

Schedule A. Provide **GROSS** revenues related to **PRICE** changes for the major business lines.

EDIT

Program or Business line	Gross Revenue Rate/Price Per Cent Request	2016 - 2017 Change Due to Price	Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other	2015 - 2106 Change
Hospital Inpatient	3.8%	\$ 1,134,720	\$ 263,557	\$ 10,165	\$ 164,949		\$ 696,049		\$ -
Hospital Outpatient	3.8%	\$ 2,695,536	\$ 1,204,157	\$ 49,873	\$ 565,092		\$ 876,414		\$ -
Outpatient Physician	4.5%	\$ 585,121	\$ 251,324	\$ 10,367	\$ 126,221		\$ 197,210		\$ 1
Chronic/SNF									\$ -
Swing	3.8%	\$ 80,306	\$ 2,981	\$ -	\$ 1,006		\$ 76,320		\$ 1
Other									\$ -
Other									\$ -
Other									\$ -
Other									\$ -
Other									\$ -
Summary price request	3.9%	\$ 4,495,683	\$ 1,722,019	\$ 70,405	\$ 857,268	\$ -	\$ 1,845,993	\$ -	\$ 2

Schedule C. All other GROSS patient revenue changes NOT related to price changes.

Other Gross revenue changes	2016 - 2017 Change Due to Volume and Other	Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other	EDIT
Commercial Ask Negotiations								\$ -
Utilization	\$ 1,658,395	\$ 635,229	\$ 25,971	\$ 316,234		\$ 680,961		\$ 0
Physician Acquisition or reduction								\$ -
Other major program change								\$ -
Other changes *	\$ 850,881	\$ 325,920	\$ 13,325	\$ 162,252		\$ 349,384		\$ -
Other changes *								\$ -
Other changes *								\$ -
Other changes *								\$ -
Other changes *								\$ -
Other changes *								\$ -
Summary "all other" request	\$ 2,509,276	\$ 961,149	\$ 39,296	\$ 478,486	\$ -	\$ 1,030,345	\$ -	\$ 0

Schedule B. Provide NET patient revenues related to PRICE changes for the major business lines.

Program or Business line			2016 - 2107 Change		Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other	
Hospital Inpatient			311,887		137,134	1,016	-		173,736		\$ (1)
Hospital Outpatient			764,301		626,549	4,987	-		132,764		\$ (1)
Outpatient Physician			117,424		93,407	1,037	-		22,980		\$ -
Chronic/SNF											\$ -
Swing			38,425		1,551	-	-		36,874		\$ -
Other											\$ -
Other											\$ -
Other											\$ -
Other											\$ -
Other											\$ -
Other											\$ -
Other											\$ -
Other											\$ -
Summary price request			\$ 1,232,037		\$ 858,641	\$ 7,040	\$ -	\$ -	\$ 366,354	\$ -	\$ (2)
NPR % of Gross Revenue			27.4%		49.9%	10.0%	0.0%	#DIV/0!	19.8%	#DIV/0!	

Schedule D. All other NET patient revenue changes NOT related to price changes.

Other Net Patient revenue changes	2016 - 2017 Change Due to Volume and Other	Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other	EDIT
Commercial Ask Negotiations								\$ -
Utilization	888,381	571,551	3,930	\$ 103,708	\$ -	\$ 209,194		\$ 2
Physician Acquisition or reduction								\$ -
Other major program change								\$ -
Free care	(3,502)		(3,502)					\$ -
Bad debt	(182,129)		(182,129)					\$ -
Dispro share change	(122,821)						\$ (122,821)	\$ -
Other NPR changes	(251,270)			\$ (251,270)				\$ -
Other changes *								\$ -
Other changes *								\$ -
Other changes *								\$ -
Other changes *								\$ -
Summary "all other" request	\$ 328,659	\$ 571,551	\$ (181,701)	\$ (147,562)	\$ -	\$ 209,194	\$ (122,821)	\$ 2
NPR % of Gross Revenue	13.1%	59.5%	-462.4%	-30.8%	#DIV/0!	20.3%	#DIV/0!	952.4%

NO INPUT REQUIRED IN THE SUMMARIES BELOW EXCEPT FOR ROWS 75 & 78.

					Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other	
Summary of Bud 16 to Bud 17 GROSS change (SCHED A and C)											
2017 Gross Patient Revenue Change due to PRICE	\$	4,495,685			\$ 1,722,019	\$ 70,405	\$ 857,268	\$ -	\$ 1,845,993	\$ -	\$ -
Chg 2016 - 2017 - Gross due to PRICE	\$	4,495,685			\$ 1,722,019	\$ 70,405	\$ 857,268	\$ -	\$ 1,845,993	\$ -	\$ -
2017 Gross Patient Revenue Change NOT due to price	\$	2,509,276			\$ 961,149	\$ 39,296	\$ 478,486	\$ -	\$ 1,030,345	\$ -	\$ -
Chg 2016 - 2017 - Gross NOT due to PRICE	\$	2,509,276			\$ 961,149	\$ 39,296	\$ 478,486	\$ -	\$ 1,030,345	\$ -	\$ -
Total 2016-2017 Change to Gross	\$	7,004,961			\$ 2,683,168	\$ 109,701	\$ 1,335,754	\$ -	\$ 2,876,338	\$ -	\$ -
Summary of Bud 16 to Bud 17 NET change (SCHED B and D)											
2017 NET Patient Revenue Change due to PRICE	\$	1,232,035			\$ 858,641	\$ 7,040	\$ -	\$ -	\$ 366,354	\$ -	\$ -
Chg 2016 - 2017 - NET due to PRICE	\$	1,232,035			\$ 858,641	\$ 7,040	\$ -	\$ -	\$ 366,354	\$ -	\$ -
2017 Net Patient Revenue Change NOT due to price	\$	328,661			\$ 571,551	\$ (181,701)	\$ (147,562)	\$ -	\$ 209,194	\$ (122,821)	\$ -
Chg 2016 - 2017 - NET NOT due to price	\$	328,661			\$ 571,551	\$ (181,701)	\$ (147,562)	\$ -	\$ 209,194	\$ (122,821)	\$ -
Total 2016-2017 Change to NET	\$	1,560,696			\$ 1,430,192	\$ (174,661)	\$ (147,562)	\$ -	\$ 575,548	\$ (122,821)	\$ -

Summary of Budget 16 to Budget 17 TOTAL CHANGE				GIFFORD MEDICAL CENTER							
	TOTAL			Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other	EDIT	
2016 Gross Patient Revenue	\$ 114,775,075			\$ 49,586,008	\$ -	\$ 21,477,096	\$ 176,455	\$ 43,535,516		\$ -	
2017 Gross Patient Revenue	\$ 121,780,035		Please Input this row	\$ 48,427,313		\$ 23,156,753		\$ 50,195,969		\$ -	
Gross Change 16 to 17	\$ 7,004,960			\$ (1,158,695)	\$ -	\$ 1,679,657	\$ (176,455)	\$ 6,660,453	\$ -		
2016 Net Patient Revenue	\$ 56,201,733			\$ 30,731,116	\$ -	\$ 5,371,175	\$ 39,451	\$ 19,084,569	\$ 975,422	\$ -	
2017 Net Patient Revenue	\$ 57,762,428		Please Input this row	\$ 32,237,554		\$ 5,396,804		\$ 19,275,471	\$ 852,599	\$ -	
Net Change 16 to 17	\$ 1,560,695			\$ 1,506,438	\$ -	\$ 25,629	\$ (39,451)	\$ 190,902	\$ (122,823)		
EDIT TO GROSS (s/b zero)	\$ (1)			\$ (3,841,863)	\$ (109,701)	\$ 343,903	\$ (176,455)	\$ 3,784,115	\$ -		
EDIT TO NET (s/b zero)	\$ (1)			\$ 76,246	\$ 174,661	\$ 173,191	\$ (39,451)	\$ (384,646)	\$ (2)		

