160 Allen Street Rutland, VT 05701 802.775.7111

March 11, 2016

Ms. Donna Jerry Health Policy Analyst Green Mountain Care Board 89 Main Street Montpelier, VT 05620

Re:

Docket No. GMCB-02-15con

Rutland Regional Medical Center

Proposed Replacement of Air Handling Units

Dear Donna:

Attached please find our Certificate of Need application for our Air Handling Unit project at a cost of \$5,673,532.

If you have any questions, please do not hesitate to contact us.

Sincerely,

Thomas W. Huebner President and CEO

TWH/jsb

Enclosure

State of Vermont Division of Health Care Administration 89 Main Street, Drawer 20 Montpelier, VT 05620-3601

CERTIFICATE OF NEED APPLICATION FORM

Name of Applicant:	Rutland Regional Medical Center
Date of Application:	March 4, 2016
Project Title:	Replacement of Air Handling Units
Address:	160 Allen Street
City/Town:	Rutland
State:	Vermont
Zip:	05701
Telephone:	802.747.1600
FAX:	802.747.1620
E-mail Address:	thuebner@rrmc.org
Project Type and Amo Non-Hospital Categori	unt (indicate 🗹 project category below)
	<u> </u>
□ Construction, devel	opment, purchase, renovation, or other establishment of a health care facility, or
any capital expenditure	e by or on behalf of a health care facility, for which the capital cost exceed
\$1,500,000.	
	licensing period to the next in the number of licensed beds of a health care
	n or conversion, or through relocation from one physical facility or site to
another.	
☐ Offering any home	
	, or other comparable arrangement of a single piece of diagnostic or therapeutic
	he cost, or in the case of a donation, the value, is in excess of \$1,000.000.1
	care service or technology having an annual operating expense which exceeds
	the next two budgeted fiscal years, if the service or technology was not offered or
	h care facility within the previous three fiscal years.
	xempt from the requirements above solely because the cost or value does not
	holds, if the cost or value is greater than \$750,000 or, in the case of medical
	and if the commissioner finds that the proposed development:
 May be inconst 	istent with the health resource allocation plan;

1. For purposes of this subdivision, the purchase or lease of one or more articles of medical equipment which are necessarily interdependent in the performance of their ordinary functions or which would constitute any health care facility as determined by the commissioner, are considered together in calculating the amount of an expenditure.

2. Has the potential for significantly increasing utilization or rates; or

3. May substantially change the type, scope or volume of service.

Project Type & Amount, continued

Hospital Categories

Construction, development, purchase, renovation, or other estal any capital expenditure by or on behalf of a health care facility, for \$3,000,000.	
 The purchase, lease, or other comparable arrangement of a single equipment for which the cost, or in the case of a donation, the value of the case of a donation, if the serve employed by the hospital within the previous three fiscal years. Change from one licensing period to the next in the number of lithrough addition or conversion, or through relocation from one physical donation. 	e, is in excess of \$1,000,000. ² erating expense which exceeds vice or technology was not offered of censed beds of a health care facility
Proposed Capital Expenditure (Total from Table 1 in application)	\$ 5,673,532.00
Proposed Lease Amount (payment times term)	\$
Please note: The Chief Executive Officer of the applying entity must sign and atta	ch verification form 'A'.

Rutland Regional Medical Ctr

To: STATE OF VERMONT

1079

Check Number:

0368631

Date:

03/08/2016

Invoice Number	Date	Description	Amount	Paid Amount		
030116 NIN	03/01/2016	filing fee CON Application	\$7,091.92	\$7,091.92		
		TOTALS:	\$7,091.92	\$7,091.92		

DETACH BEFORE DEPOSITING

VERIFY THE AUTHENTICITY OF THIS MULTI-TONE SECURITY DOCUMENT.

CHECK BACKGROUND AREA CHANGES COLOR GRADUALLY FROM TOP TO BOTTOM.

Rutland Regional Medical Center
An Affiliate of Rutland Regional Health Services TD Banknorth N.A.

0368631

58-3/116

Seven Thousand Ninety One Dollars And 92 Cents

VOID AFTER 6 MONTHS

STATE OF VERMONT

to the Order of:

Pay

ONE NATIONAL LIFE DRIVE DAVIS (NORTH) BUILDING - 2ND FLOOR MONTPELIER, VT 05620-3802

Mar 8, 2016

\$7,091.92

AUTHORIZED SIGNATURE & COUNTER SIGNATURE REQUIRED OVER \$25,000.00

"OBBBBBI":ONNBOODBB: 5241240093"

Rutland Regional Medical Ctr

160 ALLEN STREET RUTLAND, VT 05701-4595

RETURN SERVICE REQUESTED

STATE OF VERMONT

ONE NATIONAL LIFE DRIVE DAVIS (NORTH) BUILDING - 2ND FLOOR MONTPELIER, VT 05620-3802

160 Allen Street Rutland, VT 05701 802.775.7111

Rutland Regional Medical Center Air Handling Unit 1 and 2 Replacement Project Certificate of Need Application

Project Description:

The Rutland Regional Medical Center is requesting approval to upgrade and replace portions of existing Heating, Ventilation and Air Conditioning (HVAC) systems supporting the Rutland East building of the hospital which was constructed in 1989 at a cost of \$5,673,532. The existing air handling units serve the Laboratory, the entire Surgical Suite, and the Cancer Center consisting of approximately 50,000 square feet. Failure of this equipment is resulting in the inability to maintain consistent temperature and air flow at established standards to these critical units.

Specifically, the current system must be replaced for the following reasons:

- The ASHRAE (American Society of Heating, Refrigerating, and Air conditioning Engineers) equipment life expectancy chart states that the median service life for axial fans, dampers, pneumatic controls, pumps, VAV boxes, and steam/water coils is 20 years. The existing HVAC equipment described above has been in service for almost 27 years.
- The existing air handling unit relative humidity sensors were tested and determined to have a discrepancy between 15% and 40%.
- Multiple air handling unit dampers were tested and no longer operating as originally designed.
- The air handling unit chilled water coils have never been flushed and appear to have fouling on their fins and drain pans causing reduced capacity.
- AHU-2 steam preheat coil has been frozen and split and is no longer operational.
- A portion of the variable air volume boxes and reheat coils were tested and it was estimated that approximately 20% of the devices were not actuating properly resulting in improper airflow and temperature control.
- There have been multiple instances where leaks in the pneumatic tubing were observed.
- The existing control system is out of date and has limited capabilities which do not allow for appropriate troubleshooting, trending, and remote adjustments.
- In addition, the existing system has never been completely re-balanced and appears to be operating at a higher capacity than required causing additional energy usage.
- The existing air handling units do not offer any redundancy in the event of a failure of a fan or coil failure which could result in significant downtime of the operating room suite and laboratory if such an event occurs.
- Finally, it is anticipated that this new equipment will reduce our utility utilization by \$250,000/year.

Scope of Work

The existing Rutland East building is supported via (2) air handling units (AHU), AHU-1 and AHU-2. AHU-1 has a capacity of 23,000 CFM and supports the operating room suite and operating room supports spaces located on level two. AHU-2 has a capacity of 68,000 CFM and supports the cancer center and office spaces on level one, the laboratory and support spaces on level three as well as the Rutland East connectors on levels one through five. Each of the air handling units are equipped with (2) supply fans, (1) return fan, chilled water coils, one face and bypass steam preheat coil, and multiple dampers used to control ventilation air and unit economizer.

The air handling units distribute air to each of the spaces via a fully ducted distribution system that consists of (213) supply and return variable air volume boxes which are utilized to control airflow to each HVAC zone. Each supply air variable air volume box is equipped with a heating hot water reheat coil which is used to control space temperature. In some areas such as the operating room HVAC zones, steam humidifiers are located on the supply air to control space humidity. The devices are provided with pneumatic controls which are integrated into the central hospital control system.

Multiple fans are utilized to support general exhaust from bathrooms and laboratory exhaust. The general exhaust fans located on the roof and the lab exhaust fans are inline and located in the 4th floor mechanical space.

The following upgrades and improvements will be made to allow for appropriate system operation, reliability, control, and monitoring:

- 1. Install a new rooftop air handling unit to support the Operating Room suite and interconnection between AHU-1 to facilitate AHU-1 upgrades so that the Operating suite can remain operational. The unit will be the primary means for conditioning of the operating room suite and will allow for greater airflow, relative humidity, and temperature control to meet current healthcare standards.
- 2. Provide interconnection between AHU-1 and AHU-2 to facilitate air handling unit upgrades to allow for conditioning of Rutland East during each air handler upgrade.
- 3. Replace air handling unit supply and return fans with multiple fan wall with Variable Frequency Drives (VFD's) to allow for greater redundancy and efficiency.
- 4. Replace air handling unit chilled water coils.
- 5. Replace air handling unit dampers and actuators.
- 6. Replace AHU-2 preheat coil and clean AHU-1 preheat coil.
- 7. Replace all air handling unit sensors and upgrade to direct digital control systems and sequence of operations.
- 8. Provide airflow stations on air handling units for troubleshooting, monitoring, and control.
- 9. Re-balance and commission air handling units.
- 10. Replace and upgrade all variable air volume, reheat coil, and radiation pneumatic controls and devices to a full electric direct digital control system (DDC).
- 11. Test and seal all duct distribution to current SMACNA standards.
- 12. Replace all existing exhaust fans with efficient VFD controlled fans.
- 13. Fully balance and commission all variable air volume boxes to meet current healthcare guidelines.
- 14. Replace existing heating hot water and chilled water pumps and rebalance hydronic systems.

Summary

The existing AHU-1 and AHU-2 systems supporting Rutland East are approximately (7) years passed their median service life and require replacement. These air handling units support critical operating room and lab spaces which will only allow for minimum downtime and could cause a significant loss in hospital revenue if a failure occurs. The proposed upgrades will allow for full redundancy of the Operating Room Suite in the event of an air handling unit failure. The

laboratory and supports spaces will be provided with partial redundancy due to the upgrades control and proposed interconnection provided between AHU-1 and AHU-2. The current control systems do not have the capacity to properly monitor, tune, and control the existing system and require upgrades. The proposed upgrades will allow for complete control over all HVAC system components including the ability to remotely trend, monitor, and modify the systems to ensure that they operate in the most efficient manner while meeting current healthcare standards and guidelines. The proposed upgrades and improvements allow for the most cost effective way to upgrade and refurbish the existing air handling units while keeping the Rutland East spaces operational throughout the project and will reduce our utility bills by \$250,000/year.

Criteria Discussion

(1) The application is consistent with the Health Resource Allocation Plan.

Below are the standards the Department deemed applicable and the response for each.

CON STANDARD 1.9: Applicants proposing construction projects shall show that costs and methods of the proposed construction are necessary and reasonable. Applicants shall show that the project is cost-effective and that reasonable energy conservation measures have been taken.

The proposed project has been designed by L&N Consulting, Inc. with input from both Efficiency Vermont and CX Associates, an energy efficiency consultant that works extensively with Efficiency Vermont. The following upgrades and improvements are recommended to allow for appropriate system operation, reliability, control, and monitoring:

- 1. Provide a new rooftop air handling unit to support the Operating Room suite and interconnection between AHU-1 to facilitate AHU-1 upgrades so that the Operating suite can remain operational. The unit will be the primary means for conditioning of the operating room suite and will allow for greater airflow, relative humidity, and temperature control to meet current healthcare standards.
- 2. Provide interconnection between AHU-1 and AHU-2 to facilitate air handling unit upgrades to allow for conditioning of Rutland East during each air handler upgrade.
- 3. Replace air handling unit supply and return fans with multiple fan walls with VFD's to allow for greater redundancy and efficiency.
- 4. Replace air handling unit chilled water coils.
- 5. Replace air handling unit dampers and actuators.
- 6. Replace AHU-2 preheat coil and clean AHU-1 preheat coil.
- 7. Replace all air handling unit sensors and upgrade direct digital control systems and sequence of operations.
- 8. Provide airflow stations on air handling units for troubleshooting, monitoring, and control.
- 9. Re-balance and commission air handling units.
- 10. Replace and upgrade all variable air volume, reheat coil, and radiation pneumatic controls and devices to a full electric direct digital control system.
- 11. Test and seal all duct distribution to current SMACNA standards.
- 12. Replace all existing exhaust fans with efficient VFD controlled fans.

- 13. Fully balance and commission all variable air volume boxes to meet current healthcare guidelines.
- 14. Replace existing heating hot water and chilled water pumps and rebalance hydronic systems.

The proposed system has been approved by all parties as the best and most efficient option, utilizing Variable Frequency Drives on all motors to minimize energy use, and direct digital control of the system to optimize performance.

CON STANDARD 1.10: Applicants proposing new health care projects requiring construction shall show such projects are energy efficient. As appropriate, applicants shall show that Efficiency Vermont, or an organization with similar expertise, has been consulted on the proposal.

RRMC collaborates with Efficiency Vermont on all projects. Efficiency Vermont has been involved in this HVAC replacement project from the onset, including consultation on maintenance and the review of all options leading up to this request for the complete replacement of the units. In addition, RRMC has consulted with CX Associates, an Efficiency Vermont consultant, on both the maintenance of these units, and development of this proposal for replacement. CX Associates is also being considered as the commissioning consultant on this project to ensure that project will obtain our energy and operating efficiency objectives. It is anticipated that our utility utilization will be reduced by \$250,000/year.

CON STANDARD 1.11: Applicants proposing new health care projects requiring new construction shall demonstrate that new construction is more appropriate when compared to renovation.

This project is the replacement of equipment that services existing space, and does not include new construction. While this is not new construction, it does involve the complete replacement of the existing Air Handling System. The current system is 27 years old, and experts in the field note that these systems have a useful life expectancy of 15 years. Clearly we are well beyond the useful life of this system.

