace.
- Multiple states, MA, NY, CT, MD, PA FL Pharmaceutical Regulatory requirements
- Expertise with diverse healthcare segments and working with B2B partners

#### **ADS Management & Genesis Healthcare:**

#### Sarah S Brayton Nursing and Rehabilitation, Massachusetts March 1993-2001

#### **Director of Nursing Services**

- Nursing leadership
- Budgetary management
- CMS regulatory requirements
- Executed the opening of this joint venture facility with Charlton Memorial Hospital and ADS Management.

### Hillhaven Healthcare Corporation: Crawford House and Crestwood skilled nursing facilities 1989-1993

**Director of Nursing Services** 

- Nursing leadership
- Budgetary management
- CMS regulatory requirements

#### St Annes Hospital, Fall River MA 1984-1989

• Staff RN Oncology unit

#### **Education:**

Bachelor's Degree (BSN University of Massachusetts, Dartmouth MA),

QAPI, 5 Star, sympoium

New Interpretive guidelines (final rule)

#### **Professional memberships:**

Toastmaster International

Boston Healthcare professionals

**ACO Development & Operations Forum** 

Professionals in the Pharmaceutical and Biotech Industry

**CMS Star Ratings, Overall** 

Facility	Overall Star Rating from CMS Compare, 11-17-17
Birchwood	3
Achieve Rehabilitation	3
Beacon Nursing	5
Highland Care Center	3

**CMS Health and Fire Safety Inspections** 

Facility	Health and Safety Inspections Star Rating from CMS Compare, 11-17-17
Birchwood	3
Achieve Rehabilitation	4
Beacon Nursing	5
Highland Care Center	4

### **CMS Staffing**

Facility	Staffing Star Rating from CMS Compare, 11-17-17
Birchwood	3
Achieve Rehabilitation	1
Beacon Nursing	1
Highland Care Center	1

### **CMS RN Staffing**

Facility	RN Staffing Star Rating from CMS Compare, 11-17-17
Birchwood	4
Achieve Rehabilitation	2
Beacon Nursing	2
Highland Care Center	1

CMS Quality Measures where facility scores below state average where facility is located, indicating the percentage difference between facility and state average. As of November 17, 2017

Short Stav Residents	Birchwood	Achieve	Beacon	Hiohland
Improved ability to may around	%66 9	3 1%		0
inipioved abinity to move around	0.270	7.1/0		
Re-hospitalized			0.5%	2.4%
Outpatient emergency department visit		7.2%		0.9%
Successfully discharged		%9.9	2.0%	11.5%
Moderate to severe pain	6.4%	11.4%		
Pressure ulcers worsened	0.4%	0.2%		
Seasonal flu vaccine				13.6%
Pneumococcal vaccine				7.4%
Received antipsychotic medication	2.1%	0.7%	0.5%	2.2%
Long Stay Residents	Birchwood	Achieve	Beacon	Highland
Falls with major injury		0.2%		
Urinary tract infection			2.5%	0.9%
Self-report moderate to severe pain	%9'8	4.1%		
Have pressure ulcers		1.0%	2.6%	1.7%
Lose control of bowels/bladder	5.3%	9.2%	9.3%	7.8%
Catheter inserted/left in bladder				0.9%
Physically restrained	0.4%			
Ability to move independently worsened	5.6%	1.5%		7.5%
Need for help with daily activities increased	%9'9			8.5%
Lost too much weight	1.3%	2.9%		
Depressive symptoms				
Antianxiety or hypnotic medication	8.4%	9.4%	6.4%	
Seasonal flu vaccine		1.0%		4.1%
Pneumococcal vaccine		1.8%		%0.6
Received antipsychotic medication	21.1%	1.1%		3.0%

CMS data on federal fines and penalties in past 3 years

Facility	CMS data on federal fines and penalties in past 3 years, 11-17-17
Birchwood	0
Achieve Rehabilitation	0
Beacon Nursing	0
Highland Care Center	0

Data re mental health services and psychiatry

Facility	Mental Health Services	Psychiatry
Birchwood	On site services by Lauren B.	Vanderbilt University, via
	Axelrod, Deer Oak Mental	telemedicine, one time per week,
	Health Associates	or more as needed.
Achieve Rehabilitation	Psychologist who comes on	Comes on site once per week, but
	site 3 times per week, but is	is available 24/7 for phone
	available 24/7 for phone	consultations.
	consultations.	Residents who need additional or
	Residents who need	more acute services are
	additional or more acute	transferred to local hospital that
	services are transferred to	provides acute mental health
	local hospital that provides	services.
	acute mental health services.	The facility utilizes telemedicine
	The facility utilizes	as needed.
	telemedicine as needed.	
Beacon Nursing	Psychologist who comes on	Comes on site once per week, but
	site 3 times per week, but is	is available 24/7 for phone
	available 24/7 for phone	consultations.
	consultations.	Residents who need additional or
	Residents who need	more acute services are
	additional or more acute	transferred to local hospital that
	services are transferred to	provides acute mental health
	local hospital that provides	services.
	acute mental health services.	
Highland Care Center	Psychologist who comes on	Comes on site once per week, but
	site 3 times per week, but is	is available 24/7 for phone
	available 24/7 for phone	consultations.
	consultations.	Residents who need additional or
	Residents who need	more acute services are
	additional or more acute	transferred to local hospital that
	services are transferred to	provides acute mental health
	local hospital that provides	services.
	acute mental health services.	The facility utilizes telemedicine
		as needed.



November 11, 2017

To: Whom this may concern

RE: Kindred Transitional Care and Rehabilitation - Birchwood Terrace

We are currently working on your request to finance the acquisition of the following facility: Kindred Transitional Care and Rehabilitation - Birchwood Terrace. While this letter is not a commitment to lend, it is intended to serve as an outline for our ongoing discussions. The terms that we are considering are as follows:

#### Term Loan

Amount: \$2,671,028

Rate: 30 Day Libor + 600 bps

Fee: 1%

Guarantee: Yes

Term: 5 Year on a 25 year amortization Collateral: All Business assets (first position)

#### Accounts Receivable Line

Amount: \$1,000,000

Rate: 30 Day Libor + 600 bps

Fee: 1%

Please call me with any questions.

Thank You

Neil Gamss

Neil Gamss

### **ATTACHMENT 35**

### Birchwood Operations, LLC and Birchwood Prop, LLC COMBINED FINANCIAL STATEMENTS

Years Ending December 31, 2018 through 2020 (Projected) and
Years Ended December 31, 2014 through 2016 (Historical)

### Birchwood Operations, LLC and Birchwood Prop, LLC TABLE OF CONTENTS December 31, 2014 through 2016 (Historical) and 2018 through 2020 (Projected)

<u>Page</u> **ACCOUNTANT'S COMPILATION REPORT** FINANCIAL STATEMENTS Combined Balance Sheets under the Hypothetical Assumptions in Note 1 1 Combined Statements of Income under the Hypothetical Assumptions in Note 1 2 Combined Statements of Changes in Members' Equity under the Hypothetical Assumptions in Note 1 3 Combined Statements of Cash Flows under the Hypothetical Assumptions in Note 1 4 Summary of Significant Projection Assumptions and Accounting Policies 5 SUPPLEMENTARY INFORMATION **Combined Departmental Expense Schedules** 9 under the Hypothetical Assumptions in Note 1



Certified Public Accountan

Vermont License #167

#### ACCOUNTANT'S COMPILATION REPORT

Ari Erlichman and Isaac Rubin Birchwood Operations, LLC and Birchwood Prop, LLC Burlington, VT 05408

Management is responsible for the accompanying projection of Birchwood Operations, LLC and Birchwood Prop, LLC, which comprises the projected combined balance sheets as of December 31, 2018, 2019, and 2020, and the projected statements of income, changes in members' equity, and cash flows for the years then ending, including the related summaries of significant assumptions and accounting policies in accordance with guidelines for the presentation of a projection established by the American Institute of Certified Public Accountants (AICPA).

