

**Schedule A.** Provide **GROSS** revenues related to **PRICE** changes for the major business lines.

Program or Business line	Gross Revenue Rate/Price Per Cent Request	2016 - 2017 Change Due to Price	Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other
Hospital Inpatient	5.3%	\$ 74,294	\$ 11,210		\$ 4,353		\$ 58,731	
Hospital Outpatient	5.3%	\$ 702,579	\$ 256,779	\$ 21,282	\$ 131,121		\$ 293,397	
Outpatient Physician	4.0%	\$ 195,895	\$ 70,409	\$ 4,582	\$ 48,713		\$ 72,191	
Chronic/SNF								
Swing	5.3%	\$ 319,059	\$ 36,490		\$ 17,550		\$ 265,019	
Other								
Other								
Other								
Other								
Other								
Summary price request	5.0%	\$ 1,291,827	\$ 374,888	\$ 25,864	\$ 201,737	\$ -	\$ 689,338	\$ -

**Schedule C. All other GROSS patient revenue changes NOT related to price changes.**

Other Gross revenue changes	2016 - 2017 Change Due to Volume and Other	Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other	EDIT
Commercial Ask Negotiations								\$ -
Utilization	\$ 1,343,724	\$ 235,660	\$ (200,904)	\$ 674,966		\$ 634,002		\$ -
Physician Acquisition or reduction								\$ -
Other major program change								\$ -
Other changes *								\$ -
Other changes *								\$ -
Other changes *								\$ -
Other changes *								\$ -
Other changes *								\$ -
Other changes *								\$ -
<b>Summary "all other" request</b>	\$ 1,343,724	\$ 235,660	\$ (200,904)	\$ 674,966	\$ -	\$ 634,002	\$ -	\$ -

**Schedule B. Provide NET patient revenues related to PRICE changes for the major business lines.**

Program or Business line			2016 - 2107 Change		Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other
Hospital Inpatient			20,771		9,584				11,187	
Hospital Outpatient			265,779		188,612	21,282			55,885	
Outpatient Physician			58,785		40,452	4,582			13,751	
Chronic/SNF										
Swing			88,282		37,802				50,480	
Other										
Other										
Other										
Other										
Other										
Other										
Other										
<b>Summary price request</b>			<b>\$ 433,617</b>		<b>\$ 276,450</b>	<b>\$ 25,864</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 131,303</b>	<b>\$ -</b>
<b>NPR % of Gross Revenue</b>			<b>33.6%</b>		<b>73.7%</b>	<b>100.0%</b>	<b>0.0%</b>	<b>#DIV/0!</b>	<b>19.0%</b>	<b>#DIV/0!</b>

**Schedule D. All other NET patient revenue changes NOT related to price changes.**

Other Net Patient revenue changes	2016 - 2017 Change Due to Volume and Other	Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other	EDIT
Commercial Ask Negotiations	(317,302)	(317,302)						\$ -
Utilization	499,836	146,298	(200,904)	\$ 276,383		\$ 278,059		\$ -
Physician Acquisition or reduction								\$ -
Other major program change								\$ -
Free care	66,608	66,608						\$ -
Bad debt	147,703	147,703						\$ -
Dispro share change								\$ -
Other NPR changes								\$ -
Other changes *								\$ -
Other changes *								\$ -
Other changes *								\$ -
Other changes *								\$ -
<b>Summary "all other" request</b>	\$ 396,845	\$ 43,307	\$ (200,904)	\$ 276,383	\$ -	\$ 278,059	\$ -	\$ -
<b>NPR % of Gross Revenue</b>	<b>29.5%</b>	<b>18.4%</b>	<b>100.0%</b>	<b>40.9%</b>	<b>#DIV/0!</b>	<b>43.9%</b>	<b>#DIV/0!</b>	<b>#DIV/0!</b>

**NO INPUT REQUIRED IN THE SUMMARIES BELOW EXCEPT FOR ROWS 75 & 78.**

					Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other
<b>Summary of Bud 16 to Bud 17 GROSS change (SCHED A and C)</b>										
2017 Gross Patient Revenue Change due to PRICE	\$ 1,291,827				\$ 374,888	\$ 25,864	\$ 201,737	\$ -	\$ 689,338	\$ -
Chg 2016 - 2017 - Gross due to PRICE	\$ 1,291,827				\$ 374,888	\$ 25,864	\$ 201,737	\$ -	\$ 689,338	\$ -
2017 Gross Patient Revenue Change NOT due to price	\$ 1,343,724				\$ 235,660	\$ (200,904)	\$ 674,966	\$ -	\$ 634,002	\$ -
Chg 2016 - 2017 - Gross NOT due to PRICE	\$ 1,343,724				\$ 235,660	\$ (200,904)	\$ 674,966	\$ -	\$ 634,002	\$ -
<b>Total 2016-2017 Change to Gross</b>	<b>\$ 2,635,551</b>				<b>\$ 610,548</b>	<b>\$ (175,040)</b>	<b>\$ 876,703</b>	<b>\$ -</b>	<b>\$ 1,323,340</b>	<b>\$ -</b>
<b>Summary of Bud 16 to Bud 17 NET change (SCHED B and D)</b>										
2017 NET Patient Revenue Change due to PRICE	\$ 433,617				\$ 276,450	\$ 25,864	\$ -	\$ -	\$ 131,303	\$ -
Chg 2016 - 2017 - NET due to PRICE	\$ 433,617				\$ 276,450	\$ 25,864	\$ -	\$ -	\$ 131,303	\$ -
2017 Net Patient Revenue Change NOT due to price	\$ 396,845				\$ 43,307	\$ (200,904)	\$ 276,383	\$ -	\$ 278,059	\$ -
Chg 2016 - 2017 - NET NOT due to price	\$ 396,845				\$ 43,307	\$ (200,904)	\$ 276,383	\$ -	\$ 278,059	\$ -
<b>Total 2016-2017 Change to NET</b>	<b>\$ 830,462</b>				<b>\$ 319,757</b>	<b>\$ (175,040)</b>	<b>\$ 276,383</b>	<b>\$ -</b>	<b>\$ 409,362</b>	<b>\$ -</b>



Summary of Budget 16 to Budget 17 TOTAL CHANGE

GRACE COTTAGE HOSPITAL

	TOTAL			Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other
2016 Gross Patient Revenue	\$ 25,772,227			\$ 7,559,831	\$ 519,908	\$ 4,132,565	\$ -	\$ 13,559,923	
2017 Gross Patient Revenue	\$ 28,407,778		Please Input this row	\$ 8,170,379	\$ 344,868	\$ 5,009,268		\$ 14,883,263	
<b>Gross Change 16 to 17</b>	<b>\$ 2,635,551</b>			<b>\$ 610,548</b>	<b>\$ (175,040)</b>	<b>\$ 876,703</b>	<b>\$ -</b>	<b>\$ 1,323,340</b>	<b>\$ -</b>
2016 Net Patient Revenue	\$ 18,375,041			\$ 4,621,322	\$ 519,908	\$ 1,791,906	\$ -	\$ 11,441,905	\$ -
2017 Net Patient Revenue	\$ 19,205,503		Please Input this row	\$ 4,941,079	\$ 344,868	\$ 2,068,289		\$ 11,851,267	
<b>Net Change 16 to 17</b>	<b>\$ 830,462</b>			<b>\$ 319,757</b>	<b>\$ (175,040)</b>	<b>\$ 276,383</b>	<b>\$ -</b>	<b>\$ 409,362</b>	<b>\$ -</b>