Importantly, this system serves our Operating Rooms, Laboratory and Cancer Center. Nowhere in a healthcare facility is air quality and reliability more important than in these areas. Given the age of the system and technology, we do not have the ability to properly control air flow, which results in unreliable air quality and inefficient operation. Specifically, the current system uses blade adjustments and outside air controls to adjust air flow to the specific rooms. A crude system at best that cannot keep pace with the fluctuations in air flow demands. The new system will utilize variable frequency drives and sophisticated controls that will instantaneously change speeds to match the demands in the spaces, resulting in increased efficiency and better control of air flow.

As mentioned in **Standard 1.10** above, we have worked extensively with Efficiency Vermont and CX Associates to maintain and repair these units. In the last 2 years we have spent \$216,914 in repairs to keep the system running and safe. We are now at a point where we have exhausted all options and need to do a complete replacement.

CON STANDARD 1.12: New Construction in health care projects shall comply with the Guidelines for Design and Construction of Health Care Facilities as issued by the Facility Guidelines Institute (FGI), 2010 edition.

All of the work on this project has been reviewed by Lavallee/Brensinger Architects and LN Consulting and meets the guidelines for Design and Construction of Health Care Facilities, 2010 edition.

CON STANDARD 3.4: Applicants subject to budget review shall demonstrate that a proposed project has been included in hospital budget submissions or explain why inclusion was not feasible.

This project is in the FY16 budget submitted to the State. It will also be in the FY17 budget filing.

Statutory Criteria

Criteria Discussion (cont.)

- (2) the cost of the project is reasonable because:
- (A) the applicant's financial condition will sustain any financial burden likely to result from completion of the project;

No debt will be issued to fund this project as this project will be funded from Board designated funds. The project cost is the equivalent of 9.2 days of cash on hand; given our current cash position this spending would not jeopardize our financial position or existing debt covenants. We have included this project in our strategic financial plan and have demonstrated that our Balance Sheet remains strong.

(B) the project will not result in and undue increase in the cost of medical care. In making a finding under this subdivision, the commissioner shall consider and weigh relevant factors, including:

This renovation is considered routine capital expense. We have determined the project to be a vital project within our capital plan given the fact that the current equipment is 27 years old and that it supports critical clinical services. In the event of an equipment failure we would run the risk of having to shut down services related to laboratory, surgical and oncology services. RRMC has been unable to identify any other alternatives other than to replace the existing HVAC equipment, which has reached the end of its useful life.

(i) the financial implications of the project on the hospitals and other clinical settings, including the impact on their services, expenditures, and charges;

The existing air handling units serve the Laboratory, the entire Surgical Suite, and the Cancer Center consisting of approximately 50,000 square feet. Failure of this equipment results in

the inability to maintain consistent temperature and air flow at established standards to each of these critical service areas.

(ii) whether the impact on services, expenditures, and charges is outweighed by the benefit of the project to the public; and

As noted above, the existing air handling units serve the Laboratory, the entire Surgical Suite, and the Cancer Center consisting of approximately 50,000 square feet. Failure of this equipment results in the inability to maintain consistent temperature and air flow at established standards to each of these critical service areas. In the event of an equipment failure we would run the risk of having to shut down services.

(C) less expensive alternatives do not exist, would be unsatisfactory, or are not feasible or appropriate;

RRMC has been unable to identify any other alternatives other than to replace the existing HVAC equipment, which has reached the end of its useful life.

(3) there is an identifiable, existing, or reasonably anticipated need for the proposed project which is appropriate for the applicant to provide;

The equipment has reached the end of its useful life. It must be replaced to keep the hospital operational.

(4) the project will improve the quality of health care in the state or provide greater access to health care for Vermont's residents, or both;

The current system is not able to maintain current air quality standards in critical environments. The system must be replaced to keep the hospital operational.

(5) the project will not have an undue adverse impact on any other existing services provided by the applicant;

No services will be adversely impacted unless the system is not replaced.

(6) the project will serve the public good;

This project will serve the public good, because it will allow us to maintain the necessary air quality standards to serve our patients.

(7) if the application is for the purchase or lease of new health care information technology, it conforms with the health information technology plan established under section 9351 of the title. Added 1979, No. 65, § 1; amended 1985, No. 234 (Adj. Sess.), § 5; 1987, No. 96, § 12; 1991, No. 160 (Adj. Sess.), § 27, eff. May 11, 1992: 1993, No. 50, § 4; 1995, No. 180 (Adj. Sess.), §§ 27, 38(a); 1997, No. 159 (Adj. Sess.), §10, eff. March 15, 1999: 2003, No. 53, § 13

eff. July 1, 2005; No. 53, § 26; 2005, No. 71, § 277a; 2007, No. 70, § 34; 2007, No. 139 (Adj. Sess.), § 8; 2009, No. 61, § 5; 2009, No. 83 (Adj. Sess.), § 3, eff. April 21, 2010.)

It is not an IT project.

160 Allen Street Rutland, VT 05701 802.775.7111

Form A - Verification Form

STATE OF VERMONT DEPARTMENT OF BANKING, INSURANCE, SECURITIES AND HEALTH CARE ADMINISTRATION

In re:	Rutland Regional Medical Center)	
	Proposed Replacement of Air)	
	Handling Units)	Docket No. GMCB-023-15con
	-)	
)	

Exhibit A – Form of Verification Under Oath when filing a Certificate of Need Application.

Thomas W. Huebner, being duly sworn, states on oath as follows:

- 1. My name is Thomas W. Huebner. I am President and Chief Executive Officer of Rutland Regional Medical Center. I have reviewed the Certificate of Need Application to Replace the Rutland Regional Medical Center Air Handling Units.
- 2. Based on my personal knowledge, after diligent inquiry, the information contained in the Certificate of Need Application to Replace the Rutland Regional Medical Center Air Handling Units is true, accurate and complete, does not contain any untrue statement of a material fact, and does not omit to state a material fact necessary to make the statement made therein not misleading, except as specifically noted herein.
- 3. My personal knowledge of the truth, accuracy and completeness of the information contained in the Certificate of Need Application to Replace the Rutland Regional Medical Center Air Handling Units is based upon either my actual knowledge of the subject information or, where identified below, upon information reasonably believed by me to be reliable and provided to me by the individuals identified below who have certified that the information they have provided is true, accurate and complete, does not contain any untrue statement of a material fact, and does not omit to state a material fact necessary to make the statement made therein not misleading.
- 4. I have evaluated, within the 12 months preceding the date of this affidavit, the policies and procedures by which information has been provided by the certifying individuals identified below,

and I have determined that such policies and procedures are effective in ensuring that all information submitted or used by Rutland Regional Medical Center in connection with the Certificate of Need program is true, accurate, and complete. I have disclosed to the RRHS-RRMC Board of Directors all significant deficiencies, of which I have personal knowledge after diligent inquiry, in such policies and procedures, and I have disclosed to the RRHS-RRMC Board of Directors any misrepresentation of facts, whether or not material, that involves management or any other employee participating in providing information submitted or used by Rutland Regional Medical Center in connection with the Certificate of Need program.

5. The following certifying individuals have provided information or documents to me in connection with the Certificate of Need Application to Replace the Rutland Regional Medical Center Air Handling Units, and each such individual has certified, based on his or her actual knowledge of the subject information or, where specifically identified in such certification, based on information reasonably believed by the certifying individual to be reliable, that the information or documents they have provided are true, accurate and complete, do not contain any untrue statement of a material fact, and do not omit to state a material fact necessary to make the statement made therein not misleading:

(a) Judi Fox, Senior Director of Finance

The information or documents provided by the certifying individual.

All financial related information.

<u>Subject information of which the certifying individual has actual knowledge.</u>
As stated above.

The individuals and the information reasonably relied on by the certifying individual.

In the case of documents identify the custodian of the documents. Judi Fox

(b) Mary Nemeth, VP, Corporate Support Services

The information or documents provided by the certifying individual.

All scope related information.

Subject information of which the certifying individual has actual knowledge. As stated above.

The individuals and the information reasonably relied on by the certifying individual.

<u>In the case of documents identify the custodian of the documents.</u>
Mary Nemeth

(c) Lisa Barker, Controller

The information or documents provided by the certifying individual.

All financial related information.

<u>Subject information of which the certifying individual has actual knowledge.</u>
As stated above.

The individuals and the information reasonably relied on by the certifying individual.

<u>In the case of documents identify the custodian of the documents.</u> Lisa Barker

6. In the event that the information contained in the Certificate of Need application becomes untrue, inaccurate or incomplete in any material respect, I acknowledge my obligation to notify the Department of Banking, Insurance, Securities and Health Care Administration, and to supplement the Interim Report as soon as I know, or reasonably should know, that the information or document has become untrue, inaccurate or incomplete in any material respect.

Thomas W. Huebner, President and CEO

On March _______, 2016 Thomas W. Huebner appeared before me and swore to the truth, accuracy and completeness of the foregoing.

Notary public

My commission expires February 10, 2019

Judi Fox, Senior Director of Finance

On March ______, 2016 Judi Fox appeared before me and swore to the truth, accuracy and completeness of the foregoing.

Notary public

My commission expires February 10, 2019

[seal]

[seal]

Mary Nemeth, VP Corporate Support Services On March _//, 2016 Mary Nemeth appeared before me and swore to the truth, accuracy and completeness of the foregoing. Notary public My commission expires February 10, 2019	[seal]
Lisa Barker, Controller	
On March, 2016 Lisa Barker appeared before me and swore to the truth, accuracy and comof the foregoing.	pleteness
Notary public My commission expires February 10, 2019	[seal]

Required Tables

When completing the tables please note that you need only fill-in the **shaded fields**. Fields with diagonal lines indicating **N/A** do not requiry an entry. The CON Application Form tables, when completed electronically, are set up to calculate totals as well as pre-populate fields in other tables for you. If you have any questions please contact Division staff. Also, please contact Division staff prior to determining if a given table may not be applicable for your project.

Applicants are encouraged to submit an electronic version of a completed application via attachment to email. Please send electronic versions as attachments to email addressed to: jgarson@bishca.state.vt.us

<u>Table</u>	Description
1	Project Costs
2	Debt Financing Arrangement: Sources & Uses of Funds
3A	Income Statement: Without Project
3B	Income Statement: Project Only
3C	Income Statement: With Project (no 'fill-in' required)
4A	Balance Sheet - Unrestricted Funds: Without Project
4B	Balance Sheet - Unrestricted Funds: Project Only
4C	Balance Sheet - Unrestricted Funds: With Project (no 'fill-in' required)
5A	Statement of Cash Flows: Without Project
5B	Statement of Cash Flows: Project Only
5C	Statement of Cash Flows: With Project (no 'fill-in' required)
6A	Revenue Source Projections: Without Project
6B	Revenue Source Projections: Project Only
6C	Revenue Source Projections: With Project (no 'fill-in' required)
7	Utilization Projections: Totals
8	Utilization Projections: Project Specific
9	Staffing Projections: Totals

Constr	uction Costs	
1.	New Construction	\$ 3,665,938
2.	Renovation	
3.	Site Work	
4.	Fixed Equipment	
5.	Design/Bidding Contingency	
6.	Construction Contingency	295,195
7.	Construction Manager Fee	119,554
8.	Other - RRMC Construction Costs	
	Subtotal	\$ 4,080,687
Relate	d Project Costs	
1.	Major Moveable Equipment	
2.	Furnishings, Fixtures & Other Equip.	216,914
3.	Architectural/Engineering/Implementation Fees	731,228
4.	Land Acquisition	
5.	Purchase of Buildings	
6.	Administrative Expenses & Permits	29,000
7.	Debt Financing Expenses (see below)	
8.	Debt Service Reserve Fund	
9.	Owners Contingency	615,703
10.	Other - Equipment and IT Contingency	
10.	Other - Remaining Book Value - Existing Equip	
	Subtotal	\$ 1,592,845
	roject Costs	\$ 5,673,532

Debt Financing Expenses	
Capital Interest	
2. Bond Discount or Placement Fee	
3. Misc. Financing Fees & Exp. (issuance costs)	
4. Other - Bond Insurance	
Subtotal	\$ (#)
ess interest Earnings on Funds	
 Debt Service Reserve Funds 	
2. Capitalized Interest Account	
3. Construction Fund	
4. Other	
Subtotal	\$
Total Debt Financing Expenses	\$
feeds to line 7 above	

TABLE 2

DEBT FINANCING ARRANGEMENT, SOURCES & USES OF FUNDS

1.	Financing Instrumen	it a, Interest Rate b. Loan Period		To:		
		c. Amount Financed				
2.	Equity Contribution					5,673,532
3.	Other Sources					
		a. Working Capital				
		b. Fundraising				
		c. Grants				W - 100 E
		d. Other: Cook Endowm	ent Funds		parts	
otal Required Funds						5,673,532

Uses of Funds		
Project Costs (feeds for	om Table 1)	
1	New Construction	\$ 3,665,938
2	Renovation	\$ 1041
3	Site Work	\$ 124
4	Fixed Equipment	\$ 7.23
5	Design/Bidding Contingency	\$ ((*)
6	Construction Contingency	\$ 295,195
7	Construction Manager Fee	\$ 119,554
8	Major Moveable Equipment	\$ S.
9	Furnishings, Fixtures & Other Equip.	\$ 216,914
10	Architectural/Engineering Fees	\$ 731,228
11	Land Acquisition	
12	Purchase of Buildings	
13	Administrative Expenses & Permits	\$ 29,000
14	Debt Financing Expenses	
15		
	Other - Equipment and IT Contingency	\$ 949
16	Owners Contingency	\$ 615,703
otal Uses of Funds		\$ 5,673,532

RUTLAND REGIONAL MEDICAL CENTER Air Handling Unit Replacement Rutland East TABLE 3A INCOME STATEMENT WITHOUT PROJECT