Management also is responsible for the accompanying historical financial statements of Birchwood Terrace, which comprise the balance sheets as of December 31, 2014, 2015, and 2016 and the related statements of income and members' equity and cash flows for the years then ended, and the related notes to the financial statements in accordance with accounting principles generally accepted in the United States of America.

We have performed the compilation engagements in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not examine or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

Even if the CON approval from Green Mountain Care Board (GMCB) and financing occurred, there will usually be differences between the projection and actual results because events and circumstances frequently do not occur as expected, and those differences may be material. We have no responsibility to update this report for events and circumstances occurring after the date of this report.

The accompanying financial statements and this report are intended solely for the information and use of Birchwood Operations, LLC and Birchwood Prop, LLC and GMCB, and are not intended to be and should not be used by anyone other than these specified parties.

Lugar

St. Albans, Vermont November 20,, 2017



Certified Public Accountant.

Vermont License # 167

#### ACCOUNTANT'S COMPILATION REPORT

Ari Erlichman and Isaac Rubin Birchwood Operations, LLC and Birchwood Prop, LLC Burlington, VT 05408

Management is responsible for the accompanying projection of Birchwood Operations, LLC and Birchwood Prop, LLC, which comprises the projected combined balance sheets as of December 31, 2018, 2019, and 2020, and the projected statements of income, changes in members' equity, and cash flows for the years then ending, including the related summaries of significant assumptions and accounting policies in accordance with guidelines for the presentation of a projection established by the American Institute of Certified Public Accountants (AICPA).

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St. Albans, Vermont November 16, 2017

#### Birchwood Operations, LLC and Birchwood Prop, LLC COMBINED BALANCE SHEETS

#### UNDER THE HYPOTHETICAL ASSUMPTIONS IN NOTE 1

December 31, 2014 through 2016 (Historical) and 2018 through 2020 (Projected)

#### **ASSETS**

		Seller Historical 2014	Seller Historical 2015	Seller Historical 2016	Buyer Projected 2018	Buyer Projected 2019	Buyer Projected 2020
CURRENT ASSETS							
Cash and cash equivalents	\$	19,800	\$ 5,973	\$ 57,833	\$ 270,963	\$ 506,517	\$ 764,885
Accounts receivables, net		1,862,772	1,415,546	1,646,392	1,712,906	1,747,164	1,782,108
Inventories		30,726	30,886	30,765	32,008	32,648	33,301
Insurance recoverables		332,700	336,254	481,596			
Other current assets		62,634	3,600	4,228	4,399	4,487	4,577
TOTAL CURRENT ASSETS		2,308,632	1,792,259	2,220,814	2,020,276	2,290,816	2,584,870
PROPERTY AND EQUIPMENT							
Land and land improvements		12,260	12,260	12,260	100,000	100,000	100,000
Buildings and improvements		12,200	12,200	12,200	3,113,785	3,213,785	3,313,785
Leasehold improvements		2,004,158	2,219,001	2,716,674	-	-	-
Equipment		1,151,446	1,230,518	1,340,381	350,000	400,000	450,000
Construction in progress		7,526				<u> </u>	
		3,175,390	3,461,779	4,069,315	3,563,785	3,713,785	3,863,785
Less: Accumulated depreciation		(2,592,478)	(2,748,262)	(2,900,820)	(96,416)	(219,974)	(355,676)
TOTAL PROPERTY, PLANT & EQUIPMENT		582,912	713,517	1,168,495	3,467,369	3,493,811	3,508,109
OTHER ADDETO							
OTHER ASSETS Insurance recoverables		604.044	604.025	020.646			
Patient fund accounts		621,244 38,653	694,025 41,505	939,646 37,193	38,696	39,470	40,259
TOTAL OTHER ASSETS	_	659,897	735,530	976,839	38,696	39,470	40,259
	_	<u>, , , , , , , , , , , , , , , , , , , </u>		<del></del>			
TOTAL ASSETS	\$	3,551,441	\$ 3,241,306	\$ 4,366,148	\$ 5.526,341	<u>\$ 5.824.097</u>	<u>\$ 6.133,238</u>
CURRENT LIABILITIES	LIAB	LITIES AND	<u>EQUITY</u>				
Accounts payable	\$	241,194	\$ 189,791	\$ 241,376	\$ 251,128	\$ 256,150	\$ 261,273
Salaries, wages and other compensation	Ψ	185,633	219,676	222,496	231,126	236,115	240,837
Patient credit balances		117,402	41,716	76,970	80,080	81,681	83,315
Professional liability and workers compensation		332,700	336,254	481,596			-,,-
Line of Credit		´ -	· -	· -	800,000	400,000	-
Current Portion of Long-term Debt		_	_	-	42,325	45,493	48,898
Other accrued liabilities	_	1,559	3,009	3,187	3,316	3,382	3,450
TOTAL CURRENT LIABILITIES		878,488	790,446	1,025,625	1,408,333	1,022,821	637,772
LONG TERM LARKETER							
LONG-TERM LIABILITIES					0.500.000	0.540.800	2 404 025
Mortgage payable, Less current portion Unamortized Debt Issuance costs		_	-	-	2,589,326 (90,737)	2,543,833 (68,053)	2,494,935 (45,368)
Mortgage payable, less unamortized debt issuance costs					2,498,589	2,475,780	2,449,567
Patient fund accounts		38,653	41,505	37,193	38,696	39,470	40,259
Deferred rent		401,863	362,973	324,083	-	-	-10,200
Professional liability and workers compensation		621,244	694,025	939,646	-	-	_
TOTAL LONG-TERM LIABILITIES		1,061,760	1,098,503	1,300,922	2,537,285	2,515,250	2,489,825
TOTAL LIABILITIES		1,940,248	1,888,949	2,326,547	3,945,618	3,538,071	3,127,598
MEMBERS' EQUITY							
Members' Equity		_		_	1,580,723	2,286,026	3,005,640
Accumulated deficit		(2,896,936)	(3,787,137)	(5,189,681)	-,,,	_,,	-
Net contributions from Kindred Healthcare, Inc.	_	4,508,129	5,139,494	7,229,282			
TOTAL MEMBERS' EQUITY		1,611,193	1,352,357	2,039,601	1,580,723	2,286,026	3,005,640
TOTAL LIABILITIES AND MEMBERS' EQUITY	\$	3,551,441	<u>\$ 3.241.306</u>	\$ 4,366,148	\$ 5.526.341	\$ 5.824.097	\$ 6,133,238

