

EDIT

**Schedule A.** Provide **GROSS** revenues related to **PRICE** changes for the major business lines.

Program or Business line	Gross Revenue Rate/Price Per Cent Request	2016 - 2017 Change Due to Price	Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other	2015 - 2106 Change
Hospital Inpatient	5.7%	\$ 233,892	\$ 53,190	\$ 1,467	\$ 26,055		\$ 153,180		\$ -
Hospital Outpatient	5.1%	\$ 229,509	\$ 86,913	\$ 2,991	\$ 32,095		\$ 107,510		\$ -
Outpatient Physician	4.0%	\$ 109,673	\$ 42,940	\$ 1,958	\$ 19,396		\$ 45,379		\$ -
Chronic/SNF	5.5%	\$ 603,702	\$ 104,309	\$ -	\$ 116,667		\$ 382,726		\$ -
Swing	6.1%	\$ 483,185	\$ 28,625	\$ -	\$ 83,641		\$ 370,919		\$ -
Other									\$ -
Other									\$ -
Other									\$ -
Other									\$ -
Other									\$ -
<b>Summary price request</b>		\$ 1,659,961	\$ 315,977	\$ 6,416	\$ 277,854	\$ -	\$ 1,059,714	\$ -	\$ -

**Schedule C. All other GROSS patient revenue changes NOT related to price changes.**

Other Gross revenue changes	2016 - 2017 Change Due to Volume and Other	Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other	EDIT
Commercial Ask Negotiations								\$ -
Utilization	\$ (6,116)	\$ 41,049	\$ 1,479	\$ 18,958		\$ (67,602)		\$ -
Physician Acquisition or reduction								\$ -
Other major program change								\$ -
Other changes *	\$ 270,720	\$ 5,572	\$ (1,136)	\$ 36,837		\$ 229,447		\$ -
Other changes *								\$ -
Other changes *								\$ -
Other changes *								\$ -
Other changes *								\$ -
Other changes *								\$ -
<b>Summary "all other" request</b>	\$ 264,604	\$ 46,621	\$ 343	\$ 55,795	\$ -	\$ 161,845	\$ -	\$ -

\$ 1,924,565 \$ 362,598 \$ 6,759 \$ 333,649

**Schedule B. Provide NET patient revenues related to PRICE changes for the major business lines.**

Program or Business line			2016 - 2107 Change		Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other	
Hospital Inpatient			132,348		39,241	1,466	9,277	-	82,364		\$ -
Hospital Outpatient			113,804		62,853	2,991	10,499	-	37,461		\$ -
Outpatient Physician			44,847		19,469	1,959	5,056		18,363		\$ -
Chronic/SNF			309,486		79,241	-	34,074	-	196,171		\$ -
Swing			550,152		23,409	-	14,039		512,704		\$ -
Other											\$ -
Other											\$ -
Other											\$ -
Other											\$ -
Other											\$ -
Other											\$ -
Other											\$ -
Summary price request			\$ 1,150,637		\$ 224,213	\$ 6,416	\$ 72,945	\$ -	\$ 847,063	\$ -	\$ -
NPR % of Gross Revenue			69.3%		71.0%	100.0%	26.3%	#DIV/0!	79.9%	#DIV/0!	

**Schedule D. All other NET patient revenue changes NOT related to price changes.**

Other Net Patient revenue changes	2016 - 2017 Change Due to Volume and Other	Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other	EDIT
Commercial Ask Negotiations								\$ -
Utilization	8,550	33,344	1,479	\$ 2,600		\$ (28,873)		\$ -
Physician Acquisition or reduction								\$ -
Other major program change								\$ -
Free care	(817,858)	(260,708)	(8,912)	\$ (128,186)		\$ (420,053)		\$ -
Bad debt	(1,453,971)	(463,480)	(15,843)	\$ (227,886)		\$ (746,761)		\$ -
Dispro share change								\$ -
Other NPR changes								\$ -
Other changes *	258,854	12,855	(1,136)	\$ 9,117		\$ 238,018		\$ -
Other changes *	537,617						\$ 537,617	\$ -
Other changes *								\$ -
Other changes *								\$ -
<b>Summary "all other" request</b>	\$ (1,466,808)	\$ (677,989)	\$ (24,412)	\$ (344,355)	\$ -	\$ (957,669)	\$ 537,617	\$ -
<b>NPR % of Gross Revenue</b>	-554.3%	-1454.3%	-7117.2%	-617.2%	#DIV/0!	-591.7%	#DIV/0!	#DIV/0!

