

Required Tables

When completing the tables please note that you need only fill-in the **shaded fields**. Fields with diagonal lines indicating **N/A** do not require an entry. The CON Application Form tables, when completed electronically, are set up to calculate totals as well as pre-populate fields in other tables for you. If you have any questions please contact Division staff. Also, please contact Division staff prior to determining if a given table may not be applicable for your project.

Applicants are encouraged to submit an electronic version of a completed application via attachment to email. Please send electronic versions as attachments to email addressed to: Donna.Jerry@state.vt.us

<u>Table</u>	<u>Description</u>
1	Project Costs
2	Debt Financing Arrangement: Sources & Uses of Funds
3A	Income Statement: Without Project
3B	Income Statement: Project Only
3C	Income Statement: With Project (no 'fill-in' required)
4A	Balance Sheet - Unrestricted Funds: Without Project
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5A	Statement of Cash Flows: Without Project
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6A	Revenue Source Projections: Without Project
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7	Utilization Projections: Totals
8	Utilization Projections: Project Specific
9	Staffing Projections: Totals

NOTE: When completing this table make entries in the shaded fields only.

University of Vermont Medical Center
PET-CT Replacement
 TABLE 1
 PROJECT COSTS

Construction Costs	
1. New Construction	
2. Renovation	172,000
3. Site Work	
4. Fixed Equipment	2,370,000
5. Design/Bidding Contingency	22,360
6. Construction Contingency	38,880
7. Construction Manager Fee	
8. Other (please specify)	
Subtotal	\$ 2,603,240
Related Project Costs	
1. Major Moveable Equipment	
2. Furnishings, Fixtures & Other Equip.	27,000
3. Architectural/Engineering Fees	56,033
4. Land Acquisition	
5. Purchase of Buildings	
6. Administrative Expenses & Permits	3,358
7. Debt Financing Expenses (see below)	-
8. Debt Service Reserve Fund	-
9. Working Capital	-
10. Other (please specify)	-
Subtotal	\$ 86,391
Total Project Costs	\$ 2,689,631

Debt Financing Expenses	
1. Capital Interest	\$ -
2. Bond Discount or Placement Fee	-
3. Misc. Financing Fees & Exp. (issuance costs)	-
4. Other	-
Subtotal	\$ -
Less Interest Earnings on Funds	
1. Debt Service Reserve Funds	\$ -
2. Capitalized Interest Account	-
3. Construction Fund	-
4. Other	-
Subtotal	\$ -
Total Debt Financing Expenses	\$ -
feeds to line 7 above	

NOTE: When completing this table make entries in the shaded fields only.

**University of Vermont Medical Center
PET-CT Replacement**

TABLE 2
DEBT FINANCING ARRANGEMENT, SOURCES & USES OF FUNDS

Sources of Funds			
1. Financing Instrument	Bond		
a. Interest Rate	0.0%		
b. Loan Period		To:	
c. Amount Financed			\$ -
2. Equity Contribution			-
3. Other Sources			
a. Working Capital ¹			2,689,631
b. Fundraising			-
c. Grants			-
d. Other			-
Total Required Funds			\$ 2,689,631

Uses of Funds		
<u>Project Costs (feeds from Table 1)</u>		
1. New Construction		\$ -
2. Renovation		172,000
3. Site Work		-
4. Fixed Equipment		2,370,000
5. Design/Bidding Contingency		22,360
6. Construction Contingency		38,880
7. Construction Manager Fee		-
8. Major Moveable Equipment		-
9. Furnishings, Fixtures & Other Equip.		27,000
10. Architectural/Engineering Fees		56,033
11. Land Acquisition		-
12. Purchase of Buildings		-
13. Administrative Expenses & Permits		3,358
14. Debt Financing Expenses		-
15. Debt Service Reserve Fund		-
16. Working Capital		-
17. Other (please specify)		-
Total Uses of Funds		\$ 2,689,631

Total sources should equal total uses of funds.

1) Funding Sources - Our current plan is that this would be funded through working capital. However, upon approval of the project, if the equipment vendor were to present more favorable financing options to us that would not increase the overall cost of the project (i.e., capital lease), we may decide to pursue such an option.

NOTE: When completing this table make entries in the shaded fields only.

University of Vermont Medical Center
PET-CT Replacement
 TABLE 3A
 INCOME STATEMENT
 WITHOUT PROJECT

	Latest Actual 2015	Budget 2016	Proposed Year 1 2017	Proposed Year 2 2018	Proposed Year 3 2019
Revenues					
Inpatient Care Revenue	\$ 2,776,343	\$ 3,094,924	\$ 3,094,924	\$ 3,094,924	\$ 3,094,924
Outpatient Care Revenue	\$ 19,111,708	20,346,848	\$ 20,346,848	\$ 20,346,848	\$ 20,346,848
Chronic/Rehab Revenue	-	-	-	-	-
SNF/ECF Patient Care Revenue	-	-	-	-	-
Swing Beds Patient Care Revenue	-	-	-	-	-
Gross Patient Care Revenue	\$ 21,888,050	\$ 23,441,772	\$ 23,441,772	\$ 23,441,772	\$ 23,441,772
Disproportionate Share Payments	(200,568)	(230,435)	(230,435)	(230,435)	(230,435)
Free Care & Bad Debt	291,654	414,794	414,794	414,794	414,794
Deductions from Revenue	12,111,213	12,390,351	12,390,351	12,390,351	12,390,351
Net Patient Care Revenue	\$ 9,685,753	\$ 10,867,062	\$ 10,867,062	\$ 10,867,062	\$ 10,867,062
Other Operating Revenue	312,258	160,931	160,931	160,931	160,931
Total Operating Revenue	\$ 9,998,010	\$ 11,027,993	\$ 11,027,993	\$ 11,027,993	\$ 11,027,993
Operating Expense					
Salaries (Non-MD)	\$ 797,372	\$ 813,084	\$ 813,084	\$ 813,084	\$ 813,084
Fringes Benefits (Non-MD)	266,304	270,017	\$ 270,017	\$ 270,017	\$ 270,017
Physician Fees/Salaries/Contracts/Fringe	-	-	-	-	-
Health Care Provider Tax	581,145	652,024	652,024	652,024	652,024
Depreciation/Amortization					
Interest					
Other Operating Expense	2,087,638	2,195,517	\$ 2,195,517	\$ 2,195,517	\$ 2,195,517
Total Operating Expense	\$ 3,732,459	\$ 3,930,641	\$ 3,930,641	\$ 3,930,641	\$ 3,930,641
Net Operating Income (Loss)	\$ 6,265,551	\$ 7,097,352	\$ 7,097,352	\$ 7,097,352	\$ 7,097,352
Non-Operating Revenue					
Excess (Deficit) of Rev Over Exp	\$ 6,265,551	\$ 7,097,352	\$ 7,097,352	\$ 7,097,352	\$ 7,097,352