	Latest Actual		Budget 2016	Projection 2016		Proposed Year 1 2017		Proposed Year 2 2018		Proposed Year 3 2019
Revenues	\ 									
Inpatient Care Revenue	\$ 185,731,182	\$	190,616,534	\$ 191,152,154	\$	197,584,141	\$	208,254,373	\$	226,115,174
Outpatient Care Revenue	307,663,331		319,815,591	307,249,627		323,759,680		344,352,740		374,541,794
Chronic/Rehab Revenue		500								3 24 2 3
SNF/ECF Patient Care Revenue		80							-	
Swing Beds Patient Care Revenue		iĝ.	0.94	15 54 (V. 1 6	1.00			100	With the	
Gross Patient Care Revenue	\$ 493,394,513	\$	510,432,125	\$ 498,401,782	\$	521,343,821	\$	552,607,112	\$	600,656,967
Disproportionate Share Payments	\$ 4,576,163	\$	4,169,146	\$ 5,220,336	s	5,377,025	S	5,535,778	\$	5,692,730
Free Care & Bad Debt	(9,687,417)		(13,964,808)	(11,707,458)	A The	(13,351,537)		(14,183,325)		(15,473,975)
Deductions from Revenue	(259,954,621)	(94)	(267,388,301)	(256,764,383)	20%	(271,160,999)	- 10-1	(294,600,178)	311 is	(334,446,430)
Net Patient Care Revenue	\$ 228,328,638	\$	233,248,162	\$ 235,150,277	\$	242,208,310	\$	249,359,387	\$	256,429,292
Other Operating Revenue	9,275,938	11	9,938,846	10,158,462		9,813,302	Ľ.	9,658,517	Dist	9,948,273
Total Operating Revenue	\$ 237,604,575	S	243,187,008	\$ 245,308,739	\$	252,021,612	\$	259,017,904	\$	266,377,565
Operating Expense										
Salaries (Non-MD)	\$ 73,408,506	\$	73,162,616	\$ 80,750,138	\$	83,172,643	\$	85,667,822	\$	88,237,857
Fringe Benefits (All)	29,829,785		27,660,321	28,521,409		29,551,203		30,608,275		31,710,630
Physician Fees/Salaries/Contracts	27,239,290	\$	30,114,342	\$ 28,902,846		29,747,782		30,489,577	AV.	31,252,202
Contract Staffing	8,660,098	\$	5,784,886	\$ 7,922,441		8,137,873		8,382,009		8,633,470
Depreciation/Amortization	12,433,771	œ.	13,374,000	13,694,169		14,730,719		15,989,081	5	17,311,769
Interest	1,897,137		1,873,113	1,930,419		2,588,853		2,522,529		2,452,345
Other Operating Expense	79,727,955		85,357,776	77,709,231	1, 300	76,787,346	i i	76,693,785	AMIA.	77,888,617
Total Operating Expense	\$ 233,196,542	\$	237,327,054	\$ 239,430,653	\$	244,716,419	\$	250,353,078	\$	257,486,890
Net Operating Income (Loss)	\$ 4,408,034	\$	5,859,954	\$ 5,878,086	\$	7,305,193	\$	8,664,826	\$	8,890,675
Non-Operating Revenue	(492,377)		5,973,111	5,481,198	Syk	5,652,841	5/1	5,932,776	f S.	6,226,667
Excess (Deficit) of Rev Over Exp	\$ 3,915,657	\$	11,833,065	\$ 11,359,284	\$	12,958,034	\$	14,597,602	s	15,117,342

TABLE 3B INCOME STATEMENT PROJECT ONLY

	Latest Act	ual		dget 016		ojection 2016	Proposed Year 1 2017		Proposed Year 2 2018		Proposed Year 3 2019
Revenues Inpatient Care Revenue Outpatient Care Revenue Chronic/Rehab Revenue SNF/ECF Patient Care Revenue Swing Beds Patient Care Revenue			s								
Gross Patient Care Revenue	\$	2	s	·	\$	126	\$ ų.	\$	20	\$	16
Disproportionate Share Payments Free Care & Bad Debt Deductions from Revenue			S		THE P	V 1	ST.	HÁ.			
Net Patient Care Revenue	\$	•	\$		\$	50	\$ i#?	\$	£	\$	2#6
Other Operating Revenue		W//	2 A. S.			i , e e _s a	1.40		63,198,5 <u>7</u> 5	Ç.X.	
Total Operating Revenue	\$		\$		\$	•		\$	S	\$	
Operating Expense											
Salarles (Non-MD) Fringe Benefits (All) Physician Fees/Salaries/Contracts Health Care Provider Tax Depreciation/Amortization Interest Other Operating Expense			S			9,797	15,469 10,000		169,893 (250,000)		328,443 (250,000)
	_S		\$	-	\$	9,797	\$ 25,469	\$	(80,107)	\$	78,443
	\$	20	\$	220	\$	(9,797)	\$ (25,469)	\$	80,107	\$	(78,443)
Non-Operating Revenue		11/4	ķα-3	i nas	2	T WAY	1 ON 10			, 15F	
Total Operating Expense	\$		s	385	\$	(9,797)	\$ (25,469)	\$	80,107	\$	(78,443)

TABLE 3C INCOME STATEMENT WITH PROJECT

	Latest Actual	Projection 2016	Budget 2016	Proposed Year 1 2017		Proposed Year 2 2018		Proposed Year 3 2019
Revenues								
Inpatient Care Revenue	\$ 185,731,182	\$ 190,616,534	\$ 191,152,154	\$ 197,584,141	s	208,254,373	s	226,115,174
Outpatient Care Revenue	307,663,331	319,815,591	307,249,627	323,759,680		344,352,740	•	374,541,794
Chronic/Rehab Revenue	180	S e n						*
SNF/ECF Patient Care Revenue	(2.)					-		9
Swing Beds Patient Care Revenue	<u> </u>	•						
Gross Patient Care Revenue	\$ 493,394,513	\$ 510,432,125	\$ 498,401,782	\$ 521,343,821	\$	552,607,112	\$	600,656,967
Disproportionate Share Payments	\$ 4,576,163	\$ 4,169,146	\$ 5,220,336	\$ 5,377,025	\$	5,535,778	\$	5,692,730
Free Care & Bad Debt	(9,687,417)	(13,964,808)	(11,707,458)	(13,351,537)		(14,183,325)		(15,473,975)
Deductions from Revenue	(259,954,621)	(267,388,301)	(256,764,383)	(271,160,999)		(294,600,178)		(334,446,430)
Net Patient Care Revenue	\$ 228,328,638	\$ 233,248,162	\$ 235,150,277	\$ 242,208,310	\$	249,359,387	\$	256,429,292
Other Operating Revenue	9,275,938	9,938,846	10,158,462	9,813,302		9,658,517		9,948,273
Total Operating Revenue	\$ 237,604,575	\$ 243,187,008	\$ 245,308,739	\$ 252,021,612	\$	259,017,904	\$	266,377,565
Operating Expense								
Salaries (Non-MD)	\$ 73,408,506	\$ 73,162,616	\$ 80,750,138	\$ 83,172,643	\$	85,667,822	\$	88,237,857
Frings Benefits (All)	29,829,785	27,660,321	28,521,409	29,551,203		30,608,275		31,710,630
Physician Fees/Salaries/Contracts	27,239,290	30,114,342	28,902,846	29,747,782		30,489,577		31,252,202
Health Care Provider Tax	8,660,098	5,784,886	7,922,441	8,137,873		8,382,009		8,633,470
Depreciation/Amortization	12,433,771	13,374,000	13,703,966	14,746,188		16,158,974		17,640,212
Interest	1,897,137	1,873,113	1,930,419	2,588,853		2,522,529		2,452,345
Other Operating Expense	79,727,955	85,357,776	77,709,231	76,797,346		76,443,785		77,638,617
Total Operating Expense	\$ 233,196,542	\$ 237,327,054	\$ 239,440,450	\$ 244,741,888	\$	250,272,971	\$	257,565,333
Net Operating Income (Loss)	\$ 4,408,034	\$ 5,859,954	\$ 5,868,288	\$ 7,279,724	\$	8,744,933	\$	8,812,232
Non-Operating Revenue	(492,377)	5,973,111	5,481,198	5,652,841		5,932,776		6,226,667
Excess (Deficit) of Rev Over Exp	\$ 3,915,657	\$ 11,833,065	\$ 11,349,486	\$ 12,932,565	\$	14,677,709	\$	15,038,899

