

**Schedule A.** Provide **GROSS** revenues related to **PRICE** changes for the major business lines.

EDIT

| Program or Business line     | Gross Revenue Rate/Price Per Cent Request | 2016 - 2017 Change Due to Price | Commercial Payer | Self Pay/Other | Medicaid VT | Medicaid Non - VT | Medicare | Other | 2015 - 2106 Change |
|------------------------------|---|---------------------------------|------------------|----------------|-------------|-------------------|----------|-------|--------------------|
| Hospital Inpatient           | 0.0%                                      | \$ -                            | \$ -             | \$ -           | \$ -        | \$ -              | \$ -     | \$ -  | \$ -               |
| Hospital Outpatient          | 0.0%                                      | \$ -                            | \$ -             | \$ -           | \$ -        | \$ -              | \$ -     | \$ -  | \$ -               |
| Outpatient Physician         | 0.0%                                      | \$ -                            | \$ -             | \$ -           | \$ -        | \$ -              | \$ -     | \$ -  | \$ -               |
| Chronic/SNF                  | 0.0%                                      | \$ -                            | \$ -             | \$ -           | \$ -        | \$ -              | \$ -     | \$ -  | \$ -               |
| Swing                        | 0.0%                                      | \$ -                            | \$ -             | \$ -           | \$ -        | \$ -              | \$ -     | \$ -  | \$ -               |
| Other                        |   |                                 |                  |                |             |                   |          |       | \$ -               |
| Other                        |   |                                 |                  |                |             |                   |          |       | \$ -               |
| Other                        |   |                                 |                  |                |             |                   |          |       | \$ -               |
| Other                        |   |                                 |                  |                |             |                   |          |       | \$ -               |
| Other                        |   |                                 |                  |                |             |                   |          |       | \$ -               |
| <b>Summary price request</b> |   | \$ -                            | \$ -             | \$ -           | \$ -        | \$ -              | \$ -     | \$ -  | \$ -               |

**Schedule C. All other GROSS patient revenue changes NOT related to price changes.**

| Other Gross revenue changes        | 2016 - 2017 Change Due to Volume and Other | Commercial Payer | Self Pay/Other | Medicaid VT | Medicaid Non - VT | Medicare  | Other | EDIT |
|------------------------------------|--|------------------|----------------|-------------|-------------------|-----------|-------|------|
| Commercial Ask Negotiations        |  |                  |                |             |                   |           |       | \$ - |
| Utilization                        | \$ (1,751,087)                             | \$ (2,882,834)   | \$ (243,924)   | \$ 988,855  | \$ 320,000        | \$ 66,816 |       | \$ - |
| Physician Acquisition or reduction |  |                  |                |             |                   |           |       | \$ - |
| Other major program change         |  |                  |                |             |                   |           |       | \$ - |
| Other changes *                    |  |                  |                |             |                   |           |       | \$ - |
| Other changes *                    |  |                  |                |             |                   |           |       | \$ - |
| Other changes *                    |  |                  |                |             |                   |           |       | \$ - |
| Other changes *                    |  |                  |                |             |                   |           |       | \$ - |
| Other changes *                    |  |                  |                |             |                   |           |       | \$ - |
| Other changes *                    |  |                  |                |             |                   |           |       | \$ - |
| <b>Summary "all other" request</b> | \$ (1,751,087)                             | \$ (2,882,834)   | \$ (243,924)   | \$ 988,855  | \$ 320,000        | \$ 66,816 | \$ -  | \$ - |