### Birchwood Operations, LLC and Birchwood Prop, LLC COMBINED STATEMENTS OF INCOME

#### UNDER THE HYPOTHETICAL ASSUMPTIONS IN NOTE 1

For the Years Ended December 31, 2014 through 2016 (Historical), and the Years Ending 2018 through 2020 (Projected)

		Seller Historical 2014	Seller Historical 2015		Seller Historical 2016	Buyer Projected 2018	Buyer Projected 2019	Buyer Projected 2020
REVENUE								
Private room & board	\$	938,791	\$ 960,343	\$	1,110,988	\$ 993,698	\$ 1,007,013	\$ 1,020,328
Medicaid room & board		7,303,250	7,245,427		6,804,376	8,081,809	8,243,445	8,408,314
Medicare room & board		3,817,463	3,415,805		3,763,251	3,668,081	3,741,443	3,816,272
Other room & board		561,413	661,398		828,706	947,326	966,272	985,598
Ancillary & other patient revenue	_	417,642	427,414	_	414,441	431,184	439,808	448,604
		13,038,559	12,710,387		12,921,762	14,122,098	14,397,981	14,679,116
Less: Provision for Bad Debts	_	(174,631)	(256,544)	_	(64,825)	(141,221)	(143,980)	(146,791)
INCOME FROM PATIENT CARE	_	12,863,928	12,453,843	_	12,856,937	13,980,877	14,254,001	14,532,324
EXPENSES								
Administrative & general		3,566,011	3,811,438		3,773,941	3,575,107	3,678,740	3,743,322
Property and related expenses		1,935,051	1,838,412		1,842,540	583,877	613,153	627,310
Plant operation and maintenance		522,124	536,872		524,057	545,228	556,133	567,255
Dietary		805,247	805,258		848,244	882,513	900,162	918,166
Laundry and linen		180,334	181,202		188,933	176,882	180,419	184,027
Housekeeping		269,924	271,214		281,646	263,499	268,769	274,144
Nursing		4,736,745	4,721,470		4,884,081	5,040,479	5,141,289	5,244,114
Therapy services		1,058,981	989,569		1,063,226	818,450	834,820	851,516
Other services	_	731,802	714,471		853,765	888,257	906,023	924,144
TOTAL EXPENSES	_	13,806,219	13,869,906	_	14,260,433	12,774,292	13,079,508	13,333,998
OPERATING INCOME (LOSS)	_	(942,291)	_(1,416,063)	_	(1,403,496)	1,206,585	1,174,493	1,198,327
OTHER REVENUE								
Miscellaneous		618	24		584	608	620	632
Interest income	_	1,682	329	_	368	383	391	398
TOTAL OTHER REVENUE	_	2,300	353	_	952	990	1,010	1,030
INCOME TAX BENEFIT	_	176,378	525,509	_				
NET INCOME (LOSS)	<u>\$</u>	(763,613)	\$ (890,201)	<u>\$</u>	(1,402,544)	\$ 1,207,576	\$ 1,175,504	\$ 1,199,357

## Birchwood Operations, LLC and Birchwood Prop, LLC COMBINED STATEMENTS OF CHANGES IN MEMBERS' EQUITY UNDER THE HYPOTHETICAL ASSUMPTIONS IN NOTE 1 For the Years Ended December 31, 2014 through 2016 (Historical) and the Years Ending 2018 through 2020 (Projected)

	Seller Historical 2014	Seller Historical 2015	Seller Historical 2016	Buyer Projected 2018	Buyer Projected 2019	Buyer Projected 2020
Beginning Balance	\$ (2,133,323)	\$ (2,896,936)	\$ (3,787,137)	\$ -	\$ 1,580,723	\$ 2,286,026
<b>Equity Contributions</b>	-	· -	-	856,178	-	-
Distributions	-	-	-	(483,030)	(470,202)	(479,743)
Net Income (loss)	(763,613)	(890,201)	(1,402,544)	1,207,576	1,175,504	1,199,357
Ending Balance	\$ (2,896,936)	\$ (3,787,137)	\$ (5,189,681)	\$ 1,580,723	\$ 2,286,026	\$ 3,005,640

## Birchwood Operations, LLC and Birchwood Prop, LLC COMBINED STATEMENTS OF CASH FLOWS UNDER THE HYPOTHETICAL ASSUMPTIONS IN NOTE 1 For the Years Ended December 31, 2014 through 2016 (Historical), and the Years Ending 2018 through 2020 (Projected)

	Seller Historical 2014	Seller Historical 2015	Seller Historical 2016	Projected 2018	Projected 2019	Projected 2020
CASH FLOWS FROM OPERATING ACTIVITIES						
Net Income (loss)	\$ (763,613)	\$ (890,201)	\$ (1,402,544)	\$ 1,207,576	\$ 1,175,504	\$ 1,199,357
Adjustments to Reconcile Net Income (Loss) to						
Net Cash Provided by Operating Activities						
Depreciation & Amortization	253,132	155,784	152,558	119,100	146,243	158,386
Provision for doubtful accounts	205,060	256,544	64,825	141,221	143,980	146,791
Other	1,306	-	-	-	-	-
(Increase) decrease in:						
Accounts receivable	(350,738)	190,682	(295,671)	(1,854,127)	(178,238)	(181,734)
Inventory and other assets	(59,923)	(17,461)	(391,470)	(36,407)	(728)	(743)
Increase (decrease) in:						
Accounts Payable	(62,522)	(32,357)	41,592	251,128	5,023	5,123
Salaries, wages and other compensation	(57,621)	34,043	2,820	231,485	4,630	4,722
Patient credit balances and other accrued liabilities	217,895	(36,791)	387,505	83,395	1,668	1,701
NET CASH DROVIDED (USED) DV						
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES	(617,024)	(339,757)	(1,440,385)	143,370	1,298,080	1,333,604
OPERATING ACTIVITIES	(017,024)	_(339,131)	(1,440,303)	140,070	1,230,000	1,000,004
CASH FLOWS FROM INVESTING ACTIVITIES						
Purchases of property & equipment	(127,680)	(298,576)	(592,163)	(3,563,785)	(150,000)	(150,000)
CASH FLOWS FROM FINANCING ACTIVITIES						
Proceeds from new debt				2,671,028	-	-
Principal Payments of Long-Term Debt				(39,377)	(42,325)	(45,493)
Capital Contributions				856,178	(,,	(12,122)
Debt Issuance Costs				(113,421)	_	_
Proceeds from Line of Credit				1,000,000	_	-
Principal Payments on Line of Credit				(200,000)	(400,000)	(400,000)
Distributions to owners for taxes				(483,030)	(470,202)	(479,743)
Net increase in contributions due from K.H., Inc.	721,849	624,506	2,084,408		-	
NET CASH PROVIDED (USED) BY	721 940	624 506	2 004 400	2 601 279	(012 527)	(025 236)
OPERATING ACTIVITIES	721,849	624,506	2,084,408	3,691,378	(912,527)	(925,236)
NET INCREASE (DECREASE) IN CASH	(22,855)	(13,827)	51,860	270,963	235,554	258,368
CASH AT BEGINNING OF YEAR	42,655	19,800	5,973		270,963	506,517
CASH AT END OF YEAR	\$ 19,800	\$ 5,973	\$ 57,833	\$ 270,963	\$ 506,517	<u>\$ 764,885</u>
SUPPLEMENTARY DISCLOSURES Interest paid Transfers of property and equipment to Kindred Property and equipment purchases payable	\$ - \$ (4,333) \$ 9,254	\$ - \$ 6,859 \$ (19,046)	\$ - \$ 5,380 \$ 10,801	\$ 221,053 \$ - \$ -	\$ 232,585 \$ - \$ -	\$ 200,457 \$ - \$ -