TABLE 4A

BALANCE SHEET - UNRESTRICTED FUNDS

WITHOUT PROJECT

Carent Assels	Proposed Year 3 2019		Proposed Year 2 2018		Proposed Year 1 2017		Projection 2016		Budget 2016		atest Actual	Li	ASSETS
Polent Accounts Receivable, Gross 56.671,511 66.614,488 65.671,512 55.671,511 55.671,511 65.671,511 65.671,512 65.671,512 65.671,513 65.671									40.0			-	Current Assets
Palent Accounts Receivable, Gross 56,671,511 66,814,486 65,671,512 65,671,511 65,671	26,174,266	\$	33,935,501	\$	20,833,946	S	14,551,514	\$	23,680,312	\$	12,803,316	S	Cash & Investments
Less: Allowance for Uncollectable Accts 145,002,495 42,592,189 42,592,189 5,167,469 5,167,	65,671,511		65.671.511		65.671.511		THE RESERVE OF THE PROPERTY OF	7.				1000	Patient Accounts Receivable, Gross
Due from Third Paniles	(45,002,495)	. = #	and the second s			18							Less: Allowance for Uncollectable Accts
Total Current Assets	5,167,469									11	24	15.7	
Board Designated Assets	9,722,463						Control of the Contro						
Board Designated Assets		s				s		s		s		s	Total Current Assets
Funded Depreciation	01,100,214		00,101,110		00,002,001		50,110,400		00,207,007		10,002,200		
Escrowed Bond Funds Chief S.997.925 S.374.963 S.997.925 S.997.925 S.987.925	100 100 000	e.	404 000 474		445 000 000		440 040 555	•	445 444 000		101 005 057	•	5
Total Board Designated Assets \$10,833,282 \$120,786,823 \$16,314,480 \$121,967,321 \$127,900,096 \$1,000,096 \$1	128,128,838	Φ	121,802,171	3	110,909,390	. 3	110,310,333	. 0	115,411,000	•	104,035,357	•	·
Property, Plant & Equipment S. 88,638,887 \$ 83,013,447 \$ 88,638,887 \$ 8	E 007.00E		E 007 00E		E 007 00E	Sec.	E 007 005		E 074 000	9	E 007 005		
Property, Plant & Equipment Land, Buildings & Improvements \$ 88,638,887 \$	5,997,925		5,897,925	At 1	5,997,925	100	5,997,925		5,374,963		5,997,925	-	Other
Land, Bulldings & Improvements \$ 88,638,887 \$ \$ 8,638,887 \$ \$ 24,168,497,239 \$ 22,123,939 \$ \$ 22,879,239 \$ \$ 22,879,239 \$ \$ 22,879,239 \$ 2,879,239 \$	134,126,763	\$_	127,900,096	\$	121,967,321	\$	116,314,480	S	120,786,823	\$	110,833,282	\$_	Total Board Designated Assets
Fixed Equipment 29,597,080 28,721,498 29,597,080 29,597,080 29,597,080 29,597,080 Major Moveable Equipment 96,681,658 109,467,364 113,784,684 125,797,698 15,790,													Property, Plant & Equipment
Fixed Equipment 29,597,080 28,721,498 29,597,080 29,597,080 29,597,080 29,597,080 Major Moveable Equipment 96,681,658 109,467,364 113,784,684 125,797,698 15,790,	88,638,887	\$	88,638,887	\$	88,638,887	\$	88,638,887	\$	83,013,447	\$	88,638,887	S	Land, Buildings & Improvements
Construction in Progress 2.197,239 3.161,464 2.197,239 2.197,241,143 2.197,241,143 2.197,241,143 2.197,241,143	29,597,080		29,597,080		29,597,080		29,597,080	25,33	28,721,498	1 3	29,597,080	25 8	Fixed Equipment
Construction in Progress 2.197,239 3.161,464 2.197,239 2.197,241,143 2.197,241,143 2.197,241,143 2.197,241,145	180,853,698				145.077.698				170.74	115	96.681.658		Major Moveable Equipment
Total Property, Plant & Equipment \$ 217.114,864 \$ 224,363,773 \$ 234,217,904 \$ 265,510,904 \$ 272,223,904 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	2,197,239										1 W. W. 1992 W. P. S.	1	
Land, Buildings & Improvements \$ (44,966,451) \$ (41,966,451) \$ (44,9		\$		\$		\$		\$		\$		\$	-
Land, Buildings & Improvements \$ (44,966,451) \$ (41,966,451) \$ (44,9													Const Annumulated Donnesistian
Fixed Equipment (22,872,018) (22,042,011) (22,872,018) (22,872,018) (22,872,018) Major Moveable Equipment (75,558,528) (89,963,689) (89,252,695) (103,983,414) (119,972,494) (119,97			144 000 454		- (44 000 454)		(11,000,151)	5.0 H	444 400 000		(44,000 154)		· · · · · · · · · · · · · · · · · · ·
Major Moveable Equipment 75,558,526 (93,964,369) (99,262,695) (103,983,414) (119,972,494) Total Accumulated Depreciation \$ (143,396,994) \$ (157,129,731) \$ (157,091,164) \$ (171,821,883) \$ (187,810,963) \$ \$ (187,810,9	The state of the s	4		Þ	3-7-1-4-1-1 D	\$		\$		\$. 2	
Total Accumulated Depreciation \$ (143,996,994) \$ (157,129,731) \$ (157,091,164) \$ (171,821,883) \$ (187,810,963) \$ Total Net Property, Plant & Equipment \$ 73,717,870 \$ 67,234,042 \$ 77,126,740 \$ 93,689,021 \$ 84,412,941 \$ Other Long-Term Assets \$ 4,122,446 \$ 4,232,604 \$ 4,122,446 \$ 4,122,446 \$ 4,122,446 \$ TOTAL ASSETS \$ 237,035,863 \$ 258,461,376 \$ 247,674,129 \$ 276,171,682 \$ 285,929,932 \$ LIABILITIES AND FUND BALANCE Current Liabilities Accounts Payable \$ 5,442,168 \$ 5,587,859 \$ 5,442,168 \$ 5,442,168 \$ 5,442,168 \$ \$ 10,113,345 \$ 10,113,345 \$ 10,113,346 \$ 10,113,345	(22,872,018)							40.0				37.17	
Total Net Property, Plant & Equipment \$ 73,717,870 \$ 67,234,042 \$ 77,126,740 \$ 93,689,021 \$ 84,412,941 \$ Other Long-Term Assets \$ 4,122,446 \$ 4,232,604 \$ 4,122,446 \$ 4,122,46	(137,284,264)			411		-040		100		7			
Other Long-Term Assets \$ 4,122,446 \$ 4,232,604 \$ 4,122,446 \$ 5,52,523 \$ 247,674,129 \$ 276,171,682 \$ 285,929,932 \$ Current Liabilities Accounts Payable \$ 5,442,168 \$ 5,587,859 \$ 5,442,168 <td< td=""><td>(205, 122, 733)</td><td>\$</td><td>(187,810,963)</td><td>\$</td><td>(171,821,883)</td><td>\$</td><td>(157,091,164)</td><td>\$</td><td>(157,129,731)</td><td>\$</td><td>(143,396,994)</td><td>\$</td><td>Total Accumulated Depreciation</td></td<>	(205, 122, 733)	\$	(187,810,963)	\$	(171,821,883)	\$	(157,091,164)	\$	(157,129,731)	\$	(143,396,994)	\$	Total Accumulated Depreciation
TOTAL ASSETS \$ 237,035,863 \$ 258,461,376 \$ 247,674,129 \$ 276,171,682 \$ 285,929,932 \$ LIABILITIES AND FUND BALANCE Current Liabilities Accounts Payable	96,164,171	\$	84,412,941	\$	93,689,021	\$	77,126,740	S	67,234,042	\$	73,717,870	\$	Total Net Property, Plant & Equipment
Current Liabilities Accounts Payable Salaries, Wages & Payroll Taxes Payable Estimated Third-Party Settlements 6,525,721 Current Liabilities 6,525,721 Current Portion of Long-Term Debt Total Current Liabilities 8,399,1232 Salasies, Wages & Payroll Taxes Payable 10,113,345 9,749,853 10,113,346 10,113,346 10,113,346 10,113,346 10,113,346 10,113,346 10,113,345 10,113,346 10,113,346 10,113,346 10,113,346 10,113,346 10,113,346 10,113,346 10,113,346 10,113,345 10,113,346 10	4,122,446	\$	4,122,446	\$	4,122,446	\$	4,122,446	\$	4,232,604	\$	4,122,446	\$	Other Long-Term Assets
Current Liabilities Accounts Payable \$ 5,442,168 \$ 5,587,859 \$ 5,442,168 \$ 5,42,168 \$ 5,442,168 \$ 5,442,168 \$ 5,442,168 \$ 5,442,168 \$ 5,42,168 \$ 6,10,2,16 \$ 6,10,2,17 \$ 6,10,2,17 \$ 6,10,2,17 \$ 5,25,27 \$ 3,2,18,29	296,146,594	\$_	285,929,932	\$	276,171,682	\$	247,674,129	\$	258,461,376	\$	237,035,863	\$_	TOTAL ASSETS
Accounts Payable \$ 5,442,168 \$ 5,587,859 \$ 5,442,168 \$ 5,442,168 \$ 5,442,168 \$ Salaries, Wages & Payroll Taxes Payable													LIABILITIES AND FUND BALANCE
Salaries, Wages & Payroll Taxes Payable 10,113,345 9,749,853 10,113,346 10,113,346 10,113,345 Estimated Third-Party Settlements 8,592,533 7,847,454 8,592,533 8,592,533 8,592,533 Other Current Liabilities 6,525,721 4,877,143 6,610,233 6,610,517 6,586,733 Current Portion of Long-Term Debt 1,662,073 1,727,222 1,727,222 2,133,373 2,218,483 Total Current Liabilities \$ 32,335,840 \$ 29,789,631 \$ 32,485,502 \$ 32,891,937 \$ 32,953,262 \$ Long-Term Debt Bonds & Mortgages Payable \$ 39,991,232 \$ 38,263,410 \$ 56,102,481 \$ 53,883,999 \$ Capital Lease Obligations													Current Liabilities
Estimated Third-Party Settlements Other Current Liabilities Other Long-Term Debt Other Liabilities Other Liabilitie	5,442,168	\$	5,442,168	\$	5,442,168	\$	5,442,168	\$	5,587,859	\$	5,442,168	S	Accounts Payable
Other Current Liabilities 6,525,721 4,877,143 6,610,233 6,610,517 6,586,733 Current Portion of Long-Term Debt 1,662,073 1,727,222 1,727,222 2,133,373 2,218,483 Total Current Liabilities \$ 32,335,840 \$ 29,789,631 \$ 32,485,502 \$ 32,891,937 \$ 32,953,262 \$ Long-Term Debt Bonds & Mortgages Payable \$ 39,991,232 \$ 38,263,410 \$ 56,102,481 \$ 53,883,999 \$ Capital Lease Obligations	10,113,344	T	10,113,345		10,113,346		10,113,346	1833	9,749,853		10,113,345	V. STAR	Salaries, Wages & Payroll Taxes Payable
Other Current Liabilities 6,525,721 4,877;143 6,610,233 6,610,517 6,586,733 Current Portion of Long-Term Debt 1,662,073 1,727,222 1,727,222 2,133,373 2,218,483 Total Current Liabilities \$ 32,335,840 \$ 29,789,631 \$ 32,485,502 \$ 32,891,937 \$ 32,953,262 \$ Long-Term Debt Bonds & Mortgages Payable \$ 39,991,232 \$ 38,263,410 \$ 56,102,481 \$ 53,883,999 \$ Capital Lease Obligations	8,592,533	30	8,592,533		8.592.533	4.3	8.592.533		7.847.454		8,592,533	1834	Estimated Third-Party Settlements
Current Portion of Long-Term Debt 1,662,073 1,727,222 1,727,222 2,133,373 2,218,483 Total Current Liabilities \$ 32,335,840 \$ 29,789,531 \$ 32,485,502 \$ 32,891,937 \$ 32,953,262 \$ Long-Term Debt Bonds & Mortgages Payable \$ 39,991,232 \$ 38,263,410 \$ 56,102,481 \$ 53,883,999 \$ Capital Lease Obligations -	6,582,790	38.3	6.586.733	1	6.610.517	77.7	The state of the s		10 4 6 1 1 1			50.5	Other Current Liabilities
Total Current Liabilities \$ 32,335,840 \$ 29,789,531 \$ 32,485,502 \$ 32,891,937 \$ 32,953,262 \$ Long-Term Debt Bonds & Mortgages Payable \$ 39,991,232 \$ 38,263,410 \$ 38,263,410 \$ 56,102,481 \$ 53,883,999 \$ Capital Lease Obligations Other Long-Term Debt \$ 39,991,232 \$ 38,263,410 \$ 38,263,410 \$ 56,102,481 \$ 53,883,999 \$ Total Long-Term Debt \$ 39,991,232 \$ 38,263,410 \$ 38,263,410 \$ 56,102,481 \$ 53,883,999 \$ Total Other Non-Current Liabilities \$ 31,592,982 \$ 36,618,213 \$ 32,450,125 \$ 29,744,143 \$ 27,061,945 \$ Total Liabilities \$ 103,920,054 \$ 104,671,154 \$ 103,199,037 \$ 118,738,561 \$ 113,899,206 \$	2,306,993	3		1				1.1				18	
Bonds & Mortgages Payable \$ 39,991,232 \$ 38,263,410 \$ 56,102,481 \$ 53,883,999 \$ Capital Lease Obligations Other Long-Term Debt \$ 39,991,232 \$ 38,263,410 \$ 38,263,410 \$ 56,102,481 \$ 53,883,999 \$ Total Long-Term Debt \$ 39,991,232 \$ 38,263,410 \$ 38,263,410 \$ 56,102,481 \$ 53,883,999 \$ Total Other Non-Current Liabilities \$ 31,592,982 \$ 36,618,213 \$ 32,450,125 \$ 29,744,143 \$ 27,061,945 \$ Total Liabilities \$ 103,920,054 \$ 104,671,154 \$ 103,199,037 \$ 118,738,561 \$ 113,899,206 \$	The state of the s	\$		\$		\$		\$		\$		S	-
Bonds & Mortgages Payable \$ 39,991,232 \$ 38,263,410 \$ 56,102,481 \$ 53,883,999 \$ Capital Lease Obligations Other Long-Term Debt \$ 39,991,232 \$ 38,263,410 \$ 38,263,410 \$ 56,102,481 \$ 53,883,999 \$ Total Long-Term Debt \$ 39,991,232 \$ 38,263,410 \$ 38,263,410 \$ 56,102,481 \$ 53,883,999 \$ Total Other Non-Current Liabilities \$ 31,592,982 \$ 36,618,213 \$ 32,450,125 \$ 29,744,143 \$ 27,061,945 \$ Total Liabilities \$ 103,920,054 \$ 104,671,154 \$ 103,199,037 \$ 118,738,561 \$ 113,899,206 \$													Long Torm Dobt
Capital Lease Obligations Other Long-Term Debt 39,991,232 \$ 38,263,410 \$ 36,102,481 \$ 53,883,999 \$ Total Other Non-Current Liabilities \$ 31,592,982 \$ 36,618,213 \$ 32,450,125 \$ 29,744,143 \$ 27,061,945 \$ Total Liabilities \$ 103,920,054 \$ 104,671,154 \$ 103,199,037 \$ 118,738,561 \$ 113,899,206 \$	E4 577 007		Eq. 000 000		EC 400 404		00 000 440		00 000 440		30 004 000		-
Other Long-Term Debt 539,991,232 \$38,263,410 \$38,263,410 \$56,102,481 \$53,883,999 \$ Total Other Non-Current Liabilities \$31,592,982 \$36,618,213 \$32,450,125 \$29,744,143 \$27,061,945 \$ Total Liabilities \$103,920,054 \$104,671,154 \$103,199,037 \$118,738,561 \$113,899,206 \$	51,577,007	4	53,883,999	2	56,102,481	\$	38,263,410	. \$	38,263,410	\$	39,991,232	\$	0 0
Total Long-Term Debt \$ 39,991,232 \$ 38,263,410 \$ 38,263,410 \$ 56,102,481 \$ 53,883,999 \$ Total Other Non-Current Liabilities \$ 31,592,982 \$ 36,618,213 \$ 32,450,125 \$ 29,744,143 \$ 27,061,945 \$ Total Liabilities \$ 103,920,054 \$ 104,671,154 \$ 103,199,037 \$ 118,738,561 \$ 113,899,206 \$	1 2 3 2			2	St. 10 1 1 1 3		20 132	200		3 4		131	
Total Other Non-Current Liabilities \$ 31,592,982 \$ 36,618,213 \$ 32,450,125 \$ 29,744,143 \$ 27,061,945 \$ Total Liabilities \$ 103,920,054 \$ 104,671,154 \$ 103,199,037 \$ 118,738,561 \$ 113,899,206 \$				100	Mary 18 .		A - GOT - S- 1		ACTOR NO.	41.13	F W-25 55 -	1	-
Total Liabilities \$ 103,920,054 \$ 104,671,154 \$ 103,199,037 \$ 118,738,561 \$ 113,899,206 \$	51,577,007	\$	53,883,999	\$_	56,102,481	\$	38,263,410	\$	38,263,410	\$	39,991,232	\$	Total Long-Term Debt
	24,383,690	\$	27,061,945	\$	29,744,143	\$	32,450,125	\$	36,618,213	\$	31,592,982	\$	Total Other Non-Current Liabilities
Fund Balance \$ 133,115,809 \$ 153,790,222 \$ 144,475,092 \$ 157,433,121 \$ 172,030,726 \$	108,998,525	\$	113,899,206	\$	118,738,561	\$	103,199,037	\$	104,671,154	\$	103,920,054	\$	Total Liabilities
	187,148,069	\$	172,030,726	\$	157,433,121	\$	144,475,092	\$	153,790,222	\$	133,115,809	\$	Fund Balance
TOTAL LIABILITIES & FUND BALANCE \$ 237,035,863 \$ 258,461,376 \$ 247,674,129 \$ 276,171,682 \$ 285,929,932 \$	296,146,594	s	285,929.932	\$	276,171.682	\$	247,674.129	\$	258,461,376	s	237.035.863	ŝ	TOTAL LIABILITIES & FUND BALANCE

