

Section 4
Attachment A



OneCareVermont

Finance Presentation

Month ended December 31, 2016

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OneCareVermont

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Statement of Assets, Liabilities & Equity

12/31/16



OneCareVermont

	<u>12/31/2016</u>
Cash	\$ 1,450,752
AR-Participant Fees	-
AR-State of Vermont	-
Prepaid Expense	115,331
Total Assets	<u>1,566,083</u>
Unearned Revenue	-
Accrued Expenses	67,465
Due to D-H H - CY15	980,389
Due to D-H H - CY16	(1,400,000)
Due to UVMMC - CY15	-
Due to UVMMC - CY16	1,868,230
Total Liabilities	<u>1,516,083</u>
Capital Contribution UVMMC	25,000
Capital Contribution D-H H	25,000
Total Equity	<u>50,000</u>
Total Liabilities and Equity	<u>\$ 1,566,083</u>

Statement of Financial Activities

Year to Date through December 31, 2016



OneCareVermont

	Actual YTD	Budget YTD	Variance Fav/(Unfav)
Income			
UVM MC Member Share	3,792,956	4,440,000	(647,044)
D-H H Member Share	1,400,000	1,400,000	0
Participant Fees	2,000,000	2,000,000	0
Other Income	2,091,144	2,090,000	1,144
Total Income	9,284,101	9,930,000	(645,899)
Expense			
Salaries/Fringe	5,299,659	6,050,000	750,341
Purchased Services	766,278	1,120,000	353,722
Maintenance & Repairs	2,589,750	2,160,000	(429,749)
Lease & Rental	311,860	280,000	(31,860)
Utilities	45,851	108,192	62,341
Other Expenses	270,702	211,808	(58,894)
Subtotal - Other Expenses	3,984,441	3,880,000	(104,441)
Total Expenses	9,284,101	9,930,000	645,899
Net Income / (Loss)	0	-	(0)

**Section 4
Attachment D**

Program	Description	Operational Model	Financial Model	Recipients	Investment Amount
Value-Based Incentive Fund	<ul style="list-style-type: none"> Fund to reward/incent high quality performance on program metrics 	<ul style="list-style-type: none"> ACO sets aside funds from TCOC targets to pay to network on quality performance Funds not distributed are retained toward QI efforts by ACO and its communities 	<ul style="list-style-type: none"> 1.5% of TCOC for VMNG 0.5% for Modified Medicare Next Generation 0.5% for BCBSVT XSSP2 	<ul style="list-style-type: none"> Distributed 70% to PCPs and 30% to all other providers 	<ul style="list-style-type: none"> \$4,305,223
Basic OCV PMPM	<ul style="list-style-type: none"> Broad based basic payment for OCV overall PHM/quality model 	<ul style="list-style-type: none"> Monthly payments per attributed patient to any program 	<ul style="list-style-type: none"> \$3.25 PMPM NOTE: This is on top of any Blueprint payments 	<ul style="list-style-type: none"> Attributing providers for each patient attributed to any OCV program 	<ul style="list-style-type: none"> \$4,781,010
Complex Care Coordination Program	<ul style="list-style-type: none"> Focused program and supplemental payments for highest risk/complexity patients 	<ul style="list-style-type: none"> Monthly payments to key care team members and lead care coordinator Some community program organization support 	<ul style="list-style-type: none"> Attributing PCP always receives \$15 PMPM DA, HH, AAA also receive \$15 PMPM if involved in patient's care Additional \$10 PMPM and \$150 one time activation to whichever Care Team Member is selected by Patient* to be Lead Care Coordinator \$25K per year to each community for organizer 	<ul style="list-style-type: none"> Attributing PCP and DA, HH, AAA Community program organizing entity 	<ul style="list-style-type: none"> \$7,064,722
PCP Comprehensive Payment Reform Pilot	<ul style="list-style-type: none"> Multi-payer blended capitation model for primary care services 	<ul style="list-style-type: none"> Monthly PMPM prospective payments to cover primary care services delivered to attributed population by the practice 	<ul style="list-style-type: none"> Exact model to be developed in summer 2017 	<ul style="list-style-type: none"> For 2018, this is a voluntary program offered and piloted in Independent PCP practices with at least 500 attributed patients across programs 	<ul style="list-style-type: none"> \$1,800,000