Notes:

- Gross revenue includes revenue billed through the Nuclear Medicine Department, which includes all Nuclear Medicine and PET/CT charges but excludes any room and board charges as well as any charges for ancillary services.

- Total operating expenses only includes expenses directly charged to the Nuclear Medicine Department, which includes all Nuclear Medicine and PET/CT expenses but excludes any room and board expenses, any expenses for ancillary services, and indirect overhead expenses.

- Health Care Provider Tax is listed on this form as an expense. Please note on the University of VT Medical Center Audited Financial Statements it is treated as a contractual allowance.

- Other Operating Expense break down is as follows: FY15 \$1,548,819 is pharmaceutical expense, \$40,830 is med/surg expense, \$493,444 is for equipment service agreements, and the remaining \$4,545 is all other. FY16 through FY19 \$1,661,212 is pharmaceutical expense, \$52,199 is med/surg expense, \$462,224 is for equipment service agreements, and the remaining \$19,882 is all other expense.

NOTE: When completing this table make entries in the shaded fields only.

University of Vermont Medical Center
PET-CT Replacement
 TABLE 3B
 INCOME STATEMENT
 PROJECT ONLY

	Latest Actual 2015	Budget 2016	Proposed Year 1 2017	Proposed Year 2 2018	Proposed Year 3 2019
Revenues					
Inpatient Care Revenue		\$ -	\$ -	\$ -	\$ -
Outpatient Care Revenue		-	-	-	-
Chronic/Rehab Revenue		-	-	-	-
SNF/ECF Patient Care Revenue		-	-	-	-
Swing Beds Patient Care Revenue		-	-	-	-
Gross Patient Care Revenue		\$ -	\$ -	\$ -	\$ -
Disproportionate Share Payments		\$ -	\$ -	\$ -	\$ -
Free Care & Bad Debt		-	-	-	-
Deductions from Revenue		-	-	-	-
Net Patient Care Revenue		\$ -	\$ -	\$ -	\$ -
Other Operating Revenue		-	-	-	-
Total Operating Revenue		\$ -	\$ -	\$ -	\$ -
Operating Expense					
Salaries (Non-MD)		\$ -	\$ -	\$ -	\$ -
Fringes Benefits (Non-MD)		-	-	-	-
Physician Fees/Salaries/Contracts/Fringes		-	-	-	-
Health Care Provider Tax		-	-	-	-
Depreciation/Amortization		-	384,233	384,233	384,233
Interest		-	-	-	-
Other Operating Expense		-	(87,159)	73,638	73,638
Total Operating Expense		\$ -	\$ 210,574	\$ 457,871	\$ 457,871
Net Operating Income (Loss)		\$ -	\$ (210,574)	\$ (457,871)	\$ (457,871)
Non-Operating Revenue		-	-	-	-
Excess (Deficit) of Rev Over Exp		\$ -	\$ (210,574)	\$ (457,871)	\$ (457,871)

Notes:

- This is a replacement project only so no additional revenue will be realized from this purchase.
- Additional expense is for depreciation.
- FY 2017 includes one year of savings for equipment maintenance expense in the amount of \$173,659 during the warranty period.
- FY 2017 includes \$86,500 of incremental expense realized during the implementation phase where mobile PET/CT will be utilized.
- FY 2018 and 2019 include the increase of \$73,638 per year for the maintenance agreement for the new equipment.

4/21/2016

Health Care Administration

PET CT Repl CON_Tables 4 12 16, Table 3B

NOTE: This table requires no 'fill-in' as it is populated automatically from Tables 3A & 3B.

Universtiy of Vermont Medical Center
PET-CT Replacement
 TABLE 3C
 INCOME STATEMENT
 WITH PROJECT