TABLE 4B BALANCE SHEET - UNRESTRICTED FUNDS PROJECT ONLY

ASSETS	Latest Actual 2015	Budget 2016	P	rojection 2016	#	Proposed Year 1 2017		Proposed Year 2 2018		Proposed Year 3 2019
Current Assets	911111111111111111111111111111111111111		1000	G -0 -	0.000	NE LOUISION		CADAR, NEW		15 Dig (532) 4 5 P
Cash & Investments Patient Accounts Receivable, Gross					\$	(5,683,532)	\$	(5,433,532)	\$	(5,183,532)
Less: Allowance for Uncollectable Accts								VE DE		744
Due from Third Parties				A Full Tell						• 1
Other Current Assets		Y/////////////////////////////////////		5	1		23	•		
Total Current Assets	<i>!!!!!!!!!!</i>	<i>'////////////////////////////////////</i>	\$		\$	(5,683,532)	\$	(5,433,532)	\$	(5,183,532)
Board Designated Assets										
Funded Depreciation	V/////////////////////////////////////	111111111111111111111111111111111111111								Section 1
Escrowed Bond Funds						39 e		11.0		100
Cost of Issuance									7	- (II - i - i
Total Board Designated Assets		111111111111	\$		\$		\$		\$	
Property, Plant & Equipment										
Land, Buildings & Improvements	111111111111111111111111111111111111111	111111111111111111111111111111111111111	\$	6 1 - 15		1-1	\$	2,801,504	\$	2,801,504
Fixed Equipment						100	\$	2,872,028	\$	2,872,028
Major Moveable Equipment							\$		\$	* * *
Construction in Progress Total Property, Plant & Equipment		'////////////////////////////////////	\$		\$	5,673,532 5,673,532	s	5,673,532	\$	5,673,532
Total Froperty, Flant & Equipment	111111111111111111111111111111111111111	70000000	3		- 3	3,013,332	4	3,013,332	Φ	0,010,002
Less: Accumulated Depreciation		120100000000000000000000000000000000000								
Land, Buildings & Improvements			\$	(249)	\$	(746)	\$	(93,416)	\$	(278,257)
Fixed Equipment				(9,549)		(24,520)	4	(101,744)		(245,345)
Major Moveable Equipment Total Accumulated Depreciation	<i>₩₩₩</i>		s	(9,797)	s	(25,266)	\$	(195,160)	S	(523,602)
Total Modification Depreciation	ammini	<i></i>		(9,701)		(20,200)		(100,100)		(300,030)
Total Net Property, Plant & Equipment			\$	(9,797)	\$	5,648,266	\$	5,478,372	\$	5,149,930
Other Long-Term Assets			\$	144.6	\$	S. (4. 14. 14. 14. 14. 14. 14. 14. 14. 14. 1	\$	7000	\$	
TOTAL ASSETS		<i>4111111111111</i>	\$	(9,797)	\$	(35,266)	\$	44,840	\$	(33,602)
LIABILITIES AND FUND BALANCE										
Current Liabilities										
Accounts Payable	111111111111111111111111111111111111111	111111111111111111111111111111111111111	\$	WY A	\$	They seemed	\$		\$	12 (C.)
Salaries, Wages & Payroll Taxes Payable				- 1	W.			191)	7.61	
Estimated Third-Party Settlements			Sg. 4					(1) = (3)		
Other Current Liabilities Current Portion of Long-Term Debt				The STATE	2515					
Total Current Liabilities			\$		\$		\$		s	
Long-Term Debt Bonds & Mortgages Payable	900000000	2000000000								
Capital Lease Obligations			\$	1 10			9		2	100
Other Long-Term Debt										A
Total Long-Term Debt			S		S	-	\$		\$	
Total Other Non-Current Liabilities	<i>'ШШШШ</i>	<i>''</i>	\$	\$545.70	\$	estangust	\$		\$	
Total Liabilities	<i>'////////////////////////////////////</i>		\$	-	\$		\$	-	\$	
Fund Balance	111111111111	<i>''''''''''</i>	S	(9,797)	\$	(35,266)	\$	44,840	\$	(33,602)
TOTAL LIABILITIES & FUND BALANCE		<i>'''''''''</i>	\$	(9,797)	s	(35,266)	\$	44,840	\$	(33,602)
	4444444444			A A A A A A A A A A A A A A A A A A A		1				1-3131

TABLE 4C
BALANCE SHEET - UNRESTRICTED FUNDS
WITH PROJECT

Current Assets	\$ 20,990,734 65,671,511 (45,002,495)
Cash & Investments	65,671,511
Patient Accounts Receivable, Gross 65,671,511 66,814,488 65,671,512 65,671,511 \$ 65,671,511 Less: Allowance for Uncollectable Accts. (45,002,495) (42,592,168) (45,002,495) (45,002,495) \$	65,671,511
Less: Allowance for Uncollectable Accts (45,002,495) (42,592,168) (45,002,495) (45,002,495) \$ (40,002,405) \$ (40,002,405) \$ (40,002,405) \$ (40,002,405) \$ (40,002,405) \$ (40,002,405) \$ (45,002,495) \$ (45,002,495) \$ (45,002,495) \$ (45,002,495) \$ (40,002,401) \$ (40,002,401) \$ (40,002,401) \$ (40,002,401) \$ (40,002,401) \$ (40,002,401) \$ (40,002,401) \$ (40,002,401) \$ (40,002,401)	
Due from Third Parties 5,167,469 5,601,616 5,167,469 5,167,469 5,167,469 0ther Current Assets 9,722,463 12,703,659 9,722,463 9,722,463 5,9722,463 9,722,463 9,722,463 5,722,463 7,722,464 7,	
Other Current Assets 9,722,463 12,703,659 9,722,463 9,722,463 9,722,463 9,722,463 9,722,463 9,722,463 9,722,463 9,722,463 9,722,463 9,722,463 7,722,463 7,722,463 7,722,463 7,722,463 9,722,463 1,723,65 9,722,463 9,722,463 9,722,463 9,722,463 9,722,463 9,722,463 9,722,463 9,722,463 9,722,463 9,722,463 9,722,463 9,722,463 9,722,463 9,722,463 9,722,463 9,722,463	5,167,469
Board Designated Assets Funded Depreciation \$ 104,835,357 \$ 115,411,860 \$ 110,316,555 \$ 115,969,396 \$ 121,902,171 Escrowed Bond Funds 5,997,925 5,374,963 5,997,925 5,997,925 \$ 5,997,925	9,722,463
Funded Depreciation \$ 104,835,357 \$ 115,411,860 \$ 110,316,555 \$ 115,969,396 \$ 121,902,171 Escrowed Bond Funds	\$ 56,549,682
Escrowed Bond Funds	
Other 5,997,925 5,374,963 5,997,925 5,997,925 \$ 121,967,321 \$ 127,900,096 \$ 20,597,080 \$ 121,967,321 \$ 127,900,096 \$ 121,967,321 \$ 127,900,096 \$ 121,967,321 \$ 127,900,096 \$ 121,967,321 \$ 127,900,096 \$ 121,967,321 \$ 127,900,096 \$ 121,967,321 \$ 127,900,096 \$ 121,967,321 \$ 127,900,096 \$ 121,967,321 \$ 127,900,096 \$ 121,967,321 \$ 127,900,096 \$ 121,967,321 \$ 127,900,096 \$ 121,967,321 \$ 127,900,096 \$ 121,967,321 \$ 127,900,096 \$ 12,400,391 \$ 121,967,321 \$ 127,900,096 \$ 12,400,391 \$ 121,967,321 \$ 121,967,321 \$ 124,903,91 \$ 121,967,321 \$ 121,967,321 \$ 124,903,91	\$ 128,128,838
Property, Plant & Equipment Land, Buildings & Improvements \$ 88,638,887 \$ 83,013,447 \$ 88,638,887 \$ 88,638,887 \$ 91,440,391 Fixed Equipment 29,597,080 28,721,498 29,597,080 \$ 29,597,080 \$ 32,469,108 Major Moveable Equipment 96,681,658 109,467,364 113,784,698 \$ 145,077,698 \$ 151,790,698 Construction in Progress 2,197,239 3,161,464 2,197,239 7,870,771 \$ 2,197,239 Total Property, Plant & Equipment \$ 217,114,864 \$ 224,363,773 \$ 234,217,904 \$ 271,184,436 \$ 277,897,436 Less: Accumulated Depreciation Land, Buildings & Improvements \$ (44,966,451) \$ (41,122,961) \$ (44,966,700) \$ (44,967,197) \$ (45,059,867) Fixed Equipment (22,872,018) (22,042,401) (22,881,567) (22,896,538) \$ (22,973,762) Major Moveable Equipment (75,558,526) (93,964,369) (89,252,695) (103,983,414) \$ (119,972,494)	5,997,925
Land, Buildings & Improvements \$ 88,638,887 \$ 83,013,447 \$ 88,638,887 \$ 88,638,887 \$ 91,440,391 Fixed Equipment 29,597,080 28,721,498 29,597,080 \$ 29,597,080 \$ 32,469,108 Major Moveable Equipment 96,681,658 109,467,364 113,784,698 \$ 145,077,698 \$ 151,790,698 Construction in Progress 2,197,239 3,161,464 2,197,239 7,870,771 \$ 2,197,239 Total Property, Plant & Equipment \$ 217,114,864 \$ 224,363,773 \$ 234,217,904 \$ 271,184,436 \$ 277,897,436 Less: Accumulated Depreciation Land, Buildings & Improvements \$ (44,966,451) \$ (41,122,961) \$ (44,966,700) \$ (44,967,197) \$ (45,059,867) Fixed Equipment (22,872,018) (22,042,401) (22,881,567) (22,896,538) \$ (22,973,762) Major Moveable Equipment (75,558,526) (93,964,369) (89,252,695) (103,983,414) \$ (119,972,494)	\$ 134,126,763
Fixed Equipment 29,597,080 28,721,498 29,597,080 \$ 29,597,080 \$ 32,469,108 Major Moveable Equipment 96,681,658 109,467,364 113,784,698 \$ 145,077,698 \$ 151,790,698 Construction in Progress 2,197,239 3,161,464 2,197,239 7,870,771 \$ 2,197,239 Total Property, Plant & Equipment \$ 217,114,864 \$ 224,363,773 \$ 234,217,904 \$ 271,184,436 \$ 277,897,436 Less: Accumulated Depreciation Land, Buildings & Improvements \$ (44,966,451) \$ (41,122,961) \$ (44,966,700) \$ (44,967,197) \$ (45,059,867) Fixed Equipment (22,872,018) (22,042,401) (22,881,567) (22,896,538) \$ (22,973,762) Major Moveable Equipment (75,558,526) (93,964,369) (89,252,695) (103,983,414) \$ (119,972,494)	
Major Moveable Equipment 96,681,658 109,467,364 113,784,698 \$ 145,077,698 \$ 151,790,698 Construction in Progress 2,197,239 3,161,464 2,197,239 7,870,771 \$ 2,197,239 Total Property, Plant & Equipment \$ 217,114,864 \$ 224,363,773 \$ 234,217,904 \$ 271,184,436 \$ 277,897,436 Less: Accumulated Depreciation Land, Buildings & Improvements \$ (44,966,451) \$ (41,122,961) \$ (44,966,700) \$ (44,967,197) \$ (45,059,867) Fixed Equipment (22,872,018) (22,042,401) (22,881,567) (22,896,538) \$ (22,973,762) Major Moveable Equipment (75,558,526) (93,964,369) (89,252,695) (103,983,414) \$ (119,972,494)	\$ 91,440,391
Construction in Progress 2,197,239 3,161,464 2,197,239 7,870,771 \$ 2,197,239 Total Property, Plant & Equipment \$ 217,114,864 \$ 224,363,773 \$ 234,217,904 \$ 271,184,436 \$ 277,897,436 Less: Accumulated Depreciation Land, Buildings & Improvements \$ (44,966,451) \$ (41,122,961) \$ (44,966,700) \$ (44,967,197) \$ (45,059,867) Fixed Equipment (22,872,018) (22,042,401) (22,881,567) (22,896,538) \$ (22,973,762) Major Moveable Equipment (75,558,526) (93,964,369) (89,252,695) (103,983,414) \$ (119,972,494)	\$ 32,469,108
Total Property, Plant & Equipment \$ 217,114,864 \$ 224,363,773 \$ 234,217,904 \$ 271,184,436 \$ 277,897,436 Less: Accumulated Depreciation Land, Buildings & Improvements	\$ 180,853,698
Less: Accumulated Depreciation Land, Buildings & Improvements \$ (44,966,451) \$ (41,122,961) \$ (44,966,700) \$ (44,967,197) \$ (45,059,867) Fixed Equipment (22,872,018) (22,042,401) (22,881,567) (22,896,538) \$ (22,973,762) Major Moveable Equipment (75,558,526) (93,964,369) (89,252,695) (103,983,414) \$ (119,972,494)	\$ 2,197,239
Land, Buildings & Improvements \$ (44,966,451) \$ (41,122,961) \$ (44,966,700) \$ (44,967,197) \$ (45,059,867) Fixed Equipment (22,872,018) (22,042,401) (22,881,567) (22,896,538) \$ (22,973,762) Major Moveable Equipment (75,558,526) (93,964,369) (89,252,695) (103,983,414) \$ (119,972,494)	\$ 306,960,436
Land, Buildings & Improvements \$ (44,966,451) \$ (41,122,961) \$ (44,966,700) \$ (44,967,197) \$ (45,059,867) Fixed Equipment (22,872,018) (22,042,401) (22,881,567) (22,896,538) \$ (22,973,762) Major Moveable Equipment (75,558,526) (93,964,369) (89,252,695) (103,983,414) \$ (119,972,494)	
Fixed Equipment (22,872,018) (22,042,401) (22,881,567) (22,896,538) (22,973,762) Major Moveable Equipment (75,558,526) (93,964,369) (89,252,695) (103,983,414) \$ (119,972,494)	\$ (45,244,708)
Major Moveable Equipment (75,558,526) (93,964,369) (89,252,695) (103,983,414) \$ (119,972,494)	(23,117,363)
	(137,284,264)
	\$ (205,646,335)
10tal Accommuted September (101,000,000,100,001)	\$ (200,040,000)
Total Net Property, Plant & Equipment \$ 73,717,870 \$ 67,234,042 \$ 77,116,943 \$ 99,337,287 \$ 89,891,313	\$ 101,314,101
Other Long-Term Assets \$ 4,122,446 \$ 4,232,604 \$ 4,122,446 \$ 4,122,446 \$ 4,122,446	\$ 4,122,446
TOTAL ASSETS \$ 237,035,863 \$ 258,461,376 \$ 247,664,332 \$ 276,136,416 \$ 285,974,772	\$ 296,112,992
LIABILITIES AND FUND BALANCE	
Current Liabilities	
Accounts Payable \$ 5,442,168 \$ 5,587,859 \$ 5,442,168 \$ 5,442,168 \$ 5,442,168	\$ 5,442,168
Salaries, Wages & Payroll Taxes Payable 10,113,345 9,749,853 10,113,346 10,113,346 \$ 10,113,345	10,113,344
Estimated Third-Party Settlements 8,592,533 7,847,454 8,592,533 8,592,533 \$ 8,592,533	8,592,533
Other Current Liabilities 6,525,721 4,877,143 6,610,233 6,610,517 \$ 6,586,733	6,582,790
Current Portion of Long-Term Debt 1,662,073 1,727,222 1,727,222 2,133,373 \$ 2,218,483	2,306,993
Total Current Liabilities \$ 32,335,840 \$ 29,789,531 \$ 32,485,502 \$ 32,891,937 \$ 32,953,262	\$ 33,037,828
T . D. (
Long-Term Debt	A 64 577 007
Bonds & Mortgages Payable \$ 39,991,232 \$ 38,263,410 \$ 38,263,410 \$ 56,102,481 \$ 53,883,999	\$ 51,577,007
Capital Lease Obligations	
Other Long-Term Debt \$ 39,991,232 \$ 38,263,410 \$ 38,263,410 \$ 56,102,481 \$ 53,883,999	\$ 51,577,007
10tal Long-Term Debt \$ 39,891,252 \$ 30,203,410 \$ 30,102,461 \$ 35,605,999	3 31,377,007
Total Other Non-Current Liabilities \$ 31,592,982 \$ 36,618,213 \$ 32,450,125 \$ 29,744,143 \$ 27,061,945	\$ 24,383,690
Total Liabilities \$ 103,920,054 \$ 104,671,154 \$ 103,199,037 \$ 118,738,561 \$ 113,899,206	\$ 108,998,525
Fund Balance \$ 133,115,809 \$ 153,790,222 \$ 144,465,295 \$ 157,397,855 \$ 172,075,566	\$ 187,114,467
TOTAL LIABILITIES & FUND BALANCE \$ 237,035,863 \$ 258,461,376 \$ 247,664,332 \$ 276,136,416 \$ 285,974,772	

