

Schedule A. Provide **GROSS** revenues related to **PRICE** changes for the major business lines.

EDIT

Program or Business line	Gross Revenue Rate/Price Per Cent Request	2016 - 2017 Change Due to Price	Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other	2015 - 2106 Change
Hospital Inpatient	5.3%	\$ 38,412,354	\$ 8,793,944	\$ 3,608,706	\$ 7,412,209	\$ 2,111,723	\$ 16,485,773	\$ -	\$ -
Hospital Outpatient	1.6%	\$ 16,985,588	\$ 7,276,691	\$ 3,044,000	\$ 1,209,221	\$ 262,807	\$ 5,192,869	\$ -	\$ -
Outpatient Physician	-8.1%	\$ (55,393,647)	\$ (20,787,469)	\$ (8,554,423)	\$ (6,798,985)	\$ (1,364,591)	\$ (17,888,178)	\$ -	\$ -
Chronic/SNF	0.0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Swing									\$ -
Other									\$ -
Other									\$ -
Other									\$ -
Other									\$ -
Other									\$ -
Summary price request		\$ 4,296	\$ (4,716,834)	\$ (1,901,718)	\$ 1,822,445	\$ 1,009,938	\$ 3,790,464	\$ -	\$ (0)

Schedule C. All other GROSS patient revenue changes NOT related to price changes.

Other Gross revenue changes	2016 - 2017 Change Due to Volume and Other	Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other	EDIT
Commercial Ask Negotiations								\$ -
Utilization	\$ 14,392,404	\$ (25,741,550)	\$ 5,371,186	\$ 7,337,437	\$ -	\$ 27,425,331	\$ -	\$ -
Physician Integration	\$ 21,907,495	\$ 9,092,953	\$ 4,072,254	\$ 2,286,157	\$ 492,477	\$ 5,963,653	\$ -	\$ -
Other major program change								\$ -
Category Change			\$ (43,257,147)	\$ -	\$ 43,257,147			\$ -
Other changes *								\$ -
Other changes *								\$ -
Other changes *								\$ -
Other changes *								\$ -
Other changes *								\$ -
Summary "all other" request	\$ 36,299,898	\$ (16,648,597)	\$ (33,813,707)	\$ 9,623,593	\$ 43,749,624	\$ 33,388,985	\$ -	\$ -

Schedule B. Provide NET patient revenues related to PRICE changes for the major business lines.

Program or Business line			2016 - 2107 Change		Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other		
Hospital Inpatient			9,618,397		7,376,932	20,401	(7)	(2)	2,221,072	0	\$	-
Hospital Outpatient			15,228,182		13,785,770	(104,641)	(6)	0	1,547,058	0	\$	-
Outpatient Physician			(7,865,840)		(8,027,447)	164,132	(2,078)	(1)	(446)	0	\$	-
Chronic/SNF			-		-	-	-	-	-	-	\$	-
Swing			-		-	-	-	-	-	-	\$	-
Free care			135,081		135,081						\$	-
Bad debt			(34,796)		(34,796)						\$	-
Other											\$	-
Other											\$	-
Other											\$	-
Other											\$	-
Other											\$	-
Summary price request			\$ 17,081,025		\$ 13,235,541	\$ 79,892	\$ (2,091)	\$ (3)	\$ 3,767,685	\$ -	\$	-
NPR % of Gross Revenue			397636.4%		-280.6%	-4.2%	-0.1%	0.0%	99.4%	#DIV/0!		

Schedule D. All other NET patient revenue changes NOT related to price changes.

Other Net Patient revenue changes	2016 - 2017 Change Due to Volume and Other	Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other	EDIT
Commercial Ask Negotiations		3%						\$ 0
Utilization	(3,939,129)	(17,876,492)	2,906,190	\$ 2,496,483	\$ -	\$ 8,534,691	\$ -	\$ -
Physician Integration	8,768,861	4,996,592	2,049,705	\$ 387,083	\$ 113,049	\$ 1,222,432		\$ -
Rate / Mix Change	21,059,709	22,555,453	3,688,304	\$ (9,328,385)	\$ 0	\$ 4,144,338	\$ -	\$ -
Dispro share change	1,390,032			\$ -			\$ 1,390,032	\$ -
Free care	6,636,984	\$ 6,636,984						\$ -
Bad debt	5,732,372	\$ 5,732,372						\$ -
Change in Self Funded Health Plan	(8,267,504)	-	(8,267,504)	\$ -	\$ -	\$ -	\$ -	\$ -
Category Change	-	-	(10,217,057)	\$ -	\$ 10,217,057	\$ -	\$ -	\$ -
Other changes *								\$ -
Other changes *	-							\$ -
Other changes *	-							\$ -
Summary "all other" request	\$ 31,381,325	\$ 22,044,907	\$ (9,840,362)	\$ (6,444,820)	\$ 10,330,106	\$ 13,901,462	\$ 1,390,032	\$ -
NPR % of Gross Revenue	86.5%	-132.4%	29.1%	-67.0%	23.6%	41.6%	#DIV/0!	#DIV/0!

