

**Schedule A.** Provide **GROSS** revenues related to **PRICE** changes for the major business lines.

EDIT

Program or Business line	Gross Revenue Rate/Price Per Cent Request	2016 - 2017 Change Due to Price	Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other	2015 - 2106 Change
Hospital Inpatient	4.3%	\$ 1,166,647	\$ 256,152	\$ 7,866	\$ 205,765		\$ 696,864		\$ -
Hospital Outpatient	3.5%	\$ 5,021,303	\$ 1,695,960	\$ 93,580	\$ 1,322,719		\$ 1,909,044		\$ -
Outpatient Physician									\$ -
Chronic/SNF									\$ -
Swing									\$ -
Other									\$ -
Other									\$ -
Other									\$ -
Other									\$ -
Other									\$ -
Summary price request	3.5%	\$ 6,187,950	\$ 1,952,112	\$ 101,446	\$ 1,528,484	\$ -	\$ 2,605,908	\$ -	\$ -

**Schedule C. All other GROSS patient revenue changes NOT related to price changes.**

Other Gross revenue changes	2016 - 2017 Change Due to Volume and Other	Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other	EDIT
Commercial Ask Negotiations								\$ -
Utilization		\$ 3,039,663	\$ (1,030,067)	\$ (1,464,922)		\$ 6,415,762		\$ 6,960,436
Physician Acquisition or reduction								\$ -
Other major program change								\$ -
Other changes *								\$ -
Other changes *								\$ -
Other changes *								\$ -
Other changes *								\$ -
Other changes *								\$ -
Other changes *								\$ -
<b>Summary "all other" request</b>	\$ -	\$ 3,039,663	\$ (1,030,067)	\$ (1,464,922)	\$ -	\$ 6,415,762	\$ -	\$ 6,960,436

**Schedule B. Provide NET patient revenues related to PRICE changes for the major business lines.**

Program or Business line			2016 - 2107 Change		Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other	
Hospital Inpatient			193,478		192,213	1,265					\$ -
Hospital Outpatient			1,878,650		1,278,143	43,376			558,396		\$ 1,265
Outpatient Physician											\$ -
Chronic/SNF											\$ -
Swing											\$ -
Other											\$ -
Other											\$ -
Other											\$ -
Other											\$ -
Other											\$ -
Other											\$ -
Other											\$ -
Other											\$ -
Summary price request			\$ 2,072,128		\$ 1,470,356	\$ 44,641	\$ -	\$ -	\$ 558,396	\$ -	\$ 1,265
NPR % of Gross Revenue			33.5%		75.3%	44.0%	0.0%	#DIV/0!	21.4%	#DIV/0!	

**Schedule D. All other NET patient revenue changes NOT related to price changes.**

Other Net Patient revenue changes	2016 - 2017 Change Due to Volume and Other	Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other	EDIT
Commercial Ask Negotiations								\$ -
Utilization		1,100,142	(1,008,444)	\$ 1,115,067		\$ 1,214,227		\$ 2,420,992
Physician Acquisition or reduction								\$ -
Other major program change								\$ -
Free care	(114,085)		(114,085)					\$ -
Bad debt	563,376		563,376					\$ -
Dispro share change	(358,333)						\$ (358,333)	\$ -
Other NPR changes								\$ -
Other changes *								\$ -
Other changes *								\$ -
Other changes *								\$ -
Other changes *								\$ -
<b>Summary "all other" request</b>	\$ 90,958	\$ 1,100,142	\$ (59,153)	\$ 1,115,067	\$ -	\$ 1,214,227	\$ (358,333)	\$ 2,420,992
<b>NPR % of Gross Revenue</b>	<b>#DIV/0!</b>	<b>36.2%</b>	<b>54.3%</b>	<b>-76.1%</b>	<b>#DIV/0!</b>	<b>18.9%</b>	<b>#DIV/0!</b>	<b>34.8%</b>

