

**Schedule A.** Provide **GROSS** revenues related to **PRICE** changes for the major business lines.

EDIT

Program or Business line	Gross Revenue Rate/Price Per Cent	2016 - 2017 Change Due to Price	Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other	2015 - 2106 Change
Hospital Inpatient	-5.5%	\$ (9,256,552)	\$ (2,901,003)		\$ (1,617,243)	\$ (14,687)	\$ (4,723,618)		\$ -
Hospital Outpatient	-6.2%	\$ (16,813,464)	\$ (5,269,340)		\$ (2,937,536)	\$ (26,678)	\$ (8,579,911)		\$ -
Outpatient Physician	-0.3%	\$ (136,020)	\$ (42,629)		\$ (23,765)	\$ (216)	\$ (69,411)		\$ -
Chronic/SNF									\$ -
Swing									\$ -
Other									\$ -
Other									\$ -
Other									\$ -
Other									\$ -
Other									\$ -
Other									\$ -
Summary price request	-5.1%	\$ (26,206,036)	\$ (8,212,972)	\$ -	\$ (4,578,543)	\$ (41,581)	\$ (13,372,940)	\$ -	\$ -

**Schedule C. All other GROSS patient revenue changes NOT related to price changes.**

Other Gross revenue changes	2016 - 2017 Change Due to	Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other	EDIT
Commercial Ask Negotiations								\$ -
Utilization	\$ 6,719,552	\$ 2,128,082		\$ 1,261,970.17	\$ 28,856	\$ 3,300,644		\$ -
Physician Acquisition or reduction	\$ 4,820,100	\$ 1,542,432.00		\$ 915,819.00		\$ 2,361,849.00		\$ -
Other major program change	\$ 5,150,600	\$ 1,615,289.00		\$ 999,552.00		\$ 2,535,759.00		\$ -
Payer mix chgs since budget 2016	\$ -	\$ (5,261,074)	\$ -	\$ (1,937,005)	\$ (38,499)	\$ 7,236,577		\$ 0
Medicare Advantage								\$ -
Other changes *								\$ -
Other changes *								\$ -
Other changes *								\$ -
Other changes *								\$ -
<b>Summary "all other" request</b>	<b>\$ 16,690,252</b>	<b>\$ 24,729</b>	<b>\$ -</b>	<b>\$ 1,240,337</b>	<b>\$ (9,643)</b>	<b>\$ 15,434,829</b>	<b>\$ -</b>	<b>\$ 0</b>

Schedule B. Provide NET patient revenues related to PRICE changes for the major business lines.										
Program or Business line			2016 - 2107 Change	Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other	
Hospital Inpatient			(1,942,790)	\$ (1,942,790)						\$ -
Hospital Outpatient			(4,892,952)	\$ (4,892,952)						\$ -
Outpatient Physician			(359,776)	\$ (359,776)						\$ -
Chronic/SNF										\$ -
Swing										\$ -
Other										\$ -
Other										\$ -
Other										\$ -
Other										\$ -
Other										\$ -
Other										\$ -
Other										\$ -
Other										\$ -
Other										\$ -
Summary price request			\$ (7,195,518)	\$ (7,195,518)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NPR % of Gross Revenue			27.5%	87.6%	#DIV/0!	0.0%	0.0%	0.0%	#DIV/0!	

NO INPUT REQUIRED IN THE SUMMARIES BELOW EXCEPT FOR ROWS 75 & 78.

Schedule D. All other NET patient revenue changes NOT related to price changes.								
Other Net Patient revenue changes	2016 - 2017 Change Due to	Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other	EDIT
Commercial Ask Negotiations								\$ -
Utilization	3,297,821	1,802,486		\$ 353,352	\$ 9,863	\$ 1,132,121		\$ (0)
Physician Acquisition or reduction	2,372,983	1,306,440		\$ 256,429	\$ -	\$ 810,114		\$ 0
Other major program change	2,517,790	1,368,150		\$ 279,875	\$ -	\$ 869,765		\$ (0)
Free care	2,057,759	2,057,759						\$ -
Bad debt	1,710,239	1,710,239						\$ -
Dispro share change	1,555,724						\$ 1,555,724	\$ -
Other NPR changes								\$ -
Payer mix chgs since budget 2016	-		-					\$ -
Provider Based Reimburse								\$ -
All Other Changes	4,884,692	1,623,579		\$ (6,402,062)	\$ (88,545)	\$ 9,751,720		\$ -
2017 Update Factors	(1,034,210)	\$ (780,584)		\$ (1,500,000)		\$ 1,246,374		\$ -
<b>Summary "all other" request</b>	<b>\$ 17,362,798</b>	<b>\$ 9,088,068</b>	<b>\$ -</b>	<b>\$ (7,012,406)</b>	<b>\$ (78,682)</b>	<b>\$ 13,810,094</b>	<b>\$ 1,555,724</b>	<b>\$ 0</b>
<b>NPR % of Gross Revenue</b>	<b>106.6%</b>	<b>36750.7%</b>	<b>#DIV/0!</b>	<b>-565.4%</b>	<b>816.0%</b>	<b>89.5%</b>	<b>#DIV/0!</b>	<b>\$ 1,952,317.58</b>
	\$ 18,624,581.00	\$ 10,346,030.00	\$ -	\$ (7,021,258.00)	\$ (78,682.00)	\$ 13,822,767.00		
	\$ (1,261,783.00)	\$ (1,257,961.76)		\$ (8,851.53)		\$ (12,672.58)		
		\$ 9,088,068						