	Latest Actual 2015	Budget 2016	Proposed Year 1 2017	Proposed Year 2 2018	Proposed Year 3 2019
Revenues					
Inpatient Care Revenue	\$ 2,776,343	\$ 3,094,924	\$ 3,094,924	\$ 3,094,924	\$ 3,094,924
Outpatient Care Revenue	19,111,708	20,346,848	20,346,848	20,346,848	20,346,848
Chronic/Rehab Revenue	-	-	-	-	-
SNF/ECF Patient Care Revenue	-	-	-	-	-
Swing Beds Patient Care Revenue	-	-	-	-	-
Gross Patient Care Revenue	\$ 21,888,050	\$ 23,441,772	\$ 23,441,772	\$ 23,441,772	\$ 23,441,772
Disproportionate Share Payments	\$ (200,568)	\$ (230,435)	\$ (230,435)	\$ (230,435)	\$ (230,435)
Free Care & Bad Debt	291,654	414,794	414,794	414,794	414,794
Deductions from Revenue	12,111,213	12,390,351	12,390,351	12,390,351	12,390,351
Net Patient Care Revenue	\$ 9,685,753	\$ 10,867,062	\$ 10,867,062	\$ 10,867,062	\$ 10,867,062
Other Operating Revenue	312,258	160,931	160,931	160,931	160,931
Total Operating Revenue	\$ 9,998,010	\$ 11,027,993	\$ 11,027,993	\$ 11,027,993	\$ 11,027,993
Operating Expense					
Salaries (Non-MD)	\$ 797,372	\$ 813,084	\$ 813,084	\$ 813,084	\$ 813,084
Fringes Benefits (Non-MD)	266,304	270,017	270,017	270,017	270,017
Physician Fees/Salaries/Contracts/Fringe	-	-	-	-	-
Health Care Provider Tax	581,145	652,024	652,024	652,024	652,024
Depreciation/Amortization	-	-	384,233	384,233	384,233
Interest	-	-	-	-	-
Other Operating Expense	2,087,638	2,195,517	2,021,858	2,269,155	2,269,155
Total Operating Expense	\$ 3,732,459	\$ 3,930,641	\$ 4,141,215	\$ 4,388,512	\$ 4,388,512
Net Operating Income (Loss)	\$ 6,265,551	\$ 7,097,352	\$ 6,886,778	\$ 6,639,481	\$ 6,639,481
Non-Operating Revenue	-	-	-	-	-
Excess (Deficit) of Rev Over Exp	\$ 6,265,551	\$ 7,097,352	\$ 6,886,778	\$ 6,639,481	\$ 6,639,481

GMCB
FY15 Actual

ASSETS

CURRENT ASSETS

CASH & INVESTMENTS	186,606,000
PATIENT ACCOUNTS RECEIVABLE, GROSS	150,889,000
LESS: ALLOWANCE FOR UNCOLLECTIBLE ACCTS	(23,064,000)
DUE FROM THIRD PARTIES	2,830,000
OTHER CURRENT ASSETS	48,795,000

TOTAL CURRENT ASSETS 366,056,000

BOARD DESIGNATED ASSETS

FUNDED DEPRECIATION	353,940,000
ESCROWED BOND FUNDS	21,597,000
OTHER	54,571,000

TOTAL BOARD DESIGNATED ASSETS 430,108,000

PROPERTY, PLANT AND EQUIPMENT

LAND, BUILDINGS & IMPROVEMENTS	633,266,000.00
FIXED EQUIPMENT	
MAJOR MOVABLE EQUIPMENT	314,061,000
CONSTRUCTION IN PROGRESS	14,899,000
TOTAL PROPERTY, PLANT & EQUIPMENT	<u>962,226,000</u>

LESS: ACCUMULATED DEPRECIATION

LAND, BUILDINGS & IMPROVEMENTS	(295,143,000)
EQUIPMENT - FIXED	
EQUIPMENT - MAJOR MOVEABLE	(235,759,000)
TOTAL ACCUMULATED DEPRECIATION ()	<u>(530,902,000)</u>

TOTAL PROPERTY, PLANT AND EQUIPMENT, NET 431,324,000

OTHER LONG-TERM ASSETS

31,951,000

TOTAL ASSETS

1,259,439,000

LIABILITIES AND FUND BALANCE

CURRENT LIABILITIES

ACCOUNTS PAYABLE	23,667,000
SALARIES, WAGES AND PAYROLL TAXES PAYABLE	91,790,000
ESTIMATED THIRD-PARTY SETTLEMENTS	12,695,000
OTHER CURRENT LIABILITIES	44,393,000
CURRENT PORTION OF LONG-TERM DEBT	11,346,000
TOTAL CURRENT LIABILITIES	<u>183,891,000</u>

LONG-TERM DEBT

BONDS & MORTGAGES PAYABLE	339,803,000
CAPITAL LEASE OBLIGATIONS	
OTHER LONG-TERM DEBT	
TOTAL LONG-TERM DEBT	<u>339,803,000</u>

TOTAL OTHER NONCURRENT LIABILITIES

29,951,000

TOTAL LIABILITIES

553,645,000

FUND BALANCE

705,794,000

TOTAL LIABILITIES & FUND BALANCE

1,259,439,000

NOTE: When completing this table make entries in the shaded fields only.

University of Vermont Medical Center
PET-CT Replacement
 TABLE 5A
 STATEMENT OF CASH FLOWS
 WITHOUT PROJECT

	Latest Actual 2015	Budget 2016	Proposed Year 1 2017	Proposed Year 2 2018	Proposed Year 3 2019
Beginning Cash	\$ -	\$ -	\$ -	\$ -	\$ -
Operations					
Excess revenues over expenses	6,265,551	7,097,352	7,097,352	7,097,352	7,097,352
Depreciation / Amortization	-	-	-	-	-
(Increase)/Decrease Patient A/R	-	-	-	-	-
(Increase)/Decrease Other Changes	-	-	-	-	-
Subtotal Cash from Operations	\$ 6,265,551	\$ 7,097,352	\$ 7,097,352	\$ 7,097,352	\$ 7,097,352
Investing Activity					
Capital Spending					
Capital					
Capitalized Interest					
Change in accum depr less depreciation	-	-	-	-	-
(Increase) Decrease in capital assets	-	-	-	-	-
Subtotal Capital Spending	\$ -	\$ -	\$ -	\$ -	\$ -
(Increase) / Decrease					
Funded Depreciation	-	-	-	-	-
Other LT assets & escrowed bonds & other	-	-	-	-	-
Subtotal (Increase) / Decrease	\$ -	\$ -	\$ -	\$ -	\$ -
Subtotal Cash from Investing Activity	\$ -	\$ -	\$ -	\$ -	\$ -
Financing Activity					
Debt (increase) decrease					
Bonds & mortgages	-	-	-	-	-
Repayment	-	-	-	-	-
Capital lease & other long term debt	-	-	-	-	-
Subtotal Cash from Financing Activity	\$ -	\$ -	\$ -	\$ -	\$ -
Other Changes (please describe)					
Manual adjustment					
Other					
Change in fund balance less net income		(7,097,352)	(7,097,352)	(7,097,352)	(7,097,352)
Other					
Subtotal Other Changes	\$ -	\$ (7,097,352)	\$ (7,097,352)	\$ (7,097,352)	\$ (7,097,352)
Net Increase (Decrease) in Cash	\$ 6,265,551	\$ -	\$ -	\$ -	\$ -
Ending Cash	\$ 6,265,551	\$ -	\$ -	\$ -	\$ -

