

**Schedule A.** Provide **GROSS** revenues related to **PRICE** changes for the major business lines.

EDIT

Program or Business line	Gross Revenue Rate/Price Per Cent Request	2016 - 2017 Change Due to Price	Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other	2015 - 2106 Change
Hospital Inpatient	0.0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Hospital Outpatient	0.0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Outpatient Physician	0.0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Chronic/SNF									\$ -
Swing	0.0%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Other									\$ -
Other									\$ -
Other									\$ -
Other									\$ -
Other									\$ -
<b>Summary price request</b>	<b>0.0%</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>

**Schedule C. All other GROSS patient revenue changes NOT related to price changes.**

Other Gross revenue changes	2016 - 2017 Change Due to Volume and Other	Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other	EDIT
Commercial Ask Negotiations	\$ -	\$ -						\$ -
Utilization	\$ 4,788,190	\$ 2,212,522	\$ 102,920	\$ 873,438	\$ 3,830	\$ 1,595,480	\$ -	\$ -
Physician Acquisition or reduction								\$ -
Other major program change								\$ -
Payer Mix Shift	\$ -	\$ (1,272,008)	\$ (773,367)	\$ 391,609	\$ 22,256	\$ 1,631,510	\$ -	\$ -
Other changes *								\$ -
Other changes *								\$ -
Other changes *								\$ -
Other changes *								\$ -
Other changes *								\$ -
<b>Summary "all other" request</b>	\$ 4,788,190	\$ 940,514	\$ (670,447)	\$ 1,265,047	\$ 26,086	\$ 3,226,990	\$ -	\$ -

**Schedule B. Provide NET patient revenues related to PRICE changes for the major business lines.**

Program or Business line			2016 - 2107 Change	Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other	
Hospital Inpatient			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Hospital Outpatient			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Outpatient Physician			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Chronic/SNF										\$ -
Swing			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Other										\$ -
Other										\$ -
Other										\$ -
Other										\$ -
Other										\$ -
Other										\$ -
Other										\$ -
Summary price request			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NPR % of Gross Revenue			#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	

**Schedule D. All other NET patient revenue changes NOT related to price changes.**

Other Net Patient revenue changes	2016 - 2017 Change Due to Volume and Other	Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other	EDIT
Commercial Ask Negotiations	-	-						\$ -
Utilization	\$ 2,885,552	1,726,831	83,410	\$ 291,290	\$ 659	\$ 783,362		\$ -
Physician Acquisition or reduction								\$ -
Other major program change								\$ -
Free care	\$ 181,520	(85,494)	254,054	\$ 4,704	\$ -	\$ 8,256		\$ -
Bad debt	\$ 552,242	206,248	294,112	\$ 19,716	\$ -	\$ 32,166		\$ -
Dispro share change	\$ 485,364	-	-	\$ -	\$ -	\$ -	\$ 485,364	\$ -
Other NPR changes								\$ -
Payer Mix Shift	\$ (680,755)	(992,776)	(626,764)	\$ 133,905	\$ 3,828	\$ 801,052		\$ -
Reimb Rates	\$ 1,098,252	343,112	(83,583)	\$ 34,708	\$ 13,378	\$ 790,637		\$ -
Other changes *								\$ -
Other changes *								\$ -
<b>Summary "all other" request</b>	<b>\$ 4,522,175</b>	<b>\$ 1,197,921</b>	<b>\$ (78,771)</b>	<b>\$ 484,323</b>	<b>\$ 17,865</b>	<b>\$ 2,415,473</b>	<b>\$ 485,364</b>	<b>\$ -</b>
<b>NPR % of Gross Revenue</b>	<b>94.4%</b>	<b>127.4%</b>	<b>11.7%</b>	<b>38.3%</b>	<b>68.5%</b>	<b>74.9%</b>	<b>#DIV/0!</b>	<b>#DIV/0!</b>

