

Schedule A. Provide **GROSS** revenues related to **PRICE** changes for the major business lines.

EDIT

Program or Business line	Gross Revenue Rate/Price Per Cent Request	2016 - 2017 Change Due to Price	Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other	2015 - 2106 Change
Hospital Inpatient	3.5%	\$ 1,545,050	\$ 450,224	\$ -	\$ 286,148		\$ 808,678		\$ -
Hospital Outpatient	3.6%	\$ 3,934,316	\$ 1,747,524	\$ -	\$ 988,546		\$ 1,198,245		\$ (1)
Outpatient Physician	0.0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Chronic/SNF									\$ -
Swing									\$ -
Other									\$ -
Other									\$ -
Other									\$ -
Other									\$ -
Other									\$ -
Summary price request	2.9%	\$ 5,479,366	\$ 2,197,748	\$ -	\$ 1,274,694	\$ -	\$ 2,006,923	\$ -	\$ (1)

Schedule C. All other GROSS patient revenue changes NOT related to price changes.

Other Gross revenue changes	2016 - 2017 Change Due to Volume and Other	Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other	EDIT
Commercial Ask Negotiations								\$ -
Utilization	\$ 2,764,174	\$ (331,139)	\$ -	\$ 2,302,250		\$ 793,063		\$ -
Physician Acquisition or reduction	\$ 6,095,756	\$ 2,672,521	\$ -	\$ 3,423,235		\$ -		\$ -
Other major program change								\$ -
Other changes *								\$ -
Other changes *								\$ -
Other changes *								\$ -
Other changes *								\$ -
Other changes *								\$ -
Other changes *								\$ -
Summary "all other" request	\$ 8,859,930	\$ 2,341,382	\$ -	\$ 5,725,485	\$ -	\$ 793,063	\$ -	\$ -

Schedule B. Provide NET patient revenues related to PRICE changes for the major business lines.

Program or Business line			2016 - 2107 Change	Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other	
Hospital Inpatient			384,936	384,936	-	-	-	-	0	\$ -
Hospital Outpatient			1,367,541	1,367,541	-	-	-	-	0	\$ -
Outpatient Physician			-	-	-	-	-	-	0	\$ -
Chronic/SNF										\$ -
Swing										\$ -
Other										\$ -
Other										\$ -
Other										\$ -
Other										\$ -
Other										\$ -
Other										\$ -
Other										\$ -
Other										\$ -
Summary price request			\$ 1,752,477	\$ 1,752,477	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NPR % of Gross Revenue			32.0%	79.7%	#DIV/0!	0.0%	#DIV/0!	0.0%	#DIV/0!	

Schedule D. All other NET patient revenue changes NOT related to price changes.

Other Net Patient revenue changes	2016 - 2017 Change Due to Volume and Other	Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other	EDIT
Commercial Ask Negotiations								\$ -
Utilization	2,607,300	(240,973)	-	\$ 1,362,915		\$ 1,485,357		\$ (1)
Physician Acquisition or reduction	3,106,808	2,051,293	-	\$ 1,055,515		\$ -		\$ -
Other major program change								\$ -
Free care	65,944	65,944	-					\$ -
Bad debt	1,328,015	1,328,015	-					\$ -
Dispro share change	422,314						\$ 422,314	\$ -
Other NPR changes	(1,268,229)	(3,062,803)	-	\$ (593,705)		\$ 2,388,279		\$ -
Other changes *	(845,000)			\$ (845,000)				\$ -
Other changes *								\$ -
Other changes *								\$ -
Other changes *								\$ -
Summary "all other" request	\$ 5,417,152	\$ 141,476	\$ -	\$ 979,725	\$ -	\$ 3,873,636	\$ 422,314	\$ (1)
NPR % of Gross Revenue	61.1%	6.0%	#DIV/0!	17.1%	#DIV/0!	488.4%	#DIV/0!	#DIV/0!

NO INPUT REQUIRED IN THE SUMMARIES BELOW EXCEPT FOR ROWS 75 & 78.

Summary of Bud 16 to Bud 17 GROSS change (SCHED A and C)					Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other	
2017 Gross Patient Revenue Change due to PRICE	\$ 5,479,365				\$ 2,197,748	\$ -	\$ 1,274,694	\$ -	\$ 2,006,923	\$ -	\$ -
Chg 2016 - 2017 - Gross due to PRICE	\$ 5,479,365				\$ 2,197,748	\$ -	\$ 1,274,694	\$ -	\$ 2,006,923	\$ -	\$ -
2017 Gross Patient Revenue Change NOT due to price	\$ 8,859,930				\$ 2,341,382	\$ -	\$ 5,725,485	\$ -	\$ 793,063	\$ -	\$ -
Chg 2016 - 2017 - Gross NOT due to PRICE	\$ 8,859,930				\$ 2,341,382	\$ -	\$ 5,725,485	\$ -	\$ 793,063	\$ -	\$ -
Total 2016-2017 Change to Gross	\$ 14,339,295				\$ 4,539,130	\$ -	\$ 7,000,179	\$ -	\$ 2,799,986	\$ -	\$ -
Summary of Bud 16 to Bud 17 NET change (SCHED B and D)					Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other	
2017 NET Patient Revenue Change due to PRICE	\$ 1,752,477				\$ 1,752,477	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Chg 2016 - 2017 - NET due to PRICE	\$ 1,752,477				\$ 1,752,477	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
2017 Net Patient Revenue Change NOT due to price	\$ 5,417,151				\$ 141,476	\$ -	\$ 979,725	\$ -	\$ 3,873,636	\$ 422,314	\$ -
Chg 2016 - 2017 - NET NOT due to price	\$ 5,417,151				\$ 141,476	\$ -	\$ 979,725	\$ -	\$ 3,873,636	\$ 422,314	\$ -
Total 2016-2017 Change to NET	\$ 7,169,628				\$ 1,893,953	\$ -	\$ 979,725	\$ -	\$ 3,873,636	\$ 422,314	\$ -

Summary of Budget 16 to Budget 17 TOTAL CHANGE				NORTHWESTERN MEDICAL CENTER						
	TOTAL			Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other	EDIT
2016 Gross Patient Revenue	\$ 180,271,472			\$ 74,880,564	\$ -	\$ 40,389,953	\$ -	\$ 65,000,955		\$ -
2017 Gross Patient Revenue	\$ 194,610,767		Please Input this row	\$ 79,419,694		\$ 47,390,132		\$ 67,800,941		\$ -
Gross Change 16 to 17	\$ 14,339,295			\$ 4,539,130	\$ -	\$ 7,000,179	\$ -	\$ 2,799,986	\$ -	
2016 Net Patient Revenue	\$ 95,697,390			\$ 46,999,864	\$ -	\$ 18,145,250	\$ -	\$ 29,107,705	\$ 1,444,571	\$ -
2017 Net Patient Revenue	\$ 102,867,018		Please Input this row	\$ 48,893,817	\$ -	\$ 19,124,975		\$ 32,981,341	\$ 1,866,885	\$ -
Net Change 16 to 17	\$ 7,169,628			\$ 1,893,953	\$ -	\$ 979,725	\$ -	\$ 3,873,636	\$ 422,314	
EDIT TO GROSS (s/b zero)	\$ -			\$ (0)	\$ -	\$ -	\$ -	\$ (0)	\$ -	
EDIT TO NET (s/b zero)	\$ -			\$ 0	\$ -	\$ 0	\$ -	\$ (0)	\$ -	