### Birchwood Operations, LLC and Birchwood Prop, LLC. SUMMARY OF SIGNIFICANT PROJECTION ASSUMPTIONS AND ACCOUNTING POLICIES

December 31, 2014 through 2016 (Historical) and 2018 through 2020 (Projected)

#### NOTE 1 NATURE AND LIMITATIONS OF PROJECTIONS

The accompanying projections assume that the Company obtains approval from GMCB for a certificate of need (CON) to purchase an existing 144 bed nursing home in Burlington, Vermont and can obtain financing for the purchase. These financial projections present, to the best of management's knowledge and belief, the Company's expected financial position, results of operations, and cash flows for the years ending December 31, 2018 through 2020 if it obtains CON approval and financing. Accordingly, the projections reflect its judgment as of November 20, 2017 the date of these projections, of the expected conditions, and its expected course of action given those hypothetical assumptions.

The presentation is designed to assist GMCB in its decision regarding CON approval and should not be considered to be a presentation of expected future results. Accordingly, these projections may not be useful for other purposes. The assumptions disclosed herein are those that management believes are significant to the projections. Even if the projected assumptions are attained, there will usually be differences between projected and actual results, because events and circumstances frequently do not occur as expected, and those differences may be material.

#### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Organization and Combination:

Birchwood Operations, LLC has been organized as the entity that will operate the 144 bed nursing home facility. They will lease the property from Birchwood Prop, LLC (a related organization) which will be organized to own the property being purchased. These attached projected financial statements are presented as one combined entity with all eliminating entries being reflected.

#### Nature of Operations:

The Company will continue to provide nursing home care and short term rehabilitation for up to 144 residents in the Burlington, Vermont area.

#### Inventories:

Inventories are stated at the lower of cost or market. Cost is determined on the first-in, first-out (FIFO) basis.

#### Property, Plant and Equipment:

Property, plant and equipment is recorded at cost and depreciation thereon is computed by the straight-line method over the assets estimated useful life.

#### Revenues:

A significant amount of revenues are from Medicaid and Medicare reimbursements.

#### **Estimates**

The preparation of financial statements in conformity with generally accepted accounting principles require management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

### Birchwood Operations, LLC and Birchwood Prop, LLC. SUMMARY OF SIGNIFICANT PROJECTION ASSUMPTIONS AND ACCOUNTING POLICIES

December 31, 2014 through 2016 (Historical) and 2018 through 2020 (Projected)

#### NOTE 3 PROJECT FUNDING AND CAPITALIZATION

The projections assume that the purchase will be funded by approximately 20% of the purchase price (\$667,757) from the owner's equity and the company will borrow 80% of the purchase price (\$2,671,028) through conventional financing with an amortization over 25 years at an estimated interest rate of LIBOR plus 6 basis points (for a total estimate of 7.24% for these projections). This will fund the \$3,338,785 purchase price. The Loan is estimated to balloon in 5 Years and the buyers are contemplating refinancing to a HUD loan at that time.

Additional financing costs estimated at \$113,421 and additional costs associated with obtaining the CON approval estimated at \$75,000 will be funded by the owners as equity contributions for a total estimated equity contribution of \$856,178.

It is also anticipated that any cash shortfall in the first year of operation will be covered with by a Line of Credit in the amount of \$1,000,000 estimated to have the same interest rate as the mortgage above and will be paid back as cash flow allows. For the purpose of these projections, it is anticipated that the owner's will have to borrow from the line of credit in the first year for cash flow purposes and that it will be paid back as cash flow permits by the end of the third year.

#### NOTE 4 REVENUE ASSUMPTIONS

All revenue assumptions are based on management's best judgment about circumstances and conditions at the time these projections were prepared and are not all inclusive.

Census - Overall census numbers are projected to remain the same as they were in the first Quarter of 2017 annualized at 92.29% occupancy. No changes in overall occupancy or in the patient mix of that occupancy percentage are projected. The mix of approximately 14.1% Medicare, 73.7% Medicaid, 5.5% Private and 6.7% VA and other insurance is projected to remain the same throughout the projections.

Projected Census	2018	2019	2020
Private	2,663	2,663	2,663
VA & Other Insurances	3,227	3,227	3,227
Medicaid	35,763	35,763	35,763
Medicare	6,852	6,852	6,852
Total	48,505	48,505	48,505

### Birchwood Operations, LLC and Birchwood Prop, LLC. SUMMARY OF SIGNIFICANT PROJECTION ASSUMPTIONS AND ACCOUNTING POLICIES

December 31, 2014 through 2016 (Historical) and 2018 through 2020 (Projected)

#### NOTE 4 REVENUE ASSUMPTIONS (continued)

Rates – Private rates are anticipated to increase \$5.00 per day annually from a beginning average of \$368.15 per day to cover normal inflationary costs. VA & Other insurance rates are anticipated to continue with their current average rates inflated annually by 2% to cover normal inflationary costs. Medicaid rates are projected at the October 2017 current Medicaid Rate of \$218.12 plus an estimated Stepped up capital rate increase of \$3.50 inflated 2% annually to cover normal inflationary costs. Medicare rates are based on the Current average rate of \$535.33 and are expected to increase 2% annually to cover normal inflationary costs. Private and Part B ancillaries are expected to increase 2% per year using the 2016 revenues as a base.

Provision for Bad Debts –The projections estimate that the provision for bad debts will be approximately 1% of revenues

#### NOTE 5 EXPENSE ASSUMPTIONS

All expense assumptions are based on management's best judgment about circumstances and conditions at the time these projections were prepared and are not all inclusive.

Overall expenses – except where otherwise indicated below, expenses are projected using the current facility's historical 2016 costs increased annually by an estimated 2.0% for inflation.

Interest costs – Mortgage and Line of credit interests are calculated based on amortization schedules for projected debt as described in Note 3 above.

Depreciation – calculated based on allocation of the \$3,338,785 purchase price and other purchase costs of \$75,000 plus an annual increase for normal equipment and furnishings of \$50,000 annually and improvements of \$100,000 annually. Lives on all depreciable assets are set using the American Hospital Association's estimated useful lives guide.

Amortization of Debt Issuance costs – calculated based on amortizing projected financing costs of \$113,421 being amortized over the 5 year life of the loan.

Management fee – the current owner's management fee has been replaced with a management fee of 5% of revenues before bad debts per year that will cover administrative, accounting and oversight provided by a related management company.

General insurance and Worker's Compensation Insurance will not be self-funded. The estimated premiums for these insurances are management's best estimate based on the current information at the time of these projections.