**Schedule B. Provide NET patient revenues related to PRICE changes for the major business lines.**

| Program or Business line |  |  | 2016 - 2107 Change |  | Commercial Payer | Self Pay/Other | Medicaid VT | Medicaid Non - VT | Medicare | Other   |      |
|--------------------------|--|--|--------------------|--|------------------|----------------|-------------|-------------------|----------|---------|------|
| Hospital Inpatient       |  |  | -                  |  | -                | -              | -           | -                 | -        | -       | \$ - |
| Hospital Outpatient      |  |  | -                  |  | -                | -              | -           | -                 | -        | -       | \$ - |
| Outpatient Physician     |  |  | -                  |  | -                | -              | -           | -                 | -        | -       | \$ - |
| Chronic/SNF              |  |  | -                  |  | -                | -              | -           | -                 | -        | -       | \$ - |
| Swing                    |  |  | -                  |  | -                | -              | -           | -                 | -        | -       | \$ - |
| Other                    |  |  |                    |  |                  |                |             |                   |          |         | \$ - |
| Other                    |  |  |                    |  |                  |                |             |                   |          |         | \$ - |
| Other                    |  |  |                    |  |                  |                |             |                   |          |         | \$ - |
| Other                    |  |  |                    |  |                  |                |             |                   |          |         | \$ - |
| Other                    |  |  |                    |  |                  |                |             |                   |          |         | \$ - |
| Other                    |  |  |                    |  |                  |                |             |                   |          |         | \$ - |
| Other                    |  |  |                    |  |                  |                |             |                   |          |         | \$ - |
| Summary price request    |  |  | \$ -               |  | \$ -             | \$ -           | \$ -        | \$ -              | \$ -     | \$ -    | \$ - |
| NPR % of Gross Revenue   |  |  | #DIV/0!            |  | #DIV/0!          | #DIV/0!        | #DIV/0!     | #DIV/0!           | #DIV/0!  | #DIV/0! |      |

**Schedule D. All other NET patient revenue changes NOT related to price changes.**

| Other Net Patient revenue changes  | 2016 - 2017 Change Due to Volume and Other | Commercial Payer    | Self Pay/Other      | Medicaid VT         | Medicaid Non - VT | Medicare            | Other             | EDIT              |
|------------------------------------|--|---------------------|---------------------|---------------------|-------------------|---------------------|-------------------|-------------------|
| Commercial Ask Negotiations        |  |                     |                     |                     |                   |                     |                   | \$ -              |
| Utilization                        | 2,887,339                                  | (712,008)           | (420,047)           | \$ 1,422,562        | \$ 563,202        | \$ 2,033,630        |                   | \$ -              |
| Physician Acquisition or reduction |  |                     |                     |                     |                   |                     |                   | \$ -              |
| Other major program change         |  |                     |                     |                     |                   |                     |                   | \$ -              |
| Free care                          |  |                     |                     |                     |                   |                     |                   | \$ -              |
| Bad debt                           |  |                     |                     |                     |                   |                     |                   | \$ -              |
| Dispro share change                |  |                     |                     |                     |                   |                     |                   | \$ -              |
| Other NPR changes                  |  |                     |                     |                     |                   |                     | \$ 323,402        | \$ 323,402        |
| Other changes *                    |  |                     |                     |                     |                   |                     |                   | \$ -              |
| Other changes *                    |  |                     |                     |                     |                   |                     |                   | \$ -              |
| Other changes *                    |  |                     |                     |                     |                   |                     |                   | \$ -              |
| Other changes *                    |  |                     |                     |                     |                   |                     |                   | \$ -              |
| <b>Summary "all other" request</b> | <b>\$ 2,887,339</b>                        | <b>\$ (712,008)</b> | <b>\$ (420,047)</b> | <b>\$ 1,422,562</b> | <b>\$ 563,202</b> | <b>\$ 2,033,630</b> | <b>\$ 323,402</b> | <b>\$ 323,402</b> |
| <b>NPR % of Gross Revenue</b>      | <b>-164.9%</b>                             | <b>24.7%</b>        | <b>172.2%</b>       | <b>143.9%</b>       | <b>176.0%</b>     | <b>3043.6%</b>      | <b>#DIV/0!</b>    | <b>#DIV/0!</b>    |