Summary of Bud 16 to Bud 17 GROSS change (SCHED A and C)		Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other	
2017 Gross Patient Revenue Change due to PRICE	\$ (26,206,036)	\$ (8,212,972)	\$ -	\$ (4,578,543)	\$ (41,581)	\$ (13,372,940)	\$ -	\$ -
Chg 2016 - 2017 - Gross due to PRICE	\$ (26,206,036)	\$ (8,212,972)	\$ -	\$ (4,578,543)	\$ (41,581)	\$ (13,372,940)	\$ -	\$ -
2017 Gross Patient Revenue Change NOT due to price	\$ 16,690,252	\$ 24,729	\$ -	\$ 1,240,337	\$ (9,643)	\$ 15,434,829	\$ -	\$ -
Chg 2016 - 2017 - Gross NOT due to PRICE	\$ 16,690,252	\$ 24,729	\$ -	\$ 1,240,337	\$ (9,643)	\$ 15,434,829	\$ -	\$ -
<b>Total 2016-2017 Change to Gross</b>	\$ (9,515,784)	\$ (8,188,243)	\$ -	\$ (3,338,206)	\$ (51,224)	\$ 2,061,889	\$ -	\$ -
Summary of Bud 16 to Bud 17 NET change (SCHED B and D)		Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other	
2017 NET Patient Revenue Change due to PRICE	\$ (7,195,518)	\$ (7,195,518)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Chg 2016 - 2017 - NET due to PRICE	\$ (7,195,518)	\$ (7,195,518)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
2017 Net Patient Revenue Change NOT due to price	\$ 17,362,798	\$ 9,088,068	\$ -	\$ (7,012,406)	\$ (78,682)	\$ 13,810,094	\$ 1,555,724	\$ -
Chg 2016 - 2017 - NET NOT due to price	\$ 17,362,798	\$ 9,088,068	\$ -	\$ (7,012,406)	\$ (78,682)	\$ 13,810,094	\$ 1,555,724	\$ -
<b>Total 2016-2017 Change to NET</b>	\$ 10,167,280	\$ 1,892,550	\$ -	\$ (7,012,406)	\$ (78,682)	\$ 13,810,094	\$ 1,555,724	\$ -



Summary of Budget 16 to Budget 17 TOTAL CHANGE				RUTLAND REGIONAL MEDICAL CENTER							
	TOTAL			Commercial Payer	Self Pay/Other	Medicaid VT	Medicaid Non - VT	Medicare	Other	EDIT	
2016 Gross Patient Revenue	\$ 510,432,125			\$ 169,687,497	\$ -	\$ 99,202,612	\$ 837,439	\$ 240,704,577		\$ -	
2017 Gross Patient Revenue	\$ 500,916,341		Please Input this row	\$ 161,499,254		\$ 95,864,406	\$ 786,215	\$ 242,766,466		\$ -	
<b>Gross Change 16 to 17</b>	<b>\$ (9,515,784)</b>			<b>\$ (8,188,243)</b>	<b>\$ -</b>	<b>\$ (3,338,206)</b>	<b>\$ (51,224)</b>	<b>\$ 2,061,889</b>	<b>\$ -</b>		
2016 Net Patient Revenue	\$ 233,248,162			\$ 124,287,054	\$ -	\$ 35,140,103	\$ 208,214	\$ 69,443,645	\$ 4,169,146	\$ (0)	
2017 Net Patient Revenue	\$ 243,415,442		Please Input this row	\$ 126,179,604		\$ 28,127,697	\$ 129,532	\$ 83,253,739	\$ 5,724,870	\$ -	
<b>Net Change 16 to 17</b>	<b>\$ 10,167,280</b>			<b>\$ 1,892,550</b>	<b>\$ -</b>	<b>\$ (7,012,406)</b>	<b>\$ (78,682)</b>	<b>\$ 13,810,094</b>	<b>\$ 1,555,724</b>		
EDIT TO GROSS (s/b zero)	\$ (0)			\$ (0)	\$ -	\$ 0	\$ -	\$ (0)	\$ -		
EDIT TO NET (s/b zero)	\$ (0)			\$ (0)	\$ -	\$ 0	\$ 0	\$ (0)	\$ -		

