

Attuned Eating and Living Centers Outpatient Therapy Program Year 1 Financial Projections														
Pre-opening Capital Expense	January	February	March	April	May	June	July	August	September	October	November	December	Totals	
<i>Monthly Patient Volume</i>														
Assessments (1 per patient)	10	12	14	16	18	20	22	22	22	22	20	18	216	
Individual Therapy Sessions (2 sessions per patient)	20	24	28	32	36	40	44	44	44	44	40	36	432	
Group Therapy Sessions (8 per week * 5 people per session)	32	32	32	32	32	32	32	32	32	32	32	32	384	
Nutritional Counseling Sessions (1 per patient)	10	12	14	16	18	20	22	22	22	22	20	18	216	
<b>Total Sessions</b>	<b>72</b>	<b>80</b>	<b>88</b>	<b>96</b>	<b>104</b>	<b>112</b>	<b>120</b>	<b>120</b>	<b>120</b>	<b>120</b>	<b>112</b>	<b>104</b>	<b>1,248</b>	
<i>Required Staff Hours Per Day</i>														
President & Clinical Director	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	
Therapist	3.6	3.9	4.2	4.5	4.8	5.1	5.4	5.4	5.4	5.4	5.1	4.8	4.8	
Registered Dietitian	0.8	0.9	1.1	1.2	1.4	1.5	1.7	1.7	1.7	1.7	1.5	1.4	1.4	
<i>FTE Requirement</i>														
President & Clinical Director	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	0.50	
Therapist	0.45	0.49	0.53	0.56	0.60	0.64	0.68	0.68	0.68	0.68	0.64	0.60	0.60	
Registered Dietitian	0.09	0.11	0.13	0.15	0.17	0.19	0.21	0.21	0.21	0.21	0.19	0.17	0.17	
Office Manager	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	
<i>Program Revenue</i>														
Assessments	\$ 2,500	\$ 3,000	\$ 3,500	\$ 4,000	\$ 4,500	\$ 5,000	\$ 5,500	\$ 5,500	\$ 5,500	\$ 5,500	\$ 5,000	\$ 4,500	\$ 54,000	
Individual Therapy Sessions	\$ 3,200	\$ 3,840	\$ 4,480	\$ 5,120	\$ 5,760	\$ 6,400	\$ 7,040	\$ 7,040	\$ 7,040	\$ 7,040	\$ 6,400	\$ 5,760	\$ 69,120	
Group Therapy Sessions	\$ 19,200	\$ 19,200	\$ 19,200	\$ 19,200	\$ 19,200	\$ 19,200	\$ 19,200	\$ 19,200	\$ 19,200	\$ 19,200	\$ 19,200	\$ 19,200	\$230,400	
Nutritional Counseling Sessions	\$ 1,200	\$ 1,440	\$ 1,680	\$ 1,920	\$ 2,160	\$ 2,400	\$ 2,640	\$ 2,640	\$ 2,640	\$ 2,640	\$ 2,400	\$ 2,160	\$ 25,920	
<b>Total Program Revenue</b>	<b>\$ 26,100</b>	<b>\$ 27,480</b>	<b>\$ 28,860</b>	<b>\$ 30,240</b>	<b>\$ 31,620</b>	<b>\$ 33,000</b>	<b>\$ 34,380</b>	<b>\$ 34,380</b>	<b>\$ 34,380</b>	<b>\$ 34,380</b>	<b>\$ 33,000</b>	<b>\$ 31,620</b>	<b>\$379,440</b>	
<i>Program Expenses</i>														
<i>Salaries and Wages</i>														
President & Clinical Director	\$ 6,667	\$ 6,667	\$ 6,667	\$ 6,667	\$ 6,667	\$ 6,667	\$ 6,667	\$ 6,667	\$ 6,667	\$ 6,667	\$ 6,667	\$ 6,667	\$ 80,000	
Therapist	\$ 3,188	\$ 3,453	\$ 3,719	\$ 3,984	\$ 4,250	\$ 4,516	\$ 4,781	\$ 4,781	\$ 4,781	\$ 4,781	\$ 4,516	\$ 4,250	\$ 51,000	