Notes:

- Excess revenue over expenses is populated from Table 3A and is the net income for the Nuclear Medicine Department.
- The remaining operational expenses related to this cash flow statement are not obtainable at the departmental level.
- Investing Activity, including capitalized interest, is not stored at the departmental level and thus cannot be included on this cash flow statement.
- Financing Activity is not stored at the departmental level and thus cannot be included on this cash flow statement.

NOTE: This table requires no 'fill-in' as it automatically populates from Tables 4B, 5A and 5B.

Universtiy of Vermont Medical Center
PET-CT Replacement
 TABLE 5B
 STATEMENT OF CASH FLOWS
 PROJECT ONLY

	Latest Actual 2015	Budget 2016	Proposed Year 1 2017	Proposed Year 2 2018	Proposed Year 3 2019
Beginning Cash	\$	-	\$	-	\$ (2,515,972) \$ (2,589,610)
Operations					
Excess revenues over expenses		-	(210,574)	(457,871)	(457,871)
Depreciation / Amortization		-	384,233	384,233	384,233
(Increase)/Decrease Patient A/R		-	-	-	-
(Increase)/Decrease Other Changes		-	-	-	-
Subtotal Cash from Operations	\$	-	\$ 173,659	\$ (73,638)	\$ (73,638)
Investing Activity					
Capital Spending					
Capital					
Capitalized Interest					
Change in accum depr less depreciation		-			
(Increase) Decrease in capital assets		-	(2,689,631)	-	-
Subtotal Capital Spending	\$	-	\$ (2,689,631)	\$	-
(Increase) / Decrease					
Funded Depreciation		-	-	-	-
Other LT assets & escrowed bonds & other		-	-	-	-
Subtotal (Increase) / Decrease	\$	-	\$	-	\$
Subtotal Cash from Investing Activity	\$	-	\$ (2,689,631)	\$	-
Financing Activity					
Debt (increase) decrease					
Bonds & mortgages		-	-	-	-
Repayment		-	-	-	-
Capital lease & other long term debt		-	-	-	-
Subtotal Cash from Financing Activity	\$	-	\$	-	\$
Other Changes (please describe)					
Manual adjustment					
Other					
Change in fund balance less net income		-			
Other					
Subtotal Other Changes	\$	-	\$	-	\$
Net Increase (Decrease) in Cash	\$	-	\$ (2,515,972)	\$ (73,638)	\$ (73,638)
Ending Cash	\$	-	\$ (2,515,972)	\$ (2,589,610)	\$ (2,663,248)

NOTE: This table requires no 'fill-in' as it is populated automatically from Tables 5A & 5B.

Universtiy of Vermont Medical Center
PET-CT Replacement
 TABLE 5C
 STATEMENT OF CASH FLOWS
 WITH PROJECT

	Latest Actual 2015	Budget 2016	Proposed Year 1 2017	Proposed Year 2 2018	Proposed Year 3 2019
Beginning Cash	\$ -	\$ -	\$ -	\$ (2,515,972)	\$ (2,589,610)
Operations					
Excess revenues over expenses	6,265,551	7,097,352	6,886,778	6,639,481	6,639,481
Depreciation / Amortization	-	-	384,233	384,233	384,233
(Increase)/Decrease Patient A/R	-	-	-	-	-
(Increase)/Decrease Other Changes	-	-	-	-	-
Subtotal Cash from Operations	\$ 6,265,551	\$ 7,097,352	\$ 7,271,011	\$ 7,023,714	\$ 7,023,714
Investing Activity					
Capital Spending					
Capital	-	-	-	-	-
Capitalized Interest	-	-	-	-	-
Change in accum depr less depreciation	-	-	-	-	-
(Increase) Decrease in capital assets	-	-	(2,689,631)	-	-
Subtotal Capital Spending	\$ -	\$ -	\$ (2,689,631)	\$ -	\$ -
(Increase) / Decrease					
Funded Depreciation	-	-	-	-	-
Other LT assets & escrowed bonds & other	-	-	-	-	-
Subtotal (Increase) / Decrease	\$ -	\$ -	\$ -	\$ -	\$ -
Subtotal Cash from Investing Activity	\$ -	\$ -	\$ (2,689,631)	\$ -	\$ -
Financing Activity					
Debt (increase) decrease					
Bonds & mortgages	-	-	-	-	-
Repayment	-	-	-	-	-
Capital lease & other long term debt	-	-	-	-	-
Subtotal Cash from Financing Activity	\$ -	\$ -	\$ -	\$ -	\$ -
Other Changes (please describe)					
Manual adjustment	-	-	-	-	-
Other	-	-	-	-	-
Change in fund balance less net income	-	(7,097,352)	(7,097,352)	(7,097,352)	(7,097,352)
Other	-	-	-	-	-
Subtotal Other Changes	\$ -	\$ (7,097,352)	\$ (7,097,352)	\$ (7,097,352)	\$ (7,097,352)
Net Increase (Decrease) in Cash	\$ 6,265,551	\$ -	\$ (2,515,972)	\$ (73,638)	\$ (73,638)
Ending Cash	\$ 6,265,551	\$ -	\$ (2,515,972)	\$ (2,589,610)	\$ (2,663,248)

Notes:
 Refer to notes on Tables 5A and 5B

NOTE: When completing this table make entries in the shaded fields only.