RiseVT Program	<ul style="list-style-type: none"> Community-Based Primary Prevention Program 	<ul style="list-style-type: none"> Designed as coordinated, collective-impact model with branded template program and support but with significant community flexibility and leadership 	<ul style="list-style-type: none"> Total of \$1.2M for community implementation financial support and program development and support for OCV-RiseVT partnership 	<ul style="list-style-type: none"> Communities committed to implementing RiseVT program (leadership entity/entities determined by community) 	<ul style="list-style-type: none"> \$1,200,000
SASH Pilot	<ul style="list-style-type: none"> Collaboration with Howard Center to integrate MH/SA supports with the SASH program 	<ul style="list-style-type: none"> The program will provide easy access to flexible team-based supports including direct one-on-one support and group based programs 	<ul style="list-style-type: none"> OCV will fund 1 Howard Center FTE to work with the SASH team. Annual investment: \$77,600. 	<ul style="list-style-type: none"> SASH Program entities 	<ul style="list-style-type: none"> \$77,600
CHT Funding Risk Communities	<ul style="list-style-type: none"> CHT funding formerly provided under MAPCP by Medicare for OCV Risk Communities 	<ul style="list-style-type: none"> Either direct contract between OCV and risk-community CHT entity/entities <or> through contract with AHS to include in unified CHT contract from Blueprint 	<ul style="list-style-type: none"> Varies by community based on formula of Blueprint attributed claims volume Will be budgeted at 2017 level for each community plus 3.5% 	<ul style="list-style-type: none"> CHT Administrative entities in OCV risk communities 	<ul style="list-style-type: none"> \$1,771,057
CHT Funding Non-Risk Communities	<ul style="list-style-type: none"> CHT funding formerly provided under MAPCP by Medicare for non-OCV Communities 	<ul style="list-style-type: none"> Will be through contract with AHS to include/distribute in CHT contract from Blueprint 	<ul style="list-style-type: none"> Varies by community based on formula of Blueprint attributed claims volume Will be budgeted at 2017 level for each community plus 3.5% 	<ul style="list-style-type: none"> CHT Administrative entities in non-risk communities 	<ul style="list-style-type: none"> \$747,841
SASH Funding Risk Communities	<ul style="list-style-type: none"> SASH funding formerly provided under MAPCP by Medicare for OCV Risk Communities 	<ul style="list-style-type: none"> Provides senior housing onsite and some home-based care management and coordination for Medicare FFS beneficiaries Likely through master contract with SASH from OCV or contract through AHS/Blueprint 	<ul style="list-style-type: none"> \$72,450 per 100 person panel (2017 payment model of \$70,000 per 100 person panel plus 3.5%) 	<ul style="list-style-type: none"> SASH Program entities in OCV risk communities 	<ul style="list-style-type: none"> \$2,364,691
SASH Funding Non-Risk Communities	<ul style="list-style-type: none"> SASH funding formerly provided under MAPCP by Medicare for non-OCV Communities 	<ul style="list-style-type: none"> Provides senior housing onsite and some home-based care management and coordination for 	<ul style="list-style-type: none"> \$72,450 per 100 person panel (2017 payment model of \$70,000 per 100 person panel plus 3.5%) 	<ul style="list-style-type: none"> SASH Program entities in non-risk communities 	<ul style="list-style-type: none"> \$905,263

		Medicare FFS beneficiaries			
Blueprint Medicare PCP Payments Risk Communities	<ul style="list-style-type: none"> • CHT funding formerly provided under MAPCP by Medicare for non-OCV Communities 	<ul style="list-style-type: none"> • PCP PMPM Payments for attributed Medicare FFS beneficiaries 	<ul style="list-style-type: none"> • \$2.59 (2017 payment of \$2.50 PMPM plus 3.5%) 	<ul style="list-style-type: none"> • NCQA Medical Homes in Blueprint for Health 	<ul style="list-style-type: none"> • \$1,255,720
Blueprint Medicare PCP Payments Non-Risk Communities	<ul style="list-style-type: none"> • CHT funding formerly provided under MAPCP by Medicare for non-OCV Communities 	<ul style="list-style-type: none"> • PCP PMPM Payments for attributed Medicare FFS beneficiaries 	<ul style="list-style-type: none"> • \$2.59 (2017 payment of \$2.50 PMPM plus 3.5%) 	<ul style="list-style-type: none"> • NCQA Medical Homes in Blueprint for Health 	<ul style="list-style-type: none"> • \$717,929

Section 4
Attachment E

OneCare Vermont			
2018 DRAFT Budget			
Full Risk Portfolio P&L			
REVENUES	Category	Sub-Category	Budget
	Program Target Revenue	Medicare Modified Next Generation - Basic	\$347,240,276
		Medicare Modified Next Generation - Added	\$7,762,500
		Medicaid Next Generation Year 2	\$118,833,295
		BCBSVT 2-Sided Risk Program	\$133,395,719
		Category Total	\$607,231,790
	Payer Prgm. Support Revenue	VMNG PMPM General Revenue	\$3,134,352
		VMNG PHM Program Pilot - Complex CC	\$2,980,045
		PHM Program Pilot - Primary Prevention	\$1,500,000
		BCBSVT Reform Pilot Support	\$1,000,000
		Self-Funded Pilot Revenue	\$1,075,896
		Category Total	\$9,690,293
	State HIT Support	Informatics Infrastructure Support	\$3,500,000
		Category Total	\$3,500,000
	Grant Revenue	RWJ	\$51,851
		Category Total	\$51,851
	MSO Revenues	Adirondack ACO Revenues	\$216,000
		CIGNA Revenues	\$104,000
		Category Total	\$320,000
	TOTAL REVENUES		\$620,793,934
EXPENSES	Category	Sub-Category	Budgeted Amount
	Health Services Spending	Payer-Paid FFS	\$228,417,540
		OneCare Hospital Payments	\$371,051,749
		Deduction from Hospital Payments	(\$18,459,071)
		Category Total	\$581,010,218
	Operational Expenses	General Operations	\$9,007,980
		VITL	\$900,000
		Health Catalyst	\$1,084,680
		Reinsurance	\$1,500,000
		Category Total	\$12,492,660
	PHM/Payment Reform Prgm.	Value-Based Incentive Fund	\$4,305,223
		Basic OCV PMPM	\$4,781,010
		Complex Care Coordination Program	\$7,064,722
		PCP Comprehensive Payment Reform Pilot	\$1,800,000
		Community Program Investments	\$1,577,600
		CHT Funding Risk Communities	\$1,771,057
		CHT Funding Non-Risk Communities	\$747,841
		SASH Funding Risk Communities	\$2,364,691
		SASH Funding Non-Risk Communities	\$905,263
		PCP Payments Risk Communities	\$1,255,720
		PCP Payments Non-Risk Communities	\$717,929
		Category Total	\$27,291,056
	TOTAL EXPENSES		\$620,793,934
NET INCOME			\$0