NO INPUT REQUIRED IN THE SUMMARIES BELOW EXCEPT FOR ROWS 75 & 78.

Summary of Bud 16 to Bud 17 GROSS change (SCHED A and C)		Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other	
2016 Gross Patient Revenue Change due to PRICE	\$ -							\$ -
2017 Gross Patient Revenue Change due to PRICE	\$ 4,296	\$ (4,716,834)	\$ (1,901,718)	\$ 1,822,445	\$ 1,009,938	\$ 3,790,464	\$ -	\$ -
Chg 2016 - 2017 - Gross due to PRICE	\$ 4,296	\$ (4,716,834)	\$ (1,901,718)	\$ 1,822,445	\$ 1,009,938	\$ 3,790,464	\$ -	\$ -
2016 Gross Patient Revenue Change NOT due to price	\$ -							\$ -
2017 Gross Patient Revenue Change NOT due to price	\$ 36,299,898	\$ (16,648,597)	\$ (33,813,707)	\$ 9,623,593	\$ 43,749,624	\$ 33,388,985	\$ -	\$ -
Chg 2016 - 2017 - Gross NOT due to PRICE	\$ 36,299,898	\$ (16,648,597)	\$ (33,813,707)	\$ 9,623,593	\$ 43,749,624	\$ 33,388,985	\$ -	\$ -
Total 2016-2017 Change to Gross	\$ 36,304,194	\$ (21,365,431)	\$ (35,715,425)	\$ 11,446,039	\$ 44,759,562	\$ 37,179,449	\$ -	\$ -
Summary of Bud 16 to Bud 17 NET change (SCHED B and D)		Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other	
2016 NET Patient Revenue Change due to PRICE	\$ -							\$ -
2017 NET Patient Revenue Change due to PRICE	\$ 17,081,025	\$ 13,235,541	\$ 79,892	\$ (2,091)	\$ (3)	\$ 3,767,685	\$ -	\$ -
Chg 2016 - 2017 - NET due to PRICE	\$ 17,081,025	\$ 13,235,541	\$ 79,892	\$ (2,091)	\$ (3)	\$ 3,767,685	\$ -	\$ -
2016 Net Patient Revenue Change NOT due to price	\$ -							\$ -
2017 Net Patient Revenue Change NOT due to price	\$ 31,381,325	\$ 22,044,907	\$ (9,840,362)	\$ (6,444,820)	\$ 10,330,106	\$ 13,901,462	\$ 1,390,032	\$ -
Chg 2016 - 2017 - NET NOT due to price	\$ 31,381,325	\$ 22,044,907	\$ (9,840,362)	\$ (6,444,820)	\$ 10,330,106	\$ 13,901,462	\$ 1,390,032	\$ -
Total 2016-2017 Change to NET	\$ 48,462,350	\$ 35,280,448	\$ (9,760,470)	\$ (6,446,911)	\$ 10,330,104	\$ 17,669,146	\$ 1,390,032	\$ -

Summary of Budget 16 to Budget 17 TOTAL CHANGE				THE UNIVERSITY OF VERMONT MEDICAL CENTER							
	TOTAL			Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other	EDIT	
2016 Gross Patient Revenue	\$ 2,469,407,647			\$ 792,770,487	\$ 320,850,317	\$ 348,293,038	\$ 18,460,798	\$ 989,033,008		\$ (0)	
2017 Gross Patient Revenue	\$ 2,505,711,841		Please Input this row	\$ 771,405,056	\$ 285,134,893	\$ 359,739,076	\$ 63,220,360	\$ 1,026,212,456		\$ -	
Gross Change 16 to 17	\$ 36,304,194			\$ (21,365,431)	\$ (35,715,425)	\$ 11,446,039	\$ 44,759,562	\$ 37,179,449	\$ -		
2016 Net Patient Revenue	\$ 1,126,774,924			\$ 506,688,717	\$ 173,602,623	\$ 118,502,897	\$ 3,470,711	\$ 307,784,481	\$ 16,725,494	\$ (0)	
2017 Net Patient Revenue	\$ 1,175,237,274		Please Input this row	\$ 541,969,165	\$ 163,842,153	\$ 112,055,987	\$ 13,800,815	\$ 325,453,628	\$ 18,115,526	\$ -	
Net Change 16 to 17	\$ 48,462,350			\$ 35,280,448	\$ (9,760,470)	\$ (6,446,911)	\$ 10,330,104	\$ 17,669,146	\$ 1,390,032		
EDIT TO GROSS (s/b zero)	\$ (0)			\$ (0)	\$ -	\$ -	\$ -	\$ (0)	\$ -		
EDIT TO NET (s/b zero)	\$ (0)			\$ -	\$ 0	\$ (0)	\$ -	\$ -	\$ -		