University of Vermont Medical Center
PET-CT Replacement
TABLE 6A
REVENUE SOURCE PROJECTIONS
WITHOUT PROJECT

	Latest Actual 2015	% of Total	Budget 2016	% of Total	Proposed Year 1 2017	% of Total	Proposed Year 2 2018	% of Total	Proposed Year 3 2019	% of Total
Gross Inpatient Revenue										
Medicare	\$ 1,686,795	60.8%	\$ 2,074,671	67.0%	\$ 2,074,671	67.0%	\$ 2,074,671	67.0%	\$ 2,074,671	67.0%
Medicaid	268,111	9.7%	224,142	7.2%	224,142	7.2%	224,142	7.2%	224,142	7.2%
Commercial	755,110	27.2%	778,799	25.2%	778,799	25.2%	778,799	25.2%	778,799	25.2%
Self Pay	16,491	0.6%	17,313	0.6%	17,313	0.6%	17,313	0.6%	17,313	0.6%
Free Care / Bad Debt	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%
Other	49,835	1.8%	-	0.0%	-	0.0%	-	0.0%	-	0.0%
	\$ 2,776,343	100.0%	\$ 3,094,924	100.0%	\$ 3,094,924	100.0%	\$ 3,094,924	100.0%	\$ 3,094,924	100.0%
Gross Outpatient Revenue										
Medicare	\$ 8,467,230	44.3%	\$ 8,735,640	42.9%	\$ 8,735,640	42.9%	\$ 8,735,640	42.9%	\$ 8,735,640	42.9%
Medicaid	2,025,944	10.6%	2,133,656	10.5%	2,133,656	10.5%	2,133,656	10.5%	2,133,656	10.5%
Commercial	8,131,975	42.5%	9,105,045	44.7%	9,105,045	44.7%	9,105,045	44.7%	9,105,045	44.7%
Self Pay	112,922	0.6%	99,306	0.5%	99,306	0.5%	99,306	0.5%	99,306	0.5%
Free Care / Bad Debt	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%
Other	373,637	2.0%	273,201	1.3%	273,201	1.3%	273,201	1.3%	273,201	1.3%
	\$ 19,111,708	100.0%	\$ 20,346,848	100.0%	\$ 20,346,848	100.0%	\$ 20,346,848	100.0%	\$ 20,346,848	100.0%
Gross Other Revenue										
Medicare	\$ -		\$ -		\$ -		\$ -		\$ -	
Medicaid	-		-		-		-		-	
Commercial	-		-		-		-		-	
Self Pay	-		-		-		-		-	
Free Care / Bad Debt	-		-		-		-		-	
Other	-		-		-		-		-	
	\$ -		\$ -		\$ -		\$ -		\$ -	
Gross Patient Revenue										
Medicare	\$ 10,154,025	46.4%	\$ 10,810,310	46.1%	\$ 10,810,310	46.1%	\$ 10,810,310	46.1%	\$ 10,810,310	46.1%
Medicaid	2,294,055	10.5%	2,357,799	10.1%	2,357,799	10.1%	2,357,799	10.1%	2,357,799	10.1%
Commercial	8,887,084	40.6%	9,883,844	42.2%	9,883,844	42.2%	9,883,844	42.2%	9,883,844	42.2%
Self Pay	129,413	0.6%	116,619	0.5%	116,619	0.5%	116,619	0.5%	116,619	0.5%
Free Care / Bad Debt	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%
Other	423,473	1.9%	273,201	1.2%	273,201	1.2%	273,201	1.2%	273,201	1.2%
	\$ 21,888,050	100.0%	\$ 23,441,772	100.0%	\$ 23,441,772	100.0%	\$ 23,441,772	100.0%	\$ 23,441,772	100.0%
Deductions from Revenue										
Medicare	\$ 6,992,287	56.4%	\$ 7,345,832	57.4%	\$ 7,345,832	57.4%	\$ 7,345,832	57.4%	\$ 7,345,832	57.4%
Medicaid	1,742,823	14.1%	1,854,700	14.5%	1,854,700	14.5%	1,854,700	14.5%	1,854,700	14.5%
Commercial	3,107,968	25.1%	3,003,745	23.5%	3,003,745	23.5%	3,003,745	23.5%	3,003,745	23.5%
Self Pay	55,422	0.4%	41,109	0.3%	41,109	0.3%	41,109	0.3%	41,109	0.3%
Free Care / Bad Debt	291,654	2.4%	414,794	3.2%	414,794	3.2%	414,794	3.2%	414,794	3.2%
Other	212,712	1.7%	144,966	1.1%	144,966	1.1%	144,966	1.1%	144,966	1.1%
	\$ 12,402,866	100.0%	\$ 12,805,145	100.0%	\$ 12,805,145	100.0%	\$ 12,805,145	100.0%	\$ 12,805,145	100.0%
Net Patient Revenue										
Medicare	\$ 3,161,737	32.6%	\$ 3,464,479	31.9%	\$ 3,464,479	31.9%	\$ 3,464,479	31.9%	\$ 3,464,479	31.9%
Medicaid	551,232	5.7%	503,099	4.6%	503,099	4.6%	503,099	4.6%	503,099	4.6%
Commercial	5,779,116	59.7%	6,880,099	63.3%	6,880,099	63.3%	6,880,099	63.3%	6,880,099	63.3%
Self Pay	73,991	0.8%	75,509	0.7%	75,509	0.7%	75,509	0.7%	75,509	0.7%
Free Care / Bad Debt	(291,654)	-3.0%	(414,794)	-3.8%	(414,794)	-3.8%	(414,794)	-3.8%	(414,794)	-3.8%
Other	210,761	2.2%	128,235	1.2%	128,235	1.2%	128,235	1.2%	128,235	1.2%
DSP*	200,568	2.1%	230,435	2.1%	230,435	2.1%	230,435	2.1%	230,435	2.1%
	\$ 9,685,753	100.0%	\$ 10,867,062	100.0%	\$ 10,867,062	100.0%	\$ 10,867,062	100.0%	\$ 10,867,062	100.0%