Corporate – Integrated Marketing – This cost related marketing costs passed down to Birchwood relating to marketing done by the national management company and won't be continuing under new ownership and are therefore not included in these projections.

### SUMMARY OF SIGNIFICANT PROJECTION ASSUMPTIONS AND ACCOUNTING POLICIES

December 31, 2014 through 2016 (Historical) and 2018 through 2020 (Projected)

#### NOTE 5 EXPENSE ASSUMPTIONS (continued)

Contracted Services – Laundry – Management's best estimate of the cost for these services under new ownership will be \$3.60 per day.... inflated by 2% for normal inflationary cost increases.

Contracted Services – Housekeeping – Management's best estimate of the cost for these services under new ownership will be \$5.40 per day.... inflated by 2% for normal inflationary cost increases.

Contracted Therapy Services – management estimates that it will be able to realize a \$37.16 per day savings for each Medicare, Medicare HMO, and Other Insurance patient day from the cost the previous owner was incurring. Costs are then inflated 2% for normal inflation each year.

Bed Tax – it is not anticipated the bed tax will increase throughout these projections as it has remained the same for the last several years.

#### NOTE 6 DISTRIBUTIONS TO OWNERS

Distributions to owners to cover income taxes on profits passed through to them are estimated at 40% of profits. For purposes of this projection book income is estimated to approximate taxable income.



## Birchwood Operations, LLC and Birchwood Prop, LLC COMBINED DEPARTMENTAL EXPENSE SCHEDULES UNDER THE HYPOTHETICAL ASSUMPTIONS IN NOTE 1 For the Years Ended December 31, 2014 through 2016 (Historical), and the Years Ending 2018 through 2020 (Projected)

	Seller Historical 2014	Seller Historical 2015	Seller Historical 2016	Buyer Projected 2018	Buyer Projected 2019	Buyer Projected 2020
ADMINISTRATIVE & GENERAL						
Salary - Administrator	\$ 140.541	\$ 172,453	\$ 150,140	\$ 156,206	\$ 159,330	\$ 162,517
Salary - Other Admin	280,816	268,853	259,436	269,918	275,316	280,822
Office supplies & postage	43,898	44,876		52,987	54,047	55,128
Communications	43,232	44,016	51,223	53,292	54,358	55,445
Travel & meetings	20,486	18,613		32,664	33,317	33,983
Advertising	22,505	64,596		77,673	79,226	80,811
Licenses & dues	22,333	19,485	25,923	26,970	27,509	28,059
Professional services	52,981	60,671	60,335	62,773	64,028	65,309
Insurances - general	51,785	48,046		60,000	61,200	62,424
Insurance - Worker's Comp	176,597	154,698		232,289	236,935	241,674
Employee benefits	308,754	313,673		353,786	360,862	368,079
Payroll taxes	464,312	477,402	495,129	545,435	589,070	636,196
Miscellaneous	34,885	23,055	24,786	25,788	26,304	26,830
Employee physicals	5,072	18,482	13,116	13,646	13,919	14,197
Seminars/inservices	6,715	18,437	34,152	35,532	36,243	36,968
Medicaid Assessment	708,412	708,412		708,412	708,412	708,412
Purchased services	38,247	128,977	126,820	131,943	134,582	137,274
Penalties	90,160	500	700	728	743	758
Line of Credit Interest	-	-	-	28,960	43,440	14,480
Corporate - Integrated Marketing	319,419	327,696	282,326	-	-	-
Management fees	734,861	898,497		706,105	719,899	733,956
TOTAL ADMINISTRATIVE & GENERAL	\$ 3,566,011	\$ 3,811,438	\$ 3,773,941	\$ 3,575,107	\$ 3,678,740	\$ 3,743,322
PROPERTY & RELATED EXPENSES						
Depreciation expense	\$ 253,132	\$ 155,784	\$ 152,558	\$ 96,416	\$ 123,559	\$ 135,702
Mortgage interest	# -	-	-	192,093	189,145	185,977
Mortgage interest - amortization of debt isuance cost	-	-	-	22,684	22,684	22,684
Facilty Rent	1,410,753	1,417,296	1,427,163	-	-	-
Equipment Rent	73,340	59,608	58,381	60,740	61,955	63,194
Taxes	176,712	183,280		193,282	197,148	201,091
Insurance	21,114	22,444	18,662	<u>18,662</u>	<u> 18,662</u>	<u> 18,662</u>
TOTAL PROPERTY & RELATED EXPENSES	\$ 1,935,051	£ 1 020 <i>1</i> 12	\$ 1,842,540	\$ 583,877	\$ 613,153	\$ 627,310
TOTAL PROPERTY & RELATED EXPENSESS	\$ 1,935,051	\$ 1,838,412	\$ 1,642,540	<u>\$ 583,877</u>	<del>φ 013,133</del>	Ψ 027,510
PLANT OPERATION & MAINTENANCE						
Salary - Maintenance	\$ 87,289	\$ 92,624	\$ 89,798	\$ 93,426	\$ 95,295	\$ 97,201
Supplies	8,265	10,907	9,331	9,708	9,902	10,100
Purchased services	132,085	145,919		145,756	148,671	151,644
Gas, fuel & oil	42,203	41,359		37,050	37,791	38,547
Electricity	155,427	155,067		158,136	161,299	164,525
Water & sewer	79,173	73,335	=	79,967	81,566	83,197
Garbage	17,682	17,661		21,185	21,609	22,041
TOTAL PLANT OPERATION & MAINTENANCE	\$ 522,124	\$ 536,872	\$ 524,057	\$ 545,228	\$ 556,133	\$ 567,255

### Birchwood Operations, LLC and Birchwood Prop, LLC COMBINED DEPARTMENTAL EXPENSE SCHEDULES UNDER THE HYPOTHETICAL ASSUMPTIONS IN NOTE 1 For the Years Ended December 31, 2014 through 2016 (Historical), and the Years Ending 2018 through 2020 (Projected)