**NO INPUT REQUIRED IN THE SUMMARIES BELOW EXCEPT FOR ROWS 75 & 78.**

|   |    |             |  |  | Commercial Payer | Self Pay/Other | Medicaid VT  | Medicaid Non - VT | Medicare     | Other      |      |
|---|----|-------------|--|--|------------------|----------------|--------------|-------------------|--------------|------------|------|
| <b>Summary of Bud 16 to Bud 17 GROSS change (SCHED A and C)</b> |    |             |  |  |                  |                |              |                   |              |            |      |
| 2017 Gross Patient Revenue Change due to PRICE                  | \$ | -           |  |  | \$ -             | \$ -           | \$ -         | \$ -              | \$ -         | \$ -       | \$ - |
| Chg 2016 - 2017 - Gross due to PRICE                            | \$ | -           |  |  | \$ -             | \$ -           | \$ -         | \$ -              | \$ -         | \$ -       | \$ - |
| 2017 Gross Patient Revenue Change NOT due to price              | \$ | (1,751,087) |  |  | \$ (2,882,834)   | \$ (243,924)   | \$ 988,855   | \$ 320,000        | \$ 66,816    | \$ -       | \$ - |
| Chg 2016 - 2017 - Gross NOT due to PRICE                        | \$ | (1,751,087) |  |  | \$ (2,882,834)   | \$ (243,924)   | \$ 988,855   | \$ 320,000        | \$ 66,816    | \$ -       | \$ - |
| <b>Total 2016-2017 Change to Gross</b>                          | \$ | (1,751,087) |  |  | \$ (2,882,834)   | \$ (243,924)   | \$ 988,855   | \$ 320,000        | \$ 66,816    | \$ -       | \$ - |
| <b>Summary of Bud 16 to Bud 17 NET change (SCHED B and D)</b>   |    |             |  |  |                  |                |              |                   |              |            |      |
| 2017 NET Patient Revenue Change due to PRICE                    | \$ | -           |  |  | \$ -             | \$ -           | \$ -         | \$ -              | \$ -         | \$ -       | \$ - |
| Chg 2016 - 2017 - NET due to PRICE                              | \$ | -           |  |  | \$ -             | \$ -           | \$ -         | \$ -              | \$ -         | \$ -       | \$ - |
| 2017 Net Patient Revenue Change NOT due to price                | \$ | 3,210,741   |  |  | \$ (712,008)     | \$ (420,047)   | \$ 1,422,562 | \$ 563,202        | \$ 2,033,630 | \$ 323,402 | \$ - |
| Chg 2016 - 2017 - NET NOT due to price                          | \$ | 3,210,741   |  |  | \$ (712,008)     | \$ (420,047)   | \$ 1,422,562 | \$ 563,202        | \$ 2,033,630 | \$ 323,402 | \$ - |
| <b>Total 2016-2017 Change to NET</b>                            | \$ | 3,210,741   |  |  | \$ (712,008)     | \$ (420,047)   | \$ 1,422,562 | \$ 563,202        | \$ 2,033,630 | \$ 323,402 | \$ - |



| Summary of Budget 16 to Budget 17 TOTAL CHANGE |                       |  |                       | SPRINGFIELD HOSPITAL  |                     |                     |                   |                     |                   |      |
|--|-----------------------|--|-----------------------|-----------------------|---------------------|---------------------|-------------------|---------------------|-------------------|------|
|  | TOTAL                 |  |                       | Commercial Payer      | Self Pay/Other      | Medicaid VT         | Medicaid Non - VT | Medicare            | Other             | EDIT |
| 2016 Gross Patient Revenue                     | \$ 125,645,200        |  |                       | \$ 40,212,827         | \$ 6,291,999        | \$ 22,422,845       | \$ 2,260,000      | \$ 54,457,529       |                   | \$ - |
| 2017 Gross Patient Revenue                     | \$ 123,894,113        |  | Please Input this row | \$ 37,329,993         | \$ 6,048,075        | \$ 23,411,700       | \$ 2,580,000      | \$ 54,524,345       |                   | \$ - |
| <b>Gross Change 16 to 17</b>                   | <b>\$ (1,751,087)</b> |  |                       | <b>\$ (2,882,834)</b> | <b>\$ (243,924)</b> | <b>\$ 988,855</b>   | <b>\$ 320,000</b> | <b>\$ 66,816</b>    | <b>\$ -</b>       |      |
| 2016 Net Patient Revenue                       | \$ 55,936,500         |  |                       | \$ 26,670,283         | \$ (1,904,856)      | \$ 6,606,919        | \$ 910,000        | \$ 22,146,430       | \$ 1,507,724      | \$ - |
| 2017 Net Patient Revenue                       | \$ 59,147,241         |  | Please Input this row | \$ 25,958,275         | \$ (2,324,903)      | \$ 8,029,481        | \$ 1,473,202      | \$ 24,180,060       | \$ 1,831,126      | \$ - |
| <b>Net Change 16 to 17</b>                     | <b>\$ 3,210,741</b>   |  |                       | <b>\$ (712,008)</b>   | <b>\$ (420,047)</b> | <b>\$ 1,422,562</b> | <b>\$ 563,202</b> | <b>\$ 2,033,630</b> | <b>\$ 323,402</b> |      |
| EDIT TO GROSS (s/b zero)                       | \$ 0                  |  |                       | \$ (0)                | \$ -                | \$ -                | \$ 0              | \$ 0                | \$ -              |      |
| EDIT TO NET (s/b zero)                         | \$ 0                  |  |                       | \$ (0)                | \$ (0)              | \$ -                | \$ -              | \$ (0)              | \$ -              |      |