Notes:

- Gross revenue includes revenue billed through the Nuclear Medicine Department, but excludes any room and board charges as well as any charges for ancillary services.
- Gross Other Revenue is from client service billings in which Provider tax should not be applied.
- Deductions are calculated using the total UVMMC deduction percentages by payer

NOTE: When completing this table make entries in the shaded fields only.

University of Vermont Medical Center
PET-CT Replacement
 TABLE 6B
 REVENUE SOURCE PROJECTIONS
 PROJECT ONLY

	Latest Actual 2015	% of Total	Budget 2016	% of Total	Proposed Year 1 2017	% of Total	Proposed Year 2 2018	% of Total	Proposed Year 3 2019	% of Total
Gross Inpatient Revenue										
Medicare			\$ -		\$ -		\$ -		\$ -	
Medicaid			-		-		-		-	
Commercial			-		-		-		-	
Self Pay			-		-		-		-	
Free Care / Bad Debt			-		-		-		-	
Other			-		-		-		-	
			\$ -		\$ -		\$ -		\$ -	
Gross Outpatient Revenue										
Medicare			\$ -		\$ -		\$ -		\$ -	
Medicaid			-		-		-		-	
Commercial			-		-		-		-	
Self Pay			-		-		-		-	
Free Care / Bad Debt			-		-		-		-	
Other			-		-		-		-	
			\$ -		\$ -		\$ -		\$ -	
Gross Other Revenue										
Medicare			\$ -		\$ -		\$ -		\$ -	
Medicaid			-		-		-		-	
Commercial			-		-		-		-	
Self Pay			-		-		-		-	
Free Care / Bad Debt			-		-		-		-	
Other			-		-		-		-	
			\$ -		\$ -		\$ -		\$ -	
Gross Patient Revenue										
Medicare			\$ -		\$ -		\$ -		\$ -	
Medicaid			-		-		-		-	
Commercial			-		-		-		-	
Self Pay			-		-		-		-	
Free Care / Bad Debt			-		-		-		-	
Other			-		-		-		-	
			\$ -		\$ -		\$ -		\$ -	
Deductions from Revenue										
Medicare			\$ -		\$ -		\$ -		\$ -	
Medicaid			-		-		-		-	
Commercial			-		-		-		-	
Self Pay			-		-		-		-	
Free Care / Bad Debt			-		-		-		-	
Other			-		-		-		-	
			\$ -		\$ -		\$ -		\$ -	
Net Patient Revenue										
Medicare			\$ -		\$ -		\$ -		\$ -	
Medicaid			-		-		-		-	
Commercial			-		-		-		-	
Self Pay			-		-		-		-	
Free Care / Bad Debt			-		-		-		-	
Other			-		-		-		-	
DSP*										
			\$ -	0.0%	\$ -	0.0%	\$ -	0.0%	\$ -	0.0%

Notes:

- There is no additional revenue associated with the replacement.

NOTE: This table requires no 'fill-in' as it will automatically populate from Tables 6A & 6B.

University of Vermont Medical Center
PET-CT Replacement
 TABLE 6C
 REVENUE SOURCE PROJECTIONS
 WITH PROJECT