	į	Seller Historical 2014		Seller Historical 2015		Seller Historical 2016		Buyer Projected 2018	ı	Buyer Projected 2019		Buyer Projected 2020
DIETARY			_		_							
Dietary salaries	\$	440,344	\$	446,649	\$	486,224	\$	505,867	\$	515,984	\$	526,304
Food	*	321,908	•	321,663	*	320,332	*	333,274	•	339,939	•	346,738
Supplies & other expenses		42,995		36,946	_	41,688		43,372	_	44,239		45,124
TOTAL DIETARY	\$	805,247	\$	805,258	\$	848,244	\$	882,513	\$	900,162	\$_	918,166
LAUNDOV G LINEN												
LAUNDRY & LINEN	•	470 550	•	470 700	•	400 757	•	474.040	•	170 110	•	194 672
Contracted services Supplies & Other Expenses	\$	176,550 3,784	\$	178,739	\$	186,757 2,176	\$	174,618 2,264	<b>\$</b>	178,110 2,309	Þ	181,672 2,355
Supplies & Other Expenses		3,704		2,463	_	2,170	_	2,204	_	2,309	_	_ 2,333
TOTAL LAUNDRY & LINEN	\$	180,334	\$	181,202	\$	188,933	\$	176,882	\$	180,419	\$	184,027
	<u></u>		-		-		Ť		<u> </u>	,	-	
HOUSEKEEPING												
Contracted services	\$	264,825	\$	267,049	\$	280,135	\$	261,927	\$	267,166	\$	272,509
Supplies & Other Expenses		5,099	_	4,165	_	1,511	_	1,572	_	1,603	_	1,635
TOTAL HOUSEKEEPING	\$	269,924	\$	271,214	\$	281,646	\$	263,499	\$	268,769	\$	274,144
All IDOING												
NURSING											_	
Salaries - Nurses (RN)	\$	1,468,718	\$	1,548,109	\$	1,637,875	\$	1,704,046	\$	1,738,127	\$	1,772,890
Salaries - Nurses (LPN)		1,008,276		1,036,755		976,119		1,015,554		1,035,865		1,056,582
Salaries - Nurses (Other)		1,823,104		1,703,206		1,779,293		1,851,177		1,888,201		1,925,965
Salaries - Director of Nursing		83,568		88,991		96,603		100,506		102,516		104,566
Medical director		76,855		76,639		70,506		73,354		74,821		76,317
Nursing supplies & other costs		276,224		267,770		284,354		295,842		301,759		307,794
Contracted nursing services		<del></del>	_		_	39,331		40,920	_	41,738		42,573
TOTAL NURSING	\$	4,736,745	\$	4,721,470	\$	4,884,081	\$	5,040,479	\$	5,141,289	\$	5,244,114
THERAPY SERVICES												
Salaries - therapy	\$	-	\$	8,856	\$	9,015	\$	9,379	\$	9,567	\$	9,758
Contracted therapy		1,041,286		965,529		1,048,563		803,195		819,259		835,644
Therapy supplies		17,695	_	15,184	_	5,648	_	5,876		5,994	_	6,114
TOTAL THERAPY SERVICES	æ	1 050 001	\$	989,569	\$	1,063,226	\$	818,450	\$	834,820	\$	851,516
TOTAL MILITARY SERVICES	<u>\$</u>	1,058,981	<u> </u>	303,303	φ	1,003,220	<del>*</del>	010,430	Ψ	034,020	<u>Ψ</u>	031,310
OTHER SERVICES												
Salaries - activities	\$	159,702	\$	166,527	\$	174,541	\$	181,593	\$	185,225	\$	188,930
Salaries - social services	•	88,174	•	98,426	-	103,206	*	107,375	*	109,523	•	111,713
Supplies		25,200		31,745		31,552		32,827		33,484		34,154
Pharmacy/X-Ray/Lab		284,641		280,609		315,750		328,506		335,076		341,778
Purchased services - pharmacy		10,014		10,835		10,557		10,983		11,203		11,427
Purchased services - activities		3,338		3,565		4,297		4,471		4,560		4,651
Other services		160,733		122,764	_	213,862		222,502	_	226,952	_	231,491
TOTAL OTHER SERVICES	\$	731,802	<u>\$</u>	714,471	<u>\$</u>	853,765	\$	888,257	\$	906,023	\$	924,144

### **ATTACHMENT 36**

Center Name:

Kindred Nursing & Rehabilitation - Birchwood Terrace

Date:

10/15/17

i opic / Opportunity	Current Measurement / Goal	Action / Interventions	Target Dates	Responsible Party	Follow-Up
Disaster	Current Measurement:	Interventions for affected resident:	11/15/2017	Maintenance	THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACTOR OF THE CONTRACT
Preparedness/Emergency	T. C. J J. 11	۷			
Kesponse	CMS/State/Local	A.		Nursing	
	guidelines and	Interventions for residents		Administration	
	requirements to be in	identified as having the potential to			
	compliance with	be affected:			
	regulations	Staff will conduct a full scale drill.		······································	
	Current Goal:	simulating the need to triage and			
		evacuate residents from their			
	Attend VHCA	rooms/units/location.			
	Emergency response			***************************************	
	Meeting in November	Staff will ensure resident, is tagged			
	2017	and tracked to new			
		location/discharge destination.			
	Conduct a full scale	)			
	Disaster Drill in				
	conjuction with local	Systematic Change:		***************************************	
	officials and				
	community partners	Bi-Annual drills, including one full		***************************************	
		scale drill			
	Complete the Hazard				
	and Vulnerability	Monitoring of the change to sustain			
	Analysis	system compliance ongoing:			
	Complete the Desille.	Evaluate offectiveness of drills:			
	Compact me Facility	what we did right and areas of			
	prome	What we uld light, all aleas of			
		indicovement.			

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# Performance Impr\ ement Action Plan

Make list of	Create plan for all identified areas	
Agencies/Community	of improvement.	
Partners who will assist	•	
in time of		
Emergency/Disaster		
	The state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the s	

PERFORMANCE IMPROVEMENT SUBCOMMITTEE CHAIR SIGNATURE:

	Birchwad lenale		Date: 11/8/17	411	
Topic / Opportunity	Current Measurement / Goal		Target Dates	Responsible Party	Follow-Up
Opportunity to ensure bed rails that are in place are within the measurements recommended by the Hospital Bed System Dimensional and Assessment Guide Opportunity to ensure a nursing assessment is completed to identify risks of potential entrapment using bed rails with each resident And moving forward prior to using them on a resident Opportunity to ensure that the beds dimensions	That we follow the FDA recommendations according to the recommendations as mentioned.  Bed safety assessment is completed upon admission and annually Care plan the use of side rails  Current Goal:  Annually Maintenance will complete a mattress measurement and bed safety form to ensure PM of beds and bed rails to ensure they meet current safety standards and are not in need of repair.  Prior to the use of bed rails the nurse will complete a bed safety	Interventions for affected resident:  NA Interventions for residents identified as having the potential to be affected:  Maintenance will complete the approved FDA assessment tool ensuring measurements are within the stated guidelines  Nursing will validate that a bed safety assessment has been completed and that it supports the following:  1. what are the medical needs that would be addressed by the bed rail,  2. the resident's benefits from the use of the bed rails,  3. the risks of using the bed rails and how they will be mitigated,  4. and the alternatives that were attempted and failed to meet the residents needs  5. As well as alternatives that were	10/31/2017	Maintenance	Will speak with Darlene regarding updated P&P and TL I am wondering if the is a consent form created Should we do quarterly evals or annual for LN?

