



## Gifford Medical Center

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July 17, 2017

Green Mountain Care Board  
89 Main Street  
Montpelier, VT 05620 -3101

Dear Mr. Pallito,

Gifford Medical Center is requesting an exemption from the 2018 annual public budget hearings, and budget assumptions. GMC feels it has met the Green Mountain Care Board Rule 3.00 and passes the 7 criteria to be considered for the exemption.

### **Criteria for Exemption:**

1. The budget includes all reporting requirements, including a budget narrative.
  - Gifford submitted all required reports by the July 3, 2017 deadline.
2. Budget assumptions are reasonable.
  - Gifford is not anticipating an increase in volumes for FY 2018. The Gross Patient Revenue increase from Budget 2017 to 2018 is mostly associated with an increase in rates, versus an increase in volumes.
  - Gifford's Total Operating Expense shows a 1.7% increase over 2017 budgeted.
  - Gifford continues to maintain its financial ratios at the small hospital; BBB levels.
3. All related budget schedules can be reconciled.
  - All schedules tie out according to the edits defined in Adaptive Planning.
4. The hospital has not undergone significant organizational changes or restructuring.
  - There is no significant organizational changes/restructuring in the 2018 budget.
5. The budget meets the NPR target level as established by the Board.
  - Gifford is within the agency's expectations relative to net revenue growth.
6. The hospital has met its approved NPR target in two of the last three years.

[www.giffordmed.org](http://www.giffordmed.org)

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- Gifford has either met or has been below its approved NPR target for the last three years.
7. The hospital was not exempted from public hearing for the two prior consecutive years.
- Gifford as not been exempted from public hearing for the last two prior years.

Thank you.

Sincerely,

Jeff Hebert  
Vice President of Finance  
Gifford Medical Center  
(802) 728-2356

cc: Daniel Bennett, CEO