	Latest Actual	% of	Budget	% of	Proposed	% of	Proposed	% of	Proposed	% of
	2015	Total	2016	Total	Year 1	Total	Year 2	Total	Year 3	Total
Gross Inpatient Revenue										
Medicare	\$ 1,686,795	60.8%	\$ 2,074,671	67.0%	\$ 2,074,671	67.0%	\$ 2,074,671	67.0%	\$ 2,074,671	67.0%
Medicaid	268,111	9.7%	224,142	7.2%	224,142	7.2%	224,142	7.2%	224,142	7.2%
Commercial	755,110	27.2%	778,799	25.2%	778,799	25.2%	778,799	25.2%	778,799	25.2%
Self Pay	16,491	0.6%	17,313	0.6%	17,313	0.6%	17,313	0.6%	17,313	0.6%
Free Care / Bad Debt	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%
Other	49,835	1.8%	-	0.0%	-	0.0%	-	0.0%	-	0.0%
	<u>\$ 2,776,343</u>	<u>100.0%</u>	<u>\$ 3,094,924</u>	<u>100.0%</u>	<u>\$ 3,094,924</u>	<u>100.0%</u>	<u>\$ 3,094,924</u>	<u>100.0%</u>	<u>\$ 3,094,924</u>	<u>100.0%</u>
Gross Outpatient Revenue										
Medicare	\$ 8,467,230	44.3%	\$ 8,735,640	42.9%	\$ 8,735,640	42.9%	\$ 8,735,640	42.9%	\$ 8,735,640	42.9%
Medicaid	2,025,944	10.6%	2,133,656	10.5%	2,133,656	10.5%	2,133,656	10.5%	2,133,656	10.5%
Commercial	8,131,975	42.5%	9,105,045	44.7%	9,105,045	44.7%	9,105,045	44.7%	9,105,045	44.7%
Self Pay	112,922	0.6%	99,306	0.5%	99,306	0.5%	99,306	0.5%	99,306	0.5%
Free Care / Bad Debt	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%
Other	373,637	2.0%	273,201	1.3%	273,201	1.3%	273,201	1.3%	273,201	1.3%
	<u>\$ 19,111,708</u>	<u>100.0%</u>	<u>\$ 20,346,848</u>	<u>100.0%</u>	<u>\$ 20,346,848</u>	<u>100.0%</u>	<u>\$ 20,346,848</u>	<u>100.0%</u>	<u>\$ 20,346,848</u>	<u>100.0%</u>
Gross Other Revenue										
Medicare	\$ -		\$ -		\$ -		\$ -		\$ -	
Medicaid	-		-		-		-		-	
Commercial	-		-		-		-		-	
Self Pay	-		-		-		-		-	
Free Care / Bad Debt	-		-		-		-		-	
Other	-		-		-		-		-	
	<u>\$ -</u>		<u>\$ -</u>		<u>\$ -</u>		<u>\$ -</u>		<u>\$ -</u>	
Gross Patient Revenue										
Medicare	\$ 10,154,025	46.4%	\$ 10,810,310	46.1%	\$ 10,810,310	46.1%	\$ 10,810,310	46.1%	\$ 10,810,310	46.1%
Medicaid	2,294,055	10.5%	2,357,799	10.1%	2,357,799	10.1%	2,357,799	10.1%	2,357,799	10.1%
Commercial	8,887,084	40.6%	9,883,844	42.2%	9,883,844	42.2%	9,883,844	42.2%	9,883,844	42.2%
Self Pay	129,413	0.6%	116,619	0.5%	116,619	0.5%	116,619	0.5%	116,619	0.5%
Free Care / Bad Debt	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%
Other	423,473	1.9%	273,201	1.2%	273,201	1.2%	273,201	1.2%	273,201	1.2%
	<u>\$ 21,888,050</u>	<u>100.0%</u>	<u>\$ 23,441,772</u>	<u>100.0%</u>	<u>\$ 23,441,772</u>	<u>100.0%</u>	<u>\$ 23,441,772</u>	<u>100.0%</u>	<u>\$ 23,441,772</u>	<u>100.0%</u>
Deductions from Revenue										
Medicare	\$ 6,992,287	56.4%	\$ 7,345,832	57.4%	\$ 7,345,832	57.4%	\$ 7,345,832	57.4%	\$ 7,345,832	57.4%
Medicaid	1,742,823	14.1%	1,854,700	14.5%	1,854,700	14.5%	1,854,700	14.5%	1,854,700	14.5%
Commercial	3,107,968	25.1%	3,003,745	23.5%	3,003,745	23.5%	3,003,745	23.5%	3,003,745	23.5%
Self Pay	55,422	0.4%	41,109	0.3%	41,109	0.3%	41,109	0.3%	41,109	0.3%
Free Care / Bad Debt	291,654	2.4%	414,794	3.2%	414,794	3.2%	414,794	3.2%	414,794	3.2%
Other	212,712	1.7%	144,966	1.1%	144,966	1.1%	144,966	1.1%	144,966	1.1%
	<u>\$ 12,402,866</u>	<u>100.0%</u>	<u>\$ 12,805,145</u>	<u>100.0%</u>	<u>\$ 12,805,145</u>	<u>100.0%</u>	<u>\$ 12,805,145</u>	<u>100.0%</u>	<u>\$ 12,805,145</u>	<u>100.0%</u>
Net Patient Revenue										
Medicare	\$ 3,161,737	32.6%	\$ 3,464,479	31.9%	\$ 3,464,479	31.9%	\$ 3,464,479	31.9%	\$ 3,464,479	31.9%
Medicaid	551,232	5.7%	503,099	4.6%	503,099	4.6%	503,099	4.6%	503,099	4.6%
Commercial	5,779,116	59.7%	6,880,099	63.3%	6,880,099	63.3%	6,880,099	63.3%	6,880,099	63.3%
Self Pay	73,991	0.8%	75,509	0.7%	75,509	0.7%	75,509	0.7%	75,509	0.7%
Free Care / Bad Debt	(291,654)	-3.0%	(414,794)	-3.8%	(414,794)	-3.8%	(414,794)	-3.8%	(414,794)	-3.8%
Other	210,761	2.2%	128,235	1.2%	128,235	1.2%	128,235	1.2%	128,235	1.2%
DSP*	200,568	2.1%	230,435	2.1%	230,435	2.1%	230,435	2.1%	230,435	2.1%
	<u>\$ 9,685,753</u>	<u>100.0%</u>	<u>\$ 10,867,062</u>	<u>100.0%</u>	<u>\$ 10,867,062</u>	<u>100.0%</u>	<u>\$ 10,867,062</u>	<u>100.0%</u>	<u>\$ 10,867,062</u>	<u>100.0%</u>

NOTE: When completing this table make entries in the shaded fields only.

Universtiy of Vermont Medical Center
PET-CT Replacement
 TABLE 7
 UTILIZATION PROJECTIONS
 TOTALS

A: WITHOUT PROJECT		Latest Actual	Budget	Proposed	Proposed	Proposed
		2015	2016	Year 1	Year 2	Year 3
				2017	2018	2019
Inpatient Utilization						
Staffed Beds						
Admissions						
Patient Days						
Average Length of Stay						
Outpatient Utilization						
All Outpatient Visits						
OR Procedures						
Observation Units						
Physician Office Visits						
Ancillary						
All OR Procedures						
Emergency Room Visits						
Adjusted Statistics						
Adjusted Admissions						
Adjusted Patient Days						