RUTLAND REGIONAL MEDICAL CENTER Air Handling Unit Replacement Rutland East TABLE 5A STATEMENT OF CASH FLOWS WITHOUT PROJECT

	Actual 2015	Budget 2016	Projection 2016		Proposed Year 1 2017		Proposed Year 2 2018		Proposed Year 3 2019
Beginning Cash			\$ 12,803,316	\$	14,551,514	\$	20,833,946	\$	33,935,501
Operations	minimin.	111111111111111111111111111111111111111					/		
Excess revenues over expenses (excluding Non Operating Revenue)			11,359,284		12,958,034		14,597,602		15,117,342
Depreciation / Amortization (Increase)/Decrease Patient A/R			13,694,169		14,730,719		15,989,081		17,311,769
(Increase)/Decrease Other Changes	<i>~////////////////////////////////////</i>		(1) 84,513		284		(23,785)		(3,944)
Subtotal Cash from Operations			\$ 25,137,965	\$	27,689,038	\$	30,562,898	\$	32,425,167
Investing Activity									
Capital Spending									
Capital									
Capitalized Interest	<i>'////////////////////////////////////</i>								
Fundralsing									
Change in accum depr less depreciation							(1)		1
(Increase) Decrease in capital assets	444444444444444444444444444444444444444	<i>-111111111111111111111111111111111111</i>	 (17,103,040)	_	(31,293,000)	_	(6,713,000)		(29,063,000)
Subtotal Capital Spending			\$ (17,103,039)	\$	(31,293,000)	\$	(6.713,001)	\$	(29,062,999)
(Increase) / Decrease									
Funded Depreciation	<i>~////////////////////////////////////</i>		(5,481,198)		(5,652,841)		(5,932,775)		(6,226,667)
Other LT assets & escrowed bonds & other	<i>``UHHHHH</i>	444444444444444444444444444444444444444	 857,143		(2,705,982)	_	(2,682,198)		(2,678,255)
Subtotal (Increase) / Decrease			\$ (4,624,055)	\$	(8,358,823)	\$	(8,614,973)	\$	(8,904,922)
Subtotal Cash from Investing Activity		411111111111	\$ (21,727,094)	\$	(39,651,823)	\$	(15,327,974)	\$	(37,967,921)
Financing Activity									
Debt (increase) decrease									
Bonds & mortgages					20,000,000				
Repayment	<i>- 4111111111111111111111111111111111111</i>		(1,662,673)		(1,754,778)		(2,133,372)		(2,218,482)
Capital lease & other long term debt Subtotal Cash from Financing Activity		'''''''''''''''''''''''''''''	\$ (1,662,673)	\$	18,245,222	\$	(2,133,372)	\$	(2,218,482)
Other Changes (please describe)									
New Borrowing	111111111111111111111111111111111111111	111111111111111111111111111111111111111							
Retiree Health Projected Benefit Obligation									
Change in fund balance less net income		<i>/////////////////////////////////////</i>	(0)		(5)		3		1
Pension Projected Benefit Obligation	<i>~~~~</i>		(0)		(0)		J		
Subtotal Other Changes			\$ (0)	\$	(5)	\$	3	\$	1
Net Increase (Decrease) in Cash	<i>!!!!!!!!!!</i>	///////////////////////////////////////	\$ 1,748,198	\$	6,282,432	\$	13,101,555	\$	(7,761,235)
Ending Cash	111111111111111	111111111111111111111111111111111111111	14,551,514	\$	20,833,946	\$	33,935,501	S	26,174,266

RUTLAND REGIONAL MEDICAL CENTER Air Handling Unit Replacement Rutland East TABLE 5B STATEMENT OF CASH FLOWS PROJECT ONLY

	Latest Actual 2015	Budget 2016	Pr	ojection 2016		Proposed Year 1 2017		Proposed Year 2 2018		Proposed Year 3 2019
Beginning Cash			\$		\$		\$	(5,683,532)	s	(5,433,532)
Operations Excess revenues over expenses (excluding Non Operating Revenue) Depreciation / Amortization (Increase)/Decrease Patient A/R (Increase)/Decrease Other Changes				9,797		15,469		169,893		328,443
Subtotal Cash from Operations			\$	9,797	\$	15,469	\$	169,893	5	328,443
Investing Activity Capital Spending Capital Capitalized Interest Fundralsing										
Change in accum depr less depreciation (Increase) Decrease in capital assets				132		.e eza eza)		ž.		=
Subtotal Capital Spending			s	16	s	(5,673,532) (5,673,532)	s	* · · · · · · · · · · · · · · · · · · ·	s	
(Increase) / Decrease Funded Depreciation Transfer Other LT assets & escrowed bonds & other Subtotal (Increase) / Decrease			S	0#0 7/20 	s	£ 2	s		s	3 3
Subtotal Cash from Investing Activity		<i>!!!!!!!!!!!</i>	\$	NE!	s	(5,673,532)	s		\$	7 3
Financing Activity Debt (increase) decrease Bonds & mortgages Repayment Capital lease & other long term debt				7#: 7#:				*		34 - 154
Subtotal Cash from Financing Activity			\$	(6)	\$	8	\$	*	\$	
Other Changes (please describe) Manual adjustment Other Change in fund balance less net income				(9,797)		(25,469)		80,107		(78,443)
Olher Subtotal Other Changes		<i>44444</i>	s	(9,797)	s	(25,469)	\$	80,107	\$	(78,443)
Net Increase (Decrease) in Cash			s	(5,737)	\$	(5,683,532)	<u> </u>	250,000	_	250,000
Ending Cash	W/////////	<i>'''''''''''''''''''''''''''''''''''''</i>	\$		s	(5,683,532)	\$	(5,433,532)	5	(5,183,532)

TABLE 5C STATEMENT OF CASH FLOWS WITH PROJECT

	Latest /		Budget 2016			Projection 2016		Proposed Year 1 2017	 Proposed Year 2 2018		Proposed Year 3 2019
Beginning Cash	\$	8	\$		\$	12,803,316	\$	14,551,514	\$ 15,150,414	\$	28,501,969
Operations									 		
Excess revenues over expenses (excluding Non Operating Revenue)		+1		*		11,359,284		12,958,034	14,597,602		15,117,342
Depreciation / Amortization		1.2		-		13,703,966		14,746,188	16,158,974		17,640,212
(Increase)/Decrease Patient A/R		15.		*		(1)		1	-		-
(Increase)/Decrease Other Changes		16:				84,513		284	(23,785)		(3,944)
Subtotal Cash from Operations	\$		\$	٠	\$	25,147,762	\$	27,704,507	\$ 30,732,792	\$	32,753,610
Investing Activity											
Capital Spending											
Capital		- 6		75		*		20	E:		*1
Capitalized Interest		20				×		300	180		**
Fundraising		₩.		9		8		250	n±7		2
Change in accum depr less depreciation		*3		*							
(Increase) Decrease in capital assets		- 2		2		(17,103,040)		(36,966,532)	 (6,713,000)		(29,063,000)
Subtotal Capital Spending	\$	**	\$		S	(17,103,040)	\$	(36,966,532)	\$ (6,713,000)	S	(29,063,000)
(Increase) / Decrease											
Funded Depreciation		50		*		(5,481,198)		(5,652,841)	(5,932,775)		(6,226,667)
Other LT assets & escrowed bonds & other		+5				857,143		(2,705,982)	(2,682,198)		(2,678,255)
Subtotal (Increase) / Decrease	S	- 1	S		s	(4,624,055)	s	(8,358,823)	\$ (8,614,973)	\$	(8,904,922)
Subtotal Cash from Investing Activity	.\$		\$	<u></u>	\$	(21,727,095)	\$	(45,325,355)	\$ (15,327,973)	\$	(37,967,922)
Financing Activity											
Debt (increase) decrease											
Bonds & mortgages				-		-		20,000,000	2		3
Repayment		*		3		(1,662,673)		(1,754,778)	(2,133,372)		(2,218,482)
Capital lease & other long term debt		+				*			 		· ·
Subtotal Cash from Financing Activity	\$	0	\$	*	\$	(1,662,673)	\$	18,245,222	\$ (2,133,372)	\$	(2,218,482)
Other Changes (please describe)											
Manual adjustment		7:		7.					3		8
Other		*0				29		(m)			
Change in fund balance less net income Other		2				(9,797)		(25,474)	80,108		(78,441)
Subtotal Other Changes	\$	·	\$	÷	\$	(9,797)	\$	(25,474)	\$ 80,108	\$	(78,441)
Net Increase (Decrease) in Cash	\$		\$		\$	1,748,198	\$	598,900	\$ 13,351,555	\$	(7,511,235)
Ending Cash	\$		\$		\$	14,551,514	\$	15,150,414	\$ 28,501,969	\$	20,990,734

RUTLAND REGIONAL MEDICAL CENTER Emergency Room Renovations TABLE 6A REVENUE SOURCE PROJECTIONS WITHOUT PROJECT