Registered Dietitian	\$ 430	\$ 516	\$ 602	\$ 688	\$ 773	\$ 859	\$ 945	\$ 945	\$ 945	\$ 945	\$ 859	\$ 773	\$ 9,281	
Office Manager	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 60,000	
<b>Total Salaries and Wages</b>	<b>\$ 15,284</b>	<b>\$ 15,635</b>	<b>\$ 15,987</b>	<b>\$ 16,339</b>	<b>\$ 16,690</b>	<b>\$ 17,042</b>	<b>\$ 17,393</b>	<b>\$ 17,393</b>	<b>\$ 17,393</b>	<b>\$ 17,393</b>	<b>\$ 17,042</b>	<b>\$ 16,690</b>	<b>\$200,281</b>	
Benefits	\$ 3,821	\$ 3,909	\$ 3,997	\$ 4,085	\$ 4,173	\$ 4,260	\$ 4,348	\$ 4,348	\$ 4,348	\$ 4,348	\$ 4,260	\$ 4,173	\$ 50,070	
<b>Total Salaries, Wages and Benefits</b>	<b>\$ 19,105</b>	<b>\$ 19,544</b>	<b>\$ 19,984</b>	<b>\$ 20,423</b>	<b>\$ 20,863</b>	<b>\$ 21,302</b>	<b>\$ 21,742</b>	<b>\$ 21,742</b>	<b>\$ 21,742</b>	<b>\$ 21,742</b>	<b>\$ 21,302</b>	<b>\$ 20,863</b>	<b>\$250,352</b>	
<i>Construction and Painting</i>														
Construction and Painting	\$ 10,128												\$ 10,128	
<i>Furnishings, Fixtures and Equipment</i>														
Furnishings, Fixtures and Equipment	\$ 34,080												\$ 34,080	
Rent	\$ 1,800	\$ 1,800	\$ 1,800	\$ 1,800	\$ 1,800	\$ 1,800	\$ 1,800	\$ 1,800	\$ 1,800	\$ 1,800	\$ 1,800	\$ 1,800	\$ 21,600	
Utilities	\$ 1,500	\$ 1,500	\$ 1,500	\$ 1,200	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,200	\$ 1,400	\$ 1,500	\$ 14,800	
Insurance	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 6,000	
Professional Fees	\$ 1,350	\$ 1,350	\$ 1,350	\$ 1,350	\$ 1,350	\$ 1,350	\$ 1,350	\$ 1,350	\$ 1,350	\$ 1,350	\$ 1,350	\$ 1,350	\$ 16,200	
Phones & IT	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 12,000	
Housekeeping	\$ 600	\$ 600	\$ 600	\$ 600	\$ 600	\$ 600	\$ 600	\$ 600	\$ 600	\$ 600	\$ 600	\$ 600	\$ 7,200	
Maintenance	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 6,000	
Patient Transportation	\$ 250	\$ 250	\$ 250	\$ 250	\$ 250	\$ 250	\$ 250	\$ 250	\$ 250	\$ 250	\$ 250	\$ 250	\$ 3,000	
Marketing	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	\$ 36,000	
Depreciation	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 500	\$ 6,000	
Supplies and Misc. Expense	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,000	\$ 12,000	
<b>Total Operating Expense</b>	<b>\$ 44,208</b>	<b>\$ 31,105</b>	<b>\$ 31,544</b>	<b>\$ 31,984</b>	<b>\$ 32,123</b>	<b>\$ 32,363</b>	<b>\$ 32,802</b>	<b>\$ 33,242</b>	<b>\$ 33,242</b>	<b>\$ 33,242</b>	<b>\$ 33,442</b>	<b>\$ 33,202</b>	<b>\$ 32,863</b>	<b>\$435,360</b>
<b>Net Income</b>	<b>\$ (44,208)</b>	<b>\$ (5,005)</b>	<b>\$ (4,064)</b>	<b>\$ (3,124)</b>	<b>\$ (1,883)</b>	<b>\$ (743)</b>	<b>\$ 198</b>	<b>\$ 1,138</b>	<b>\$ 1,138</b>	<b>\$ 1,138</b>	<b>\$ 938</b>	<b>\$ (202)</b>	<b>\$ (1,243)</b>	<b>\$ (55,920)</b>