B: PROJECT ONLY		Latest Actual	Budget	Proposed	Proposed	Proposed
		2015	2016	Year 1	Year 2	Year 3
				2017	2018	2019
Inpatient Utilization						
Staffed Beds			-	-	-	-
Admissions			-	-	-	-
Patient Days			-	-	-	-
Average Length of Stay			-	-	-	-
Outpatient Utilization						
All Outpatient Visits			-	-	-	-
OR Procedures			-	-	-	-
Observation Units			-	-	-	-
Physician Office Visits			-	-	-	-
Ancillary						
All OR Procedures			-	-	-	-
Emergency Room Visits			-	-	-	-
Adjusted Statistics						
Adjusted Admissions			-	-	-	-
Adjusted Patient Days			-	-	-	-

C: WITH PROJECT		Latest Actual	Budget	Proposed	Proposed	Proposed
		2015	2016	Year 1	Year 2	Year 3
				2017	2018	2019
Inpatient Utilization						
Staffed Beds		-				
Admissions		-	-	-	-	-
Patient Days		-	-	-	-	-
Average Length of Stay		-				
Outpatient Utilization						
All Outpatient Visits		-	-	-	-	-
OR Procedures		-	-	-	-	-
Observation Units		-	-	-	-	-
Physician Office Visits		-	-	-	-	-
Ancillary						
All OR Procedures		-	-	-	-	-
Emergency Room Visits		-	-	-	-	-
Adjusted Statistics						
Adjusted Admissions		-				
Adjusted Patient Days		-				

NOTE: When completing this table make entries in the shaded fields only.

University of Vermont Medical Center
PET-CT Replacement
 TABLE 8
 UTILIZATION PROJECTIONS
 PROJECT SPECIFIC

A: WITHOUT PROJECT	Latest Actual	Budget	Proposed	Proposed	Proposed
You may wish to enter your own categories below:	2015	2016	Year 1	Year 2	Year 3
	2015	2016	2017	2018	2019
Acute					
Acute Care Admissions					
Acute Patient Days					
Acute Staffed Beds					
Imaging					
Radiology - Diagnostic Procedures					
Nuclear Medicine Procedures	6,497	6,957	6,957	6,957	6,957
Cat Scan Procedures					
Magnetic Resonance Imaging					
Other					
Laboratory Tests					
Catheterization Lab Procedures					
Division staff can assist in determining the amount of detail required to support your proposal.					

B: PROJECT ONLY	Latest Actual	Budget	Proposed	Proposed	Proposed
	2015	2016	Year 1	Year 2	Year 3
	2015	2016	2017	2018	2019
Acute					
Acute Care Admissions		-	-	-	-
Acute Patient Days		-	-	-	-
Acute Staffed Beds		-	-	-	-
Imaging					
Radiology - Diagnostic Procedures		-	-	-	-
Nuclear Medicine Procedures		-	-	-	-
Cat Scan Procedures		-	-	-	-
Magnetic Resonance Imaging		-	-	-	-
Other					
Laboratory Tests		-	-	-	-

C: WITH PROJECT	Latest Actual	Budget	Proposed	Proposed	Proposed
	2015	2016	Year 1	Year 2	Year 3
	2015	2016	2017	2018	2019
Acute					
Acute Care Admissions	-	-	-	-	-
Acute Patient Days	-	-	-	-	-
Acute Staffed Beds	-	-	-	-	-
Imaging					
Radiology - Diagnostic Procedures	-	-	-	-	-
Nuclear Medicine Procedures	6,497	6,957	6,957	6,957	6,957
Cat Scan Procedures	-	-	-	-	-
Magnetic Resonance Imaging	-	-	-	-	-
Other					
Laboratory Tests	-	-	-	-	-
Catheterization Lab Procedures	-	-	-	-	-
	-	-	-	-	-
	-	-	-	-	-
	-	-	-	-	-

Notes:
 - No new procedures or volume growth are projected, other than what has already been budgeted, since this is simply an equipment replacement project.

NOTE: When completing this table make entries in the shaded fields only.

**University of Vermont Medical Center
PET-CT Replacement**

TABLE 9
STAFFING PROJECTIONS
TOTALS

A: WITHOUT PROJECT		Latest Actual	Budget	Proposed	Proposed	Proposed
		2015	2016	Year 1	Year 2	Year 3
				2017	2018	2019
Non-MD FTEs						
Total General Services						
Total Inpatient Routine Services						
Total Outpatient Routine Services						
Total Ancillary Services						
Total Other Services ¹		9.5	9.3	9.3	9.3	9.3
Total Non-MD FTEs		9.5	9.3	9.3	9.3	9.3
Physician FTEs						
Direct Service Nurse FTEs						

B: PROJECT ONLY		Latest Actual	Budget	Proposed	Proposed	Proposed
		2015	2016	Year 1	Year 2	Year 3
				2017	2018	2019
Non-MD FTEs						
Total General Services						
Total Inpatient Routine Services						
Total Outpatient Routine Services						
Total Ancillary Services						
Total Other Services						
Total Non-MD FTEs			0.0	0.0	0.0	0.0
Physician Services						
Direct Service Nurse FTEs						

C: WITH PROJECT		Latest Actual	Budget	Proposed	Proposed	Proposed
		2015	2016	Year 1	Year 2	Year 3
				2017	2018	2019
Non-MD FTEs						
Total General Services		0.0	0.0	0.0	0.0	0.0
Total Inpatient Routine Services		0.0	0.0	0.0	0.0	0.0
Total Outpatient Routine Services		0.0	0.0	0.0	0.0	0.0
Total Ancillary Services		0.0	0.0	0.0	0.0	0.0
Total Other Services		9.5	9.3	9.3	9.3	9.3
Total Non-MD FTEs		9.5	9.3	9.3	9.3	9.3
Physician Services		0.0	0.0	0.0	0.0	0.0
Direct Service Nurse FTEs		0.0	0.0	0.0	0.0	0.0

- Other services FTEs include Nuclear Medicine Technologists and a Nuclear Medicine Supervisor