	Latost Actual 2015	% of Total		Budget 2016	% of Total		Projection 2016	% of Total		Proposed Year 1 2017	% of Total		Proposed Year 2 2018	% of Total		Proposed Year 3 2019	% of Total
Gross Inpatient Revenue					7.0.0.1	_	2010	10111		2017	10(11)		2010_	Total		2015	TULA
Medicare	\$ 110,062,115	59.3%	\$	105,399,010	55 3%	\$	105,695,174	55 3%	\$	109,251,661	55,3%	\$	115,151,631	55 3%	5	125,027,535	55 3%
Medicald	\$ 32,209,640	17.3%	\$	39,941,548	21 0%	: 8	40,053,781	21 0%	\$	41,401,532	21.0%	\$	43,637,358	21,0%	s	47,379,888	21 0%
Commercial	5 38,284,736	20 6%	: \$	40,219,241	21 1%	. 5	40,332,254	21.1%	\$	41,689,375	21_1%	\$	43,940,747	21.1%	S	47,709,296	21.1%
Self Pay	\$ 4,781,688	2 6%	S.	4,726,263	2.5%	\$	4,739,543	2.5%	\$	4,899,022	2.5%	\$	5,163,586	2 5%	S	5,606,438	2.5%
Free Care / Bad Debt		0.0%	\$		0.0%		1,700,010	0.0%		4,000,022	0.0%		5,100,000	0.0%		0,000,400	0.0%
Other	\$ 393,003	0.2%	. 5	330,472	0.2%	\$	331,401	0.2%	S	342,552	0.2%	S	361.051	0.2%	s	392,016	0.2%
Ellery .	\$ 185,731,182	100.0%	S	190,616,534	100.0%	5	191,152,154	100.0%	S	197,584,141	100 0%	S	208,254,373	100.0%	\$	226,115,174	100 09
	S 0	100 078	5	100,010,004	100 0 %	S	151,132,134	100.0%	S	197,004,141	100 0%	S	200,254,575	100 0%			100 09
Gross Outpatient Revenu		5.	•			3			3			9			\$		
Medicare	\$ 131,217,743	42.6%	S	135,305,575	42 3%	S	129,989,246	42 3%	\$	136,974,215	42 3%	. 5	145,686,598	42.3%	\$	158,458,794	42 3%
Medicaid	\$ 60,792,647	19 8%	S	60,098,502	18 8%	·S	57,737,155	18 8%	\$	80,839,660	18.8%	Š	64,709,428	18.8%	Š	70,382,437	18 8%
Commercial	\$ 105,580,963	34 3%	5	113,157,316	35.4%	S	108,711,220	35 4%	S	114,552,815	35 4%	Š	121,839,062	35.4%	5		
Self Pav	\$ 6,674,012	2 2%	Š	6,916,516	2.2%	5	6.644,757		100			10.700				132,520,569	35 4%
Free Care / Bad Debt	\$ 0,074,012		5	0,810,510	40.40.00		0,044,757	2 2%	S	7,001,813	2 2%	S	7,447,170	2 2%	\$	8,100,056	2 2%
Other	\$ 3,397,966	0.0%		4 007 000	0.0%	\$	4407010	0.0%	\$	1 004 405	0.0%		TO WILLIAM OF	0.0%	1000		0 0%
Outer		1,1%	\$	4,337,682	1.4%	\$	4,167,249	1,4%	\$	4,391,176	1 4%	\$	4,670,481	1 4%	\$	5,079,937	1 4%
	\$ 307,663,331	100 0%	S	319,815,591	100 0%	S	307,249,627	100 0%	3	323,759,680	100 0%	\$	344,352,740	100 0%	S	374,541,794	100.09
ross Other Revenue	S +		S			\$			S			\$			\$	- 2	
Medicare	\$ 10000000		- 00			1121			020	- 11 J.			Later to the Control of the Control		110 200	Allert State of the State of th	
Medicaid	THE THE ME		\$			\$	11.45		\$			\$			\$		
										The state of the s						146 156	
Commercial	S 5 4 1*					10	D. Line and D.		2	All the same			100				
Self Pay	4 1		1														
Free Care / Bad Debt	0.01110.5		320			350			100			- 300			100		
Other	S		S	5		S	11 20		S			s			\$		
Fross Patient Revenue	-		- 2			00			16%			(5%)			- 37.0		
Medicare	\$ 241,279,858	48 9%	S	240.704.585	47 2%	S	235,684,420	47 3%	S	246,225,876	47.2%	\$	260,838,229	47.2%	\$	283,486,329	47 2%
Medicaid	93,002,287	18.8%		100.040.050	19 6%		97.790.936	19.6%	•	102,241,191	19.6%		108,346,786	19.6%		117,762,325	19.6%
Commercial	143,865,699	29 2%		153,376,557	30 0%		149,043,475	29 9%		156,242,191	30.0%		165,779,809	30.0%		180,229,865	30 0%
Self Pay	11,455,700	2 3%		11,642,779	2 3%		11,384,301	23%		11,900,835	2.3%		12,610,757	2 3%		13,706,494	
Free Care / Bad Debt	. 1, 100,1 00	0.0%		11,472,770	0.6%		11,004,001	0.0%		11,500,055			12,010,757	0.0%		13,700,494	2.3%
Other	3,790,969	0.8%		4,668,154			4 400 050			4 700 700	0.0%		F 004 F00				0.0%
Ottici	\$ 493,394,513	100 0%	S		100 0%	S	4,498,650 498,401,782	0 9%	S	4,733,728 521,343,821	100.0%	S	5,031,532 552,607,112	100 0%		5,471,953	0.9%
	0.120.021,010	1000%		510,402,125	100 0 78		430,401,702	100 0%		921,343,021	100 0%	•	332,007,112	100 0%	2	000,050,967	100 09
eductions from Revenue	9					_		11-17-									_
Medicare	\$ 153,830,405	58 0%	S	171,260,931	61 8%	\$	162,689,430	61 8%	\$	172,924,449	62 0%	\$	188,316,837	62 1%	\$	214,281,728	62.3%
Medicaid	\$ 67,846,867	25 6%	S	64,691,734	23 3%	\$	64,327,533	24 4%	\$	68,328,576	24 5%	S	75,004,854	24.7%	S	85,347,794	24 8%
Commercial	\$ 38,277,349	14.4%	1	31,435,636	11 3%	S	29,747,420	11 3%	s	29,907,974	10.7%	S	31,278,487	10.3%	s	34,816,908	10 1%
Self Pay	181 3 11 3 3	0.0%			0.0%	s		0.0%	10.00		0.0%	19	3.13	0.0%		1,010,000	0.0%
Free Care / Bad Debt	\$ 9,687,417	3 7%	PÕI	13,964,808	5.0%	S	11,707,458	4 4%	S	13,351,537	4.8%	S	14,183,325	47%	s	15,473,975	4.5%
Other - DPS	(4,576,163)	-1.7%	ST	(4,169,146)	-1.5%	S	(5,220,336)	-2.0%	24	(5,377,025)	-1 9%	FOLL	(5,535,778)	-1.6%		(5,692,730)	-1 7%
	\$ 265,065,875	100 0%	S	277,183,963	100 0%	S	263,251,505	100 014	5	279,135,511	100.0%	8	303,247,725	100 0%	S	344,227,675	100.09
	S -		s			\$	_50,20.,050	1,000,000	s		100,073	š		100 070	S	OTTINE TOTAL	100 07
et Patient Revenue						-						1.40		~			
Medicare	\$ 87,449,453	38_3%	S	69,443,654	29 6%	s	72,994,990	31.0%	S	73,301,427	30.3%	\$	72,521,391	29.1%	\$	69,204,601	27.0%
Medicaid	25,155,420	11.0%	50	35,348,316	15 2%	*	33,463,403	14 2%	150	33.912.616	14 0%	_	33.341.932	13.4%		32,414,531	12.6%
Commercial	105,588,350	46 2%		121,940,921	52.3%		119,296,055	50.7%		126,334,216	52 2%		134,501,322	53.9%		145,412,957	56 7%
Self Pay	11,455,700	5 0%		11,642,779	5.0%		11,384,301	4.8%		11,900,835	49%		12,610,757	5 1%		13,706,494	
Free Care / Bad Debt	(9,687,417)	-4 2%		(13,964,808)	-6 0%		(11,707,458)										5 3%
Other	8,367,132	3 7%						-5 0%		(13,351,537)	-5.5%		(14,183,325)	-5,7%		(15,473,975)	-6.0%
DSP*	0,307,132			8,837,300	3 8%	giii.	9,718,986	4.1%		10,110,752	4 2%		10,567,310	4.2%	40.00	11,164,684	4 4%
vor	C 220 220 220	0.0%	1	500 0 10 10	0.0%			0.0%			0.0%			0.0%	1,0		0.0%
	\$ 228,328,638	100.0%	5	233,248,162	100.0%	S	235,150,277	100 0%	S	242,208,309	100.6%	S	249,359,388	100 0%	S	256,429,292	100.0%

RUTLAND REGIONAL MEDICAL CENTER Air Handling Unit Replacement Rutland East TABLE 6B REVENUE SOURCE PROJECTIONS PROJECT ONLY

	Latest Actual	% of	Budget	% of	D×	ojection	% of	F	roposed Year 1	% of		roposed Year 2	% of		roposed Year 3	% of
	2015	Total	2016	Total	Fi	2016	Total		2017	Total		2018	Total		2019	Total
Fross Inpatient Revenue																
Medicare	14/////////////////////////////////////		14/////////////////////////////////////		S	10	0.0%	s		0.0%	S		0.0%	\$	100	0_0%
Medicaid	90//////////		70////////			A	0.0%	3		0.0%	10.71		0.0%			0.0%
					31 5				-		9 8		0.0%	Ĕ.		0.0%
Commercial	3///////////		9////////////		SECTION.	100	0.0%			0.0%	3 (2)			100	-12 to 1	
Self Pay	<i>'Y////////////////////////////////////</i>		<i>?////////////</i>		1		0_0%	1/10	A HELPHAN	0.0%	220	43.	0.0%	Ever		0_0%
Free Care / Bad Debt	3//////////////////////////////////////		W/////////////////////////////////////		TYE.	Tierrice.	0.0%		1941	0.0%		2 11 3 33	0.0%	Lan		0.0%
Other	<i>'\$1111111111</i>		<i>'8///////////</i>		7	- X V	0.0%		1,	0.0%	11.4	TO A	0,0%	2.3		0_0%
	\$ -		\$		s		0.0%	\$	(*)(0.0%	\$	25	0.0%	\$	•	0.0%
iross Outpatient Revenu	e				_											
Medicare	14/////////////////////////////////////		14////////////		S		0.0%	s		0.0%	s		0.0%	\$	-0.00 EV	0.0%
Medicaid	901111111111				150		0.0%		En .	0.0%			0.0%	700		0.0%
Commercial	W/////////////////////////////////////		74/////////////////////////////////////			0.3			A	0,0%			0.0%	23	2112	0.0%
	70/////////		79/////////				0,0%	300	in or way			No. of the last		V.	200	
Self Pay	M/////////////////////////////////////		9//////////////////////////////////////		100		0.0%			0,0%		1200	0,0%	8	State St	0.0%
Free Care / Bad Debt	3////////////		9///////////////		BU		0.0%			0.0%			0.0%		- 4	0.0%
Other	<i>'81111111111</i>		<i>9411111111111</i>		Mil		0.0%	_	4 32	0.0%		3:1 6 24	0.0%	•	LAN 1	0.0%
	\$ 5		\$ -		\$	2,52	0.0%	\$	372	0.0%	\$	5	0.0%	\$	(0)	0.0%
iross Other Revenue		,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		Principal Control			Service			2	MUZYEW		9	Du Ovice o	
Medicare	18//////////		14/////////////////////////////////////		\$			S			\$	100		\$		
Medicaid	<i>\\$\\\\\\\</i>		\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\						SE 15 278			1.5			30.00	
Commercial	<i>\\$\\\\\\</i>		V\$////////////////////////////////////			200			V. 1.25						N. K. State	
Self Pay	W/////////////////////////////////////		W/////////////////////////////////////						100						H VIII	
Free Care / Bad Debt	W/////////////////////////////////////				9.50			1.60				2.0				
	M/////////////////////////////////////		<i>?[]]]]]]</i>].		6				-							
Other	\$ -		\$ ************************************		\$			\$	-		\$			\$	-115	
Pross Patient Revenue								_								
Medicare	14/1/1/1/1/1/		14/1/1/1/1/1/		\$	-5	#DIV/0!	\$	10.50	#DIV/0!	S		#DIV/0!	S	1000	#DIV/
	7////////////		7//////////////////////////////////////		Φ	-		٩	1.00		9	1274			1070	
Medicaid	9//////////////////////////////////////		3//////////////////////////////////////			1,50	#DIV/0!			#DIV/0!			#DIV/0!			#DIVI
Commercial	9////////////		<i>%////////////////////////////////////</i>			8.65	#DIV/0!		*	#DIV/0!			#DIV/0!			#DIVI
Self Pay	<i>'\$//////////</i>		<i>\\$\\\\\\</i>				#DIV/0!			#DIV/0!			#DIV/0!		•	#DIV/
Free Care / Bad Debt	18/////////////////////////////////////		%/////////////////////////////////////			(·	#DIV/0!		5.00 E	#DIV/0!		·	#DIV/0!			#DIV/
Other	W/////////////////////////////////////		V\$//////////			180	#DIV/0!			#DIV/01			#DIV/0!			#DIV
	\$ -		\$ -		\$	=	#DIV/0!	\$	14	#DIV/0!	\$	0.00	#DIV/0!	\$	(E)	#DIV/
eductions from Revenue	0									- 77				-		-
Medicare	14/////////////////////////////////////		18/////////////////////////////////////		s	A SERVICE	#DIV/0!		100	#DIV/0!			#DIV/0!		Sec. 2.	#DIV
Medicaid			W/////////////////////////////////////		170	N.S. T	#DIV/0!			#DIV/0!			#DIV/0!		7.00	#DIV/
	71//////////		70//////////												1 1 1 1	
Commercial	7//////////////////////////////////////		?//////////////////////////////////////			1 33	#DIV/0!		0.000	#DIV/0!		1. 1	#DIV/0!	13		#DIV/
Self Pay	9////////////		9////////////				#DIV/0!			#DIV/0!			#DIV/0!	3.5		#DIV/
Free Care / Bad Debt	<i>'8////////////////////////////////////</i>		3///////////			2	#DIV/0!			#DIV/0!			#DIV/0!			#DIV/
Other	<u> </u>		<i>BHHHHH</i>		- 0	• • • •	#DIV/0!	100	X O L	#DIV/0!	_	4 14	#DIV/0!	•	2, 1, 18	#DIV/
	\$ -		\$ -		\$		#DIV/0!	2	(4)	#DIV/0!	3	3±:	#DIV/0!	\$		#DIV/
et Patient Revenue	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	-11111	<i>,,,,,,,,,,,,</i>													
Medicare	18/////////////////////////////////////		13/////////////////////////////////////		\$	*:	#DIV/0!	\$		#DIV/0!	\$	•	#DIV/0!	\$	(4)	#DIV
Medicaid	18///////////		18////////////			145	#DIV/0!		5 4 3	#DIV/0!		: •	#DIV/0!			#DIV/
Commercial	18//////////		18/////////////////////////////////////				#DIV/0!		1100	#DIV/0!			#DIV/0!		•	#DIV
Self Pay	18/////////////////////////////////////		14/////////////////////////////////////			23	#DIV/0!		9.26	#DIV/0!			#DIV/0!			#DIV
Free Care / Bad Debt			70111111111.							#DIV/0!			#DIV/0!		19	#DIV
	7//////////////////////////////////////		7//////////////////////////////////////				#DIV/0!					1025			950	
Other	3//////////////////////////////////////		7//////////		1111	minin.	#DIV/01	111	mmin.	#D1V/0!	1111	minin.	#DIV/0!	111	umin	#DIV/
DSP*	18/////////////////////////////////////		?\$/////////////////		1111			111			1///			111		
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RUTLAND REGIONAL MEDICAL CENTER Air Handling Unit Replacement Rutland East TABLE 6C REVENUE SOURCE PROJECTIONS WITH PROJECT