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Opportunity to the resident and or ensure that the residents representative risks versus and maintain evidence benefits are of sufficient information reviewed with the so that an informed resident and or decision could be made resident consent can be given voluntarily, free from coercion and this will include:  1. what are the medical needs that would be addressed by the bed rail,		be inappropriate			
	Syste	Systematic Change:			
decision and un consent volunta coercio include 1.	ation SDC	SDC / designee will provide education on the revised onidance and E-Tao 700 as it			
ntative consension volunta coercio include 1.	ade	relates to expectations for bed rails use.	10/1/18	SDC / designee	
voluntarily, free from coercion and this will include:  1. what are the medical needs that would be addressed by the bed rail, 2. the resident's benefits from t	y <u>aa4</u>			)	
1. what are the medical needs that would be addressed by the bed rail,  2. the resident's benefits from t		Maintenance will complete the approved FDA assessment tool ensuring	11/28/17		
		measurements are within the stated guidelines annually	annually	Mamtenance	
	S	Nursing will complete the bed safety		Nursing	
		assessment upon prior to initiating the	11/28/17	)	
		use of Ded Falls on a resident then annually and with a significant change in			
	status.				
benefits from t					
, ,	the	Monitoring of the change to sustain			
use of the bed		system compinance ongoing:			
[41]S,	The E	The ED and the DNS will oversee this	11/28/17		
3. the risks of using	using process.	S.			
the bed rails and how they will be		The ED will monitor and oversee the MD		ED	
mitigated,		with completion and results of FDA			
	assessi	assessment tool ensuring measurements			
4. and the		The DNS will monitor and oversee the		DNS	
were attempted		Nursing piece and validate compliance			
		with admission review and with annual			

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# Performance Impresement Action Plan

	and failed to	and significant change reviews	
	meet the		-
***************************************	residents needs		
		The type of specific direct	
	5. As well as	monitoring and supervision provided	Making out
	alternatives that	during the use of the bed rails, including	
	were considered	documentation of the monitoring;	
	but not	· The identification of how needs	
	implemented	will be met during use of the bed rails,	
	because they	such as for repositioning, hydration,	
	were considered	meals, use of the bathroom and hygiene;	
	to be	Ongoing assessment to assure that	
	inappropriate	the bed rail is used to meet the resident's	
		needs;	
		<ul> <li>Ongoing evaluation of risks;</li> </ul>	
		· The identification of who may	
		determine when the bed rail will be	
***************************************		discontinued; and	
		· The identification and	
		interventions to address any residual	
		effects of the bed rail (e.g., generalized	
		weakness, skin breakdown).	
,			

PERFORMANCE IMPROVEMENT SUBCOMMITTEE CHAIR SIGNATURE:

#### Performance Improvement

#### November 15, 2017 Minutes

In attendance: See Attendance Sheet Attached

Old Business: Minutes Reviewed and Approved as Written

**New Business:** 

Administration:

QAPI Projects -

Side Rail Reduction – Discussed the CMS initiative for side rail reduction secondary to resident injury/death d/t entrapment. A letter was sent to residents and responsible parties explaining the initiative and the facilities plan to review and reduce the use of unnecessary side rails. This letter will be included in the initial admission packet going forward. The facility is working collaboratively between Nursing, rehab and maintenance to systematically asses and reduce when appropriate. Those who do require the use of the rails for safety or mobility will have a nursing assessment completed and consent obtained. A wing has essentially been SR free for over a year, which has successful. The facility utilizes 2 types of beds, one with 1/8 rails, and one with ½ rails. All ½ rails will be tied down when not in use, and 1/8 rails will be utilized on the Medicare Unit, since they can easily be removed or added as needed. Maintenance is Discussed the 2nd component of this initiative is bed safety, meaning the mattress appropriately fits the bed. We have 3 types of beds, 2 standard and one bariatric and 2 types of mattresses. Maintenance has completed the assessments to ensure proper use and fitting mattresses are in place. Maintenance has ordered additional clips for call light cords and over bed lights.

Disaster Preparedness – DNS, Maintenance Director and ED attended the VHCA meeting on November 2nd regarding emergency response and disaster preparedness in preparation for the regulatory changes that fall into place today. S/p this meeting, a subcommittee meeting was held with the ED, Maintenance Director and Safety Chair. The Disaster Manual was reviewed for accuracy and relevancy. The vulnerability checklist was updates. Maintenance ordered head lamps, walkie-talkies, vests, and tags in the event of major event or evacuation. We have also contacted the fire department, police department and the state Emergency Response Coordinator to facilitate a mock drill. MOU's with local facilities and transportation companies were updated.

Fall reduction — After the September training on Fall reduction, bi-monthly meetings were held with the Nursing Managers, analyzing the fall data. Multiple residents were identified as not requiring alarms, either due to ineffectiveness or lack of need. Root cause analysis to be completed after each fall to determine the true reason for fall, allowing for individualization of approached. Currently the facility has seen a reduction in alarms by 66%.

#### Nursing -

Survey Process – Working on the facility assessment tool. Although a long process, it was informative. In the process of finishing and finalizing the document. Will provide to our DDCO upon completion for review.

MDS - CMCA Audits provided.

Safety/Workman's Comp – Currently, we have no EE currently on MOD duty. There were no new injuries this month.

Infection Control – We have vaccinated roughly 250 EE's and residents thus far. 2nd Letter's and ED calls were placed for those resident's responsible parties who have not responded. Have received responses from all but 2 resident families. ABT stewardship program discussed at length.

Social Services - No new report.

Culinary and Hospitality – Changing the order in which the carts/trays are being sent out to the units from the kitchen. This is to start 11/16/17. In addition, the Main Dining Room will no longer have tray service, but will be provided meals directly from the kitchen from serving platters.

Activities – have hired and are in the process of training and orienting the new Activity Assistant, primarily with a focus on A- wing. Thus far, she is doing great!

Medical Director - Nothing new to report.

Administration – The facility has been granted a waiver to be able to park on site through May of 2018, at which time a permanent resolution needs to be established.

Training – Competencies related to the Facility assessment tool and new hire orientation.

Center Name:

Kindred Nursing & Rehabilitation - Birchwood Terrace

Date:

10/15/17

Topic / Opportunity	Current Measurement / Goal	Action / Interventions	Target Dates	Responsible Party	Follow-Up
Disaster Propared page (Finance)	Current Measurement:	Interventions for affected resident:	11/15/2017	Maintenance	
Response	That we follow	NA		Nursing	
	guidelines and	Interventions for residents		Administration	
	requirements to be in compliance with	identified as having the potential to be affected:			
	regulations	Staff will conduct a full scale drill.			
	Current Goal:	simulating the need to triage and			
	7 Cant. 1777	evacuate residents from their			
	Attend VHCA	rooms/units/location.			
	Emergency response Meeting in November	Staff will ensure resident, is tagged			
	2017	and tracked to new			
		location/discharge destination.			
	Conduct a full scale				
	conjuction with local	Systematic Change:			
	community partners	Bi-Annual drills, including one full scale drill			
	Complete the Hazard and Vulnerability Analysis	Monitoring of the change to sustain system compliance ongoing:			
	Complete the Facility	Evaluate effectiveness of drills; what we did right, and areas of			
	allo di	improvement.			

