

Schedule A. Provide **GROSS** revenues related to **PRICE** changes for the major business lines.

Program or Business line	Gross Revenue Rate/Price Per Cent Request	2016 - 2017 Change Due to Price	Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other
Hospital Inpatient	4.1%	\$ 1,166,026	\$ 334,449		\$ 215,384	\$ 29,689.00	\$ 586,504	\$ -
Hospital Outpatient	3.9%	\$ 4,142,527	\$ 1,562,401		\$ 869,539	\$ 62,111.00	\$ 1,648,475	\$ -
Outpatient Physician	0.0%	\$ -	\$ -		\$ -		\$ -	\$ -
Chronic/SNF								
Swing								
Other								
Other								
Other								
Other								
Other								
Summary price request	3.5%	\$ 5,308,553	\$ 1,896,850	\$ -	\$ 1,084,923	\$ 91,800	\$ 2,234,979	\$ -

EDIT
2016 - 2017 Change
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Schedule C. All other GROSS patient revenue changes NOT related to price changes.

Other Gross revenue changes	2016 - 2017 Change Due to Volume and Other	Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other	EDIT
Commercial Ask Negotiations								\$ -
Utilization	\$ (2,252,862)	\$ (1,643,427)		\$ 2,386,022	\$ 65,829	\$ (3,061,286)		\$ -
Physician Acquisition or reduction								\$ -
Other major program change								\$ -
Other changes *								\$ -
Other changes *								\$ -
Other changes *								\$ -
Other changes *								\$ -
Other changes *								\$ -
Other changes *								\$ -
Summary "all other" request	\$ (2,252,862)	\$ (1,643,427)	\$ -	\$ 2,386,022	\$ 65,829	\$ (3,061,286)	\$ -	\$ -

Schedule B. Provide NET patient revenues related to PRICE changes for the major business lines.

Program or Business line			2016 - 2017 Change	Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other
Hospital Inpatient			219,914	219,914		-	-	-	
Hospital Outpatient			1,080,691	1,080,691		-	-	-	
Outpatient Physician			-	-		-		-	
Chronic/SNF									
Swing									
Other									
Other									
Other									
Other									
Other									
Other									
Other									
Other									
Summary price request			\$ 1,300,605	\$ 1,300,605	\$ -	\$ -	\$ -	\$ -	\$ -
NPR % of Gross Revenue			24.5%	68.6%	#DIV/0!	0.0%	0.0%	0.0%	#DIV/0!

Schedule D. All other NET patient revenue changes NOT related to price changes.

Other Net Patient revenue changes	2017 - 2017 Change Due to Volume and Other	Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other	EDIT
Commercial Ask Negotiations								\$ -
Utilization	713,733	(2,798,844)		\$ 2,341,523	\$ 100,018	\$ 1,071,036		\$ -
Physician Acquisition or reduction								\$ -
Other major program change								\$ -
Free care	62,268	62,268	-					\$ -
Bad debt	348,303	348,303	-					\$ -
Dispro share change	87,546		-				87,546	\$ -
Other NPR changes								\$ -
Other changes *								\$ -
Other changes *								\$ -
Other changes *								\$ -
Other changes *								\$ -
Summary "all other" request	\$ 1,211,850	\$ (2,388,273)	\$ -	\$ 2,341,523	\$ 100,018	\$ 1,071,036	\$ 87,546	\$ -
NPR % of Gross Revenue	-53.8%	145.3%	#DIV/0!	98.1%	151.9%	-35.0%	#DIV/0!	#DIV/0!

NO INPUT REQUIRED IN THE SUMMARIES BELOW EXCEPT FOR ROWS 75 & 78.

Summary of Bud 16 to Bud 17 GROSS change (SCHED A and C)		Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other
2017 Gross Patient Revenue Change due to PRICE	\$ 5,308,552	\$ 1,896,850	\$ -	\$ 1,084,923	\$ 91,800	\$ 2,234,979	\$ -
Chg 2016 - 2017 - Gross due to PRICE	\$ 5,308,552	\$ 1,896,850	\$ -	\$ 1,084,923	\$ 91,800	\$ 2,234,979	\$ -
2017 Gross Patient Revenue Change NOT due to price	\$ (2,252,862)	\$ (1,643,427)	\$ -	\$ 2,386,022	\$ 65,829	\$ (3,061,286)	\$ -
Chg 2016 - 2017 - Gross NOT due to PRICE	\$ (2,252,862)	\$ (1,643,427)	\$ -	\$ 2,386,022	\$ 65,829	\$ (3,061,286)	\$ -
Total 2016-2017 Change to Gross	\$ 3,055,690	\$ 253,423	\$ -	\$ 3,470,945	\$ 157,629	\$ (826,307)	\$ -
Summary of Bud 16 to Bud 17 NET change (SCHED B and D)		Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other
2017 NET Patient Revenue Change due to PRICE	\$ 1,300,605	\$ 1,300,605	\$ -	\$ -	\$ -	\$ -	\$ -
Chg 2016 - 2017 - NET due to PRICE	\$ 1,300,605	\$ 1,300,605	\$ -	\$ -	\$ -	\$ -	\$ -
2017 Net Patient Revenue Change NOT due to price	\$ 1,211,850	\$ (2,388,273)	\$ -	\$ 2,341,523	\$ 100,018	\$ 1,071,036	\$ 87,546
Chg 2016 - 2017 - NET NOT due to price	\$ 1,211,850	\$ (2,388,273)	\$ -	\$ 2,341,523	\$ 100,018	\$ 1,071,036	\$ 87,546
Total 2016-2017 Change to NET	\$ 2,512,455	\$ (1,087,668)	\$ -	\$ 2,341,523	\$ 100,018	\$ 1,071,036	\$ 87,546

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Summary of Budget 16 to Budget 17 TOTAL CHANGE

BRATTLEBORO MEMORIAL HOSPITAL

	TOTAL			Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other
2016 Gross Patient Revenue	\$ 154,417,865			\$ 57,278,431	\$ -	\$ 26,825,060	\$ 2,580,407	\$ 67,733,967	
2017 Gross Patient Revenue	\$ 157,473,555		Please Input this row	\$ 57,531,857		\$ 30,296,006	\$ 2,738,036	\$ 66,907,656	
Gross Change 16 to 17	\$ 3,055,690			\$ 253,426	\$ -	\$ 3,470,946	\$ 157,629	\$ (826,311)	\$ -
2016 Net Patient Revenue	\$ 73,896,151			\$ 38,517,733	\$ -	\$ 7,758,522	\$ 1,133,939	\$ 25,596,614	\$ 889,343
2017 Net Patient Revenue	\$ 76,408,612		Please Input this row	\$ 37,430,071		\$ 10,100,045	\$ 1,233,957	\$ 26,667,650	\$ 976,889
Net Change 16 to 17	\$ 2,512,461			\$ (1,087,662)	\$ -	\$ 2,341,523	\$ 100,018	\$ 1,071,036	\$ 87,546
EDIT TO GROSS (s/b zero)	\$ (0)			\$ 3	\$ -	\$ 1	\$ -	\$ (4)	\$ -
EDIT TO NET (s/b zero)	\$ 6			\$ 6	\$ -	\$ -	\$ 0	\$ 0	\$ 0

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\$ 29,405,467