Gross Indicated Revenue								Proposed		Proposed		Proposed	
Consumeration Consumeratio		Latest Actual	% af	Projection	% of	Budget	% of	,	% of	•	% of	•	% of
Mediciar				-		_							Total
Medicale S. 32,006.40 173 S. 33,041.548 210.00 S. 40,052.578 210.00 S. 40,052.578 210.00 S. 40,052.578 210.00 S. 47,516.80 S.	Gross Inpatient Revenue												
Self Pay	Medicare	\$ 110,062,115	59.3%	\$ 105,399,010	55.3%	\$ 105,695,174	55,3%	\$ 109,251,661	55.3%	\$ 115,151,631	55.3%	\$ 125,027,535	55.3%
Self Pay S	Medicaid	\$ 32,209,640	17.3%	\$ 39,941,548	21.0%	\$ 40,053,781	21.0%	\$ 41,401,532	21.0%	\$ 43,637,358	21.0%	\$ 47,379,888	
Self Pay \$ 4,781,889 20% \$ 4,726,280 20% \$ 3,736,540 20% \$ 5,006,489 20% \$ 6,006 \$ 200,006	Commercial	\$ 38,284,736	20.6%	\$ 40,219,241	21.1%	\$ 40,332,254	21_1%	\$ 41,689,375	21,1%	\$ 43,940,747	21_1%	\$ 47,709,296	21_1%
Other S	Self Pay	\$ 4,781,688	2.6%	\$ 4,726,263	2.5%	\$ 4,739,543	2.5%	\$ 4,899,022	2.5%	\$ 5,163,586	2.5%	\$ 5,606,438	
Signor S	Free Care / Bad Debt	s -	0.0%	s -	0.0%	s -	0.0%	\$ -	0.0%	\$	0.0%	\$ -	0.0%
Cores Dutystein Revenue	Other	\$ 393,003	0.2%	\$ 330,472	0,2%	\$ 331,401	0.2%	\$ 342,552	0.2%	\$ 361,051	0,2%	\$ 392,016	0.2%
Medicaries		\$ 185,731,182	100_0%	\$ 190,616,534	100,0%	\$ 191,152,154	100,0%	\$ 197,584,141	100,0%	\$ 208,254,373	100,0%	\$ 226,115,174	100,0%
Medicarie	Gross Outpatient Revenue	9									_		
Sell Pay	Medicare	\$ 131,217,743	42.6%	\$ 135,305,575	42.3%	\$ 129,989,246	42.3%	\$ 136,974,215	42,3%	\$ 145,686,598	42.3%	\$ 158,458,794	42.3%
Self Pay	Medicaid	\$ 60,792,647	19.8%	\$ 60,098,502	18.8%	\$ 57,737,155	18.8%	\$ 60,839,660	18.8%	\$ 64,709,428	18.8%	\$ 70,382,437	18.8%
Sell Pay S	Commercial	\$ 105,580,963	34.3%	\$ 113,157,316	35.4%	\$ 108,711,220	35.4%	\$ 114,552,815	35.4%	\$ 121,839,062	35.4%		
Prec Care / Bad Debt	Self Pay								2.2%		2.2%		
Cher		S											
Social Commercial Soci													
Medicare 8 - \$ - - \$ - - \$ - - \$ - - \$ - - \$ - - \$ - - - - - - - - - - - - - - -<													100,0%
Medicare S<	Gross Other Revenue								-				
Medicaid S		s =		S -		s -		s -		s .		s -	
Commercial S												75	
Self Pay S													
Free Care / Bad Debt S						17							
Other S													
S		•				(7)							
Medicare Medicare \$ 241,279,858 48 9W \$ 240,704,585 47.2W \$ 235,684,420 47.3W \$ 246,225,876 47.2W \$ 280,838,229 47.2W \$ 283,486,329 47.2W Medicaid 93,002,287 18.8% 100,040,050 19.6% 97,790,936 18.6% 102,241,191 18.6% 103,346,758 112,762,325 112,885 Self Pay 11,455,700 2.3% 11,642,779 2.3% 11,384,301 2.3% 11,900,835 2.3% 12,610,757 2.3% 13,706,494 2.3% Free Care / Bad Debt Other 0.0% 4,668,154 0.9% 4,498,650 0.9% 4,733,728 0.9% 5,031,532 0.9% 5,471,953 0.9% Medicare \$ 153,830,405 \$8.0% \$ 171,260,931 61.8% \$ 162,689,430 61.8% \$ 172,924,449 61.9% \$ 188,316,837 62.1% \$ 214,281,728 62.3% Medicare \$ 153,830,405 \$8.0% \$ 64,691,734 23.3% \$ 64,327,533 24.4% \$ 68,328,576 24.5% \$ 75,004,854 <t< td=""><td>O dilot</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>	O dilot												
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Medicare \$ 87,449,453 38.3% \$ 69,443,654 29.8% \$ 72,994,990 31.0% \$ 73,301,427 30.3% \$ 72,521,391 29.1% \$ 69,204,601 27,0% Medicaid 25,155,420 11.0% 35,348,316 15.2% 33,463,403 14.2% 33,912,616 14.0% 33,341,932 13.4% 32,414,531 12.6% Commercial 105,588,350 46.2% 121,940,921 52.3% 119,296,055 50.7% 126,334,216 52.2% 134,501,322 53.9% 145,412,957 56.7% Self Pay 11,455,700 5.0% 11,642,779 5.0% 11,384,301 4.8% 11,900,835 4.9% 12,610,757 5.1% 13,706,494 5.3% Free Care / Bad Debt (9,687,417) -4.2% (13,964,808) -6.0% (11,707,458) -5.0% (13,351,537) -5.5% (14,183,325) -5.7% (15,473,975) -6.0% Other 8,367,132 3.7% 8,837,300 3.8% 9,718,986 4.1% 10,110,752 4.2% 10,567,310<	Net Patient Revenue												
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		8,367,132		8,837,300		9,718,986		10,110,752		10,567,310		11,164,684	
	טסף.	\$ 228,328,638	100.0%	\$ 233,248,162	100.0%	\$ 235,150,277	100.0%	\$ 242,208,309	100.0%	\$ 249,359,388	100.0%	\$ 256,429,292	100.0%

RUTLAND REGIONAL MEDICAL CENTER Air Handling Unit Replacement Rutland East TABLE 7 UTILIZATION PROJECTIONS

TOTALS

A: WITHOUT PROJECT				Proposed	Proposed	Proposed
	Latest Actual 2015	Budget 2016	Projection 2016	Year 1 2017	Year 2 2018	Year 3 2019
Inpatient Utilization						
Staffed Beds	129	129	129	129	129	129
Admissions	6,297	5,910	6,032	6,032	6,032	6,032
Patient Days	29,745	28,596	29,264	29,264	29,264	29,264
Average Length of Stay	4.72	4.84	4.85	4.85	4.85	4.85
Outpatient Utilization						
All Outpatient Visits	233,187	231,618	231,618	231,618	231,618	231,618
	10 gr - 10 4					
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						A PER LAY
Adjusted Statistics	Action Charles and Action					5 17 089
Adjusted Admissions	17,208	16,020	15,728	15,916	16,006	16,024
Adjusted Patient Days	78,784	78,935	73,848	74,733	75,156	75,238

B: PROJECT ONLY	Latest Actual 2015	Budget 2016	Projection 2016	Proposed Year 1 2017	Proposed Year 2 2018	Proposed Year 3 2019
Inpatient Utilization	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	200000000000000000000000000000000000000	AND THE PERSON			47. 24. 10. 10.
Staffed Beds Admissions						
Patient Days				57 APC X 99C	Vice Borg	
Average Length of Stay Outpatient Utilization			87 F SI		and the second	
Outpatient Offization Outpatient Registrations			1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -	2 Burt 1 1 1006		
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Adjusted Statistics				7.0		
Adjusted Statistics Adjusted Admissions Adjusted Patient Days					and the second	

C: WITH PROJECT				Proposed	Proposed	Proposed
	Latest Actual 2015	Budget 2016	Projection 2016	Year 1 2017	Year 2 2018	Year 3 2019
Inpatient Utilization						
Staffed Beds	129	129	129	129	129	129
Admissions	6,297	5,910	6,032	6,032	6,032	6,032
Patient Days	29,745	28,596	29,264	29,264	29,264	29,264
Average Length of Stay	4,72	4.84	4.85	4.85	4.85	4.85
Outpatient Utilization						
Outpatient Registrations	233,187	231,618	231,618	231,618	231,618	231,618
Adjusted Statistics						
Adjusted Admissions	17,208	16,020	15,728	15,916	16,006	16,024
Adjusted Patient Days	78,784	78,935	73,848	74,733	75,156	75,238

TABLE 8 UTILIZATION PROJECTIONS PROJECT SPECIFIC

Latest Actual	Budget 2016	Projection 2016	Proposed Year 1 2017	Proposed Year 2 2018	Proposed Year 3 2019
Latest Actual 2015	Budget 2016	Projection 2016	Proposed Year 1 2017	Proposed Year 2 2018	Proposed Year 3 2019
Latest Actual 2015	Budget 2016	Projection 2016	Proposed Year 1 2017	Proposed Year 2 2018	Proposed Year 3 2019
*		2 2 2 3	÷		•
	Latest Actual 2015 Latest Actual 2015	Latest Actual Budget 2015 2016 Latest Actual Budget 2016 Latest Actual Budget 2016	Latest Actual	Latest Actual 2015 Budget 2016 Projection 2016 Year 1 2017 Latest Actual 2015 Budget 2016 Projection 2016 Proposed Year 1 2017 Latest Actual 2015 Budget 2016 Projection 2016 Proposed Year 1 2017	Latest Actual 2015 Budget 2016 Projection 2016 Year 1 2017 Year 2 2018 Latest Actual 2015 Budget 2016 Projection 2016 Proposed Year 1 2017 Proposed Year 2 2018 Latest Actual 2015 Budget 2016 Projection 2016 Proposed Year 1 Year 2 2018 Latest Actual 2015 Budget 2016 Projection 2016 Proposed Year 1 Year 2 2018

RUTLAND REGIONAL MEDICAL CENTER Air Handling Unit Replacement Rutland East TABLE 9 STAFFING PROJECTIONS TOTALS

A: WITHOUT PROJECT	Latest Actual	Budget 2016	Projection 2016	Proposed Year 1 2016	Proposed Year 2 2017	Proposed Year 3 2018
Non-MD FTEs			2010			20.0
Physician and Mid-Levels	88.37	93.28	97.28	97.28	97.28	97.28
Non Physician Staff - Employed	1165.86	1191.27	1211.21	1,211.21	1,211.21	1,211.21
Non Physician Staff - Contract Ser	93.01	73.70	86.35	86.35	86.35	86.35
-tel New MD ETE-	10/70/	40000	registration (sx.			A SECTION ASSESSMENT
Total Non-MD FTEs	1,347.24	1358.25	1,394.84	1,394.84	1,394.84	1,394.84

B: PROJECT ONLY	Latest Actual 2015	Budget 2016	Projection 2016	Proposed Year 1 2016	Proposed Year 2 2017	Proposed Year 3 2018
Non-MD FTEs	SANTERIO INVERSIONA SANTANA					
Physician and Mid-Levels	V////888/////	0.0	0.0	0.0	0.0	0.0
Non Physician Staff - Employed	///// <i>#\$</i> //////	0.0	0.0	0.0	0.0	0.0
Non Physician Staff - Contract S	<i>{/////88/////</i>	0.0	0.0	0.0	0.0	0.0
	/////88/////	0.0	0.0	0.0	0.0	0.0
	///////////////////////////////////////	0.0	0.0	0.0	0.0	0.0
Total Non-MD FTEs	0.0	0.0	0.0	0.0	0.0	0.0
	1////888/////	0.0	0.0	0.0	0.0	0.0
	/////88/////.	0.0	0.0	0.0	0.0	0.0

C: WITH PROJECT				Proposed	Proposed	Proposed
	Latest Actual 2015	Budget 2016	Projection 2016	Year 1 2016	Year 2 2017	Year 3 2018
Non-MD FTEs						
Physician and Mid-Levels	88.37	93.28	97.28	97.28	97.28	97.28
Non Physician Staff - Employed	1,165.86	1,191.27	1,211,21	1,211.21	1,211.21	1,211.21
Non Physician Staff - Contract Ser	93.01	73.70	86.35	86.35	86.35	86.35
	0.00	0.00	0.00	0.00	0.00	0.00
	0.00	0.00	0.00	0.00	0.00	0.00
Total Non-MD FTEs	1,347.24	1,358.25	1,394.84	1,394.84	1,394.84	1,394.84
	0.00	0.00	0.00	0.00	0.00	0.00
	0.00	0.00	0.00	0.00	0.00	0.00



Memo

To: Mary Nemeth, Vice President Support Services, RRMC

From: David Adams
Date: March 2, 2016
Re: AHU 1 & 2 Project

This memo confirms that Efficiency Vermont is working closely with Mary Nemeth and Rutland Regional Medical Center on the development and implementation of the AHU1 & 2 upgrade at their Rutland facility.

As part of the project team, Efficiency Vermont has assigned a designated energy consultant, who will provide support services as part of the design process, including:

- Technical assistance & recommendations on energy efficiency opportunities
- Cost/benefit analysis of options
- Collaborate with Architects/Contractors
- Provide "Objective Expertise"
- Financial incentives & assistance

The collaborative goal of these efforts is to achieve the highest levels of efficiency that are appropriate for a project of this nature, and in the process, reduce energy costs, strengthen the economy, and protect our environment.

If you have any questions, don't hesitate to contact me directly.

Thanks,

David C. Adams, BEP Senior Account Manager Efficiency Vermont

P: (802) 540-7628 C: (802) 318-7561