**NO INPUT REQUIRED IN THE SUMMARIES BELOW EXCEPT FOR ROWS 75 & 78.**

		Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other	
<b>Summary of Bud 16 to Bud 17 GROSS change (SCHED A and C)</b>								
2017 Gross Patient Revenue Change due to PRICE	\$ 1,659,961	\$ 315,977	\$ 6,416	\$ 277,854	\$ -	\$ 1,059,714	\$ -	\$ -
Chg 2016 - 2017 - Gross due to PRICE	\$ 1,659,961	\$ 315,977	\$ 6,416	\$ 277,854	\$ -	\$ 1,059,714	\$ -	\$ -
2017 Gross Patient Revenue Change NOT due to price	\$ 264,604	\$ 46,621	\$ 343	\$ 55,795	\$ -	\$ 161,845	\$ -	\$ -
Chg 2016 - 2017 - Gross NOT due to PRICE	\$ 264,604	\$ 46,621	\$ 343	\$ 55,795	\$ -	\$ 161,845	\$ -	\$ -
<b>Total 2016-2017 Change to Gross</b>	\$ 1,924,565	\$ 362,598	\$ 6,759	\$ 333,649	\$ -	\$ 1,221,559	\$ -	\$ -
<b>Summary of Bud 16 to Bud 17 NET change (SCHED B and D)</b>								
2017 NET Patient Revenue Change due to PRICE	\$ 1,150,637	\$ 224,213	\$ 6,416	\$ 72,945	\$ -	\$ 847,063	\$ -	\$ -
Chg 2016 - 2017 - NET due to PRICE	\$ 1,150,637	\$ 224,213	\$ 6,416	\$ 72,945	\$ -	\$ 847,063	\$ -	\$ -
2017 Net Patient Revenue Change NOT due to price	\$ (1,466,808)	\$ (677,989)	\$ (24,412)	\$ (344,355)	\$ -	\$ (957,669)	\$ 537,617	\$ -
Chg 2016 - 2017 - NET NOT due to price	\$ (1,466,808)	\$ (677,989)	\$ (24,412)	\$ (344,355)	\$ -	\$ (957,669)	\$ 537,617	\$ -
<b>Total 2016-2017 Change to NET</b>	\$ (316,171)	\$ (453,776)	\$ (17,996)	\$ (271,410)	\$ -	\$ (110,606)	\$ 537,617	\$ -

(316,171)

Summary of Budget 16 to Budget 17 TOTAL CHANGE				MT. ASCUTNEY HOSPITAL & HEALTH CTR						
	TOTAL			Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other	EDIT
2016 Gross Patient Revenue	\$ 89,496,703			\$ 30,859,010	\$ 1,297,459	\$ 11,008,842	\$ 969,442	\$ 45,361,950		\$ -
2017 Gross Patient Revenue	\$ 91,421,268		Please Input this row	\$ 29,142,239	\$ 996,179	\$ 14,328,799		\$ 46,954,051		\$ -
<b>Gross Change 16 to 17</b>	<b>\$ 1,924,565</b>			<b>\$ (1,716,771)</b>	<b>\$ (301,280)</b>	<b>\$ 3,319,957</b>	<b>\$ (969,442)</b>	<b>\$ 1,592,101</b>	<b>\$ -</b>	<b>\$ (0)</b>
2016 Net Patient Revenue	\$ 48,060,871			\$ 19,242,528	\$ 1,245,591	\$ 3,334,418	\$ -	\$ 23,947,928	\$ 290,410	\$ 3
2017 Net Patient Revenue	\$ 47,744,700		Please Input this row	\$ 18,414,347	\$ 971,425	\$ 3,797,715		\$ 24,023,596	\$ 537,617	\$ -
<b>Net Change 16 to 17</b>	<b>\$ (316,171)</b>			<b>\$ (828,181)</b>	<b>\$ (274,166)</b>	<b>\$ 463,297</b>	<b>\$ -</b>	<b>\$ 75,668</b>	<b>\$ 247,207</b>	<b>\$ (3)</b>
EDIT TO GROSS (s/b zero)	\$ 0			\$ (2,079,369)	\$ (308,039)	\$ 2,986,308	\$ (969,442)	\$ 370,542	\$ -	
EDIT TO NET (s/b zero)	\$ 0			\$ (374,405)	\$ (256,170)	\$ 734,707	\$ -	\$ 186,274	\$ (290,410)	