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# Performance Impr\ ement Action Plan

Make list of	Create plan for all identified areas	A-100.007-2	
Agencies/Community	of improvement.	10044-1000000	
Partners who will assist	•		
in time of		AND CONTRACTOR OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF	
Emergency/Disaster			
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PERFORMANCE IMPROVEMENT SUBCOMMITTEE CHAIR SIGNATURE:

Center Name: B	Center Name: Birchwood Terrale		Date: 11/8/17	1118	
Topic / Opportunity	Current Measurement / Goal		Target Dates	Responsible Party	Follow-Up
Opportunity to ensure bed rails that are in place are within the measurements recommended by the Hospital Bed System Dimensional and Assessment Guide Opportunity to ensure a nursing assessment is completed to identify risks of potential entrapment using bed rails with each resident And moving forward prior to using them on a resident Opportunity to ensure that the beds dimensions	Current Measurement:  That we follow the FDA recommendations according to the recommendations as mentioned.  Bed safety assessment is completed upon admission and annually Care plan the use of side rails  Current Goal:  Annually Maintenance will complete a mattress measurement and bed safety form to ensure PM of beds and bed rails to ensure they meet current safety standards and are not in need of repair.  Prior to the use of bed rails the nurse will complete a bed safety	Interventions for affected resident:  NA Interventions for residents identified as having the potential to be affected:  Maintenance will complete the approved FDA assessment tool ensuring measurements are within the stated guidelines  Nursing will validate that a bed safety assessment has been completed and that it supports the following:  1. what are the medical needs that would be addressed by the bed rail,  2. the resident's benefits from the use of the bed rails,  3. the risks of using the bed rails and how they will be mitigated,  4. and the alternatives that were attempted and failed to meet the residents needs  5. As well as alternatives that were	10/31/2017	Maintenance	Will speak with Darlene regarding updated P&P and TL I am wondering if the is a consent form created Should we do quarterly evals or annual for LN?

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Prior to use the nurse will obtain consent from the resident and or residents representative and maintain evidence of sufficient information so that an informed decision could be made and understood and consent can be given voluntarily, free from coercion and this will include:  1. what are the medical needs that would be addressed by the bed rail,  2. the resident's benefits from the use of the bed rails,  3. the risks of using the bed rails and how they will be mittigated,	are appropriate for the residents	assessment	considered but not implemented because they were considered to			
the resident and or residents representative and maintain evidence of sufficient information so that an informed decision could be made and understood and consent can be given voluntarily, free from coercion and this will include:  1. what are the medical needs that would be addressed by the bed rail,  2. the resident's benefits from the use of the bed rails,  3. the risks of using the bed rails and how they will be mitigated,	te and weight	Prior to use the nurse will obtain consent from	be inappropriate			
residents representative and maintain evidence of sufficient information so that an informed decision could be made and understood and consent can be given voluntarily, free from coercion and this will include:  1. what are the medical needs that would be addressed by the bed rail,  2. the resident's benefits from the use of the bed rails,  3. the risks of using the bed rails,  4. and the	pportunity to	the resident and or	A relicance			
and maintain evidence of sufficient information so that an informed decision could be made and understood and consent can be given voluntarily, free from coercion and this will include:  1. what are the medical needs that would be addressed by the bed rail,  2. the resident's benefits from the use of the bed rails,  3. the risks of using the bed rails and how they will be mitigated,  4. and the	sure that the	residents representative	Systematic Change:			
so that an informed decision could be made and understood and consent can be given voluntarily, free from coercion and this will include:  1. what are the medical needs that would be addressed by the bed rail,  2. the resident's benefits from the use of the bed rails,  3. the risks of using the bed rails,  4. and the	sks versus nefits are	and maintain evidence	SDC / designee will provide education on			
decision could be made and understood and consent can be given voluntarily, free from coercion and this will include:  1. what are the medical needs that would be addressed by the bed rail,  2. the resident's benefits from the use of the bed rails,  3. the risks of using the bed rails,  4. and the		so that an informed	the revised guidance and F-Tag 700 as it	1		
and understood and consent can be given voluntarily, free from coercion and this will include:  1. what are the medical needs that would be addressed by the bed rail,  2. the resident's benefits from the use of the bed rails,  3. the risks of using the bed rails and how they will be mitigated,		decision could be made	relates to expectations for bed rails use.	10/1/18	SDC/	
consent can be given voluntarily, free from coercion and this will include:  1. what are the medical needs that would be addressed by the bed rail,  2. the resident's benefits from the use of the bed rails,  3. the risks of using the bed rails and how they will be mitigated,	sident	and understood and			designee	
he ing	presentative	consent can be given				
he ing		voluntarily, free from	Maintenance will complete the approved	11/28/17		
hat are the nedical needs hat would be ddressed by the ed rail, he resident's enefits from the se of the bed ails, he bed rails and ow they will be nitigated, and the		coercion and this will	FDA assessment tool ensuring		Maintenance	
what are the medical needs that would be addressed by the bed rail, the resident's benefits from the use of the bed rails, the risks of using the bed rails and how they will be mitigated, and the	-	include:	measurements are within the stated	annually		
medical needs that would be addressed by the bed rail, the resident's benefits from the use of the bed rails, the risks of using the bed rails and how they will be mitigated,		1 200 0 410 0				
medical needs that would be addressed by the bed rail, the resident's benefits from the use of the bed rails, the risks of using the bed rails and how they will be mitigated,		i. what are the	3			
that would be addressed by the bed rail, the resident's benefits from the use of the bed rails, the bed rails and how they will be mitigated, and the		medical needs	Nursing will complete the bed safety		Nursing	
addressed by the bed rail, the resident's benefits from the use of the bed rails, the risks of using the bed rails and how they will be mitigated,		that would be	assessment upon prior to initiating the	11/28/17	0	
bed rail, the resident's benefits from the use of the bed rails, the risks of using the bed rails and how they will be mitigated,		addressed by the	use of bed rails on a resident then	Ы··· - // с		
the resident's benefits from the use of the bed rails, the risks of using the bed rails and how they will be mitigated, and the		bed rail,	annually and with a significant change in			
the resident's benefits from the use of the bed rails, the risks of using the bed rails and how they will be mitigated,			status.			
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use of the bed rails, the risks of using the bed rails and how they will be mitigated, and the		benefits from the	Monitoring of the change to sustain			
the risks of using the bed rails and how they will be mitigated,	· · · · · · · · · · · · · · · · · · ·	use of the bed	system compliance ongoing:			
the risks of using the bed rails and how they will be mitigated, and the		rails,				
the risks of using the bed rails and how they will be mitigated, and the			The ED and the DNS will oversee this	11/28/17		
the bed rails and how they will be mitigated, and the			process.			
how they will be mitigated,	· ·	the bed rails and				
mitigated,		how they will be	The ED will monitor and oversee the MD	***************************************	ED	
and the		mitigated,	with completion and results of FDA			
and the			assessment tool ensuring measurements			
alternatives that The DNS will monitor an		alternatives that	The DNS will monitor and oversee the		SVA	
were attempted Nursing piece and valida	•	were attempted	Nursing piece and validate compliance	errocter toute		
			with admission review and with annual	-		

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and failed to	and significant change reviews		
meet the			
residents needs		-	
	The type of specific direct		**********
5. As well as	monitoring and supervision provided		
 alternatives that	during the use of the bed rails, including		
were considered	documentation of the monitoring;		
but not	The identification of how needs		***************************************
implemented	will be met during use of the bed rails,		
because they	such as for repositioning, hydration,		
 were considered	meals, use of the bathroom and hygiene;		
to be	Ongoing assessment to assure that		
inappropriate	the bed rail is used to meet the resident's		
	needs;		
	Ongoing evaluation of risks;		
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	determine when the bed rail will be		
	discontinued; and	an ann an an an an an an an an an an an	
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	interventions to address any residual		
	effects of the bed rail (e.g., generalized		
	weakness, skin breakdown).		
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Performance improvement subcommittee chair signature: