

Green Mountain Care Board
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July 1, 2014

Spencer Knapp, Esq.
Fletcher Allen Health Care
111 Colchester Ave.
Burlington, VT 05401

**RE: Docket No. GMCB-015-14con, Purchase of Real Estate in South Burlington, Project
Cost: \$52,641,971**

Dear Spencer:

To complete our review of your application, additional information is needed. Please respond to the following:

1. The application represents that Fletcher Allen currently leases space at 29 different satellite locations. How many of these 29 locations would be eliminated by relocating services to the proposed South Burlington campus, and what is the projected timeline for ending any lease arrangements? Specify which leases would, and which would not, be eliminated as a result of the project, and the services provided at each affected location.
2. Based on the analysis performed by Halsa Advisors, provide a summary, preferably in a table format, that shows the following:
 - a. The projected future patient visit volumes by service;
 - b. The space requirements needed to support the projected volumes;
 - c. The space capacity that can be supported on the Burlington campus; and
 - d. The space capacity that can be supported on the proposed South Burlington campus, both with and without the purchase of the O'Brien property.
3. Provide a copy of the Halsa Advisors Report.
4. Fletcher Allen's most recent Community Health Needs Assessment (CHNA) notes transportation to health care as a priority area, and transportation specifically to Tilley Drive as a need area. Has Fletcher Allen's approach to ensuring access to the outpatient offices on Tilley Drive changed as a result of the CHNA, and if so, how?
5. Provide details of the "subsidized" public transportation to Mountain View Business Park, including the nature, magnitude, and eligibility for the subsidy. Specify when the



subsidies began, the number of subsidized visits to date, and the total dollar amount spent on such subsidies by Fletcher Allen.

6. Provide details of a transportation plan with the Chittenden County Transportation Authority (CCTA) to enable access to the proposed outpatient campus.
7. Explain the impact of the proposed project on net patient revenue in the next five years.
8. Identify and describe others options to the proposed project explored by Fletcher Allen but not selected.

In responding, please restate the question in bold font and respond in unbolded font. Provide the original document plus three copies and Verification Under Oath to my attention, and an identical electronic copy to me at donna.jerry@state.vt.us.

If you have any questions, please do not hesitate to contact me at 802-828-2918.

Sincerely,

s/ Donna Jerry
Donna Jerry
Health Policy Analyst

cc. City of Burlington
Office of the Health Care Advocate
HowardCenter