**NO INPUT REQUIRED IN THE SUMMARIES BELOW EXCEPT FOR ROWS 75 & 78.**

Summary of Bud 16 to Bud 17 GROSS change (SCHED A and C)		Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other	
2016 Gross Patient Revenue Change due to PRICE	\$ -							\$ -
2017 Gross Patient Revenue Change due to PRICE	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Chg 2016 - 2017 - Gross due to PRICE	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
2016 Gross Patient Revenue Change NOT due to price	\$ -							\$ -
2017 Gross Patient Revenue Change NOT due to price	\$ 4,788,190	\$ 940,514	\$ (670,447)	\$ 1,265,047	\$ 26,086	\$ 3,226,990	\$ -	\$ -
Chg 2016 - 2017 - Gross NOT due to PRICE	\$ 4,788,190	\$ 940,514	\$ (670,447)	\$ 1,265,047	\$ 26,086	\$ 3,226,990	\$ -	\$ -
<b>Total 2016-2017 Change to Gross</b>	\$ 4,788,190	\$ 940,514	\$ (670,447)	\$ 1,265,047	\$ 26,086	\$ 3,226,990	\$ -	\$ -
Summary of Bud 16 to Bud 17 NET change (SCHED B and D)		Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other	
2016 NET Patient Revenue Change due to PRICE	\$ -							\$ -
2017 NET Patient Revenue Change due to PRICE	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Chg 2016 - 2017 - NET due to PRICE	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
2016 Net Patient Revenue Change NOT due to price	\$ -							\$ -
2017 Net Patient Revenue Change NOT due to price	\$ 4,522,175	\$ 1,197,921	\$ (78,771)	\$ 484,323	\$ 17,865	\$ 2,415,473	\$ 485,364	\$ -
Chg 2016 - 2017 - NET NOT due to price	\$ 4,522,175	\$ 1,197,921	\$ (78,771)	\$ 484,323	\$ 17,865	\$ 2,415,473	\$ 485,364	\$ -
<b>Total 2016-2017 Change to NET</b>	\$ 4,522,175	\$ 1,197,921	\$ (78,771)	\$ 484,323	\$ 17,865	\$ 2,415,473	\$ 485,364	\$ -



Summary of Budget 16 to Budget 17 TOTAL CHANGE				COPLEY HOSPITAL						
	TOTAL			Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other	EDIT
2016 Gross Patient Revenue	\$ 104,808,884			\$ 49,702,027	\$ 3,026,198	\$ 18,727,091	\$ 61,572	\$ 33,291,996		\$ -
2017 Gross Patient Revenue	\$ 109,597,074		Please Input this row	\$ 50,642,541	\$ 2,355,751	\$ 19,992,138	\$ 87,658	\$ 36,518,986		\$ -
<b>Gross Change 16 to 17</b>	<b>\$ 4,788,190</b>			<b>\$ 940,514</b>	<b>\$ (670,447)</b>	<b>\$ 1,265,047</b>	<b>\$ 26,086</b>	<b>\$ 3,226,990</b>	<b>\$ -</b>	
2016 Net Patient Revenue	\$ 60,987,719			\$ 37,660,202	\$ 733,445	\$ 6,174,446	\$ 10,618	\$ 15,910,134	\$ 498,874	\$ -
2017 Net Patient Revenue	\$ 65,509,894		Please Input this row	\$ 38,858,123	\$ 654,674	\$ 6,658,769	\$ 28,483	\$ 18,325,607	\$ 984,238	\$ -
<b>Net Change 16 to 17</b>	<b>\$ 4,522,175</b>			<b>\$ 1,197,921</b>	<b>\$ (78,771)</b>	<b>\$ 484,323</b>	<b>\$ 17,865</b>	<b>\$ 2,415,473</b>	<b>\$ 485,364</b>	
EDIT TO GROSS (s/b zero)	\$ (0)			\$ 0	\$ -	\$ 0	\$ -	\$ -	\$ -	
EDIT TO NET (s/b zero)	\$ (0)			\$ 0	\$ 0	\$ 0	\$ -	\$ -	\$ -	