**NO INPUT REQUIRED IN THE SUMMARIES BELOW EXCEPT FOR ROWS 75 & 78.**

					Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other	
<b>Summary of Bud 16 to Bud 17 GROSS change (SCHED A and C)</b>											
2017 Gross Patient Revenue Change due to PRICE	\$ 6,187,950				\$ 1,952,112	\$ 101,446	\$ 1,528,484	\$ -	\$ 2,605,908	\$ -	\$ -
Chg 2016 - 2017 - Gross due to PRICE	\$ 6,187,950				\$ 1,952,112	\$ 101,446	\$ 1,528,484	\$ -	\$ 2,605,908	\$ -	\$ -
2017 Gross Patient Revenue Change NOT due to price	\$ 6,960,436				\$ 3,039,663	\$ (1,030,067)	\$ (1,464,922)	\$ -	\$ 6,415,762	\$ -	\$ -
Chg 2016 - 2017 - Gross NOT due to PRICE	\$ 6,960,436				\$ 3,039,663	\$ (1,030,067)	\$ (1,464,922)	\$ -	\$ 6,415,762	\$ -	\$ -
<b>Total 2016-2017 Change to Gross</b>	\$ 13,148,386				\$ 4,991,775	\$ (928,621)	\$ 63,562	\$ -	\$ 9,021,670	\$ -	\$ -
<b>Summary of Bud 16 to Bud 17 NET change (SCHED B and D)</b>											
2017 NET Patient Revenue Change due to PRICE	\$ 2,073,393				\$ 1,470,356	\$ 44,641	\$ -	\$ -	\$ 558,396	\$ -	\$ -
Chg 2016 - 2017 - NET due to PRICE	\$ 2,073,393				\$ 1,470,356	\$ 44,641	\$ -	\$ -	\$ 558,396	\$ -	\$ -
2017 Net Patient Revenue Change NOT due to price	\$ 2,511,950				\$ 1,100,142	\$ (559,153)	\$ 1,115,067	\$ -	\$ 1,214,227	\$ (358,333)	\$ -
Chg 2016 - 2017 - NET NOT due to price	\$ 2,511,950				\$ 1,100,142	\$ (559,153)	\$ 1,115,067	\$ -	\$ 1,214,227	\$ (358,333)	\$ -
<b>Total 2016-2017 Change to NET</b>	\$ 4,585,343				\$ 2,570,498	\$ (514,512)	\$ 1,115,067	\$ -	\$ 1,772,623	\$ (358,333)	\$ -



Summary of Budget 16 to Budget 17 TOTAL CHANGE				NORTH COUNTRY HOSPITAL						
	TOTAL			Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other	EDIT
2016 Gross Patient Revenue	\$ 171,453,494			\$ 53,417,018	\$ 3,564,988	\$ 46,588,938	\$ -	\$ 67,882,550		\$ (0)
2017 Gross Patient Revenue	\$ 184,601,880		Please Input this row	\$ 58,408,793	\$ 2,636,367	\$ 46,652,500		\$ 76,904,220		\$ -
<b>Gross Change 16 to 17</b>	<b>\$ 13,148,386</b>			<b>\$ 4,991,775</b>	<b>\$ (928,621)</b>	<b>\$ 63,562</b>	<b>\$ -</b>	<b>\$ 9,021,670</b>	<b>\$ -</b>	
2016 Net Patient Revenue	\$ 76,604,320			\$ 34,645,262	\$ 2,770,738	\$ 10,989,066	\$ -	\$ 26,387,652	\$ 1,811,601	\$ (0)
2017 Net Patient Revenue	\$ 81,189,662		Please Input this row	\$ 37,215,760	\$ 2,256,226	\$ 12,104,133		\$ 28,160,275	\$ 1,453,268	\$ -
<b>Net Change 16 to 17</b>	<b>\$ 4,585,342</b>			<b>\$ 2,570,498</b>	<b>\$ (514,512)</b>	<b>\$ 1,115,067</b>	<b>\$ -</b>	<b>\$ 1,772,623</b>	<b>\$ (358,333)</b>	
EDIT TO GROSS (s/b zero)	\$ (0)			\$ 0	\$ (0)	\$ 0	\$ -	\$ (0)	\$ -	
EDIT TO NET (s/b zero)	\$ (1)			\$ 0	\$ (0)	\$ (0)	\$ -	\$ 0	\$ 0	

